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STATE OF LOUISIANA LEGISLATIVE AUDITOR

Athletic Department McNeese State University State of Louisiana Lake Charles, Louisiana

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March 19, 1997



Financial and Compliance Audit Division

Daniel G. Kyle, Ph.D., CPA, CFE Legislative Auditor

LEGISLATIVE AUDIT ADVISORY COUNCIL

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LEGISLATIVE AUDITOR

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Daniel G. Kyle, Ph.D., CPA, CFE

DIRECTOR OF FINANCIAL AND COMPLIANCE AUDIT

Albert J. Robinson, Jr., CPA

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ATHLETIC DEPARTMENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA

Lake Charles, Louisiana

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Financial Statement and Independent Auditor's Reports For the Year Ended June 30, 1996

Under the provisions of state law, this report is a public document. A copy of this report has been submitted to the Governor, to the Attorney General, and to other public officials as required by state law. A copy of this report has been made available for public inspection at the Baton Rouge office of the Legislative Auditor and at the office of the parish clerk of court.

March 19, 1997

ATHLETIC DEPARTMENT **MCNEESE STATE UNIVERSITY** STATE OF LOUISIANA

Financial Statement and Independent Auditor's Reports For the Year Ended June 30, 1996

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Other Reports Required by NCAA Financial Audit Guidelines:

Report on Internal Control Structure Based Solely on an Audit of the Athletic Department's Statement of **Revenues and Expenditures**

Report on Minimum Agreed-Upon Procedures

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OFFICE OF LEGISLATIVE AUDITOR STATE OF LOUISIANA BATON ROUGE, LOUISIANA 70804-9397

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January 8, 1997

Independent Auditor's Report on the Financial Statement

DR. ROBERT D. HEBERT, PRESIDENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Lake Charles, Louisiana

We have audited the accompanying statement of revenues and expenditures of the McNeese State University Intercollegiate Athletics Program, a program within McNeese State University, for the year ended June 30, 1996. This financial statement is the responsibility of management of McNeese State University. Our responsibility is to express an opinion on this financial statement based on our audit.

DANIEL G. KYLE, PH.D., CPA, CFE LEGISLATIVE AUDITOR

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly the revenues and expenditures of the McNeese State University Intercollegiate Athletics Program for the year ended June 30, 1996, in conformity with generally accepted accounting principles.

As described in note 1, the statement of revenues and expenditures referred to above presents only the financial transactions of the McNeese State University Intercollegiate Athletics Program, a program within McNeese State University. As such, the financial statement is not intended to and does not present fairly the financial position and changes in fund balances of McNeese State University in conformity with generally accepted accounting principles.

Respectfully submitted,

Daniel G. Kyle, CPA, CFE Legislative Auditor

DHM:BJJ:dl



Statement A

ATHLETIC DEPARTMENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA

Statement of Revenues and Expenditures For the Year Ended June 30, 1996

| | (PORTION OF) CURRENT FUNDS - UNRESTRICTED - AUXILIARY ENTERPRISE FUND | AGENCY FUNDS | AGENCY FUNDS - BOOSTER ORGANIZATIONS | TOTAL (MEMORANDUM ONLY) |
|--------------------------------|---|-----------------|---|-------------------------------|
| REVENUES | | | | |
| Gate receipts | \$891,462 | | | \$891,462 |
| Season ticket sales | 301,356 | | | 301,356 |
| Guarantees | 82,00 0 | | | 82,000 |
| Sales and services | 121,053 | \$12,905 | | 133,958 |
| Broadcasting rights | 11,640 | | | 11,640 |
| Student fees | 1,907,375 | | | 1,907,375 |
| Gifts | 259,787 | 73,750 | \$26,603 | 360,140 |
| In-kind contributions (note 2) | | | 104,600 | 104,600 |
| Postseason tournament | 127,886 | | | 127,886 |
| Miscellaneous | 9,692 | 92,226 | | 101,918 |
| Total revenues | 3,712,251 | 178,881 | 131,203 | 4,022,335 |
| EXPENDITURE\$ | | | | |
| Personal services: | | | | |
| Coaches' salaries | 734,594 | | | 734,594 |
| Other salaries | 333,544 | 39,692 | | 373,236 |
| Related benefits | 186,176 | 269 | | 186,445 |
| Travel | 450,246 | 5,762 | 2,294 | 458,302 |
| Operating services | 174,94 6 | 40,225 | 89,852 | 305,023 |
| Supplies | 186,595 | 40,893 | 12,158 | 239,646 |
| Professional services | 112,377 | 6,675 | 23,000 | 142,052 |
| Scholarships | 912,117 | 5,040 | | 917,157 |
| Other charges | 45,368 | 1,909 | 3,573 | 50,850 |
| Awards | 12,543 | 7,664 | | 20,207 |
| Guarantees | 508,336 | | | 508,336 |
| Capital outlay - equipment | 54,964 | 9,817 | 326 | 65,107 |
| Total expenditures | 3,711,806 | 157,946 | 131,203 | 4,000,955 |
| EXCESS OF REVENUES OVER | | | | |
| EXPENDITURES | \$445 | \$20,935 | NONE | \$21,380 |

