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**Statutory Basis Financial Statements for the
Years Ended December 31, 1999 and 1998
and Independent Auditors' Report**

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and one or appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date MAY 03 2000

Contents

	<u>Page</u>
Independent Auditors' Report.....	2
Statutory Statements of Admitted Assets, Liabilities, and Policyholders' Surplus.....	3
Statutory Statements of Operations.....	4
Statutory Statements of Changes in Policyholders' Surplus	4
Statutory Statements of Cash Flows.....	5
Notes to Statutory Financial Statements.....	6



Postlethwaite & Netterville
A Professional Accounting Corporation

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
 Louisiana Workers' Compensation Corporation
 Baton Rouge, Louisiana

We have audited the accompanying statutory statements of admitted assets, liabilities, and policyholders' surplus of Louisiana Workers' Compensation Corporation (the Corporation) as of December 31, 1999 and 1998, and the related statutory statements of operations, changes in policyholders' surplus and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described more fully in Note 2a to the financial statements, these financial statements were prepared in conformity with the accounting practices prescribed or permitted by the Insurance Department of the State of Louisiana, which is a comprehensive basis of accounting other than generally accepted accounting principles.

In our opinion, because of the effects of the matter discussed in the preceding paragraph, the financial statements referred to above do not present fairly, in conformity with generally accepted accounting principles, the financial position of the Corporation as of December 31, 1999 and 1998, or the results of its operations or its cash flows for the years then ended.

In our opinion, the financial statements referred to above present fairly, in all material respects, the admitted assets, liabilities, and policyholders' surplus of the Corporation at December 31, 1999 and 1998, and the results of its operations, changes in policyholders' surplus and cash flows for the years then ended, on the basis of accounting described in Note 2a.

Postlethwaite & Netterville

Baton Rouge, Louisiana
 April 11, 2000



Statutory Statements of Admitted Assets, Liabilities, and Policyholders' Surplus
December 31, 1999 and 1998
(In thousands)

ADMITTED ASSETS

	<u>1999</u>	<u>1998</u>
Cash and cash equivalents	\$ 22,581	\$ 9,334
Certificates of deposit	100	8,100
Bonds	461,700	489,522
Common stock	77,638	71,558
Receivable for securities	418	512
Premiums in course of collection	6,031	5,052
Deferred premiums receivable	42,211	29,934
Home office property	11,635	11,437
Electronic data processing equipment	211	279
Other admitted assets	<u>5,891</u>	<u>5,669</u>
TOTAL ADMITTED ASSETS	<u>\$628,416</u>	<u>\$631,397</u>

LIABILITIES AND POLICYHOLDERS' SURPLUS

Liabilities:		
Losses and loss adjustment expense reserves	\$310,582	\$356,840
Unearned premium reserves	22,813	11,513
Contingent commissions	716	750
Policyholders' deposits	11,885	15,465
Taxes, licenses, and fees	44,484	37,138
Payable for securities	257	10,811
Other expenses due and payable	<u>11,567</u>	<u>13,092</u>
TOTAL LIABILITIES	402,304	445,609
 POLICYHOLDERS' SURPLUS	 <u>226,112</u>	 <u>185,788</u>
 TOTAL LIABILITIES AND POLICYHOLDERS' SURPLUS	 <u>\$628,416</u>	 <u>\$631,397</u>

See notes to statutory basis financial statements.

Statutory Statements of Operations
Years Ended December 31, 1999 and 1998
(In thousands)

	<u>1999</u>	<u>1998</u>
Premiums earned	\$66,472	\$98,026
Underwriting expenses:		
Losses incurred	20,893	38,496
Loss adjustment expenses	18,628	33,331
Other underwriting expenses	<u>22,221</u>	<u>20,044</u>
Total underwriting expenses	61,742	91,871
Underwriting income	<u>4,730</u>	<u>6,155</u>
Net investment income	32,675	34,776
Net realized capital gains	4,353	3,145
Other expenses - net	<u>(1,451)</u>	<u>(3,394)</u>
Net income	<u>\$40,307</u>	<u>\$40,682</u>

See notes to statutory basis financial statements.

Statutory Statements of Changes in Policyholders' Surplus
Years Ended December 31, 1999 and 1998
(In thousands)

	Unrealized Capital Gains - Net	Unassigned Surplus	Total Surplus
Balance, January 1, 1998	\$ 5,719	130,972	136,691
Net income		40,682	40,682
Nonadmitted asset change		1,226	1,226
Change in unrealized capital gains -- net	<u>7,189</u>		<u>7,189</u>
Balance, December 31, 1998	12,908	172,880	185,788
Net income		40,307	40,307
Nonadmitted asset change		(1,670)	(1,670)
Change in unrealized capital gains -- net	<u>1,687</u>		<u>1,687</u>
Balance, December 31, 1999	<u>\$14,595</u>	<u>\$211,517</u>	<u>\$226,112</u>

See notes to statutory basis financial statements.

Statutory Statements of Cash Flows
Years Ended December 31, 1999 and 1998
(In thousands)

	<u>1999</u>	<u>1998</u>
Cash flows from operating activities:		
Net income	\$ 40,307	\$ 40,682
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation	1,084	1,525
Net gain on sales of investments	(4,353)	(3,145)
Net amortization of bond premium	1,379	1,377
Decrease (increase) in premiums in course of collection	(979)	3,249
Decrease (increase) in receivables over 90 days	(2,374)	758
Decrease (increase) in deferred premiums receivable	(12,277)	1,956
Decrease (increase) in other admitted assets	(130)	193
Decrease in losses and loss adjustment expense reserves	(46,258)	(29,183)
Decrease in contingent commissions	(34)	(772)
Increase (decrease) in unearned premium reserves	11,300	(2,189)
Increase (decrease) in other expenses due and payable	<u>(4,733)</u>	<u>12,366</u>
Net cash provided by (used in) operating activities	<u>(17,068)</u>	<u>26,817</u>
Cash flows from investing activities:		
Investments:		
Purchase of investments	(110,777)	(256,534)
Proceeds from sales and paydowns	137,182	227,833
Purchase of home office property	(504)	(439)
Proceeds from maturity of certificates of deposit	8,000	14,261
Purchases of equipment	<u>(6)</u>	<u>(529)</u>
Net cash provided by (used in) investing activities	<u>33,895</u>	<u>(15,408)</u>
Cash flows from financing activities:		
Decrease in policyholders' deposits	<u>(3,580)</u>	<u>(4,726)</u>
Net cash used in financing activities	<u>(3,580)</u>	<u>(4,726)</u>
Net increase in cash and cash equivalents	13,247	6,683
Beginning cash and cash equivalents	<u>9,334</u>	<u>2,651</u>
Ending cash and cash equivalents	\$ 22,581	\$ 9,334

See notes to statutory basis financial statements.

1. ORGANIZATION

Louisiana Workers' Compensation Corporation (the Corporation) is a private, nonprofit corporation created to operate as a domestic mutual insurance company by Act 814 of the 1991 Regular Session of the State of Louisiana legislature and subsequent voter approval of a constitutional amendment. Louisiana Revised Statutes 23:1404B (1) provides that *"Should the corporation's assets be insufficient to pay claims as they become due, then the full faith and credit of the state of Louisiana shall be pledged . . . for the payment of claims. This full faith and credit guarantee shall expire in five years or at such time as the United States Department of Labor approves United States Longshore and Harbor Worker's Act coverage by the corporation without such security, whichever occurs later."* This guarantee has not expired at December 31, 1999. (See Note 11.) The Corporation provides workers' compensation insurance coverage to employers in Louisiana and began issuing policies on October 1, 1992.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Basis of Presentation

The financial statements of the Corporation have been prepared in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Louisiana. Prescribed statutory accounting practices include a variety of publications of the National Association of Insurance Commissioners (NAIC), as well as state laws, regulations, and general administrative rules. Permitted statutory accounting practices encompass all accounting practices not so prescribed. The application of these accounting principles requires management to make estimates and assumptions that affect the reported amounts of admitted assets, liabilities, revenues, and expenses. Actual results may differ from those estimates.

