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THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION

FINANCIAL REPORT

AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

Under provisions of state law. this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 1-5-05

LITTLE & ASSOCIATES

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THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION

FINANCIAL REPORT

AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION

| JUNE 30, 2004 | | | | |
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LITTLE & ASSOCIATES LLC

CERTIFIED PUBLIC ACCOUNTANTS

Wm. TODD LITTLE, CPA CHARLES R. MARCHBANKS, JR., CPA

INDEPENDENT AUDITORS' REPORT

To the Board of Directors
The University of Louisiana at Monroe
Indian Athletic Foundation
(A Nonprofit Organization)

We have audited the accompanying statements of financial position of The University of Louisiana at Monroe Indian Athletic Foundation (the Foundation) as of June 30, 2004 and 2003, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The University of Louisiana at Monroe Indian Athletic Foundation as of June 30, 2004 and 2003, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information included in Schedules 1, 2 and 3 is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Little + Association XXC Monroe, Louisiana

October 6. 2004

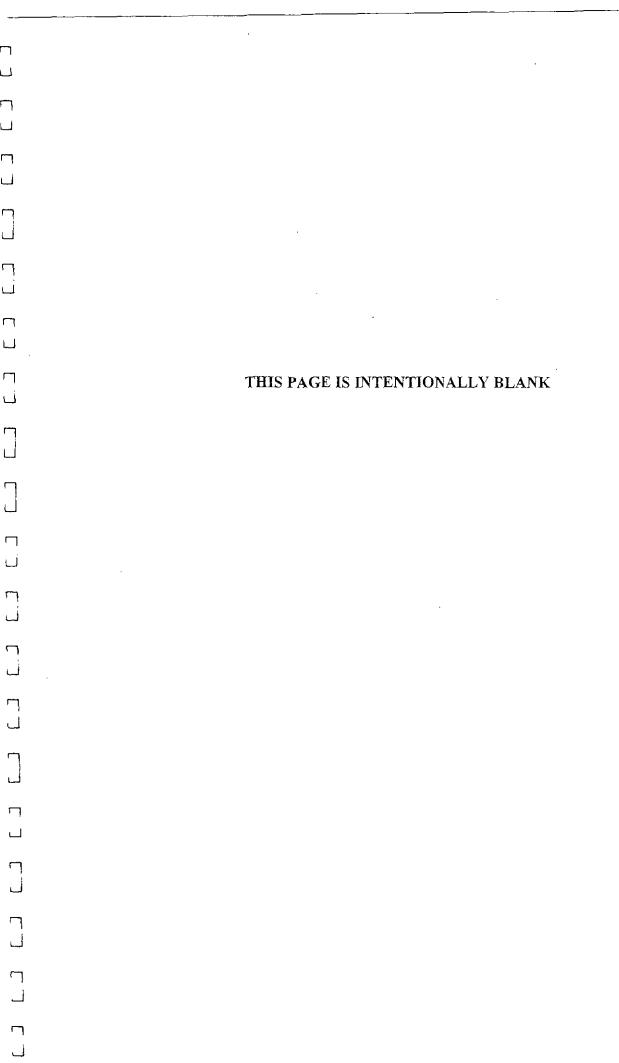
THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION STATEMENTS OF FINANCIAL POSITION

