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LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION

December 31, 1993

Audit of Financial Statements

December 31, 1993

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the audited, or reviewed, entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date OCT 0 7 1998

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Board of Directors Louisiana Thoroughbred Breeders Association

Independent Auditor's Report

We have audited the statement of assets, liabilities and fund balance - modified cash basis of LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION (a non-profit organization) as of December 31, 1993 and the related statements of revenues and expenses - modified cash basis, and changes in fund balance - modified cash basis, for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note A, the Association's policy is to prepare its financial statements on the modified basis of cash receipts and disbursements; consequently, certain revenue and the related assets are recognized when received rather than when earned and certain expenses are recognized when paid rather than when the obligation is incurred. Accordingly, the accompanying financial statements are not intended to present financial position and results of operations in conformity with generally accepted accounting principles.

As discussed in Note F, the Association has recorded accounts receivable related to the publication of the Louisiana Horse magazine. In our opinion, accounts receivable should not be recorded using the modified cash basis of accounting. The effect of recording accounts receivable is to increase assets, fund balance and revenues by \$53,661.

In our opinion, except for the effects of recording accounts receivable, as discussed in the preceding paragraph, the financial statements referred to in the first paragraph present fairly, in all material respects, the assets, liabilities and fund balance of LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION as of December 31, 1993, and its revenue and expense and changes in fund balance for the year then ended on the basis of accounting as described in Note A.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 11 - 15 is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, except for the effects of recording accounts receivable, as discussed above, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Information for the year ended December 31, 1992, is presented for comparative purposes only and was extracted from the financial statements presented by fund for that year, on which a qualified opinion dated March 24, 1993, was expressed.

A Professional Accounting Corporation

La Rete, Selet, Roney & Sland

May 25, 1994

IABILITIES AND FUND BALANCE - MODIFIED CASH BASIS
December 31, 1993
With Comparative Totals for 1992 LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE - MODIFIE

	1s 1992 1992	103 601	$\frac{1.363.13}{1.363.13}$	48,310	76,499	30	1,890,596		299, 102 148, 359	150,743	878		7,520	28,395	\$2,069,734
	Totals (Memorandum 1993	A27 126	1.729.3	28	87,953 26,425	10	2,329,282		313.377	131,899	875		7,500	28,375	\$2,489,556
	Political Action Committee	α/O C	, ,	• •		•	2,048	•			•			'	\$ 2,048
Restricted	078 Open Races	128 140			87.953	•	1,755,475			•	•			,	\$1,755,475
Restr	SALAM	21 751	0	1 1			31,451		, ,	,	•		,	•	\$ 31,451
	Louisíana Champions Day	12 466	1	t 1	1 1		12,466				•		· ·	•	\$ 12,466
ricted	Louisiana Horse	50 105		53,661	1 ,		205,766	•	58.091 19.404	38,687	•		· .	•	\$ 244,453
Unrestricted	Operating	108 576	90.	4,676		10	322,076		255, 286	93,212	875	ć	7,500	28,375	\$ 443,663
	ASSETS	CURRENT ASSETS	Investments - Certificates of Deposits and Mutual Funds	Accounts Receivable Payroll Taxes Receivable	Due From State Treasury Oue From Breeders' Sales Company	NSF Checks Held	Total Current Assets	PROPERTY AND EQUIPMENT Buildings, Furniture, Fixtures and	ک Less: Accumulated Depreciation	Property and Equipment - Net	OTHER ASSETS Utility Deposits	Investment - Breeders Sales Company	Due From Other Funds	Total Other Assets	

The accompanying notes are an integral part of these financial statements.

- MODIFIED CASH BASIS LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE - MODIFIE December 31, 1993

With Comparative Totals for 1992

ιΛ	n Only)			<u>2,302</u>	52,892	28.380	35,900	26 / 30	1,980,942	\$2,069,73 4
Totals	(Memorandum Only)		\u2.50/	7,565	115,172	29,410	36,910	152,082	2,337,474	\$2,489,556
Political	Action	•	, ;	200	200	7,500	7,500	8,000	(5,952)	\$ 2,048
cted	Open Races		· •	•				•	1,755,475	\$1,755,475
Restricted	SALAM		' ••		1	, 1		•	31,451	\$ 31,451
	Champions		' •	-	1	, ,	1	•	12,466	\$ 12,466
icted	Louisiana Horse		· ←		•	, ,		•	244,453	\$ 244,453
Unrestricted	Operating		\$ 113,507	1,165	114,672	29.410	29,410	144.082	299, 581	\$ 443,663
		LIABILITIES AND FUND BALANCE (DEFICIT) CURRENT LIABILITIES	Deposits - Futurity Races	Other Liabilities	Total Current Liabilities	LONG-TERM LIABILITIES Deposits - Futurity Races Due to Other Funds	Total Long-Term Liabilities	Total Liabilities	FUND BALANCE (DEFICIT)	
		→					4			

The accompanying notes are an integral part of these financial statements.

LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION STATEMENT OF REVENUES AND EXPENSES - MODIFIED CASH BASIS

December 31, 1993 With Comparative Totals for 1992

Totals brandum Only)	<u> </u>	56 \$ 263.781	5 2.903.08	68.07	8 0 42.45	75,26	81.21	3,941,917	3 2.147.90	413.24	157.55	43.67	14.39	5 17,72	20.39	29.7	1,16,23	11.51	38.96 58.96	19.40	2 19.05	4.33 0.33	87.48	263.78	10.53	5,459 2,263	3,749	192,608
(Memorr	1993	സധ	01.00	004 00. 0	339 339 339	2000 240	ou Ou	3,604,49	785.1	337.55		ക്	عنمن	vα vo	صر سرر	335	2 2 4	0.0	!~ \\	~ د ص) i	∞	100 ¢	4 /103	42.00	2.28	ુ	\$ 356,53
Political Action	Commit	۱ ۱ مم	ı	, ,	• •		2.200	2,200	•	•		•	• 1		•		. •			• •	•		***		200	• •	611	\$ 1,589
icted OTB	Open Races	· ·	2,464,190	, ,		56,195	, ,	2,520,385	1 458 481	1000	٠.	1		, ,	•	. (, ,	•	٠.	•	•	, 20	۷,	201 356	222	, ,	1,659,865	\$ 860,520
Restricted	SALAM	· ••	237,255	1 1	•	583) r	237,838	326 672	260.036	1 1	•	7.3	102	, ,	• •		•		•	1 1	•	• •	. ,	•		326,847	(89,009)
Champions	<u>[</u>	1 •**	, , ;	187.958	, , ,	1,075	85,204	323,363		337,553	•	, ,	1.6/8	S	3	٠,	33,849	• •	, ,	•	• •	9.970	, ;	37,818	i 1	, 1	433,002	\$ (109,639)
Unrestricted	Horse	•	• (, 1	139.678	2,787	, I	142,465	-		58,668	, ,	4.143 1.260	7	4.345	4 200 400	CO.	်င္လ	က် ထိုကို	٠ 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9.	35.	Ç	99,394		; (3.812	- 4	\$ (88,617)
Unres	Operating	\$ 201.356	g. '	1 ,	, ,	5∞	17.465	24	[138.412		14.563			•	• •		•		•			46.447	.53	1.993	596, 553	- 41
		VUES issions	issions - is	300	r S	editing rest	Member Dues	<u>}</u>	PENSES	reeders	alaries	egister ension	elephone ffice Supp	rinting	ostage ar avroll Ta	omputer !	dvertisin	eetings :	epairs and	nsuranc ent	ravel	္ပင္ပ	ther chlicatio	asual Labor	dministra	Equipment Rental	2) 	EXCESS (DEFICIT) OF REVENUE OVER EXPENSE

The accompanying notes are an integral part of these financial statements.

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STATEMENT OF CHANGES IN FUND BALANCE - MODIFIED CASH BASIS LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION December 31, 1993 With Comparative Totals for 1992

