BASIC FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

STATE OF LOUISIANA

DEPARTMENT OF AGRICULTURE

LOUISIANA BEEF INDUSTRY COUNCIL

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AS OF AND FOR THE YEAR ENDED JUNE 30, 2004 WITH SUPPLEMENTAL INFORMATION SCHEDULES

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 9-8-04

MCRIGHT & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS 11817 BRICKSOME AVE. SUITE E BATON ROUGE, LOUISIANA

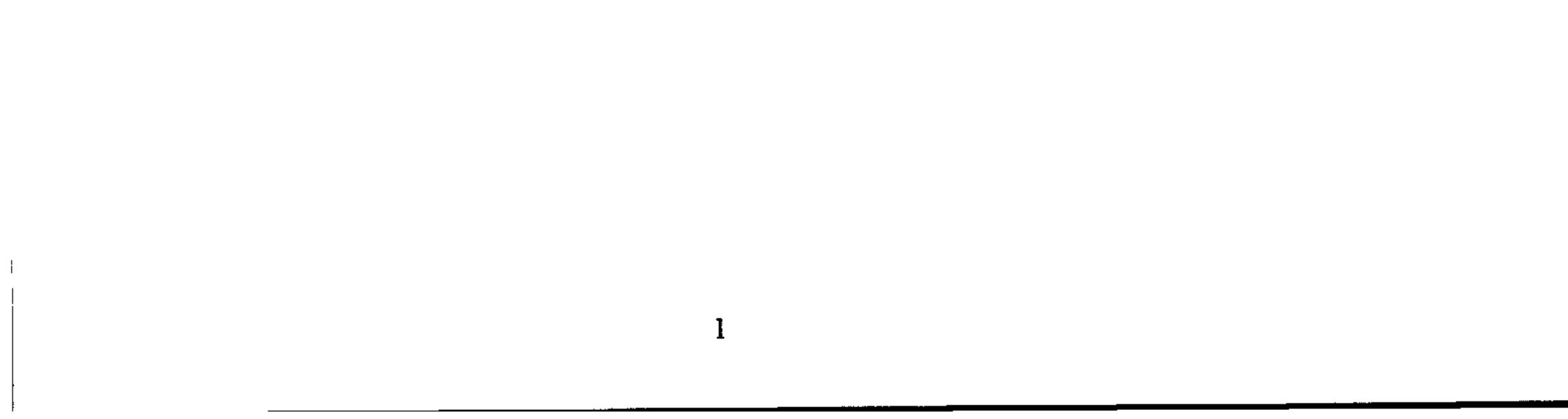
LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA Annual Financial Statements June 30, 2004

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L. Dalton McRight, CPA, MBA

Jeanette R. McRight, CPA, MBA

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Louisiana Beef Industry Council State of Louisiana

We have audited the accompanying basic financial statements of the Louisiana Beef Industry Council, a component unit of the State of Louisiana, as of and for the year then ended June 30, 2004, as listed in the table of contents. These basic financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, and the Louisiana Governmental Auditing Guide. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the basic financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Louisiana Beef Industry Council as of June 30, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated July 21, 2004, on our consideration of the Louisiana Beef Industry Council's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audits.

Management's Discussion and Analysis and the other required supplementary information on pages 5-8, are not a required part of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

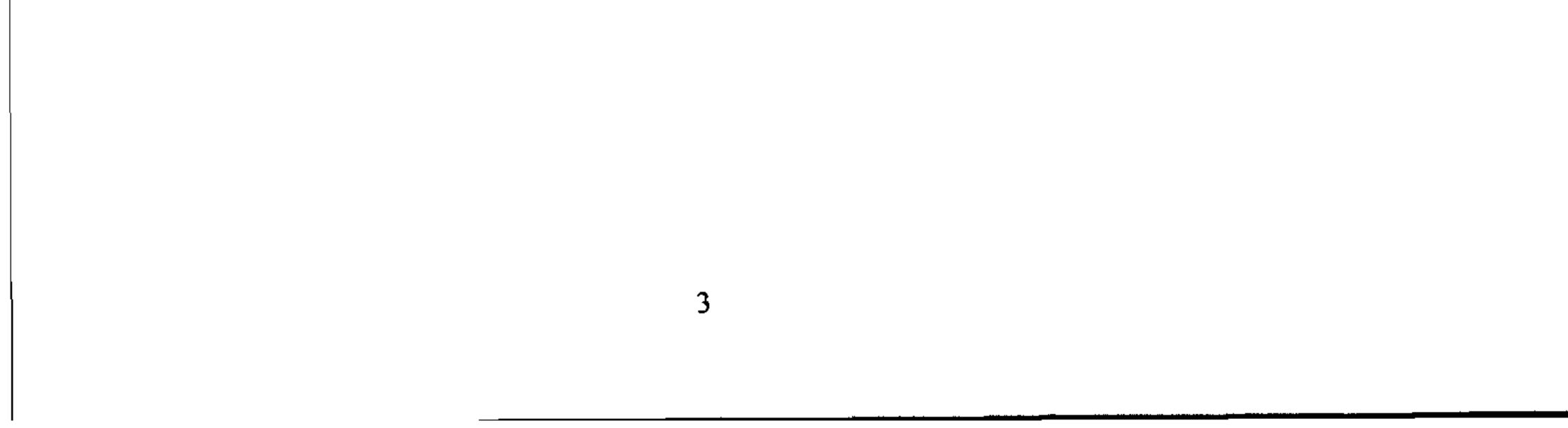
McRight & Associates

Our Audit was conducted for the purpose of forming an opinion on the Financial Statements that collectively comprise the Louisiana Beef Industry Council's Basic Financial Statements. The accompanying supplemental schedules and the Division of Administration Reporting Package listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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McRight & Associates

July 21, 2004



MANAGEMENT'S DISCUSSION AND ANALYSIS

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The Management's Discussion and Analysis of the Louisiana Beef Industry Council's financial performance presents a narrative overview and analysis of the Louisiana Beef Industry Council's financial activities for the year ended June 30, 2004. This document focuses on the current years activities, resulting changes, and currently known facts. Please read this document in conjunction with the additional information contained in the Louisiana Beef Industry Council's financial statements, which begin on page 10.

FINANCIAL HIGHLIGHTS

The Louisiana Beef Industry Council's assets exceed its liabilities at the close of fiscal year 2004 by \$402,820 which represents a 21% increase from last fiscal year. The net assets increased by \$67,006.

The Louisiana Beef Industry Council's revenues increased \$7,920 and the net results from activities decreased by \$71,477.

OVERVIEW OF THE FINANCIAL STATEMENTS

These financial statements consist of three sections - Management's Discussion and Analysis (this section), the basic financial statements (including the notes to the financial statements), and required supplementary information.

Basic Financial Statements

The basic financial statements present information for the Louisiana beef Industry Council as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section include the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Fund Net Assets; and the Statement of Cash Flows.

The <u>Statement of Net Assets</u> (pages 10) presents the current and long term portions of assets and liabilities separately. The difference between total assets and total liabilities is net assets and may provide a useful indicator of whether the financial position of the Louisiana Beef Industry Council is improving or deteriorating.

The <u>Statement of Revenues</u>, <u>Expenses</u>, and <u>Changes in Fund Net Assets</u> (pages11) presents information showing how the Louisiana Beef Industry Council's assets changed as a result of current year operations. Regardless of when cash is affected, all changes in net assets are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Cash Flow Statement</u> (pages 12-13) presents information showing how Louisiana Beef Industry Council's cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income(loss) to net cash provided(used) by operating activities

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(indirect method) as required by GASB 34.

Statement of Net Assets June 30, 2004 and 2003 (in thousands)

	2004	2003
Current and other assets	\$451	\$384
Capital assets	<u>0</u>	<u>0</u>
Total assets	<u>451</u>	<u>384</u>
Other Liabilities	48	48
Long-term liabilities	<u>0</u>	<u>0</u>
Total liabilities	<u>48</u>	<u>48</u>
Net Assets:		
Invested in capital assets	0	0
Restricted	0	0
Unrestricted	<u>403</u>	<u>336</u>
Total net assets	403	336

FINANCIAL ANALYSIS OF THE ENTITY

Restricted net assets represent those assets that are not available for spending as a result of legislative requirements. Conversely, unrestricted net assets are those that do not have any limitations on what these amounts may be used for.

Net assets of Louisiana Beef Industry Council increased by \$67,006, from June 30, 2003 to June 30, 2004.

Statement of Revenues, Expenses, and Changes in Fund Net Assets For the Years Ended June 30, 2002 and 2004 (in thousands)

	<u>6/30/2004</u>	<u>6/30/2003</u>
Operating revenues	\$454	\$456
Operating Expenses	(389)	(309)

Operating income (loss)	65	147
Non-operating revenues (expenses)	2	6
Income (loss) before transfers	67	153
Transfers In	0	0
Transfers out	0	0
Net increase (decrease) in net assets	67	153

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

For the year ended June 30, 2004, the Louisiana Beef Industry Council did not have any investments in capital assets.

The Louisiana Beef Industry Council did not have any bonds or notes outstanding at year-end.

VARIATIONS BETWEEN ORIGINAL AND FINAL BUDGETS

The Louisiana Beef Industry Council is not legally required to adopt a budget, but a budget is prepared for operating purposes. The budget is amended at each council meeting to reflect current estimated assessments and to adjust expenditures accordingly.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES

The Louisiana Beef Industry Council's appointed officials considered the following factors and indicators when setting next year's expenditures. These factors and indicators include:

Forecasts of future cattle sales.

CONTACTING THE LOUISIANA BEEF INDUSTRY COUNCIL'S MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers and creditors with a general overview of the Louisiana Beef Industry Council's finances and to show the Council's accountability for the money it receives. If you have questions about this report or need additional information, contact.

Mr. Bob Felknor Louisiana Beef Industry Council 4921 I-10 Frontage RD. Port Allen, LA 70767

Financial Statements

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LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA STATEMENT OF NET ASSETS AS JUNE 30, 2004

ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	\$222,847
Investments	164,439
Revenue receivable	61,696
Accrued interest	<u>1,655</u>
Total assets and other debits	450,637

LIABILITIES

CURRENT LIABILITIES

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Accounts payable

\$47,817

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Total Current Liabilities	<u>47,817</u>
NET ASSETS	
Unrestricted	402,820
Total Net Assets	402,820

The accompanying notes are an integral part of this statement.

LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN FUND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2004

Operating Revenues:

Assessments	
\$1 Checkoff	\$492,165
Less CBPRB Remittance	(246,875)
	245,290
LA. \$.50 Checkoff	211,191
Refunds	(2,332)
	208,859
Total revenues	\$454,149
	_ <u>,,,,,,,,</u>
Expenditures:	
Program expenditures:	
Advertising and other promotions	202,880
Research	352
Industry Information	24,139
Consumer Information	1,050
Travel	14,717
Livestock Shows	12,970
Education	6,549
Total Program Expenditures	262,657
General and Administrative	126,128
Total expenditures	<u>388,785</u>
Operating Income (Loss)	65 361
Operacing income (1035)	<u>65,364</u>
Non-Operating Income (Expenses)	
Use of Money	<u>1,642</u>
Total Non-Operating Revenue	1,642
TOCAL NON OPELACING NEVELUC	1,042
Change in Net Assets	67,006

Total Net Assets	- beginning	335,814
Total Net Assets	- ending	402,820
The accompanying	notes are an	integral part of this statement.

LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2004

Cash flows from operating activities	
Assessments received from customers	\$706,709
Cash payments to suppliers for	
Goods and services	(636,874)
Net cash provided (used) by	
Operating activities	<u>69,835</u>

Cash flows from non-capital financing activities

Cash flows from capital and related financing

.

Cash flows from investing activities

Interest Income	1,642
Net increase (decrease) in cash and	
Cash equivalent	71,477
Cash and cash equivalent at beginning of year	<u>151,370</u>
Cash and cash equivalent at end of year	222,847

The accompanying notes are an integral part of this statement

LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2004

Reconciliation of operating income (loss) to Net cash (used) by operating activities:	
Operating income (loss)	\$65,364
Changes in assets and liabilities: (Increase) decrease in accounts receivable Increase (decrease) in accounts payable	4,925 (454)
Net cash provided (used) by operating Activities Schedule of non-cash investing, capital, and financing activities:	<u>69,835</u>

None.

See Notes to Financial Statements

INTRODUCTION:

The Louisiana Beef Industry Council (the Council) is a component unit of the State of Louisiana created within the Louisiana Department of Agriculture, as provided by Louisiana Revised Statute 3:555. The Council is composed of ten members appointed by the executive committee of the Louisiana Cattlemen's Association, the Board of Directors of the Louisiana Livestock Auction Markets Association, and the president of the Louisiana Farm Bureau Federation. The commissioner of Agriculture serves as an ex-officio member of the Council. The members serve three year terms with no member serving more than two consecutive terms. The Council is charged with the responsibility of helping develop, maintain, and expand the state, national and foreign markets for cattle and beef products produced, processed, or manufactured in this state, and to permit the cattle production and feeding industry of this state to contribute to the development and sustenance of Louisiana and nationally coordinated programs of product improvement. The operations of the Council are funded by an assessment levied on Louisiana cattle marketed within or outside of the state. The assessment revenues are statutorily established by the U. S. Beef Promotion and Research Act of 1985, 7 USC 2901-2918 and by Act 587 of the Louisiana Legislature.

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Basis of Presentation

In April of 1984, the Financial Accounting Foundation established the Governmental Accounting Standards Board (GASB) to promulgate generally accepted accounting principles and reporting standards with respect to activities and transactions of state and local governmental entities. In June of 1987, the GASB issued a revised codification of governmental accounting and financial reporting standards. The codification and subsequent GASB pronouncements are recognized as generally accepted accounting principles for state and local government.

The accompanying financial statements have been prepared on the full

accrual basis in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting principles and financial reporting standards. The board applies all GASB

pronouncements as well as Financial Accounting Standards Board (FASB) statements and interpretations issued on or before November 30, 1999, unless those pronouncements conflict with or contradict GASB pronouncements.

These financial statements were prepared in accordance with GASB Statement 20, Accounting and Financial Reporting For Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting. In addition, these financial statements include the implementation of GASB Statement Number 34, Basic Financial Statement-Management's Discussion and Analysis-for State and Local Governments and related standards. This new standard provides for significant changes in terminology, recognition of contributions in the Statement of Revenues, Expenses and Changes in Net Assets, inclusion of a management discussion and analysis as supplementary

B. Reporting Entity

GASB Codification Section 2100 establishes criteria for determining the governmental reporting entity and has defined the governmental reporting entity for the board to be the State of Louisiana because the state exercises oversight responsibility in that the governor appoints the board members and public service is rendered within the state's boundaries. The accompanying statements present only transactions of the Louisiana Beef Industry Council, and therefore, are a part of the fund and account group structure of the State of Louisiana. Annually the State of Louisiana issues basic financial statements, which are audited by the Louisiana Legislative Auditor.

C. Basis of Accounting

In April of 1984, the Financial Accounting Foundation established the Governmental Accounting Standards Board (GASB) to promulgate generally accepted accounting principles and reporting standards with respect to activities and transactions of state and local governmental entities. The GASB has issued a Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification). This codification and subsequent GASB pronouncements are recognized as generally accepted accounting principles for state and local governments. The accompanying financial statements have been prepared in accordance with such principles.

The accompanying financial statements of Louisiana Beef Industry Council present information only as to the transactions of the programs of the Louisiana Beef Industry Council as authorized by Louisiana statutes and administrative regulations. Basis of accounting refers to when revenues and expenses are recognized and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accounts of the Louisiana Beef Industry Council are maintained in accordance with applicable statutory provisions and the regulations of the Division of Administration - Office of Statewide Reporting and Accounting Policy as follows:

Revenue Recognition

Revenues are recognized using the full accrual basis of accounting; therefore, revenues are recognized in the accounting period in which they are earned and become measurable.

Expense Recognition

Expenses are recognized on the accrual basis; therefore, expenses, including salaries, are recognized in the period incurred, if measurable.

B. BUDGET PRACTICES

The Council is a non-budgetary unit of the Department of Agriculture and is not required to legally adopt a budget. The board does prepare a budget that is amended at each board meeting as it reviews revenues received, then approves the expenditures.

C. DEPOSIT WITH FINANCIAL INSTITUTIONS AND INVESTMENTS

1. DEPOSIT WITH FINANCIAL INSTITUTIONS

For reporting purposes, deposits with financial institutions include savings, demand deposits, time deposits, and certificates of deposit. Under state law the board may deposit funds within a fiscal agency bank selected and designated by the Interim Emergency Board. Further, the Council may invest in time certificates of deposits of state banks organized under the laws of Louisiana, national banks having their principal office in the state of Louisiana, in savings accounts or shares of savings and loan associations and savings banks and in share accounts and in share certificate accounts of federally or state chartered credit unions.

For the purpose of the Statement of Cash Flows, all highly liquid (including restricted assets with a maturity of three months or less when purchased) are considered to be cash equivalents.

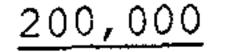
Deposits in bank accounts are stated at cost, which approximates market. Under state law federal deposit insurance or the pledge of securities owned by the fiscal agent bank must secure these deposits. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These pledged securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank in the form of safekeeping receipts held by the State Treasurer. The deposits at June 30, 2004, were secured by federal deposit insurance as follows:

DEPOSITS IN BANK ACCOUNTS

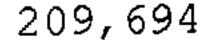
	June 30, 2004		
	Book	<u>Bank</u>	
Demand Deposits Certificates of Deposit	\$222,847 <u>164,439</u>	\$245,255 <u>164,439</u>	
Total Bank Balances	387,286	409,694	

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Secured by FDIC Insurance



Secured by pledged securities



2. INVESTMENTS

The Council's investments consist of certificates of deposit with an original maturity of 90 days or more at original issue.

CAPITAL ASSETS D.

The fixed assets, costing more than \$5,000, used in the Special Purpose Government Engaged only in Business-Type Activities are included on the statement of net assets of the entity and are capitalized at cost. Depreciation of all exhaustible fixed assets used by the entity are charged as an expense against operations. Accumulated depreciation is reported on the statement of net assets. Depreciation for financial reporting purposes is computed by the straight-line method over the useful lives of the assets.

Ε. INVENTORIES

The council's inventories consists of office supplies and printed materials that are expensed at the time of purchase. These items are considered to be immaterial.

F. RESTRICTED ASSETS

The Council did not have any restricted assets at June 30, 2004.

G. LEAVE

The Louisiana Beef Industry Council does not have any employees.

RETIREMENT SYSTEM H.

The Louisiana Beef Industry Council does not have any employees.

POST RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS I.

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The Louisiana Beef Industry Council does not have any employees or former employees.



J. LEASES

The Louisiana Beef Industry Council does not have any operating leases or capital leases at June 30, 2004.

K. LONG-TERM LIABILITIES

At June 30, 2004, the Louisiana Beef Industry Council did not have any long-term liabilities.

L. LITGATION

The Louisiana Beef Industry Council is not a defendant in any litigation seeking damages.

M. RELATED PARTY TRANSACTIONS

The Council has a contract with the Louisiana Cattlemen's Association (LCA) to provide office facilities and personnel and to share various expenses of the Chief Executive Officer. The Council paid \$132,336 on this contract and for shared promotional expenses for the year ending June 30, 2004. The Council also shares the utilities and lease of billboard space with LCA for the year ended June 30, 2004.

N. ACCOUNTING CHANGES

There were no accounting changes made in the year ended June 30, 2004.

O. IN-KIND CONTRIBUTIONS

At June 30, 2004, the Louisiana Beef Industry Council did not have any inkind contributions.

P. DEFEASED ISSUES

The Louisiana Beef Industry Council has not issued any taxable bonds.

Q. COOPERATIVE ENDEAVORS

LRS 33:9022 defines cooperative endeavors as any form of economic development assistance between and among the state of Louisiana, its local governmental subdivisions, political corporations, public benefit corporations, the United States government or its agencies, or any public or private association, corporation, or individual. The term cooperative endeavor includes cooperative financing, cooperative development, or any form of cooperative economic development activity. The state of Louisiana has entered into cooperative endeavor agreements with certain entities aimed at developing the economy of the state. The Louisiana Beef Industry Council is not involved in any cooperative endeavors.

R. GOVERNMENT-MANDATED NON-EXCHANGE TRANSACTIONS (GRANTS)

The Louisiana Beef Industry Council did not receive any government mandated non-exchange transactions (grants) during the year ended June 30, 2004.

S. VIOLATIONS OF FINANCE-RELATED LEGAL OR CONTRACTUAL PROVISIONS

At June 30, 2004, the Louisiana Beef Industry Council was not in violation of any contractual agreements.

T. SHORT-TERM DEBT

The Louisiana Beef Industry Council does not issue short-term debt.

U. DISAGGREGATION OF RECEIVABLE BALANCES

Receivables at June 30, 2004, were as follows: Assessments receivable

\$61,696

V. DISAGGREGATION OF PAYABLE BALANCES

Payables at June 30, 2004, were as follows: Vendor payables

\$47,817

W. SUBSEQUENT EVENTS

There were no subsequent events for the year ended June 30, 2004.

X. SEGMENT INFORMATION

The Louisiana Beef Industry Council does not have any reportable segments.

Y. DUE TO/DUE FROM AND TRANSFERS

At June 30, 2004, there were no Due To/Due From and Transfers.

Z. LIABILITIES PAYABLE FROM RESTRICTED ASSETS

At June 30, 2004, there were no liabilities payable from restricted assets.



LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA

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SUPPLEMENTARY INFORMATION

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LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA FOR THE YEAR ENDED JUNE 30, 2004

SCHEDULE OF PER DIEM PAID BOARD MEMBERS

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NAME		AMOUNT
Charles Litteral	La. Cattlemen's Association	-0-
Mike Kovac	La. Cattlemen's Association	-0-
Dr. Billy Robinson	La. Cattlemen's Association	-0-
Daniel Lyons	La. Cattlemen's Association	-0-
T. B. Porter	La. Cattlemen's Association	-0-
Dr. Dick Walther	La. Cattlemen's Association	-0-
Adrian Decker	Louisiana Farm Bureau	-0-
John Thompson	Louisiana Farm Bureau	-0-
Charnel Bailey	Louisiana Farm Bureau	-0-
Mike Dominque	La. Livestock Market Association	-0-
Bob Odom	Ex-Officio	-0-
Total		-0-

Board members do not receive a per diem for attending board meetings.

