

ANNUAL FINANCIAL REPORT
RELAY ADMINISTRATION BOARD
AS OF AND FOR THE YEAR ENDED
DECEMBER 31, 2021



ERICKSEN KRENTEL^{LLP}
CERTIFIED PUBLIC ACCOUNTANTS • CONSULTANTS

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Relay Administration Board
Baton Rouge, Louisiana

Report on the Audit of the Financial Statements

Opinions

We have audited the accompanying financial statements of the business-type activities of the Relay Administration Board as of and for the year ended , and the related notes to the financial statements, which collectively comprise Relay Administration Board's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of Relay Administration Board, as of , and the respective changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the *Louisiana Governmental Audit Guide*, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Relay Administration Board and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



To the Board of Directors
Relay Administration Board
June 25, 2022

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Relay Administration Board's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Relay Administration Board's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.



To the Board of Directors
Relay Administration Board
June 25, 2022

- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Relay Administration Board’s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management’s discussion and analysis on pages 5 through 8 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management’s responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Relay Administration Board’s basic financial statements. The schedule of compensation, benefits, and other payments to agency head on page 21 is presented for purposes of additional analysis and are not a required part of the basic financial statements.



ERICKSEN KRENTEL^{LLP}

CERTIFIED PUBLIC ACCOUNTANTS • CONSULTANTS

To the Board of Directors
Relay Administration Board
June 25, 2022

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated June 25, 2022, on our consideration of Relay Administration Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Relay Administration Board's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Relay Administration Board's internal control over financial reporting and compliance.

June 25, 2022
New Orleans, Louisiana

Ericksen Krentel, LLP
Certified Public Accountants

MANAGEMENT'S DISCUSSION AND ANALYSIS

RELAY ADMINISTRATION BOARD
MANAGEMENT'S DISCUSSION AND ANALYSIS
DECEMBER 31, 2021

INTRODUCTION

The Management's Discussion and Analysis ("MD&A") of the Relay Administration Board's ("RAB") financial performance presents a narrative overview and analysis of RAB's financial activities for the year ended December 31, 2021. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. As with other sections of this financial report, the information contained within this MD&A should be considered only a part of a greater whole. The readers of this statement should take time to read and evaluate all sections of this report, including the footnotes and the supplementary information that is provided in addition to the MD&A.

FINANCIAL HIGHLIGHTS

RAB's assets exceeded its liabilities (net position) at the close of fiscal year 2021 by \$29,903,916 which represents a 3.91 % increase in net position from last fiscal year. Total assets, consisting almost entirely of investments, increased by 7.55% to \$33,241,915.

At December 31, 2021, the investment portfolio was comprised of U.S. Government and Agency bonds (25%), corporate bonds (18%), equity securities (45%), money market funds (7%), and mutual funds (5%).

RAB's net position increased by \$1,125,064 in 2021 compared to the 2020 increase in net position of \$162,767.

RAB received no operating revenues during 2021 due to the elimination of access charges previously charged to consumers and no grants funding.

RAB's net investment income increased in 2021 by \$222,016 or 7.17% due to the performance of the overall financial markets which primarily attributed to increased values of equity securities held by RAB.

RAB's relay service expense decreased \$220,479 or 41.07% compared to the prior year.

OVERVIEW OF THE FINANCIAL STATEMENTS

These financial statements consist of two sections - Management's Discussion and Analysis (this section) and the basic financial statements (including the notes to the financial statements).

Basic Financial Statements

The basic financial statements present information for RAB, in a format designed to make the statements easier for the reader to understand. The statements in this section include the statement of net position; the statement of revenues, expenses, and changes in fund net position; and the statement of cash flows.

Statement of Net Position

The statement of net position on page 9 presents a summary of assets and liabilities with totals of each. The difference between total assets and total liabilities is net position and may provide a useful indicator of whether the financial position of RAB is improving or deteriorating.

RELAY ADMINISTRATION BOARD
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)
DECEMBER 31, 2021

Statement of Revenue, Expenses, and Changes in Fund Net Position

The statement of revenues, expenses, and changes in net position on page 10 presents information which shows how RAB's net position changed as a result of current year operations. Regardless of when cash is affected, all changes in net position are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

Statement of Cash Flows

The statement of cash flows on page 11 presents information showing how RAB's cash changed as a result of current year operations. The statement of cash flows is prepared using the direct method and includes the reconciliation of operating income to net cash provided by or used in operating activities (indirect method) as required by Governmental Accounting Standards Board ("GASB") Statement 34.