Significant differences between Statutory Accounting Practices (SAP) and Generally Accepted Accounting Principles (GAAP) are described below.

Cash, certificates of deposit, and bonds are classified based on type of investment for SAP and are classified based on the liquidity of the investment for GAAP. In addition, these investments are stated at amortized cost for SAP rather than fair value for GAAP. As a result, the total of SAP cash, certificates of deposit, and bonds is \$15,254,000 higher than and \$11,354,000 less than GAAP carrying values as of December 31, 1999 and 1998.

Certain assets are designated as nonadmitted (principally furniture, equipment, outstanding premium receivables over 90 days old, automobiles, software, and prepaid items) and are excluded from admitted assets through a direct charge to surplus. As a result, policyholders' surplus and admitted assets on a SAP basis are \$16,721,000 and \$15,050,000 less than on a GAAP basis as of December 31, 1999 and 1998.

Assets and liabilities relating to reinsurance contracts are stated net under SAP. As a result, admitted assets and losses and loss adjustment expense reserves are \$199,288,000 and \$130,651,000 less for SAP as of December 31, 1999 and 1998 and earned but unbilled premiums and other expenses due and payable are \$4,861,000 and \$7,488,000 less for SAP as of December 31, 1999 and 1998.

Deferred policy acquisition costs are expensed under SAP while they are capitalized and amortized over the terms of the related premiums under GAAP. As a result, expenses under SAP are \$102,000 greater than and \$111,000 less than under GAAP for the years ended December 31, 1999 and 1998. The corresponding deferred policy acquisition costs carried as an asset under GAAP of \$670,000 and \$568,000 as of December 31, 1999 and 1998 are not reflected as an asset under SAP.

b. Investments

Bonds are carried at amortized cost. Common stock is carried at fair value. If the Securities Valuation Office of the NAIC determines that the drop in value of bonds is permanent, then the investment is carried at fair value. The Corporation had no such investments at December 31, 1999 or 1998. Investment income is recognized when earned. Estimated fair value was obtained from *Valuation of Securities* issued by the Securities Valuation Office of the National Association of Insurance Commissioners or from amortized cost if a security's estimated fair value was not listed.

c. Certificates of Deposit and Cash and Cash Equivalents

Certificates of deposits in excess of the federally insured limit of \$100,000 are collateralized by the issuing financial institutions. All of the certificates owned have maturity dates of less than one year.

For purposes of reporting cash flows, cash and cash equivalents include cash on deposit and highly liquid investments, both readily convertible to known amounts of cash and so near maturity that there is insignificant risk of changes in value.

d. Data Processing Equipment and Depreciation

The data processing equipment owned by the Corporation is carried at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful life of the equipment (5 years).

e. Home Office Property

The home office property owned by the Corporation is carried at cost less accumulated depreciation. Depreciation is computed on a straight line basis over the estimated useful life of the building (40 years).

f. Insurance Liabilities

Losses and loss adjustment expenses represent the estimated ultimate net cost of all reported and unreported losses incurred. The reserves for unpaid losses and loss adjustment expenses are estimated using individual case-basis valuations and statistical analyses. Those estimates are subject to the effects of trends in loss severity and frequency. Management also relied on certain critical assumptions based on external industry data sources. Such liabilities are necessarily based on estimates and, while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are reflected in current earnings.

In conjunction with its writing of workers' compensation insurance, the Corporation intentionally covers asbestos and/or environmental diseases under the occupational disease section of its policies. In establishing the liability for unpaid claims and claim adjustment expenses related to asbestos and/or environmental claims, the Corporation considers facts currently known and the current state of the law and coverage litigation. Liabilities are recognized for known claims (including any expected cost of related litigation) when sufficient information has been developed to indicate its existence and a reasonable estimation of the loss can be made. The Corporation uses the same reserving methodology for incurred but not reported reserves for asbestos and/or environmental claims as it does with other workers' compensation claims. Uncertainties remain as to the ultimate liability, if any, relating to asbestos and/or environmental claims due to such factors as the long latency period between exposure and disease manifestation and the resulting potential for involvement of multiple policy periods and insurers for individual claims.

g. Policyholders' Deposits

Policyholders' deposits represent amounts which have been collected from policyholders as security. The deposits are collected in advance of the policy year and the amount of the deposit is based on the estimated annual premium. The deposit is applied to any unpaid premiums and any balance remaining is refunded to the policyholder upon cancellation or termination of the policy. The policyholders' deposits are interest bearing to the policyholder. Interest expensed on policyholders' deposits was approximately \$321,000 and \$486,000

during 1999 and 1998 and is included in general and administrative expenses. Interest paid on policyholders' deposits was approximately \$536,000 and \$775,000 during 1999 and 1998.

h. Premiums Earned

Insurance premiums are generally recognized as earned on a pro rata basis over the policy term. The portion of collected premiums that will be earned in future periods are deferred and reported as unearned premiums. The portion of premiums that has been earned and will be billed in arrears on a monthly or quarterly basis is recognized as earned and reported as deferred premiums receivable. Premiums in course of collection and deferred premiums receivable are reported net of applicable accrued reinsurance of \$1,588,000 and \$3,274,000 at December 31, 1999 and \$2,725,000 and \$4,763,000 at December 31, 1998.

i. Reinsurance

In the normal course of business, the Corporation reduces its exposure for any one loss by reinsuring certain levels of risk with other insurance enterprises or reinsurers. The Corporation remains liable to the extent reinsuring companies are unable to meet their treaty obligations. Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsured policy. The effects of subsequent changes in estimated recoverables are accounted for with a corresponding charge or credit to income.

j. Income Taxes

The Corporation was created by the State of Louisiana to provide a residual market for state mandated workers' compensation insurance. During 1997, the United States Congress codified existing law clarifying the tax-exempt status of the Corporation and other similar corporations. Internal Revenue Code Section 501(c)27B (IRC 501(c)27B) establishes certain conditions and criteria that must be met and maintained on a continuing basis to qualify for tax-exempt status. Following the codification of existing law into IRC 501(c)27B, the Corporation requested that the Internal Revenue Service (IRS) recognize its exempt status under the terms of the new code section. The IRS granted the request under IRC 501(c)27B, which became effective on January 1, 1998 and applies to all years following that date, and informed the Corporation by a letter dated December 22, 1999.

Because IRC 501(c)27B codifies prior law, the Corporation qualifies for exempt status for taxable years prior to 1998 and currently awaits a confirmation of that status from the IRS. The Corporation intends to continue to meet the requirements of Section 501(c)27B. Therefore, no provision has been made in these financial statements for income taxes.

k. Reclassifications

Certain amounts reported in the 1998 financial statements have been reclassified to conform with the 1999 presentation.

3. INVESTMENTS

At December 31, 1999, the amortized cost and estimated fair value of the portfolio as determined by the Securities Valuation Office of the NAIC are: (in thousands)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Government Bonds -- Issuer Obligations	\$213,971	\$ 0	\$5,479	\$208,492
Government Bonds -- Backed by Loans	50,084			50,084
U. S. Agency Bonds -- Backed by Loans	163,349			163,349
Collateralized Mortgage Obligations	34,296			34,296
Total Bonds	<u>\$461,700</u>	<u>\$ 0</u>	<u>\$5,479</u>	<u>\$456,221</u>
Common Stock	\$63,042	\$17,090	\$2,494	\$77,638

Notes to Statutory Basis Financial Statements

At December 31, 1998, the amortized cost and estimated fair value of the portfolio are: (in thousands)

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Estimated Fair Value</u>
Government Bonds – Issuer Obligations	\$229,168	\$3,312	\$ 0	\$232,480
Government Bonds – Backed by Loans	51,090			51,090
U. S. Agency Bonds – Backed by Loans	165,604			165,604
Collateralized Mortgage Obligations	<u>43,660</u>			<u>43,660</u>
Total Bonds	<u>\$489,522</u>	<u>\$3,312</u>	<u>\$ 0</u>	<u>\$492,834</u>
Common Stock	<u>\$58,650</u>	<u>\$13,841</u>	<u>\$933</u>	<u>\$71,558</u>

The scheduled maturity at December 31, 1999, is: (in thousands)

	<u>Amortized Cost</u>	<u>Estimated Fair Value</u>
Due in one year or less	\$ 34,211	\$ 33,811
Due after one year through five years	144,228	141,576
Due after five years through ten years	25,516	23,995
Due after ten years	10,016	9,110
Loan-backed securities	<u>247,729</u>	<u>247,729</u>
Total Bonds	<u>\$461,700</u>	<u>\$456,221</u>

Actual cash flows may differ from projected cash flows as a result of the borrower's ability to prepay without call or prepayment penalties.