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LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN FUND NET ASSETS – BUDGET AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2004

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Operating Revenues:	Original <u>Budget</u>	Amended Budget	<u>Actual</u>	Variance Favorable (Unfavorable)
Assessments				
\$1 Checkoff Less CBPRB Remittance	\$500,000 (250,000) 250,000	\$500,000 (<u>250,000</u>) <u>250,000</u>	\$492,165 (246,875) 245,290	\$(7,835) <u>3,125</u> (<u>4,710)</u>
LA. \$.50 Checkoff Refunds	210,000 <u>0</u> 210,000	210,000 0 210,000	211,191 (<u>2,332)</u> 208,859	1,191 (2,332) (1,141)
Total revenues	460,000	460,000	454,149	(5,851)

Expenditures:

Program expenditures:				
Advertising and other promotions	s 180,000	180,000	217,597	(37,597)
Research	6,500	6,500	352	6,148
Industry Information	20,000	20,000	24,139	(4, 139)
Consumer Information	10,000	10,000	1,050	8,950
Education	25,000	25,000	19,519	5,481
Total Program Expenditures	241,500	241,500	262,657	(21, 157)
General and Administrative	130,000	<u>130,000</u>	126,128	3,872
Total expenditures	371,500	371,500	388,785	(17,285)
Operating Income (Loss)	88,500	88,500	65,364	(23,136)
Non-Operating Income (Expenses)				
Use of Money	2,000	2,000	1,642	(250)
	2,000	2,000	1,042	(358)
Total Non-Operating Revenue	2,000	2,000	1 642	(250)
operating nevenue	2,000	2,000	<u>1,642</u>	<u>(358)</u>
Change in Net Assets	90,500	90,500	67,006	122 1011
	50,500	90,000	07,000	(23,494)
Total Net Assets - beginning	335,814	335,814	<u>335,814</u>	<u>o</u>
Total Net Assets - ending	426,314	426,314	402,820	(23,494)
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The accompanying notes are an integral part of this statement.

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LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN FUND NET ASSETS – BY ASSESSMENT SOURCE FOR THE YEAR ENDED JUNE 30, 2004

	\$1 Assessment	\$.50 Assessment	TOTAL
Operating Revenues:		<u>_</u>	
Assessments	\$492,165	\$211,191	\$703,356
Less: CBPRB Remittance	(246,875)	-0-	(246,875)
Refunds	-0-	(2,332)	(2,332)
Net Operating Revenue	245,290	208,859	454,149
Expenditures:			
Program expenditures:			
Advertising and other promoti	ons 177,075	40,522	217,597
Research	190	162	352
Industry Information	19,299	4,840	24,139
Consumer Information	250	800	1,050
Education	$196, \frac{-0-}{814}$	<u>19,519</u>	$\frac{19,519}{262,657}$
Total Program Expenditures General and Administrative	1,234	65,843 124,894	262,657 126,128
General and Administrative	1,234	124,094	120,120
Total expenditures	<u>198,048</u>	<u>190,737</u>	<u>388,785</u>
Operating Income (Loss)	47,242	18,122	<u>65,364</u>
Non-Operating Income (Expenses)			
Use of Money	<u>821</u>	821	1,642
Total Non-Operating Revenue	821	821	1,642
Change in Net Assets	48,063	18,943	67,006

The accompanying notes are an integral part of this statement.

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LOUISIANA BEEF INDUSTRY COUNCIL DEPARTMENT OF AGRICULTURE STATE OF LOUISIANA AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

OTHER REPORTS REQUIRED BY

GOVERNMENT AUDITING STANDARDS

The following pages contain a report on compliance with laws and regulations and on internal control as required by the *Government* Auditing Standards, issued by the Comptroller General of the United States. This Report is based solely on the audit of the financial statements and includes, where appropriate, any reportable conditions and/or material weaknesses in internal control or compliance matters that would be material to the presented financial statements.



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L. Dalton McRight, CPA, MBA

Jeanette R. McRight, CPA, MBA

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

State Of Louisiana Louisiana Beef Industry Council Port Allen, Louisiana

We have audited the basic financial statements of the Louisiana Beef Industry Council, a component unit of the State of Louisiana, as of and for the year ended June 30, 2004, and have issued our report thereon dated July 21, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the Louisiana Auditing Guide.

Compliance

As part of obtaining reasonable assurance about whether the Louisiana Beef Industry Council's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests did not disclose any instance of noncompliance that is required to be reported under Government Auditing Standards.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Louisiana Beef Industry Council's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the basic financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be a material weakness. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the basic financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weakness.



McRIGHT & ASSOCIATES

L. Dalton McRight, CPA, MBA

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(225) 292-2041

Jeanette R. McRight, CPA, MBA

This report is intended solely for the information and use of the Board, management, and the Legislative Auditor and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statue 24:513, this report is distributed by the Legislative Auditor as a public document.

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MCRIGHT & ASSOCIATES, CPAS July 21, 2004



McRIGHT & ASSOCIATES

L. Dalton McRight, CPA, MBA

(225) 292-2041

Jeanette R. McRight, CPA, MBA

REPORT ON COMPLIANCE WITH THE BEEF PROMOTION AND RESEARCH ACT OF 1985, THE BEEF PROMOTION AN RESEARCH ORDER AND THE AGRICULTURAL MARKETING SERVICES INVESTMENT POLICY; BASED ON AN AUDIT PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Louisiana Beef Industry Council Department of Agriculture State of Louisiana

We have audited the basic financial statements of the Louisiana Beef Industry Council, a component unit of the State of Louisiana, as of and for the year ended June 30, 2004, and have issued our report thereon dated July 21, 2004.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards,

issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements.

Compliance with the Beef Promotion and Research Act of 1985, and the Beef Promotion and Research Order and the agriculture marketing services investment policy is the responsibility of the Louisiana Beef Industry Council's management. As part of our audit, we assessed the risk that noncompliance with the act and the Order as explained above, could cause the financial statements to be materially misstated. We concluded that the risk of such material misstatement was sufficiently low that it was not necessary to perform tests of the Louisiana Beef Industry Council's compliance with the Act and the Order.

However, in connection with our audit, nothing came to our attention that caused us to believe that the Louisiana Beef Industry Council has not complied, in all material respects, with the Act and the Order referred to in the preceding paragraph.

This report is intended for the information of the Board and Legislative Auditor's Office and is not intended to be and should not be used by anyone other than these specified parties. However, under Louisiana Revised Statue 24:513, this report is distributed by the Legislative Auditor as a public document.

Sincerely, Righ & Crocedo July 21, 2004

LOUISIANA BEEF INDUSTRY COUNCIL DEPARTMENT OF AGRICULTURE STATE OF LOUISIANA AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

SUMMARY SCHEDULE OF FINDINGS

SUMMARY OF AUDITOR'S REPORT

An unqualified opinion was issued on the basic financial statements for the year ended June 30, 2004.

REPORT ON INTERNAL CONTROL AND COMPLIANCE MATERIAL TO THE FINANCIAL STATEMENTS

INTERNAL CONTROL

Material Weaknesses - none Reportable Conditions - none

COMPLIANCE

Noncompliance Material to Financial Statements - None

MATERIAL FINDINGS

NONE.

MANAGEMENT LETTER

A management letter was not issued as part of this audit.

SUMMARY OF PRIOR AUDIT FINDINGS

There were no prior year auditing findings.

MANAGEMENT CORRECTIVE ACTION PLAN

None Required.



SCHEDULE OF PRIOR YEAR FINDINGS

NONE REQUIRED.

MANAGEMENT'S CORRECTIVE ACTION PLAN

None.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

LOUISIANA BEEF INDUSTRY COUNCIL DEPARTMENT OF AGRICULTURE STATE OF LOUISIANA AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

There were no prior years' findings.



LOUISIANA BEEF INDUSTRY COUNCIL DEPARTMENT OF AGRICULTURE STATE OF LOUISIANA AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

The following pages contain information required by the Office of Statewide Reporting and Accounting Policy.

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LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA **Annual Financial Statements** June 30, 2004

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Statement of Net Assets	1
Statement of Revenues, Expenses, and Changes in Fund Net Assets	2
Statement of Activities	3
Statement of Cash Flows	4-5
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- **Budgetary Accounting** ₿. C. Deposits with Financial Institutions and Investments Capital Assets D, Ē. Inventories F. **Restricted Assets** G. Leave Η. Retirement System Post Retirement Health Care and Life Insurance Benefits Ι. J. Leases Κ. Long-Term Liabilities L. Litigation **Related Party Transactions** Μ. Accounting Changes N. In-Kind Contributions О. Ρ. Defeased Issues Cooperative Endeavors Q. Government-Mandated Nonexchange Transactions (Grants) R. S. Violations of Finance-Related Legal or Contractual Provisions T. Short-Term Debt U. Disaggregation of Receivable Balances V. Disaggregation of Payable Balances W. Subsequent Events Segment Information Х. Due to/Due from and Transfers Y. Ż. Liabilities Payable from Restricted Assets
- AA Prior-Year Restatement of Net Assets

Schedules

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- Schedule of Per Diem Paid Board Members
- 2 Schedule of State Funding
- 3 Schedules of Long-Term Debt
- Schedules of Long-Term Debt Amortization 4

Schedule Number

STATE OF LOUISIANA Annual Financial Statements Fiscal Year Ending June 30, 2004

LOUISIANA BEEF INDUSTRY COUNCIL

Division of Administration Office of Statewide Reporting and Accounting Policy P. O. Box 94095 Baton Rouge, Louisiana 70804-9095

Legislative Auditor P. O. Box 94397 Baton Rouge, Louisiana 70804-9397

<u>AFFIDAVIT</u>

Personally came and appeared before the undersigned authority (Name)

(Title) of the Louisiana beef Industry Council who duly sworn, deposes and says, that the financial

statements herewith given present fairly the financial position of the Louisiana Beef Industry Council at June 30, 2004 and the results of operations for the year then ended in accordance with policies and practices established by the Division of Administration or in accordance with Generally Accepted Accounting Principles as prescribed by the Governmental Accounting Standards Board. Sworn and subscribed before me, this $3 \sigma 1 \tau \sigma$ day of August, 2004.

Signature of Agency Official

NOTARY PUBLIC

Prepared by: _____

Title:

Telephone No.:

Date:



STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL STATEMENT OF NET ASSETS AS OF JUNE 30, 2004

ASSETS

CURRENT ASSETS:		
Cash and cash equivalents (Note C1)	\$	222,847
Investments (Note C2)		164,439
Receivables (net of allowance for doubtful accounts)(Note U)		61,696
Due from other funds (Note Y)		
Due from federal government		
Inventories		
Prepayments		
Notes receivable		
Restricted assets (Note F):		
Cash		······································
Investments		····
Receivables		
Other current assets		1,655
Total current assets	<u></u>	450,637
NONCURRENT ASSETS:		
Restricted assets (Note F):		
Cash		
Investments		
Receivables		
Notes receivable		
Capital assets (net of depreciation)(Note D)		
Land		
Buildings and improvements		

.