| | | June 30, | | |
|---|--------------|-----------|------------|------------------|
| | _ | 2004 | | 2003 |
| ASSETS | _ | | _ | |
| Cash and Cash Equivalents | \$ | 379,713 | \$ | 378,169 |
| Accounts Receivable | | 25,998 | | 21,000 |
| Contributions Receivable - Suites | | 92,303 | | 125,184 |
| Contributions Receivable - Debt Reduction, net of Allowance for | | | | |
| Uncollectible Pledges of \$0 in 2003 | | - | | 13,833 |
| Bank Trust Funds | | | | |
| Cash and Cash Equivalents | | 19,398 | | 13,852 |
| Investments, at Market | | 213,581 | | 221,365 |
| Securities | | 4,700 | | 4,700 |
| Cash Surrender Value of Life Insurance | | 240,676 | | 209,197 |
| Loan Fees (net of Accumulated Amortization of \$213 in 2004 | | | | • |
| and \$0 in 2003) | | 1,912 | | 2,125 |
| Advance Deposits on Malone Stadium Suites, net of | | .,, | | -, |
| Accumulated Amortization of \$377,078 in 2004 and | | | | |
| \$314,231 in 2003 | | 251,386 | | 314.233 |
| Property and Equipment, net of Accumulated Depreciation | | 251,500 | | 31 1,2 33 |
| of \$196,923 in 2004 and \$144,967 in 2003 | _ | 587,991 | . <u>.</u> | 580,270 |
| TOTAL ASSETS | \$_ | 1,817,658 | \$ = | 1,883,928 |
| LIABILITIES AND NET ASSETS | | | | |
| Liabilities | | | | |
| Accounts Payable | \$ | 51,304 | \$ | 28.069 |
| Accrued Interest Payable | | 6,686 | • | 3,089 |
| Note Payable | | 659.941 | | 807,232 |
| Total Liabilities | _ | 717,931 | | 838,390 |
| Net Assets | | | | |
| Unrestricted | | 384,821 | | 309,521 |
| Temporarily Restricted, Debt Reduction | | - | | 13,833 |
| Temporarily Restricted, Programs | | 349.113 | | 439,030 |
| Temporarily Restricted, Scholarships | | 21,556 | | 16,931 |
| Permanently Restricted | | 344,237 | | 266,224 |
| Total Net Assets | - | 1,099,727 | · - | 1,045,538 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 1,817.658 | \$ | 1,883,928 |

THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

| | | | 2004 | 1 | | |
|---------------------------------------|--------------|----------------|--------------------|--------------|---------------------------|---------------|
| | | Ten | porarily Restricte | d | Permanently Restricted | |
| SUPPORT, REVENUES AND GAINS | Unrestricted | Debt Reduction | Programs | Scholarships | Endowment Principal | TOTAL 2004 |
| SULLORI, REVEROUS ARD GARRO | | | | | | |
| Support | | | | | | |
| Contributions - Cash | \$ 109,468 | \$ - | \$ 122,378 | \$ 4,625 | 78,013 | \$ 314,484 |
| Contributions - Debt Reduction | • | 4,611 | - | - | - | 4,611 |
| Contributions - Non Cash | 227.784 | | | | | 227.784 |
| Total Support | 337.252 | 4.611 | 122,378 | 4,625 | 78.013 | 546.879 |
| Revenues and Gains | | | | | | |
| Investment Income | 2.457 | - | - | - | - | 2.457 |
| Other Income | 125.257 | - | 390.615 | - | - | 515.872 |
| Total Revenues and Gains | 127.714 | | 390.615 | | | 518.329 |
| Net Assets Released from Restrictions | | | | | | |
| Restrictions Satisfied by Payments | 539,240 | (18,444) | (520,796) | | | |
| Restrictions Satisfied by Layments | 339,240 | (10.744) | (320,790) | | | |
| Total Support, Revenues and Gains | 1,004,206 | (13.833) | (7.803) | 4.625 | 78.013 | 1.065.208 |
| EXPENSES | | | | | | |
| Program Services | | | | | | |
| General Scholarships | - | - | - | - | - | - |
| University & Sports Promotion | 327,881 | - | - | - | - | 327,881 |
| Departmental Expenses | 150,318 | - | - | - | - | 150,318 |
| Staff Support | 80,974 | - | - | - | - | 80,974 |
| Depreciation and Amortization | 115,014 | - | - | - | - | 115,014 |
| Total Program Services | 674.187 | - | - | - | - | 674.187 |
| Supporting Services | | | | | | |
| Interest Expense | 40.999 | - | | - | - | 40,999 |
| Miscellaneous Expense | 3,063 | - | - | - | _ | 3.063 |
| Materials & Supplies | 125,713 | - | - | - | - | 125,713 |
| Professional Services | 17,464 | - | - | - | - | 17.464 |
| Fund Raising | 137,993 | - | _ | - | - | 137.993 |
| Lease House Expense | 7.601 | | - | - | - | 7.601 |
| Bad Debts | 4.000 | | | | | 4,000 |
| Total Supporting Services | 336.833 | | | | <u> </u> | 336.833 |
| Total Expenses | 1.011.020 | <u> </u> | <u>-</u> _ | <u></u> | | 1.011.020 |
| Change in Net Assets | (6,814) | (13,833) | (7,803) | 4,625 | 78,013 | 54,188 |
| Transfers ln/(Out) | 82,114 | - | (82,114) | - | - | - |
| Net Assets-Beginning of Year | 309.521 | 13.833 | 439.030 | 16.931 | 266,224 | 1.045,539 |
| Net Assets-End of Year | \$384.821 | s | \$ 349.113 | \$21.556_ | \$344.237 | \$ 1.099,727 |