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The accompanying notes are an integral part of this statement.

ATHLETIC DEPARTMENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA

Notes to the Financial Statement For the Year Ended June 30, 1996

INTRODUCTION

McNeese State University is a publicly supported institution of higher education. The university is a component unit of the State of Louisiana within the executive branch of government. The McNeese State University Athletic Department is a part of McNeese State University. The accompanying financial statement presents information only as to the transactions of the McNeese State University Athletic Department.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. FUND ACCOUNTING

To observe limitations and restrictions placed on the use of available resources, the accounts of McNeese State University are maintained in accordance with the principles of fund accounting. Such principles prescribe the manner in which resources for various purposes are classified, for accounting and reporting purposes, into funds that are in accordance with the activities or specified objectives. Accounts are maintained for the transactions of the athletic department as follows:

Current Funds - Unrestricted

Current funds are operating funds that will be expended in the near future. Such funds have two basic subgroups, unrestricted and restricted. Unrestricted current funds include all funds for operating purposes on which there are no restrictions, except the budgetary control provisions included in the annual legislative appropriation act, and include the General Fund and Auxiliary Enterprise Fund. The Auxiliary Enterprise Fund includes the accounts of the athletic department.

Agency Funds

This fund group represents funds in which the university acts as custodian or fiscal agent on behalf of others, such as contributions and interest earnings of the athletic department.

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B. BASIS OF ACCOUNTING

The accounts of the athletic department are maintained on the accrual basis of accounting as follows:

ATHLETIC DEPARTMENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Notes to the Financial Statement (Continued)

Revenues

Substantially all revenues are recognized when earned.

Expenditures

Expenditures are recognized under the accrual basis of accounting when incurred, except that (1) depreciation is not recognized; (2) annual and sick leave are recognized when paid; and (3) inventories of the General Fund are recorded as expenditures at the time of purchase.

C. EMPLOYEE COMPENSATED ABSENCES

Employees of the university working in the athletic department earn annual and sick leave in accordance with state law and administrative regulations. Leave benefits are reflected in the accompanying statement when paid.

D. TOTAL COLUMN ON STATEMENT

The total column on Statement A is captioned Memorandum Only (overview) to indicate that it is presented only to facilitate financial analysis. Data in this column does not present results of operations in conformity with generally accepted accounting principles. Neither is such data comparable to a consolidation.

