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LOUISIANA REAL ESTATE APPRAISERS BOARD
Office of the Governor
State of Louisiana
Baton Rouge, Louisiana

Audited Financial Statements
As of and For the Year Ended June 30, 2004

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 9-8-04

LOUISIANA REAL ESTATE APPRAISERS BOARD Office of the Governor State of Louisiana Baton Rouge, Louisiana

Audited Financial Statements As of and For the Year Ended June 30, 2004

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State of Louisiana LOUISIANA REAL ESTATE APPRAISERS BOARD

MEMORANDUM

TO:

Legislative Auditor

PO Box 94397

Baton Rouge, LA 70804-9397

FROM:

Albert Rowe, Account Adm. 1

DATE:

8/24/2004

RE:

Required Financial Report Submission

Please find attached the CAFR required reports for the LA Real Estate Appraisers Board for the fiscal year ending 6/30/04.

If you have any questions, please call me at (225) 765-0191 ext.-245.



12605 S. HARRELLS FERRY ROAD, SUITE 5 BATON ROUGE, LA 70816-2563 MEMBER OF:

AMERICAN INSTITUTE OF CPAS
AICPA PRIVATE COMPANIES PRACTICE SECTION
SOCIETY OF LOUISIANA CPAS

PHONE: (225) 292-1190 FAX: (225) 292-1195

EMAIL: ROYPC@BELLSOUTH.NET

INDEPENDENT AUDITOR'S REPORT

Louisiana Real Estate Appraisers Board Office of the Governor State of Louisiana Baton Rouge, Louisiana

We have audited the accompanying basic financial statements of the Louisiana Real Estate Appraisers Board, a component unit of the State of Louisiana, as of and for the year ended June 30, 2004, as listed in the table of contents. These basic financial statements are the responsibility of the management of the Louisiana Real Estate Appraisers Board. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the basic financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall basic financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Louisiana Real Estate Appraisers Board as of June 30, 2004, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted primarily of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 6, 2004, on our consideration of the Louisiana Real Estate Appraisers Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, and contracts. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Our audit was made for the purpose of forming an opinion on the Louisiana Real Estate Appraisers Board's basic financial statements taken as a whole. The accompanying supplemental information listed in the table of contents is presented for the purpose of additional analysis and is not a required part of the basic financial statements of the Louisiana Real Estate Appraisers Board. Such information has been subjected to the audit procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Rry Church, CPA
Baton Rouge, Louisiana

August 6, 2004

Toy Chenevert
CERTIFIED PUBLIC ACCOUNTANT

LOUISIANA REAL ESTATE APPRAISERS BOARD Office of the Governor State of Louisiana Management's Discussion and Analysis

The management's discussion and analysis of the Louisiana Real Estate Appraisers Board's financial performance presents a narrative overview and analysis of the board's financial activities for the year ended June 30, 2004. This document focuses on the current year's activities, resulting changes, and currently known facts. Please read this document in conjunction with the additional information contained in the transmittal letter and the board's financial statements.

FINANCIAL HIGHLIGHTS

The Board's assets exceeded its liabilities at the close of fiscal year 2004 by \$85,494. Net assets increased by \$30,244 (or 55%).

The Board's revenue increased by \$100,537 (or 61%).

OVERVIEW OF THE FINANCIAL STATEMENTS

The Louisiana Real Estate Appraisers Board's financial statements are comprised of the basic financial statements and the notes to the financial statements. In addition to the basic financial statements and the accompanying notes, other information in this report presents certain supplementary information required by legislative resolution. The basic financial statements are designed to provide readers with a broad overview of the board's finances in a manner similar to a private sector business.

Basic Financial Statements

Under the new reporting model, the basic financial statements of the Louisiana Real Estate Appraisers Board will be less complex and present financial information for the board as a whole, in a format designed to make the statements easier for the reader to understand. The statements of this section include the Statement of Net Assets, the Statement of Revenues, Expenses, and Changes in Net Assets, and the Statement of Cash Flows.

The <u>Statement of Net Assets</u> (page 8) presents the current and long-term portion of assets and liabilities separately. The difference between total assets and total liabilities is net assets and may provide a useful indicator of whether the financial position of the board is improving or deteriorating.

The <u>Statement of Revenues</u>, <u>Expenses</u>, and <u>Changes in Net Assets</u> (page 9) presents information showing how the board's assets changed as a result of current year operations. Regardless of when cash is affected, all changes in net assets are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Statement of Cash Flows</u> (pages 10) presents information showing how the board's cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income to net cash provided by operating activities (indirect method) as required by GASB 34.

FINANCIAL ANALYSIS OF THE BOARD

Statement of Net Assets as of June 30, 2004 and 2003

	<u>2004</u>	<u>2003</u>
Current and other assets	\$115,003	\$74,365
Total assets	115,003	74,365
Other liabilities	29,509	19,115
Total liabilities	29,509	19,115
Total net assets	<u>\$85,494</u>	\$55,250

The unrestricted net assets are those that do not have any limitations for what these amounts may be used.

Net assets of the Board increased by \$30,244, or 55%, from June 30, 2003 to June 30, 2004. A major cause of this increase is the collection of a new category of revenue for trainee appraisers.

Statement of Revenues, Expenses, and Changes in Net Assets for the year ended June 30, 2004 and 2003

	2004	<u> 2003</u>
Operating revenues	\$222,190	\$134,805
Operating expenses	234,452	177, <u>159</u>
Operating (loss)	(12,262)	(42,354)
Non-operating revenues(expenses)	42,506	29,354
Increase (decrease) in net assets	\$30,244	\$(13,000)

The Board's total revenues increased by \$100,537 or 61%. The total cost of all programs and services increased by \$57,293 or 32%.

BUDGET

The annual budget was approved by the board at the December 16, 2002 meeting.

CONTACTING THE LOUISIANA REAL ESTATE APPRAISERS BOARD'S MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, and customers with a general overview of the Louisiana Real Estate Appraisers Board's finances and to show the board's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the Executive Director, Louisiana Real Estate Appraisers Board, Post Office Box 14785, Baton Rouge, Louisiana 70898-4785.

Louisiana Real Estate Appraisers Board Office of the Governor State of Louisiana Statement of Net Assets June 30, 2004

Assets	
Current assets	
Cash (note 2)	\$115,003
Total assets	115,003
Liabilities	
Current liabilities	
Accounts payable (note 6)	7,684
Due to Louisiana Real Estate Commission	12,062
Current portion of long-term liability:	
Accrued compensated absences (note 7)	7,742
Total current liabilities	27,488
Noncurrent liabilities	
Accrued compensated absences (note 7)	2,021
Total liabilities	29,509
Net assets	
Unrestricted net assets	<u>85,494</u>
Total net assets	\$85,494

See accompanying notes to the financial statements.

Louisiana Real Estate Appraisers Board Office of the Governor State of Louisiana Statement of Revenues, Expenses, and Changes in Net Assets Year Ended June 30, 2004

Operating revenues	•
Licenses, permits, and fees	\$222,190
•	
Operating expenses	00.040
Personal services	99,948
Travel	8,141
Operating services	45,547
Supplies	12,545
Professional services	40,115
	28,156
Other charges	
Total operating expenses	234,452
Onerstine (less)	(12,262)
Operating (loss)	112,202
Non-operating revenues	
•	984
Use of money and property	
Other revenues	41,522
Total non-operating revenues	42,506
	20 244
Change in net assets	30,244
Net assets, beginning of year	55,250
riet assets, beginning or year	
Net assets, end of year	\$85,494
··	

See accompanying notes to the financial statements.

Louisiana Real Estate Appraisers Board Office of the Governor State of Louisiana Statement of Cash Flows Year Ended June 30, 2004

Cash flows from operating activities Cash received from customers Cash paid to suppliers for goods and services Cash paid to employees for services Net cash (used) by operating activities	\$222,190 (125,484) (98,574) (1,868)
Cash flows from non-capital financing activities Other non-operating revenue Net cash provided by non-capital financing activities	41,522
Cash flows from investing activities Interest earned Net cash provided by investing activities	<u>984</u> <u>984</u>
Net increase in cash	40,638
Cash, beginning of year	74,365
Cash, end of year	\$115,003
Reconciliation of operating (loss) to net cash (used) by operating activities: Operating (loss) Adjustments to reconcile operating loss to net cash used by operating activities:	\$(12,262)
Increase in accounts payable	4,143 379
Increase in accrued payroll Increase in compensated absences payable	1,374
Increase in due to other funds	4,498
Net cash (used) by operating activities	\$(1,868)

See accompanying notes to the financial statements.

