NICHOLLS STATE UNIVERSITY FOUNDATION, INC. THIBODAUX, LOUISIANA

Audits of Financial Statements

June 30, 2021 and 2020



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LaPorte, APAC 304 Corporate Blvd. | Suite E Houma, LA 70360 985.851.2433 | Fax 985.851.2606 LaPorte.com

Independent Auditor's Report

To the Board of Directors Nicholls State University Foundation, Inc. Thibodaux, Louisiana

We have audited the accompanying financial statements of Nicholls State University Foundation, Inc. (the Foundation), which comprise the statements of financial position as of June 30, 2021 and 2020, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter - Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of funds held in custody on pages 24 and 25 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Saforte

A Professional Accounting Corporation

Houma, LA September 8, 2022

NICHOLLS STATE UNIVERSITY FOUNDATION, INC. Thibodaux, Louisiana Statements of Financial Position June 30, 2021 and 2020

		2021		2020
Assets				
Cash and Cash Equivalents	\$	4,645,599	\$	4,413,894
Invested Cash		1,280,320		3,093,584
Total Cash and Cash Equivalents		5,925,919		7,507,478
Restricted Cash - Endowed				
Chairs and Professorships		1,317,431		1,073,614
Investments		24,747,653		19,445,021
Accrued Interest		46,365		48,309
Accounts Receivable		77,529		148,311
Promises to Give, Net		1,597,577		1,869,930
Antique Collection		75,830		75,830
Total Assets	\$	33,788,304	\$	30,168,493
Liabilities and Net Assets				
Liabilities				
Accounts Payable	\$	116,482	\$	142,829
Demand Note Payable		939,106	•	1,066,315
Note Payable - Line of Credit		2,500,000		2,500,000
Funds Held in Custody		, ,		, ,
State Funds		4,244,017		3,714,839
University Funds		7,363,141		6,474,731
Total Liabilities		15,162,746		13,898,714
Net Assets				
Without Donor Restrictions		(1,005,163)		(1,407,718)
With Donor Restrictions		19,630,721		17,677,497
Total Net Assets	<u></u>	18,625,558		16,269,779
Total Liabilities and Net Assets		33,788,304	\$	30,168,493

NICHOLLS STATE UNIVERSITY FOUNDATION, INC. Thibodaux, Louisiana Statements of Activities For the Years Ended June 30, 2021 and 2020

	20	21	2020
Changes in Net Assets Without Donor Restrictions			
Revenue			
Contributions	\$ 1,7	14,144	\$ 1,662,883
Intestment Return, Net		88,133	(4,339)
Other Revenues	1	20,780	78,388
Total Revenues	1,9	23,057	 1,736,932
Net Assets Released from Restrictions			
Satisfied by Payment	2,4	16,475	2,124,721
Total Revenue and Support Without Donor Restrictions	4,3	39,532	3,861,653
Expenses			
Program Services	3,5	06,493	5,244,487
Supporting Services	4	30,484	410,265
Total Expenses	3,9	36,977	 5,654,752
Increase (Decrease) in Net Assets Without Donor Restrictions	4	102,555	(1,793,099)
Changes in Net Assets With Donor Restrictions			
Contributions	2,1	47,033	2,727,719
Investment Return, Net	2,2	22,666	(198,299)
Net Assets Released from Restrictions			
Satisfied by Payment	(2,4	116,475)	(2,124,721)
Increase in Net Assets With Donor Restrictions	1,9	53,224	404,699
Increase (Decrease) in Net Assets	2,3	355,779	(1,388,400)
Net Assets, Beginning of Year	16,2	269,779	 17,658,179
Net Assets, End of Year	\$ 18,6	25,558	\$ 16,269,779

Thibodaux, Louisiana Statement of Functional Expenses For the Year Ended June 30, 2021

		Program Services			_	Supportin	g Services			
	Endowed Cha Professorships 1 st Generation Scholarship	and n	Colonel's Brigade Support	Scholarships	Other Program Services	Total Program Services	Management and General	d Fundraising	Total Supporting Services	Total
Grants to University	\$ 275	5,598	\$ 1,352,411	\$ 135,455	\$ 1,743,029	\$ 3,506,493	\$ -	\$ -	\$ -	\$ 3,506,493
Bank and Credit Card Fees		-	-	-	-	_	21,360	-	21,360	21,360
Dues, Subscriptions, and Membership		-	-	-	-	-	2,329	-	2,329	2,329
Insurance		-	-	-	-	-	4,813	-	4,813	4,813
Interest		-	-	-	-	-	141,500	-	141,506	141,506
Meals and Entertainment		-	-	-	-	-	9,943	-	9,943	9,943
Meetings and Conferences		-	-	-	-	-	50°	-	501	501
Miscellaneous Expense		-	-	-	-	-	3,645	· -	3,645	3,645
Payroll Taxes		_	-	-	-	-	8,425	; -	8,425	8,425
Postage		-	-	-	-	-	419	6,400	6,819	6,819
Professional Services		-	-	-	-	-	88,600	-	88,600	88,600
Rent		-	-	-	-	-	12,195	· -	12,195	12,195
Salaries		-	-	-	-	-	105,500	-	105,500	105,500
Supplies and Equipment		-	-	=	-	-	5,707	19,028	24,735	24,735
Travel		-	-	-		-	113	-	113	113
Total	\$ 275	5,598	\$ 1,352,411	\$ 135,455	\$ 1,743,029	\$ 3,506,493	\$ 405,056	\$ 25,428	\$ 430,484	\$ 3,936,977