The accompanying notes are an integral part of these financial statements.



| | | | | | <u> </u> | 20 | 03 | | | _ |
|----|--|------|-------------|------|--------------------|----|--------------|---------------------------|----|--------------------------------|
| | | | | Temp | orarily Restricted | | | Permanently Restricted | | |
| U | Inrestricted | Debt | Reduction | _ | Programs | | Scholarships | Endowment Principal | - | Total 2003 |
| | | | | | | | | | | |
| \$ | 224,499 | \$ | - | \$ | 306,735 | \$ | - | \$ 2,795 | \$ | 534.0 |
| | - | | 3,500 | | - | | - | - | | 3,5 |
| | 346.074 | | 2.500 | | 207.522 | | | | _ | 346.0 |
| _ | .570.573 | | 3.500 | _ | 306,735 | - | | 2.795 | _ | 883.6 |
| | 5,151 | | - | | - | | 6,390 | - | | 11.5 |
| _ | 157.603 | | | | 378.735 | | | | _ | 536,3 |
| | 162,754 | | | _ | 378.735 | | 6.390 | <u> </u> | - | 547.8 |
| _ | 560,861 | | (74.567) | | (479,979) | | (6.315) | | _ | |
| _ | 1.294.188 | | (71.067) | _ | 205,491 | | 75 | 2.795 | _ | 1.431.4 |
| • | 6.315 317.357 151,561 119,492 | | - - - | | | | - - - | - | | 6,3 317,3 151,5 119,4 |
| | 103,364 | | - | | <u> </u> | | - | | _ | 103,3 |
| | 698.089 | | <u> </u> | _ | <u> </u> | | | | - | 698.0 |
| | 32.058 | | - | | - | | - | - | | 32,0 |
| | 1,653 1 7 0,487 | | - | | - | | • | - | | 1,6 |
| | 170,487 | | | | - | | - | - | | 170,4 13,9 |
| | 126,432 | | • | | - | | - | - | | 126,4 |
| _ | 200 344.730 | | <u>-</u> | _ | <u>-</u> | | | | | 344.7 |
| - | 1.042.819 | | | _ | | - | <u> </u> | | - | |
| | 251.370 | | (71,067) | | 205,491 | - | 75 | 2.705 | - | 1.042.8 |
| | 221.370 | | (71,007) | | 200,491 | | 75 | 2,795 | | 388.6 |
| | FO 151 | | 04.000 | | 222.520 | | (186) | 186 | | |
| _ | 58,151 | | 84.900 | _ | 233.539 | - | 17.042 | 263,243 | - | 656.8 |
| \$ | 309,521 | \$ | 13.833 | \$ | 439.030 | \$ | 16.931 | \$ 266.224 | S | 1.045.5 |

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THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION STATEMENTS OF CASH FLOWS

| | | Year Ended June 30, | | | |
|---|-------------|---------------------|-------------|-----------|--|
| | | 2004 | | 2003 | |
| Cash Flows From Operating Activities | | | | | |
| Increase (Decrease) in Net Assets | \$ | 54,188 | \$ | 388,663 | |
| Adjustments to Reconcile Change in Net Assets to Net Cash | | | | | |
| Provided (Used) by Operating Activities: | | | | | |
| Depreciation and Amortization | | 115,014 | | 103,364 | |
| Non Cash Contribution of Securities | | - | | (1,500) | |
| Non Cash Contribution of Loan Fees | | - | | (2,500) | |
| Change in: | | | | | |
| Accounts Receivable and Contributions Receivable-Suites | | 27,883 | | 39,096 | |
| Contributions Receivable-Debt reduction | | 13,833 | | 71,067 | |
| Cash Surrender Value of Life Insurance Policies | | (31,479) | | (19,695) | |
| Accounts Payable | | 23,234 | | 7,101 | |
| Interest Payable | | 3,597 | | (1,873) | |
| Total Adjustments | | 152,082 | | 195,060 | |
| Net Cash Provided (Used) by Operating Activities | | 206,270 | | 583,723 | |
| Cash Flows From Investing Activities | | | | | |
| (Increase) Decrease in Bank Trust Funds | | 7,784 | | (71,119) | |
| Purchases of Fixed Assets, net | | (59,674) | | (512,549) | |
| Net Cash Provided (Used) by Investing Activities | | (51,890) | | (583,668) | |
| Cash Flows From Financing Activities | | | | | |
| Proceeds from Issuance of Long-Term Debt | | 235,000 | | 425,000 | |
| Repayments of Debt | | (382,290) | | (222,646) | |
| Net Cash Provided (Used) by Financing Activities | | (147,290) | | 202,354 | |
| Net Increase (Decrease) in Cash and Cash Equivalents | | 7,090 | | 202,409 | |
| Cash and Cash Equivalents at Beginning of Year | | 392,021 | | 189,612 | |
| Cash and Cash Equivalents at End of Year | \$ | 399,111 | \$ | 392,021 | |