Net investment income and gross realized gains and losses for the years ending December 31, 1999 and 1998 are: (in thousands)

	<u>December 31, 1999</u>			<u>December 31, 1998</u>		
	<u>Net Investment Income</u>	<u>Gross Realized Gains</u>	<u>Gross Realized Losses</u>	<u>Net Investment Income</u>	<u>Gross Realized Gains</u>	<u>Gross Realized Losses</u>
Government Bonds – Issuer Obligations	\$13,592	\$ 23	\$ 7	\$14,405	\$1,118	\$ 81
Government Bonds – Backed by Loans	3,748			4,468	190	
U. S. Agency Bonds – Backed by Loans	11,147			11,336		
Collateralized Mortgage Obligations	2,378	18		2,439	3	1
Common Stock	1,159	8,620	4,301	1,051	5,293	3,377
Other	<u>2,622</u>			<u>2,942</u>		
Total	34,646	\$8,661	\$4,308	36,641	\$6,604	\$3,459
Investment Expenses	<u>(1,971)</u>			<u>(1,865)</u>		
Total	<u>\$32,675</u>			<u>\$34,776</u>		

4. HOME OFFICE PROPERTY

At December 31, 1999 and 1998 home office property consisted of the following: (in thousands)

	<u>1999</u>	<u>1998</u>
Cost	\$13,072	\$12,568
Accumulated depreciation	<u>(1,437)</u>	<u>(1,131)</u>
Total	<u>\$11,635</u>	<u>\$11,437</u>
Depreciation expense	<u>\$ 306</u>	<u>\$ 294</u>

5. ELECTRONIC DATA PROCESSING EQUIPMENT

At December 31, 1999 and 1998, admitted electronic data processing equipment consisted of the following:
(in thousands)

	<u>1999</u>	<u>1998</u>
Cost	\$2,459	\$2,439
Accumulated depreciation	<u>(2,248)</u>	<u>(2,160)</u>
Total	<u>\$ 211</u>	<u>\$ 279</u>
Depreciation expense	<u>\$ 135</u>	<u>\$ 261</u>

6. LIABILITY FOR LOSSES AND LOSS ADJUSTMENT EXPENSES

Activity in the liability for losses and loss adjustment expenses is summarized as follows (in thousands):

	<u>1999</u>	<u>1998</u>
Direct balance at January 1,	\$487,491	\$440,691
Less reinsurance recoverables	<u>130,651</u>	<u>54,668</u>
Net balance at January 1,	<u>\$356,840</u>	<u>\$386,023</u>
Net incurred related to:		
Current year	\$ 49,522	73,423
Prior years	<u>(10,001)</u>	<u>(1,596)</u>
Total incurred	<u>\$ 39,521</u>	<u>\$ 71,827</u>
Net paid related to:		
Current year	\$ 17,266	\$ 22,130
Prior years	<u>68,513</u>	<u>78,880</u>
Total paid	<u>\$ 85,779</u>	<u>\$101,010</u>
Direct balance at December 31,	\$509,870	\$487,491
Less reinsurance recoverables	<u>199,288</u>	<u>130,651</u>
Net balance at December 31,	<u>\$310,582</u>	<u>\$356,840</u>

As a result of changes in estimates of incurred events in prior years, the provision for losses and loss adjustment expenses (net of reinsurance recoveries) decreased by \$10,001,000 and 1,596,000 in 1999 and 1998 because of lower-than-anticipated losses on the development of the claims.

7. REINSURANCE ACTIVITY

The Corporation limits its loss exposure on large risks by ceding certain levels of risks with other insurers or reinsurers through general reinsurance treaties. Amounts pertaining to reinsurance premiums which were deducted from premiums earned were approximately \$75,839,000 and \$70,211,000 for the years ending December 31, 1999 and 1998.

Estimated amounts pertaining to reinsurance that were deducted from losses incurred and loss adjustment expenses were approximately \$92,203,000 and \$85,293,000 for the years ended December 31, 1999 and 1998. The amount of ceded commissions deducted from other underwriting expenses during 1999 and 1998 were approximately \$21,098,000 and \$18,454,000.

The Corporation evaluates the financial condition of its reinsurers and monitors concentration of credit risk arising from economic characteristics of its reinsurers to minimize its exposure to significant losses from reinsurance insolvencies. Included in insurance recoverables netted with loss and loss adjustment expense

reserves are receivables from two reinsurance companies of approximately \$55 million and \$73 million. At December 31, 1999, the Corporation held collateral under reinsurance agreements in the form of letters of credit totaling \$3,880,000.

8. COMMITMENTS

At December 31, 1999, the Corporation was committed under the terms of non-cancelable equipment leases as follows (in thousands):

<u>Year</u>	
2000	608
2001	260
2002	62
2003	3
2004 and later	0

The Corporation expended approximately \$1,438,000 and \$1,487,000 during the years ending December 31, 1999 and 1998 for lease payments.

9. RETIREMENT PLANS

The Corporation sponsors a defined contribution pension plan covering substantially all of its employees. Contributions to the pension plan are at the Board of Directors' discretion. Contributions and costs incurred were 5% for each of the years ending December 31, 1999 and 1998 of each covered employee's salary and totaled approximately \$585,000 and \$549,000 for 1999 and 1998.

The Corporation also sponsored a savings plan under Section 457 of the Internal Revenue Code covering all eligible employees. Participating employees could contribute up to 15% of their eligible salary with the Corporation matching up to 5% of their eligible salary. Effective December 31, 1997, the Corporation froze all contributions to this savings plan and transferred the assets to a trust account. Participating employees must meet certain eligibility requirements, primarily termination of employment or reaching retirement age, before withdrawing contributions.

Effective January 1, 1998, the Corporation began sponsoring a savings plan under Section 401k of the Internal Revenue Code covering all eligible employees. Participating employees may contribute up to 15% of their eligible salary with the Corporation matching up to 5% of their eligible salary. Contributions expense of the Corporation was approximately \$369,000 and \$373,000 during 1999 and 1998.

10. RELATED PARTY TRANSACTIONS

In the normal course of business, the Corporation conducts transactions with a board member. This board member is affiliated with an insurance agency which receives commissions for policies placed with the Corporation. The commissions paid are based on the standard rates used for all agents and were not significant to the Corporation in 1999 or 1998.

In addition, the Corporation leased space in its office building to a company owned by a board member during 1998. The rent paid by this company was comparable to rent paid by other tenants in the office building and was not significant to the Corporation.

