IRPM

Mr. Sam Giordano July 8, 1997 Page 6

> 2. Use of waves fands - The board of directors placed eccors fands ico a building fand which was subsequently used in cardul projects.

> > . . . .

This latter is intended solely for the use of the board of directors and management and should not be used for any other sources.

In the near future, lies McClohand will contact you to discuss the comments contained in this letter. We will also be available to discuss any of these points with the board of directors should near solution to do so

We appreciate the outstanding cooperation our staff received from your current staff during the mult of the Poic's flowenid statements.

Sneerch:

e. Mr. Ed Penel



Mr. Sam Glandano July 8, 1997 Page 5

Introblemp such a picky work percent as an additional protection to assugnment and the based of encironse. Given the highly policy names of the bit, the pholicitum elements and standard by a treeter problem for pholes and the pholicy of the pholicy of the pholicy of the pholicy of the treeter problem for pholes pholicy of exact standard for accurations. We have found the constability as a charged shows the global standard based standards and standard transfers are guaranticly available to sign model dealers. Authenting a good mean standard the pholicy is a pholicy available to sign model dealers. Authenting a good mean standard the pholicy is a pholicy available to sign model dealers.

#### General Accounting

#### Lagassia internal scenaria 1995.

The Fair's accounting function sufficient genergly during (19th due to personnel during), that accounts were not evolvable thready the accounting for Hant reviewed during the Fair was not an account as were not evolvable training thready near the Hant reviewed during the Fair was contained. As a ranke, one levelues way allowing, checks were not modeld, dispersionish experimenter of the Hant Pair and Hant Pair and Hant Pair and Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair and Hant Pair and Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair and Hant Pair and Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair entry of the Hant Pair and Hant Pair entry of the Hant Pair and H

Those produces can be traced to a change is the presoned structure of the Full. Earlier that let applied orcce, we believe the significant point at this first in the recognise free problems occurred and annugament has taken steps to change the structure, since the time of our mult. The addition of a screentaria twine such recognority on the account popular brockborger from fick ring a reprombilien for the 2027 State Thit should attleviate the majority of the architecture step (the year).

We commend management on the personnal charges rande over the coarse of the past several meeds.

#### Sintes of Prior Year Management Letter Comments

The following is the status of prior year management letter comments:

 Documentation for American Express and Country Child bills should be attragellumed. Documentation of these expenditures was better in 1996. However, we suggest management continue to strengthen auch decumentation by indicating the datas and purposes of hadman tigs.



Mr. Sam Giordano July 8, 1997 Page 4

We do not instal to imply my of the proceeding situations are applicable to the mentioned transactions. However, it is our duty to point out the potential for abase. Accordingly, we recommend that this mention be attributy resultibles in the finane.

> Disburnements and receipts should agree to executed contracts.

We need during our setting of cash receipts that contrast thanges constitutes receive which are yet and at a part of an account contrast. This most offses will accor during the Pair when the and its hogs and such databat are not forement in the staff's relied. This could allow a veeder to chies a overpaid the Pair. Without proof of a correct change, the Pair would have a so legal receases but to relied the most to the reader.

Another instance may be where the Fair has reduced the amount of charges to a contentar (the cardinal, a promote, etc.) to office campacted reductions in the contractor's income. This result present the present for above.

We do not suggest there are any impropriation, but are required to point out the potential. To protect the Fair, we strongly accurage the implementation of a policy requiring contract sharps be in social peloten it is become.

> The Pair should consider adopting a policy requiring a board member's signature on dobarsements exceeding a specified limit.

The Fair's operations require management to insee large disbanaseases to individuals as well as companies. This requirement creation a greater than neuronal potential for abase if not adequately controlled. There is also the potential for amounts to be expanded in a summer in which the based of directors diseases. Over the expenditure is under, there is obtain so ways on consent.

Therefore, we believe surgement and the base of directors should inview in short spinning patients. We suggest a hord's structure's disparate he required to achieve have for an aniverse robust appendixmum, such as perpendix of finds amon parchases, entertainment at the Tain and (who accound operational segments in concern of a specified instance). The aniversa there which a found method's signature is required in wholly up to sumagement and the board of directors to discorring.

