

KIDS' ORCHESTRA, INC.
BATON ROUGE, LOUISIANA
JUNE 30, 2020



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INDEPENDENT AUDITOR'S REPORT

The Board of Directors of
Kids' Orchestra, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Kids' Orchestra, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position Kids' Orchestra, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The financial statements of Kids' Orchestra, Inc. as of June 30, 2019, were audited by other auditors whose report dated October 1, 2019, expressed an unmodified opinion on those statements.


Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplemental information schedule of compensation, benefits, and other payments to an agency head on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The supplemental information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 30, 2020, on our consideration of Kids' Orchestra, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Kids' Orchestra, Inc.'s internal control over financial reporting and compliance.


October 30, 2020
Baton Rouge, Louisiana

KIDS' ORCHESTRA, INC.
STATEMENTS OF FINANCIAL POSITION

Years ended June 30, 2020 and 2019

ASSETS	<u>2020</u>	<u>2019</u>
CURRENT ASSETS		
Cash	\$ 325,104	\$ 14,898
Grants receivable	21,975	132,491
Tax incentives receivable	-	145,870
Pledges receivable, current portion	16,457	44,550
Prepaid expenses	3,718	3,612
Total current assets	<u>367,254</u>	<u>341,421</u>
PROPERTY AND EQUIPMENT		
Leasehold improvements	38,936	38,936
Furniture and equipment	31,710	31,710
Music equipment	158,155	158,155
Total property and equipment	<u>228,801</u>	<u>228,801</u>
Less accumulated depreciation	<u>(187,785)</u>	<u>(165,359)</u>
Property and equipment, net	<u>41,016</u>	<u>63,442</u>
OTHER ASSETS		
Pledges receivable, noncurrent portion, net of allowance	26,200	58,658
Security deposit	2,000	-
Total other assets	<u>28,200</u>	<u>58,658</u>
 Total assets	 <u>\$ 436,470</u>	 <u>\$ 463,521</u>
 LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 35,600	\$ 73,450
Payroll liabilities	20,585	17,836
Due to affiliates	-	54,530
PPP advance	65,420	-
Total current liabilities	<u>121,605</u>	<u>145,816</u>
NET ASSETS		
Without donor restrictions	283,665	259,047
With donor restrictions	31,200	58,658
Total net assets	<u>314,865</u>	<u>317,705</u>
 Total liabilities and net assets	 <u>\$ 436,470</u>	 <u>\$ 463,521</u>

See accompanying notes

KIDS' ORCHESTRA, INC.
STATEMENTS OF ACTIVITIES
Years ended June 30, 2020 and 2019

	2020			2019		
	Without donor restrictions	With donor restrictions	Total	Without donor restrictions	With donor restrictions	Total
SUPPORT AND REVENUE						
Corporate contributions	\$ 97,542	\$ -	\$ 97,542	\$ 582,333	\$ -	\$ 582,333
Foundation contributions	109,810	5,000	114,810	116,429	-	116,429
Individual contributions	98,693	-	98,693	74,596	68,635	143,231
In-Kind contributions	75,050	-	75,050	163,466	-	163,466
Other contributions	12,500	-	12,500	47,227	-	47,227
Government grants	235,692	-	235,692	622,960	-	622,960
Student dues	79,401	-	79,401	83,353	-	83,353
Tax incentive income	178,530	-	178,530	145,870	-	145,870
Other miscellaneous income	2,270	-	2,270	540	-	540
Net assets released from restrictions	32,458	(32,458)	-	41,938	(41,938)	-
Total support and revenue	921,946	(27,458)	894,488	1,878,712	26,697	1,905,409
EXPENSES						
Program services	429,676	-	429,676	1,214,487	-	1,214,487
Management and general	346,464	-	346,464	311,766	-	311,766
Fundraising	121,333	-	121,333	206,513	-	206,513
Total expenses	897,473	-	897,473	1,732,766	-	1,732,766
OTHER INCOME						
Interest income	145	-	145	70	-	70
Total other income	145	-	145	70	-	70
CHANGE IN NET ASSETS	24,618	(27,458)	(2,840)	146,016	26,697	172,713
NET ASSETS-BEGINNING OF YEAR	259,047	58,658	317,705	113,031	31,961	144,992
NET ASSETS-END OF YEAR	\$ 283,665	\$ 31,200	\$ 314,865	\$ 259,047	\$ 58,658	\$ 317,705