11. SUBSEQUENT EVENT

On April 10, 2000, the United States Department of Labor (USDOL) informed the Corporation that it has tentatively approved United States Longshore and Harbor Worker's Act coverage by the Corporation without the full faith and credit of the state of Louisiana. The tentative effective date is May 1, 2000. Upon final approval by the USDOL, the full faith and credit of the state of Louisiana immediately ceases for all claims arising after that date and the Corporation begins participation in, contributions to, and receives protection under the insurance guaranty association fund created and operating under LRS§ 22:1375 et seq. on a prospective basis. In addition, the Corporation must pledge securities to the Louisiana Department of Insurance (DOI) to hold the state harmless from all claims arising from any legal obligation of the Corporation to which the full faith and credit guarantee of the state is pledged. The Corporation estimates the amount of securities that would have been required to be pledged to the DOI at December 31, 1999 to be approximately \$61 million. Upon final approval, the USDOL will require the Corporation to issue a letter of credit estimated to be approximately \$400,000.

Upon extinguishment of the full faith and credit of the state of Louisiana, the Corporation must comply with surplus and reserve requirements for a domestic mutual insurer. In addition, the specific legislative limitations on the Corporation's investments in LRS§ 23:1405A will be removed and the Corporation's investments must comply with the provisions of the Louisiana Insurance Code applicable to domestic insurers as provided in LRS§ 22:841 et seq.



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INDEPENDENT AUDITORS' ANNUAL LETTER OF QUALIFICATION

Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

We have audited, in accordance with generally accepted auditing standards, the statutory financial statements of Louisiana Workers' Compensation Corporation (the Corporation) as of December 31, 1999 and for the year then ended and have issued our report thereon dated April 11, 2000. In connection therewith, we advise you as follows:

- a. *We are independent certified public accountants with respect to the Corporation and conform to the standards of the accounting profession as contained in the Code of Professional Conduct and pronouncements of the American Institute of Certified Public Accountants, and the Rules of Professional Conduct of the Louisiana Board of Public Accountancy.*
- b. *The engagement director and manager, who are certified public accountants, have fifteen years and nine years, respectively, of experience in public accounting, and are experienced in auditing insurance companies. Members of the engagement team, most of whom have experience in auditing insurance enterprises and 67% of whom are certified public accountants, were assigned to perform tasks commensurate with their training and experience.*
- c. *We understand that the Corporation intends to file its audited statutory financial statements and our report thereon with the Insurance Department of the State of Louisiana and other state insurance departments in states in which the Corporation is licensed and that the insurance commissioners of those states will be relying on that information in monitoring and regulating the statutory financial condition of the Corporation.*

While we understand that an objective of issuing a report on the statutory financial statements is to satisfy regulatory requirements, our audit was not planned to satisfy all objectives or responsibilities of insurance regulators. In this context, the Corporation and insurance commissioners should understand that the objective of an audit of statutory financial statements in accordance with generally accepted auditing standards is to form an opinion and issue a report on whether the statutory financial statements present fairly, in all material respects, the admitted assets, liabilities, and capital and surplus, results of operations and cash flow in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Louisiana. Consequently, under generally accepted auditing standards, we have the responsibility within the inherent limitations of the auditing process, to design our audit to obtain reasonable assurance that errors and irregularities that have a material effect on the statutory financial statements will be detected and to exercise due care in the conduct of the audit. The concept of selective testing of the data being audited, which involves



judgment both as to the number of transactions to be audited and the areas to be tested, has been generally accepted as a valid and sufficient basis for an auditor to express an opinion on the financial statements. Audit procedures that are effective for detecting errors, if they exist, may be ineffective for detecting irregularities. Because of the characteristics of irregularities, particularly those involving forgery and collusion, a properly designed and executed audit may not detect a material irregularity. In addition, an audit does not address the possibility that material errors or irregularities may occur in the future. Also, our use of professional judgment and the assessment of materiality for the purpose of our audit means that matters may exist that would have been assessed differently by insurance commissioners.

It is the responsibility of the management of the Corporation to adopt sound accounting policies, to maintain an adequate and effective system of accounts, and to establish and maintain internal control that will, among other things, provide reasonable, but not absolute, assurance that assets are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting practices prescribed or permitted by the Louisiana Insurance Department.

The Insurance Commissioner should exercise due diligence to obtain whatever other information that may be necessary for the purpose of monitoring and regulating the statutory financial position of insurers and should not rely solely upon the independent auditor's report.

- d. We will retain the work papers prepared in the conduct of our audit until the Insurance Department of the State of Louisiana has filed a Report of Examination covering 1999, but not longer than seven years. After notification to the Corporation, we will make the work papers available for review by the Insurance Department of the State of Louisiana at the offices of the insurer, at our offices, at the Insurance Department or at any other reasonable place designated by the Insurance Commissioner. Furthermore, in the conduct of the aforementioned periodic review by the Insurance Department of the State of Louisiana, photocopies of pertinent audit work papers may be made (under the control of the accountant) and such copies may be retained by the Insurance Department of the State of Louisiana.
- e. This is the fifth year the engagement director has served in that capacity with respect to the Corporation. The engagement director is licensed by the Louisiana Board of Public Accountancy and is a member in good standing of the American Institute of Certified Public Accountants.
- f. To the best of our knowledge and belief, we are in compliance with the requirements of section 7 of the NAIC's *Model Rule (Regulation) Requiring Annual Audited Financial Reports* regarding qualifications of independent certified public accountants.

This letter is furnished solely to enable you to comply with the Insurance Department of the State of Louisiana and should not be used for any other purpose.

Portlithwaite & Netterville

Baton Rouge, Louisiana
April 11, 2000





Postlethwaite & Netterville
A Professional Accounting Corporation

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REPORT ON INTERNAL CONTROL

The Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

In planning and performing our audit of the financial statements of Louisiana Workers' Compensation Corporation (the Corporation) for the year ended December 31, 1999, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of internal control elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control and its operation that we consider to be material weaknesses as defined above.

This report is intended solely for the information and use of the Board of Directors, management, and others within the Corporation and for purposes of filing with insurance regulatory authorities and the Louisiana Legislative Auditor's Office and should not be used for any other purposes.

Postlethwaite & Netterville

Baton Rouge, Louisiana
April 11, 2000



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**Longshore and Harbor Workers'
Compensation Act, Form LS-513, Report of
Payments for the Year Ended
December 31, 1999 and Independent
Auditors' Report**

LOUISIANA WORKERS' COMPENSATION CORPORATION

INDEX TO
LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT
FORM LS-513, REPORT OF PAYMENTS
FOR THE YEAR ENDED DECEMBER 31, 1999

Independent Auditors' Report..... 2

Longshore and Harbor Workers' Compensation Act Form LS-513 3

Note to Form LS-513..... 4



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INDEPENDENT AUDITORS' REPORT

The Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

We have audited the compensation and medical payments (as defined in the Longshore and Harbor Workers' Compensation Act, and Extensions, "the Act") included on the accompanying Form LS-513, Report of Payments of Louisiana Workers' Compensation Corporation for the year ended December 31, 1999. This form is the responsibility of the Company's management. Our responsibility is to express an opinion on the accompanying Form LS-513 based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the accompanying Form LS-513 is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in Form LS-513. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the compensation and medical payments included on Form LS-513 referred to above present fairly, in all material respects, the compensation and medical payments made by Louisiana Workers' Compensation Corporation for the year ended December 31, 1999, as defined in the Act referred to in the first paragraph.

This report is intended solely for the information and use of the Board of Directors and management of the Corporation, the Louisiana Legislative Auditor's Office, and the U. S. Department of Labor, Division of Longshore and Harbor Workers' Compensation, and should not be used for any other purpose.

Postlethwaite & Netterville

Baton Rouge, Louisiana
April 11, 2000



LOUISIANA WORKERS' COMPENSATION CORPORATION

LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT
FORM LS-513, REPORT OF PAYMENTS
FOR THE YEAR ENDED DECEMBER 31, 1999

COMPENSATION ACT	Number of Cases Compensated	Compensation Payments (000)	Medical Payments (000)
Longshore	1,117	\$10,153	\$8,953
Defense Base	-	-	-
Nonappropriated Funds	-	-	-
Outer Continental Shelf	-	-	-
District of Columbia	-	-	-
Total Payments		<u>\$10,153</u>	<u>\$8,953</u>
Total Compensation and Medical Payments			<u>\$19,106</u>

See note to Form LS-513

LOUISIANA WORKERS' COMPENSATION CORPORATION

FORM LS-513, REPORT OF PAYMENTS

NOTE TO FORM LS-513

1. BASIS OF REPRESENTATION

The form has been prepared in conformity with the Longshore and Harbor Workers' Compensation Act and Related Statutes (the Act).