Expenditures such as event settlements with promoters and cash availed for such fands would continue to follow the current procedures.



Mr. Sam Giordani July 8, 1997 Page J

#### Internal Control

In plansing and performing our water of the formula manusures of the formula formula to the performance of the performance of

#### Cash Breeight and Disbursenstati

Payment for services rendered by a company should be made payable to the company and not an individual.

During our particip of cash diffurmments, we finand non payments for services modeled by Republic Constraints, here, were made populite to one of the Company's disadedders. The total assess of the during the set of high 64.66. The annual were not a supported by a focus il involves, but, by a headwritten more at focus for the outbur linesh. Collinear Project plan status. The payment of these due to projections to one with substrated set more head significant the test in the set of the s

First, there is a possibility the speakability will not ratify the Company of the payment received. The Company would access report the income and access receives the based that it from the payment to the stockholder. This could lead to the First being failed to the Company for payment of the annual the even though surveyert was made to fit advolutely.

Second, if a Form 1095-Mise is net inseed to the associability range his social security number, the Tak would be liable for possible and interest for cet properly filing information returns. In this instance, the Form 1009-Mise was inseed to the associability, but using the Company's employer identification number.



Mr. Sam Giordano July 8, 1997 Page 2

We recommend the Fair contact is a standard and have them review the plan documents to be coming the plan document where, a) conventioned employees, and, b) is ambiguous on the topic, we recommend the documents is amonded to exclude leased outplayees as objible under the Fair's default benefit services to a monoided to exclude leased outplayees as objible under the Fair's default benefit services to an avoided to exclude leased outplayees as objible under the Fair's default benefit services that

> The Fair should ranimalis documentation proving exemption from the Fair Labor Standards Act.

The Fair does not pay time and one-half to hourly exploses that work overtime. Retroat, it roles on an exemption from the Fair Labor Standards Art (FESA') that compts "assumed outbildineers(" from such requirements and uses any united to to be conducioned.

Is the part, no discusses ratio has been maintimed to show the Fair means the requirement to be eligible for the neuroprises and/or the FLSA. These standards require the senserge only, be in speciation for loss than server mended during the year, ar, 66 20% of the receipt are assumed in a six mend period. Failure to seen the requirements could adjust the Fair to server penalties, including payment of past require.

We suggest management distributes do 62.02% regularment is still being next. Based on the results the total, management blood proceeds as necessary. A susming the total is next, the Fair models to document its compliance with the FLSA comprise requirements. Otherwise, the Fair dochd beait to next eventions.

> Written job descriptions for all major functions should be prepared to minimize ADA exposure.

The Americans with Disbibilition Act places major constraints on an exployer's refriscosily with its employees. One such provision requires the employer to make "reasonable accommodulous" to allow a failabled employer to perform jub during. No one in able to fetermine exactly what the "reasonable" accommodation might be nor what level of expense is required before the construct models for "accommodation" much.

As a definitive memore, many companies have prepared detailed job descriptions which will also them to scores pototial job applicants lefter they are listed. The Ast will not allow an employer to inputs its to behalf or a condition, but the employer can inquire at to whether the condition can perform the required datas. The minimize operator wanggest the Fair prepare and kany on (fine a testial description of the datas of all pressure).



NO Yara Nasi, Nasar, Nasar Menergen, Kaunasa 2019, 199 Telephan, 2003, 5, 50 Fan Ordense, 200

July 8, 1997

Mr. Sam Giordino Prosident The State Fair of Louisiana Post Office Box 38327 Streveneet, Louisiana 71133

Dur Mr. Gindauc:

In connection with our audit of the financial statements of Leminum State Fair. (for 'Tair') for the year and/of Discoutes 31, 1950, we observed the Fair's significant accounting policies and proceedings and octains business, financial, administrative and new port for the process.

In planning and purforming our walk of the financial statements, we considered the internal control structures in order to determine our multiling procedures for the purpose of expressing our entities on the financial structures and net to remote resource as the internet restant is achieved

As a result of our observations, we wish to being the iteres in the following paragraphs to your attention.

