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ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION FINANCIAL STATEMENTS AND AUDITOR'S REPORTS SEPTEMBER 30, 1998

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### GEORGE E. MCGOVERN III

## CERTIFIED PUBLIC ACCOUNTANT MEMBER OF AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

P. O. Box 7155 Shreveport, LA 71137-7155 318-222-7555 1543 Grimmett Drive Shreveport, LA 71107 FAX 318-222-7772

George E. McGovern III C.P.A.
George A. Burton, Jr. C.P.A.

November 20, 1998

### Independent Auditor's Report

To the Board of Directors of Ark-La-Tex Investment & Development Corporation (AIDC) Shreveport, LA

I have audited the accompanying statement of financial position of Ark-La-Tex Investment & Development Corporation (AIDC) (a nonprofit organization) as of September 30, 1998, and the related statement of activities & functional expenses, and cash flows for the year then ended. This financial statement is the responsibility of the Organization's management. My responsibility is to express an opinion on this financial statement based on my audit.

I conducted my audit in accordance with generally accepted auditing standards; Government Auditing Standards, issued by the Comptroller General of the United States; and the provisions of Office of Management and Budget Circular A-133, "Audits of Institutions of Higher Education and Other Nonprofit Institutions". Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statement referred to above present fairly, in all material respects, the financial position of AIDC as of September 30, 1998, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles. In accordance with Government Auditing Standards, I have also issued a report dated November 20, 1998 on my consideration of the Company's compliance with laws and regulations.

Sincerely,

George E. McGovern III Certified Public Accountant

### ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 1998

### ASSETS

Current Assets Cash & Cash Equivalents (Note D) Certificates of Deposit (Note D) Accounts Receivable (Note F) Interest Receivable	\$ 290,571 486,164 5,507 3,535
Total Current Assets	<u>785,777</u>
Buildings/Improvements/Land/Equipment (Note G) Buildings/Improvements/Equipment Land	1,242,138 227,500
Total Buildings/Improvements/Land/Equipment	1,469,638
Less: Accumulated Depreciation	( 120,561)
Net Buildings/Improvements/Land/Equipment	1,349,077
Other Assets Deposits (Utilities)	2,500
Total Assets	<u>\$2,137,354</u>
LIABILITIES AND NET ASSETS	
Current Liabilities Current Portion - Notes Payable (Note I) Note Payable - Affiliated Company (Note I) Other Current Liabilities (Note H)	\$ 7,615 28,651 <u>362</u>
Total Current Liabilities	36,628
Long Term Notes Payable Net of Current Portion (Note I)	44,287
Total Liabilities	80,915
Net Assets	2,056,439
Total Liabilities and Net Assets	<u>\$2,137,354</u>

## ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION STATEMENT OF ACTIVITIES & FUNCTIONAL EXPENSES FOR THE YEAR ENDING SEPTEMBER 30, 1998

#### Revenues

Rent & Other (Note G) Loan Servicing and Processing (Note B & C) Contribution from The Coordinating & Development Corporation Grants (Note O) Interest	\$	146,268 65,855 107,443 375,000 42,017
Total Revenues		736,583
Expenditures		
Repairs Salaries and Payroll Tax Interest (Note I) Office Miscellaneous Advertising Auto Contract Rent Dues Insurance Professional Telephone Meetings Depreciation (Note G)		3,109 127,435 4,328 4,949 1,444 116 822 3,180 6,436 1,521 12,209 4,117 1,871 1,871 3,624 42,221
Total Expenditures		217,382
Revenues in Excess of Expenditures		519,201
Net Assets @ Beginning of Year	_1	,537,238
Net Assets @ End of Year	<u>\$2</u>	<u>,056,439</u>

## ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDING SEPTEMBER 30, 1998

Cash Flows from Operating Activities Increase in Net Assets Depreciation Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities (Increase) Decrease in Accounts Receivable (Increase) Decrease in Interest Receivable Increase (Decrease) in Other Current Liabilities	\$ ( (	519,201 42,221 2,865) 2,135) 218)
Net Cash from Operating Activities		556,204
Cash Flows from (Used By) Investing Activities Purchase and Improvements of Land and Building Purchase of Certificates of Deposit	(	967,877) 95,641)
Net Cash from (Used By) Investing Activities	_(1	<u>,063,518</u> )
Cash Flows from (Used By) Financing Activities Payment on Principal Borrowing		178,596) 200,000
Net Cash from (Used By) Financing Activities	<b>.</b>	21,404
Increase (Decrease) in Cash & Cash Equivalents	(	485,910)
Cash & Cash Equivalents @ Beginning of Year		776,481
Cash & Cash Equivalents @ End of Year	<u>\$</u>	290,571

Note: The Company considers all maturities less than three months to be cash equivalents and no income taxes were paid. Interest of \$4,328 was paid in FYE 9/98 and none of this was capitalized.

## ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 1998

#### NOTE A - ACCOUNTING POLICIES

The accompanying financial statement has been prepared on a modified accrual basis, whereby all revenues are recognized when susceptible to accrual and expenditures are recorded when the related fund liability is incurred. Ark-La-Tex Investment & Development Corporation (AIDC) uses funds to report on its financial position and the results of operations. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain grants/programs/division. A fund is a separate accounting entity with a self-balancing set of accounts. Governmental funds are used to account for all of AIDC's activities.

AIDC is a private, not-for-profit, IRS Section 501(c)(4) Corporation. The Company operates primarily in the ten parishes of Northwest Louisiana. It is governed by an elected Board of Directors and provides business, industrial and economic development to both the private sectors and area governments.

<u>Depreciation</u> - Depreciation is provided on the straight line method over the useful life of the asset. The assets and land are recorded at cost.

Automobile Equipment Building & Improvements Life 5 years 5-10 years 20-40 years

The Company capitalized all assets with a cost greater than \$500 and a life in excess of one year.

<u>Cash</u> - The Company considers all highly liquid debt instruments with a maturity of three months or less to be cash equivalents.

Capitalized Interest - The Company did not capitalize any interest during this period.

Advertising - The Company expenses non-direct response advertising as incurred.

Budgets - Budgets are not required.

Financial Statement Presentation - In 1995, the Organization was required to present its financial statements in accordance with SFAS No 117 "Financial Statements of Not-For-Profit Organizations." Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The reclassification has no effect on the change in net assets for prior years. All of the Company's assets are unrestricted.

Impairment - The carrying value of property, equipment and intangibles is evaluated periodically in relation to the operating performance and future undiscounted cash flows of the underlying businesses. Adjustments are made if the sum of expected future cash flows is less than book value. For the years presented, no adjustment was necessary.

## ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 1998

#### NOTE B - LOANS

The Company is paid a monthly contractually agreed amount for servicing 503/504 loans. The fee is 1/2 of 1% per annum of the outstanding loan balances.

#### NOTE C - FEES

The Company is compensated for loan processing and closing.

#### NOTE D - CASH

Depositor	9/30/98	Interest <u>Rate</u>
Bank One Bank One (Trust Dept.) Hibernia Peoples Bank Bank of Coushatta Exchange Bank Central Bank Ringgold Bank-Community Logansport-Community Central Bank-Checking Gibsland Bank	87,670 55,494 55,989 52,188 62,922	3.900-4.000% 4.900% 5.250% 4.250-4.500% 4.500% 4.250% 4.250% 4.375% 0% 4.400%
	<u>\$ 776,735</u>	

The monies at each financial institution are only insured for \$100,000 by the FDIC.

Cash & Certificates of Deposits (Maturities < 3 Months)	\$	290,571
Certificates of Deposit (Maturities > 3 Months and < 1 year)	<u>'</u>	486,164
	\$	776,735

#### NOTE E - MANAGEMENT

The Company uses some of The Coordinating and Development Corporation's (CDC) employees to perform its duties and reimburses CDC for their cost.

#### NOTE F - ACCOUNTS RECEIVABLE

Accounts receivable consist of a receivable from the SBA, for services performed in monitoring SBA loans.

## ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 1998

### NOTE G - BUILDINGS/LAND/RENT INCOME

	Balance <u>9/30/97</u>	Additions	Balance 9/30/98
Land-Hollywood Building-Greenwood Land-Greenwood	\$ 19,500 0 0	\$ 0 752,504 200,000	\$ 19,500 752,504 200,000
Software-Caddo	0	2,605	2,605
Sign-Greenwood Automobile	0 53,133	12,768 0	12,768 53,133
Bldg & Improvements - Hollywood Land-Natchitoches	299,617	0	299,617
Parish - Note J Building-Natchitoches	8,000	0	8,000
Parish - Note J	83,150	0	83,150
Furniture-Ruston	7,456	0	7,456
Furniture-Caddo	30,905	0	30,905
Accumulated Depr.	<u>(78,340</u> )	( 42,221)	<u>( 120,561</u> )
Net.	<u>\$423,421</u>	<u>\$ 925,656</u>	<u>\$ 1,349,077</u>

The Company was paid \$88,125 for rent during the year and has 30 day leases with affiliated companies.