SEGINNING OF 400,710 229,749 28,900 29,785 1,299,339 (7,541) 1,980,942 ICIT) OF ICIT) OF (88,617) (109,639) (89,009) 860,520 1,589 356,532 OF FUNDS IN FTHE PROGRAMS 117,183 103,321 93,205 90,675 (404,384)	IOD ADJUSTMENT - 7,520 (7,520)	- BEGINNING OF FREVIOUSLY ED \$ 393.190 \$ 229.749 \$ 28,900 \$ 29,785 \$ 1.299.339 \$ (21) \$ 1.980.942	Dolitical Action n_Races Committee 19		SALAM 29.78 29.78 (89.00	විවි	Louisiana Horse \$ 229.749 229.749 (88.517)	Operat. 400. (218.	BALANCE - BEGINNING OF YEAR AS PREVIOUSLY REPORTED PRIOR PERIOD ADJUSTMENT ERROR IN CLASSIFICATION OF FUNDS TRANSFERRED SALANCE - BEGINNING OF YEAR AS RESTATED EXCESS (DEFICIT) OF REVENUE OVER EXPENSE TRANSFER OF THE SUPPORT OF THE ASSOCIATION'S PROGRAMS
BALANCE - END OF YEAR \$ 299,581 \$ 12,466 \$ 31,451 \$ 1,755,475 \$ 6,337,474	400.710 229.749 28.900 29.785 1.299.339 (7.541) (218.312) (88.617) (109.639) (89.009) 860.520 1.589 117.183 103.321 93.205 90.675 (404.384)	7,520 - <th>\$ 393.190 \$ 229.749 \$ 28.900 \$ 29.785 \$ 1.299.339 \$ (21) \$ 7.520 -</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	\$ 393.190 \$ 229.749 \$ 28.900 \$ 29.785 \$ 1.299.339 \$ (21) \$ 7.520 -						

The accompanying notes are an integral part of these financial statements.

NOTE A

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The LOUISIANA THOROUGHBRED BREEDERS ASSOCIATION is a non-profit organization which seeks to promote and further the thoroughbred breeding industry within the state of Louisiana.

BASIS OF ACCOUNTING

The Association's policy is to prepare its financial statements on a modified cash basis that includes recording of depreciation on long-lived assets. Under this basis, revenues are generally recognized when collected rather than when earned, and expenses are generally recognized when paid rather than when incurred. Consequently, accrued income, with the exception of accounts receivable as mentioned in Note E, and expenses, payables and deferred expenses which may be material in amount, are not reflected in the accompanying financial statements, which are not intended to present the financial position and results of operations in conformity with generally accepted accounting principles. If an expenditure results in the acquisition of an asset having an estimated useful life which extends substantially beyond the year of acquisition, the expenditure is capitalized and depreciated over the estimated useful life of the asset.

TOTAL COLUMNS ON COMBINED STATEMENTS - OVERVIEW

Total columns on the combined statements - overview are captioned memorandum only to indicate that they are presented only to facilitate financial analysis. Data in these columns do not present assets, liabilities and fund balance, revenue and expense, and changes in fund balance - modified cash basis in conformity with generally accepted accounting principles.

RESTRICTED FUND - SALAM

Special Accredited Louisiana Bred Maiden races are run at the various race tracks throughout the state. The Association receives 8% of the commission that is earned by the race track hosting each SALAM race. The Association also receives 15.1% of the 6.5% of the total handle on a SALAM race placed at all off-track betting parlors. Finally, the Association receives 15.1% of 1.5% of the portion of the handle placed at off-track betting parlors that represents "exotic" wagers. The Association uses these funds to pay 20% of the earned purse of each SALAM race to the breeders of those horses who either Win, Place or Show in the SALAM race.

RESTRICTED FUND - OTB

A portion of the proceeds collected by the off-track betting parlors throughout the state are remitted to the Association according to the following:

- 1) 10% of the winner's share of the purse, from the host track, when an accredited Louisiana bred horse wins an open race at that track,
- 2) 9.1% of at least 5.5% of the daily handle of the off-track betting parlors. The Association has the potential of collecting on a maximum of 6.5% of the handle depending upon the size of the handle.

NOTE A

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

RESTRICTED FUND - OTB (Continued)

The Association uses the above funds to pay 20% of the earned purse of an open race to the breeders of those horses who are accredited Louisiana bred and either Win, Place or Show in an open race.

Finally, the Association receives 1.5% of the 14% that is remitted by the off-track betting parlors to the state of Louisiana. The Association is obligated to transfer a minimum of 10% of these funds to the operating accounts of the Association as commissions for its assistance in maintaining the OTB - Open Race Fund.

INVESTMENTS

Investments are stated at cost and are comprised of Certificates of Deposit and Treasury Notes, which mature within one year. Also, as mentioned in Note D, the Association has a wholly owned subsidiary (Breeders' Sales Company of Louisiana, Inc.) which is stated at cost. Use of this method does not result in a material difference from the equity method required by generally accepted accounting principles. In contrast to the Association, the subsidiary operates as a for profit corporation and is not included or consolidated in these financial statements. As of December 31, 1993, the market value of the stock exceeds cost.

PROPERTY AND DEPRECIATION

Property and equipment are recorded at cost. Depreciation is provided on the straight-line and accelerated methods over the estimated useful lives of the respective assets. Maintenance and repairs are charged to operations when paid. As mentioned above, betterments and renewals having an estimated useful life which extends beyond the year of acquisition, are capitalized. When property and equipment are sold or otherwise disposed of, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in the results of operations.