(Continued)

The accompanying notes are an integral part of these financial statements.

THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION STATEMENTS OF CASH FLOWS (CONCLUDED)

| | Year Ended June 30, | | | |
|--|---------------------|----|---------|--|
| | 2004 | | 2003 | |
| CASH AND CASH EQUIVALENTS INCLUDED ON | | | | |
| STATEMENT OF FINANCIAL POSITION: | | | | |
| Cash in Banks | \$ 379,713 | \$ | 378,169 | |
| Cash in Bank Trust Funds | 19,398 | | 13,852 | |
| TOTAL CASH AND CASH EQUIVALENTS AS INCLUDED ON STATEMENT OF FINANCIAL POSITION | \$ 399,111 | \$ | 392,021 | |
| Cash Paid for Interest | \$ 37,402 | \$ | 33,931 | |

The accompanying notes are an integral part of these financial statements.

Note 1 - Organization and Summary of Significant Accounting Policies

The University of Louisiana at Monroe Indian Athletic Foundation (the Foundation) is a legally autonomous fund-raising foundation that raises funds for the benefit of student-athletes at the University of Louisiana at Monroe (the University) and to enhance the University's image through athletic excellence. The mission of the Foundation is to raise funds for athletic scholarships; help finance all support groups with travel, materials and supplies, and equipment; and to build, upgrade and maintain the University's athletic facilities.

The stated duties of the Foundation are to select and form an interested sports group to act as a 40-person Board of Directors and leaders of the annual fund drive; to keep and maintain up-to-date records on all donors, both present and past; to form, guide and direct various satellite clubs in north Louisiana towns so that interest in the University will be created and maintained; to create and act on special projects for extra funds; and to aid and assist with promoting and marketing the University's athletic teams.

The most visible products of the University are the athletic teams fielded by the University. Images are created by what people perceive you to be. Through local and national news media coverage, it is the desire and commitment of the Foundation to make the University the best it can be with the student-athletes leading the way.

Basis of Presentation

The financial statements have been prepared on the accrual basis of accounting and in conformity with the standards promulgated by the American Institute of Certified Public Accountants in its *Audit and Accounting Guide for Not-For-Profit Organizations*.

Financial Statement Classification

The net assets of the Foundation are reported in three classes as follows:

- 1. Unrestricted includes all resources received without donor restrictions to be used in support of the Foundation's operations at the sole discretion of the Foundation. Resources that are temporarily restricted by the donor when given, but are relieved of the restriction during the year, are carried as unrestricted.
- 2. Temporarily Restricted includes amounts that have been donated subject to donor-imposed stipulations that will or will not be met by action of the Foundation and/or the passage of time.

Note 1 - Organization and Summary of Significant Accounting Policies (Continued)

Financial Statement Classification (Continued)

3. Permanently Restricted - represents amounts contributed to the Foundation that are subject to restrictions imposed by the gift instruments. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on the related investments for general or specific purposes as may be expressed by the donor.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor-imposed restrictions. Contributions are recognized as support when received or when an unconditional promise to give is received. Contributions that are temporarily restricted when received from the donor, but the restrictions are satisfied in the same year, are recorded as unrestricted contributions.

Donated Services and Materials

Non-cash donations include both materials and services. These donations are recorded at their fair market value on the date of donation. Donated services are recognized only when they create or enhance a non-financial asset, or when they are specialized skills provided by entities or persons possessing those skills that would be purchased if they were not donated. For the years ended June 30, 2004 and 2003, the Foundation received various donations of materials and/or services in the amount of \$227,784 and \$346,074 respectively, which enhanced the Foundation as a whole.

Investment Policies

Marketable equity securities for which a fair market value is not readily determinable are recorded at estimated amortized cost. Investments in debt securities and marketable equity securities for which fair market value is readily determinable are reported at fair value. Gains and losses on all investments are recorded as increases or decreases (as appropriate) in net assets in the accompanying Statement of Activities.