#### NOTE H - AFFILIATIONS

The Company is affiliated with The Coordinating and Development Corporation (CDC) in that it shares certain direct expenses as follows:

- (1) Salaries (per Note E)
- (2) During the year, CDC advanced \$107,443.
- (3) The Company is also affiliated with three other nonprofit organizations and one for-profit organization.
- (4) The Company repaid \$175 to an affiliated company.

### NOTE I - NOTES PAYABLE

The Company entered into an agreement on 10/27/92 to purchase a building and land in Natchitoches Parish from the Natchitoches Parish Police Jury secured by the building/land, with the purchase price being \$90,000, interest rate 4.963% per annum, with monthly payments of \$835, maturing 9/1/04. Debt payments are as follows:

9/99	\$ 7,615
9/00	8,003
9/01	8,409
9/02	8,835
9/03	9,284
9/04	<u>9,756</u>
	<u>\$51,902</u>

During the year, the Company borrowed \$200,000 from an affiliated company with 5 year terms @ 11% interest secured by the building and land at Greenwood, Louisiana. It is management's intent to repay this note in the current year thus, it is classified at current. During the year, the Company paid \$3,651 in interest on this note.

## ARK-LA-TEX INVESTMENT & DEVELOPMENT CORPORATION NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 1998

#### NOTE J - LEASES

The Company entered into a two year lease, dated 12/15/93, payable at \$300/month for the first twelve months and \$350/month for the last twelve months, for a facility located in Ruston, Louisiana. The lease expired and is now a 30 day lease @ \$350/month.

Other operating leases:

			<del>17</del>		
		Monthly	of	Beg.	End
Leases	Description	<u>Payment</u>	<u>Months</u>	<u>Date</u>	<u>Date</u>
Toyota Motor Credit	Vehicle	\$ 410.03	36	7/96	6/99
GMAC	Vehicle	\$ 426.80	30	6/96	12/98

#### NOTE K - ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles required management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### NOTE L - FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of financial instruments approximates the carrying (book) value because of the short maturity of these assets.

#### NOTE M - OPERATIONS

The Company is dependent upon the SBA's 503/504 program continuation.

### NOTE N - VACATION PAY ACCRUAL & DEFINED CONTRIBUTION PLAN

The Company has a vacation pay plan that allows eligible employees to sale unused vacation. The accrual at 9/30/98 of \$37,443 is based upon current salaries.

In addition, the Company has a defined contribution plan for all employees with greater than six months service.

#### NOTE O - GRANTS

Grants were awarded to allow for the purchase of the building in Greenwood, LA.

	_Funded	<u>Unfunded</u>
State of Louisiana Horseshoe Casino Swepco	\$ 0 0 100,000	\$500,000 0 0
Caddo Parish Commission City of Shreveport Greater Bossier/Economic	200,000	0
Development Foundation	25,000	0
	<u>\$375,000</u>	\$500,000

### GEORGE E. MCGOVERN III

## CERTIFIED PUBLIC ACCOUNTANT MEMBER OF AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

P. O. Box 7155 Shreveport, LA 71137-7155 318-222-7555 1543 Grimmett Drive Shreveport, LA 71107 FAX 318-222-7772

George E. McGovern III C.P.A.
George A. Burton, Jr. C.P.A.

November 20, 1998

Independent Accountant's Report

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of The Coordinating and Development Corporation

I have audited the financial statements of The Coordinating and Development Corporation (a nonprofit organization) as of and for the year ended June 30, 1998, and have issued my report thereon dated November 20, 1998. I conducted my audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

#### Compliance

As part of obtaining reasonable assurance about whether The Coordinating and Development Corporation's financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

#### Internal Control Over Financial Reporting

In planning and performing my audit, I considered The Coordinating and Development Corporation's internal control over financial reporting in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control over financial reporting. My consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. I noted no matters involving the internal control over financial reporting and its operation that I consider to be material weaknesses.

Board of Directors of The Coordinating and Development Corporation November 20, 1998 Page 2

This report is intended for the information of the management, federal awarding agencies, legislative auditor, and pass-through entities. However, this report is a matter of public record and its distribution is not limited.