NICHOLLS STATE UNIVERSITY FOUNDATION, INC. Thibodaux, Louisiana Statement of Functional Expenses

For the Year Ended June 30, 2020

		Program Services			_	Supporting Services							
	Endowed Cha Professorships 1 st Generation Scholarship	and n	Colonel's Brigade Support	Scholarships		Other Program Services	Total Program Services	Ма	nagement and General		draising	Total Supporting Services	Total
Grants to University	\$ 519	,999 5	\$ 1,213,347	\$ 172,275	5 \$	3,338,866	\$ 5,244,487	\$	-	\$	-	\$ -	\$ 5,244,487
Bank and Credit Card Fees		-	-	-		-	-		12,936		-	12,936	12,936
Board Discretionary Expenses		-	-	-		-	-		5,515		-	5,515	5,515
Dues, Subscriptions, and Membership		_	-	-		-	-		3,680		-	3,680	3,680
Insurance		-	_	-		-	-		3,438		-	3,438	3,438
Interest		-	-	-		-	-		120,896		-	120,896	120,896
Meals and Entertainment		_	-	-		-	-		12,518		_	12,518	12,518
Meetings and Conferences		-	-	-		-	-		9,045		-	9,045	9,045
Miscellaneous Expense		-	-	-		-	-		7,651		-	7,651	7,651
Payroll Taxes		-	-	-		-	-		6,694		-	6,694	6,694
Postage		_	-	-		-	-		646		8,465	9,111	9,111
Professional Services		-	-	-		-	-		81,235		27,930	109,165	109,165
Rent		-	-	-		-	-		1,103		-	1,103	1,103
Salaries		-	-	-		-	-		100,409		-	100,409	100,409
Supplies and Equipment		-	-	=		-	-		1,702		1,296	2,998	2,998
Travel		-	-			-	-		5,106		-	5,106	5,106
Total	\$ 519	,999 \$	\$ 1,213,347	\$ 172,275	5 \$	3,338,866	\$ 5,244,487	\$	372,574	\$	37,691	\$ 410,265	\$ 5,654,752

NICHOLLS STATE UNIVERSITY FOUNDATION, INC. Thibodaux, Louisiana Statements of Cash Flows For the Year Ended June 30, 2021 and 2020

		2021		2020
Cash Flows from Operating Activities				
Increase (Decrease) in Net Assets	\$	2,355,779	\$	(1,388,400)
Adjustments to Reconcile Increase (Decrease) in Net Assets				
to Net Cash Provided by (Used in) Operating Activities				
Proceeds of Contributions Restricted for Endowment Purposes		(786,492)		(869,606)
Net (Gain) Loss from Investments		(1,824,529)		452,629
Decrease in:				
Accrued Interest		1,944		15,172
Accounts Receivable		70,782		63,729
Promises to Give		272,353		262,816
(Decrease) Increase in:				
Accounts Payable		(26,347)		(342,644)
Funds Held in Custody		1,417,588		(829,297)
Net Cash Provided by (Used in) Operating Activities		1,481,078		(2,635,601)
Cash Flows from Investing Activities				
Proceeds from Sales of Investments		9,573,740		12,843,686
Purchase of Investments		(13,051,843)		(10,570,558)
Net Cash (Used in) Provided by Investing Activities		(3,478,103)		2,273,128
Cash Flows from Financing Activities				
Proceeds from Notes Payable		_		2,500,000
Repayment of Notes Payable		(127,209)		(119,890)
Endowment Fund Contributions		786,492		869,606
Net Cash Provided by Financing Activities		659,283		3,249,716
Net (Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash		(1,337,742)		2,887,243
Cash, Cash Equivalents, and Restricted Cash				
Beginning of Year		8,581,092		5,693,849
End of Year	\$	7,243,350	\$	8,581,092
Supplemental Disclosure of Cash Flow Information Cash Paid for Interest	\$	135,089	\$	120,896
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Thibodaux, Louisiana

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies

Organization

The Nicholls State University Foundation, Inc. (the Foundation) was incorporated under Title 12, Section 101 et seq. of the State of Louisiana laws as a non-profit organization on June 25, 1964.

The objects and purposes of this corporation are to promote, stimulate, and improve the educational, cultural, moral, and material welfare of Nicholls State University (the University); to promote, improve and encourage closer cultural, moral, and intellectual intercourse therewith between the members of this corporation and the University; to give financial aid to needy and deserving students; to promote and encourage research and scholastic excellence among the faculty members of the University; to buy, sell, lease, erect, or otherwise acquire lands and all necessary buildings and appurtenances to further such ends, to hold, maintain and operate same, to sell, lease, or dispose thereof and generally to do all things necessary or proper to achieve such ends. This corporation is organized and shall be operated exclusively for educational, scientific, and literary purposes.