Depreciation charged to the unrestricted fund was \$33,119 in 1993 and \$29,716 in 1992.

DEPOSITS HELD FOR FUTURITY RACES

Funds received in nomination of various thoroughbreds to race in future races are accumulated for several years before the actual races are run, with the funds distributed to the winning thoroughbred owners at that time. These amounts are shown as a liability of the Association. Any interest earnings on these deposited monies is considered revenues of the Association.

INCOME TAXES

The Association meets the requirements of Section 501(c)6 of the Internal Revenue Code and therefore is exempt from Federal Income Taxes.

NOTE B

PROPERTY AND EQUIPMENT

Major classifications of property and equipment at December 31, 1993 and 1992 are summarized below:

	Useful Lives (Years)	<u> 1993</u>	<u> 1992</u>
Office Complex	20	\$ 89,826	\$ 89,826
Furniture and Fixtures	5-10	27,941	27,941
Office Equipment	5-10	152,015	137,740
Transportation Equipment	5-10	43,595	<u>43,595</u>
Accumulated Depreciation		313,377 181,478	299,102 148,359
			<u> </u>
		<u>\$131,899</u>	<u>\$150,743</u>

NOTE C

DEFINED CONTRIBUTION PENSION PLAN

The Association has a defined contribution pension plan for all employees who have reached twenty-one years of age and have a minimum of one year of service. The annual contribution shall be equal to 25% of each eligible employee's annual wages and shall be paid in January of the year following the year of eligibility.

The contributions paid for in 1993 totalled \$48,564, while they totalled \$43,675 for 1992.

NOTE D

RELATED PARTY TRANSACTIONS

The Association is the sole shareholder of the Breeders' Sales Company of Louisiana, Inc. The purpose of this company is to organize and operate horse auctions in order for breeders to have a place to sell their horses. It was formed by the Association's Board of Directors in order to keep the income of the two organizations separate.

During 1993 and 1992, the Association was paid \$0 for the management of the Breeders' Sales Company of Louisiana, Inc. In 1993, the Breeders' Sales Company of Louisiana, Inc. had a net loss of \$25,881. In 1992 they had a net income of \$1,662.

As of December 31, 1993, the Breeders' Sales Company of Louisiana, Inc. owes the Association \$26,425 for payment of rent for sales events.

NOTE E

ACCOUNTS RECEIVABLE

Beginning with the purchase of the Louisiana Horse publication in 1990, the Association began recording accounts receivable pertaining to the operation of the publication. Uncollectible accounts receivable are charged directly against earnings when they are determined to be uncollectible. Use of this method does not result in a material difference from the valuation method required by generally accepted accounting principles.

Credit is extended to those who are members of the Association.

NOTE F

LOUISIANA CHAMPIONS DAY

Louisiana Champions Day was enacted by the state legislature so as to include both thoroughbred and quarter horse races on the same racing program. Included in the purse payout for the year ended December 31, 1993, was \$57,205 for quarter horses and \$133,478 for thoroughbred horses, which were paid out of funds received by the Association from the State of Louisiana Department of Economic Development. For the year ended December 31, 1992, \$65,646 was paid for quarter horses and \$149,731 for thoroughbred horses.

NOTE G

POLITICAL ACTION COMMITTEE

The Association formed a committee, known as Breeder's Political Action Committee, for the purpose of representing the Association in legislative matters between the Association and the state of Louisiana. Members of the Association were asked to contribute \$20 to the Association for the support of this committee.

NOTE H

CONCENTRATION OF CREDIT RISK

The Association has several bank accounts whose balance exceeds the insurance coverage provided by the federal government. As of December 31, 1993, \$177,330 of the Cash and Certificates of Deposit balances are uninsured.