Notes to Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found on pages 12-20 of this report.

FINANCIAL ANALYSIS OF THE ENTITY

The condensed statements of net position consist of the following at December 31:

	<u>2021</u>	<u>2020</u>
Current assets	\$ 21,574,802	\$ 17,277,841
Noncurrent assets	<u>11,667,113</u>	<u>13,631,501</u>
 Total assets	 <u>\$ 33,241,915</u>	 <u>\$ 30,909,342</u>
 Current liabilities	 3,337,999	 2,130,490
Noncurrent liabilities	<u>-</u>	<u>-</u>
 Total liabilities	 3,337,999	 2,130,490
 Unrestricted net position	 <u>29,903,916</u>	 <u>28,778,852</u>
 Total net liabilities and net position	 <u>\$ 33,241,915</u>	 <u>\$ 30,909,342</u>

Current assets consist primarily of cash and investments in debt and equity securities. Noncurrent assets consist of investments in debt securities with a maturity date greater than one year. The decrease in assets resulted primarily from a decrease in the fair value of investments and a change in composition of the investment portfolio, specifically the lower ratio of equity securities to other types of securities.

RELAY ADMINISTRATION BOARD
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)
DECEMBER 31, 2021

Current liabilities consist of accounts payable, federal excise tax payable and deferred federal excise taxes. The increase in liabilities is due primarily to an increase in federal excise tax payable.

All of the RAB's resources can be used for any lawful purpose consistent with the articles of incorporation which requires that funds be used for providing telecommunication relay services to the citizens of the State of Louisiana. RAB has no long-term debt obligations. Investment securities are available for liquidity as needed but are intended to also provide a return on assets that can be used to provide relay services to the hearing and speech impaired.

The condensed statements of revenues, expenses, and changes in fund net position consists of the following for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Operating revenues	\$ -	\$ -
Operating expenses	<u>316,314</u>	<u>536,793</u>
Operating loss	(316,314)	(536,793)
Nonoperating revenues	3,320,417	3,098,401
Nonoperating expenses	<u>1,879,039</u>	<u>2,398,841</u>
Total nonoperating income	1,441,378	699,560
Change in net position	<u>1,125,064</u>	<u>162,767</u>
Net position, end of year	<u>\$ 29,903,916</u>	<u>\$ 28,778,852</u>

RAB recognized no operating revenues during 2021. The Louisiana Public Service Commission indefinitely suspended the 11¢ per line access fee charged to consumers effective in April 2002. Non-operating revenues increased in 2021 by \$222,016 due primarily to an increase in unrealized appreciation on equity security holdings arising during 2021 as compared to 2020.

The majority of RAB's operating expenses represent the provisioning of telephone relay service by a contracted relay service provider. Total 2021 operating expenses decreased from 2020 due to the decrease in providing relay services. For 2021, non-operating expenses consist of federal excise taxes. RAB's investment income is subject to an excise tax at a rate expected to be 2% of net investment income.

RELAY ADMINISTRATION BOARD
MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)
DECEMBER 31, 2021

ECONOMIC FACTORS AND NEXT YEAR'S OPERATIONS AND RATES

As portrayed on page 9 of the financial statements, RAB has accumulated net position since its inception in 1992 which has been accumulated for the purpose of provisioning of telephone access services for an extended period. In April 2002, the Louisiana Public Service Commission eliminated the telephone access fee that has been charged to all connections throughout Louisiana and used to fund RAB's operations and net position. Thus, for 2021, RAB has no telephone access fee revenue. RAB has received no state grants or funding since 2002 and does not expect to receive state funding anytime in the near future.

RAB continues to monitor its investment portfolio and associated credit and investment risk associated with the types of securities. Since year end, overall financial markets have continued to be volatile and subject to government influences. If overall economic conditions and financial markets remain disrupted for an extended period of time, RAB's ability to meet these objectives may become doubtful.