Machinery and equipment Infrastructure Construction in progress Other noncurrent assets Total noncurrent assets Total assets	\$	0 450.637
LIABILITIES		
CURRENT LIABILITIES:	_	
Accounts payable and accruais (Note V)	\$	47,817
Due to other funds (Note Y)		
Due to federal government		<u> </u>
Deferred revenues	·	
Amounts held in custody for others		
Other current liabilities		· · · · · · · · · · · · · · · · · · ·
Current portion of long-term liabilities:		
Contracts payable		
Reimbursement contracts payable		<u></u>
Compensated absences payable (Note K)		<u></u>
Capital lease obligations - (Note J)		
Notes payable		
Liabilities payable from restricted assets (Note Z)		
Bonds payable		
Other long-term liabilities		47.947
Total current liabilities		47,817
NON-CURRENT LIABILITIES:		
Contracts payable		
Reimbursement contracts payable	<u> </u>	
Compensated absences payable (Note K)	<u> </u>	
Capital lease obligations (Note J)		<u> </u>
Notes payable		<u> </u>
Liabilities payable from restricted assets (Note Z)		
Bonds payable		·
Other long-term liabilities		<u> </u>
Total long-term liabilities		47,817
Total liabilities		<u></u>

NET ASSETS Invested in capital assets, net of related debt Restricted for: Capital projects Debt service Unemployment compensation Other specific purposes Unrestricted Total net assets Total liabilities and net assets

The accompanying notes are an integral part of this financial statement.

Statement A

· · · ·
······································
402,820
402,820
402,820 450.637

\$

STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2004

OPERATING REVENUES

Sales of commodities and services	\$	
Assessments	454,14	9
Use of money and property		0
Licenses, permits, and fees		
Other		
Total operating revenues	454,149	
OPERATING EXPENSES		
Cost of sales and services	262,657	
Administrative	126,128	-
Depreciation		
Amortization		-
Total operating expenses	388,785	—
Operating income(loss)	65,364	

NON-OPERATING REVENUES(EXPENSES) State appropriations Intergovernmental revenues (expenses) Taxes		
Use of money and property		1,642
Gain (loss) on disposal of fixed assets		
Federal grants		
Interest expense Other		
Total non-operating revenues(expenses)		1,642
Income(loss) before contributions and transfers		67,006
Capital contributions		
Transfers in		
Transfers out	<u></u>	
Change in net assets		67,006
Total net assets – beginning as restated		335,814
Total net assets – ending	\$	402,820

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The accompanying notes are an integral part of this financial statement.

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Statement B

STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2004

				Program Revenues					
		Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	C	evenue and Changes in Net Assets		
Component Unit: Operating	: \$	388,785	\$ <u>454,149</u> \$;;	\$	<u></u>	65,364		
General	revenues	:							
Тах	es								
Sta	te appropi	riations					<u> </u>		
Gra	ints and co	ontributions i	not restricted to a	specific programs			<u> </u>		

Interest	 1,642
Miscellaneous	
Special items	
Transfers	
Total general revenues, special items, and transfers	 1,642
Change in net assets	67,006
Net assets - beginning	335,814
Net assets - ending	\$ 402,820
not accord on ang	

The accompanying notes are an integral part of this statement.

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Statement C

STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2004

Cash flows from operating activities

Proceeds from issuance of notes payable

Cash received from customers	\$	706,709
Cash payments to suppliers for goods and services		(636.874)
Cash payments to employees for services		
Payments in lieu of taxes		
Internal activity-payments to other funds	- <u>-</u>	
Claims paid to outsiders		· · · · · · · · · · · · · · · · · · ·
Other operating revenues(expenses)	··· · •	
Net cash provided(used) by operating activities		
Cash flows from non-capital financing activities		
State appropriations		
Proceeds from sale of bonds	<u>+</u>	
Principal paid on bonds		···
Interest paid on bond maturities		
	<u></u>	

69.835

<u> </u>
0_
4 6 4 0
1.642
<u>71.477</u>

Cash and cash equivalents at beginning of year

Cash and cash equivalents at end of year

The accompanying notes are an integral part of this statement.

Statement D



<u>151,370</u>



STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2004

Reconciliation of operating income(loss) to net cash provided(used) by operating activities:

Operating income(loss) Adjustments to reconcile operating income(loss) to net cash		\$	65,364
Depreciation/amortization			
Provision for uncollectible accounts	· · · · · · · · · · · · · · · · · · ·		
Changes in assets and liabilities:		<i></i>	
(Increase)decrease in accounts receivable	4,925		
(Increase)decrease in due from other funds		_	
(Increase)decrease in prepayments		.	
(Increase)decrease in inventories			
(Increase)decrease in other assets			
Increase(decrease) in accounts payable	(454)		
Increase(decrease) in accrued payroll and related benefits		-	
Increase(decrease) in compensated absences payable		-	
Increase(decrease) in due to other funds		-	
Increase(decrease) in deferred revenues			

Increase(decrease) in other liabilities

Net cash provided(used) by operating activities

Schedule of noncash investing, capital, and financing activities:

Borrowing under capital lease	
Contributions of fixed assets	
Purchases of equipment on account	
Asset trade-ins	
Other (specify)	

Total noncash investing, capital, and financing activities:

• -

(Concluded)

The accompanying notes are an integral part of this statement.

Statement D

\$

0

<u>69.835</u>

LOUISIANA BEEF INDUSTRY COUNCIL STATE OF LOUISIANA NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

INTRODUCTION

The Louisiana Beef Industry Council (the Council) is a component unit of the State of Louisiana created within the Louisiana Department of Agriculture, as provided by Louisiana Revised Statute 3:555. The Council is composed of ten members appointed by the executive committee of the Louisiana Cattlemen's Association, the Board of Directors of the Louisiana Livestock Auction Markets Association, and the president of the Louisiana Farm Bureau Federation. The commissioner of Agriculture serves as an ex-officio member of the Council. The members serve three year terms with no member serving more than two consecutive terms. The Council is charged with the responsibility of helping develop, maintain, and expand the state, national and foreign markets for cattle and beef products produced, processed, or manufactured in this state, and to permit the cattle production and feeding industry of this state to contribute to the development and sustenance of Louisiana and nationally coordinated programs of product improvement. The operations of the Council are funded by an assessment levied on Louisiana cattle marketed within or outside of the state. The assessment revenues are statutorily established by the U.S. Beef Promotion and Research Act of 1985, 7 USC 2901-2918 and by Act 587 of the Louisiana Legislature.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES Α.

BASIS OF ACCOUNTING 1.

In April of 1984, the Financial Accounting Foundation established the Governmental Accounting Standards Board (GASB) to promulgate generally accepted accounting principles and reporting standards with respect to activities and transactions of state and local governmental entities. The GASB has issued a Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification). This codification and subsequent GASB pronouncements are recognized as generally accepted accounting principles for state and local governments. The accompanying financial statements have been prepared in accordance with such principles.

The accompanying financial statements of Louisiana Beef Industry Council present information only as to the transactions of the programs of the board as authorized by Louisiana statutes and administrative regulations.

Basis of accounting refers to when revenues and expenses are recognized and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accounts of the Louisiana Beef Industry Council are maintained in accordance with applicable statutory provisions and the regulations of the Division of Administration - Office of Statewide Reporting and Accounting Policy as follows:

Revenue Recognition

Revenues are recognized using the full accrual basis of accounting; therefore, revenues are recognized in the accounting period in which they are earned and become measurable.

Expense Recognition

Expenses are recognized on the accrual basis; therefore, expenses, including salaries, are recognized in the period incurred, if measurable.

B. BUDGETARY ACCOUNTING

The Council is a non-budgetary unit of the Department of Agriculture and is not required to legally adopt a budget. The board does prepare a budget that is amended at each board meeting as it reviews revenues received, then approves the expenditures.

C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS

1. DEPOSITS WITH FINANCIAL INSTITUTIONS

For reporting purposes, deposits with financial institutions include savings, demand deposits, time deposits, and certificates of deposit. Under state law the Louisiana Beef Industry Council may deposit funds within a fiscal agent bank selected and designated by the Interim Emergency Board. Further, the Louisiana Beef Industry Council may invest in time certificates of deposit of state banks organized under the laws of Louisiana, national banks having their principal office in the state of Louisiana, in savings accounts or shares of savings and loan associations and savings banks and in share accounts and share certificate accounts of federally or state chartered credit unions.

For the purpose of the Statement of Cash Flows, all highly liquid investments (including restricted assets with a maturity of three months or less when purchased) are considered to be cash equivalents.

Deposits in bank accounts are stated at cost, which approximates market. Under state law these deposits must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These pledged securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank in the form of safekeeping receipts held by the State Treasurer. The deposits at June 30, 2004, were secured as follows:

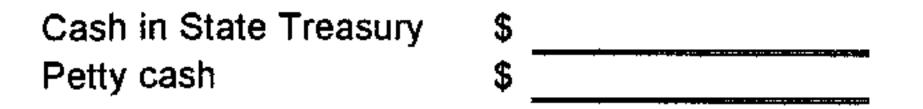
	<u>Cash</u>		<u>of Deposit</u>		(Describe)		<u>Total</u>
Deposits in bank accounts per balance sheet	\$ 222,847	\$_	164,439	\$_		- \$	387,286
Bank balances: (Category 3 only) a. Unisured and uncollateralized							
 b. Unisured and collateralized with securities held by the pledging institution c. Unisured and collateralized with securities held by the pledging institution's trust 							
dept or agent, not in entities name Total Category 3 bank balances Total bank balances	\$ 0 245,255	 \$	0 164,439	 \$	0 0	- · \$	0 409,694



The following is a breakdown by banking institution, program, account number, and amount of the balances shown above:

Banking institution		Progra	<u>am</u>	<u>Amount</u>		
1. <u>Plaque</u>	mine Bank	Demand Deposits	s \$	245,255		
2. Plaque	mine Bank	Certificate of Dep	osit	164,439		
3.		· · · · · · · · · · · · · · · · · · ·				
4.						
			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	400.004		
Total			2	409,694		

Cash in State Treasury and petty cash are not required to be reported in the note disclosure. However, to aid in reconciling amounts reported on the balance sheet to amounts reported in this note, list below any cash in treasury and petty cash that are included in the balance sheet.



## 2. INVESTMENTS

The Louisiana Beef Industry Council's investments consist of certificates of deposit (included above) with a maturity of 90 days or more at date of issue.

Investments can be classified according to the level of risk to the entity. Using the following categories, list each type of investment disclosing the carrying amount, market value, and applicable category of risk.

<u>Category 1</u> - Insured or registered in the entity's name, or securities held by the entity or its agent in the entity's name.

<u>Category 2</u> - Uninsured and unregistered with securities held by the counterparty's trust department or agent in the entity's name.

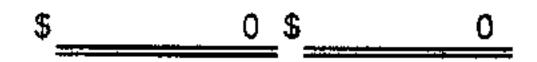
<u>Category 3</u> - Unsecured and unregistered with securities held by the counterparty, or by its trust department or agent but not in the entity's name.

Certain types of investments cannot appropriately be categorized. These are to be listed separately at the end of the schedule in the space provided.

