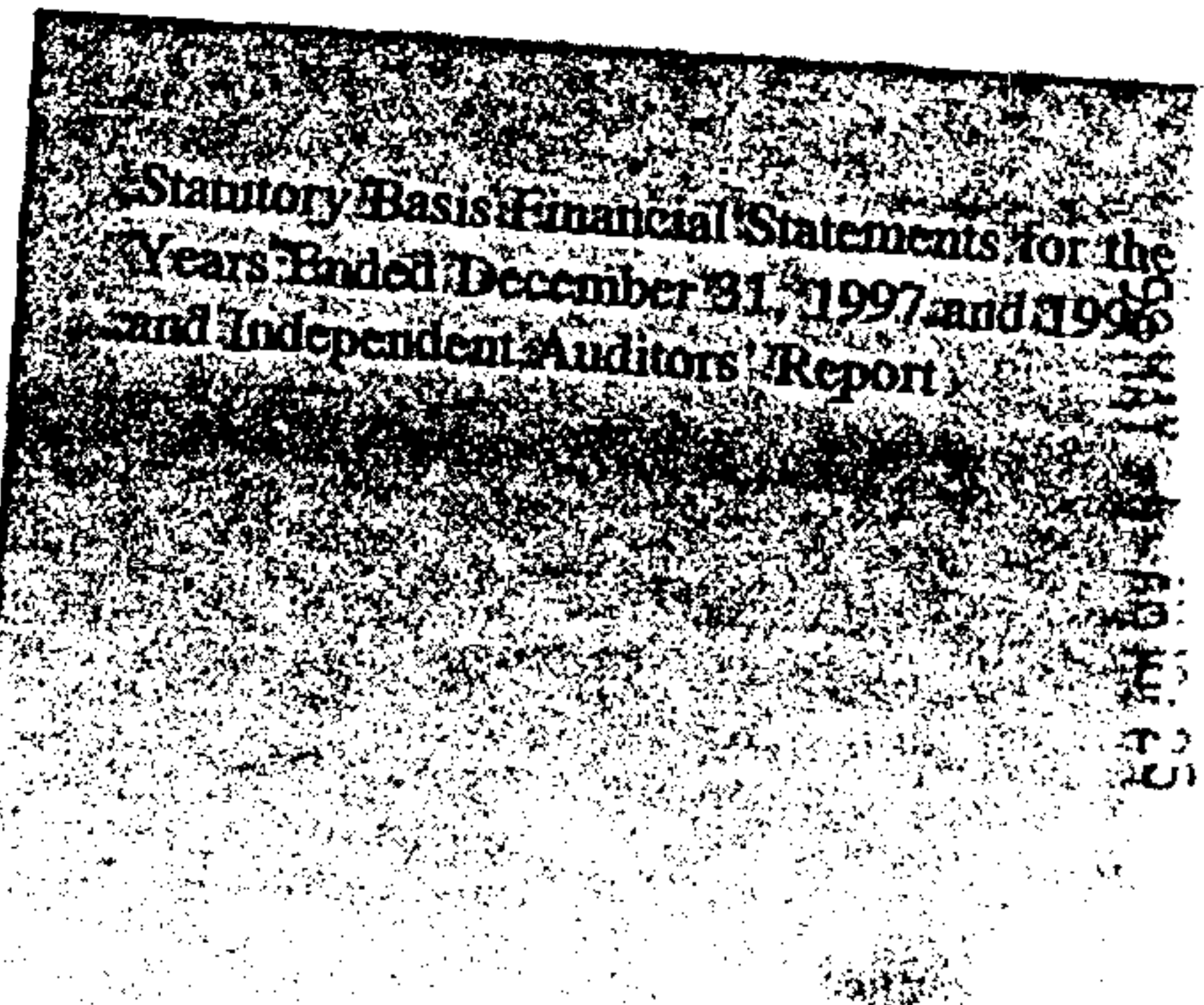


DISPATCH COMPENSATION CORPORATION

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STATUTORY BASIS FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1998 AND INDEPENDENT AUDITORS' REPORT

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the audited, or reviewed, entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 5/13/98

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# Postlethwaite & Netterville

*A Professional Accounting Corporation*  
CERTIFIED PUBLIC ACCOUNTANTS

8550 UNITED PLAZA BLVD., SUITE 1001 • BATON ROUGE, LOUISIANA 70809 • TELEPHONE (504) 922-4600 • FAX (504) 922-4611

## INDEPENDENT AUDITORS' REPORT

The Board of Directors  
Louisiana Workers' Compensation Corporation

We have audited the accompanying statutory statements of admitted assets, liabilities, and policyholders' surplus of Louisiana Workers' Compensation Corporation (the Corporation) as of December 31, 1997 and 1996, and the related statutory statements of operations, changes in policyholders' surplus and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described more fully in Note 2a to the financial statements, these financial statements were prepared in conformity with the accounting practices prescribed or permitted by the Insurance Department of the State of Louisiana, which is a comprehensive basis of accounting other than generally accepted accounting principles.

In our opinion, because of the effects of the matter discussed in the preceding paragraph, the financial statements referred to above do not present fairly, in conformity with generally accepted accounting principles, the financial position of the Corporation as of December 31, 1997 and 1996, or the results of its operations or its cash flows for the years then ended.

In our opinion, the financial statements referred to above present fairly, in all material respects, the admitted assets, liabilities, and policyholders' surplus of the Corporation at December 31, 1997 and 1996, and the results of its operations, changes in policyholders' surplus and cash flows for the years then ended, on the basis of accounting described in Note 2a.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998



Statutory Statements of Admitted Assets, Liabilities, and Policyholders' Surplus  
December 31, 1997 and 1996  
(In thousands)

ADMITTED ASSETS

	<u>1997</u>	<u>1996</u>
Cash and cash equivalents	\$ 2,651	\$ 4,476
Certificates of deposit	22,361	21,100
Bonds	478,492	444,836
Common stock	44,932	16,574
Premiums in course of collection	8,301	4,978
Earned but unbilled premiums	31,890	30,602
Home office property	11,292	11,047
Electronic data processing equipment	513	1,203
Other admitted assets	<u>6,372</u>	<u>5,705</u>
<b>TOTAL ADMITTED ASSETS</b>	<u><u>\$606,804</u></u>	<u><u>\$540,521</u></u>

LIABILITIES AND POLICYHOLDERS' SURPLUS

Liabilities:		
Losses and loss adjustment expense reserves	\$386,023	\$359,728
Unearned premium reserves	13,702	2,774
Contingent commissions	1,522	304
Policyholders' deposits	20,191	31,657
Other expenses due and payable	<u>48,675</u>	<u>50,403</u>
<b>TOTAL LIABILITIES</b>	<u>470,113</u>	<u>444,866</u>
 <b>POLICYHOLDERS' SURPLUS</b>	 <u>136,691</u>	 <u>95,655</u>
 <b>TOTAL LIABILITIES AND POLICYHOLDERS' SURPLUS</b>	 <u><u>\$606,804</u></u>	 <u><u>\$540,521</u></u>

*See notes to statutory basis financial statements.*



Statutory Statements of Operations  
Years Ended December 31, 1997 and 1996  
(In thousands)

	<u>1997</u>	<u>1996</u>
Premiums earned - Note 7	\$170,532	\$179,480
Underwriting expenses:		
Losses incurred	97,130	114,106
Loss adjustment expenses	25,965	22,798
Other underwriting expenses:		
Commissions	15,066	16,303
Premium taxes	8,708	10,767
General and administrative	<u>23,523</u>	<u>22,094</u>
Total underwriting expenses	<u>170,392</u>	<u>186,068</u>
Underwriting income (loss)	<u>140</u>	<u>(6,588)</u>
Net investment income	33,757	30,013
Net realized capital gains	2,209	223
Other expenses - net	<u>(2,869)</u>	<u>(2,138)</u>
Net income	<u>\$ 33,237</u>	<u>\$ 21,510</u>

*See notes to statutory basis financial statements.*

Statutory Statements of Changes in Policyholders' Surplus  
Years Ended December 31, 1997 and 1996  
(In thousands)