See accompanying notes

KIDS' ORCHESTRA, INC.
STATEMENTS OF CASH FLOWS
Years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ (2,840)	\$ 172,713
Adjustments to reconcile changes in net assets to net cash used in operating activities		
Depreciation	22,426	34,640
Amortization of discount on pledges receivable	327	1,309
Bad debt expense on pledges receivable	56,151	15,738
Decrease (increase) in		
Grants receivable	110,516	(208,132)
Tax incentives receivable	145,870	-
Prepaid expenses	(106)	(2,092)
Pledges receivable	4,073	(63,294)
Increase (decrease) in		
Accounts payable	(37,850)	13,553
Payroll liabilities	2,749	7,723
Due to affiliates	(54,530)	45,265
PPP advance	65,420	-
Total adjustments	<u>315,046</u>	<u>(155,290)</u>
Net cash provided by operating activities	<u>312,206</u>	<u>17,423</u>
 CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of furniture and equipment	-	(2,802)
Acquisition of music equipment	-	(12,769)
Payment of security deposit	<u>(2,000)</u>	<u>-</u>
Net cash used in investing activities	<u>(2,000)</u>	<u>(15,571)</u>
 CASH FLOWS FROM FINANCING ACTIVITIES	<u>-</u>	<u>-</u>
 INCREASE IN CASH	 310,206	 1,852
Cash - beginning of year	14,898	13,046
Cash - end of year	<u>\$ 325,104</u>	<u>\$ 14,898</u>

See accompanying notes

KIDS' ORCHESTRA, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
Years ended June 30, 2020 and 2019

	2020				2019			
	Program Services	Management and General	Fundraising	Total	Program Services	Management and General	Fundraising	Total
Advertising	\$ -	\$ 13	\$ 1,168	\$ 1,181	\$ 170	\$ -	\$ 12,838	\$ 13,008
Auto	2,251	30	212	2,493	4,877	3,206	959	9,042
Bad debts	-	56,151	-	56,151	-	15,738	-	15,738
Contract labor	84,523	7,500	666	92,689	361,324	2,110	1,618	365,052
Depreciation	15,443	6,983	-	22,426	24,761	9,879	-	34,640
Dues and subscriptions	3,396	2,729	525	6,650	8,913	2,678	3,657	15,248
Professional development	6,013	12,733	238	18,984	87,072	27,851	4,661	119,584
Employee benefits	22,511	6,488	7,419	36,418	36,056	29,723	26,623	92,402
Fundraising expenses	-	-	4,364	4,364	-	-	29,771	29,771
Insurance	733	22,598	415	23,746	16,594	9,282	2,163	28,039
Materials	3,336	-	136	3,472	21,525	-	-	21,525
Meals	282	2,195	327	2,804	-	3,907	732	4,639
Meetings and conferences	-	12,154	60	12,214	-	2,178	193	2,371
Occupancy costs	13,800	19,531	-	33,331	-	18,671	-	18,671
Office expenses	-	1,930	-	1,930	-	4,647	-	4,647
Orchestra costs	1,433	-	-	1,433	10,486	-	-	10,486
Other expenses	13,584	6,680	2,220	22,484	12,273	32,779	-	45,052
Payroll taxes	8,116	21,180	2,957	32,253	25,764	6,892	7,836	40,492
Professional fees	5,180	37,255	-	42,435	21,480	50,256	-	71,736
Postage and printing	4,387	1,137	1,372	6,896	9,452	242	3,453	13,147
Photography and video	-	-	-	-	-	-	1,533	1,533
Repairs	902	-	-	902	3,765	-	-	3,765
Salaries	187,536	118,372	99,254	405,162	328,904	80,656	110,476	520,036
Student snacks	56,250	-	-	56,250	133,855	-	-	133,855
Telephone	-	10,805	-	10,805	-	11,071	-	11,071
Transportation	-	-	-	-	107,216	-	-	107,216
	<u>\$ 429,676</u>	<u>\$ 346,464</u>	<u>\$ 121,333</u>	<u>\$ 897,473</u>	<u>\$ 1,214,487</u>	<u>\$ 311,766</u>	<u>\$ 206,513</u>	<u>\$ 1,732,766</u>

