LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA

#### REPORT

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#### JUNE 30, 2004 AND 2003

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Bouge office of the Legislative Auditor and, where

Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date <u>9-15-0+</u>

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LIST OF THE BOARD OF COMMISSIONERS

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#### JUNE 30, 2004 AND 2003

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#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA

**Principal Officials** 

June 30, 2004 and 2003

Board of Commissioners

June 30, 2004

Tim Coulon Craig Saporito Rosemary Patterson Warren Reuther Clyde Simien Sara Roberts

June 30, 2003

David Conroy Mark Delesdernier, Jr. David Brantley Clarence Barney Donelson "Don" P. Stiel Bert H. Jones Alan A. Zaunbrecher Chairman/Commissioner Secretary/Commissioner Commissioner Commissioner Commissioner

Chairman/Commissioner Vice-Chairman/Commissioner Secretary/Treasurer/Commissioner Commissioner Commissioner Commissioner Commissioner

#### DUPLANTIER, HRAPMANN, HOGAN & MAHER, L.L.P.

**CERTIFIED PUBLIC ACCOUNTANTS** 

MICHAEL J. O'ROURKE, C.P.A. WILLIAM G. STAMM, C.P.A. CLIFFORD J. GIFFIN, JR, C.P.A. DAVID A . BURGARD, C.P.A. LINDSAY J. CALUB, C.P.A., L.L.C. GUY L. DUPLANTIER, C.P.A. MICHELLE H. CUNNINGHAM, C.P.A

ANN M. HARGES, C.P.A. ROBIN A. STROHMEYER, C.P.A.

KENNETH J. BROOKS, C.P.A., ASSOCIATE

1340 Poydras St., Suite 2000 · New Orleans, LA 70112 (504) 586-8866 FAX (504) 525-5888 cpa@dhhmcpa.com A.J. DUPLANTIER JR. C.P.A.

(1919-1985)

<u>FELIX J. HRAPMANN, JR. C.P.A.</u> (1919-1990) WILLIAM R. HOGAN, JR. C.P.A. (1920-1996)

MEMBERS AMERICAN INSTITUTE OF

CERTIFIED PUBLIC ACCOUNTANTS

#### INDEPENDENT AUDITOR'S REPORT

August 10, 2004

To the Board of Commissioners of the Louisiana Stadium and Exposition District New Orleans, Louisiana

We have audited the accompanying financial statements of the governmental activities, the business-type activities and each major fund of the Louisiana Stadium and Exposition District (the District), a component unit of the State of Louisiana, as of and for the years ended June 30, 2004 and 2003, as listed in the accompanying table of contents. These financial statements are the responsibility of the District's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities, the business-type activities and each major fund of the District as of June 30, 2004 and 2003, and the respective changes in financial position and the cash flows, where applicable, thereof for the years then ended in conformity with accounting principles generally

#### accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 10, 2004, on our consideration of the District's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

The Management's Discussion and Analysis on pages 3 - 7 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information included on pages 45 - 47 and Office of Statewide Reporting Package are presented for purposes of additional analysis and are not a required part of the financial statements. The supplementary information on pages 45 - 47 and Office of Statewide Reporting Package have been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, are fairly stated in all material respects in relation to the financial statements taken as a whole.

Duplantier, Hrapmann, Hogan & Maher, L.L.P.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

The Management's Discussion and Analysis of the Louisiana Stadium and Exposition District financial performance presents a narrative overview and analysis of Louisiana Stadium and Exposition District's financial activities for the years ended June 30, 2004 and 2003. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. Please read this document in conjunction with the information contained in the Louisiana Stadium and Exposition District financial statements, which begin on page 8.