#### **Pyran and**

#### Management should review the provisions of the Fair's defined benefit plan to determine if any loaged employees are diable to certificante.

The Fais leases a large portion of its work force from temporary agencies, primarily Joan Simpton. While this server time and expanse for the Fais, it may have an salarated a consequence of addres children employees under the Fai's childral baseling tanging of a

In recent prove, employment benefit plans have carse carder grant acruity. With the general travel is corporate downscing, the eligibility of "instead" employees to gardispane in defined baselit provides plane by become a margine traver. The mains team is downsing which a leased unplayees are eligible for persion benefits in the language in the plan document. Presently, the document is sitten on the inste.

Notes to Financial Statements (Convibuted)

- Change in Prevs. As permitted by this Notement, the Just has descenting use of local accounting and has reclassified its financial interacts to Penages prevent the classes of not meets required by SP/S No. 117. This contraction of the penage of the sector on the change in our tensor for 20%.
- Builded Party During 1996 and 1995, the State Fair of Louisiana reneed a building for Transperform survey from a member of the executive committee.

During 1996 and 2005, the State Fair of Louisians acquired on inductable from a company owned by an executive committee member.

- Insettinet The investment consists of a U.S. Trensury NII as of December 31, 1985 with an aggregate curst of \$114,445. The mether value of the Trensury INII or Operative 32, 1985 was \$114,930.
- Other income Included in other income in 1995 is \$395,004 received through the State of Louisians Cooperative Endower Program.
- 5. Conservatives Schemating IV all of the Dairh revenues in from the sale of administere to set **Generation**. The approxed waves and collificiant on set in the total of the dark single set in the local darget for revenue proceeding whethers. A preferint of the dark single set of the Dairh bubble. All Describer 31, 1996 and 1996 and 1996 accesses secondule included approximately BULDER and BULDER and BUDDER, approximative and the Dairh bubble of Dairh and the Dairh Bubble of Dairh and the Dairh Bubble of Dairh Bubble of Dairh Bubble of Dairh and Bubble of Dairh and Professories and the Dairh Bubble of Dairh and Professories and Bubble of Dairh Bubble of Dairh and Professories and Bubble of Dairh and

Notes to Financial Statements (Casticae)

- Reserve hand The Tair's policy is to invest in certificates which give the highest rele-- (certificate) in without piccing more than \$100,000 in a single transcul investigation.
- 4. Operativents and Countingencies of the country of the country of the country involves claims anning and a chieffest by summary of the full claims countingencies of the country of the country of the country of the claims and the country of the claims of the claims of the claims and the claims of the claims.

Co December 1, 1992, the Jair entered into an employment agreework with its cannot possidera and general memory which is effective from Docuber 1, 1002 through Docuber 21, 1997. The agreement was annabed in 1005 to allow far the determined any discritionary hermory. The fair conservative december annuarity to be defined in a 7.00571 (1997).

Leader La Casada La Cas

to 1995, the fair clocad to adopt Statement of Francish According Standard, E-FAO, No. 117, Jonnet Statement of Model-Tell Opposituations, Under SHOS No. 117, the fair is required to report information regregating is theoretic position and articlinal controling to these closes after invoices constrained net assess. European Weyl State Inter closes after presenting respectively constrained to anoty and generatively reserviced and activation. Interpreting constrained in an operamental resistorial net assess. However, the fairs have no generatively resistored net an east provide a distance of Color 17, 21 in addition, the first is negatively the revents a fairwate of Color.

#### Notes to Financial Statements

Contrasto

0072900

Persian Plan

 Machinesci

oot permises cost included the following compowerds:

	1966	1//5
Service cast - benefits served during		
the period	\$ 17,000	\$ 17,000
internet cast on projected benefit obligation	2.000	11,080
Actual scheme an plan assets	(13,000)	(15,000)
Not amonibution and delensel	(3,000)	(1,000)
Net pension cost	5 8,000	\$ 12,000

The weighted average discusst rate and rate of increase in future compensation levels used in determining the accurated present value of the projected betweek addigation was 2% for 1966 and 1995. The researched how-terms rate or advance or assess was 8% for 2966 and 1995.