See accompanying notes

KIDS' ORCHESTRA, INC.
NOTES TO FINANCIAL STATEMENTS

June 30, 2020

A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of activities

The Kids' Orchestra, Inc. (the Organization) is a not-for-profit organization whose purpose is to provide music education, instruments, and leadership development and performance opportunities to kindergarten through fifth grade students of all races, cultures, and backgrounds.

Basis of accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Basis of presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC). The Organization reports information regarding its financial position and activities according to the two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets with donor restrictions to net assets without donor restrictions.

Contributions and expenses

Contributions are reported as revenue in the period the promise and obligation are determined to be unconditional. Contributions restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the same fiscal year in which the support is recognized. All other donor restricted contributions are reported as increases in net assets with donor restrictions.

A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Tax incentive income

Tax incentive income is recognized as revenue in the period in which the incentive is approved and payable by the governmental agency. Tax incentive income consists of Musical and Theatrical Production Tax Credits as provided by Louisiana Revised Statute 47:6034.

Paycheck Protection Program funds

In April, 2020, the Organization received \$153,902 in funds from the Paycheck Protection Program (PPP) under the CARES Act and has elected to treat these funds as a conditional promise to give under FASB ASC 958-605. As a result, \$88,482 in PPP funds have been recognized as government grant income in 2020 as the conditions for forgiveness have been substantially met.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

For the purpose of the statement of cash flows, the Organization considers all unrestricted cash, short-term savings and time deposits purchased with a maturity of three months or less to be cash.

Promises to give

Conditional promises to give are not recognized in the financial statements until the conditions are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recognized at fair value, which is measured as the present value of their future cash flows. The discount on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. In the absence of donor stipulations to the contrary, promises with payments due in future periods of more than one year are use restricted until after the due date.

Management estimates the allowance for doubtful pledges based on historical collections together with a review of the current status of existing pledge receivables. The collectability of pledges receivable has deteriorated significantly as a result of the combination of financial uncertainty COVID-19 has created for donors and the donors' connections to the founder whom is no longer associated with the Organization (see Note B). Delinquent receivables with no indication of collectability have been charged off as of June 30, 2020. Management has also increased the allowance for doubtful accounts from 5% to 10% for the year ended June 30, 2020.

A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and equipment

Property and equipment are stated at cost. Expenditures for additions, renewals, and betterments are capitalized; expenditures for maintenance and repairs are charged to expense as incurred. Upon retirement or disposal of assets, the costs and related accumulated depreciation or amortization are removed from the accounts and any gain or loss is included in income.

Depreciation is calculated on the straight-line method based on the following estimated useful lives of assets:

Leasehold improvements	10 Years
Furniture and equipment	5-7 Years
Music equipment	5-7 Years

Depreciation expense charged to operation expense was \$22,426 and \$34,641 in 2020 and 2019, respectively.

Donated services

Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Accordingly, accounting services valued at \$5,000 and \$30,000 in 2020 and 2019, respectively, have been recognized in the accompanying financial statements as in-kind contributions and management and general professional fees expense.

Income taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law.

The Organization applies the standards in FASB ASC 740-10 in accounting for uncertainty in income taxes. The Organization files a United States Return of Organization Exempt from Income Tax. The Organization is generally no longer subject to examination by the Internal Revenue Service for years before 2015.

Advertising

The Organization expenses advertising costs as they are incurred. Such costs amounted to \$1,181 and \$13,008 in 2020 and 2019, respectively.