LOUISIANA REAL ESTATE APPRAISERS BOARD Office of the Governor State of Louisiana

Notes to the Financial Statements June 30, 2004

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Louisiana Real Estate Appraisers Board is a component unit of the State of Louisiana created under the provisions of Louisiana Revised Statute 36:109, within the Office of the Governor, and is domiciled in East Baton Rouge Parish. The Board consists of nine members appointed by the governor. The members may receive a per diem not to exceed \$50 per meeting or day spent on business of the Board, plus travel expenses. Employees of the Louisiana Real Estate Commission perform the administrative and accounting functions of the Board.

The Board is charged with the responsibility of regulating the issuance of real estate appraiser's certifications. Operations of the Board are funded through self-generated revenues.

Basis of Presentation

The accompanying financial statements have been prepared on the full accrual basis in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting principles and financial reporting standards.

Reporting Entity

GASB Codification Section 2100 has defined the governmental reporting entity to be the State of Louisiana. The Board is considered a component unit of the State of Louisiana because the state exercises oversight responsibility in that the governor appoints the Board members and public service is rendered within the state's boundaries. The accompanying financial statements present only transactions of the Louisiana Real Estate Appraisers Board. Annually, the State of Louisiana issues basic financial statements, which include the activity contained in the accompanying financial statements.

Fund Accounting

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

LOUISIANA REAL ESTATE APPRAISERS BOARD

Office of the Governor State of Louisiana

Notes to the Financial Statements
June 30, 2004

Basis of Accounting

The accounting and financial reporting treatment applied to the Board is determined by its measurement focus. The transactions of the Board are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities associated with the operations are included on the Statement of Net Assets.

Budget Practices

Annually, the Board adopts a budget as prescribed by Revised Statute 39:1331-1342. The budget for the fiscal year ended June 30, 2004, was adopted on December 16, 2002, and is generally prepared on the modified accrual basis of accounting. Although budget amounts lapse at year end, the Board retains its unexpended net assets to fund expenditures of the succeeding year.

Cash

Cash includes demand deposits. Under state law, the Board may deposit funds in a fiscal agent bank organized under the laws of the State of Louisiana, national banks having their principal offices in the State of Louisiana, in savings accounts or shares of savings and loan associations and savings banks, and in share accounts and share certificate accounts of Federally or state chartered credit unions.

Compensated Absences

Employees earn and accumulate annual and sick leave at various rates depending on their years of service. The amount of annual and sick leave that may be accumulated by each employee is unlimited. Upon termination, employees or their heirs are compensated for up to 300 hours of unused annual leave at the employee's hourly rate of pay at the time of termination. Upon retirement, unused annual leave in excess of 300 hours plus unused sick leave is used to compute retirement benefits. Compensated absences at June 30, 2004 are computed in accordance with GASB Codification Section C60, and are recognized as an expense and liability in the financial statements when incurred.

Employees who are considered having non-exempt status according to the guidelines contained in the Fair Labor Standards Act may be paid for compensatory leave earned. Upon termination or transfer, an employee will be paid for any time and one-half compensatory leave earned and may or may not be paid for any straight hour-for-hour compensatory leave earned. Compensation paid will be based on the employee's hourly rate of pay at termination or transfer. Compensatory leave is computed in accordance with GASB Codification Section C60.105, and is recognized as an expense and liability in the financial statements when incurred.

Net Assets

Net assets comprise the various net earnings from operation, non-operating revenues, expenses, and contributions of capital. Net assets are classified as unrestricted net assets due to the fact that no constraints have been placed on them.

LOUISIANA REAL ESTATE APPRAISERS BOARD Office of the Governor

State of Louisiana

Notes to the Financial Statements June 30, 2004

NOTE 2 - CASH

At June 30, 2004, the Board has cash (book balances) totaling \$52,960 in non-interest bearing demand accounts, and \$62,043 in interest bearing demand accounts. Under state law, these deposits (or the resulting bank balances) must be secured by Federal deposit insurance or similar Federal security or the pledge of securities owned by the fiscal agent banks. The fair value of the pledged securities plus the Federal security must at all times equal the amount on deposit with the fiscal agents. At June 30, 2004, the Board has \$69,226 in deposits (collected bank balances) that were 100 percent insured or collateralized with securities held by the Board or its agency in the Board's name.

NOTE 3 - RETIREMENT SYSTEM

The employee of the Board belongs to the Louisiana State Employees Retirement System, a single employer defined benefit pension plan. The System is a statewide public employee retirement system and is available to all eligible employees. The System publishes annual financial reports that include detailed historical, financial, and actuarial information.

All full time Board employees are eligible to participate in the System. Benefits vest with 10 years of service. At retirement age, employees are entitled to annual benefits equal to \$300 plus 2.5% of their highest consecutive 36 months average salary multiplied by their years of credited service. Vested employees are entitled to a retirement benefit, payable monthly for life at (a) any age with 30 years of service, (b) age 55 with 25 years of services, or (c) age 60 with 10 years of service. In addition, vested employees have the option of reduced benefits at any age with 20 years of service.

The System also provides death and disability benefits. Benefits are established or amended by state statute. The System issues an annual publicly available financial report that includes financial statements and required supplementary information for the System. The report may be obtained by writing to the State Employees Retirement System, Post Office Box 44213, Baton Rouge, Louisiana 70804-4213, or by calling (225) 922-0608 or (800) 256-3000.

Members are required by state statute to contribute 7.5% of gross salary, and the Board is required to contribute at an actuarially determined rate as required by Revised Statute 11:102. The Board's contribution rate for fiscal years ended June 30, 2004, 2003, and 2002 were 15.8%, 14.1%, and 13%, respectively, of annual covered payroll. The Board's contributions to the System for the years ending June 30, 2004, 2003, and 2002 were \$5,495, \$4,749, and \$4,113, respectively, which are the required contributions for each year.

LOUISIANA REAL ESTATE APPRAISERS BOARD

Office of the Governor State of Louisiana

Notes to the Financial Statements June 30, 2004

NOTE 4 - POSTEMPLOYMENT HEALTH CARE AND LIFE INSURANCE BENEFITS

The Board has no retired employees for whom it is paying postretirement benefits.

NOTE 5 - LEASE AND RENTAL COMMITMENTS

The Board has continuing obligations for operating leases at June 30, 2004 as follows:

Fiscal Year Ending	Office Space		
June 30, 2005	\$14,850		
June 30, 2006	\$14,850		
June 30, 2007	\$3,915		

Lease and rental expenses for the year ended June 30, 2004 totaled \$10,800. The Board has no capital leases.

NOTE 6 - PAYABLES

At June 30, 2004, the Board had payables totaling \$7,684 as follows:

Accounts payable	\$5,260
Accrued wages payable	2,424
Total payables	\$7,684

NOTE 7 - COMPENSATED ABSENCES

The following is a summary of changes in compensated absences for the year ended June 30, 2004:

	July 1, 2003	Additions	June 30, 2004
Compensated Absences	\$8,389	\$1,374	\$9,763

The additions to compensated absences during the 2003-04 fiscal year represent the net change during the year because the additions and deductions could not readily be determined.

NOTE 8 – LITIGATION

The Board is not a defendant in any litigation seeking damages at June 30, 2004.

NOTE 9 - RELATED PARTY TRANSACTIONS

The Board has no related party transactions at June 30, 2004.

LOUISIANA REAL ESTATE APPRAISERS BOARD Office of the Governor State of Louisiana

Notes to the Financial Statements June 30, 2004

NOTE 10 - OTHER REVENUES

Other revenues consist of fees collected from licensees and disbursed to the Federal government to register the licensee to appraise property financed by the Federal government, and miscellaneous income from fines and sale of manuals.

Other Report Required By Government Auditing Standards

The following pages contain a report on compliance with laws and regulations and on internal control as required by *Government Auditing Standards*, issued by the Comptroller General of the United States. This report is based solely on the audit of the financial statements and includes, where appropriate, any reportable conditions and/or material weaknesses in internal control or compliance matters that would be material to the presented financial statements.