#### FINANCIAL HIGHLIGHTS

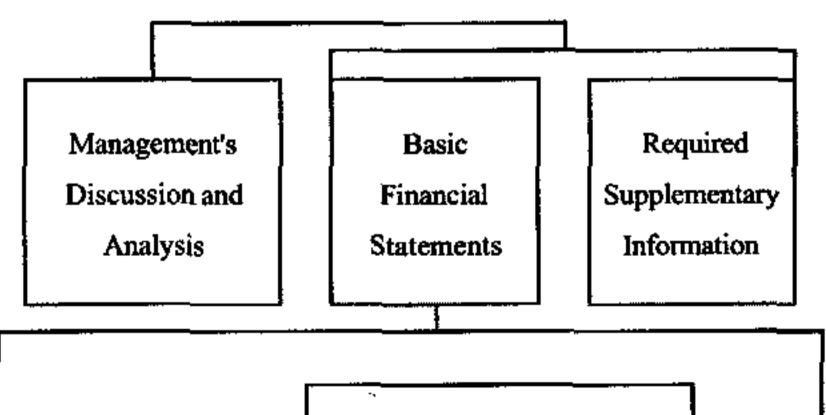
\* The Louisiana Stadium and Exposition District's assets of business-type activities exceeded liabilities at the close of fiscal years 2004 and 2003 by \$179,666,924 and \$203,264,974, respectively. The net assets decreased by \$23,598,050 or 12% during fiscal year 2004. The liabilities of governmental activities exceeded assets at the close of fiscal years 2004 and 2003 by \$147,472,555 and \$154,009,392,

respectively. The net assets increased by \$6,536,837 or 4% during fiscal year 2004.

\* The Louisiana Stadium and Exposition District's operating and non-operating revenue of business-type activities decreased \$16,406,224 (or 23%) while operating and non-operating expenses decreased \$3,184,960 (or 4%). The decrease in revenues results mainly from the receipt of contributions and state general fund revenue in the year ended June 30, 2003 that were not received in the year ended June 30, 2004. The decrease in expenses results from many factors including decreased grant disbursements in the year ended June 30, 2004, and the one-time Hornets relocation expenses incurred in the year ended June 30, 2003. The revenue of governmental activities decreased by \$2,548,401 (or 13%) while expenses decreased \$446,924 (or 4%). The decrease in revenue results mainly from the decrease in state general fund revenue. The decrease in expenses results from decreased interest expense and capital outlays.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The following graphic illustrates the minimum requirements for the District established by Governmental Accounting Standards Board Statement 34, <u>Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments</u>:



Government-wide	Fund	Notes to the
Financial	Financial	Financial
Statements	Statements	Statements

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

This annual report consists of three parts – management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of the District:

- \* The first two statements are government-wide financial statements that provide both long-term and short-term information about the District's financial status.
- \* The remaining statements are fund financial statements that focus on individual parts of the District, reporting the District's operations in more detail than the government-wide statements.
- \* The governmental fund financial statements tell how general government services were financed in the short-term as well as what remains for future spending.
   \* Proprietary fund statements offer short- and long-term financial information about the activities the government operates like businesses.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of required supplementary information that further explains and supports the information in the financial statements. The graph shows how the required parts of this annual report are arranged and relate to one another.

#### **BASIC FINANCIAL STATEMENTS**

The basic financial statements present information for the Louisiana Stadium and Exposition District as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section are as follows:

#### **Government-wide Statements**

The government-wide statements report information about the District as a whole using accounting methods similar to those used by private-sector companies. The statement of net assets includes all of the District's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two government-wide statements report the District's net assets and how they have changed. Net assets – the difference between the District's assets and liabilities – is one way to measure the District's financial health, or position.

The government-wide financial statements of the District are divided into two categories:

- \* Governmental activities which include debt service and capital projects.
- \* Business-type activities which include the operation of the Superdome and the Arena.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

#### **Fund Financial Statements**

The fund financial statements provide more detailed information about the District's funds – not the District as a whole. Funds are accounting devices that the District uses to keep track of specific sources of funding and spending for particular purposes.

The District has two kinds of funds:

- \* Governmental funds, which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance the District's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, additional information is provided at the bottom of the governmental funds statements that explains the relationship (or differences) between them.
- \* Proprietary funds, like government-wide statements, provide both long- and short-term financial information. The District's enterprise funds (one type of proprietary fund) are the same as its business-type activities, but provide more detail and additional information, such as cash flows.