Basis of Presentation

Financial statements are presented in accordance with the *Not-for-Profit Entities* Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC).

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking accounts and other highly liquid, unrestricted investments with an initial maturity of three months or less.

Revenues and Revenue Recognition

Contributions are recognized as revenues when cash, securities, other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional contributions are recognized as revenue when the conditions are substantially met.

The Foundation records unconditional promises to give that are expected to be collected within one year at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts are included in contribution revenue in the statements of activities. The Foundation determines the allowance for uncollectable promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. At June 30, 2021 and 2020, no allowance was deemed necessary.

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (Continued)

Revenues and Revenue Recognition (Continued)

The Foundation accounts for a contract with a customer when it has written approval, the contract is committed, the rights of the parties, including payment terms, are identified, the contract has commercial substance and consideration is probable of collection. Revenue is recognized when, or as, control of a promised service transfers to a customer, in an amount that reflects the consideration to which the Foundation expects to be entitled in exchange for transferring those services.

The Foundation earns revenues from customers for exchange transactions for services provided by various special fundraising events and memberships.

Contracts typically require the completion of a defined service and billing for completed services are based on actual amounts. The Foundation satisfies the performance obligation and recognizes revenue at a point in time. Revenues obtained through such arrangements are typically billed and recognized when the service has been delivered. This results in revenue recognition that corresponds with the value to the client of the services transferred to date. The Foundation historically collects revenues before or at the time when the transaction is entered into. Revenues received in advance of providing the services are deferred and recognized as revenue as the services are provided.

Investments

Investments primarily include equity and debt securities and alternative investments, a portion of which are without donor restriction but designated and controlled by the board, with the remainder with donor restrictions, for providing financial support to the University when needed. The Foundation records investments in accordance with the *Not-for-Profit Entities* Topic of the FASB ASC which establishes standards for the recognition of fair value of investments in certain equity and debt securities with gains and losses included in the statements of activities. Investment return, net (including realized and unrealized gains and losses on investments, interest, dividends, and expenses) is included in the change in net assets with donor restrictions if there are donor imposed restrictions on the use of the income, or without donor restrictions in the absence of such restrictions.

Funds Held in Custody

The Foundation has received various matching grants from the State of Louisiana under the Eminent Scholars Endowed Chairs, Endowed Professorships, and Endowed 1st Generation Scholarships programs which are only approved after certain levels of private funding have been raised. The Foundation must comply with certain policies, procedures, and regulations regarding the administration of these programs.

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (Continued)

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor restrictions. Investment earnings appropriated for expenditure in accordance with the Foundation's endowment policy are included in net assets without donor restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or that can be fulfilled or removed by actions of the Foundation pursuant to those stipulations such as completion of construction projects. Other donor-imposed restrictions are perpetual in nature (also referred to as an endowment fund), where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. As restrictions are met or until released in accordance with the Foundation's spending policy, assets are reclassified to net assets without donor restrictions.

Collections

Donations of collections are recorded as support at their estimated fair value at the date of their donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as increases in net assets with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor.

The Foundation holds an antique collection which consists of antique furniture, dinnerware, paintings, and other household items donated to the Foundation.

Functional Allocation of Expenses

Expenses are charged directly to program, management and general, or fundraising based on specific identification.

Thibodaux, Louisiana

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (Continued)

Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and is classified as a public charity.

Accounting principles generally accepted in the United States of America provide accounting and disclosure guidance about positions taken by an entity in its tax returns that might be uncertain. The Foundation believes that it has appropriate support for any tax positions taken, and management has determined that there are no uncertain tax positions that are material to the financial statements.

Penalties and interest assessed by income taxing authorities, if any, would be included in income tax expense.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Recent Accounting Pronouncements - Adopted

In May 2014, the FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, using a modified retrospective method of application to contracts that were not complete as of the date of initial application. The core principle of the guidance on ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. We assess the impact of ASU 2014-09 on a contract by contract basis.

Under ASU 2014-09, the estimated uncollectible amounts due are generally considered implicit price concessions that are a direct reduction to net operating revenues, with a corresponding reduction in the amounts presented separately as provision for doubtful accounts. For the year ended June 30, 2021, no implicit price concessions were recorded as a direct reduction of net operating revenues that would have been recorded as provision for doubtful accounts prior to the adoption of ASU 2014-09. No transition adjustment was recorded as a result of the Foundation's adoption of ASU 2014-09.

In June 2018, the FASB issued ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This standard assists entities in evaluating whether transactions should be accounted for as contributions or exchange transactions and determine whether a contribution is conditional. The adoption of ASU 2018-08 did not have any impact on the Foundation's financial statements.