	<u>Unrealized Capital Gains - Net</u>	<u>Special Surplus Funds</u>	<u>Unassigned Surplus</u>	<u>Total Surplus</u>
Balance, January 1, 1996		\$31,000	\$ 39,892	\$ 70,892
Net income			21,510	21,510
Nonadmitted asset change			2,320	2,320
Change in unrealized capital gains - net	\$ 933			933
Surplus restriction		<u>9,000</u>	<u>(9,000)</u>	
Balance, December 31, 1996	<u>933</u>	40,000	54,722	95,655
Net income			33,237	33,237
Nonadmitted asset change			3,013	3,013
Change in unrealized capital gains - net	4,786			4,786
Release of surplus restriction		<u>(40,000)</u>	<u>40,000</u>	
Balance, December 31, 1997	<u>\$5,719</u>	<u>\$ 0</u>	<u>\$130,972</u>	<u>\$136,691</u>

*See notes to statutory basis financial statements.*



Statutory Statements of Cash Flows  
Years Ended December 31, 1997 and 1996  
(In thousands)

	<u>1997</u>	<u>1996</u>
<b>Cash flows from operating activities:</b>		
Net income	\$ 33,237	\$ 21,510
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	2,190	2,555
Net gain on sales of investments	(2,209)	(223)
Net amortization of bond premium	886	913
Increase in premiums in course of collection	(3,323)	(3,130)
Increase in earned but unbilled premiums	(1,288)	(583)
Increase in other admitted assets	(667)	(710)
Increase in losses and loss adjustment expense reserves	26,295	44,429
Increase in contingent commissions	1,218	304
Increase in unearned premium reserves	10,928	2,774
Increase (decrease) in other expenses due and payable	<u>(1,728)</u>	<u>15,151</u>
Net cash provided by operating activities	<u>65,539</u>	<u>82,990</u>
<b>Cash flows from investing activities:</b>		
Investments:		
Purchase of investments	(206,428)	(136,028)
Proceeds from sales and paydowns	150,523	79,368
Purchase of home office property	(526)	(1,414)
Purchases of certificates of deposit	(1,261)	(1,000)
Proceeds from sales of equipment	181	1,184
Proceeds from sales of nonadmitted assets	<u>1,613</u>	<u>599</u>
Net cash used in investing activities	<u>(55,898)</u>	<u>(57,291)</u>
<b>Cash flows from financing activities:</b>		
Decrease in policyholders' deposits	<u>(11,466)</u>	<u>(22,866)</u>
Net cash used in financing activities	<u>(11,466)</u>	<u>(22,866)</u>
 Net increase (decrease) in cash and cash equivalents	 (1,825)	 2,833
 Beginning cash and cash equivalents	 <u>4,476</u>	 <u>1,643</u>
 Ending cash and cash equivalents	 <u>\$ 2,651</u>	 <u>\$ 4,476</u>

*See notes to statutory basis financial statements.*



## 1. ORGANIZATION

Louisiana Workers' Compensation Corporation (the Corporation) is a private, nonprofit corporation created to operate as a domestic mutual insurance company by Act 814 of the 1991 Regular Session of the State of Louisiana legislature and subsequent voter approval of a constitutional amendment.

Louisiana Revised Statutes 23:1404B (1) provides that *"Should the corporation's assets be insufficient to pay claims as they become due, then the full faith and credit of the state of Louisiana shall be pledged . . . for the payment of claims. This full faith and credit guarantee shall expire in five years or at such time as the United States Department of Labor approves United States Longshore and Harbor Worker's Act coverage by the corporation without such security, whichever occurs later."* The Corporation provides workers' compensation insurance coverage to employers in Louisiana and began issuing policies on October 1, 1992.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### a. Basis of Presentation

The financial statements of the Corporation have been prepared in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Louisiana. Prescribed statutory accounting practices include a variety of publications of the National Association of Insurance Commissioners (NAIC), as well as state laws, regulations, and general administrative rules. Permitted statutory accounting practices encompass all accounting practices not so prescribed. The application of these accounting principles requires management to make estimates and assumptions that affect the reported amounts of admitted assets, liabilities, revenues, and expenses. Actual results may differ from those estimates.

Significant differences between Statutory Accounting Practices (SAP) and Generally Accepted Accounting Principles (GAAP) are described below.

Cash, certificates of deposit, and bonds are classified based on type of investment for SAP and are classified based on the liquidity of the investment for GAAP. In addition, these investments are stated at amortized cost for SAP rather than fair value for GAAP. As a result, the total of SAP cash, certificates of deposit, and bonds is \$6,917,000 less than and \$2,728,000 greater than GAAP carrying values as of December 31, 1997 and 1996.

Certain assets are designated as nonadmitted (principally furniture, equipment, uncollected premiums over 90 days old, automobiles, software and prepaid items) and are excluded from admitted assets through a direct charge to surplus. As a result, policyholders' surplus and admitted assets on a SAP basis are \$16,276,000 and \$19,289,000 less than on a GAAP basis as of December 31, 1997 and 1996.

Assets and liabilities relating to reinsurance contracts are stated net under SAP. As a result, admitted assets and losses and loss adjustment expense reserves are \$54,668,000 and \$41,816,000 less for SAP as of December 31, 1997 and 1996 and earned but unbilled premiums and other expenses due and payable are \$1,880,000 and \$2,879,000 less for SAP as of December 31, 1997 and 1996.

Deferred policy acquisition costs are expensed under SAP while they are capitalized and amortized over the terms of the related premiums under GAAP. As a result, expenses under SAP are \$70,000 and \$270,000 greater than under GAAP for the years ended December 31, 1997 and 1996. The corresponding deferred policy acquisition costs carried as an asset under GAAP of \$679,000 and \$609,000 as of December 31, 1997 and 1996 are not reflected as an asset under SAP.





b. Investments

Bonds are carried at amortized cost. Common stock is carried at fair value. If the Securities Valuation Office of the NAIC determines that the drop in value of bonds is permanent, then the investment is carried at fair value. The Corporation had no such investments at December 31, 1997 or 1996.

Investment income is recognized when earned. Estimated fair value was obtained from *Valuation of Securities* issued by the Securities Valuation Office of the National Association of Insurance Commissioners or from amortized cost if a security's estimated fair value was not listed.

c. Certificates of Deposit and Cash and Cash Equivalents

Certificates of deposits in excess of the federally insured limit of \$100,000 are collateralized by the issuing financial institutions. All of the certificates owned have maturity dates of less than one year.

For purposes of reporting cash flows, cash and cash equivalents include cash on deposit and highly liquid investments, both readily convertible to known amounts of cash and so near maturity that there is insignificant risk of changes in value.

d. Data Processing Equipment and Depreciation

The data processing equipment owned by the Corporation is carried at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful life of the equipment (5 years).

e. Home Office Property

The home office property owned by the Corporation is carried at cost less accumulated depreciation. Depreciation is computed on a straight line basis over the estimated useful life of the building (40 years).

f. Insurance Liabilities

Losses and loss adjustment expense reserves includes an amount determined from loss reports on individual cases, estimates of the cost of claims incurred but not reported, and estimates of expenses for processing and investigation of claims. Such liabilities are necessarily based on estimates and, while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. Due to the Corporation issuing policies since October 1, 1992, historical claims information normally used to evaluate the prior claims experience factor of the losses incurred is limited. Accordingly, the loss liabilities were developed from NCCI Louisiana state-wide risk data for the years 1976 through 1993. The Corporation will continue to use NCCI risk data to calculate insurance liabilities until it has developed enough of its own credible data. The NCCI risk data was developed and trended, using standard actuarial techniques, to meet the Corporation's premium rate structure and experience. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are reflected in current earnings.

g. Policyholders' Deposits

Policyholders' deposits represent amounts which have been collected from policyholders as security. The deposits are collected in advance of the policy year and the amount of the deposit is based on the estimated annual premium. The deposit is applied to any unpaid premiums and any balance remaining is refunded to the policyholder upon cancellation or termination of the policy. The policyholders' deposits are interest bearing to the policyholder. Interest expensed on policyholders' deposits was approximately \$1,232,000 and \$912,000 during 1997 and 1996





and is included in general and administrative expenses. Interest paid on policyholders' deposits was approximately \$1,352,000 and \$1,717,000 during 1997 and 1996.

h. Premiums Earned

Insurance premiums are generally recognized as earned on a pro rata basis over the policy term. The portion of collected premiums that will be earned in future periods are deferred and reported as unearned premiums. The portion of premiums that has been earned and will be billed in arrears on a monthly or quarterly basis is recognized as earned and reported as earned but unbilled premiums. Earned but unbilled premiums are reported net of applicable accrued reinsurance of \$1,492,000 and \$2,879,000 at December 31, 1997 and 1996.

i. Reinsurance

The Corporation maintains reinsurance agreements with other insurance companies which provide for recovery of claims to the extent that such claims exceed \$250,000 on a per occurrence basis during the reinsurance coverage period. The Corporation remains liable to the extent reinsuring companies are unable to meet their treaty obligations and for that portion of individual claims which exceeds \$100,000,000. Reinsurance premiums, commissions, expense reimbursements and reserves related to reinsurance ceded are accounted for on a basis consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Premiums ceded to other companies have been reported as a reduction of premium income. Amounts applicable to reinsurance ceded for loss and loss adjustment expense reserves have been reported as reductions of these items.