#### FINANCIAL ANALYSIS OF THE ENTITY

Statements of Net Assets as of June 30, 2004 and 2003 (in thousands)

	 Total		
	 2004		2003
Current and other assets	\$ 43,849	\$	40,939
Capital assets	 225.338		238.095
Total assets	 269_187		279.034
Other liabilities	35,868		38,268
Long-term debt outstanding	 201.125		191.510
Total liabilities	 236.993		229 778
Net assets:			·····

Net assets:

Invested in capital assets, net of debt	31,712	39,875
Restricted	10,079	11,253
Unrestricted	(9.597)	 (1.872)
Total net assets	\$ 32,194	\$ 49,256

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

Restricted net assets represent those assets that are not available for spending as a result of legislative requirements, donor agreements or grant requirements. Conversely, unrestricted net assets are those that do not have any limitations on what these amounts may be used for.

Statements of Revenue, Expenses and Changes in Fund Net Assets For the years ended June 30, 2004 and 2003 (in thousands)

	<u>2004</u>	<u>2003</u>
REVENUES		
Program revenues:		0 00 110
Charges for services	\$ 30,597	\$ 32,112
Grants and contributions	2,583	18,921
General revenues:		
Hotel occupancy taxes	37,123	36,801
New Orleans Area Tourism Tax		1,270
Players' tax	900	676
Investment earnings	140	<u> </u>
Total revenues	71,343	<u>_90,048</u>
PROGRAM EXPENSES:	<b>-</b>	0.770
Interest on long-term debt	9,553	9,773
Facility operation	<u>78,851</u>	<u>82,013</u>
Total expenses	<u>_88,404</u>	<u>91,786</u>
DECREASE IN NET ASSETS	\$ <u>(17,061</u> )	\$ <u>(1,738</u> )

The Louisiana Stadium and Exposition District's total revenues decreased approximately \$18,705,000 (or 21%). The total cost of all programs and services decreased by approximately \$3,382,000 (or 4%). The decrease in total revenues results mainly from the receipt of contributions and state general fund revenue in the prior year. The decrease in cost of programs and services results mainly from many factors, including decreased grant disbursements in the year ended June 30, 2004 and the one-time Hornets relocation expense incurred in the year ended June 30, 2003.

#### CAPITAL ASSET AND DEBT ADMINISTRATION

#### **Capital Assets**

At June 30, 2004 and 2003, the Louisiana Stadium and Exposition District had \$225,337,555 and \$238,094,814, respectively, net of accumulated depreciation of \$167,405,302 and \$188,171,783, respectively, invested in capital assets, including land, buildings and improvements, furniture and fixtures and equipment.

Land	

Buildings and improvements Furniture, fixtures and equipment Construction in progress Totals

	2004	-	2003
\$	13,944	\$	13,944
	203,917		210,801
	5,628		7,552
_	1.849	_	<u>5.798</u>
\$_	225,338	\$_	238.095

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA MANAGEMENT'S DISCUSSION AND ANALYSIS AS OF AND FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

The major additions for each fiscal year were improvements to buildings.

#### Debt

The Louisiana Stadium and Exposition District had \$193,625,000 in revenue bonds outstanding at June 30, 2004, compared to \$191,510,000 at June 30, 2003, an increase of 1%. During the year ended June 30, 2004, the District issued \$6,235,000 of bonds for the purpose of refinancing the costs of certain concessionaire improvements.

The Louisiana Stadium and Exposition District's bonds carried a AAA rating at June 30, 2004 and 2003.

During the year ended June 30, 2004, the District entered into an agreement with the Louisiana Economic Development Corporation for a loan of \$7,500,000 to be used for the payment of obligations relative to professional franchises.