Note 1 - Organization (Continued)

Income Tax Status

The Foundation is a nonprofit corporation exempted from Federal income taxes as other than a private Foundation under Section 501(c) (3) of the Internal Revenue Code.

Cash Equivalents

For purposes of the Statement of Cash Flows, the Foundation considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from these estimates.

Note 2 - Property and Equipment

Property and equipment are recorded at cost on the date of purchase or fair market value on the date of donation. Capitalization policies of the Foundation are in accordance with the threshold as prescribed by the Louisiana Legislature. Depreciation is recorded on a straight-line basis over the estimated useful lives of the assets ranging from 3 to 15 years. The balances of equipment owned by the Foundation by major category are as follows at June 30,

| | 2004 | 2003 |
|--------------------------|--------------|--------------|
| Van for golf team | \$ 18,333 | \$ 18,333 |
| Weight equipment | 79,696 | 74,896 |
| Other | 10,924 | 10,924 |
| Computer Equipment | 10,203 | 10,203 |
| Furniture and fixtures | 111,053 | 110,507 |
| Equipment-Baseball | 12,645 | 12,645 |
| Equipment-Football | 40,482 | 40,482 |
| Equipment-Tennis & Track | 6,191 | 6,191 |

Note 2 - Property and Equipment (Continued)

| Equipment-Golf | 384 | 384 |
|--------------------------------|-------------------|-------------------|
| House | 426,973 | 424,849 |
| Construction in Progress | 58,442 | 6,235 |
| Accessories-Malone Suites | <u>9.588</u> | 9,588 |
| Total | 784,914 | 725,237 |
| Less: Accumulated depreciation | (196,923) | (144,967) |
| Net | <u>\$ 587.991</u> | <u>\$ 580,270</u> |

Depreciation and amortization expense for the years ended June 30, 2004 and 2003, was \$115,014 and \$103,364, respectively.

Note 3 - Bank Trusts

The investments held at June 30, 2004 and 2003, include the following which are stated at their fair values as determined by the various banks that maintain the trust accounts. The types of investments are as follows at June 30,

| | | 2004 | 2003 |
|------------------------|-----------|---------|--------------------|
| Cash Equivalents | \$ | 19,398 | \$ 13,852 |
| Mutual Funds | | 213.581 | <u>221,365</u> |
| TOTAL BANK TRUST FUNDS | <u>\$</u> | 232,979 | \$ 235,217 |

Bank trust fund investment return is summarized as follows for the years ended June 30,

| | | 2004 | 2003 |
|-------------------------------------|----------|---------|-------------|
| Interest and dividend income | \$ | 5,546 | \$ 6,271 |
| Net realized and unrealized gains/(| losses)_ | (7,784) | 119 |
| TOTAL | \$ | (2,238) | \$ 6,390 |

Note 4 - Insurance Program

During fiscal 1991, the Foundation began an insurance program whereby boosters could make their contributions in the form of life insurance policies. Each contributor's life insurance is funded by the insured with the Foundation as the owner and beneficiary. Increases in cash surrender values are recorded as reductions of insurance expense.

Note 4 - Insurance Program (Continued)

For the year ended June 30, 2004, contributions in the form of premiums of \$18,412 were made. The cash value of these policies increased by \$31,479.

For the year ended June 30, 2003, contributions in the form of premiums of \$19,426 were made. The cash value of these policies increased by \$19,695.

Note 5 - Funds Available for Scholarships

Included in the Statements of Financial Position under temporarily restricted net assets are funds available for scholarships. These consist of earnings from invested endowment funds. Changes in funds available during the year ended June 30, 2004 and 2003, were as follows:

| | 2004 | 2003 |
|-------------------------------------|------------------|----------------------|
| Funds available - Beginning of Year | \$ 16,931 | \$ 17,042 |
| Contributions | 4,625 | - |
| Earnings (Loss) | - | 6,390 |
| Scholarships and support | - | (6,315) |
| Transfers to permanently restricted | - | (186) |
| | | |
| Funds available - End of Year | <u>\$ 21,556</u> | \$ <u> 16,931</u> |

Note 6 - Contributions Receivable-Suites

Contributions Receivable – Suites represents the net present value of amounts committed to be paid to the Foundation over a ten-year period by beneficiaries granted rights to use the Malone Stadium Suites. The receivables are anticipated to be collected in the following time periods:

| Years Ending | Total | Estimated | Net | | Net Present |
|-----------------|------------|--------------|---------------------|------------------|-------------|
| <u>June 30,</u> | Due | <u>Costs</u> | Contribution | Discounts | Value |
| 2005-2008 | \$ 237,000 | \$ (134,400) | \$ 102,600 | \$ 10,297 | \$ 92.303 |

Estimated costs are tickets to football and basketball games and food for the occupants of the suites during football games. The discount represents an 8% factor to arrive at net present value.