		Catego	y of Risk			
Type of Investment	<u>1</u>		<u>2</u>	<u>3</u>	<u>Reported</u> <u>Amount</u>	<u>Fair</u> <u>Value</u>
Repurchase agreements U.S. Government securities Common & preferred stock Commercial paper Corporate bonds Other: (identify)	\$			\$		
Total categorized investments	\$	0\$	0 \$	0\$	0	0

Investments not categorized: (list separately)

#### Total investments



- 3. Other Disclosures Required for Investments
  - a. Investments in pools managed by other governments or mutual funds
  - b. Securities underlying reverse repurchase agreements _______

- c. Unrealized investment losses _____
- d. Commitments as of June 30, 2002, to <u>resell</u> securities under yield maintenance repurchase agreements:
  - Carrying amount and market value at June 30 of securities to be resold ______
  - 2. Description of the terms of the agreement ______
- e. Investment types owned during the year but not owned as of June 30
- f. Losses during the year due to default by counterparties to deposit or investment transactions _____
- g. Amounts recovered from prior-period losses which are not shown separately on the balance sheet ______

Legal or Contractual Provisions for Reverse Repurchase Agreements



- h. Source of legal or contractual authorization for use of reverse repurchase agreements
- Significant violations of legal or contractual provisions for reverse repurchase agreements that İ. occurred during the year _____

### Reverse Repurchase Agreements as of the Balance Sheet Date

- j. Credit risk related to the reverse repurchase agreements outstanding at balance sheet date, that is, the aggregate amount of reverse repurchase agreement obligations including accrued interest compared to aggregate market value of the securities underlying those agreements including interest _____
- k. Commitments on ______(fiscal close), to repurchase securities under yield maintenance agreements_____
- Market value on ______ (fiscal close), of the securities to be repurchased ______ Ι.
- Description of the terms of the agreements to repurchase _____ m.
- Losses recognized during the year due to default by counterparties to reverse repurchase n. agreements _____
- Amounts recovered from prior-period losses which are not separately shown on the operating 0. statement

Fair Value Disclosures

- Methods and significant assumptions used to estimate fair value of investments, if fair value is not р. based on quoted market prices _____
- Basis for determining which investments, if any, are reported at amortized cost q.
- For investments in external investment pools that are not SEC-registered, a brief description of any Γ. regulatory oversight for the pool
- Whether the fair value of your investment in the external investment pool is the same as the value of S. the pool shares _____
- Any involuntary participation in an external investment pool t.
- Whether you are unable to obtain information from a pool sponsor to determine the fair value of your u. investment in the pool, methods used and significant assumptions made in determining that fair value and the reasons for having had to make such an estimate ______

Any income from investments associated with one fund that is assigned to another fund ۷.



### D. CAPITAL ASSETS

The fixed assets used in the Special Purpose Government Engaged only in Business-Type Activities are included on the statement of net assets of the entity and are capitalized at cost. Depreciation of all exhaustible fixed assets used by the entity are charged as an expense against operations. Accumulated depreciation is reported on the balance sheet. Depreciation for financial reporting purposes is computed by the straight-line method over the useful lives of the assets.

		Year ended June 30, 2004					
	Balance 6/30/2003	Additions	Transfers *	Retirements	Balance 6/30/2004	Prior Period Adjustment	Adjusted Balance 6/30/2004
Capital assets not being depreciated							
Land			+		_		
Non-depreciable land improvements			-				—
Capitalized collections		_					
Construction in progress							

## Total capital assets not being

depreciated							
Other capital assets							
Furniture, fixtures, and equipment			<del></del>		_		-
Less accumulated depreciation							
Total furniture, fixtures, and equipment							
Buildings and improvements				-			•••
Less accumulated depreciation			**				
Total buildings and improvements		*- 					
Depreciable land improvements					••		
Less accumulated depreciation		,					
Total depreciable land improvements						·····	
Infrastructure			_		-		
Less accumulated depreciation							
Total infrastructure							
Total other capital assets		••					
•			·				- <del></del> -
Capital Asset Summary:							
Capital assets not being depreciated							
Other capital assets, at cost							
Total cost of capital assets					44		
Less accumulated depreciation	<del></del>	<del></del>					<u> </u>

Capital assets, net

40

Should be used only for those completed projects coming out of construction-in-progress to fixed assets; not associated with transfers reported elsewhere in this packet.

#### INVENTORIES Ε.

The council's inventories are immaterial and are expensed as purchased.

#### F. **RESTRICTED ASSETS – n/a**

Restricted assets in the Louisiana Beef Industry Council at June 30, 2004, reflected at \$_ in the current assets section on Statement A, consist of \$ _____ in cash with fiscal agent, \$ receivables, in \$ and investment in (identify the type investments held.)

Restricted assets in the Louisiana Beef Industry Council at June 30, 2004, reflected at \$ in the non-current assets section on Statement A, consist of \$_____ in cash with fiscal agent, in receivables, and S investment in (identify the type investments held.)

#### G. LEAVE

#### COMPENSATED ABSENCES 1.

### The Louisiana Beef Industry Council does not have any employees.

Employees earn and accumulate annual and sick leave at various rates depending on their years of service. The amount of annual and sick leave that may be accumulated by each employee is unlimited. Upon termination, employees or their heirs are compensated for up to 300 hours of unused annual leave at the employee's hourly rate of pay at the time of termination. Upon retirement, unused annual leave in excess of 300 hours plus unused sick leave is used to compute retirement benefits.

The cost of leave privileges, computed in accordance with GASB Codification Section C60, is recognized as a current year expenditure in the General Fund when leave is actually taken; it is recognized in the enterprise funds when the leave is earned. The cost of leave privileges applicable to general government operations not requiring current resources is recorded in the general long-term obligations account group.

#### 2. COMPENSATORY LEAVE

## The Louisiana Beef Industry Council does not have any employees.

Employees who are considered having non-exempt status according to the guidelines contained in the Fair Labor Standards Act may be paid for compensatory leave earned (K-time). Upon termination or transfer, an employee will be paid for any time and one-half compensatory leave earned and may or may not be paid for any straight hour-for-hour compensatory leave earned. Compensation paid will be based on the employees' hourly rate of pay at termination or transfer. The liability for accrued payable compensatory leave at June 30, 2002 computed in accordance with the Codification of Governmental Accounting and Financial Reporting Standards, Section C60.105 is estimated to be \$_____. The leave payable is recorded in the accompanying financial statements.

#### H. RETIREMENT SYSTEM

#### The Louisiana Beef Industry Council does not have any employees.

Substantially all of the employees of the Louisiana Beef Industry Council are members of the La State Employees Retirement System (System), a cost sharing multiple-employer, defined benefit pension plan. The System is a statewide public employee retirement system (PERS) for the benefit of state employees, which is administered and controlled by a separate board of trustees.

All full-time Louisiana Beef Industry Council employees are eligible to participate in the System. Benefits vest with 10 years of service. At retirement age, employees are entitled to annual benefits equal to \$300

plus 2.5% of their highest consecutive 36 months' average salary multiplied by their years of credited service.

Vested employees are entitled to a retirement benefit, payable monthly for life at (a) any age with 30 years of service, (b) age 55 with 25 years of service, or (c) age 60 with 10 years of service. In addition, vested employees have the option of reduced benefits at any age with 20 years of service. The System also provides death and disability benefits. Benefits are established or amended by state statute. The System issues an annual publicly available financial report that includes financial statements and required supplementary information for the System. That report may be obtained by writing to the State Employees Retirement System, Post Office Box 44213, Baton Rouge, Louisiana 70804-4213, or by calling (225) 922-0608 or (800) 256-3000.

Members are required by state statute to contribute 7.5% of gross salary, and the Louisiana Beef Industry Council is required to contribute at an actuarially determined rate as required by R.S. 11:102. The contribution rate for the fiscal year ended June 30, 2004, decreased to ____% of annual covered payroll from the ___% and ___% required in fiscal years ended June 30, 2004 and 2003, respectively. The Louisiana Beef Industry Council contributions to the System for the years ending June 30, 2004, 2003, and 2002, were _, \$_____, and \$_____, respectively, equal to the required contributions for each year. \$

#### POST RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS

The Louisiana Beef Industry Council does not have any employees.

Substantially all Louisiana Beef Industry Council employees become eligible for post employment health care, dental and life insurance benefits if they reach normal retirement age while working for the Louisiana Beef Industry Council. These benefits for retirees and similar benefits for active employees are provided through an insurance company whose premiums are paid jointly by the employee and the Louisiana Beef Industry Council. For 2004, the cost of providing those benefits for the _____ retirees totaled S.

The Louisiana Beef Industry Council provides certain continuing health care and life insurance benefits for its retired employees. Substantially all Louisiana Beef Industry Council employees become eligible for those benefits if they reach normal retirement age while working for the Louisiana Beef Industry Council. Those benefits for retirees and similar benefits for active employees are provided through an insurance company whose monthly premiums are paid jointly by the employee and by the Louisiana Beef Industry Council. The Louisiana Beef Industry Council recognizes the cost of providing these benefits (Louisiana Beef Industry Council's portion of premiums) as an expenditure when paid during the year, which was \$_____ for the year ended ______, 20____, The Louisiana Beef Industry Council's cost of providing retiree health care and life insurance benefits are recognized as expenditures when the monthly premiums are paid. For the year ended June 30, 2004 the costs of _____ retiree benefits totaled \$_____.

## J. LEASES

1. OPERATING LEASES

The Louisiana Beef Industry Council does not have any operating leases.

## 2. CAPITAL LEASES

The Louisiana Beef Industry Council does not have any capital leases.

## 3. LESSOR DIRECT FINANCING LEASES

The Louisiana Beef Industry Council does not have any direct financing leases.

## 4. LESSOR – OPERATING LEASE

The Louisiana Beef Industry Council does not have any lessor operating leases,

## K. LONG-TERM LIABILITIES – n/a

The following is a summary of long-term debt transactions of the entity for the year ended June 30, 2004:

			Year ended	June 3	<u>), 2004</u>		
		Balance June 30, <u>2003</u>	<u>Additions</u>	Re	ductions	Balance June 30, <u>2004</u>	Amounts due withir <u>one year</u>
Bonds and notes payable:			,				
Notes payable	\$		\$	\$		\$ 	\$
Reimbursement contracts payable							
Bonds payable							
Total notes and bonds	-		-			 	
Other liabilities:	-						
Contracts payable							
Compensated absences payable							
Capital lease obligations							
Liabilities payable from restricted assets							
Claims and litigation							
Other long-term liabilities							
Total other liabilities	_		-	·····	ـــــــــــــــــــــــــــــــــــــ	 	





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A detailed summary, by issues, of all debt outstanding at June 30, 20__, including outstanding interest of \$_____ is shown on schedule 4. Schedule 5 is an amortization schedule of the outstanding debt.

## L. LITIGATION

1. The Louisiana Beef Industry Council is a defendant in litigation seeking damages as follows:

Date of	Description of Litigation	Primary	Damages	Insurance
Action		Attorney	Claimed	Coverage
none		\$	\$	- <u></u>

The Louisiana Beef Industry Council's legal advisor estimates that potential claims not covered by insurance would not materially affect the financial statements or is unable to estimate the effect on the financial statement:

2. Claims and litigation costs of \$ n/a_____ were incurred in the current year and are reflected in the accompanying financial statement.