 Reserve Field
 An operment between two (the of Lanisan and the CL) at Second the second second second second second second second Second the second s

	3.996	2995
Certificates of deposit Reportance apprentices	\$993,000 193,000	\$208,080
	\$700,000	\$708,000

#### Notes to Financial Statements (Continued)

2. Peralon Plan - (Continued) The following table sets forth the pletc's funded status and amountarecognized in the Tab's financial statements at December 31, 29% and 2005.

	1995	1995
Plan assets at this salwo	\$189,000	\$190,000
Artantial present value of benefit obligations Accumulated benefit obligation, including vested benefits of		
\$86,000 and \$90,000	\$105,000	\$100,000
Effect of projected future solary increases	28,000	\$1,000
Projected benefit obligation	8344,000	\$151,000
Feir value of plan assets in excess of projected benefit obligation	\$ 45,000	\$.20,000
Unnecessitized not loss from past experience different from that assumed	18.000	33,000
Unnecegrized prior service cest at December 1, 1994 being receiption over 15 pears	58,000	11,000
Linecegoiard net asset at Nevember 30, 1988 being recognized over 28 years	(49,000)	(53,000)
Preparal pression cost	\$ 22,000	\$ 38,000

11

#### Notes to Financial Statements

2. Property and Equipment Depactation for financial reporting purposes in provided on the straight-linu method based upon the automated anoth lives of the assure as follows: buildings - 15 to 60 years; land improvements - 10 to 55 wears: enalgement - 5 to 20 years.

The major classifications of property and equipment for the year order. December 31, 1996 and 1995 were an follows:

	1996	2995
land	5 \$4,500	5 14,392
Bakkers	5.421.428	5377.996
Lond Improvements	882,228	798,820
Tavienert	1,995,113	1.517.063
Construction in program.		16,147
Loss accompleted depreciation	7,097,267	7,485,621
and amortization	4,147,333	3,942,577
Not property and equipment	63,753,064	\$3,543,044

#### 2. Peralan Plan

The fair sponsor a defined levels presine plan lish correct all cophysics of the how models like age of 1 and completel 1000 hours of emplyyment during diric stills ID method of employment. The plan calls for beneficial to be paid to edglice employees relatives to the plan the start of the still and the start of the start of the balance of the start of the list of the start of the list of the start of the start. The start of the s

Summary of Accounting Policies (Counteday)

Statements ef	<ul> <li>\$123,483 in one institution and \$553,410 in another institution prior to</li></ul>
Cash Flows	reductions in those deposits to account for 3) Reserve Trans-
- (continued)	investments and 2) outstanding checks and deposits.
Rectautications	Certain 1995 amounts have been reclassified to conform with 296-

Summary of Accounting Palicies (Continue)

Empiryve Benefita Plan	The Tai has a monotokilotary defeed benefit presists plan covering all elight employees. The general polys of the Diri is to keed ensemble deductifie for formal sources in a propose. However, the financial reporting perposes, the annexist accurated and expensed are in according values of Statement et Historical According Standards No. 87, "Impleyers descarding for Primarie Plane 24.
Bronne Recopilion	Unrestricted contributions and grants are acceptized as scorease in the period in which the datasties is remired or the grant dae and payable to the Fait.
	The bit region gives a load of a dark anotes a reduction support of they are second with above stychalom for the hat the sec of the doubt and second. There is drawn reductions that the second struc- tupport with the second structure structure of the second time architecture. The schemest of architecture is associated from contributions. The schemest of architecture is an example of the schemest of architecture is and schemest of architecture of the schemest of architecture is an example of the schemest of architecture is an example of the from the schemest of architecture of architecture of the from the schemest of architecture of the schemest of architecture protectures. Restructure of densities or which the schemest or account the same period is in the revenue is recognised are repeaded as constrained architecture.
Income Taxes	The State Fair of Louisiana is exempt from federal income tax under provisions of Section 50(5)(5) of the innernal Boreeuw Cade at 9561 and incompt from state income tax under appropriate provisions in the laws of the State of Louision.
Statements of Cash Plans	For purposes of the statements of cash those, the Fair considers at cosh in block accounts and highly liquid debt instruments, not associated with the Research Fairl, particularly with an original metantity of first- reautils or low, to be cosh equivalents.
	Included in cosh at December 31, 1996. are interest bearing depents multing MiRLAY2 alice schedung certain depusits for encounts allocable to Reserve Fund Investments. Interest bearing deposits include