#### **ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES**

The Louisiana Stadium and Exposition District appointed officials considered the following factors and indicators when setting next year's budget, rates, and fees. These factors and indicators include:

- \* Scheduled events and estimated attendance
- \* Hotel occupancy tax revenue fluctuations
- \* Industry factors
- \* Cost of living adjustments for salaries and other expenses

#### CONTACTING THE LOUISIANA STADIUM AND EXPOSITION DISTRICT MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the Louisiana Stadium and Exposition District's finances and to show the Louisiana Stadium and Exposition District's accountability for the money it receives. If you have questions about this report or need additional financial information, contact M. David Weidler, Senior Director of Finance and Administration, Sugar Bowl Drive, New Orleans, Louisiana 70112.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENTS OF NET ASSETS JUNE 30, 2004 AND 2003

	-		2004		
	_		Business		
		Governmental	Туре		
		<u>Activities</u>	Activities		<u>Total</u>
ASSETS:					
Cash and cash equivalents (Note 2)	\$	10,066,988	\$ 15,212,097	\$	25,279,085
Cash in transit (Note 17)		-	7,500,000	ŗ	7,500,000
Accounts receivable		-	603,132		603,132
Due from State of Louisiana (Note 3)		2,378,474	5,498,848		7,877,322
Inventory of materials and supplies			119,094		119,094
Prepaid expenses		-	33,950		33,950
Restricted assets: (Notes 2 and 7)					22000
Working capital account - cash		_	208,411		208,411
Renewal and Replacement Reserve Account:			200,		200,411
Cash and cash equivalents		_	1,280,139		1,280,139
Economic Development Fund Account:			1,400,107		1,200,107
Cash and cash equivalents		_	277,582		277,582
Zephyrs capital improvement account - cash		90,769	277,002		90,769
New Orleans Area Tourism and		70,707	-		90,709
Economic Development Fund:					
Cash and cash equivalents		_	96,995		96,995
Concessionaire fund:		-	70,775		70,772
Receivable			482,973		493 073
		-	404,973		482,973
Capital assets, net of		20 194 040	102 152 202		225 227 555
accumulated depreciation (Notes 1 and 4)	-	32,184,262	 <u>193,153,293</u>		225.337.555
Total assets	-	44,720,493	 224,466,514	<del></del>	269,187,007
LIABILITIES:					
Accounts payable and accrued expenses		26,189	8,133,994		8,160,183
Payable to SMG			877.047		877.047
Saints inducements payable (Note 12)		-	13,151,741		13,151,741
Hornets inducements payable (Note 14)		-	1,575,000		1,575,000
Deferred income and security deposits		-	177.685		177,685
Compensated absences		_	250,387		250,387
Advance deposits on future events		_	5,151,308		5,151,308
Accrued bond interest payable		4,776,859	5,151,500		4,776,859
Non-Current liabilities:		4,770,009	_		4,770,039
Due within one year:					
Advance from State of Louisiana (Note 16)		_	500,000		500,000
Payable to Concessionaire (Note 6)					500,000
Bonds payable (Note 5)		4,345,000	200,000		4,545,000
Due in more than one year:		4,545,000	200,000		4,545,000
Advance from State of Louisiana (Note 16)			1 247 429		1 247 439
· · · ·		-	1,247,428		1,247,428
Payable to Concessionaire (Note 6)		192 046 000			-
Bonds payable (Note 5)		183,045,000	6,035,000		189,080,000
Loan payable (Note 17)	_	102 102 049	 7,500,000		7,500,000
Total liabilities	_	192,193,048	 44,799,590		236,992,638
NET ASSETS:					
Invested in capital assets, net of related debt		(155,205,738)	186,918,293		31,712,555
Restricted for:		·			tr sudday
Debt service		6,996,180	-		6,996,180
Conital projecto		727 002	_		727 002