The Corporation evaluates the financial condition of its reinsurers and monitors concentration of credit risk arising from economic characteristics of its reinsurers to minimize its exposure to significant losses from reinsurance insolvencies. At December 31, 1997, the Corporation held collateral under reinsurance agreements in the form of letters of credit totaling \$2,107,000 and had no significant concentrations of credit risk associated with reinsurance assets.

j. Income Taxes

The Corporation was created by the State of Louisiana to provide a residual market for state mandated workers' compensation insurance. During 1997, the United States Congress codified existing standards clarifying the tax-exempt status of the Corporation and other similar corporations. Internal Revenue Code Section 501(c)27 (IRC 501(c)27) establishes certain conditions and criteria that must be met and maintained on a continuing basis to qualify for tax-exempt status. Although formal notification has not yet been received from the Internal Revenue Service, the Corporation maintains that all such conditions and criteria have been met and that the Corporation is a tax-exempt entity under IRC 501(c)27. Therefore, no provision has been made in these financial statements for income taxes.

k. Reclassifications

Certain amounts reported in the 1996 financial statements have been reclassified to conform with the 1997 presentation.



## 3. INVESTMENTS

At December 31, 1997, the amortized cost and estimated fair value of the portfolio are: (in thousands)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Government Bonds Not Backed by Loans	\$120,580	\$358	\$424	\$120,514
Government Bonds Backed by Loans	61,465			61,465
U. S. Agency Bonds Not Backed by Loans	96,986	408	119	97,275
U. S. Agency Bonds Backed by Loans	161,090			161,090
Collateralized Mortgage Obligations	<u>38,371</u>			<u>38,371</u>
Total Bonds	<u>\$478,492</u>	<u>\$766</u>	<u>\$543</u>	<u>\$478,715</u>
Common Stock	<u>\$39,213</u>	<u>\$6,517</u>	<u>\$798</u>	<u>\$44,932</u>

At December 31, 1996, the amortized cost and estimated fair value of the portfolio are: (in thousands)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Government Bonds Not Backed by Loans	\$160,163	\$14	\$4,319	\$155,858
Government Bonds Backed by Loans	63,568			63,568
U. S. Agency Bonds Not Backed by Loans	54,833	266	1	55,098
U. S. Agency Bonds Backed by Loans	131,813			131,813
Collateralized Mortgage Obligations	<u>34,459</u>			<u>34,459</u>
Total Bonds	<u>\$444,836</u>	<u>\$280</u>	<u>\$4,320</u>	<u>\$440,796</u>
Common Stock	<u>\$15,641</u>	<u>\$1,187</u>	<u>\$254</u>	<u>\$16,574</u>

The expected maturity at December 31, 1997, is: (in thousands)

	Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 9,417	\$ 9,494
Due after one year through five years	136,429	136,179
Due after five years through ten years	43,526	43,719
Due after ten years	16,508	16,729
Loan-backed securities	<u>272,612</u>	<u>272,594</u>
Total Bonds	<u>\$478,492</u>	<u>\$478,715</u>

Actual cash flows may differ from projected cash flows as a result of the borrower's ability to prepay without call or prepayment penalties.



Notes to Statutory Basis Financial Statements

Net investment income and gross realized gains and losses for the years ending December 31, 1997 and 1996 are: (in thousands)

	<u>December 31, 1997</u>			<u>December 31, 1996</u>		
	<u>Net</u> <u>Investment</u> <u>Income</u>	<u>Gross</u> <u>Realized</u> <u>Gains</u>	<u>Gross</u> <u>Realized</u> <u>Losses</u>	<u>Net</u> <u>Investment</u> <u>Income</u>	<u>Gross</u> <u>Realized</u> <u>Gains</u>	<u>Gross</u> <u>Realized</u> <u>Losses</u>
Government Bonds Not Backed by Loans	\$ 8,309	\$ 78	\$ 212	\$ 9,485		\$155
Government Bonds Backed by Loans	4,886	163		5,726	\$261	70
U. S. Agency Bonds Not Backed by Loans	5,712	64		4,374		6
U. S. Agency Bonds Backed by Loans	10,842	43		6,512	2	
Collateralized Mortgage Obligations	2,178		43	2,079		
Common Stock	706	2,894	778	165	203	12
Other	2,788			3,430		
Total	<u>35,421</u>	<u>\$3,242</u>	<u>\$1,033</u>	<u>31,771</u>	<u>\$466</u>	<u>\$243</u>
Investment Expenses	<u>(1,664)</u>			<u>(1,758)</u>		
Total	<u>\$33,757</u>			<u>\$30,013</u>		

4. HOME OFFICE PROPERTY

At December 31, 1997 and 1996 home office property consisted of the following: (in thousands)

	<u>1997</u>	<u>1996</u>
Cost	\$12,129	\$11,603
Accumulated depreciation	<u>(837)</u>	<u>(556)</u>
Total	<u>\$11,292</u>	<u>\$11,047</u>
Depreciation expense	<u>\$ 281</u>	<u>\$ 256</u>

5. ELECTRONIC DATA PROCESSING EQUIPMENT

At December 31, 1997 and 1996, admitted electronic data processing equipment consisted of the following: (in thousands)

	<u>1997</u>	<u>1996</u>
Cost	\$2,420	\$2,804
Accumulated depreciation	<u>(1,907)</u>	<u>(1,601)</u>
Total	<u>\$ 513</u>	<u>\$1,203</u>
Depreciation expense	<u>\$ 510</u>	<u>\$ 578</u>





6. LIABILITY FOR LOSSES AND LOSS ADJUSTMENT EXPENSES

Activity in the liability for losses and loss adjustment expenses is summarized as follows (in thousands):

	1997	1996
Direct balance at January 1,	\$401,544	\$330,956
Less reinsurance recoverables	<u>41,816</u>	<u>15,657</u>
Net balance at January 1,	<u>\$359,728</u>	<u>\$315,299</u>
Net incurred related to:		
Current year	\$147,094	\$150,319
Prior years	<u>(24,005)</u>	<u>(13,536)</u>
Total incurred	<u>\$123,089</u>	<u>\$136,783</u>
Net paid related to:		
Current year	\$ 29,592	\$ 29,894
Prior years	<u>67,202</u>	<u>62,460</u>
Total paid	<u>\$ 96,794</u>	<u>\$ 92,354</u>
Direct balance at December 31,	\$440,691	\$401,544
Less reinsurance recoverables	<u>54,668</u>	<u>41,816</u>
Net balance at December 31,	<u>\$386,023</u>	<u>\$359,728</u>

As a result of changes in estimates of incurred events in prior years, the provision for losses and loss adjustment expenses (net of reinsurance recoveries) decreased by \$24,005,000 and \$13,536,000 in 1997 and 1996 because of lower-than-anticipated losses on the development of the claims.