Functional allocation of expenses

Certain expenses are charged directly to functional classifications. Other expenses are allocated between program, fundraising, and management and general based upon a reasonable basis that is consistently applied. All natural expense categories classified as fundraising are such allocations. The allocations are based on estimates of staff time spent and resource usage for each function.

Reclassifications

Certain reclassifications have been made to the 2019 financial statements and notes to conform to the current year presentation.

A: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Change in accounting principles

In June, 2018, the FASB issued Accounting Standards Update (ASU) No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which clarifies and improves the scope of accounting guidance for contributions received and contributions made by not-for-profit organizations. The Organization adopted ASU 2018-08 using a modified prospective basis effective July 1, 2019. Under the modified prospective method, this ASU only applies to agreements not completed or entered into as of July 1, 2019. As a result, the 2019 financial statements are not restated and there was no cumulative-effect adjustment to opening net asset as of July 1, 2019. There were no material changes to the recognition of contribution revenue in 2020.

B: RELATED PARTY TRANSACTIONS

The Organization and The Powell Group, Inc. (Powell) were affiliated organizations through common management through September of 2019. Until that time, both organizations also shared common accounting personnel. The Organization would reimburse Powell for insurance, office expenses, employee benefit costs, and other expenses. The Organization incurred \$40,614 and \$139,272 in expenses paid by the Powell Group for the years ended June 30, 2020 and 2019, respectively. The Organization reimbursed Powell \$95,144 and \$94,007 during the years ended June 30, 2020 and 2019, respectively. The Organization owed Powell \$54,530 as of June 30, 2019. The Organization and Powell are no longer affiliated, and no amounts are owed the Powell Group as of June 30, 2020.

The Organization was previously affiliated with numerous other organizations through common management, common board of directors, and common accounting personnel prior to September 30, 2019. For the years ended June 30, 2020 and 2019, affiliated organizations contributed \$70,000 and \$560,000, respectively.

C: NON CASH INVESTING AND FINANCING ACTIVITIES

There were no non cash investing and financing transactions in 2020 or 2019.

D: LIQUIDITY

The following reflects the Organization's financial assets as of June 30, 2020 and 2019, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date:

	<u>2020</u>	<u>2019</u>
Cash	\$ 325,104	\$ 14,898
Grants receivable	21,975	132,491
Tax incentives receivable	-	145,870
Pledges receivable	42,657	103,208
Less donor imposed restrictions	<u>(31,200)</u>	<u>(58,658)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 358,536</u>	<u>\$ 337,809</u>

E: PLEDGES RECEIVABLE

Pledges receivable are unconditional promises to give from individual donors and are detailed as follows as of June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Receivable in less than one year	\$ 17,000	\$ 44,500
Receivable in one to five years	31,000	67,250
Total pledges receivable	<u>48,000</u>	<u>111,750</u>
Less discounts to net present value	(543)	(3,004)
Less allowance for uncollectible accounts	<u>(4,800)</u>	<u>(5,538)</u>
Net pledges receivable	<u>\$ 42,657</u>	<u>\$ 103,208</u>

Pledges due beyond one year have been discounted at an annual rate of 1.72% for 5-year pledges received in 2017 and 1.78% for 5-year pledges received in 2019.

F: CONDITIONAL PROMISES TO GIVE

The Organization has a conditional promise of \$70,000 per year for the next two years from Capital Area United Way as of June 30, 2020. The funds are conditional on the Organization's submission of quarterly reports on program results and compliance with Capital Area United Way's Results-based Accountability framework and grants guidelines.

G: RESTRICTIONS ON NET ASSETS

Net assets with donor restrictions consist of the following as of June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Time restrictions		
Multi-year pledges receivable	\$ 26,200	\$ 58,658
Purpose restrictions		
Coaching	<u>5,000</u>	<u>-</u>
	<u>\$ 31,200</u>	<u>\$ 58,658</u>

H: CONCENTRATIONS

Credit Risk

The Organization maintains its cash in bank deposit accounts, the balances of which at times may exceed federally insured limits. The Organization has not experienced any losses and does not believe that significant credit risk exists as a result of this practice.