CONTACTING THE RELAY ADMINISTRATION BOARD'S MANAGEMENT

This financial report is designed to provide citizens, taxpayers, customers, and creditors with a general overview of the Relay Administration Board's finances and to show RAB's accountability for the money it receives. If you have questions about this report or need additional financial information, contact:

Louisiana Public Service Commission
P.O. Box 91154
Baton Rouge, Louisiana 70821-9154

FINANCIAL STATEMENTS

RELAY ADMINISTRATION BOARD
STATEMENT OF NET POSITION
AS OF DECEMBER 31, 2021

ASSETS:

Current Assets:

Cash and cash equivalents	\$ 2,238,962
Investments	19,257,218
Accrued investment income	<u>78,622</u>
Total current assets	<u>21,574,802</u>

Noncurrent assets:

Investments	<u>11,667,113</u>
Total noncurrent assets	<u>11,667,113</u>

Total assets	<u>33,241,915</u>
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LIABILITIES:

Current liabilities:

Accounts payable	42,516
Federal excise tax payable	3,160,259
Deferred federal excise taxes	<u>135,224</u>
Total current liabilities	<u>3,337,999</u>

Total liabilities	<u>3,337,999</u>
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NET POSITION:

Unrestricted	<u>29,903,916</u>
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Total net position	<u>\$ 29,903,916</u>
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The accompanying notes are an integral part of this statement

RELAY ADMINISTRATION BOARD
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
FOR THE YEAR ENDED DECEMBER 31, 2021

<u>OPERATING REVENUES</u>	\$ -
<u>OPERATING EXPENSES:</u>	
Relay service costs	267,481
Legal and professional	43,619
Other operating costs	<u>5,214</u>
Total operating expenses	<u>316,314</u>
Net operating (loss)	<u>(316,314)</u>
<u>NON-OPERATING REVENUES (EXPENSES):</u>	
Investment income	3,320,417
Federal excise tax expense	<u>(1,879,039)</u>
Total non-operating revenues (expenses)	<u>1,441,378</u>
Change in net position	1,125,064
Net position, beginning of year	<u>28,778,852</u>
Net position, end of year	<u><u>\$ 29,903,916</u></u>

The accompanying notes are an integral part of this statement

RELAY ADMINISTRATION BOARD
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2021

CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES:

Cash payments to suppliers of goods and services:	
Relay service costs	\$ (293,641)
Legal and professional fees	(29,366)
Other operating costs	<u>(4,694)</u>
Net cash (used in) operating activities	<u>(327,701)</u>

CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES:

Purchases of investments	(11,829,334)
Sales and maturities of investments	13,724,149
Investment income received	706,588
Federal excise taxes paid	<u>(675,100)</u>
Net cash from investing activities	<u>1,926,303</u>
Net change in cash and cash equivalents	1,598,602
Cash and cash equivalents, beginning of year	<u>640,360</u>
Cash and cash equivalents, end of year	<u>\$ 2,238,962</u>

Reconciliation of operating (loss) to net cash (used in) operating activities:

Operating (loss)	\$ (316,314)
Adjustments to reconcile operating (loss) to net cash (used in) operating activities:	
Increase (decrease) in liabilities:	
Accounts payable	<u>(11,387)</u>
Net cash (used in) operating activities	<u>\$ (327,701)</u>

Supplemental disclosure of noncash investing activities:

Net increase in investment unrealized appreciation	\$ 240,051
Net amortization/accretion of investments in fixed securities	(76,567)
Increase in deferred federal excise taxes	<u>4,802</u>
	<u>\$ 168,286</u>

The accompanying notes are an integral part of this statement

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The Relay Administration Board ("RAB") was created as a nonprofit corporation by the Louisiana Public Service Commission, a body created by the Louisiana Constitution, as provided by Order Number U-17656-A pursuant to the telecommunications sections of the Americans with Disabilities Act of 1990 and other applicable regulations adopted by the Federal Communications Commission.

The board of directors is comprised of five members who serve indefinite terms at the discretion of the Louisiana Public Service Commission. The board of directors is charged with the responsibility of oversight of telephone relay services for the State of Louisiana, ensuring equal access to telecommunications services for all hearing and speech impaired citizens, and acting as a liaison between the relay service provider and the Louisiana Public Service Commission.

Basis of Presentation and Financial Reporting Framework

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as applied to governmental units. The Governmental Accounting Standards Board ("GASB") is the accepted standard setting body for establishing governmental accounting and reporting principles.