Notes to Financial Statements

Note 1. Summary of Significant Accounting Policies (Continued)

Recent Accounting Pronouncements - Not Yet Adopted

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). ASU 2016-02 requires that a lessee recognize the assets and liabilities that arise from leases classified as financing or operating leases. A lessee should recognize in the balance sheet a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. In transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. In June 2020, the FASB issued ASU 2020-05, Leases (Topic 842): Effective Dates for Certain Entities, which defers the effective date of ASU 2016-02 one year, making it effective for annual reporting periods beginning after December 15, 2021. The Foundation does not expect ASU 2016-02 to have a significant impact on its financial statements.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This standard increases the transparency of contributed nonfinancial assets for not-for-profit entities through enhancements to presentation and disclosure. ASU 2020-07 will be effective for annual financial statements issued for fiscal years beginning after June 15, 2021, and for interim periods within fiscal years beginning after June 15, 2022. Early adoption is permitted.

Note 2. Liquidity and Availability

The Foundation receives significant contributions to establish endowments that will exist in perpetuity; the investment income generated from such endowments is used to support the facilities, programs, and other activities managed by the University. Investment income from endowments also covers investment expenses incurred by the Foundation. Note 12 discusses the endowments and spending policy of the Foundation.

The Foundation manages its investments in order for the investment income generated to be available to cover investment and other expenses and cover the grant to support the facilities, programs, and other activities managed by the University.

Notes to Financial Statements

Note 2. Liquidity and Availability (Continued)

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheets date, comprise the following:

	2021	2020
Financial Assets		
Cash and Invested Cash	\$ 5,925,919	\$ 7,507,478
Restricted Cash	1,317,431	1,073,614
Accounts and Accrued Interest Receivable	123,894	196,620
Promises to Give, Net	1,597,577	1,869,930
Investments	 24,747,653	19,445,021
Financial Assets at Year End	33,712,474	30,092,663
Less Those Unavailable for General Expenditure Within		
One Year Due to:		
Promises to Give, Restricted by Donor for Purpose or Use		
Beyond One Year	(1,237,577)	(1,509,930)
Funds Held in Custody for Others	(11,607,158)	(10,189,570)
Investments Held in Perpetuity for Endowments	 (10,205,755)	(8,725,831)
Financial Assets at Year End Available to Meet Cash		
Needs for General Expenditures Within One Year	\$ 10,661,984	\$ 9,667,332

Note 3. Cash, Cash Equivalents, and Restricted Cash

The Foundation maintains several bank accounts at Capital One Bank. Accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash at this institution exceeded federally insured limits by \$4,522,801 and \$4,271,586 at June 30, 2021 and 2020. Money market mutual funds included in cash equivalents totaled \$1,030,320 and \$2,843,584 at June 30, 2021 and 2020, respectively. These amounts were uninsured. Restricted cash, which consists of money market mutual funds invested for the Endowed Chairs and Professorships Program totaled \$1,317,431 and \$1,073,614 at June 30, 2021 and 2020, respectively. These amounts were also uninsured.

Note 3. Cash, Cash Equivalents, and Restricted Cash (Continued)

Amounts reported in the statements of cash flows as cash, cash equivalents, and restricted cash consisted of the following at June 30, 2021 and 2020:

	2021	2020
Cash and Cash Equivalents	\$ 4,645,599	\$ 4,413,894
Invested Cash	1,280,320	3,093,584
Restricted Cash - Endowed Chairs and Professorships	 1,317,431	1,073,614
Total Cash, Cash Equivalents, and Restricted Cash	\$ 7,243,350	\$ 8,581,092

Note 4. Investments

In accordance with the *NFP Entities* Topic of the FASB ASC, the Foundation reports certain equity and all debt securities at fair value. The composition of investment securities at June 30, 2021 and 2020, is as follows:

	2021	2020
Equity Securities		
Corporate Securities	\$ 8,449,927	\$ 5,916,146
Mutual Funds and Exchange Traded Funds	6,696,170	5,092,690
Real Estate Investment Trusts	355,792	252,096
Debt Securities		
Corporate Bonds	4,227,785	4,938,380
Obligations of States and Municipal Governments	701,530	1,042,844
United States Treasury Obligations	1,143,445	417,456
Mortgage-Backed Securities	955,816	1,176,819
United States Government Sponsored Entites	21,723	-
Alternative Investments	 2,195,465	608,590
Total	\$ 24,747,653	\$ 19,445,021

Alternative investments include hedge funds, which are sophisticated, multi-strategy investments managed by external advisors. Such investments are not readily marketable and are reported at net asset value per ownership share, which approximates fair value.

Note 5. Promises to Give

Unconditional promises of donors to make contributions to the Foundation are included in the financial statements as promises to give and revenue with donor restrictions net asset class. During the year ended June 30, 2019, a donor made an unconditional promise to contribute \$360,000 per year for seven years beginning on December 31, 2019 for the construction of athletic facilities for the University.