2. CONTRIBUTIONS (GIFTS IN-KIND) FROM OUTSIDE ORGANIZATIONS

Expenditures on Statement A reflect gifts in the form of goods, services, and benefits paid for or in behalf of the athletic department as follows:

| Operating services | \$81,600 |
|-----------------------|-----------|
| Professional services | 23,000 |
| Total | \$104,600 |

3. PENSION PLANS

Plan Description. Substantially all employees of the university are members of two statewide, public employee retirement systems. Academic employees are generally members of the Louisiana Teachers Retirement System (TRS), and classified/unclassified state employees are members of the Louisiana State Employees Retirement System (LASERS). Both plans are cost-sharing, multiple-employer defined benefit pension plans administered by separate boards

ATHLETIC DEPARTMENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Notes to the Financial Statement (Continued)

of trustees. TRS and LASERS provide retirement, disability, and survivors' benefits to plan members and beneficiaries. Benefits granted by the retirement systems are guaranteed by the State of Louisiana by provisions of the Louisiana Constitution of 1974. Generally, all full-time employees are eligible to participate in the systems, with employee benefits vesting after 10 years of service. Article 10, Section 29 of the constitution of 1974 assigns the authority to establish and amend benefit provisions to the state legislature. The systems issue annual publicly available financial reports that include financial statements and required supplementary information for the systems. The reports may be obtained by writing to the Teachers Retirement System of Louisiana, Post Office Box 94123, Baton Rouge, Louisiana 70804-9123, or by calling (504) 925-6446 and/or the Louisiana State Employees Retirement System, Post Office Box 44213, Baton Rouge, Louisiana 70804, or by calling (504) 922-0600.

Funding Policy. The contribution requirements of plan members and the university are established and may be amended by the state legislature. The legislature annually sets the required employer contribution rate equal to the actuarially required employer contribution as set forth in Louisiana Revised Statute (LSA-R.S.) 11:102. Employees contribute 8 percent (TRS) and 7.5 percent (LASERS) of covered salaries. The state is required to contribute 16.5 percent of covered salaries to TRS and 12 percent of covered salaries to LASERS. The university's employer contribution is funded by the State of Louisiana through the annual appropriation to the university. The university's employer contributions for the athletic fund to TRS for the years ended June 30, 1996, 1995, and 1994, were \$48,997, \$42,097, and \$43,293, respectively, and to LASERS for the years ended June 30, 1996, 1995, and 1994, were \$11,518, \$10,220, and \$9,573, respectively, equal to the required contributions for each year.

4. OPTIONAL RETIREMENT SYSTEM

LSA-R.S. 11:921 created an optional retirement plan for academic and administrative employees of public institutions of higher education. This program was designed to aid universities in recruiting employees who may not be expected to remain in TRS for 10 or more years. The purpose of the optional retirement plan is to provide retirement and death benefits to the participants while affording the maximum portability of these benefits to the participants.

The optional retirement plan is a defined contribution plan that provides for full and immediate vesting of all contributions remitted to the participating companies on behalf of the participants. Eligible employees make an irrevocable election to participate in the optional retirement plan rather than the TRS and purchase retirement and death benefits through contracts provided by designated companies.

Total contributions by the university are 16.2 percent of the covered payroll. The participant's contribution (8 percent), less any monthly fee required to cover the cost of administration and maintenance of the optional retirement plan, is remitted to the designated company or companies. Upon receipt of the employer's contribution, the TRS pays over to the appropriate

ATHLETIC DEPARTMENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Notes to the Financial Statement (Concluded)

company or companies, on behalf of the participant, an amount equal to the employer's portion of the normal cost contribution as determined annually by the actuarial committee. The TRS retains the balance of the employer contribution for application to the unfunded accrued liability of the system.

Employer contributions to the optional retirement plan for the years ended June 30, 1996, 1995, and 1994, were \$77,007, \$65,137, and \$52,495, respectively.

5. **OUTSIDE ORGANIZATIONS CREATED FOR** OR IN BEHALF OF THE MCNEESE STATE UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM

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The outside organizations created for or in behalf of the McNeese State University Intercollegiate Athletics Program include the McNeese Cowboy Club, Quarterback Club, Petrochem Club, and the Tip Off Club. The McNeese Cowboy Club accounts are maintained in the athletic business office by employees of the athletic department under the direction of the athletic director. The athletic director, at his discretion, determines whether the amounts received are remitted to the university as revenue to the McNeese Cowboy Club Agency Fund or deposited in the McNeese Cowboy Club Checking Account. The accounts of the Quarterback Club, the Petrochem Club, and the Tip Off Club are maintained by officers of the clubs and reviewed by officials of McNeese State University.