Reporting Entity

Using the criteria in GASB Codification Section 2100, the Division of Administration, Office of Statewide Reporting and Accounting Policy has defined the governmental reporting entity to be the State of Louisiana. The Office of Statewide Reporting and Accounting Policy considers RAB to be a discrete component unit of the State of Louisiana because the state has financial accountability for fiscal matters as follows: (1) a majority of the board of directors is appointed by the State of Louisiana; (2) upon dissolution of RAB, title to all property owned by RAB shall vest in the State of Louisiana; (3) the Louisiana Public Service Commission, a commission within a department of the State of Louisiana, has the ability to modify and approve changes to the telephone access fee; and (4) the Louisiana Public Service Commission has the ability to veto, overrule, and modify decisions made by RAB.

Since RAB is a discretely presented component unit of the State of Louisiana, these financial statements follow the financial reporting framework of the primary government. The accompanying financial statements present information only as to the transactions of the programs of RAB. Annually, the State of Louisiana issues basic financial statements, which include the activity contained in the accompanying financial statements as a business-type activity. The State of Louisiana's basic financial statements are audited by the Louisiana Legislative Auditor.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fund Accounting

For financial reporting purposes, RAB is treated as a special-purpose government engaged only in business-type activities. All activities of RAB are accounted for within a single proprietary (enterprise) fund to report on its financial position, results of operation, and cash flows. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

Net Position

RAB has implemented GASB No. 63, “*Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*”. This standard provides guidance for reporting the financial statement elements of deferred outflows of resources and deferred inflows of resources. Deferred outflows represent the consumption of the government's net position that is applicable to a future reporting period. A deferred inflow represents the acquisition of net position that is applicable to a future reporting period. Because deferred outflows and deferred inflows are, by definition, neither assets nor liabilities, the statement of net assets title is now referred to as the statement of net position. The statement of net position reports net position as the difference between all other elements in a statement of net position and should be displayed in three components—net investment in capital assets, restricted net position (distinguishing between major categories of restrictions), and unrestricted net position.

At December 31, 2021, all of RAB's net position was unrestricted. Unrestricted net position is the balance (deficit) of all other elements in a statement of net position remaining after net investment in capital assets and restricted net position. When both restricted and unrestricted resources are available for use, it is the RAB's policy to use restricted resources first, then unrestricted resources as they are needed.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting

Basis of accounting refers to the timing of recognition of revenues and expenses in the accounts and reporting in the financial statements, regardless of the measurement focus applied. The transactions of RAB are accounted for using the accrual basis of accounting and on a flow of economic resources measurement focus where the aim is to report all inflows, outflows, and balances affecting or reflecting an entity's net position. Accordingly, revenues are recognized in the accounting period when they are earned and expenses are recognized when the related liability is incurred. Operating revenues include activities that have the characteristics of exchange transactions, such as charges for services. Transactions for which cash flows are reported as investing activities are reported as non-operating revenue. All expenses related to operating RAB are reported as operating expenses.

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents includes money market accounts and all highly liquid debt instruments with original maturities of three months or less when purchased.

Investments

The deposits and investments of RAB's monies are governed by an investment policy adopted by the board of directors. Under the policy, monies not needed for immediate expenditure may be invested in (1) U. S. Government and Agency obligations, (2) certificates of deposit issued by financial institutions within the U. S. and its territories up to the maximum FDIC limit, (3) certain collateralized mortgage obligations, and (4) equity securities subject to limitations.

RAB reports its investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values as determined by published trade prices in accordance with GASB Statement No. 31 and are included in the statement of net position. Investment return includes interest, dividends, realized and unrealized gains and losses, investment fees, and net amortization/accretion of investments in fixed securities and is included in the statement of revenues, expenses, and changes in fund net position.

Investments in equity securities, mutual funds, and debt securities with a maturity date of less than one year are classified as current assets. Noncurrent assets consist of investments in debt securities with a maturity date greater than one year.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Tax Status

RAB is an organization exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code (the "Code") and is a private foundation as described in Section 509(a) of the Code. RAB is subject to federal excise taxes and it is also subject to federal and state income tax on its unrelated business taxable income. With few exceptions, RAB is no longer subject to federal or state examinations by tax authorities for the year before 2016.

RAB evaluates uncertain tax positions for more-likely-than-not sustainability. Management has concluded that as of December 31, 2021, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements.

Use Of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Date of Management's Review

Management has evaluated subsequent events through June 25, 2022, the date which the financial statements were available to be issued.