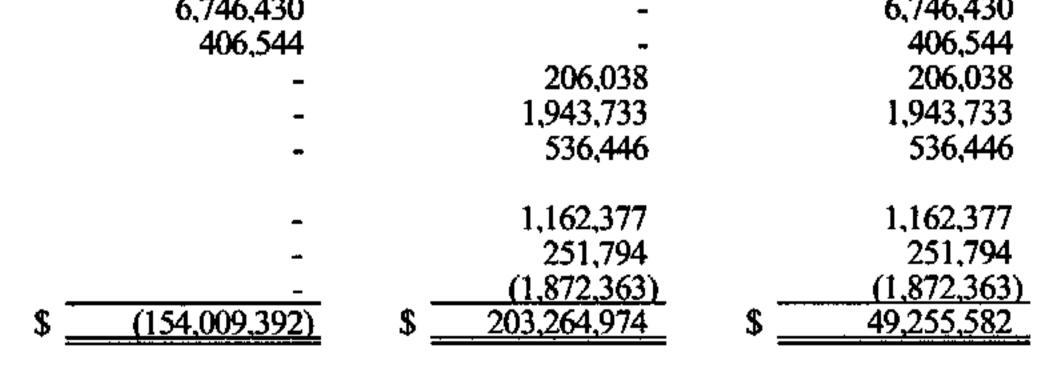
Capital projects Working capital Renewal and replacement Economic development New Orleans Area Tourism and Economic Development Fund Concessionaire reserve Unrestricted TOTAL NET ASSETS

737,003 737,003 208,411 208,411 1,280,139 1,280,139 277,582 277,582 96,995 96,995 482,973 482,973 (9,597,469) (9,597,469) (147,472,555) 179.666.924 32,194,369 \$ \$ \$

See accompanying notes.

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		2003			
-	Governmental	Business Type			
	Activities	<u>Activities</u>	<u>Total</u>		
5	9,629,662	\$ 19,273,586	\$	28,903,248	
		824,520		824,520	
	3,855,135	2,999,405		6,854,540	
	-	149,547		149,547	
	-	41,160		41,160	
	-	206,038		206,038	
	-	1,943,733		1,943,733	
	_	536,446		536,446	
	65,942	-		65,942	
	-	1,162,377		1,162,377	
	_	251,794		251,794	
	30,347,634	207,747,180		238,094,814	
-	43,898,373	235,135,786		279,034,159	
	1,511,333	7,118,700		8,630,033	
	-	862,547		862,547	
	-	10,689,093		10,689,093	
	-	1,500,000		1,500,000	
	-	182,428		182,428	
	-	271,368		271,368	
	-	4,289,017		4,289,017	
	4,886,432	-		4,886,432	
	_	-		-	
	-	609,996		609,996	
	4,120,000	-		4,120,000	
	-	247,428		247,428	
	•	6,100,235		6,100,235	
	187,390,000	-		187,390,000	
-	197,907,765	31,870,812	_	229,778,577	
	(161,162,366)	201,036,949		39,874,583	
	6,746,430	-		6,746,430	



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	Total	1,794,602 (9,553,377) (7,758,775)	(47,465,568) (55,224,343)	22,857,784 14,265,124 14,265,124 900,339 139,883 139,883 139,883 139,883 14,265,582 49,255,582 32,194,369
	(Expense) Revenue and hanges in Net Assets Business I Type <u>Activities</u>		(47,465,568) (47,465,568)	22,857,784 22,857,784 900,339 109,395 109,395 23,867,518 23,598,050 (23,598,050) 23,598,050] 203,264,974 179,666,924 \$
	Net (Expendence Changes Governmental Activities	<pre>\$ 1,794,602 \$ (9,553,377) (7,758,775) </pre>	(7,758,775)	14,265,124 14,265,124 30,488 <u>14,295,612</u> 6,536,837 6,536,837 (154,009,392) (154,009,392) \$ (147,472,555) \$
NEW ORLEANS, LOUISIANA STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 200	Program Revenue         Operating       Capital         Charges       Grants and       Grants and         Expenses       for Services       Contributions       Contributions	803,587 \$ 60,000 \$ - \$ 2,538,189 \$ 9,553,377 - 2,538,189 - 2,538,189 - 2,538,189	78,048,066         30,537,357         -         45,141           88,405,030         \$         30,597,357         \$         2,583,330	General revenues: Taxes (Note 7): Hotel occupancy taxes, levied for general purposes Hotel occupancy taxes, levied for debt service New Orleans Area Tourism tax Players' tax Unrestricted investment earnings Transfers Transfers Transfers Transfers Transfers Transfers One investment earnings Transfers Trans

LOUISIANA STADIUM AND EXPOSITION DISTRICT

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# See accompanying notes.