The number of cases compensated is the number of incidents of injury or death for which compensation and medical payments were made during the year for claims paid during the year ended December 31, 1999.

Compensation Payments are the money allowances paid to an employee or his dependents for disability or death as provided for in the Act. Compensation payments include payments of indemnity in the same manner and at the same intervals as wages, funeral benefits, and in the case of permanent injury, any additional payments as set forth in the Act.

Medical Payments are the money allowances paid for such medical, surgical and other attendance or treatment, nursing and hospital services, laboratory, X-ray, and other technical services which the nature of the injury and the process of recovery may require. Medical payments also include necessary dental care and treatment, medicine, crutches or other apparatus and prosthetic devices, and any other medical service or supply, including the reasonable and necessary cost of travel incident thereto.

The amounts do not include accruals for liabilities incurred but unpaid at the end of the year.

Financial Statements for the Years Ended
December 31, 1999 and 1998 and
Independent Auditors' Report

Supplemental Statement of Board Member
Compensation and Independent Auditors'
Report

Independent Auditors' Report on Compliance
and on Internal Control over Financial
Reporting Based on an Audit of Financial
Statements Performed in Accordance with
Government Auditing Standards

LOUISIANA WORKERS' COMPENSATION CORPORATION
Index to Consolidated Financial Statements
Years Ended December 31, 1999 and 1998

	Page
<u>Financial Statements</u>	
Independent Auditors' Report	2
Consolidated Balance Sheets	3
Consolidated Statements of Income and Comprehensive Income	4
Consolidated Statements of Changes in Policyholders' Equity	4
Consolidated Statements of Cash Flows	5
Notes to Consolidated Financial Statements	6
<u>Supplemental Information</u>	
Independent Auditors' Report	13
Supplemental Schedule of Board Member Compensation	14
<u>Other Report Required by <i>Government Auditing Standards</i></u>	
Independent Auditors' Report on Compliance and on Internal Control over Financial Reporting Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	16



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

We have audited the accompanying consolidated balance sheets of Louisiana Workers' Compensation Corporation and Subsidiary (the Corporation) as of December 31, 1999 and 1998, and the related consolidated statements of income and comprehensive income, changes in policyholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards and *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Louisiana Workers' Compensation Corporation and Subsidiary as of December 31, 1999 and 1998, and the results of their operations and their cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued a report dated April 11, 2000 on our consideration of the Corporation's internal control over financial reporting and our tests of their compliance with certain provisions of laws and regulations.

Postlethwaite & Netterville

Baton Rouge, Louisiana
April 11, 2000

Page 2



LOUISIANA WORKERS' COMPENSATION CORPORATION
Consolidated Balance Sheets
(in thousands)

ASSETS	December 31,	
	1999	1998
Cash and cash equivalents	\$ 23,358	\$ 18,017
Investment securities available for sale - Note 3	524,084	572,435
Premiums receivable (net of allowance of \$12,300,000 in 1999 and \$9,300,000 in 1998)	56,181	45,436
Recoverable from reinsurers	200,510	131,368
Fixed assets less accumulated depreciation - Note 5	13,252	13,938
Deferred policy acquisition costs - Note 4	670	568
Other assets	6,122	6,183
TOTAL ASSETS	\$ 824,177	\$ 787,945
 LIABILITIES AND POLICYHOLDERS' EQUITY 		
Liabilities		
Losses and loss adjustment expenses - Note 6	\$ 509,870	\$ 487,491
Unearned premium reserve	22,813	11,513
Contingent commissions	716	750
Policyholders' deposits	11,885	15,465
Premium taxes and other liabilities	61,983	69,055
TOTAL LIABILITIES	607,267	584,274
 Policyholders' equity		
Retained Earnings	217,568	179,409
Accumulated net unrealized gains (losses)	(658)	24,262
TOTAL POLICYHOLDERS' EQUITY	216,910	203,671
 TOTAL LIABILITIES AND POLICYHOLDERS' EQUITY	 \$ 824,177	 \$ 787,945

See notes to consolidated financial statements.

LOUISIANA WORKERS' COMPENSATION CORPORATION
Consolidated Statements of Income and Comprehensive Income
Years Ended December 31, 1999 and 1998
(in thousands)

	1999	1998
Net premiums earned	\$ 66,472	\$ 98,026
Net investment income	32,117	34,082
Net gain on sale of investments	4,353	3,145
Other income	1,130	1,473
 Total revenues	 104,072	 136,726
Underwriting expenses:		
Losses and loss adjustment expenses	38,759	71,125
Underwriting expenses	22,416	21,399
Other expenses	4,738	2,408
 Total underwriting expenses	 65,913	 94,932
 Net income	 \$ 38,159	 \$ 41,794
Other comprehensive income:		
Unrealized gains on securities:		
Unrealized holding gains arising during period	(20,567)	14,772
Less: reclassification adjustment for gains included in net income	(4,353)	(3,145)
Total other comprehensive income	(24,920)	11,627
 Comprehensive income	 \$ 13,239	 \$ 53,421

See notes to consolidated financial statements.

Consolidated Statements of Changes in Policyholders' Equity
Years Ended December 31, 1999 and 1998
(in thousands)

	Accumulated Net Unrealized Gains (Losses)	Retained Earnings	Total Policyholders' Equity
Balance, January 1, 1998	\$12,635	\$137,615	\$150,250
Comprehensive income	11,627	41,794	53,421
Balance, December 31, 1998	24,262	179,409	203,671
Comprehensive income	(24,920)	38,159	13,239
Balance, December 31, 1999	(\$658)	\$217,568	\$216,910

See notes to consolidated financial statements

LOUISIANA WORKERS' COMPENSATION CORPORATION
Consolidated Statements of Cash Flows
Years Ended December 31, 1999 and 1998

	1999	1998
Cash flows from operating activities:		
Net income	\$ 38,159	\$ 41,794
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation	1,089	1,530
Gain on sales of investments	(4,353)	(3,145)
Net amortization of bond premium	1,379	1,377
Premiums receivable written off	1,655	3,607
Increase in premiums receivable	(15,400)	(3,241)
Increase (decrease) in allowance for doubtful accounts	3,000	(1,200)
Increase in recoverable from reinsurers	(69,142)	(76,598)
Decrease (increase) in deferred policy acquisition costs	(102)	111
Decrease in other assets	61	597
Increase in liability for losses and loss adjustment expenses	22,379	46,800
Increase (decrease) in unearned premium reserve	11,300	(2,189)
Decrease in contingent commissions	(34)	(772)
Increase (decrease) in premium taxes and other liabilities	(7,072)	18,117
Net cash provided by (used in) operating activities	(17,081)	26,788
Cash flows from investing activities:		
Purchases of investments	(110,777)	(256,534)
Proceeds from paydowns and sales of investments	137,182	227,835
Purchases of fixed assets - net	(403)	(998)
Net cash provided by (used in) investing activities	26,002	(29,697)
Cash flows from financing activities:		
Decrease in policyholders' deposits	(3,580)	(4,726)
Net cash used in financing activities	(3,580)	(4,726)
Net increase (decrease) in cash and cash equivalents	5,341	(7,635)
Beginning cash and cash equivalents	18,017	25,652
Ending cash and cash equivalents	<u>\$ 23,358</u>	<u>\$ 18,017</u>

See notes to consolidated financial statements.