Note 7 - Advance Deposits on Malone Stadium Suites

The Foundation paid the State of Louisiana for the Malone Stadium Suites as costs were incurred. In return for payment for the suites, the Foundation received the right to use the suites to further the mission of the Foundation. Since the Foundation does not own the suites, the amounts paid for these rights are to be amortized over the ten-year life of the initial agreements entered into with the contributors. Amortization of \$62,846 is included in the accompanying financial statements for the years ending June 30, 2004 and 2003.

Note 8 - Notes Payable and Long-term Debt

On May 21, 2004, the Foundation obtained financing from Hibernia National Bank in the amount of \$235,000. The proceeds from the loan were used to refinance a loan agreement for construction bearing an annual interest rate of 8.00% maturing on February 11, 2008. This new loan bears interest at a rate of 4.75% per annum, which is to be paid in quarterly payments beginning August 21, 2004. The loan is payable upon demand and if no demand is made, then the loan will be repaid in annual principal reduction payments in the amount of \$47,000 starting on February 11, 2005 and ending February 11, 2009. The loan is secured by the assignment of rents and leases.

A loan from American Horizons Bank in the principal amount of \$223,000 matured on February 24, 2003. The loan was renewed with a maturity date of September 24, 2003, and bears interest at a rate of 4.00%. The loan is secured by the assignment of cash surrender values of all life insurance policies owned by the Foundation. As of June 30, 2004, this loan was paid in full.

On June 20, 2003, the Foundation obtained financing from American Horizons Bank. The loan, in the original amount of \$425,000, bears interest at an annual rate of prime plus 1.00% (5.00% at June 30, 2004). The interest is to be paid in quarterly installments. The loan is payable upon demand and if no demand is made, then the loan will be repaid in one principal payment of \$425,000 due on the maturity date, June 20, 2005. The proceeds from the loan were used to purchase a house and property, which also serves as collateral for the loan. The loan is also secured by the assignment of cash surrender value of all life insurance policies owned by the Foundation and a certificate of deposit.

Note 8 - Notes Payable and Long-term Debt (Continued)

Debt service to maturity is as follows:

| Years Ending | g | American | |
|-----------------|-------------------|-------------------|-------------------|
| <u>June 30,</u> | <u>Hibernia</u> | <u>Horizons</u> | <u>Total</u> |
| 2005 | \$ 47,000 | \$ 424,941 | \$ 471,941 |
| 2006 | 47,000 | - | 47,000 |
| 2007 | 47,000 | - | 47,000 |
| 2008 | 47,000 | - | 47,000 |
| 2009 | 47,000 | - | 47,000 |
| | | | |
| Total | <u>\$ 235,000</u> | <u>\$ 424,941</u> | <u>\$ 659,941</u> |