## M. RELATED PARTY TRANSACTIONS

-

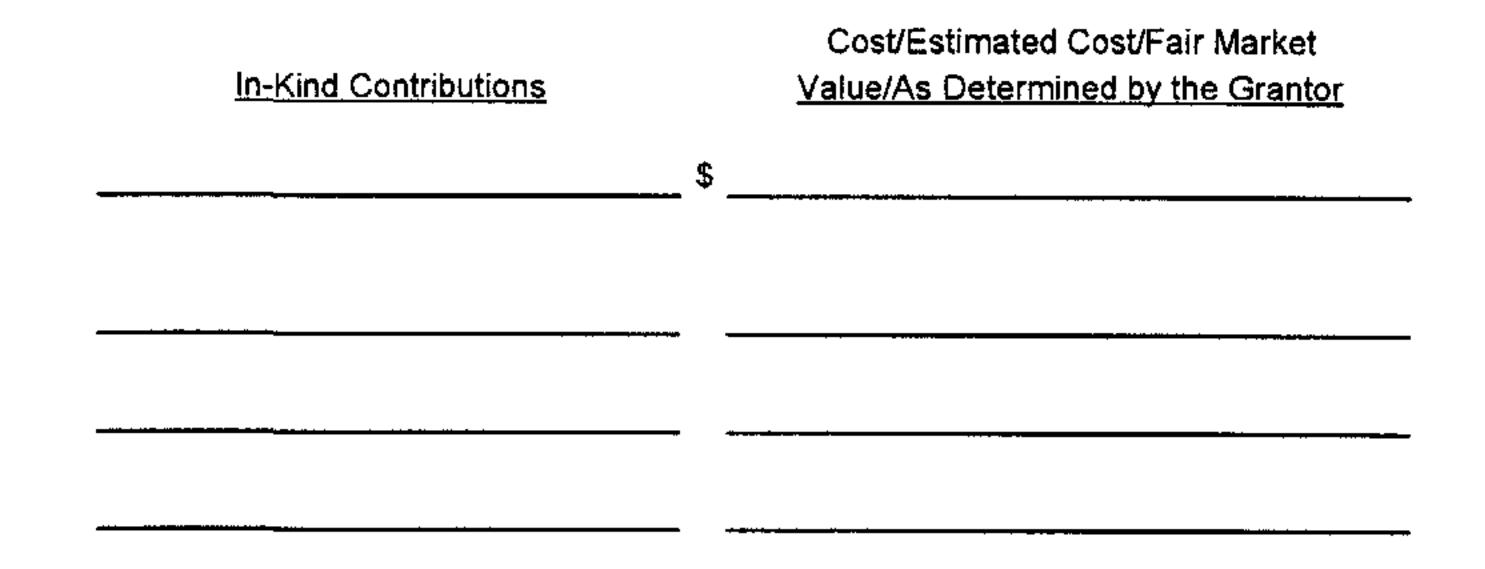
The Council has a contract with the Louisiana Cattlemen's Association (LCA) to provide office facilities and personnel and to share various expenses of the Chief Executive Officer. The Council paid \$130,661 on this contract and for shared promotional expenses for the year ending June 30, 2004. The Council also shares the utilities and lease of billboard space with LCA for the year ended June 30, 2004.

## N. ACCOUNTING CHANGES

None.

## O. IN-KIND CONTRIBUTIONS

(List all in-kind contributions that are not included in the accompanying financial statements.)



Total \$_____0

## P. DEFEASED ISSUES

The Louisiana Beef Industry Council has not issues any taxable bonds.

## Q. COOPERATIVE ENDEAVORS

LRS 33:9022 defines cooperative endeavors as any form of economic development assistance between and among the state of Louisiana, its local governmental subdivisions, political corporations, public benefit corporations, the United States government or its agencies, or any public or private association, corporation, or individual. The term cooperative endeavor includes cooperative financing, cooperative development, or any form of cooperative economic development activity. The state of Louisiana has entered into cooperative endeavor agreements with certain entities aimed at developing the economy of the state. There was no liability outstanding as of June 30, 2004.

## R. GOVERNMENT-MANDATED NONEXCHANGE TRANSACTIONS (GRANTS)

The following government-mandated nonexchange transactions (grants) were received during fiscal year 2003-2004:

CFDA		State Match	Total Amount
<u>Number</u>	Program Name	Percentage	of Grant
		\$	

			····
	<u> </u>	, <u> </u>	
	<u> </u>		
<u> </u>			
			·
Total government-man	lated nonexchange transactions (grants)		\$0

## S. VIOLATIONS OF FINANCE-RELATED LEGAL OR CONTRACTUAL PROVISIONS

At June 30, 2004, the Louisiana Beef Industry Council was not in violation of any contractual provisions.

#### Т. SHORT-TERM DEBT

The Louisiana Beef Industry Council does not issues short-term notes.

#### U. DISAGGREGATION OF RECEIVABLE BALANCES

Receivables at June 30, 2004, were as follows:

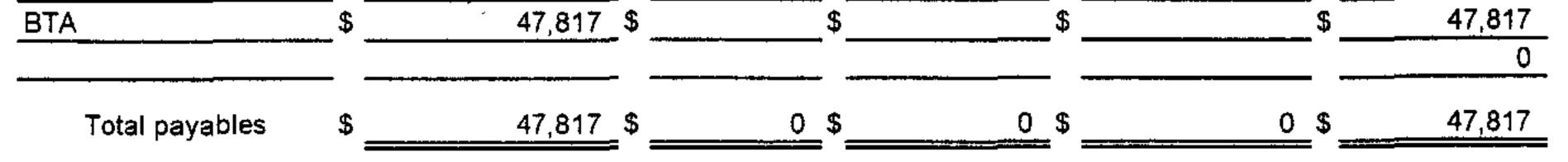
		Receivables		
Customer		from other	Other	Total
<b>–</b> , , , ,	-	<b>•</b> .		

Activity	R	eceivables	_	Taxes	Governments		Receivables		Receivables_
BTA	_\$	61,696	[\$_	\$		\$	0	\$	61,696
······································			<b>-</b>					- •	0
Gross receivables Less allowance for	\$	61,696	_\$	\$	0	<b>.</b> \$.	0	_\$	61,696
uncollectible accounts		0		0	0		0		σ
Receivables, net	\$	61,696	= =	0\$	0	\$	0	\$	61,696
Amounts not scheduled for collection during the									
subsequent year	\$		= * =	\$		\$		_\$	0

#### ۷. **DISAGGREGATION OF PAYABLE BALANCES**

Payables at June 30, 2004, were as follows:

		Salaries			
		and	Accrued	Other	Total
Activity	Vendors	Benefits	Interest	Payables	Payables



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#### W. SUBSEQUENT EVENTS

There were no subsequent events to disclose.

#### Χ. **SEGMENT INFORMATION**

The Louisiana Beef Industry Council does not have any reportable segments.

## Y. DUE TO/DUE FROM AND TRANSFERS

List by fund type the amounts due from other funds detailed by individual fund at your fiscal year end: 1.

Type of Fund

Name of Fund

<u>Amount</u>

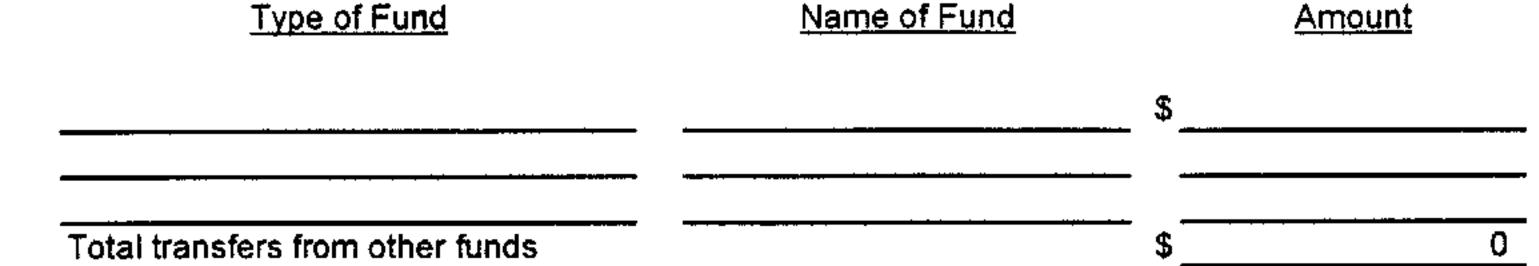
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	\$	
	<del></del>	· · · · · · · · · · · · · · · · · · ·
Total due from other funds	\$	0

List by fund type the amounts due to other funds detailed by individual fund at fiscal year end: 2.

Type of Fund	Name of Fund	<u>Amount</u>
		\$
,,,,,,,, _		
Total due to other funds		\$0

List by fund type all transfers from other funds for the fiscal year: 3.



List by fund type all transfers to other funds for the fiscal year: 4.

Type of Fund	Name of Fund	<u>Amount</u>
		\$ 
	· · · · · · · · · · · · · · · · · · ·	
Total transfers to other funds		\$ 0

## Z. LIABILITIES PAYABLE FROM RESTRICTED ASSETS

There were no liabilities payable from restricted assets in the Louisiana Beef Industry Council at June 30, 2004.

### AA. PRIOR-YEAR RESTATEMENT OF NET ASSETS

The following adjustments were made to restate beginning net assets for June 30, 2004.

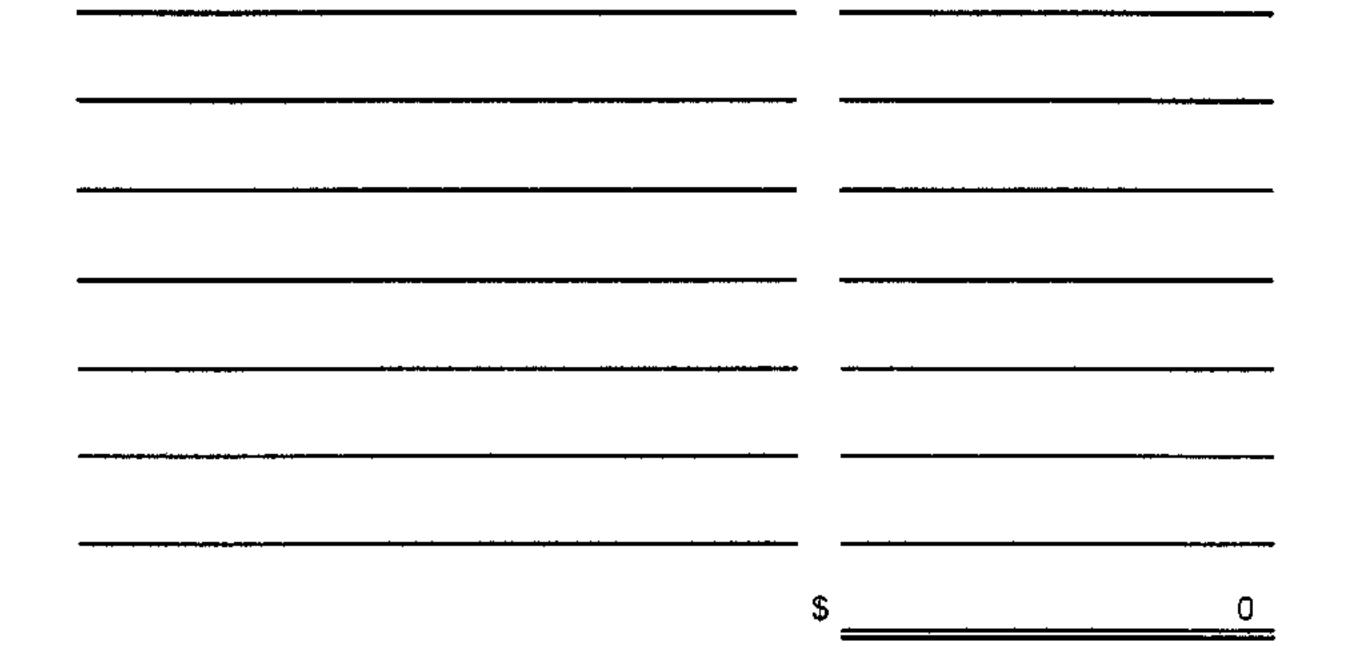
Fund balance July 1, 2003, <u>previously reported</u>		Adjustments <u>+ or (-)</u>		Beginning net assets, July 1, 2003, <u>As restated</u>
	\$		\$_	
	<del></del>	· · · · · · · · · · · · · · · · · · ·	-	
			-	
	<del></del>		-	