7. REINSURANCE ACTIVITY

The Corporation limits its loss exposure by ceding all risks in excess of \$250,000 per accident with other insurers through general reinsurance treaties. Ceded insurance is treated as the risk and liability of the assuming company. Amounts pertaining to reinsurance premiums which were deducted from premiums earned were approximately \$18,101,000 and \$19,001,000 for the years ending December 31, 1997 and 1996.

8. POLICYHOLDERS' SURPLUS

Pursuant to the recommendation found in the Louisiana Department of Insurance report of examination as of December 31, 1994, the Corporation restricted policyholders' surplus in the amount of \$40,000,000 at December 31, 1996, in the event the IRS should determine that the Corporation is taxable. During 1997, the United States Congress codified existing standards clarifying the tax status of the Corporation. (See Note 2j.) As a result, the Corporation has removed this restriction on policyholders' surplus during 1997.



## 9. COMMITMENTS

At December 31, 1997, the Corporation was committed under the terms of non-cancelable office and equipment leases as follows (in thousands):

Year	Office Leases	Equipment Leases
1998	\$83	\$1,292
1999	75	867
2000	31	228
2001	0	0
2002 and later	0	0

The Corporation expended approximately \$1,610,000 and \$1,178,000 during the years ending December 31, 1997 and 1996 for lease payments.

## 10. RETIREMENT PLAN

The Corporation sponsors a defined contribution pension plan covering substantially all of its employees. Contributions to the pension plan are at the Board of Directors' discretion. Contributions and costs incurred were 5% and 4% for the years ending 1997 and 1996 of each covered employee's salary and totaled approximately \$550,000 and \$418,000 for 1997 and 1996.

The Corporation also sponsored a savings plan under Section 457 of the Internal Revenue Code covering all eligible employees. Participating employees could contribute up to 15% of their base salary with the Corporation matching up to 5% of their base salary. Contributions expense of the Corporation was approximately \$287,000 and \$236,000 in 1997 and 1996. Effective December 31, 1997, the Corporation froze all contributions to this savings plan and transferred the assets to a trust account. Participating employees must meet certain eligibility requirements, primarily termination of employment or reaching retirement age, before withdrawing contributions.

Effective January 1, 1998, the Corporation began sponsoring a savings plan under Section 401k of the Internal Revenue Code covering all eligible employees. Participating employees may contribute up to 15% of their eligible salary with the Corporation matching up to 5% of their eligible salary.

## 11. RELATED PARTY TRANSACTIONS

In the normal course of business, the Corporation conducts transactions with a board member. This board member is affiliated with an insurance agency which receives commissions for policies placed with the Corporation. The commissions paid are based on the standard rates used for all agents and were not significant to the Corporation in 1997 or 1996.





# Postlethwaite & Netterville

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CERTIFIED PUBLIC ACCOUNTANTS

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## INDEPENDENT AUDITORS' ANNUAL LETTER OF QUALIFICATION

Board of Directors  
Louisiana Workers' Compensation Corporation

We have audited, in accordance with generally accepted auditing standards, the statutory financial statements of Louisiana Workers' Compensation Corporation (the Corporation) as of December 31, 1997 and 1996 and for the years then ended and have issued our report thereon dated April 24, 1998. In connection therewith, we advise you as follows:

- a. We are independent certified public accountants with respect to the Corporation and conform to the standards of the accounting profession as contained in the Code of Professional Conduct and pronouncements of the American Institute of Certified Public Accountants, and the Rules of Professional Conduct of the Louisiana Board of Public Accountancy.
- b. The engagement director and manager, who are certified public accountants, have thirteen years and seven years, respectively, of experience in public accounting, and are experienced in auditing insurance companies. Members of the engagement team, most of whom have experience in auditing insurance enterprises and all of whom are certified public accountants, were assigned to perform tasks commensurate with their training and experience.
- c. We understand that the Corporation intends to file its audited statutory financial statements and our report thereon with the Insurance Department of the State of Louisiana and other state insurance departments in states in which the Corporation is licensed and that the insurance commissioners of those states will be relying on that information in monitoring and regulating the statutory financial condition of the Corporation.

While we understand that an objective of issuing a report on the statutory financial statements is to satisfy regulatory requirements, our audit was not planned to satisfy all objectives or responsibilities of insurance regulators. In this context, the Corporation and insurance commissioners should understand that the objective of an audit of statutory financial statements in accordance with generally accepted auditing standards is to form an opinion and issue a report on whether the statutory financial statements present fairly, in all material respects, the admitted assets, liabilities, and capital and surplus, results of operations and cash flow in conformity with accounting practices prescribed or permitted by the Insurance Department of the State of Louisiana. Consequently, under generally accepted auditing standards, we have the



responsibility within the inherent limitations of the auditing process, to design our audit to obtain reasonable assurance that errors and irregularities that have a material effect on the statutory financial statements will be detected and to exercise due care in the conduct of the audit. The concept of selective testing of the data being audited, which involves judgment both as to the number of transactions to be audited and the areas to be tested, has been generally accepted as a valid and sufficient basis for an auditor to express an opinion on the financial statements. Audit procedures that are effective for detecting errors, if they exist, may be ineffective for detecting irregularities. Because of the characteristics of irregularities, particularly those involving forgery and collusion, a properly designed and executed audit may not detect a material irregularity. In addition, an audit does not address the possibility that material errors or irregularities may occur in the future. Also, our use of professional judgment and the assessment of materiality for the purpose of our audit means that matters may exist that would have been assessed differently by insurance commissioners.

It is the responsibility of the management of the Corporation to adopt sound accounting policies, to maintain an adequate and effective system of accounts, and to establish and maintain internal control that will, among other things, provide reasonable, but not absolute, assurance that assets are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting practices prescribed or permitted by the Louisiana Insurance Department.

The Insurance Commissioner should exercise due diligence to obtain whatever other information that may be necessary for the purpose of monitoring and regulating the statutory financial position of insurers and should not rely solely upon the independent auditor's report.

- d. We will retain the work papers prepared in the conduct of our audit until the Insurance Department of the State of Louisiana has filed a Report of Examination covering 1997, but not longer than seven years. After notification to the Corporation, we will make the work papers available for review by the Insurance Department of the State of Louisiana at the offices of the insurer, at our offices, at the Insurance Department or at any other reasonable place designated by the Insurance Commissioner. Furthermore, in the conduct of the aforementioned periodic review by the Insurance Department of the State of Louisiana, photocopies of pertinent audit work papers may be made (under the control of the accountant) and such copies may be retained by the Insurance Department of the State of Louisiana.
- e. This is the third year the engagement director has served in that capacity with respect to the Corporation. The engagement director is licensed by the Louisiana Board of Public Accountancy and is a member in good standing of the American Institute of Certified Public Accountants.
- f. To the best of our knowledge and belief, we are in compliance with the requirements of section 7 of the NAIC's *Model Rule (Regulation) Requiring Annual Audited Financial Reports* regarding qualifications of independent certified public accountants.



This letter is furnished solely to enable you to comply with the Insurance Department of the State of Louisiana requirements referred to herein and with the National Association of Insurance Commissioner Annual Statement Instructions and should not be used for any other purpose.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998





## Postlethwaite & Netterville

*A Professional Accounting Corporation*  
CERTIFIED PUBLIC ACCOUNTANTS

8550 UNITED PLAZA BLVD., SUITE 1001 • BATON ROUGE, LOUISIANA 70809 • TELEPHONE (504) 922-4600 • FAX (504) 922-4611

The Board of Directors  
Louisiana Workers' Compensation Corporation

In planning and performing our audit of the financial statements of Louisiana Workers' Compensation Corporation (the Corporation) for the year ended December 31, 1997, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of internal control elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control and its operation that we consider to be material weaknesses as defined above.