12605 S. HARRELLS FERRY ROAD, SUITE 5 BATON ROUGE, LA 70816-2563

MEMBER OF:

AMERICAN INSTITUTE OF CPAS AICPA PRIVATE COMPANIES PRACTICE SECTION SOCIETY OF LOUISIANA CPAS

PHONE: (225) 292-1190 FAX: (225) 292-1195

FAX: (225) 292-1195 EMAIL: ROYPC@BELLSOUTH.NET

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF THE BASIC FINANCIAL STATEMENTS

Louisiana Real Estate Appraisers Board Office of the Governor State of Louisiana Baton Rouge, Louisiana

We have audited the basic financial statements of the Louisiana Real Estate Appraisers Board, a component unit of the State of Louisiana, as of and for the year ended June 30, 2004, and have issued our report thereon dated August 6, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Louisiana Real Estate Appraisers Board's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, and contracts, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance that are required to be reported under *Government Auditing Standards*.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Louisiana Real Estate Appraisers Board's internal control over financial reporting to determine our auditing procedures for the purpose of expressing our opinion on the basic financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operations that we consider to be material weaknesses. However, we noted a matter involving the internal control over financial reporting that we have reported to management of the Louisiana Real Estate Appraisers Board in a separate letter dated August 6, 2004.

This report is intended solely for the information and use of the Board and its management and is not intended to be, and should not be, used by anyone other than these parties.

Day Chimunt, CPA
Baton Rouge, Louisiana

August 6, 2004

LOUISIANA REAL ESTATE APPRAISERS BOARD Office of the Governor State of Louisiana

Schedule of Findings For the Year Ended June 30, 2004

Type of auditor's report issued: Unqualified.

Internal control over financial reporting: No findings were identified.

Compliance: No instances of noncompliance were identified.

Coursiana Real Estate Appraisers Board Office of the Governor State of Louisiana Summary Schedule of Prior Audit Findings

For the Year Ended June 30, 2003

There were no prior audit findings.

SUPPLEMENTAL INFORMATION SCHEDULES

PER DIEM PAID BOARD MEMBERS

The schedule of per diem paid to board members was prepared in compliance with House Concurrent Resolution No. 54 of the 1979 Session of the Louisiana Legislature. Per diem payments are authorized by Louisiana Revised Statute 37:3394. Board members are paid \$50 per day for Board meetings and official business.

DIVISION OF ADMINISTRATION - OFFICE OF STATEWIDE REPORTING AND ACCOUNTING POLICY - REPORTING PACKAGE

The reporting package of the Division of Administration – Office of Statewide Reporting and Accounting Policy (OSRAP) was completed in order to provide information to OSRAP to be used in the preparation of the State of Louisiana's Comprehensive Annual Financial Report (CAFR).

Louisiana Real Estate Appraisers Board Office of the Governor State of Louisiana Schedule of Per Diem Paid Board Members For the Year Ended June 30, 2004

	<u>Number</u>	<u>Amount</u>
Gayle H. Boudousquie	-	\$ -
Larry Brawner	-	-
Edward Collins	-	-
Heidi C. Lee	-	-
LeAnn Maxwell	_	-
Kirk M. Michel, Vice Chairman	2	100
Leonard E. "Pete" Pauley, Jr., Secretary	6	300
Dale T. Plauche	7	350
R. Wayne Pugh, Chairman	-	
Total		\$750

Louisiana Real Estate Appraisers Board

(Agency Name) STATE OF LOUISIANA Annual Financial Statements June 30, 2004

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State of Louisiana LOUISIANA REAL ESTATE APPRAISERS BOARD

MEMORANDUM

TO: Office of Statewide Reporting and Accounting Policy

PO Box 94095

Baton Rouge, LA 70804-9095

FROM: Albert Rowe, Account Adm. 1

DATE: 8/24/2004

RE: Required Financial Report Submission

Please find attached the CAFR required reports for the LA Real Estate Appraisers Board for the fiscal year ending 6/30/04.

If you have any questions, please call me at (225) 765-0191 ext.-245.

Schedule Number

STATE OF LOUISIANA Annual Financial Statements. Fiscal Year Ending June 30, 2004

Louisiana Real Estate Appraisers Board

Division of Administration Office of Statewide Reporting and Accounting Policy P. O. Box 94095 Baton Rouge, Louisiana 70804-9095

Legislative Auditor P. O. Box 94397 Baton Rouge, Louisiana 70804-9397

AFFIDAVIT

Personally came and appeared before the undersigned authority, Albert B. Rowe, Chief Financial Officer of the Louisiana Real Estate Appraisers Board who duly sworn, deposes and says, that the financial statements herewith given present fairly the financial position of Louisiana Real Estate Appraisers Board at June 30, 2004 and the results of operations for the year then ended in accordance with policies and practices established by the Division of Administration or in accordance with Generally Accepted Accounting Principles as prescribed by the Governmental Accounting Standards Board. Sworn and subscribed before me, this twenty fourth day of August, 2004.

Signature of Agency Official

Prepared by: Albert B. Rowe

Title: Accountant 3

Telephone No.: (225) 765-0191

Date: <u>August 24, 2004</u>

The Management's Discussion and Analysis of the Louisiana Real Estate Appraisers Board's (BTA) financial performance presents a narrative overview and analysis of the Board's (BTA) financial activities for the year ended June 30, 2004. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. Please read this document in conjunction with the additional information contained in the transmittal letter and the Board's (BTA) financial statements.

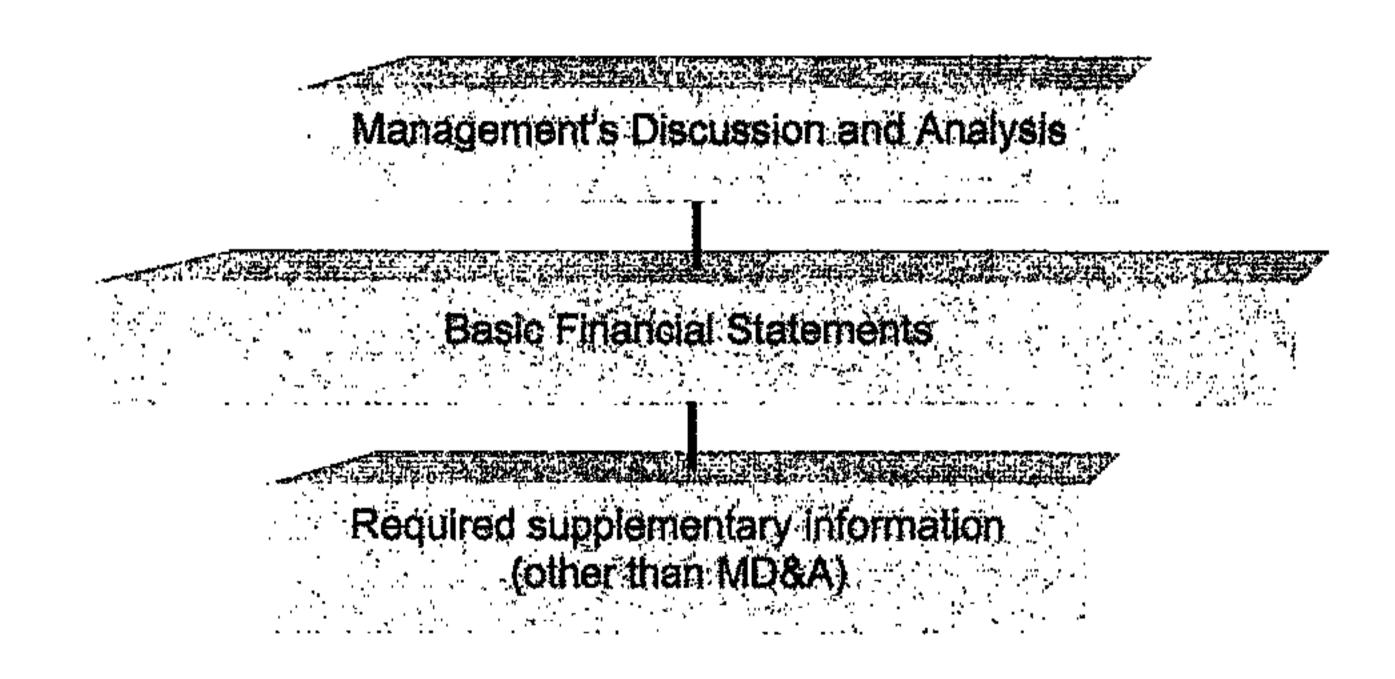
FINANCIAL HIGHLIGHTS

- ★ The Board's (BTA) assets exceeded its liabilities at the close of fiscal year 2004 by \$85,494 which represents a 55% increase from last fiscal year. The net assets increased by \$30,244 (or 55%).
- ★ The Board's (BTA) revenue increased \$100,537 (or 61%) and the net results from activities increased by \$43,244 (or 333%).