(2) CASH AND CASH EQUIVALENTS

For reporting purposes, money market funds are included as cash equivalents. Deposits in money market funds are stated at cost, which approximates fair value. The balance of RAB's money market fund at December 31, 2021 was \$2,238,962. RAB's deposits in these open-end mutual funds are not exposed to custodial credit risk because its existence is not evidenced by securities that exist in physical or book entry form.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(3) INVESTMENTS

Beginning with the fiscal year ended December 31, 2016, the Board is required by GASB 72, “*Fair Value Measurement and Application*”, to begin categorizing its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The three levels of the fair value hierarchy are described below:

Level 1 - unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 - quoted prices for similar assets or liabilities in active markets or identical or similar assets or liabilities in active markets that are observable for the asset or liability.

Level 3 - inputs are unobservable and significant to the fair value measurement.

The implementation of this new statement did not change the method of measuring the Board's investments at estimated fair value as required by GASB 31, Accounting and Financial Reporting for Certain Investments and External Investment Pools, and consisted of the following at December 31, 2021:

<u>Type of Investment</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Fair Value</u>
Equity securities & equity mutual funds	\$16,731,691	\$ -	\$16,731,691
U.S. Treasury debt securities	7,582,192	-	7,582,192
U.S. Government Agency debt securities	-	1,242,431	1,242,431
Corporate debt securities	-	5,368,017	5,368,017
	<u>\$24,313,883</u>	<u>\$ 6,610,448</u>	<u>\$30,924,331</u>

Investments in U.S. Government obligations, U.S Government Agency obligations, corporate bonds, equity securities and mutual funds, are valued at the quoted market prices in the active market on which the individual securities are traded.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(3) INVESTMENTS (CONTINUED)

At December 31, 2021, investment securities of \$30,924,311 and investments reported as cash and cash equivalents of \$2,238,962, as presented in the statement of net position, consist of the items in the following table:

<u>Description</u>	<u>Cost</u>	<u>Fair Value</u>	<u>% of Total</u>	<u>Service Credit Quality</u>	<u>Weighted Average Maturity</u>
Apple Inc. 1.4% 08/05/2028-2028	\$ 299,360	\$ 293,931	0.89%	AA+	0.34
Bank of America Corp. 3.559% 04/23/2027	327,634	347,724	1.05%	A-	0.32
Bank of NY Mellon Corp. 2.95% 01/29/2023-2022	224,920	229,979	0.69%	A	0.04
Berkshire Hathaway Inc. 3.125% 03/15/2026	274,197	267,705	0.81%	AA	0.19
Charles Schwab Corp 2% 03/20/2028-2028	257,290	253,515	0.76%	A	0.27
Comcast Corp 4.15% 10/15/2028	343,985	340,842	1.03%	A-	0.40
Intel Corp 2.45% 11/15/2029-2029	343,548	336,518	1.01%	A+	0.46
Jonhson & Johnson 2.45% 03/01/2026	320,234	339,092	1.02%	AAA	0.24
JP Morgan Chase & Co. 3.96% 01/29/2027	345,291	351,332	1.06%	A-	0.31
McDonalds Corp. 3.7% 01/30/2026	341,316	349,827	1.05%	BBB+	0.25
Paypayl Holdings Inc. 2.3% 06/01/2030-2030	310,308	305,007	0.92%	A-	0.44
PNC Financial Services 2.55% 01/22/2030-2029	281,988	282,984	0.85%	A-	0.39
Regeneron Pharmaceutical 1.75% 09/15/2030-2030	301,324	284,007	0.86%	BBB+	0.43
US Bancorp 1.45% 05/12/2025-2025	305,680	301,362	0.91%	A+	0.18
Verizon Communications 4.016% 12/03/2029-2029	350,257	336,639	1.02%	BBB+	0.46
Visa Inc 2.8% 12/14/2022	400,403	407,396	1.23%	AA-	0.07
Walmart Stores Inc. 2.65% 12/15/2024	324,827	340,158	1.03%	AA	0.17
US Government Agency	1,249,754	1,242,430	3.75%	*	2.54
US Government	7,526,308	7,582,192	22.87%	*	1.59
Debt security totals	14,128,624	14,192,640	42.81%		
Equity securities	8,714,952	15,021,876	45.31%	*	
Equity mutual funds	1,320,099	1,709,815	5.16%	*	
Total investments	24,163,675	30,924,331	93.28%		
Money market funds	2,238,962	2,238,962	6.75%	AAA	
Total investments and cash equivalents	\$ 26,402,637	\$ 33,163,293	100.03%		

* Credit quality ratings are not required for equity securities, mutual funds, U.S. govt. and govt agency securities.

Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, RAB will not be able to recover the value of its investments that are in the possession of an outside party. RAB does not have an investment policy for custodial credit risk. At December 31, 2021, RAB's investments in equity securities, equity mutual funds, and U.S. government and agency securities are uninsured on the performance of the custodian and are exposed to custodial credit risk because they are held by the counterparty's trust department, but not in RAB's name.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(3) INVESTMENTS (CONTINUED)

Concentration of Credit Risk

RAB has adopted an investment policy which limits the percentage of total investments that can be invested in various categories and types of investments. Investments in equity securities are permitted to represent between 25% and 60% of the investment portfolio while fixed income securities are permitted to represent between 40% and 70% of the investment portfolio. Cash is allowed to represent between 0% and 10% of the total portfolio. RAB has also adopted a policy that limits its investments in equity securities to a maximum of 5% of its total investments in any one company unless said company comprises more than 5% of the Standard & Poor's 500 Stock Index, in which case the market value of the holding shall not exceed 10% of the equity portfolio. There are also limitations on concentrations in categories of equity investment types. In addition, RAB has set a limit of 5% of its investments in fixed income securities that can be held in the fixed income securities of any single issuer, exclusive of the U.S. Government securities and federal agency securities guaranteed by the U.S. Government. At December 31, 2021, RAB was in compliance with its concentration of credit risk policy.

Credit Risk

RAB has adopted a policy that limits its investments of any single fixed income security to a minimum quality rating of "BBB-" by Standard and Poor's (S&P) and "Baa3" by Moody's Investors Service (Moody's) at the time of purchase, with the exception of mortgage-backed securities which be rated AAA or better. Additionally, the average quality rating of the fixed income portfolio shall be "A" for S&P and "A2" for Moody's. Bonds rated "BBB" by S&P and "Baa" by Moody's shall not exceed 10% of the total market value of the fixed income portfolio. If the rating of any fixed income security should fall below either of these credit quality rating levels, the investment manager must notify RAB to seek instructions regarding the remediation of the portfolio. At December 31, 2021, RAB was in compliance with its credit quality policy.

Interest Rate Risk

For an investment, interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Investments held for longer periods are generally subject to increased risk of value fluctuations due to interest rate changes. RAB's policy is to measure and monitor the weighted average maturity and duration of the fixed income securities portfolio in order to manage exposure to interest rate risk. This includes the weighted average maturity and duration of the total fixed income portfolio, individual securities, as well as categories of securities held by RAB.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(3) INVESTMENTS (CONTINUED)

Investment Return

Investment return as presented in the statement of revenues, expenses and changes in fund net position for the year ended December 31, 2021 is as follows:

Interest and dividend income	\$ 687,488
Net realized gains on sale of investments	2,475,459
Net unrealized appreciation on investments	<u>240,051</u>
	3,402,998
Less: investment fees	<u>(82,581)</u>
	<u>\$ 3,320,417</u>

The net realized gain on sale of investments disclosed above is independent of the calculation of the net unrealized depreciation on investments disclosed above. The net realized gain on investments that had been held in more than one fiscal period and sold in the current year were included as a change in the fair value of investments reported in the prior year and the current year.

(4) EXCISE TAX REQUIREMENTS

As a private foundation, RAB is subject up to a 1.39% federal excise tax on net investment income (including interest, dividends, and net realized capital gains, less expenses incurred in the production of investment income) as defined in the Code. Private foundations are required to annually distribute a prescribed amounts of earnings for the purposes which it was organized and authorized or to make distributions to other charitable organizations. Failure to meet annual distribution requirements will subject RAB to additional excise taxes on undistributed income over a rolling three-year period.

Based on RAB's recent operating activities and investment earnings through December 31, 2021, the amount RAB was required to distribute as a private foundation exceeded actual operating expenses for the three-year period. Management does not expect the excess investment earnings through December 31, 2021 to be distributed to qualifying organizations to satisfy the cumulative disbursement requirements as a private foundation within prescribed subsequent periods. Accordingly, RAB recognized federal excise tax for undistributed income of \$1,932,131 during 2021, which was recorded as an accrued liability at December 31, 2021. The accrued excise tax liability reflects management's current expectations and is expected to become due in late 2022, subject to various tax payment extensions.