This report is intended solely for the information and use of the board of directors, management, and others within the Corporation and for purposes of filing with insurance regulatory authorities and the Louisiana Legislative Auditor's Office and should not be used for any other purposes.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998



**UNITED STATES GOVERNMENT'S COMPENSATION CORPORATION**

**Consolidated Financial Statements for the  
Years Ended December 31, 1997 and 1996  
and Independent Auditors' Report**

**Supplemental Statement of Board Member  
Compensation and Independent Auditors'  
Report**

**Independent Auditors' Report on  
Compliance and on Internal Control over  
Financial Reporting Based on an Audit of  
Financial Statements Performed in  
Accordance with *Government Auditing  
Standards***

**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Index to Consolidated Financial Statements**  
**Years Ended December 31, 1997 and 1996**

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# Postlethwaite & Netterville

A Professional Accounting Corporation  
CERTIFIED PUBLIC ACCOUNTANTS

8550 UNITED PLAZA BLVD., SUITE 1001 • BATON ROUGE, LOUISIANA 70809 • TELEPHONE (504) 922-4600 • FAX (504) 922-4611

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Louisiana Workers' Compensation Corporation

We have audited the accompanying consolidated balance sheets of Louisiana Workers' Compensation Corporation and Subsidiary (the Corporation) as of December 31, 1997 and 1996, and the related consolidated statements of operations, changes in policyholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards and *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Louisiana Workers' Compensation Corporation and Subsidiary as of December 31, 1997 and 1996, and the results of their operations and their cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued a report dated April 24, 1998 on our consideration of the Corporation's internal control over financial reporting and our tests of their compliance with certain provisions of laws and regulations.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998



**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Consolidated Balance Sheets**  
(in thousands)

ASSETS	December 31,	
	1997	1996
Cash and cash equivalents	\$ 25,652	\$ 28,147
Investment securities available for sale - Note 3	530,341	456,188
Premiums receivable (net of allowance of \$10,500,000 in 1997 and \$11,300,000 in 1996)	44,602	41,968
Recoverable from reinsurer	54,770	42,206
Fixed assets less accumulated depreciation - Note 5	14,470	15,888
Deferred policy acquisition costs - Note 4	679	609
Deferred start-up costs - Note 10	-	356
Other assets	6,780	6,350
 TOTAL ASSETS	 \$ 677,294	 \$ 591,712
<b>LIABILITIES AND POLICYHOLDERS' EQUITY</b>		
Liabilities		
Losses and loss adjustment expenses - Note 6	\$ 440,691	\$ 401,544
Unearned premium reserve	13,702	2,774
Contingent commissions	1,522	304
Policyholders' deposits	20,191	31,657
Premium taxes and other liabilities	50,938	53,325
 TOTAL LIABILITIES	 527,044	 489,604
Policyholders' equity		
Equity	137,615	103,903
Net unrealized appreciation (depreciation) on securities available for sale	12,635	(1,795)
 TOTAL POLICYHOLDERS' EQUITY	 150,250	 102,108
 TOTAL LIABILITIES AND POLICYHOLDERS' EQUITY	 \$ 677,294	 \$ 591,712

*See notes to consolidated financial statements.*



**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Consolidated Statements of Income**  
**Years Ended December 31, 1997 and 1996**  
*(in thousands)*

	1997	1996
Net premiums earned - Note 7	\$ 170,532	\$ 179,480
Net investment income	33,057	29,269
Net gain on sale of investments	2,209	223
Other income	1,026	1,110
 Total revenues	 206,824	 210,082
 Underwriting expenses:		
Losses and loss adjustment expenses	122,397	136,227
Underwriting expenses:		
Commissions	15,129	16,310
Premium taxes	8,761	10,767
General and administrative	24,236	22,481
Other expenses	2,589	7,652
 Total underwriting expenses	 173,112	 193,437
 Net income	 \$ 33,712	 \$ 16,645

*See notes to consolidated financial statements.*

**Consolidated Statements of Changes in Policyholders' Equity**  
**Years Ended December 31, 1997 and 1996**  
*(in thousands)*

	1997	1996
Balance - beginning of year	\$ 102,108	\$ 95,149
Net income	33,712	16,645
Net increase (decrease) in unrealized appreciation of securities available for sale	14,430	(9,686)
Balance - end of year	\$ 150,250	\$ 102,108

*See notes to consolidated financial statements*



**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 1997 and 1996**

	<u>1997</u>	<u>1996</u>
<b>Cash flows from operating activities:</b>		
Net income	\$ 33,712	\$ 16,645
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	2,190	2,555
Amortization of deferred start-up costs	356	475
Gain on sales of investments	(2,209)	(223)
Net amortization of bond premium	885	913
Increase in premiums receivable	(1,834)	(1,667)
Increase (decrease) in allowance for doubtful accounts	(800)	4,300
Increase in recoverable from reinsurer	(12,564)	(26,223)
Increase in deferred policy acquisition costs	(70)	(270)
Increase in other assets	(430)	(971)
Increase in losses and loss adjustment expenses	39,147	70,588
Increase in unearned premium reserve	10,928	2,774
Increase in contingent commissions	1,218	304
Increase (decrease) in other expenses due and payable	(2,387)	13,469
Net cash provided by operating activities	<u>68,142</u>	<u>82,669</u>
<b>Cash flows from investing activities:</b>		
Purchase of investments	(206,428)	(136,028)
Proceeds from paydowns and sales of investments	148,029	56,497
Proceeds from sales (purchases) of fixed assets - net	(772)	712
Net cash used in investing activities	<u>(59,171)</u>	<u>(78,819)</u>
<b>Cash flows from financing activities:</b>		
Decrease in policyholders' deposits	(11,466)	(22,866)
Net cash used in financing activities	<u>(11,466)</u>	<u>(22,866)</u>
<b>Net decrease in cash and cash equivalents</b>	(2,495)	(19,016)
<b>Beginning cash and cash equivalents</b>	<u>28,147</u>	<u>47,163</u>
<b>Ending cash and cash equivalents</b>	<u>\$ 25,652</u>	<u>\$ 28,147</u>

*See notes to consolidated financial statements.*





**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Notes to Consolidated Financial Statements**  
**Years Ended December 31, 1997 and 1996**

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## 1. ORGANIZATION

Louisiana Workers' Compensation Corporation (the Corporation) is a private, nonprofit corporation created to operate as a domestic mutual insurance company by Act 814 of the 1991 Regular Session of the State of Louisiana legislature and subsequent voter approval of a constitutional amendment. Louisiana Revised Statutes 23:1404B (1) provides that *"Should the corporation's assets be insufficient to pay claims as they become due, then the full faith and credit of the state of Louisiana shall be pledged . . . for the payment of claims. This full faith and credit guarantee shall expire in five years or at such time as the United States Department of Labor approves United States Longshore and Harbor Worker's Act coverage by the corporation without such security, whichever occurs later."* The Corporation provides workers' compensation insurance coverage to employers in Louisiana and began issuing policies on October 1, 1992.

On September 6, 1996, the Corporation formed a nonprofit non-stock subsidiary, LWCC Multi-State Facility Agency, Inc. (the Agency) without capital infusion. This subsidiary functions as an insurance agency which facilitates the solicitation and negotiation of insurance policies with Louisiana employers with exposures outside of Louisiana as authorized by LRS § 23:1393A(2). Insurance policies with non-Louisiana exposures are placed with a national insurance company which pays the Agency a commission. The purpose of the Agency is not to make a profit, but to provide a single location for the processing of applications, payments, and claims for the insureds with both Louisiana and non-Louisiana exposures and to assist the Corporation in retaining existing policies and producing new Louisiana business. The Agency expects to pass the commissions it receives from the partnered insurance company in excess of its expenses to the independent agents producing the business. Intercompany balances have been eliminated in preparation of these consolidated financial statements.

The Corporation is not an agency or division of the State of Louisiana nor has it ever received any state or federal funding. These financial statements are discretely presented in the State of Louisiana Comprehensive Annual Financial Report under the guidance of Governmental Accounting Standards Number 14 *The Financial Reporting Entity* because the State of Louisiana has provided its full faith and credit to the Corporation.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### a. Basis of Presentation

These financial statements are presented in conformity with generally accepted accounting principles. The application of these accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses. Actual results may differ from those estimates.