LOUISIANA WORKERS' COMPENSATION CORPORATION
Notes to Consolidated Financial Statements
Years Ended December 31, 1999 and 1998

1. ORGANIZATION

Louisiana Workers' Compensation Corporation (the Corporation) is a private, nonprofit corporation created to operate as a domestic mutual insurance company by Act 814 of the 1991 Regular Session of the State of Louisiana legislature and subsequent voter approval of a constitutional amendment. Louisiana Revised Statutes (LRS) 23:1404B (1) provides that *"Should the corporation's assets be insufficient to pay claims as they become due, then the full faith and credit of the state of Louisiana shall be pledged . . . for the payment of claims. This full faith and credit guarantee shall expire in five years or at such time as the United States Department of Labor approves United States Longshore and Harbor Worker's Act coverage by the corporation without such security, whichever occurs later."* At December 31, 1999, this guarantee has not expired. (See Note 11.) The Corporation provides workers' compensation insurance coverage to employers in Louisiana and began issuing policies on October 1, 1992.

On September 6, 1996, the Corporation formed a nonprofit non-stock subsidiary, LWCC Multi-State Facility Agency, Inc. (the Agency) without capital infusion. This subsidiary functions as an insurance agency which facilitates the solicitation and negotiation of insurance policies with Louisiana employers with exposures outside of Louisiana as authorized by LRS § 23:1393A(2). Insurance policies with non-Louisiana exposures are placed with a national insurance company which pays the Agency a commission. The purpose of the Agency is not to make a profit, but to provide a single location for the processing of applications, payments, and claims for the insureds with both Louisiana and non-Louisiana exposures and to assist the Corporation in retaining existing policies and producing new Louisiana business. The Agency expects to pass the commissions it receives from the partnered insurance company in excess of its expenses to the independent agents producing the business. Intercompany balances have been eliminated in preparation of these consolidated financial statements.

The Corporation is not an agency or division of the State of Louisiana nor has it ever received any state or federal funding. These financial statements are discretely presented in the State of Louisiana Comprehensive Annual Financial Report under the guidance of Governmental Accounting Standards Number 14 *The Financial Reporting Entity* because the State of Louisiana provides its full faith and credit to the Corporation.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Basis of Presentation

These financial statements are presented in conformity with generally accepted accounting principles. The application of these accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses. Actual results may differ from those estimates.

b. Certificates of Deposits and Cash and Cash Equivalents

Certificates of deposits in excess of the federally insured limit of \$100,000 are collateralized by the issuing financial institutions. Certificates of deposits and cash equivalents owned have maturity dates of less than ninety days and have fair values approximating carrying amounts.

For purposes of reporting cash flows, cash and cash equivalents include cash on deposit and highly liquid investments, both readily convertible to known amounts of cash and so near maturity that there is insignificant risk of changes in value.

c. Investments

The Corporation classifies its investments as trading, available for sale, or held to maturity based upon its intent and ability to hold the investment. This classification is made at the acquisition of the security and is reassessed at each year end. Realized gains and losses on sales of investments are recognized in net income using the specific identification basis. Unrealized gains and losses on trading securities are reflected in earnings and the related asset is stated at estimated fair value. Unrealized gains and losses on available for sale securities are reflected as an adjustment of policyholders' equity and other comprehensive income and the related asset is stated at estimated fair value. Investments classified as held to maturity are stated at amortized cost. The estimated fair values of the securities are based on quoted market prices or dealer quotes.

d. Fixed Assets and Depreciation

The fixed assets owned by the Corporation are carried at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful life of the equipment, generally 5 years. The depreciation on the building is computed on a straight line basis over the estimated useful life of 40 years.

LOUISIANA WORKERS' COMPENSATION CORPORATION
Notes to Consolidated Financial Statements
Years Ended December 31, 1999 and 1998

e. Losses and Loss Adjustment Expenses

Losses and loss adjustment expenses represent the estimated ultimate net cost of all reported and unreported losses incurred. The reserves for unpaid losses and loss adjustment expenses are estimated using individual case-basis valuations and statistical analyses. Those estimates are subject to the effects of trends in loss severity and frequency. Management also relied on certain critical assumptions based on external industry data sources. Such liabilities are necessarily based on estimates and, while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are reflected in current earnings.

In conjunction with its writing of workers' compensation insurance, the Corporation intentionally covers asbestos and/or environmental diseases under the occupational disease section of its policies. In establishing the liability for unpaid claims and claim adjustment expenses related to asbestos and/or environmental claims, the Corporation considers facts currently known and the current state of the law and coverage litigation. Liabilities are recognized for known claims (including any expected cost of related litigation) when sufficient information has been developed to indicate its existence and a reasonable estimation of the loss can be made. The Corporation uses the same reserving methodology for incurred but not reported reserves for asbestos and/or environmental claims as it does with other workers' compensation claims. Uncertainties remain as to the ultimate liability, if any, relating to asbestos and/or environmental claims due to such factors as the long latency period between exposure and disease manifestation and the resulting potential for involvement of multiple policy periods and insurers for individual claims.

f. Deferred Policy Acquisition Costs

Costs of acquiring new and renewal business are capitalized and charged to expense in proportion to premiums earned.

g. Policyholders' Deposits

Policyholders' deposits represent amounts which have been collected from policyholders as payment security. The deposits are collected in advance of the policy year and the amount of the deposit is based on the estimated annual premium. Upon cancellation or termination of the policy, the deposit is applied to any unpaid premiums with any balance remaining refunded to the policyholder. The policyholders' deposits are interest bearing to the policyholder. Interest expense incurred on policyholders' deposits during 1999 and 1998 was approximately \$321,000 and \$486,000 and is included in general and administrative expenses. Interest paid during 1999 and 1998 on policyholders' deposits was approximately \$536,000 and \$775,000.

h. Premiums Earned

Insurance premiums are generally recognized as earned on a pro rata basis over the policy term. The portion of collected premiums that will be earned in future periods are deferred and reported as unearned premiums. The portion of premiums that has been earned and will be billed in arrears is recognized as earned and reported as premiums receivable. Premiums receivable are periodically reviewed for collectibility and an estimated allowance is established.

i. Reinsurance

In the normal course of business, the Corporation reduces its exposure for any one loss by reinsuring certain levels of risk with other insurance enterprises or reinsurers. The Corporation remains liable to the extent reinsuring companies are unable to meet their treaty obligations. Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsured policy. The effects of subsequent changes in estimated recoverables are accounted for with a corresponding charge or credit to income.

LOUISIANA WORKERS' COMPENSATION CORPORATION
Notes to Consolidated Financial Statements
Years Ended December 31, 1999 and 1998

j. Income Taxes

The Corporation was created by the State of Louisiana to provide a residual market for state mandated workers' compensation insurance. During 1997, the United States Congress codified existing law clarifying the tax-exempt status of the Corporation and other similar corporations. Internal Revenue Code Section 501(c)27B (IRC 501(c)27B) establishes certain conditions and criteria that must be met and maintained on a continuing basis to qualify for tax-exempt status. Following the codification of existing law into IRC 501(c)27B, the Corporation requested that the Internal Revenue Service (IRS) recognize its exempt status under the terms of the new code section. The IRS granted the request under IRC 501(c)27B, which became effective on January 1, 1998 and applies to all years following that date, and informed the Corporation by a letter dated December 22, 1999.

Because IRC 501(c)27B codifies prior law, the Corporation qualifies for exempt status for taxable years prior to 1998 and currently awaits a confirmation of that status from the IRS. The Corporation intends to continue to meet the requirements of Section 501(c)27B. Therefore, no provision has been made in these financial statements for income taxes.

k. Advertising Costs

Advertising costs are expensed as incurred.

l. Insurance Department Regulation

The Corporation is regulated by the Insurance Department of the State of Louisiana using accounting practices prescribed or permitted by that insurance department. The Corporation had net income under these accounting practices of approximately \$40,307,000 and \$40,682,000 for the years ending December 31, 1999 and 1998. At December 31, 1999 and 1998, the Corporation's policyholders' equity under these accounting practices was approximately \$226,112,000 and \$185,788,000. Of these amounts, \$3,000,000 was required to satisfy minimum capital requirements in each year.