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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF PER DIEM PAID TO BOARD MEMBERS For the Year Ended JUNE 30, 2004

Name	<u>Amount</u>		
Charles Littrel	\$	0	
Mike Kovac		0	
Dr. Billy Robinson		0	
Daneil Lyons		0	
T. B. Porter		0	
Dr. Dick Walther		0	
Adrian Decker		0	
John Thompson		0	
Charnel Bailey		0	
Mike Dominque		0	
Bob Odom, Ex-Officio		0	



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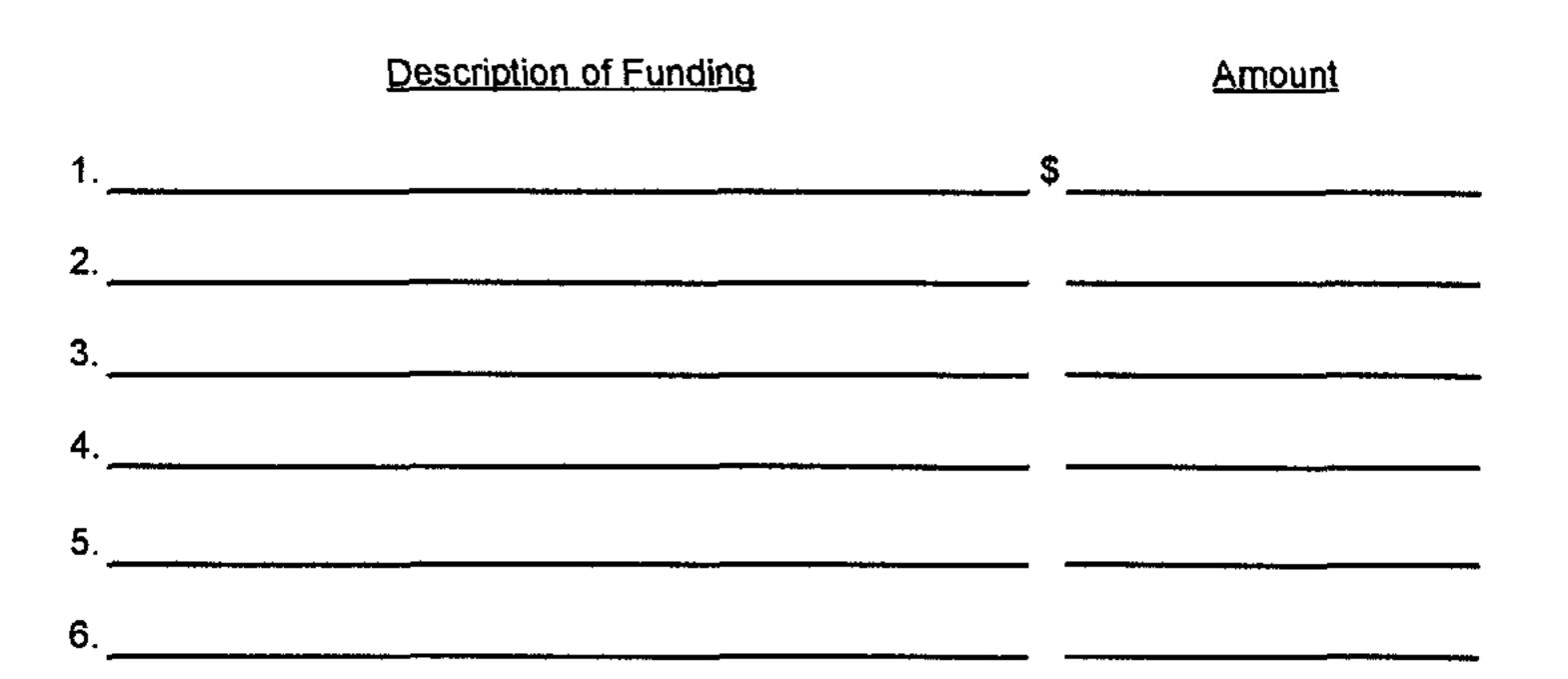


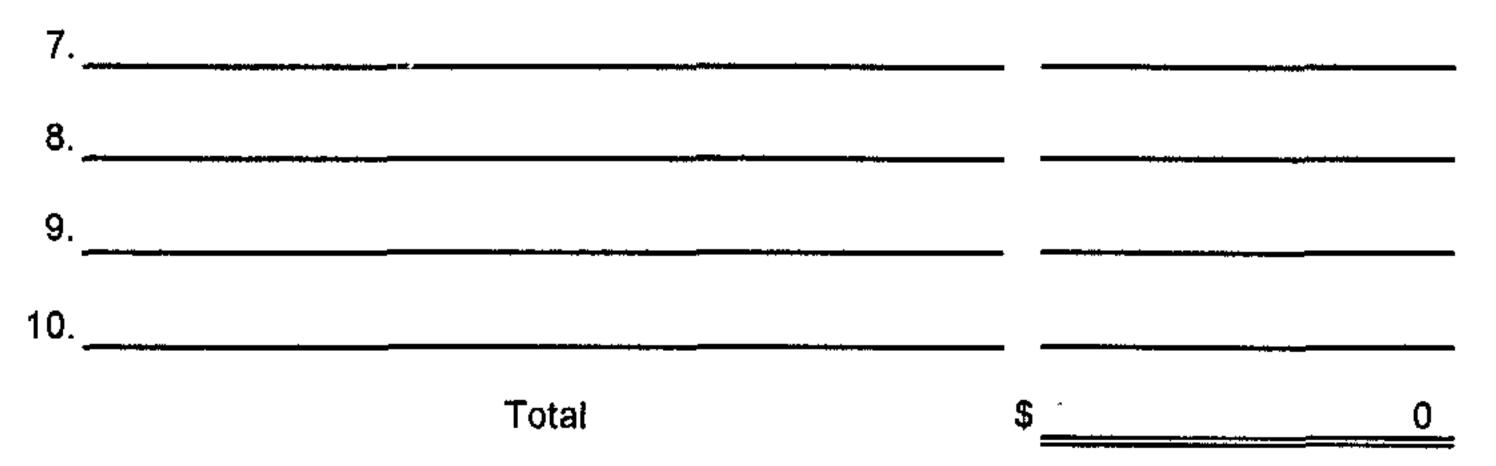
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STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF STATE FUNDING For the Year Ended JUNE 30, 2004





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#### SCHEDULE 2

## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE JUNE 30, 2004

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
		\$	\$	\$	\$		\$

	 		<u> </u>	 	
	 	<u></u>	<u>.</u>	 	_ <u></u>
	 		·	 	
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	 	<u></u>		 <u>, ,,,,,,,,</u> ,,,,,,,,,,,,,,,,,,,,,,,	
	 . <u></u>	<u> </u>	<del></del>	 	
Total	\$	\$	\$	\$	\$

*Send copies of new amortization schedules

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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF NOTES PAYABLE JUNE 30, 2004 (Fiscal close)

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
	<u></u>	\$	\$	\$	\$		\$
<b></b> · · · · · · · · · · · · · · · · · ·			. <u></u>				
				e			
			<u></u>	<u></u>		<del></del>	

*Send copies of new amortization schedules



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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF BONDS PAYABLE JUNE 30, 2004

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
<u> </u>		\$	\$	\$	\$		\$

·			<u></u>				
<u> </u>	<del></del>			<del></del>	·		
<u> </u>		,		,,,,,,, _			·
			<u> </u>	- <u></u>			- <u></u>
- <del></del>				<u> </u>	· · · · · · · · · · · · · · · · · · ·	<u></u>	
Total		\$ <u></u>	\$	\$	\$ <u></u>		\$

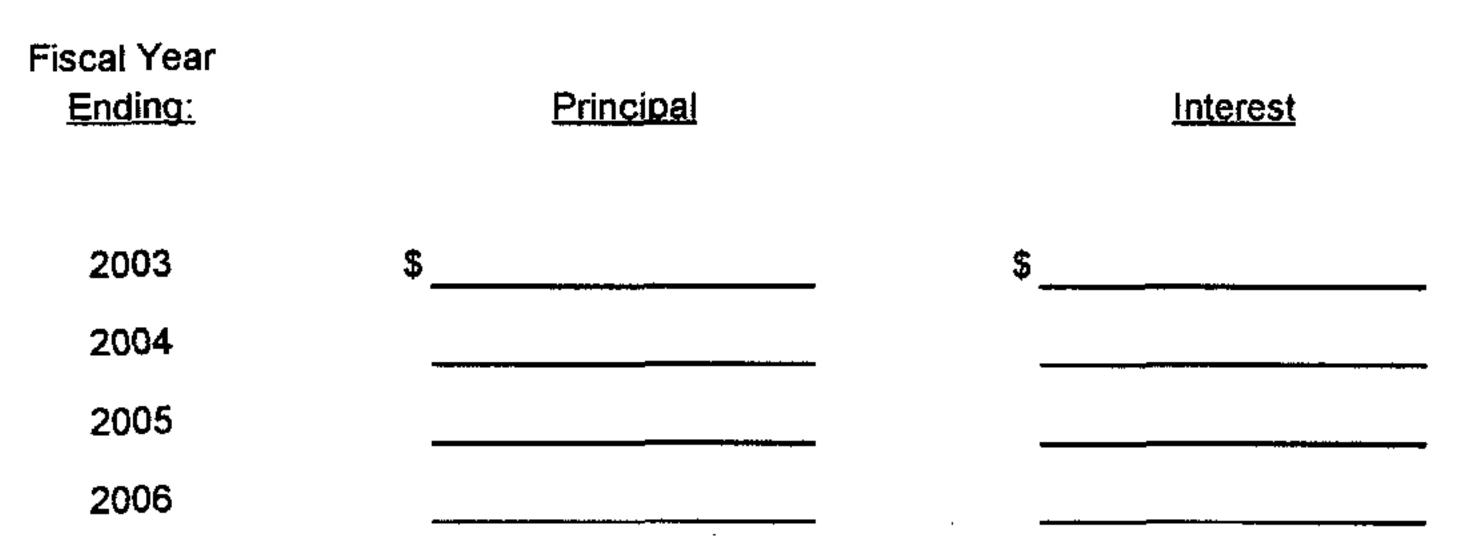
*Send copies of new amortization schedules



## SCHEDULE 3-C

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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE AMORTIZATION For The Year Ended June 30, 2004



2007	
2008-2012	
2013-2017	
2018-2022	
2023-2027	
Total	\$ \$

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## **SCHEDULE 4-A**

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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF CAPITAL LEASE AMORTIZATION For The Year Ended June 30, 2004