The Corporation is regulated by the Insurance Department of the State of Louisiana using accounting practices prescribed or permitted by that insurance department. At December 31, 1997 and 1996, the Corporation's policyholders' equity under these accounting practices was approximately \$136,691,000 and \$95,655,000. Of these amounts, \$3,000,000 was required to satisfy minimum capital requirements in each year. Pursuant to the recommendation found in the Louisiana Department of Insurance report of examination as of December 31, 1994, the Corporation restricted policyholders' surplus in the amount of \$40,000,000 at December 31, 1996 in the event the Internal Revenue Service determined that the Corporation was taxable. During 1997, the United States Congress codified existing standards clarifying the tax status of the Corporation (See Note 2k.) As a result, the Corporation has removed this restriction on policyholders' surplus



**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Notes to Consolidated Financial Statements**  
**Years Ended December 31, 1997 and 1996**

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as of December 31, 1997. The Corporation had net income under these accounting practices of approximately \$33,237,000 and \$21,510,000 for the years ending December 31, 1997 and 1996.

**b. Certificates of Deposits and Cash and Cash Equivalents**

Certificates of deposits in excess of the federally insured limit of \$100,000 are collateralized by the issuing financial institutions. Certificates of deposits and cash equivalents owned have maturity dates of less than ninety days and have fair values approximating carrying amounts.

For purposes of reporting cash flows, cash and cash equivalents include cash on deposit and highly liquid investments, both readily convertible to known amounts of cash and so near maturity that there is insignificant risk of changes in value.

**c. Investments**

The Corporation classifies its investments as trading, available for sale or held to maturity based upon its intent and ability to hold the investment. This classification is made at the acquisition date of the security and is reassessed at each year end. Realized gains and losses on sales of investments are recognized in net income using the specific identification basis. Unrealized gains and losses on trading securities are reflected in earnings and the related asset is stated at estimated fair value. Unrealized gains and losses on available for sale securities are reflected as an adjustment of policyholders' equity and accordingly, have no effect on income and the related asset is stated at estimated fair value. Investments classified as held to maturity are stated at amortized cost. The estimated fair values of the securities are based on quoted market prices or dealer quotes.

**d. Fixed Assets and Depreciation**

The fixed assets owned by the Corporation are carried at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful life of the equipment, generally 5 years. The depreciation on the building is computed on a straight line basis over the estimated useful life of 40 years.

**e. Losses and Loss Adjustment Expenses**

Losses and loss adjustment expenses includes an amount determined from loss reports on individual cases, estimates of the cost of claims incurred but not reported, and estimates of expenses for processing and investigation of claims. Such liabilities are necessarily based on estimates and, while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. Due to the Corporation issuing policies since October 1, 1992, historical claims information normally used to evaluate the prior claims experience factor of the losses incurred is limited. Accordingly, the loss liabilities were developed from NCCI Louisiana state-wide risk data for the years 1976 through 1993. The Corporation will continue to use NCCI risk data to calculate insurance liabilities until it has developed enough of its own credible data. The NCCI risk data was developed and trended, using standard actuarial techniques, to meet the Corporation's premium rate structure and experience. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are currently reflected in earnings.

**f. Deferred Policy Acquisition Costs**

Costs of acquiring new and renewal business are capitalized and charged to expense in proportion to premium revenue earned.





**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Notes to Consolidated Financial Statements**  
**Years Ended December 31, 1997 and 1996**

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**g. Deferred Start-Up Costs**

Costs incurred prior to beginning operations have been deferred. These costs are being amortized over a five year period.

**h. Policyholders' Deposits**

Policyholders' deposits represent amounts which have been collected from policyholders as security. The deposits are collected in advance of the policy year and the amount of the deposit is based on the estimated annual premium. The deposit is applied to any unpaid premiums and any balance remaining is refunded to the policyholder upon cancellation or termination of the policy. The policyholders' deposits are interest bearing to the policyholder. Interest expensed on policyholders' deposits is approximately \$1,232,000 and \$912,000 during 1997 and 1996 and is included in general and administrative expenses. Interest paid on policyholders' deposits was approximately \$1,352,000 and \$1,717,000 during 1997 and 1996.

**i. Premiums earned**

Insurance premiums are generally recognized as earned on a pro rata basis over the policy term. The portion of collected premiums that will be earned in future periods are deferred and reported as unearned premiums. The portion of premiums that has been earned and will be billed in arrears on a monthly or quarterly basis is recognized as earned and reported as premiums receivable. Premiums receivable are periodically reviewed for collectibility and an estimated allowance is established.

**j. Reinsurance**

The Corporation maintains reinsurance agreements with other insurance companies which provide for recovery of claims to the extent such claims exceed \$250,000 on a per occurrence basis during the reinsurance coverage period. The Corporation remains liable to the extent reinsuring companies are unable to meet their treaty obligations and for that portion of individual claims which exceeds \$100,000,000. Reinsurance premiums, commissions, expense reimbursements and reserves related to reinsurance ceded are accounted for on a basis consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Premiums ceded to other companies have been reported as a reduction of premium income. Amounts applicable to reinsurance ceded for loss and loss adjustment expense reserves and amounts paid to the reinsurer relating to the unexpired portion of reinsurance contracts have been reported as assets.

The Corporation evaluates the financial condition of its reinsurers and monitors concentration of credit risk arising from economic characteristics of its reinsurers to minimize its exposure to significant losses from reinsurance insolvencies. At December 31, 1997, the Corporation held collateral under reinsurance agreements in the form of letters of credit totaling \$2,107,000 and had no significant concentrations of credit risk associated with reinsurance assets.

**k. Income Taxes**

The Corporation was created by the State of Louisiana to provide a residual market for state mandated workers' compensation insurance. During 1997, the United States Congress codified existing standards clarifying the tax-exempt status of the Corporation and other similar corporations. Internal Revenue Code Section 501(c)27 (IRC 501(c)27) establishes certain conditions and criteria that must be met and maintained on a continuing basis to qualify for tax-exempt status. Although formal notification has not yet been received from the Internal Revenue Service, the Corporation maintains that all such conditions and criteria have been met and that the Corporation is a tax-exempt entity under IRC 501(c)27. The Agency is not a tax-exempt organization, but has incurred taxable losses since its formation. Therefore, no provision has been made in these financial statements for income taxes.





**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Notes to Consolidated Financial Statements**  
**Years Ended December 31, 1997 and 1996**

**l. Advertising Costs**

Advertising costs are expensed as incurred.

**m. Reclassifications**

Certain amounts reported in the 1996 financial statements have been reclassified to conform with the 1997 presentation.

**3. INVESTMENTS**

At December 31, 1997 and 1996, all investments were classified as available for sale and were registered in the Corporation's name. At December 31, 1997, the amortized cost and estimated fair value of the portfolio are: (in thousands)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Government Bonds Not Backed by Loans	\$120,581	\$ 324	\$ 436	\$120,469
Government Bonds Backed by Loans	61,465	2,733	10	64,188
U. S. Agency Bonds Not Backed by Loans	96,986	552	190	97,348
U. S. Agency Bonds Backed by Loans	161,090	4,096	195	164,991
Collateralized Mortgage Obligations	38,371	100	58	38,413
Common Stocks	39,213	6,517	798	44,932
	<u>\$517,706</u>	<u>\$14,322</u>	<u>\$1,687</u>	<u>\$530,341</u>

At December 31, 1996, the amortized cost and estimated fair value of the portfolio are: (in thousands)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Government Bonds Not Backed by Loans	\$160,163	\$ 31	\$4,381	\$155,813
Government Bonds Backed by Loans	63,568	1,825	212	65,181
U. S. Agency Bonds Not Backed by Loans	52,339	578	417	52,500
U. S. Agency Bonds Backed by Loans	131,813	1,227	1,071	131,969
Collateralized Mortgage Obligations	34,459		308	34,151
Common Stocks	15,641	1,187	254	16,574
	<u>\$457,983</u>	<u>\$4,848</u>	<u>\$6,643</u>	<u>\$456,188</u>

The expected maturity at December 31, 1997, is: (in thousands)

	Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 9,417	\$ 9,534
Due after one year through five years	136,429	136,191
Due after five years through ten years	43,526	43,634
Due after ten years	16,509	16,778
Mortgage-backed securities	272,612	279,272
Common Stocks	39,213	44,932
Total	<u>\$517,706</u>	<u>\$530,341</u>



**LOUISIANA WORKERS' COMPENSATION CORPORATION**

**Notes to Consolidated Financial Statements**

**Years Ended December 31, 1997 and 1996**

Actual cash flows may differ from projected cash flows as a result of the borrower's ability to prepay without call or prepayment penalties. At December 31, 1997 all cash and cash equivalents were insured or collateralized with securities held by the Corporation or its agent in the Corporation's name.