Thibodaux, Louisiana

Notes to Financial Statements

Note 5. Promises to Give (Continued)

Promises to give for the years ended June 30, 2021 and 2020 are expected to be realized as follows:

		2021	2020
In One Year or Less	\$	360,000	\$ 360,000
Between One Year and Five Years		1,440,000	1,440,000
Beyond Five Years		-	360,000
		1,800,000	2,160,000
Less: Discount to Present Value at 5%		(202,423)	(290,070)
Less: Allowance for Uncollectible Promises to Give		-	-
Promises to Give, Net	_\$_	1,597,577	\$ 1,869,930

Promises to give for the years ended June 30, 2021 and 2020 have restrictions as follows:

	2021	2020
Facility Construction	 1,597,577	\$ 1,869,930
Total Promises to Give, Net	\$ 1,597,577	\$ 1,869,930

Note 6. Fair Values of Financial Instruments

The Foundation follows the provisions of the Fair Value Measurement Topic of the FASB ASC. Accordingly, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Fair Value Measurement Topic of the FASB ASC establishes a fair value hierarchy for inputs used in measuring fair market value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The inputs in the three levels of this hierarchy are described as follows:

Level 1 Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities as of the reporting date. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these securities does not entail a significant degree of judgment.

Notes to Financial Statements

Note 6. Fair Values of Financial Instruments (Continued)

- Level 2 Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly, as of the reporting date.
- Level 3 Valuations based on inputs that are unobservable and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

In some instances, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Recurring Fair Value Measurements

The Foundation's measurements of fair value are made on a recurring basis, and its valuation techniques for assets and liabilities recorded at fair value are as described in the preceding section.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of June 30, 2021:

June 30, 2021	Total	Level 1	Level 2	Le	vel 3
Equity Securities					
Corporate Securities	\$ 8,449,927	\$ 8,449,927	\$ -	\$	-
Mutual Funds and Exchange Traded Funds	6,696,170	6,696,170	-		-
Real Estate Investment Trusts	355,792	355,792	-		-
Debt Securities					
Corporate Bonds	4,227,785	4,227,785	-		-
Obligations of States and Municipal Governments	701,530	-	701,530		-
United States Treasury Obligations	1,143,445	1,041,278	102,167		-
Mortgage-Backed Securities	955,816	=	955,816		-
United States Government Sponsored Entites	21,723	21,723	-		-
Hedge Fund and Futures Fund Measured at NAV $^{\mathrm{(a)}}$	2,195,465	-	-		
Total	\$ 24,747,653	\$20,792,675	\$ 1,759,513	\$	

Notes to Financial Statements

Note 6. Fair Values of Financial Instruments (Continued)

Recurring Fair Value Measurements (Continued)

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value as of June 30, 2020:

June 30, 2020	Total	Level 1	Level 2	Level 3
Equity Securities				
Corporate Securities	\$ 5,916,146	\$ 5,916,146	\$ -	\$ -
Mutual Funds and Exchange Traded Funds	5,092,690	5,092,690	_	-
Real Estate Investment Trusts	252,096	252,096	-	-
Debt Securities				
Corporate Bonds	4,938,380	3,448,770	_	1,489,610
Obligations of States and Municipal Governments	1,042,844	-	1,042,844	-
United States Treasury Obligations	417,456	355,646	61,810	-
Mortgage-Backed Securities	1,176,819	-	1,176,819	-
Hedge Fund and Futures Fund Measured at NAV (a)	608,590	-	<u>-</u>	-
Total	\$ 19,445,021	\$15,065,348	\$ 2,281,473	\$ 1,489,610

(a) Certain investments measured at fair value using the net asset value (NAV) per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

Changes in the amounts of Level 3 investments reported in the statements of financial position are as follows for the years ended June 30, 2021 and 2020:

	2021	2020
Corporate Bonds, Beginning of Year	\$ 1,489,610	\$ -
Net Purchases and Sales	(1,489,610)	1,762,000
Transfers to Level 2	-	-
Unrealized Loss		(272,390)
Corporate Bonds, End of Year	\$ -	\$ 1,489,610

Investments in Certain Entities that are Measured at NAV Per Share as a Practical Expedient

The FASB issued a standards update pertaining to Fair Value Measurements and Disclosures for Investments in Certain Entities that Calculate NAV per Share. Fair values of certain investments are determined by the use of calculated NAV per ownership share.

Notes to Financial Statements

Note 6. Fair Values of Financial Instruments (Continued)

Investments in Certain Entities that are Measured at NAV Per Share as a Practical Expedient (Continued)

The Foundation's investments that feature NAV per share consists of hedge funds with carrying values of \$2,195,465 and \$608,590 at June 30, 2021 and 2020, respectively. The funds are multi-strategy funds which combine hedged funds with private investments. There are no unfunded commitments. Redemption requests can be made quarterly with ninety (90) days written notice, but approvals are at the sole discretion of the fund's Board of Directors, and are limited to twenty percent (20%) of the ownership units per quarter.

Note 7. Funds Held in Custody

Under agreements with the University, the Foundation holds and manages funds received by the University as state matching funds for the accounts of the Endowed Chair, Endowed Professorship, and Endowed Scholarship Programs. Also, under an agreement with the University, the Foundation holds and manages the donated and state matching funds for the University.

As of June 30, 2021 and 2020, the funds held in custody are as follows:

	 2021	2020
State Funds Held in Custody	\$ 4,244,017	\$ 3,714,839
University Endowments Held in Custody	 7,363,141	 6,474,731
Total Funds Held in Custody	\$ 11,607,158	\$ 10,189,570

Note 8. Demand Note Payable

Demand note payable consist of a note payable to United Community Bank bearing interest at 5.75%. Payments of principal and interest totaling \$46,665 are due quarterly with a final payment of \$708,163 due at maturity on May 1, 2023. The note is secured by a continuing security interest in any and all funds on deposit or certificates of deposit held at the Lender, and certain investment securities. As of June 30, 2021 and 2020, the outstanding balances were \$939,106 and \$1,066,315, respectively.