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### Summary of Accounting Policies

Business	The Shie Tar's of locations (the "Jar") is a rougarity expression regreted or due to have or for Shar of a locations on example bar- buring and characterism. The objects and programs for which this rougarity discretized is a forward or closely there all colorisms of path (close, many start) and the location of closely there all colorisms of path (close, rougarity discretized and the location of path (close, rougarity discretized and the location of path (close, rougarity discretized and the closels and path (closels, rougarity discretized and the closels and path (closels) and the veller et al. colorism.
Use of Extinuitor	The properties of functional statements is conferently with generally accepted accounting provides registers remargement to reade accentration and assumptions like where the reported mesones of accentration likelihoo and dasheemer en ethic properties are considered and other functional distensions en ethic properties are considered and expenses change the reporting period. Accual results could delibe loca- tions entities.
Property and Egylprovet	Buildings and equipment are carried at cost and dispoclated over diver elements useful frees on the straight-like method. Maps additions are explicitled and depreciation (maintenance and species addition and improve an extend the life of the sequences assesses are expensed as increased.
	Contributions in aid of construction are cooked to contribution occurate and do not reduce the cost of the assets sequence with such contributions. Contribution accurates are changed with the deprecision on such assets.
Reserve Fand	As provided by conclusively left her City of Perceptor, non-ball of the out converged of the basic functional problems shall be not active perturbated in a Research to a development of the the Discover Fund dual legal STREMO. Any news buschess of the Discover Fund dual legal STREMO. Any news buschess of the Discover Fund dual legal STREMO. Any sense buschess of the Discover Fund dual legal STREMO. Any news buschess of the Discover Fund dual legal STREMO. Any news buschess of the Discover Percent.

### Statements of Cash Flows

		1996			760	
Xuer Andel Darrales 13,	Unrealized	Surgeously Breaking	Freed	hourised	Superarily Buttiend	344
Cash Firms Carn Streamber Achieves						
Increase in and anoth from operations Advantages to scenario choreae in net asses to set and provided by unstating activities	1 0.40	• •	1 0.44	6.565,680	· ·	\$34,63
Chings is speciating arrays and histology						
Data and Processor	(4,240)		(4,245)			
Not such provided by openating automation	90.00		64,310	475,680		12906
that Firm from iterating Articipes Expenditions for believes						
equipment and improvements Proceeds from the solid and maturity	008,9491		OWNERS	08.70		pm(7.1)
Parchine of investments	04,400		00.000	60109		04,64
Not carb used in secondary activities	1228,8285		(205,810)	(0)(20)		(14299
Set income blocknet) in each	110.035		100.070	cettra.		OUT
Curly at Impirating of your	159,667		150,817	36,529		30,374
Cody at real of year	0.000,000		6.000,000	\$194.0	5 -	NUMBER

See recompanying momenty of eccentricity policies and actes to financial academics.

#### Statements of Activities

		4395			200	
Too East Dearder 16,	Veralities	Surgestify Bedfield	544	Uncost	Tanpount No.00.31	100
Farenani:						
34-	\$1,889,994	4 -	\$1,889,994	\$106045	5 -	10,000
States of	7555		1253	2242	2	11 30E
Total overage	3,119,247		11010	2,452,809		LOCAP
Fupunes:						
	3,000,878		3,000,879	3,00,987		LEASE
	MLM0		HLMS	PE1,730		165.7.5
They would be a set of the set of	313.000		313,440	HOTE		9423
Tel oposo	2,686,682		2,681,552	2,356,800		1,9664
increases in soil associa below consulation official as prior yours of shangly in associating principle	0,40		0.413	34,00		30,045
Excentration effect on prior prove of sharingr in accounting prior/gets (Texts T)				39,45		30945
homes is not must	*****			645213		MOST
but search, beginning of your	4396.899	788,000	OBLIN	3307336	70080	0000
But search, and of your	14,236,003	5cm.000	MARKED	54,210,008	1000	HANNE