Net investment income and gross realized gains and losses for the years ending December 31, 1997 and 1996 are: (in thousands)

	<u>December 31, 1997</u>			<u>December 31, 1996</u>		
	Net Investment Income	Gross Realized Gains	Gross Realized Losses	Net Investment Income	Gross Realized Gains	Gross Realized Losses
Government Bonds Not Backed by Loans	\$ 8,309	\$ 78	\$ 212	\$ 9,485		\$155
Government Bonds Backed by Loans	4,886	163		5,726	\$261	70
U. S. Agency Bonds Not Backed by Loans	5,142	64		3,370		6
U. S. Agency Bonds Backed by Loans	10,842	43		6,512	2	
Collateralized Mortgage Obligations	2,178		43	2,079		
Common Stock	706	2,894	778	165	203	12
Other	1,442			2,409		
Total	<u>33,505</u>	<u>\$3,242</u>	<u>\$1,033</u>	<u>29,746</u>	<u>\$466</u>	<u>\$243</u>
Investment Expenses	(448)			(477)		
Total	<u>\$33,057</u>			<u>\$29,269</u>		

**4. DEFERRED POLICY ACQUISITION COSTS**

The following reflects the policy acquisition costs deferred for amortization against future income and the related amortization charged to income: (in thousands)

	<u>1997</u>	<u>1996</u>
Balance, beginning of year	\$ 609	\$ 339
Acquisition costs deferred	1,609	1,333
Amortization charged to income	<u>(1,539)</u>	<u>(1,063)</u>
Balance, end of year	<u>\$ 679</u>	<u>\$ 609</u>

**5. FIXED ASSETS**

At December 31, 1997 and 1996, fixed assets consisted of: (in thousands)

	<u>1997</u>	<u>1996</u>
Land	\$ 605	\$ 605
Building	11,524	10,998
Data processing assets	7,996	8,255
Automobiles	1,610	1,652
Furniture, fixtures, and equipment	<u>2,122</u>	<u>1,760</u>
Subtotal	23,857	23,270
Less accumulated depreciation	<u>(9,387)</u>	<u>(7,382)</u>
Net fixed assets	<u>\$14,470</u>	<u>\$15,888</u>
Depreciation expense	<u>\$ 2,190</u>	<u>\$ 2,555</u>



**LOUISIANA WORKERS' COMPENSATION CORPORATION**

**Notes to Consolidated Financial Statements**

**Years Ended December 31, 1997 and 1996**

**6. LIABILITY FOR LOSSES AND LOSS ADJUSTMENT EXPENSES**

Activity in the liability for unpaid claims and claims adjustment expenses is summarized as follows (in thousands):

	<u>1997</u>	<u>1996</u>
Direct Balance at January 1,	\$401,544	\$330,956
Less Reinsurance Recoverables	<u>41,816</u>	<u>15,657</u>
Net Balance at January 1,	<u>359,728</u>	<u>315,299</u>
Net Incurred Related to:		
Current Year	147,094	150,319
Prior Years	<u>(24,005)</u>	<u>(13,536)</u>
Total Incurred	<u>123,089</u>	<u>136,783</u>
Net Paid Related to:		
Current Year	29,592	29,894
Prior Years	<u>67,202</u>	<u>62,460</u>
Total Paid	<u>96,794</u>	<u>92,354</u>
Net Balance at December 31,	386,023	359,728
Plus Reinsurance Recoverables	<u>54,668</u>	<u>41,816</u>
Direct Balance at December 31,	<u>440,691</u>	<u>\$401,544</u>

As a result of changes in estimates of incurred events in prior years, the provision for losses and loss adjustment expenses (net of reinsurance recoveries) decreased by \$24,005,000 and \$13,536,000 in 1997 and 1996 because of lower-than-anticipated losses on the development of the claims.

**7. REINSURANCE ACTIVITY**

The Corporation limits its loss exposure by ceding all risks in excess of \$250,000 per accident with other insurers through general reinsurance treaties. Amounts pertaining to reinsurance premiums which were deducted from premiums earned were approximately \$18,101,000 and \$19,001,000 for the years ending December 31, 1997 and 1996.

Estimated amounts pertaining to reinsurance that were deducted from losses incurred and loss adjustment expenses were approximately \$14,371,000 and \$21,489,000 at December 31, 1997 and 1996.

**8. COMMITMENTS**

At December 31, 1997, the Corporation was committed under the terms of non-cancelable office and equipment leases as follows (in thousands):

<u>Year</u>	<u>Office Leases</u>	<u>Equipment Leases</u>
1998	\$83	\$1,292
1999	75	867
2000	31	228
2001	0	0
2002 and later	0	0





**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Notes to Consolidated Financial Statements**  
**Years Ended December 31, 1997 and 1996**

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The Corporation incurred rental expense of approximately \$1,610,000 and \$1,178,000 during the years ending December 31, 1997 and 1996 for lease payments.

**9. RETIREMENT PLAN**

The Corporation sponsors a defined contribution pension plan covering substantially all of its employees. Contributions to the pension plan are at the Board of Directors' discretion. Contributions and costs incurred were 5% and 4% for the years ending 1997 and 1996 of each covered employee's salary and totaled approximately \$550,000 and \$418,000 for 1997 and 1996.

The Corporation also sponsored a savings plan under Section 457 of the Internal Revenue Code covering all eligible employees. Participating employees could contribute up to 15% of their base salary with the Corporation matching up to 5% of their base salary. Contributions expense of the Corporation was approximately \$287,000 and \$236,000 in 1997 and 1996. Effective December 31, 1997, the Corporation froze all contributions to this savings plan and transferred the assets to a trust account. Participating employees must meet certain eligibility requirements, primarily termination of employment or reaching retirement age, before withdrawing contributions.

Effective January 1, 1998, the Corporation began sponsoring a savings plan under Section 401k of the Internal Revenue Code covering all eligible employees. Participating employees may contribute up to 15% of their eligible salary with the Corporation matching up to 5% of their eligible salary.

**10. DEFERRED START-UP COSTS**

The following reflects the start-up costs deferred for amortization against future income and the related charge to income for the years 1997 and 1996: (in thousands)

	<u>1997</u>	<u>1996</u>
Balance, beginning of year	\$356	\$831
Amortization charged to income	<u>(356)</u>	<u>(475)</u>
Balance, end of year	<u>\$ -0-</u>	<u>\$356</u>

**11. RELATED PARTY TRANSACTIONS**

In the normal course of business, the Corporation conducts transactions with a board member. This board member is affiliated with insurance agencies which receive commissions for policies placed with the Corporation. The commissions paid are based on the standard rates used for all agents and were not significant to the Corporation in 1997 or 1996.

**12. PENDING ACCOUNTING PRONOUNCEMENTS**

SOP 97-3 *Accounting by Insurance and Other Enterprises for Insurance-Related Assessments* was issued on December 10, 1997, and is effective for years beginning after December 15, 1998. This pronouncement changes the accounting by insurance and other enterprises for assessments related to insurance activities. The Corporation has not determined the impact of this accounting pronouncement on its financial statements.



**Supplemental Information**





# Postlethwaite & Netterville

*A Professional Accounting Corporation*  
CERTIFIED PUBLIC ACCOUNTANTS

8550 UNITED PLAZA BLVD., SUITE 1001 • BATON ROUGE, LOUISIANA 70809 • TELEPHONE (504) 922-4600 • FAX (504) 922-4611

## INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

To the Board of Directors  
Louisiana Workers' Compensation Corporation

Our report on our audit of the basic consolidated financial statements of Louisiana Workers' Compensation Corporation and Subsidiary for 1997 appears on page 2. That audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplemental Statement of Board Member Compensation is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998



**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Supplemental Schedule of Board Member Compensation**  
**Year Ended December 31, 1997**  
**(in thousands)**

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Louisiana Workers' Compensation Corporation (the Corporation) board members are paid no salaries. The Corporation offers board members other than legislative members and the Insurance Commissioner's representative a per diem for actual attendance at board and committee meetings. Certain board members choose to serve without pay. The following amounts were paid to the Corporation's Board of Directors during the year ended December 31, 1997.