Note 9. Note Payable - Line of Credit

Note Payable - Line of Credit consist of a line of credit in the amount of \$2,500,000 payable to UBS Bank USA bearing interest at 2.8%. Payments of interest are due monthly with the principal due at maturity on September 26, 2022. The note is secured by certain investment securities held by UBS. As of June 30, 2021 and 2020, the outstanding balance was \$2,500,000.

Thibodaux, Louisiana

Notes to Financial Statements

Note 10. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes as of June 30, 2021 and 2020:

	2021	2020
Buildings and Athletic Facilities	\$ 1,597,577	\$ 1,869,930
Business Capstone Funds	475,346	475,346
Institutional Advancement	397,720	338,024
Other University Departments and Projects	5,536,676	4,286,895
Endowed Chairs, Professorships, and 1 st Generation Scholarships	6,423,479	5,621,158
Scholarships	 5,199,923	5,086,144
Total Net Assets With Donor Restrictions	\$ 19,630,721	\$ 17,677,497

Note 11. Net Assets Released from Restrictions

Net assets are released from restrictions by incurring expenses that satisfy the restricted purpose or by the expiration of time. Net assets were released from restrictions by incurring expenses that satisfied the restricted purpose in the amounts of \$2,416,475 and \$2,124,721 for the years ended June 30, 2021 and 2020, respectively.

Note 12. Endowments

Endowments consist of individual funds established by donors to provide annual funding for scholarships and other activities.

Interpretation of Relevant Law

The Foundation accounts for donor-restricted funds consistent with the provisions of Uniform Prudent Management of Institutional Funds Act (UPMIFA) as adopted by the state of Louisiana and the Endowed Chair, Endowed Professorship, and Endowed Scholarship Programs Statement of Investment Policy and Objectives established by the Louisiana Board of Regents. The Foundation seeks to preserve the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. Accordingly, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts) donated to the Endowment, and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditures by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

Thibodaux, Louisiana

Notes to Financial Statements

Note 12. Endowments (Continued)

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund,
- 2) The purposes of the Foundation and the donor-restricted endowment fund,
- 3) General economic conditions,
- 4) The possible effect of inflation and deflation,
- 5) The expected total return from income and the appreciation of investments,
- 6) Other resources of the Foundation, and
- 7) The investment policies of the Foundation and the Board of Regents.

Investment and Spending Policies

The primary financial objective of the endowments is to be a source of funds provided through return on the invested capital for the current and future support of University programs. The long-term objective is to attain an annual return at or above the level of spending. Annual spending of up to five percent of the market value of program assets averaged on a consistent basis for the five most recent fiscal trust fund years is allowed, provided that the market value of program assets at the end of the most recent fiscal fund year exceeds the original corpus of the endowment by an amount at least equal to the amount to be spent in the next fiscal fund year for which a spending allocation is to be made. When the current market value of program assets is below the original corpus of the endowment, no spending is allowed.

Strategies Employed for Achieving Objectives

To achieve the long-term investment objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized), and current yield (interest and dividends). The Foundation targets an appropriately diversified asset allocation to achieve its long-term return objectives within prudent risk constraints.

Notes to Financial Statements

Note 12. Endowments (Continued)

The endowment fund net asset composition by type of fund as of June 30, 2021 and 2020 are as follows:

June 30, 2021		ut Donor trictions	-	With Donor Restrictions		Total
Donor-Restricted Endowments						
Endowed Scholarships	\$	-	\$	6,199,923	\$	6,199,923
Endowed Chairs, Endowed Professorships,						
and Endowed 1st Generation Scholarships		-		6,423,479		6,423,479
Board-Designated Endowments				4 477 004		4 477 004
Mary Danos Theater Maintenance		-		1,177,084		1,177,084
Institutional Advancement		-		397,719		397,719
Other University Programs		-		381,522		381,522
Total	\$	-	\$	14,579,727	\$	14,579,727
	Witho	out Donor	1	With Donor		
June 30, 2020	Res	trictions	F	Restrictions		Total
Donor-Restricted Endowments						
Endowed Scholarships	\$	-	\$	5,086,144	\$	5,086,144
Endowed Chairs, Endowed Professorships, and Endowed 1st Generation Scholarships		-		5,621,158		5,621,158
Board-Designated Endowments				004 646		924 646
Mary Danos Theater Maintenance Institutional Advancement		-		821,646 338,024		821,646 338,024
Other University Programs		-		336,024		336,024
				,		
Total	\$	_	\$	12,203,049	\$	12,203,049