*

OVERVIEW OF THE FINANCIAL STATEMENTS

The following graphic illustrates the minimum requirements for Special Purpose Governments Engaged in Business-Type Activities established by Governmental Accounting Standards Board Statement 34, Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments.



These financial statements consist of three sections - Management's Discussion and Analysis (this section), the basic financial statements (including the notes to the financial statements), and required supplementary information.

Basic Financial Statements

The basic financial statements present information for the Board (BTA) as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section include the Balance sheet; the Statement of Revenues, Expenses, and Changes in Fund Net Assets; and the Statement of Cash Flows.

The <u>Balance Sheet</u> presents the current and long term portions of assets and liabilities separately. The difference between total assets and total liabilities is net assets and may provide a useful indicator of whether the financial position of the Board (BTA) is improving or deteriorating.

The <u>Statement of Revenues</u>, <u>Expenses</u>, and <u>Changes in Fund Net Assets</u> presents information showing how Board's (BTA) assets changed as a result of current year operations. Regardless of when cash is affected, all changes in net assets are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Cash Flow Statement</u> presents information showing how Board's (BTA) cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income(loss) to net cash provided(used) by operating activities (indirect method) as required by GASB 34.

FINANCIAL ANALYSIS OF THE ENTITY

	Statement of Ne as of June 30, (in thousand	2004	'			
•				·	Total	
•			2004	 	2003	.: :
Current and other assets Capital assets		\$		115	\$	
Total assets				115	74	
Other liabilities Long-term debt outstanding				3 0	19	
Total liabilities			, , , , , , , , , , , , , , , , , , , 	30	19	
Net assets: Invested in capital assets,	net of debt					33
Restricted Unrestricted				85	5 5	
Total net assets		\$		85	\$ 55	

Restricted net assets represent those assets that are not available for spending as a result of legislative requirements, donor agreements, or grant requirements. Conversely, unrestricted net assets are those that do not have any limitations on how these amounts may be spent.

Net assets of the Board's (BTA) increased by \$30,244, or 55%, from June 30, 2003 to June 30, 2004. One of the major causes of this increase is the collection of a new category of revenue for trainee appraisers.

Statement of Revenues, Expenses, and Changes in Fund Net Assets for the years ended June 30, 2004 (in thousands)

		Total
	2004	2003
Operating revenues	\$ 222	135
Operating expenses	-234	177
Operating income(loss)	-12	42
Non-operating revenues (expenses)	42	29
income(loss) before transfers	30	3
Transfers in	Ö	0
Transfers out	e 20	
Net increase(decrease) in net assets	3	

The Board's (BTA) total revenues increased by \$100,537 or (61%). The total cost of all programs and services increased by \$57,293 or 32%.

STATEMENT OF CASH FLOWS

Another way to assess the financial health of BTA is to look at the Statement of Cash Flows. The Statement of Cash Flows assists readers of this statement to assess:

- The ability to generate future cash flows
- The ability to meet obligations as they come due
- A need for external financing

,		Statement of Cash Flows	
		(in thousands)	

Cach and each conjugates a	محدد المصامرة			2004		2003	
Cash and cash equivalents poperating activities Capital Financial Activities Non-capital financing activition Investing activities		a by:			\$(2) 0 42 1		\$(45) 0 28 1
Net increase in cash and cas Cash and cash equivalents	h equivaler	nts			41		(16)
Beginning of year End of year					74 \$115		90

VARIATIONS BETWEEN ORIGINAL AND FINAL BUDGETS

Revenues were approximately \$6,000 over budget and expenditures were less than budget due in part to a drop in travel expenses and professional services expenses.

CONTACTING THE BOARD'S (BTA) MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the Board's (BTA) finances and to show the Board's (BTA) accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Executive Director, Post Office Box 14785, Baton Rouge, LA 70896-4785.

STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) BALANCE SHEET AS OF June 30, 2004

ASSETS

CURRENT ASSETS:

	ash and cash equivalents (Note C1)	<u> </u>	115,003
in in the second second	vestments (Note C2)		
4 (S. 1818) S. 1819 (S. 1819)	eceivables (net of allow ance for doubtful accounts)(Note U)		
and the second second	ue from other funds (Note Y)		
	ue from federal government		
~~~~~~~~~ <del>}~~~</del>	ventories		
	repayments		
anne sama a mandiana	otes receivable		
<u> </u>	ther current assets		115,003
KIMKIMI W	Total current assets RRENT ASSETS:		1 10,000
<del>^~~~~~~~</del>	estricted assets (Note F): Cash	····	
	Investments		
· · · · · · · · · · · · · · · · · · ·	Receivables		
an an indra the an indra an <b>G</b> ales and	otes receivable		<del></del>
	apital assets (net of depreciation)(Note D)		
	Land		
	Buildings and improvements	ratolessamona artistitistis	
	Machinery and equipment		
o on on, open person	Infrastructure	· · · · · · · · · · · · · · · · · · ·	
	Construction in progress		
	ther noncurrent assets	<u> </u>	
····•	Total noncurrent assets		
	Total assets	\$	115,003
LIABILI		*******************	
	TES VILABLITES:		1 1/21 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	ccounts payable and accruals (Note V)		7,684
	ue to other funds (Note Y)	- 2	12,062
N	ue to federal government		12,002
片	eferred revenues	<u> </u>	
Σ	mounts held in custody for others		
Mikhidadi, Ukawana wasan wasi <b>P</b> an <b>jal</b> ayia	ther current liabilities		
	urrent portion of long-term liabilities:		
	Contracts payable		
	Reimbursement contracts payable		
	Compensated absences payable (Note K)	·	7,742
	Capital lease obligations - (Note J)	<del>-</del>	1,174
	Notes payable		
	Liabilities payable from restricted assets (Note Z)		
	Bonds payable		
·····	Other long-term liabilities		
·····	Total current liabilities		27,488
NON-CL	JRRENT LIABLITIES:		27,700
THE RESERVE OF THE PARTY OF THE	ontracts payable		
	eimbursement contracts payable		
	ompensated absences payable (Note K)	***************************************	2,021
	apital lease obligations (Note J)		
A CONTRACTOR OF THE PROPERTY O	lotes payable		
	iabilities payable from restricted assets (Note Z)		
	onds payable		
A STATE OF THE PARTY OF THE PAR	ther long-term liabilities		
	Total long-term liabilities		2,021
	Total liabilities		29,509
NET AS	SETS		
	vested in capital assets, net of related debt	······································	
	lestricted for:		<del></del>
117	Capital projects		<u></u>
	Debt service		<del></del>
	Unemployment compensation		
	Other specific purposes		<del></del>
1	Inrestricted		GE 404
	Total net assets		85,494 85,494
	Total liabilities and net assets		85,494
	TOTAL MACHINES ALIV 110 (2586)	<u>Ф</u>	115,003
<b></b>			

The accompanying notes are an integral part of this financial statement.
Statement A

### STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS FOR THE YEAR ENDED June 30, 2004

OPERATING REVENUES Sales of commodities and services		
	<u> </u>	
Assessments	<del>-</del>	
Use of money and property	<del>-</del>	200 400
Licenses, permits, and fees		222,190
Other		
Total operating revenues		222,190
OPERATING EXPENSES		
Cost of sales and services		ggregen ann an ang ang agus an ann an ann an ann an an an an an an
Administrative		234,452
Depreciation		
Amortization		····
Total operating expenses		234,452
Total opolating oxpolitor		
Operating income(loss)	<b>}</b>	(12,262)
		•
VON-OPERATING REVENUES (EXPENSES)		<u></u>
State appropriations Intergovernmental revenues (expenses)		
<del>Maringang pagamanang pagamanang manang pagamanang pagamang pagamanang pagamanang pagamanang pagamanang pagamanang</del>	ratarecentation of community	-
Taxes		- ბი
Use of money and property		984
Gain (loss) on disposal of fixed assets		
Federal grants		
Interest expense		
Ölher		41,522
Total non-operating revenues (expenses)		42,506
Income(loss) before contributions and transfers		30,244
Capital contributions	V	
Transfers in		
Transfers out		-teritory as a subtractive at the contract of the subtractive of the s
[		····
Change in net assets		30,244
Total net assets – beginning as restated		55,250
Total net assets – ending	S	85,494
1	Ψ	00,707
MARTIN PROPERTY AND		
		<del></del>
	***********	

### STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) STATEMENT OF ACTIVITIES FOR THE YEAR ENDED June 30, 2004

							F	rogram Reveni	ues	3		Net (Expense)	, COMPANDED TO THE PARTY OF THE
atoutis diricus - Paul				**************************************				Operating	.HrrH.	Capital		Revenue and	
						Charges for		Grants and		Grants and	77	Changes in	
				Expenses	1	Services		Contributions		Contributions		Net Assets	mars on together or or
T4			\$	234,452	e	222,190	•		C	en men ar een veen kreek aan konkilonisis oli on linde kiris kale kiris konken veen 1947 (1965) (1966) On ar een konken kristaan kale kiris kale kiris kale kale kale kale kiris kale kiris kale kale kiris kale kale	\$	(12,262)	***************************************
Enti	ll J	, ,	4	204,402	Ψ	<i>LLL</i> , 150	9			<u></u>	Ψ	\  Z,ZUZ)	***********
***************************************	Gene	ral reve	nue	<u> </u>				***************************************					
	7	axes			-								
	5	State ap	pro	oriations		this leader in terms of the control							
		3rants a	and (	contributions	n	ot restricted	to	specific progra	ms	·			
		nterest				CONTRACTOR OF THE PROPERTY OF						984	
	N	Miscella	ineo	us								41,522	
	Spec	ial item	s	**************************************	1			**************************************		<del>energe en le registration de m</del> onstration subbles <del>de</del> conformation de substantion de mesonation de m			
	Trans	fers			-					aldak-lidanikaaldakka, uunduunded k <del>asaanan maan manadkad adaldakid daldakid kili</del> da			***************************************
	1	Total ge	nera	ıl revenues, s	sp	ecial items, a	anc	l transfers		ar nonanna mar samma na iramana na samma, na samma, na da maraka da Makaka.	ban dahilan	42,506	***************************************
0.0		С	han	ge in net ass	et	S						30,244	
	Net a	ssets -	beg	inning								55,250	
iridarire a accide	Net a	ssets -	end	ing							\$	85,494	
						TO THE STATE OF TH		The second secon			1	The state of the s	and the second

### STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED June 30, 2004

Cash flows from operating activities	***************************************		**************************************	THE TANK THE PROPERTY OF THE P
Cash received from customers	S	222,190		and the second s
Cash payments to suppliers for goods and services		(125,484)		
Cash payments to employees for services		(98,574)		ry annanceanan eanan eanan oi dhe dord dhe ann train i star i deirid (i i tean an a
Payments in lieu of taxes		(30,574)		
Internal activity-payments to other funds	<del></del>		~ <del></del>	gygynau ny ary <del>aran'n</del> a daesa daesa daesa no aran'n an air
				en i marcon a en en del anto do tropo de la empla de la entre de la enconación de la entre de la entre de la e
Claims paid to outsiders				franchista de translation de la compressión de la compressión de la compressión de la compressión de la compre La compressión de la
Other operating revenues(expenses)				
Net cash provided(used) by operating activities				(1,868
Cash flows from non-capital financing activities		<u></u>	• • • • • • • • • • • • • • • • • • •	o photography community and a second superior and the second seco
State appropriations	<u> </u>		,_	
Proceeds from sale of bonds				al cando asiliko dinali marron mandisu dia kimilik 195 Mingaliko din kimina 1971 oleh oleh
Principal paid on bonds	<u> </u>		hannenda da gradus da escreta estrate (1888)	ganangan asaran ang atau atau atau atau atau atau atau ata
Interest paid on bond maturities		···································		
Proceeds from issuance of notes payable				
Principal paid on notes payable		,		
Interest paid on notes payable				NASCONICCIO CONTROLO DEL MINISTER DE LA PERSONA (NO 1804 INC. 170 MB 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Operating grants received			***************************************	
Operating grains received Other		44.500		
		41,522		<u> </u>
Transfers In			*****	
Transfers Out				
Net cash provided(used) by non-capital	<b>2</b>			
financing activities				41,522
Cash flows from capital and related financing		······································		Mitter (Antier Antier Antier Antier (Antier Antier
Proceeds from sale of bonds	<b></b>	<del>*************************************</del>	<del></del>	economications and many and an analysis and an
Principal paid on bonds			<u></u>	en e
Interest paid on bond maturities	CO-100 PT 0			<del>acceptuals and a part of the </del>
Proceeds from issuance of notes payable			ndeletario de la constitución de	
Principal paid on notes payable				
Interest paid on notes payable	i i		rhooren adhardedakalendarik	\$\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rightarrage=\rig
Acquisition/construction of capital assets			<b>-</b>	
Acquisition/construction of capital assets	<u></u>			Main auduntanta tarbaterra rubi na arrivita ner 10000000700700 00
Proceeds from sale of capital assets	<u> </u>	<u> </u>		**************************************
Capital contributions		·····		ug, manaan na maraa aan man merenankaha man makada mikanda ekseenan na m
Other		<u>-</u>		
Net cash provided(used) by capital and				
related financing activities				
Cash flows from investing activities				alateri, talen erailatai erain erain erailatai palatai erailateri erailateri erailaren erailaren erailateri er