Boysie Bollinger	\$ 5
Joe Burns	8
Clark Cosse' III	8
Carl Crowe	13
Barbara Fagan	7
Seth Keener	9
John Kennedy	7
Ed Taylor	7
Aubrey Temple	9



**Other Report Required by *Government Auditing Standards***



**LOUISIANA WORKERS' COMPENSATION CORPORATION**  
**Supplemental Schedule of Board Member Compensation**  
**Year Ended December 31, 1997**  
**(in thousands)**

---

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Other Report Required by *Government Auditing Standards*





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**Report on Compliance and on Internal Control over Financial Reporting**  
**Based on an Audit of Financial Statements Performed in**  
**Accordance with *Government Auditing Standards***

To the Board of Directors  
Louisiana Workers' Compensation Corporation  
Baton Rouge, Louisiana

We have audited the consolidated financial statements of Louisiana Workers' Compensation Corporation as of and for the year ended December 31, 1997, and have issued our report there on dated April 24, 1998. We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

### **Compliance**

As part of obtaining reasonable assurance about whether Louisiana Workers' Compensation Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered Louisiana Workers' Compensation Corporation's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended for the information of the Board of Directors and management of Louisiana Workers' Compensation Corporation, the Commissioner of Insurance, State of Louisiana, and the Louisiana Legislative Auditor's Office and should not be used for any other purposes. This restriction is not intended to limit the distribution of this report, which is a matter of public record.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998

UNION WORKERS' COMPENSATION CORPORATION

Longshore and Harbor Workers'  
Compensation Act, Form LS-513, Report  
of Payments for the Year Ended  
December 31, 1997 and Independent  
Auditors' Report

# LOUISIANA WORKERS' COMPENSATION CORPORATION

INDEX TO  
LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT  
FORM LS-513, REPORT OF PAYMENTS  
FOR THE YEAR ENDED DECEMBER 31, 1997

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# Postlethwaite & Netterville

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## INDEPENDENT AUDITORS' REPORT

The Board of Directors  
Louisiana Workers' Compensation Corporation

We have audited the compensation and medical payments (as defined in the Longshore and Harbor Workers' Compensation Act, and Extensions, "the Act") included on the accompanying Form LS-513, Report of Payments of Louisiana Workers' Compensation Corporation for the year ended December 31, 1997. This form is the responsibility of the Company's management. Our responsibility is to express an opinion on Form LS-513 based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Form LS-513 is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in Form LS-513. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the compensation and medical payments included on Form LS-513 referred to above present fairly, in all material respects, the compensation and medical payments made by Louisiana Workers' Compensation Corporation for the year ended December 31, 1997, as defined in the Act referred to in the first paragraph.

This report is intended solely for the information and use of the board of directors and management of the Corporation, the Louisiana Legislative Auditor's Office, and the U. S. Department of Labor, Division of Longshore and Harbor Workers' Compensation, and should not be used for any other purpose.

*Postlethwaite & Netterville*

Baton Rouge, Louisiana  
April 24, 1998

# LOUISIANA WORKERS' COMPENSATION CORPORATION

LONGSHORE AND HARBOR WORKERS' COMPENSATION ACT  
FORM LS-513, REPORT OF PAYMENTS  
FOR THE YEAR ENDED DECEMBER 31, 1997

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COMPENSATION ACT	Number of Cases Compensated	Compensation Payments (000)	Medical Payments (000)
Longshore	1,052	\$9,797	\$8,035
Defense Base	-	-	-
Nonappropriated Funds	-	-	-
Outer Continental Shelf	-	-	-
District of Columbia	-	-	-
Total Payments		<hr/> \$9,797	<hr/> \$8,035
Total Compensation and Medical Payments			<hr/> \$17,832

See note to Form LS-513



# LOUISIANA WORKERS' COMPENSATION CORPORATION

## FORM LS-513, REPORT OF PAYMENTS NOTE TO FORM LS-513

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### 1. BASIS OF REPRESENTATION

The form has been prepared in conformity with the Longshore and Harbor Workers' Compensation Act and Related Statutes (the Act).

The number of cases compensated is the number of incidents of injury or death for which compensation and medical payments were made during the year for claims paid during the year ended December 31, 1997.

Compensation Payments are the money allowances paid to an employee or his dependents for disability or death as provided for in the Act. Compensation payments include payments of indemnity in the same manner and at the same intervals as wages, funeral benefits, and in the case of permanent injury, any additional payments as set forth in the Act.

Medical Payments are the money allowances paid for such medical, surgical and other attendance or treatment, nursing and hospital services, laboratory, X-ray, and other technical services which the nature of the injury and the process of recovery may require. Medical payments also include necessary dental care and treatment, medicine, crutches or other apparatus and prosthetic devices, and any other medical service or supply, including the reasonable and necessary cost of travel incident thereto.

The amounts do not include accruals for liabilities incurred but unpaid at the end of the year.





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April 24, 1998

To the Board of Directors  
*Louisiana Workers' Compensation Corporation*

We have audited the financial statements of Louisiana Workers' Compensation Corporation for the year ended December 31, 1997, and have issued our report thereon dated April 24, 1998. Professional standards require that we provide you with the following information related to our audit.

### **Our Responsibility Under Generally Accepted Auditing Standards**

Our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance about whether the financial statements are free of material misstatement. Because of the concept of reasonable assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, irregularities, or illegal acts, including fraud and defalcations, may exist and not be detected by us.

As part of our audit, we considered the internal control structure of Louisiana Workers' Compensation Corporation. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control structure.

### **Significant Accounting Policies**

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by Louisiana Workers' Compensation Corporation are described in Note 2 to the financial statements. We noted no transactions entered into by the Corporation during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.



### **Accounting Estimates**

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

We believe that the liability for losses and loss adjustment expenses is a significant and a particularly sensitive accounting estimate. Management's estimate of the liability for losses and loss adjustment expenses is based on the loss reports on individual cases, the cost of processing and investigating claims, and estimates of the cost of claims incurred but not reported. As a part of these estimates, management relies on historical trends and assumptions developed by NCCI for activity in the State of Louisiana, as well as the expertise of Milliman and Robertson, Inc. who also opines on the reasonableness of the estimated liabilities for losses and loss adjustment expenses. We have performed tests of the historical data used by management in these estimates and relied on a review by Watson Wyatt Worldwide of the key factors and assumptions contained in Milliman and Robertson's actuarial report and opinion on the liability for losses and loss adjustment expenses to satisfy ourselves as to its reasonableness in relation to the financial statements taken as a whole.

Management also makes significant assumptions in its estimate to arrive at the allowance for doubtful accounts receivable, depreciation and amortization, and certain other accrued expenses.

### **Significant Audit Adjustments**

For purposes of this letter, professional standards define a significant audit adjustment as a proposed correction of the financial statements that, in our judgment, may or may not have been detected except through our auditing procedures. These adjustments may include those proposed by us but not recorded by the Corporation that could potentially cause future financial statements to be materially misstated, even though we have concluded that such adjustments are not material to the current financial statements. We proposed no audit adjustments that could, in our judgement, either individually or in the aggregate, have a significant effect on the Corporation's financial reporting process.

### **Disagreements with Management**

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.



**Consultations with Other Independent Accountants**

To the best of our knowledge, management has not consulted with or obtained opinions from other independent accountants during the past year that are subject to the requirements of Statement on Auditing Standards No. 50, *Reports on the Application of Accounting Principles*.

**Issues Discussed Prior to Retention of Independent Auditors**

We had no discussions with management related to significant accounting and auditing matters prior to our retention as the Corporation's auditors.

**Difficulties Encountered in Performing the Audit**

We encountered no significant difficulties in dealing with management in performing our audit.

This information is intended solely for the use of the Board of Directors and management of Louisiana Workers' Compensation Corporation and the Louisiana Legislative Auditors Office and should not be used for any other purpose.

*Postlethwaite & Netterville*