The changes in donor-restricted endowments funds for the year ended June 30, 2021 are as follows:

	 ut Donor rictions	-	With Donor Restrictions		Total
Endowment Net Assets, July 1, 2020	\$ -	\$	12,203,049	\$	12,203,049
Investment Return, Net	-		2,222,666		2,222,666
Contributions	=		786,492		786,492
Appropriated for Expenditure	 -		(632,480)		(632,480)
Endowment Net Assets, June 30, 2021	\$ -	\$	14,579,727	\$	14,579,727

Thibodaux, Louisiana

Notes to Financial Statements

Note 12. Endowments (Continued)

The changes in donor-restricted endowments funds for the year ended June 30, 2020 are as follows:

	 ıt Donor ictions	-	With Donor Restrictions		Total	
Endowment Net Assets, July 1, 2019	\$ -	\$	12,426,546	\$	12,426,546	
Investment Return, Net	-		(198,299)		(198,299)	
Contributions Appropriated for Expenditure	 -		869,606 (894,804)		869,606 (894,804)	
Endowment Net Assets, June 30, 2020	\$ -	\$	12,203,049	\$	12,203,049	

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration (underwater). In is not customary for the Foundation to spend from underwater endowments unless otherwise directed by the donor. There were no such deficiencies as of June 30, 2021 or 2020.

Note 13. Reclassifications

Certain balances from the 2020 financial statements have been reclassified to conform to the 2021 financial statement presentation. Such reclassifications had no effect on the previously reported change in net assets for the year ended June 30, 2020.

Note 14. Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, September 8, 2022, and determined that no events occurred that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

SUPPLEMENTARY INFORMATION

NICHOLLS STATE UNIVERSITY FOUNDATION, INC. Thibodaux, Louisiana Schedules of Funds Held in Custody

Schedules of Funds Held in Custody For the Years Ended June 30, 2021 and 2020

		2021		2020
State Funds Held in Custody				
Agnes H. Candies Professorship	\$	53,657	\$	47,091
American Association of Drilling Engineers Professorship	*	51,561	•	45,252
Bell South Culinary Professorship		51,792		45,498
Bell South/Brady, Miller, Theriot, Callais Professorship		51,425		45,107
Bell South/Picou Professorship		51,141		44,854
Bell South/Picou Professorship #2		53,936		47,236
Bonnie Bourg Professorship		53,870		47,259
Capital One Professorship		53,419		44,497
Cenac Towing Chair		529,038		466,797
CETFE Geomatic/Surveying Professorship		51,626		45,321
Clarence J. Riviere Professorship		52,274		46,010
Durel Martin Professorship		53,073		48,779
Harvey Peltier, Sr. Professorship		52,309		46,047
Maxine Giardina Professorship		51,508		45,195
Morris and Sandy Hebert Professorship		52,238		45,965
Jimmy and Glenny Lee Buquet Professorship		50,131		44,001
McIlhenny Professorship		50,674		44,460
Minor J. Cheramie Professorship		54,690		48,744
Orleans A. Pitre Professorship		58,187		52,482
Otto Candies Maritime Professorship		273,848		243,315
Otto Candies Family Business Professorship		137,963		122,763
Otto Candies 500 Business Professorship		138,467		123,287
T. Baker Smith Professorship		51,776		45,480
T. Shepard Endowed Professorship		51,984		45,702
1st Generation Scholarship		61,922		53,590
J Maselli Professorship		50,804		44,570
B Raziano Professorship		50,707		44,487
R E Miller Professorship		51,340		45,021
Goldring Foundation Professorship		51,773		45,477
Gueydan Professorship		52,844		45,820
Henry & Kim Lafont 1st Generation Scholarship		61,078		52,401
Harold Callais Professorship		259,373		227,927
Paul Callais Professorship		129,254		113,503
Peter Callais Professorship		129,265		113,518
Nolen Professorship		50,291		44,137
George Picou Professorship		59,415		51,166
Swanner 1st Generation Scholarship		62,176		53,833
Danos 1st Generation Scholarship		59,708		51,077
B & J Bollinger Scholarship		63,349		53,478
Danos Family Nursing Scholarship		47,473		41,758
R & C Cheramie Scholarship		61,144		52,289
Jack Cenac Scholarship		50,427		44,251
Jock Cenac Scholarship		51,964		45,549
Stephen & Rebecca Hulbert Scholarship		50,519		43,742
Gloria Callais Professorship		51,017		44,781
Michael & Christine Bourgeois 1st Generation Scholarship #1		59,280		50,043
R & J Bartels 1st Generation Scholarship		52,944		45,031
Harold Callais 1st Generation Scholarship		52,780		44,555
Burguieres 1st Generation Sholarship		50,216		43,064

NICHOLLS STATE UNIVERSITY FOUNDATION, INC. Thibodaux, Louisiana Schedules of Funds Held in Custody (Continued) For the Years Ended June 30, 2021 and 2020