The National Association of Insurance Commissioners Risk-Based Capital analysis is a regulatory attempt to measure the amount of statutory capital and surplus an insurer needs, giving consideration to the various risks associated with its operations. Risks inherent in the insurance industry are taken into account in determining this amount, which is referred to as the Risk-Based Capital (RBC) requirement. The RBC requirement is compared with the insurer's adjusted statutory capital and surplus as reflected in its statutory basis Annual Statement. Regulatory action may be taken when an insurer's adjusted statutory capital and surplus falls below its RBC requirement. At December 31, 1999, the Corporation had a total RBC requirement of approximately \$25 million as compared with an adjusted statutory capital and surplus of approximately \$226 million.

3. INVESTMENTS

At December 31, 1999 and 1998, all investments were classified as available for sale and were registered in the Corporation's name. At December 31, 1999 and 1998, the amortized cost and estimated fair value of the portfolio are: (in thousands)

	December 31, 1999				December 31, 1998			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Government Bonds - Issuer Obligations	\$213,971	\$	\$ 8,565	\$205,406	\$229,168	\$ 3,508	\$ 168	\$232,508
Government Bonds - Backed by Loans	50,083	570	1,371	49,282	51,090	2,465		53,555
U. S. Agency Bonds - Backed by Loans	163,349	472	4,975	158,846	165,604	5,477	144	170,937
Collateralized Mortgage Obligations	34,296		1,384	32,912	43,660	277	61	43,876
Common Stocks	63,042	17,090	2,494	77,638	58,650	13,841	933	71,559
	<u>\$524,741</u>	<u>\$18,132</u>	<u>\$18,789</u>	<u>\$524,084</u>	<u>\$548,172</u>	<u>\$25,568</u>	<u>\$1,306</u>	<u>\$572,435</u>

LOUISIANA WORKERS' COMPENSATION CORPORATION
Notes to Consolidated Financial Statements
Years Ended December 31, 1999 and 1998

The expected maturity at December 31, 1999, is: (in thousands)

	Amortized Cost	Estimated Fair Value
Due in one year or less	34,211	\$ 32,926
Due after one year through five years	144,228	139,870
Due after five years through ten years	25,516	23,574
Due after ten years	10,016	9,037
Mortgage-backed securities	247,728	241,039
Common Stocks	<u>63,042</u>	<u>77,638</u>
Total	<u>\$524,741</u>	<u>\$524,084</u>

Actual cash flows may differ from projected cash flows as a result of the borrower's ability to prepay without call or prepayment penalties. At December 31, 1999 all cash and cash equivalents were insured or collateralized with securities held by the Corporation or its agent in the Corporation's name.

Net investment income and gross realized gains and losses for the years ending December 31, 1999 and 1998 are: (in thousands)

	<u>December 31, 1999</u>			<u>December 31, 1998</u>		
	Net Investment Income	Gross Realized Gains	Gross Realized Losses	Net Investment Income	Gross Realized Gains	Gross Realized Losses
Government Bonds - Issuer Obligations	\$13,569	\$ 23	\$ 7	\$13,954	1,118	81
Government Bonds - Backed by Loans	3,748			4,468	190	
U. S. Agency Bonds - Backed by Loans	11,147			11,336		
Collateralized Mortgage Obligations	2,378	18		2,439	3	1
Common Stock	1,159	8,620	4,301	1,051	5,293	3,377
Other	<u>838</u>			<u>1,406</u>		
Total	32,839	<u>\$8,661</u>	<u>\$4,308</u>	34,654	<u>\$6,604</u>	<u>\$3,459</u>
Investment Expenses	<u>(722)</u>			<u>(572)</u>		
Total	<u>\$32,117</u>			<u>\$34,082</u>		

4. DEFERRED POLICY ACQUISITION COSTS

The following reflects the policy acquisition costs deferred for amortization against future income and the related amortization charged to income: (in thousands)

	<u>1999</u>	<u>1998</u>
Balance, beginning of year	\$ 568	\$ 679
Acquisition costs deferred	1,325	1,531
Amortization charged to income	<u>(1,223)</u>	<u>(1,642)</u>
Balance, end of year	\$ 670	\$ 568

5. FIXED ASSETS

At December 31, 1999 and 1998, fixed assets consisted of: (in thousands)

	<u>1999</u>	<u>1998</u>
Land	\$ 605	\$ 605
Building	12,642	12,138
Data processing assets	8,459	8,248
Automobiles	106	1,192
Furniture, fixtures, and equipment	<u>2,443</u>	<u>2,405</u>
Subtotal	24,255	24,588
Less accumulated depreciation	<u>(11,003)</u>	<u>(10,650)</u>
Net fixed assets	<u>\$13,252</u>	<u>\$13,938</u>
Depreciation expense	<u>\$ 1,089</u>	<u>\$ 1,530</u>

LOUISIANA WORKERS' COMPENSATION CORPORATION
Notes to Consolidated Financial Statements
Years Ended December 31, 1999 and 1998

6. LIABILITY FOR LOSSES AND LOSS ADJUSTMENT EXPENSES

Activity in the liability for unpaid claims and claims adjustment expenses is summarized as follows (in thousands):

	1999	1998
Direct Balance at January 1,	\$487,491	\$440,691
Less Reinsurance Recoverables	<u>130,651</u>	<u>54,668</u>
Net Balance at January 1,	<u>356,840</u>	<u>386,023</u>
Net Incurred Related to:		
Current Year	48,760	72,721
Prior Years	<u>(10,001)</u>	<u>(1,596)</u>
Total Incurred	<u>38,759</u>	<u>71,125</u>
Net Paid Related to:		
Current Year	16,504	21,428
Prior Years	<u>68,513</u>	<u>78,880</u>
Total Paid	<u>85,017</u>	<u>100,308</u>
Net Balance at December 31,	310,582	356,840
Plus Reinsurance Recoverables	<u>199,288</u>	<u>130,651</u>
Direct Balance at December 31,	<u>\$509,870</u>	<u>\$487,491</u>

As a result of changes in estimates of incurred events in prior years, the provision for losses and loss adjustment expenses (net of reinsurance recoveries) decreased by \$10,001,000 and \$1,596,000 in 1999 and 1998 because of lower-than-anticipated losses on the development of the claims.

7. REINSURANCE ACTIVITY

The Corporation limits its loss exposure on large risks by ceding certain levels of risks with other insurers or reinsurers through general reinsurance treaties. Amounts pertaining to reinsurance premiums which were deducted from premiums earned were approximately \$75,839,000 and \$70,211,000 for the years ending December 31, 1999 and 1998.

Estimated amounts pertaining to reinsurance that were deducted from losses incurred and loss adjustment expenses were approximately \$92,203,000 and \$85,293,000 for the years ended December 31, 1999 and 1998. The amounts of ceded commissions deducted from other underwriting expenses were approximately \$21,098,000 and \$18,454,000 for the years ending December 31, 1999 and 1998.

The Corporation evaluates the financial condition of its reinsurers and monitors concentration of credit risk arising from economic characteristics of its reinsurers to minimize its exposure to significant losses from reinsurance insolvencies. Included in recoverable from reinsurers are two receivables from two reinsurance companies of approximately \$55 million and \$73 million. At December 31, 1999, the Corporation held collateral under reinsurance agreements in the form of letters of credit totaling \$3,881,000.

8. COMMITMENTS

At December 31, 1999, the Corporation was committed under the terms of non-cancelable equipment leases as follows (in thousands):

Year	Equipment Leases
2000	608
2001	260
2002	62
2003	3
2004 and later	0

The Corporation incurred rental expense of approximately \$1,438,000 and \$1,487,000 during the years ending December 31, 1999 and 1998 for lease payments.