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## Functions/Programs

Governmental activities: Facility operation Interest on bonds Total governmental activi

Business-type activities: Facility operation

TOTAL

# LOUISIANA STADIUM AND EXPOSITION DISTRICT

<b>i</b>	Total	4,093,126 (9,772,867) (5,679,741)	(35,073,747) (40,753,488)	22,545,222 14,255,922 1,270,132 675,678 268,062 268,062	(1,738,472) 50,994,054 49,255,582
se) Reve in Mat A	∎ <u>A</u> Al	نا با	(35,073,747) (35,073,747)	22,545,222 22,545,222 1,270,132 675,678 205,929 831,012 831,012 25,527,973	(9,545,774) 212,810,748 203,264,974 \$
ארי ארי ארי	Governmental Activities	<pre>\$ 4,093,126 \$ (9,772,867) (5,679,741) .</pre>	(5,679,741)	14,255,922 14,255,922 62,133 (831,012) 13,487,043	7,807,302 (161,816,694) \$ (154,009,392) \$
NEW ORLEANS, LOUISIANA STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2003	Expenses     for Services     Contributions       Expenses     Contributions     Contributions	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	81,233,026         32,252,943         3,948,677         9,957,659           \$ 92,036,914         \$ 32,362,943         \$ 5,041,653         \$ 13,878,830	General revenues: Taxes (Note 7): Hotel occupancy taxes, levied for general purposes Hotel occupancy taxes, levied for debt service New Orleans Area Tourism tax Players' tax Unrestricted investment earnings Transfers Transfers	Change in net assets Net assets, beginning of year TOTAL NET ASSETS, END OF YEAR \$

# See accompanying notes.

## Functions/Programs

Governmental activities: Facility operation Interest on bonds Total governmental act

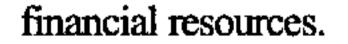
Business-type activities: Facility operation

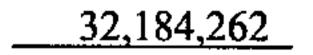
### TOTAL

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA BALANCE SHEETS GOVERNMENTAL FUNDS JUNE 30, 2004 AND 2003

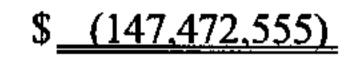
			2004		
	Debt Service		Capital Projects		Total Governmental Funds
ASSETS Cash and cash equivalents Due from State of Louisiana	\$ 9,394,565 2,378,474	\$ 	763,192	\$	10,157,757 2,378,474
TOTAL ASSETS	\$ <u>11,773,039</u>	\$_	763,192	\$_	12,536,231

LIABILITIES AND FUND BALANCES Accounts payable	\$_		\$ <u>26,189</u>	\$_	26,189
Fund balance reserved for: Debt service		11,773,039	_		11,773,039
Capital projects	-		 737,003		737,003
Total fund balances	-	11,773,039	 737,003		12,510,042
TOTAL LIABILITIES AND FUND BALANCES	\$_	<u>11.773.039</u>	\$ <u>763,192</u>	\$_	12,536,231
Total fund balances, as presented in this state	ment			\$	12,510,042
Amounts presented for governmental activities Statement of Net Assets are different becau					
Accrued bond interest is reported in the St but is not due and payable in the current					
is not reported as a liability of the fund ba Long-term liabilities are reported in the Sta					(4,776,859)
but are not due and payable in the current are not reported as liabilities of fund balar Capital assets reported in the Statement of	t perioo nce she	d and therefore ets.			(187,390,000)





#### NET ASSETS OF GOVERNMENTAL ACTIVITIES



#### See accompanying notes.

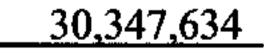
. .