OTHER REPORTS REQUIRED BY

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NCAA FINANCIAL AUDIT GUIDELINES

The following pages contain reports on internal control structure and agreed-upon procedures required by NCAA Financial Audit Guidelines, issued by the National Collegiate Athletic Association. The report on internal control structure is based solely on the audit of the financial statement and includes, where appropriate, any reportable conditions and/or material weaknesses. The report on agreed-upon procedures relates only to the items discussed and is substantially less in scope than an audit.



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January 8, 1997

Independent Auditor's Report on Internal Control Structure Based Solely on an Audit of the Athletic Department's Statement of Revenues and Expenditures

DR. ROBERT D. HEBERT, PRESIDENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA

Lake Charles, Louisiana

We have audited the statement of revenues and expenditures of the McNeese State University Intercollegiate Athletics Program for the year ended June 30, 1996, and have issued our report thereon dated January 8, 1997.

DANIEL G. KYLE, PH.D., CPA, CFE LEGISLATIVE AUDITOR

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement.

Management of McNeese State University Athletic Department is responsible for establishing and maintaining an internal control structure. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures. The objectives of an internal control structure are to provide management with reasonable, but not absolute, assurance that assets are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of the financial statement in accordance with generally accepted accounting principles. Because of inherent limitations in any internal control structure, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of the structure to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the effectiveness of the design and operation of policies and procedures may deteriorate.

In planning and performing our audit of the financial statement of McNeese State University Athletic Department for the year ended June 30, 1996, we obtained an understanding of the internal control structure. With respect to the internal control structure, we obtained an understanding of the design of relevant policies and procedures and whether they have been placed in operation, and we assessed control risk to determine our auditing procedures for the purpose of expressing our opinion on the financial statement and not to provide an opinion on the internal control structure. Accordingly, we do not express such an opinion.



LEGISLATIVE AUDITOR

MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Internal Control Report January 8, 1997 Page 2

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control structure elements does not reduce to a relatively low level the risk that errors and irregularities in amounts that would be material in relation to the financial statement being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

We noted no matters involving the internal control structure and its operations that we consider to be material weaknesses as described previously.

Our comments on internal control structure are intended for the information and use of management of the university. By provisions of state law, this report is a public document, and it has been distributed to appropriate public officials.

Bespectfully submitted,

Daniel G. Kyle, CPA, CFE Legislative Auditor

DHM:BJJ:dl

[MSU-NCAA]

EXHIBIT A



DANIEL G. KYLE, PH.D., CPA, CFE LEGISLATIVE AUDITOR OFFICE OF LEGISLATIVE AUDITOR STATE OF LOUISIANA BATON ROUGE, LOUISIANA 70804-9397

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January 8, 1997

Independent Auditor's Report on Minimum Agreed-Upon Procedures

DR. ROBERT D. HEBERT, PRESIDENT MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Lake Charles, Louisiana

We have audited the statement of revenues and expenditures of the McNeese State University Intercollegiate Athletics Program for the year ended June 30, 1996, and have issued our report thereon dated January 8, 1997. As requested by the university, we have also applied certain minimum agreed-upon procedures contained in the NCAA Financial Audit Guidelines to the accounting records of McNeese State University Athletic Department and applied certain minimum agreed-upon procedures related to outside organizations created for or in behalf of the university's Intercollegiate Athletics Program for the year ended June 30, 1996, solely to assist the university in complying with the National Collegiate Athletic Association (NCAA) Bylaw 6.2.3.1. These minimum agreed-upon procedures relate only to the accounts and items as follows and do not affect our opinion on the statement of revenues and expenditures. Our minimum agreed-upon procedures follow:

STATEMENT OF REVENUES AND EXPENDITURES

Test of Statement

We obtained from management the statement of revenues and expenditures for the year ended June 30, 1996, as shown on Statement A, and requested written representation from management as to its fair presentation. In addition, we verified the mathematical accuracy of the amounts on the statement and traced the amounts to the university's revenue and expenditure ledgers. We compiled the in-kind contributions and proposed corresponding adjustments to both revenues and expenditures. University fiscal managers concurred with the adjustments made.