### Statements of Financial Position

		1394			200	
Develor 24,	Inchined	hereposely beneficial	Fand	Transferrad	Temponety Restrict	344
Linklikios and Het Assets						
Current Baldillies						
Assesse people and acrowd	4.000.000		4 101-079	4.00.001		4 16.00
Advancement sides adm	212,219		201,209			100
Canveri perities of definited						
Dome.	35,500		35,369	12,814		12,43
Not canvel helders-	471,499		423,499	39352		20,00
Enternel bearry	12,000		13,009	16,001		1672
Deleved compareation (Note 4)	33,064		33.064	10,001		2,0
Sed tuberou	*****		***.**	interes.		10.85
Considerants and contrigencies (Note 4)						
Set leasts						
University and Plane Tr	CLOCK ID		ORBO	4.06,818		
Inseparatly redealed (Note 2)		300.008	305.000		79009	39330
Tabled average	4,205,553	300,000		4,6586	29000	100.00
	15,675,025	1700-008	15,275,024	437220	\$2600	11072.20

See accompanying summary of accounting policies and rokes in future is statement.

		1.00				1986	
Develop 23,	Description	Tempore Boatto	â	Treed	Uncound	Temporally Kets and	344
Assots							
format master							
Throad reporter and other	05,972			44.972	98,251		96,55
Tel ocnitaria	811,948			\$11,948	71276		7476
Beautra hand beautiments (Sale 2)		300.00		300,000		79080	2609
Property and appropriate unit							
(See 8)	3,766,666			3,704,064	3,565,644		3,745,644
Riter marks	20,054			21,014	102-004		162010

|--|--|--|--|--|--|--|--|



dili Tana Sinyi, Sabara Mangad, Leanara Yi Dilawa Maghani 100 Lili K.F. Ka (Lili Qi 20)

Independent Auditors' Report

The Executive Committee State Exit of Louisians Shreveport, Looksians

We have audited the accompanying statements of financial position of State Tax of Lossiana for the years readed December 31, 19% and 19%, and the reflects addresses of exclusion and could leave in the years free coded. These fraverial addresses are the responsibility of the TaY's menugement. One responsibility is in express an optimize or these fraverial inderents have for our out address.

We consisted nor madia is accordance with generally accepted analyze, starchisto Theor analysis register that explose and perform the model to instant susceeds instant and the start of the start of the start of the start of the start instant instantiant, or a tord body, which are supporting, the start of the explosition and and significant contents much by excapations, as well as evaluating principles used and significant contents much by excapations, as well as evaluating the body for exception of the performance of the period on animately body for exercision of the start of the period on animately and body for exercision of the period on a start of the period on animately start of the start of the period of the period on animately start of the period on animately start of the start of the period of the period of the period of the start of the period of the

In our opinion, the financial statements releved to above present facily, in all sources of respects, the financial position of State Fact of Louistance as all December 20, 1996 and 1999, and the results of its extinction and its cosh flows for the years then ended, in conformity with generally occupied eccembing attractives.

As discussed in Nelc 5 of the Notes to Financial Statements, the State Tain of Louisiana adapted Statements of Financial Accounting Standards Nos. 116 and 117 in 1995.

- Co benter Balac & Milleldu ?

May 28, 1997



ndependent Auditors' Report	3
Inancial Statements	
Statements of Financial Position.	4
Statements of Activities	5
Statements of Cash Flows	
Summary of Accounting Policies	2.4
Notes to Ensemble Statements	10.14

Financial Statements Team Ended December 31, 1998 and 1993





Financial Statements Years Ended December 31, 1996 and 1985

Jose provisions of state law, this report is a cubic chockment. A copy of the report has been shared with the to the sectors, or reference, with your is other reported and the following other reports and the Batter public respection at the Batter public and the pricis class of court

Printe Date 168.04 850

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MOMENTSCH, MARZIN & MarCARD, AMERICAN Annualmentsch and Company