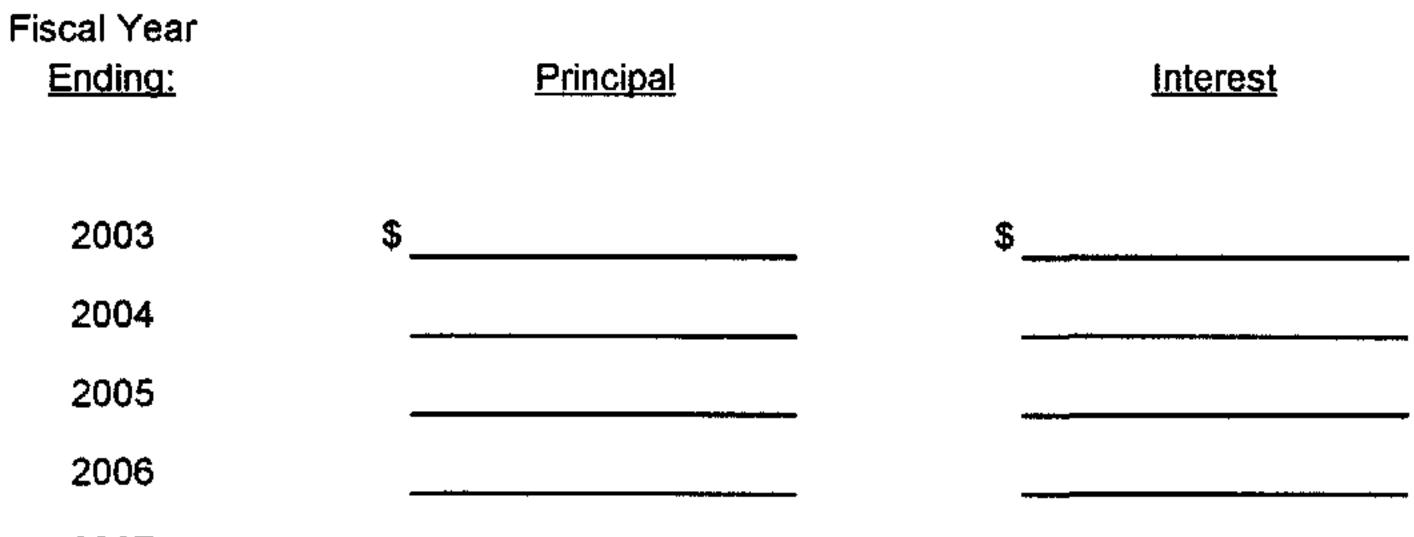
Fiscal Year Ending:	<u>Payment</u>	<u>Interest</u>	<u>Principal</u>	Balance
2003	\$	\$	\$	\$
2004				
2005	- <u></u>			
2006			······································	
2007				
2008-2012				
2013-2017			- <del></del>	
2018-2022				
2023-2027				
Total	\$	\$	-+++ 	



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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF NOTES PAYABLE AMORTIZATION For The Year Ended June 30, 2004



2007

Total	\$	<b>~</b> ~	\$ 
2023-2027			<u></u>
2018-2022	······································		 
2013-2017	- <del></del>	······································	 
2008-2012			
2007			 <u> </u>



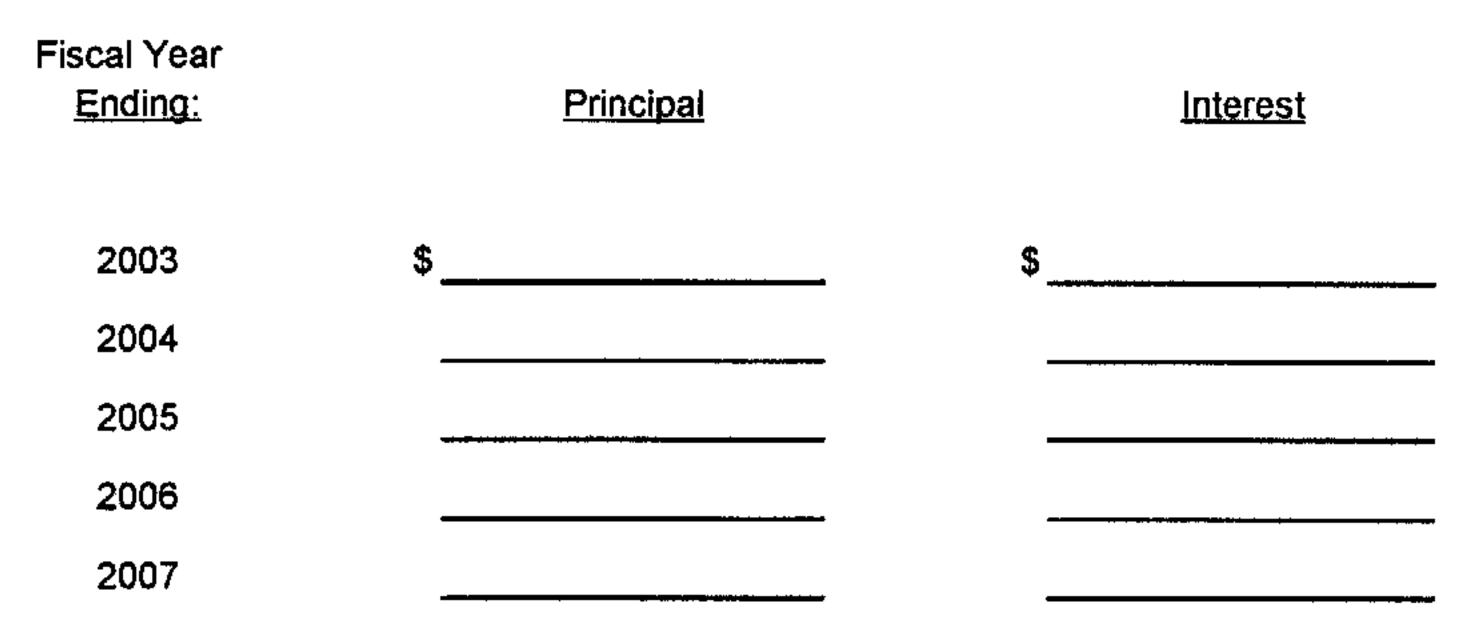
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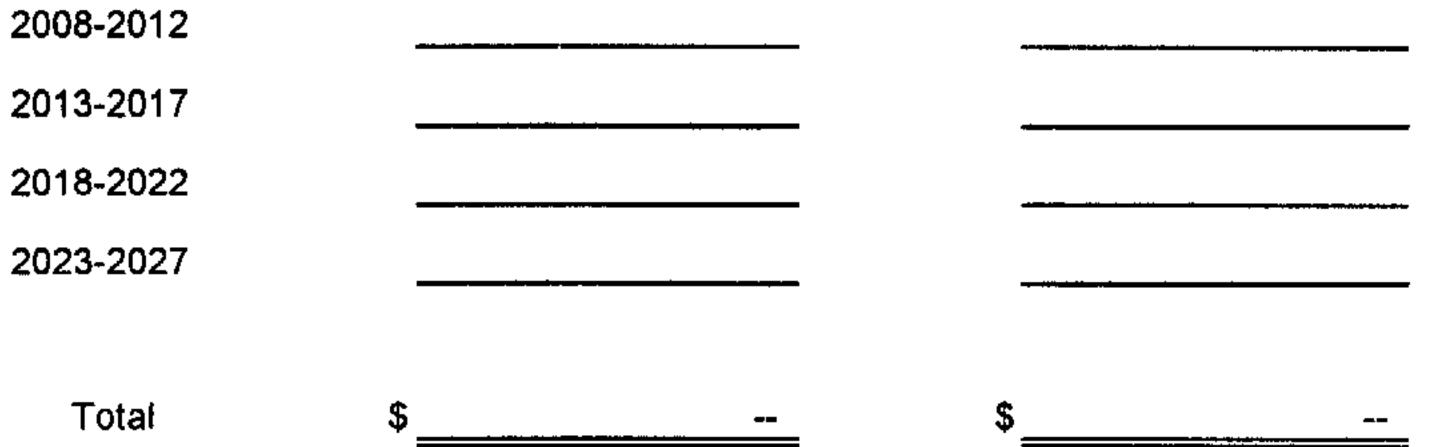
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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF BONDS PAYABLE AMORTIZATION For The Year Ended June 30, 2004







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## STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF CURRENT YEAR REVENUE AND EXPENSES BUDGETARY COMPARISON OF CURRENT APPROPRIATION NON-GAAP BASIS JUNE 30, 2004

	Financial Statement	 Adjustments	Appropriation port-08/14/03	Revised Budge
erating Revenues: tergovernmental Revenues ales of Commodities and Services ther Total Operating revenues	\$ 	\$ 	\$ 	\$ 

erating Expenses: ersonal services \$ \$ \$ \$ --ravel ... perating Services . upplies . rofessional services apital outlay teragency transfers • ther charges -Total Operating Expenses noperating Expenses: se of Money and Property ain (Loss) on Disposal of Fixed Assets ederal Grants terest Expense ther Total Nonoperating Expenses -pital Contributions erating Transfers In erating Transfers Out ange in Net Assets S S \$

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Schedule 5

# STATE OF LOUISIANA LOUISIANA BEEF INDUSTRY COUNCIL SCHEDULE OF CURRENT YEAR REVENUE AND EXPENSES BUDGETARY COMPARISON OF CURRENT APPROPRIATION NON-GAAP BASIS JUNE 30, 2004

Budgeted Income (Loss)	\$
Reconciling items:	
Cash carryover	
Depreciation	
Payroll accrual	
Compensated absences adjustment	
Capital outlay	

Compensated absences adjustment Capital outlay Change in inventory Bad debts expense Prepaid expenses Principal payment Loan Principal Repayments included in Revenue Loan Disbursements included in Expenses Accounts receivable adjustment Accounts payable/estimated liabilities adjustment Other

**-** ..

Change in Net Assets

Concluded

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-	 	 			
	 _				
•		 			
•	 <u> </u>	 	:		
\$	 _	 		-	

#### SCHEDULE 5

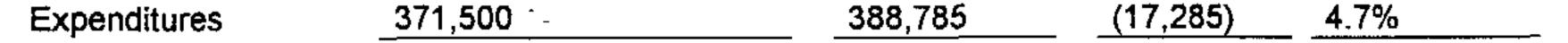
## STATE OF LOUISIANA

# LOUISIANA BEEF INDUSTRY COUNCIL

## **COMPARISON FIGURES**

To assist OSRAP in determining the reason for the change in financial position for the state and reason for the changes in the budget, please complete the schedule below. If the change is greater than 10%, explain the reason for the change.

	<u>2004</u>	<u>2003</u>	<u>Difference</u>	Percentage <u>Change</u>
1) Revenues	\$ 455,791	<u>\$ 462,139</u>	_\$ <u>(6,348)</u>	1.4%
Expenses	388,785	309,119	79,666	25.8%
2) Capital assets	-0-	0-	-0-	0
Long-term debt	0-	-0-		0
Net Assets	402,820	335,814	67,006	20.0%
Explanation for chang	e: Increase in promotion			
3)	2004 Original <u>Budget</u>	2004 Final <u>Budget</u>	<u>Difference</u>	Percentage <u>Change</u>
Revenues	\$_462,000	\$ 462,000	\$ <u>0-</u>	-0-
Expenditures	371,500	371,500	0-	-0-
Explanation of chang	e:	<u> </u>		
	2004 Final <u>Budget</u>	2004 Actua	I Difference	Percentage Change
Revenues	462,000	455,791	(6,209)	1.3%
Expandituras	371 500 1	388 785	(17 285)	4 7%



Explanation of change: Increase promotion

## SCHEDULE 15