Since ely,

George E. McGovern III Certified Public Accountant

## GEORGE E. MCGOVERN III

#### CERTIFIED PUBLIC ACCOUNTANT

MEMBER OF AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

P. O. Box 7155 Shreveport, LA 71137-7155 318-222-7555

1543 Grimmett Drive Shreveport, LA 71107

George E. McGovern III C.P.A.
George A. Burton, Jr. C.P.A.

November 20, 1998

REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Board of Directors
Ark-La-Tex Investment & Development Corporation (AIDC)

I have audited the compliance of Ark-La-Tex Investment & Development Corporation (AIDC) (a nonprofit organization) with the types of compliance requirements described in the "U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement" that are applicable to its major federal programs for the year ended September 30, 1998. Ark-La-Tex Investment & Development Corporation (AIDC)'s major federal program is the Job Training Partnership Act which constitutes 99% of its federal funding. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Ark-La-Tex Investment & Development Corporation (AIDC)'s management. My responsibility is to express an opinion on Ark-La-Tex Investment & Development Corporation (AIDC)'s compliance based on my audit.

I conducted my audit of compliance in accordance with generally accepted auditing standards; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, "Audits of States, Local Governments, and Non-Profit Organizations." Those standards and OMB Circular A-133 require that I plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Ark-La-Tex Investment & Development Corporation (AIDC)'s compliance with those requirements and performing such other procedures as I considered necessary in the circumstances. I believe that my audit provides a reasonable basis for my opinion. My audit does not provide a legal determination of Ark-La-Tex Investment & Development Corporation (AIDC)'s compliance with those requirements.

In my opinion, Ark-La-Tex Investment & Development Corporation (AIDC) complied, in all material respects, with the requirements referred to above that are applicable to its major federal programs for the year ended September 30, 1998.

Ark-La-Tex Investment & Development Corporation (AIDC) November 20, 1998 Page 2

### Internal Control Over Compliance

The management of Ark-La-Tex Investment & Development Corporation (AIDC) is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing my audit, I considered Ark-La-Tex Investment & Development Corporation (AIDC)'s internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine my auditing procedures for the purpose of expressing my opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

My consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts, and grants that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. I noted no matters involving the internal control over compliance and its operation that I consider to be material weaknesses.

This report is intended for the information of the audit committee, management, and federal awarding agencies and pass-through entities. However, this report is a matter of public record and its distribution is not limited.

Sincerely,

George E. McGovern III Certified Public Accountant

... - ----------

#### CERTIFICATE OF AUDIT

This is to certify that to the best of my knowledge and belief, Ark-La-Tex Investment & Development Corporation (AIDC) has: (1) engaged George E. McGovern III, CPA, to perform an audit in accordance with the provisions of OMB Circular A-133 for the year ending September 30, 1998; (2) George E. McGovern III has completed the audit and presented a signed audit report which states that the audit was conducted in accordance with the provisions of the circular; and (3) the information below is accurate and completely reflects the results of this audit, as presented in the auditor's report. I declare that the foregoing is thue and correct.

Max LeComte, CEO

DEC 2.8 1998

Date

1. The auditor issued an unqualified opinion.

- 2. The auditor's report indicated no substantial doubt about AIDC's ability to continue as a going concern.
- 3. The auditor issued an unqualified opinion on the compliance for major programs.
- 4. This report will be mailed to the following:

National Clearinghouse for Single Audit Reports U.S. Bureau of the Census 1201 East Tenth Street Jeffersonville, IN 47132

Legislative Auditor
P. O. Box 44397
Baton Rouge, LA 70804

- 5. The auditee qualified as a low-risk auditee.
- 6. There was no federal funding.
- 7. There were no audit findings in the following areas for any federal program:
  - a. Types of services allowed/unallowed
  - b. Eligibility
  - c. Matching
  - d. Federal Financial Assistance
  - e. Program Income
  - f. Procurement
  - g. Subrecipient monitoring
  - h. Allowable costs

Certificate of Audit Page 2

#### 8. Auditee information:

Ark-La-Tex Investment & Development Corporation Federal ID Number: 72-0977439

Max LeComte, CFO Phone: 318-632-2022

Max LeComte

111 6 7 8 1998

Date

9. Auditor information:

George E. McGovern III, CPA 1543 Grimmett Drive

Shreveport, Louisiana, 71107 Phone: /318-222-7555

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McGovern