Purchases of investment securities		#50# 10##3##10###5#?####6** *##?*T?** 1#P##5#\$ ##T\$63##3###\$ ####-#653\$ #50##6\$ @#006-3		\$\$\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
Proceeds from sale of investment securities	1	-		
Interest and dividends earned on investment securities	<del></del>	984		ritor na mituale minorales des de ritor en entre en la companya en la companya en e
Net cash provided(used) by investing activities		504		984
7101 04011 Provided and 11100 in 19 detrition	<b>}</b>	<del></del>	*****	904
Net increase(decrease) in cash and cash equivalents			******	40,638
Cash and cash equivalents at beginning of year			dual-humbian and an and an	
vasi dia tasi equivalente al peginning di year			4.00	74,365
Cash and cash equivalents at end of year	<b></b>		s	115,003
The state of the s	<b></b>	······	Ψ	110,000

The accompanying notes are an integral part of this statement.

### STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED June 30, 2004

Reconciliation of operating income(loss) to net cash prov	ided(us	ed) by operating a	activities	<u> </u>
Derating income(loss)			<b>S</b>	(12,262)
Adjustments to reconcile operating income(loss) to net cash		<del>an ann an </del>		
Depreciation/amortization			a amanda da da area de como como como como como como como com	CONTINUES OF ANY OF STATE OF COMMENTS OF STATE O
Provision for uncollectible accounts				
Changes in assets and liabilities:			A CONTRACTOR CONTRACTO	1
(Increase)decrease in accounts receivable, net				
(Increase)decrease in due from other funds				
(Increase)decrease in prepayments				
(Increase)decrease in inventories				
(Increase)decrease in other assets				
Increase(decrease) in accounts payable and accruals		4,143		
Increase(decrease) in accrued payroll and related benefits		379		
Increase(decrease) in compensated absences payable		1,374		
Increase(decrease) in due to other funds		4,498		
Increase(decrease) in deferred revenues				
Increase(decrease) in other liabilities				and canada market and a second control of the contr
Net cash provided(used) by operating activities		_	\$	(1,868)

### Schedule of noncash investing, capital, and financing activities:

Borrowing under capital lease	
Contributions of fixed assets	
Purchases of equipment on account	- · · · · · · · · · · · · · · · · · · ·
Asset trade-ins	
Other (specify)	· · · · · · · · · · · · · · · · · · ·
· · · · · · · · · · · · · · · · · · ·	
Total noncash investing, capital, and financing activities:	<b>**</b>

(Concluded)

The accompanying notes are an integral part of this statement.

Statement D

STATE OF LOUISIANA
Louisiana Real Estate Appraisers Board (BTA)
Notes to the Financial Statement
As of and for the year ended June 30, 2004

#### INTRODUCTION

The Louisiana Real Estate Appraisers Board (BTA) was created by the Louisiana State Legislature under the provisions of Louisiana Revised Statute 36:109. The following is a brief description of the operations of the Board (BTA) which includes the parish/parishes in which the (BTA) is located:

### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 1. BASIS OF ACCOUNTING

In April of 1984, the Financial Accounting Foundation established the Governmental Accounting Standards Board (GASB) to promulgate generally accepted accounting principles and reporting standards with respect to activities and transactions of state and local governmental entities. The GASB has issued a Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification). This codification and subsequent GASB pronouncements are recognized as generally accepted accounting principles for state and local governments. The accompanying financial statements have been prepared in accordance with such principles.

The accompanying financial statements of the Board present information only as to the transactions of the programs of the Board as authorized by Louisiana statutes and administrative regulations.

Basis of accounting refers to when revenues and expenses are recognized and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accounts of the Board are maintained in accordance with applicable statutory provisions and the regulations of the Division of Administration – Office of Statewide Reporting and Accounting Policy as follows:

### Revenue Recognition

Revenues are recognized using the full accrual basis of accounting; therefore, revenues are recognized in the accounting period in which they are earned and become measurable.

### Expense Recognition

Expenses are recognized on the accrual basis; therefore, expenses, including salaries, are recognized in the period incurred, if measurable.

### B. BUDGETARY ACCOUNTING

The appropriations made for the operations of the various programs of the Board (BTA) are annual lapsing appropriations.

- 1. The budgetary process is an annual appropriation valid for one year.
- 2. The agency is prohibited by statute from over expending the categories established in the budget.
- 3. Budget revisions are granted by the Joint Legislative Budget Committee, a committee of the Louisiana Legislature. Interim emergency appropriations may be granted by the Interim Emergency Board.
- 4. The budgetary information included in the financial statements include the original appropriation plus subsequent amendments as follows:

### STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) Notes to the Financial Statement As of and for the year ended June 30, 2004

APPROPRIATIONS
406,576
(111,104)
295,472

### C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS (If all agency cash and investments are deposited in the State Treasury, disregard Note C.)

#### 1. DEPOSITS WITH FINANCIAL INSTITUTIONS

For reporting purposes, deposits with financial institutions include savings, demand deposits, time deposits, and certificates of deposit. Under state law the Board (BTA) may deposit funds within a fiscal agent bank selected and designated by the Interim Emergency Board. Further, the (BTA) may invest in time certificates of deposit of state banks organized under the laws of Louisiana, national banks having their principal office in the state of Louisiana, in savings accounts or shares of savings and loan associations and savings banks and in share accounts and share certificate accounts of federally or state chartered credit unions.

For the purpose of the Statement of Cash Flows, all highly liquid investments (including restricted assets with a maturity of three months or less when purchased) are considered to be cash equivalents.

Deposits in bank accounts are stated at cost, which approximates market. Under state law these deposits must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These pledged securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank in the form of safekeeping receipts held by the State Treasurer.

Following the issuance of GASB Statement 3, deposits were classified into three categories of custodial credit risk depending on whether they were insured or collateralized, and who held the collateral and how it was held.

<u>Category 1</u> – Deposits that are covered by insurance (FDIC) or collateralized with securities that are held by the entity in the entity's name or registered in the entity's name. (separate disclosure no longer required)

<u>Category 2</u> – Deposits that are not insured but are collateralized with securities that are held by the financial institution's trust department or agent and are in the entity's name. (separate disclosure no longer required)

<u>Category 3</u> – Deposits that are not covered by insurance and also are not collateralized. Not collateralized includes when the securities (collateral) are held by the financial institution's trust department or agent and they are not in the entity's name. (separate disclosure still required)

GASB Statement 40 only requires any category 3 deposits to be disclosed in the custodial credit risk section of Note C. If an entity has deposits exposed to custodial credit risk category 3, it should disclose the amount of those balances, the fact that they are uninsured, and whether the balances are either uncollateralized, collateralized with securities held by the pledging financial institution, or collateralized with securities held by the pledging financial institution's trust department or agent, but not in the entity's name.

The deposits at June 30, 2004 consisted of the following:

				Certificates	***************************************	Other	
		<u>Cash</u>		<u>of Deposit</u>		(Describe)	Total
Deposits in bank accounts per balance sheet	\$	115,003	\$_		\$		\$ 115,003
Bank balances (category 3 only, if any)		**************************************				annon an ann an a	 por grante a digi ar a manda ma a di distributo di differente di constante di const
Identify amounts reported as category 3 by							
the descriptions below:							
a. Uninsured and uncollateralized	\$		\$		\$		\$ 
b. Uninsured and collateralized with securities							
held by the pledging institution				-			-
c. Uninsured and collateralized with securities	held			•			#
by the pledging institution's trust department	or						
agent but not in the entitys name							
Total category 3 bank balances	\$	-	\$	<del></del>	\$		\$ 
Total bank balances (All categories including							
category 3 reported above)	\$	69,226	\$		\$		\$ 69,226

NOTE: The "Total Bank Balances" will not necessarily equal the "Deposits in Bank Account per Balance Sheet".