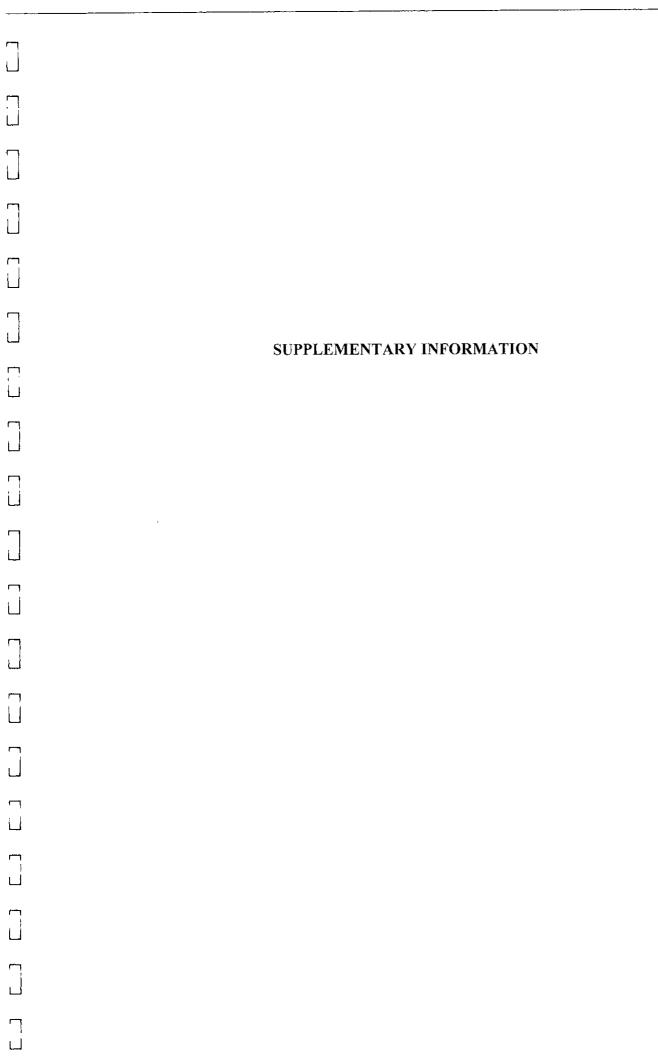
Interest expense for the years ended June 30, 2004 and 2003 was \$40,999 and \$32,058, respectively.

Note 9 - Disclosures About Risk and Concentrations

The Foundation's financial instruments consist primarily of cash, investments in bank trust funds, cash surrender value of life insurance policies and contributions receivable. Cash held by financial institutions is insured through the FDIC. However, the Foundation faces credit risk with the balance in its sweep account, investments held in the bank trust funds, and the cash surrender value of life insurance policies. These risks are mitigated as much as possible through the utilization of high-quality, credit-worthy financial institutions and insurance carriers. Market risk faced by the investments held in the bank trust funds is mitigated through diversification. Contributions receivable on the suites are stated at their net present value using a discount rate of 8%, which is a reasonable estimate of the fair value of these receivables. No collateral is required on contributions receivable and accounts receivable. At June 30, 2004, the Foundation's uninsured cash balances in Bank One totaled \$201,525.

Note 10 - Related Parties - Operating Lease

The Foundation entered into an operating lease with the University of Louisiana at Monroe to lease a house that was purchased by the Foundation during the year ended June 30, 2003, at a cost of \$424,849. Rental payments of \$3,333 are payable monthly to the Foundation throughout the lease period from July 1, 2003 through June 30, 2004. The lease agreement was renewed for one additional year. The Foundation is responsible for maintaining the property, paying all taxes and governmental charges imposed on the property and providing adequate property and liability insurance. The property shall be used and operated only in compliance with all governmental requirements.



Schedule 1

THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION ANALYSIS OF TEMPORARILY RESTRICTED NET ASSETS, PROGRAMS FOR THE YEAR ENDED JUNE 30, 2004

| Balance June 30, 2003 Contributions | ions | | Other Revenue | Transfers/ Reclasses From (To) Other Funds | Scholarships | Other Expenses | Balance June 30, 2004 |
|---|----------|------------|------------------|---|--------------|-------------------|-----------------------------|
| 34,454 \$ | 20, | \$ 070,970 | 170 | \$ (9,068) | 8 | \$ (41,526) | \$ 5,000 |
| 142 | 14, | 14,528 | 48,604 | (2,000) | 1 | (57,625) | 3.649 |
| , | | | t | 2,000 | • | • | 2,000 |
| 1,024 | | | • | | • | (100) | 924 |
| 14,380 | 6, | 6,179 | 2,170 | 455 | 1 | (8.721) | 14,463 |
| 2,918 | 5, | 5,075 | 721 | 1,000 | • | (2,688) | 7,026 |
| 641 | 2, | 2,300 | • | • | • | (2,563) | 378 |
| ť | 12, | 12,623 | 4,479 | 39,193 | • | (55,532) | 763 |
| • | 2, | ,500 | ı | (2,500) | 1 | ι | 1 |
| ſ | <u>-</u> | 1,370 | 1,450 | • | | (2,034) | 786 |
| 17,591 | 12, | 12,009 | 70,336 | 886 | | (91,274) | 9,551 |
| 6,322 | 12, | 12,695 | 7,224 | 1,000 | , | (22,044) | 5,197 |
| 3,462 | κî | 3,970 | 4,097 | 1,000 | 1 | (5,465) | 7,064 |
| 278 | | 1 | • | 1 | • | • | 278 |
| 1,747 | 11, | 1,650 | 546 | 2,000 | • | (14,487) | 1,456 |
| 2,563 | 2, | 2,386 | ı | • | • | (582) | 4,367 |
| 5,293 | 7, | 7,883 | 6,297 | 1,000 | | (10,318) | 10,155 |
| 885 | | 433 | 1 | 1,000 | 1 | (849) | 1,469 |
| 631 | 5, | 5,000 | 50 | 4,110 | • | (8,461) | 1,330 |
| 3 | | 307 | 657 | , | • | (626) | 341 |
| 73,012 | | ι | 243,814 | (47,820) | 1 | (195,901) | 73,105 |
| 127,500 | | 500 | 1 | (46,490) | | , | 81,510 |
| 146,184 | | | ۱ | (27,883) | • | • | 118,301 |
| 439,030 \$ | | \$ 862 € | 300 615 | (8) (14) | ÷ | (520.796) | \$ 349,113 |

THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION ANALYSIS OF TEMPORARILY RESTRICTED NET ASSETS, SCHOLARSHIPS FOR THE YEAR ENDED JUNE 30, 2004

| Temporarily Restricted Endowment | Balance June 30, 2003 Funds Available | 03 | Contributions | اري | Earnings | Staff Support | General Scholarships | Transfers/ Endowments | Balance June 30, 2004 Funds Available |
|--|--|--------|---------------|---------------------|----------|------------------|---------------------------------------|--------------------------|--|
| Buchanan | S | ı | €9 | 6∕5 I | • | ; | · · · · · · · · · · · · · · · · · · · | € 0 | , 69 |
| Buller | | 1 | · | 5 | t | ı | | 1 | • |
| Burroughs | <u></u> | 1,405 | · | 1 | • | r | ı | • | 1,405 |
| Fant | | ı | , | | • | ı | ı | 1 | t |
| Groseclose | | 1 | | 1 | 1 | , | i | | • |
| Huffman | 1, | 1,044 | | | ı | • | ı | | 1,044 |
| Huntsman | | j | | 1 | ı | , | š | • | 1 |
| Malone | | ı | | 1 | ſ | 1 | 1 | 1 | i |
| Martin | 14, | 14,482 | 4,625 | \$ | 1 | J | F | 1 | 19,107 |
| Parker | | 1 | | | • | ı | 4 | i | ı |
| Pitington | | ı | | r | F | I | ı | 1 | • |
| Rivers | | ι | | | | t | • | ī | ι |
| Shows | | • | | | r | 1 | 1 | 1 | • |
| TOTAL | \$ 16. | 16,931 | \$ 4,625 | ∞ | • | - | \$ | \$ | \$ 21,556 |

THE UNIVERSITY OF LOUISIANA AT MONROE INDIAN ATHLETIC FOUNDATION ANALYSIS OF PERMANENTLY RESTRICTED NET ASSETS FOR THE YEAR ENDED JUNE 30, 2004

| | | | | ENDOWME | ENT P | RINCIPAL | | |
|----------------------------------|-----------|---|-----|---------------|-------|--------------------------|-----|---|
| Permanently Restricted Endowment | Jun Er | Balance le 30, 2003 idowment Principal | _ | Contributions | _ | Transfers/ Endowments | _ | Balance June 30, 2004 Endowment Principal |
| Buchanan | S | 46,614 | \$ | 4,102 | \$ | - | \$ | 50,716 |
| Burroughs | | 13,277 | | | | - | | 13,277 |
| Butler | | 1,599 | | 35,125 | | - | | 36,724 |
| Fant | | 21,186 | | 125 | | - | | 21,311 |
| Groseclose | | 1.000 | | - | | - | | 1,000 |
| Huffman | | 5,983 | | - | | - | | 5,983 |
| Huntsman | | 37,127 | | - | | - | | 37,127 |
| Malone | | 31,991 | | 1,500 | | - | | 33,491 |
| Martin | | 43,101 | | - | | - | | 43,101 |
| Parker | | 35,349 | | 243 | | - | | 35,592 |
| Pittington | | - | | 1,225 | | - | | 1,225 |
| Rivers | | - | | 35,505 | | - | | 35,505 |
| Shows | | 28,997 | | 188 | | <u>-</u> | | 29,185 |
| TOTAL | \$ | 266,224 | \$_ | 78.013 | \$_ | <u>-</u> | \$_ | 344,237 |