LOUISIANA WORKERS' COMPENSATION CORPORATION

Notes to Consolidated Financial Statements

Years Ended December 31, 1999 and 1998

9. RETIREMENT PLAN

The Corporation sponsors a defined contribution pension plan covering substantially all of its employees. Contributions to the pension plan are at the Board of Directors' discretion. Contributions and costs incurred were 5% for each of the years ending December 31, 1999 and 1998 of each covered employee's salary and totaled approximately \$585,000 and \$549,000 for 1999 and 1998.

The Corporation also sponsored a savings plan under Section 457 of the Internal Revenue Code covering all eligible employees. Participating employees could contribute up to 15% of their eligible salary with the Corporation matching up to 5% of their eligible salary. Effective December 31, 1997, the Corporation froze all contributions to this savings plan and transferred the assets to a trust account. Participating employees must meet certain eligibility requirements, primarily termination of employment or reaching retirement age, before withdrawing contributions.

Effective January 1, 1998, the Corporation began sponsoring a savings plan under Section 401k of the Internal Revenue Code covering all eligible employees. Participating employees may contribute up to 15% of their eligible salary with the Corporation matching up to 5% of their eligible salary. Contributions expense of the Corporation was approximately \$369,000 and \$373,000 in 1999 and 1998.

10. RELATED PARTY TRANSACTIONS

In the normal course of business, the Corporation conducts transactions with a board member. This board member is affiliated with insurance agencies which receive commissions for policies placed with the Corporation. The commissions paid are based on the standard rates used for all agents and were not significant to the Corporation in 1999 or 1998.

In addition, the Corporation leased space in its office building to a company owned by a board member during 1998. The rent paid by this company was comparable to rent paid by other tenants in the office building and was not significant to the Corporation.

11. SUBSEQUENT EVENT

On April 10, 2000, the United States Department of Labor (USDOL) informed the Corporation that it has tentatively approved *United States Longshore and Harbor Worker's Act* coverage by the Corporation without the full faith and credit of the state of Louisiana. The tentative effective date is May 1, 2000. Upon final approval by the USDOL, the full faith and credit of the state of Louisiana immediately ceases for all claims arising after that date and the Corporation begins participation in, contributions to, and receives protection under the insurance guaranty association fund created and operating under LRS§ 22:1375 et seq. on a prospective basis. In addition, the Corporation must pledge securities to the Louisiana Department of Insurance (DOI) to hold the state harmless from all claims arising from any legal obligation of the Corporation to which the full faith and credit guarantee of the state is pledged. The Corporation estimates the amount of securities that would have been required to be pledged to the DOI at December 31, 1999 to be approximately \$61 million. Upon final approval, the USDOL will require the Corporation to issue a letter of credit estimated to be approximately \$400,000.

Upon extinguishment of the full faith and credit of the state of Louisiana, the Corporation must comply with surplus and reserve requirements for a domestic mutual insurer. In addition, the specific legislative limitations on the Corporation's investments in LRS§ 23:1405A will be removed and the Corporation's investments must comply with the provisions of the Louisiana Insurance Code applicable to domestic insurers as provided in LRS§ 22:841 et seq.

Supplemental Information



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INDEPENDENT AUDITORS' REPORT
ON SUPPLEMENTAL INFORMATION

To the Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

Our report on our audit of the basic consolidated financial statements of Louisiana Workers' Compensation Corporation and Subsidiary for 1999 appears on page 2. That audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplemental Schedule of Board Member Compensation for the year ended December 31, 1999, is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

Postlethwaite & Netterville

Baton Rouge, Louisiana
April 11, 2000



LOUISIANA WORKERS' COMPENSATION CORPORATION
Supplemental Schedule of Board Member Compensation
Year Ended December 31, 1999
(in thousands)

Louisiana Workers' Compensation Corporation (the Corporation) board members are paid no salaries. The Corporation offers board members other than legislative members and the Insurance Commissioner's representative a per diem for actual attendance at board and committee meetings. The following amounts were paid to the Corporation's Board of Directors during the year ended December 31, 1999.

Boysie Bollinger	4
Joe Burns	9
Clark Cosse' III	9
Carl Crowe	10
Barbara Fagan	7
Seth Keener	9
John Kennedy	7
Ed Taylor	8
Aubrey Temple	10

Other Report Required by *Government Auditing Standards*



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Report on Compliance and on Internal Control over Financial Reporting
Based on an Audit of Financial Statements Performed in
Accordance with Government Auditing Standards

To the Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

We have audited the consolidated financial statements of Louisiana Workers' Compensation Corporation as of and for the year ended December 31, 1999, and have issued our report there on dated April 11, 2000. We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether Louisiana Workers' Compensation Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Louisiana Workers' Compensation Corporation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of the Board of Directors, management and others within the Corporation and for purposes of filing with insurance regulatory authorities and the Louisiana Legislative Auditor's Office and should not be used for any other purposes.

Postlethwaite & Netterville

Baton Rouge, Louisiana
April 11, 2000



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April 11, 2000

To the Board of Directors
Louisiana Workers' Compensation Corporation
Baton Rouge, Louisiana

We have audited the financial statements of Louisiana Workers' Compensation Corporation for the year ended December 31, 1999, and have issued our report thereon dated April 11, 2000. Professional standards require that we provide you with the following information related to our audit.

Our Responsibility Under Generally Accepted Auditing Standards

Our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance about whether the financial statements are free of material misstatement. Because of the concept of reasonable assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, irregularities, or illegal acts, including fraud and defalcations, may exist and not be detected by us.

As part of our audit, we considered the internal control of Louisiana Workers' Compensation Corporation. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

Significant Accounting Policies

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by Louisiana Workers' Compensation Corporation are described in Note 2 to the financial statements. We noted no transactions entered into by the Corporation during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

Accounting Estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.



We believe that the liability for losses and loss adjustment expenses and related reinsurance recoverables are significant and particularly sensitive accounting estimates. Management's estimate of the liability for losses and loss adjustment expenses and related reinsurance recoverables are based on the loss reports on individual cases, the cost of processing and investigating claims, and estimates of the cost of claims incurred but not reported. As a part of these estimates, management relies on historical trends and assumptions developed by NCCI for activity in the State of Louisiana, as well as the expertise of Milliman and Robertson, Inc. who also opines on the reasonableness of the estimated liabilities for losses and loss adjustment expenses. We have performed tests of the historical data used by management in these estimates and relied on a review by Tillinghast – Towers Perrin of the key factors and assumptions contained in the Milliman and Robertson, Inc. actuarial report and opinion on the liability for losses and loss adjustment expenses to satisfy ourselves as to its reasonableness in relation to the financial statements taken as a whole.

Management also makes significant assumptions in its estimates of investment valuations, premium recognition, allowance for doubtful accounts receivable, depreciation and amortization, and certain other accrued expenses.

Significant Audit Adjustments

For purposes of this letter, professional standards define a significant audit adjustment as a proposed correction of the financial statements that, in our judgment, may or may not have been detected except through our auditing procedures. These adjustments may include those proposed by us but not recorded by the Corporation that could potentially cause future financial statements to be materially misstated, even though we have concluded that such adjustments are not material to the current financial statements.

We proposed no audit adjustments that could, in our judgement, either individually or in the aggregate, have a significant effect on the Corporation's financial reporting process.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report.

We are pleased to report that no such disagreements arose during the course of our audit.

Consultations with Other Independent Accountants

To the best of our knowledge, management has not consulted with or obtained opinions from other independent accountants during the past year that are subject to the requirements of Statement on Auditing Standards No. 50, *Reports on the Application of Accounting Principles*.

Issues Discussed Prior to Retention of Independent Auditors

We had no discussions with management related to significant accounting and auditing matters prior to our retention as the Corporation's auditors.



Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing our audit.

This information is intended solely for the use of the Board of Directors and management of Louisiana Workers' Compensation Corporation and the Louisiana Legislative Auditors Office and should not be used for any other purpose.

Postlethwaite & Netterville