Contributions and grants receivable emanate from a relatively diverse group of donors and grantors. However, collection is dependent on the continued financial health of these individuals, companies, and organizations.

Support

The Organization received approximately 29% of its annual revenue from related-party corporate contributions for the year ended June 30, 2019. See Note C for a description of related party relationships.

I: EMPLOYEE BENEFIT PLAN

The Organization provides a defined contribution employee benefit plan qualifying under Internal Revenue Code Section 403(b). All employees are eligible to participate in the plan. Employees may elect to contribute a portion of their base salary on a pre-tax or roth basis, at each employee's election. Employer contributions to the plan are discretionary. The Organization did not contribute to this plan in 2020 or 2019.

Prior to the 403(b), the Organization participated in a defined contribution employee benefit plan qualifying under Internal Revenue Code 401(a). To participate in the plan, employees had to work full-time and have met at least one year of service. Employees could contribute a portion of their base salary on a pre-tax basis. Employer contributions to the plan were discretionary. The Organization did not contribute to the plan in 2020 and contributed \$11,553 in 2019. The Organization ceased participation in this plan as of September 30, 2019.

J: OPERATING LEASES

The Organization entered into a two-year lease for the use of a building beginning August 1, 2017, and ending on August 31, 2019, at \$1,500 per month that may be renewed upon agreement by both parties but does not renew automatically. The lease was renewed through July, 2020, for \$2,000 per month.

In June, 2020, the Organization entered into a twenty-five-month lease for the use of a building beginning July 1, 2020 and ending on July 31, 2022 at \$2,250 per month, \$250 of which is recognized as an in-kind charitable contribution with the first month's rent waived. The lease may be renewed by the Organization for an additional two-year period with proper notice.

In January, 2019, the Organization entered into a sixty-month lease for a copier. Minimum rental payments of \$225 per month are required. An additional contingent rental is due based on usage.

Rental expense was \$23,871 and \$18,000 for 2020 and 2019, respectively. Of those amounts \$1,671 and \$0 were contingent rental payments for 2020 and 2019, respectively.

Future minimal rental payments due under such leases as of June 30, 2020 are as follows:

<u>Year</u>	<u>Amount</u>
2021	\$ 24,000
2022	24,000
2023	2,000
	<u>\$ 50,000</u>

K: SUBSEQUENT EVENTS

Subsequent events were evaluated through October 30, 2020, which is the date the financial statements were available to be issued.

KIDS' ORCHESTRA, INC.
SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS
TO AN AGENCY HEAD
June 30, 2020 and 2019

No compensation, reimbursements, or benefits were provided to the agency head using public funds for the years ended June 30, 2020 and 2019.

Kimberly G. Sanders, CPA, MBA
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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

The Board of Directors of
Kids' Orchestra, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Kids' Orchestra, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 30, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Kids' Orchestra, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Kids' Orchestra, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of Kids' Orchestra, Inc.'s financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Kids' Orchestra, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instance of noncompliance or other matter that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Kids' Orchestra, Inc.'s internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Kids' Orchestra, Inc.'s internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

LA Champagne & Co, LLP

October 30, 2020
Baton Rouge, Louisiana

KIDS' ORCHESTRA, INC.
SUMMARY OF AUDIT RESULTS AND
SCHEDULE OF FINDINGS AND RESPONSES
Year Ended June 30, 2020

A: SUMMARY OF AUDIT RESULTS

1. The auditor's report expresses an unmodified opinion on the financial statements of Kids' Orchestra, Inc.
2. No significant deficiency or material weaknesses in internal controls, relating to the audit of the financial statements are included in the "Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Governmental Auditing Standards*."
3. No instance of noncompliance material to the financial statements of Kids' Orchestra, Inc. was disclosed during the audit.
4. A management letter was not issued.

B: CURRENT YEAR FINDINGS - FINANCIAL STATEMENTS AUDIT

None.

C: PRIOR YEAR FINDINGS - FINANCIAL STATEMENTS AUDIT

None reported.