SCHEDULE I STATEMENTS OF REVENUES AND EXPENSES OPERATING

	For The Yea Decembe	er 31,
	1993	1992
REVENUES	\$201,356	\$263,781
Commissions - 10%	117,667	121,242
Commissions - 2%	35,600	42,450
Accrediting Fees	17,465	18,770
Members Dues	4,845	8,276
Interest		779
Other Income	1,308	
Total Revenues	<u>378,241</u>	<u>455,298</u>
EXPENSES	7.00 4.10	140,034
Salaries	138,412 65,609	57,365
Insurance		48,134
Advertising and Promotion	56,339	43,675
Pension Plan	48,564	38,816
Casual Labor	46,447	3,246
Contributions	41,530	24,083
Depreciation	29,037	19,055
Accounting and Legal	21,582	23,761
Meetings and Banquets	20,451	22,977
Computer Fees	16,772	11,423
Dues and Subscriptions	16,685	17,209
Telephone	14,563	13,230
Repairs and Maintenance	14,343	14,366
Payroll Taxes	13,845	4,575
Postage and Shipping	11,452	11,613
Office Supplies	11,013	9,000
Rent	8,250	2,601
Trophies	6,624	9,981
Travel	6,369	4,816
Printing	4,737	1,278
Equipment Rental	1,993	7,770
Other .	1,936	160
Registering Expense		
Total Expenses	<u>596,553</u>	529,168
(Deficit) Revenue	* (A= A ATA)	<u>\$(73,870</u>
Over Expense	<u>\$(218,312</u>)	777.71

See independent auditor's report on supplementary information.

SCHEDULE II STATEMENTS OF REVENUES AND EXPENSES LOUISIANA HORSE

	For The Ye Decemb	ears Ended
	1993	1992
REVENUES		
Publications	\$139,678	\$151,732
Interest	<u>2.787</u>	3,699
Total Revenues	142,465	155,431
EXPENSES		
Publication Expense	99,394	87,484
Salaries	58,668	57,323
Advertising and Promotion	21,899	24,814
Rent	9,600	10,400
Repairs and Maintenance	7,580	3,543
Travel	6,922	7,020
Payroll Taxes	4,345	6,029
Telephone	4,143	5,544
Depreciation	4,082	5,633
Equipment Rental	3,812	4,191
Postage and Shipping	3,726	3,584
Utilities	2,288	2,263
Insurance	1,854	1,603
Office Supplies	1,260	2,512
Computer Fees	846	10,234
Dues and Subscriptions	397	87
Other	259	24
Printing		4,767
Total Expenses	231,082	237,055
(Deficit) Revenue		
Over Expense	<u>\$(88,617</u>)	\$(81,264)

See independent auditor's report on supplementary information.

SCHEDULE III STATEMENTS OF REVENUES AND EXPENSES LOUISIANA CHAMPIONS DAY

		Years Ended ber 31,
	1993	1992
REVENUES		
Purses	\$ 187,958	\$ 215,377
Return of Breakage	49,126	68,075
Nominations	33,100	30,100
Tickets	18,380	12,075
Sponsorship	17,000	16,500
Stallion Fees	16,724	15,951
Interest	1,075	5,094
Total Revenues	323,363	363,172
EXPENSES		
Purses Paid Out	337,553	413,246
Casual Labor	37,818	26,185
Advertising and Promotion	33,849	43,291
Trophies	9,970	1,737
Printing	8,659	11,767
Postage and Shipping	3,368	1,484
Telephone	1,678	2,956
Office Supplies	101	79
Other	6	6
Meetings and Banquets	- -	53,883
Computer Fees		162
Travel		820
Total Expenses	433,002	555,616
(Deficit) Revenue		
Over Expense	<u>\$(109,639</u>)	<u>\$(192,444</u>)

See independent auditor's report on supplementary information.

SCHEDULE IV STATEMENTS OF REVENUES AND EXPENSES SALAM

	For The Ye Decemb	ears Ended oer 31,
	1993	1992
REVENUES		
Awards	\$237,255	\$265,272
Interest	583	797
Other		5,792
Total Revenues	237,838	271,861
EXPENSES		
Breeders' Awards	326,672	283,228
Postage	102	8,078
Office Supplies	73	66
Other		18
Total Expenses	326,847	291,390
(Deficit) Revenue		
Over Expense	<u>\$(89,009</u>)	<u>\$(19,529</u>)

SCHEDULE V STATEMENTS OF REVENUES AND EXPENSES OTB - OPEN RACES

	For The Y	lears Ended
	Decen	mber 31,
	<u> 1993</u>	1992
REVENUES		
Awards	\$2,464,190	\$2,637,814
Interest	56,195	57,401
Other	<u> </u>	20
Total Revenues	2,520,385	2,695,235
EXPENSES		
Breeders' Awards	1,458,481	1,864,680
10% Commissions	201,356	263,781
Other	20	12
Office Supplies	8	80
Total Expenses	1,659,865	2,128,553
Excess Revenue		
Over Expense	<u>\$ 860,520</u>	<u>\$ 566,682</u>