	2021	2020
State Funds Held in Custody (Continued)		
J & T Sanford 1st Generation Scholarship	53,791	46,250
John Brady Jr. Professorship	50,487	44,302
Alfred Delahaye Professorship	49,554	43,514
Mitch Hebert 1st Generation Scholarship	50,415	43,770
Michael & Christine Bourgeois 1st Generation Scholarship #2	55,244	46,636
Wayne Patten Endowed Professorship #1	56,198	47,441
Wayne Patten Endowed Professorship #2	54,006	47,441
Sister Mary Bienvue	22,672	19,275
Total State Funds Held in Custody	4,244,017	3,714,839
University Funds Held in Custody		
Argent Bank Endowed Professorship in Business Administration	135,052	119,733
Belle & Leonard Toups Chair in English	1,274,586	1,119,102
Betsy Ayo Endowed Professorship in Accounting and Business Law	133,268	117,842
Boysie Bollinger Super Endowed Professorship in Business	641,364	562,991
Andie Bollinger Endowed Professorship in Business	323,793	284,660
Charotte Bollinger Endowed Professorship in Business	319,149	280,200
Contractor's Educational Trust Fund Endowed Professorship	,	,
in Manufacturing Technology	271,829	241,297
Entergy Endowed Professorship in Computer Science	198,881	168,068
Entergy Endowed Professorship in Information Systems	140,267	125,706
Gerald Gaston Endowed Professorship in the College of	,	0,. 00
Business Administration	132,404	116,925
Jerry Ledet Foundation Endowed Professorship in	.02, .0 .	110,020
Environmental Biology	127,290	111,767
Lorio Foundation Endowed Professorship in Fine Arts	121,357	106,754
Lorio Foundation Endowed Professorship in Language and	121,337	100,704
Literature	121,696	107,041
	131,121	115,843
Lorio Foundation Endowed Professorship in Nursing Lorio Foundation Endowed Professorship in Physical Science	121,875	107,192
Peltier Foundation Endowed Professorship in College of	121,075	107,192
Business Administration	132,830	112,455
Terrebonne General Medical Center Founding Physicians	.02,000	112,100
Endowed Professorship in Nursing and Allied Health	330,811	288,771
Terrebonne General Medical Center Devoted Volunteers	000,011	200,771
Endowed Professorship in Nursing and Allied Health	324,223	284,488
Terrebonne General Medical Center Compassionate Staff	327,223	204,400
Endowed Professorship in Nursing and Allied Health	334,363	296,812
Terrrebonne General Medical Center Faithful Sisters	334,303	290,012
Endowed Professorship in Nursing and Allied Health	222 462	202.004
	323,162	283,991
Thibodaux Hospital and Health Center Endowed	444 257	100 040
Professorship in Nursing	141,357	123,243
John Brady, Sr. and Pat Brady Endowed Professorship	050.040	504.004
in Computer Science	658,846	581,261
John Brady, Sr. and John Brady Jr. Endowed Professorship		
in Biological Sciences	662,527	585,166
John C. Daigle Endowed Professorship in Free Enterprise	130,471	114,876
Donald Peltier Endowed Professorship	130,619	118,547
Total University Funds Held in Custody	7,363,141	6,474,731
Total Funds Held in Custody	\$ 11,607,158	\$ 10,189,570

Independent Accountant's Report On Applying Agreed-Upon Procedures

For the Year Ended June 30, 2021





LaPorte, APAC 304 Corporate Blvd. | Suite E Houma, LA 70360 985.851.2433 | Fax 985.851.2606 LaPorte.com

INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

To the Board of Directors of Nicholls State University Foundation, Inc. Thibodaux, Louisiana

We have performed the procedures enumerated below related to Nicholls State University Foundation Inc.'s (the Foundation) compliance with the Louisiana Board of Regents' Statement of Investment Policy and Objectives governing the Endowed Chair, Endowed Professorship, and Endowed Scholarship Programs for the year ended June 30, 2021. The Foundation is responsible for compliance with the Louisiana Board of Regents' Statement of Investment Policy and Objectives.

The Foundation's management has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of the engagement, which is to assist users in determining whether the entity complied with the specified requirements. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

1. Verify that the Foundation's Endowed Chair, Endowed Professorship, and Endowed Scholarship Programs' assets have been managed in compliance with the provisions set forth in the Louisiana Board of Regents' Statement of Investment Policy and Objectives.

Results: No exceptions were found as a result of applying the procedure.

2. Verify that the annual financial reports for the Endowed Chair, Endowed Professorship, and Endowed Scholarship Programs submitted to the Louisiana Board of Regents were accurate and agreed to the accounting records of the Foundation.

Results: No exceptions were found as a result of applying the procedure.

3. Select a sample of disbursements from the Endowed Chair, Endowed Professorship, and Endowed Scholarship Programs and verify that the proceeds were used in accordance with program policies.

Results: No exceptions were found as a result of applying the procedure.

4. Verify that the investment earnings generated from pooled assets involving the Endowed Chair, Endowed Professorship, or Endowed Scholarship Programs have been properly allocated in accordance with the Louisiana Board of Regents Statement of Investment Policy and Objectives.

Results: No exceptions were found as a result of applying the procedure.

We were engaged by the Foundation's management to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on the Foundation's compliance with the Louisiana Board of Regents' Statement of Investment Policy and Objectives. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Foundation's management and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the Board of Directors and management of the Foundation and the Louisiana Board of Regents and is not intended to be and should not be used by anyone other than those specified parties.

A Professional Accounting Corporation

Houma, LA September 8, 2022