RELAY ADMINISTRATION BOARD
NOTES TO FINANCIAL STATEMENTS (CONTINUED)
DECEMBER 31, 2021

(4) EXCISE TAX REQUIREMENTS (CONTINUED)

In addition to the liability recognized at December 31, 2021 as described above, RAB is required to disburse an additional \$3.5 million of undistributed funds as operating expenses or other qualified disbursements. If these disbursement requirements as a private foundation are not satisfied within the prescribed time frames, this amount of undistributed funds will also become subject to additional excise and termination taxes for the portion which is not disbursed. At December 31, 2021, RAB has not recognized this additional contingent liability which may become due based on the future operations of the organization.

RAB has also recognized a deferred tax liability of \$135,224 representing the estimated excise taxes related to the net appreciation of the fair value of investment securities in excess of their income tax basis at December 31, 2021.

RAB's continued operations and future investment returns will continue to be subject to similar excise or termination tax and vary based on RAB's future operating expenses and investment results.

(5) FUNDING SOURCES

The Louisiana Public Service Commission issued Order No. U-17656-B directing local exchange carrier to collect an access fee of eleven cent (\$0.11) per access line and remit those funds to RAB to fund telephone relay services of the State of Louisiana. Effective April 2002, the Louisiana Public Service Commission eliminated the collection of the access line fee. As a result, RAB's operations are now being funded from existing assets and investment earnings.

(6) BOARD MEMBER COMPENSATION

Although compensation to board members is authorized by RAB's by-laws, no compensation was paid to board members during 2021.

(7) RISK MANAGEMENT

RAB is exposed to risk of loss related to errors and omissions of the Board of Directors. Commercial insurance has been obtained to cover these risks.

SUPPLEMENTARY INFORMATION

RELAY ADMINISTRATION BOARD
SCHEDULE OF COMPENSATION, BENEFITS,
AND OTHER PAYMENTS TO THE AGENCY HEAD
FOR THE YEAR ENDED DECEMBER 31, 2021

No compensation, benefits, or other payments in 2021	\$ _____ -
Total compensation, benefits, and other payments	\$ _____ -

**OTHER REPORTING REQUIRED BY GOVERNMENT AUDITING
STANDARDS**



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH *GOVERNMENT AUDITING* STANDARDS**

To the Board of Directors
Relay Administration Board
Baton Rouge, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of the Relay Administration Board, a component unit of the State of Louisiana, as of and for the year ended December 31, 2021, and the related notes to the financial statements, which collectively comprise the Relay Administration Board's basic financial statements and have issued our report thereon dated June 25, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Relay Administration Board's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Relay Administration Board's internal control. Accordingly, we do not express an opinion on the effectiveness of the Relay Administration Board's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses and significant deficiencies may exist that were not identified.



ERICKSEN KRENTEL^{LLP}

CERTIFIED PUBLIC ACCOUNTANTS • CONSULTANTS

To the Board of Directors
Relay Administration Board
Baton Rouge, Louisiana
June 25, 2022

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Relay Administration Board's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. Under Louisiana Revised Statute 24:513, this report is distributed by the Louisiana Legislative Auditor as a public document.

New Orleans, Louisiana
June 25, 2022

Ericksen Krentel, LLP
Certified Public Accountants

RELAY ADMINISTRATION BOARD
SCHEDULE OF FINDINGS
FOR THE YEAR ENDED DECEMBER 31, 2021

I. SUMMARY OF AUDITORS' REPORTS

1. The Independent Auditors' Report expresses an unmodified opinion on the financial statements of Relay Administration Board
2. No significant deficiencies or material weaknesses in internal control relating to the audit of the financial statements are reported in the Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
3. No instances of noncompliance material to the financial statements of Relay Administration Board were reported in the Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
4. A management letter was not issued for the year ended December 31, 2021.

II. FINDINGS – FINANCIAL STATEMENT AUDIT

NOT APPLICABLE

RELAY ADMINISTRATION BOARD
SUMMARY SCHEDULE OF PRIOR YEAR FINDINGS
FOR THE YEAR ENDED DECEMBER 31, 2021

I. FINDINGS RELATED TO THE FINANCIAL STATEMENTS

NOT APPLICABLE

II. MANAGEMENT LETTER

NOT APPLICABLE