The following is a breakdown by banking institution, program, account number, and amount of the balances shown above:

	Banking institution		Program		<u>Amount</u>
1.	Hibernia National Bank			\$	69,226
2.					
3.					
4.					
		*	ar i mangan kang nganggangang kanganggang pangganggangganggang mangangganggangganggangganggangganggangg	<u> </u>	
То	tal ************************************			\$	69,226
<b></b>	} } ##################################				

Cash in State Treasury and petty cash are not required to be reported in the note disclosure. However, to aid in reconciling amounts reported on the balance sheet to amounts reported in this note, list below any cash in treasury and petty cash that are included on the balance sheet.

Cash in State Treasury	\$ None
Petty cash	\$ None

- 2. INVESTMENTS Not applicable.
- 3. Other Disclosures Required for Investments Not applicable.
- D. CAPITAL ASSETS INCLUDING CAPITAL LEASES ASSETS Not applicable.

- E. INVENTORIES Not applicable.
- F. RESTRICTED ASSETS Not applicable.

#### G. LEAVE

#### COMPENSATED ABSENCES

The Board (BTA) has the following policy on annual and sick leave: (Describe leave policy.)

An example disclosure follows:

Employees earn and accumulate annual and sick leave at various rates depending on their years of service. The amount of annual and sick leave that may be accumulated by each employee is unlimited. Upon termination, employees or their heirs are compensated for up to 300 hours of unused annual leave at the employee's hourly rate of pay at the time of termination. Upon retirement, unused annual leave in excess of 300 hours plus unused sick leave is used to compute retirement benefits.

The cost of leave privileges, computed in accordance with GASB Codification Section C60, is recognized as a current year expenditure in the fund when leave is actually taken; it is recognized in the enterprise funds when the leave is earned. The cost of leave privileges applicable to general government operations not requiring current resources is recorded in long-term obligations.

### 2. COMPENSATORY LEAVE

Employees who are considered having non-exempt status according to the guidelines contained in the Fair Labor Standards Act may be paid for compensatory leave earned (K-time). Upon termination or transfer, an employee will be paid for any time and one-half compensatory leave earned and may or may not be paid for any straight hour-for-hour compensatory leave earned. Compensation paid will be based on the employees' hourly rate of pay at termination or transfer. The liability for accrued payable compensatory leave at June 30, 2004 (fiscal close) computed in accordance with the Codification of Governmental Accounting and Financial Reporting Standards, Section C60.105 is estimated to be \$0. The leave payable is recorded in the accompanying financial statements.

#### H. RETIREMENT SYSTEM

Substantially all of the employees of the (BTA) are members of the La. State Employees Retirement System (System), a cost sharing multiple-employer, defined benefit pension plan. The System is a statewide public employee retirement system (PERS) for the benefit of state employees, which is administered and controlled by a separate board of trustees.

All full-time (BTA) employees are eligible to participate in the System. Benefits vest with 10 years of service. At retirement age, employees are entitled to annual benefits equal to \$300 plus 2.5% of their highest consecutive 36 months' average salary multiplied by their years of credited service.

Vested employees are entitled to a retirement benefit, payable monthly for life at (a) any age with 30 years of service, (b) age 55 with 25 years of service, or (c) age 60 with 10 years of service. In addition, vested employees have the option of reduced benefits at any age with 20 years of service. The System also provides death and disability benefits. Benefits are established or amended by state statute. The System issues an annual publicly available financial report that includes financial statements and required supplementary information for the System. That report may be obtained by writing to the State Employees Retirement System, Post Office Box 44213, Baton Rouge, Louisiana 70804-4213, or by calling (225) 922-0608 or (800) 256-3000.

Louisiana Real Estate Appraisers Board (BTA) Notes to the Financial Statement As of and for the year ended June 30, 2004

Members are required by state statute to contribute 7.5% of gross salary, and the (BTA) is required to contribute at an actuarially determined rate as required by R.S. 11:102. The contribution rate for the fiscal year ended June 30, 2004 increased to 15.8% of annual covered payroll from the 14.1% and 13% required in fiscal years ended June 30, 2003 and 2002, respectively. The (BTA) contributions to the System for the years ending June 30, 2004, 2003, and 2002, were \$5,495, \$4,749, and \$4,113, respectively, equal to the required contributions for each year.

### I. POST RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS - Not applicable.

### J. LEASES

### OPERATING LEASES

The total payments for operating leases during fiscal year June 30, 2004 amounted to \$10,800. A schedule of payments for operating leases follows:

								-		FY2010-		FY2015-
Nature of lease	FY2005		FY2006		FY2007	FY2008		FY2009		<u> 2014</u>		<u> 2019</u>
Office space	\$ 14,850	\$	14,850	\$	3,915	\$ -	\$		\$	-	\$	
					· · · · ·	·	-					<del></del>
	 		<del> </del>		<u>-</u>	 <del></del>						
·. · · · · · · · · · · · · · · · · · ·				*******								
									-			
Total	\$ 14,850	9	14,850	\$	3,915	\$	\$		\$	STATE CONTRACTOR STATE OF THE S	3	ا در زمانهای در انتخاب با در استان در بازد در این استان در بازد در این در این در این در این در این در این در ا
vi. <del>namanina kanan</del> i kanan ini ini manan <del>an kanan kan</del> an ini kanan kanan peranggah kanan per	 				<u> </u>		<u>+</u>					· · · · · · · · · · · · · · · · · ·

- 2. CAPITAL LEASES Not applicable.
- 3. LESSOR DIRECT FINANCING LEASES Not applicable.
- LESSOR OPERATING LEASE Not applicable.

### K. LONG-TERM LIABILITIES

The following is a summary of long-term debt transactions of the entity for the year ended June 30, 2004:

TO REPORT AND A DESCRIPTION OF THE PROPERTY OF		n a manus su anuan un anno anno anno anno anno anno	<u></u>	Year ended Ju	<u>in</u>	e 30, 2004				**************************************
y ware a company of the state and information of the state of the stat	-041 <b>0</b> 00000	Balance			1			Balance	<b>₽</b> 4₩1#	Amounts
	***************************************	June 30,	*****		}~~~ !	- ‡		June 30,		due within
The second control of	werdenwa ( (	2003	******	Additions	**************************************	Reductions		2004	4	one year
Bonds and notes payable:	~~ <del>***********************************</del>	angangana n <del>gandadi yanang P</del> ar-destestes	\$ } }	And a later resource and a consistence and a later resource and a later	Arronn : [	e en	***************************************	ourrent van overlagen ekkendickelenke 1994 (1964) (1964). T		
Notes payable	\$		\$	en de la composition della com	\$	Ben section and and mountain which much and demand the least result and continues to the section of the section	\$	o riscorrosco.co. co andocio. A <del>a mandida bib riscorio. ai culturi in</del> motivan municiri.	\$	inspenses in the second se
Reimbursement contracts payable		andra i Chamanaga, ili iyine ayi er≎te tekse ek e		**************************************		givelyo worder portopagato obtonuo on drongeno e i i			****	
Bonds payable	v.v.g	a sama and			domeno   	текстроподствення сентем не под применення в под под применення в под				independent betreet der de
Total notes and bonds	Transferration		-		 					
Other liabilities:			-		t t					
Contracts payable		Maritan estima romana est - vita tata	rije vezer E E E	**************************************	- /ar /	- Commission (Commission Commission Commissi			•	p>=>==================================
Compensated absences payable	***********	8,389	*	1,374	r <b>jeMo</b> loon E E	erektronen en en delt in constation in delt in Medic in Nord en in Medic in Medical in Medic		9,763		7,742
Capital lease obligations	-L (\$1,041 )	on a specific in procedurate and the second of	***************************************		.[					
Liabilities payable from restricted asset	S		A PONTON						********	hander over er en her en h
Claims and litigation	•			***************************************			************	nacekernensent er sammer er en et forten er her historiet (de Mittelsen) bl. <del>1 - 1 -</del>		faller frankjangsplander var en
Other long-term liabilities		English de de la company d La company de la company d	*************		•			<b></b>		
Total other liabilities		8,389	***************************************	1,374				9,763		7,742
Total long-term liabilities		8,389	en e	1,374	gotwa		Annual Car	9,763	***************************************	7,742
			***************************************		-					

- L. LITIGATION Not applicable.
- M. RELATED PARTY TRANSACTIONS Not applicable.
- N. ACCOUNTING CHANGES Not applicable.
- O. IN-KIND CONTRIBUTIONS— Not applicable.
- P. DEFEASED ISSUES Not applicable.
- Q. COOPERATIVE ENDEAVORS Not applicable.
- R. GOVERNMENT-MANDATED NONEXCHANGE TRANSACTIONS (GRANTS) Not applicable.
- S. VIOLATIONS OF FINANCE-RELATED LEGAL OR CONTRACTUAL PROVISIONS- Not applicable.
- T. SHORT-TERM DEBT Not applicable.