Comparison of Statements

We compared the statements of revenues and expenditures for June 30, 1995, and June 30, 1996, to determine the percentage of increase or decrease between the two years. The university provided satisfactory responses for any material variances between the two years.



LEGISLATIVE AUDITOR

MCNEESE STATE UNIVERSITY STATE OF LOUISIANA

Minimum Agreed-Upon Procedures Report January 8, 1997 Page 2

Comparison of Budget to Actual Revenues and Expenditures

We compared the amount of budgeted revenues and expenditures to actual revenues and expenditures for the year ended June 30, 1996, to determine if there were any material budget variances. The university provided satisfactory responses for any material variances.

11.5

Contributions Exceeding Ten Percent of Total Contributions

We compiled from the university accounting records and information provided by university staff a list of contributions made to the athletic department and identified individual contributions that exceeded ten percent of the total contributions of \$46,474. McNeese State University Cowboy Club, Incorporated, contributed \$100,757 and the Lake Area Car Dealers contributed \$81,600 in-kind contributions for the year ended June 30, 1996.

EXPENDITURES OF OUTSIDE ORGANIZATIONS MADE FOR OR IN BEHALF OF MCNEESE STATE UNIVERSITY INTERCOLLEGIATE ATHLETICS PROGRAM

Review of Financial Activities of Outside Organizations

We obtained written representation from management of the university that the following booster groups were the only outside organizations created for or in behalf of the athletic department. In addition, we obtained from representatives of the outside organizations statements of cash receipts and disbursements with written representations as to the fair presentation of the statements. We also reconciled the cash disbursements made by outside organizations for or in behalf of the athletic department to the statement of revenues and expenditures, and we reconciled the direct payments of outside organizations to the accounting records of the university and to the revenues reported on the statement of revenues and expenditures (Statement A). The Petrochem Athletic Association began fund raising activities in November 1994, but was not reported by the university until the year ended June 30, 1996. Although fund raising activities began before the fiscal year ended June 30, 1996, no expenditures relating to the university have been made by the association, resulting in a balance of \$21,735 at July 1, 1995.

EXHIBIT B

LEGISLATIVE AUDITOR

MCNEESE STATE UNIVERSITY STATE OF LOUISIANA Minimum Agreed-Upon Procedures Report January 8, 1997 Page 3

| | | | Payments | | | |
|--|--------------------------------------|-----------|--|---|-----------|------------------------------------|
| | Beginning Balance July 1, 1995 | Receipts | Contributions to Athletic Department | Contributions for Athletic Department | Other | Ending Balance June 30, 1996 |
| McNeese State University organizations: | | | | | | |
| Cowboy Club | \$57,907 | \$132,819 | \$100,757 | \$3,423 | \$57,244 | \$29,302 |
| Quarterback Club | 11,358 | 45,744 | 19,155 | 14,441 | 14,761 | 8,745 |
| Tip Off Club | 5,127 | 68,154 | 45,109 | 8,739 | 1,037 | 18,396 |
| Petrochem Club | 21,735 | 71,537 | | — | 34,667 | 58,605 |
| Total | \$96,127 | \$318,254 | \$165,021 | \$26,603 | \$107,709 | \$115,048 |

Because the above procedures do not constitute an audit made in accordance with generally accepted auditing standards, we do not express an opinion on any of the accounts or items referred to above. In connection with the procedures referred to above, no matters came to our attention that caused us to believe that the specified accounts or items should be adjusted. Had we performed additional procedures or had we made an audit of the financial statements of the related outside organizations in accordance with generally accepted auditing standards, matters might have come to our attention that would be reported to you. This report relates only to the accounts and items specified above and does not extend to any financial statements of McNeese State University or the related outside organizations taken as a whole.

This report is solely for the information and use of management of the university. By provisions of state law, this report is a public document, and it has been distributed to appropriate public officials.

Respectfully submitted,

Daniel G. Kyle, CPA, CFE Legislative Auditor

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[MSU-NCAA]

EXHIBIT B