- U. DISAGGREGATION OF RECEIVABLE BALANCES Not applicable.
- V. DISAGGREGATION OF PAYABLE BALANCES

Payables at June 30, 2004 were as follows:

			Salaries				
ANNO TANÀN MANANTANA	en e <del>n en en en en en en en e</del> n en		and		Accrued	Other	Total
Activity	Vendors		Benefits		interest	Payables	Payables
	\$ 	\$	2,424	\$		\$ 5,260	\$ 7,684
							-
Total payables	\$ ######################################	- \$	2,424	•		\$ 5,260	\$ 7,684
ANNONERS CONTRACTOR CONTRACTOR AND ANIMAL CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CO			"				

- W. SUBSEQUENT EVENTS Not applicable.
- X. SEGMENT INFORMATION Not applicable.

## Y. DUE TO/DUE FROM AND TRANSFERS

Name of Fund	\$	<u>Amount</u>
	\$None	
t <b>her funds</b> detailed by individual fu	und at fis	cal year end
Name of Fund La. Real Estate Commission	<del> </del>	<u>Amount</u> \$12,062
		\$12,062
er funds for the fiscal year:		
Name of Fund	\$	<u>Amount</u>
	\$ <u>None</u>	
funds for the fiscal year:		
Name of Fund	\$	<u>Amount</u>
	ther funds detailed by individual funds for the fiscal year:  Name of Fund La. Real Estate Commission  Per funds for the fiscal year:  Name of Fund  funds for the fiscal year:	\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\

- Z. LIABILITIES PAYABLE FROM RESTRICTED ASSETS Not applicable.
- AA. PRIOR-YEAR RESTATEMENT OF NET ASSETS Not applicable.

## STATE OF LOUISIANA Louisiana Real Estate Appraisers Board (BTA) SCHEDULE OF PER DIEM PAID TO BOARD MEMBERS For the Year Ended June 30, 2004 (Fiscal Close)

Name	Amount
Gayle H. Boudousquie	\$ 0
Larry Brawner	0
Edward Collins	**************************************
Heidi C. Lee	**************************************
LeAnn Maxwell	0
Kirk M. Michel, Vice Chairman	100
Leonard E. "Pete" Pauley, Jr., Secretary	 300
Dale T. Plauche	350
R. Wayne Pugh, Chairman	0
	saccoston kohildi Rissiani erransumi erranserranserikti tiridoletar kienamenden annastronamen
	·
	· <del>************************************</del>
	\$ 750

## SCHEDULE 1

## STATE OF LOUISIANA (BTA) SCHEDULE OF STATE FUNDING For the Year Ended (Fiscal Close)

	Description of Funding	<u>Amount</u>
1		<u> </u>
2		
3		<del></del>
4		
5	· · · · · · · · · · · · · · · · · · ·	<del></del>
6	· · · · · · · · · · · · · · · · · · ·	· .
7		
8	·	
9		
0		<del>,</del>
	Total	\$

## SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE ______, 20______

(Fiscal Close)

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
		\$	\$	\$	\$	<del></del>	\$
						<u></u>	<del></del>
<del></del>		<del></del>			<u> </u>		<del></del>
<del></del>		<del></del>				<del></del>	<del></del>
	<del></del>		<del></del>				
<del></del>			<u> </u>				<del></del>
<del></del>							
						<del></del>	<u> </u>
<del> </del>		<del></del>				<del></del>	
		· · · · · · · · · · · · · · · · · · ·					
					<u></u>	·	
	<del></del>						
Total	<del></del>	\$	\$	\$	\$		<u>\$</u>

^{*}Send copies of new amortization schedules

## STATE OF LOUISIANA (BTA) SCHEDULE OF NOTES PAYABLE , 20_____ (Fiscal close)

Issue	Date of	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
<del></del>	<del></del>	\$	\$	\$	<b>\$</b>		\$
	<del></del>	<u></u>	<u> </u>				
<del> </del>	<del></del>	<del></del>					<del></del>
	<u> </u>		······································	<del></del>			<del> </del>
	<u></u>					<u></u>	<u></u>
	<del></del>						<del></del>
<del></del>	<del></del>	<del></del>					
		<del></del>				<del></del>	
Total		\$	\$	\$	\$		<u>\$</u>

^{*}Send copies of new amortization schedules

## STATE OF LOUISIANA (BTA) SCHEDULE OF BONDS PAYABLE , 20 (Fiscal close)

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
		\$	\$	\$	\$		\$
<del></del>	·			<del></del>	<del></del>	<del></del>	
	<del></del>		<del>,</del>		•		<del></del>
			<del></del>				
<del></del>			<del> </del>				<del></del>
······································		<del></del> ,		<del></del>	<u> </u>	<u></u>	
			<del></del>	<u> </u>			
<del></del> -	<del></del>			<del></del>			
			<del></del>				<del> </del>
Total		<b>S</b>	\$	<u> </u>	<u> </u>	<u> </u>	\$

^{*}Send copies of new amortization schedules

## SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE AMORTIZATION For The Year Ended _______(Fiscal Close)

Fiscal Year <u>Ending:</u>		<u>Principal</u>		<u>Interest</u>
		1 111010131		
2005	\$		\$	
2006		· · · · · · · · · · · · · · · · · · ·		
2007		· · · · · · · · · · · · · · · · · · ·		
2008		<del></del>		
2009	<del>.,,, .,</del> .,		•	
2010				
2011				·
2012				
2013				
2014				·
2015	<del></del>			
2016		· <del></del>		
2017				
2018				
2019				
2020				
2021				
2022				,
2023				
2024	<del></del>	· · · · · · · · · · · · · · · · · · ·		
2025	<del></del>			
2026				
2027				<del></del>
2028				——————————————————————————————————————
2029		• ····································		
Total	\$		\$	

## _(BTA)

## SCHEDULE OF CAPITAL LEASE AMORTIZATION For The Year Ended June 30, 20___

Fiscal Year Ending:	<u>Payment</u>	<u>Interest</u>	<u>Principal</u>	Balance
2005	\$	\$	\$	\$
2006	<del></del>	<u> </u>		
2007		· · · · · · · · · · · · · · · · · · ·		
2008				
2009			<u></u>	
2010-2014		<del></del>	<u>.                                    </u>	
2015-2019		<u> </u>		
2020-2024			<del>,</del>	<u></u>
2025-2029				<del></del>
Total	\$	\$ <u> </u>	<del></del>	

# STATE OF LOUISIANA (BTA) SCHEDULE OF NOTES PAYABLE AMORTIZATION NOT APPLICABLE

Fiscal Year Ending:	Principal	<u>Interest</u>			
2005	\$	\$			
2006		·			
2007	·				
2008		<del>-</del>			
2009		, <del>-</del>			
2010-2014		·			
2015-2019	<del>* d </del>	<u> </u>			
2020-2024					
2025-2029	<del></del>				
Total	\$	\$ 			

(BTA)

## SCHEDULE OF BONDS PAYABLE AMORTIZATION For The Year Ended June 30, 20__

Fiscal Year Ending:	<u>Principal</u>	<u>Interest</u>
2005	\$	\$
2006		
2007	······································	
2008		
2009		· · · · · · · · · · · · · · · · · · ·
2010		
2011		
2012		
2013		·
2014		
2015		
2016		
2017		
2018		
2019		
2020		
2021		
2022		
2023		
2024	<del>-</del>	
2025		
2026	<del></del>	<del></del>
2027		<u> </u>
2028	**************************************	
2029	<del> </del>	<u> </u>
Total	\$	\$

## LOUISIANA REAL ESTATE APPRAISERS BOARD (BTA)

### COMPARISON FIGURES

To assist OSRAP in determining the reason for the change in financial position for the state and reason for the changes in the budget, please complete the schedule below. If the change is greater than 10%, explain the reason for the change.

		<u>2004</u>		<u>2003</u>		<u>Difference</u>		Percentage <u>Change</u>
1)	Revenues	\$ 264,696	_\$	164,159	_\$	100,537	\$	61.2%
	Expenses	234,452		177,159		57,293	_	32.3%
2)	Capital assets						<b></b>	<u></u>
	Long-term debt	<del></del>	·	<del></del>	_	·	-	
	Net Assets	85,494	_	55,250	<del></del>	30,244	<del>-</del>	54.7%
	Explanation for change: Collected revenues and paid expenses related to new category of trainee appraisers.					gory of		
3)		2004 Original <u>Budget</u>		2004 Final Budget		<u>Difference</u>		Percentage <u>Change</u>
	Revenues	\$ 408,510	\$	258,510	_ \$	150,000	_ \$	36.7%
	Expenditures	406,576	_	295,472	<del></del>	111,104	_	27.3%
	Explanation of change	ge: Original budget overestimated collections from new category of trainee appraisers.						
		2004 Final <u>Budget</u>		2004 Actual <u>Budget</u>		<u>Difference</u>		Percentage <u>Change</u>
	Revenues	258,510		264,696		(6,186)	_	(2.4%)
	Expenditures	295,472		234,452	·····	61,020	<del>_</del>	20.7%
	Explanation of change	e: Travel and profe	essic	onal services exp	en	ditures dropped	in 2	2004.

12605 S. HARRELLS FERRY ROAD, SUITE 5 BATON ROUGE, LA 70816-2563 **MEMBER OF:** 

AMERICAN INSTITUTE OF CPAS AICPA PRIVATE COMPANIES PRACTICE SECTION SOCIETY OF LOUISIANA CPAS

PHONE: (225) 292-1190 FAX: (225) 292-1195

EMAIL: ROYPC@BELLSOUTH.NET

To the Board of Directors of Louisiana Real Estate Appraisers Board

In planning and performing our audit of the financial statements of Louisiana Real Estate Appraisers Board for the year ended June 30, 2004, we considered the Board's internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

However, we became aware of the following matter that is an opportunity for strengthening internal controls and operating efficiency. This comment does not affect our report dated August 6, 2004, on the financial statements of the Board.

## **Ethics Policy**

We noted that the Board has not adopted a formal ethics policy. We recommend that a formal ethics policy be adopted, and that all Board members and employees review and certify annually their compliance with such policy. If Board members and employees are aware of the policy and review it annually, then the risk of unknowingly violating the policy would be reduced.

This report is intended solely for the information and use of the Board of Directors and management of Louisiana Real Estate Appraisers Board.

Pry Chiment, CPA
Baton Rouge, Louisiana

August 6, 2004

Management's Corrective Action Plan and Response to the Finding and Recommendation



## State of Louisiana LOUISIANA REAL ESTATE APPRAISERS BOARD

August 24, 2004

Mr. Roy Chenevert Certified Public Accountant 12605 S. Harrells Ferry Road, Suite 6 Baton Rouge, LA 70816-2563

Dear Mr. Chenevert:

In response to your recommendation, the Louisiana Real Estate Appraisers Board will develop and implement a formal ethics policy, and require all Board members and employees to annually review and certify their compliance with such policy.

Sincerely,

Julius C. Willie Executive Director

Dulius CW Mi

JCW/ahb