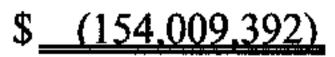
 		2003		
Debt Service		Total Governmental Funds		
\$ 9,255,006 2,377,856	\$	440,598 1,477,279	\$	9,695,604 3,855,135
\$ 11.632.862	\$	1.917.877	\$	13,550,739

\$_		\$ 1,511,333	\$	1,511,333
	11,632,862	-		11,632,862
	<u> </u>	 406,544	. —	406,544
	11,632,862	 406,544		12,039,406
\$	11,632,862	\$ <u>1,917,877</u>	\$	13,550,739
			\$	12,039,406

(4,886,432)

(191,510,000)





#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2004

		Debt Service	_	apital ojects	Go	Total vernmental Funds
REVENUES:						
Hotel occupancy tax	\$	14,265,124	\$	-	\$	14,265,124
State General Fund Revenue		-		2,538,189		2,538,189
Other revenue		-		60,000		60,000
Interest earnings		27,030		3,458		30,488
Total revenues	_	14,292,154		2,601,647		16,893,801

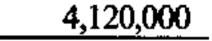
**EXPENDITURES:** 

EAFENDII UNES.				
Capital outlay	-	2,640,213		2,640,213
Debt service:				
Principal payments	4,120,000	-		4,120,000
Interest	9,662,952	-		9,662,952
Total expenditures	13,782,952	2,640,213		16,423,165
Excess (deficiency) of revenues over expenditures	509,202	(38,566)	<u>.                                    </u>	470,636
OTHER FINANCING SOURCES (USES):				
Transfers in	-	369,025		369,025
Transfers out	(369,025)		_	(369,025)
Total other financing sources (uses)	(369,025)	369,025	<u> </u>	-
Net change in fund balances	140,177	330,459		470,636
Fund balance at beginning of year	11,632,862	406,544		12,039,406
Fund balance at end of year	\$ <u>11,773,039</u>	\$ <u>737,003</u>	\$	12,510,042
Net change in fund balances, as presented in this statement Amounts presented for governmental activities in the Statement of Activities are different because:			\$	470,636
Governmental funds report interest expense on bonds only when due for payment while the Statement of Activities reports bond i Governmental funds report the acquisition of capital assets as exp period in which the asset is acquired but this amount is reported depreciated each period in the government wide financial statem	interest as it is incurred. enditures of the l as capital assets and			109,575

depreciated each period in the government-wide financial statements. This is the amount by which capital outlays (\$2,562,623) exceeded depreciation (\$725,997) in the current period.
Governmental funds report principal payments on bonds as an expense but this amount is reported as a reduction of debt in the government-wide financial activities.

Change in net assets of governmental activities as reported on the Statement of Activities

1,836,626



6,536,837

\$

See accompanying notes.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2003

	Debt Service	_	apital ojects	Go	Total vernmental Funds
REVENUES:					
Hotel occupancy tax	\$ 14,255,922	\$	-	\$	14,255,922
State General Fund Revenue	-	:	5,014,147		5,014,147
Other revenue	-		110,000		110,000
Interest earnings	48,116		<u>14,017</u>		62,133
Total revenues	14,304,038		5,138,164		19,442,202

#### **EXPENDITURES**:

Capital outlay	-	4,531,248		4,531,248
Debt service:				
Principal payments	3,905,000	-		3,905,000
Interest	9,875,918			9,875,918
Total expenditures	13,780,918	4,531,248		18,312,166
Excess (deficiency) of revenues over expenditures	523,120	606,916	_	1,130,036
OTHER FINANCING SOURCES (USES):				
Transfers in	-	468,098		468,098
Transfers out	(368,098)	(931,012)	_	(1,299,110)
Total other financing sources (uses)	(368,098)	(462,914)	_	(831,012)
Net change in fund balances	155,022	144,002		299,024
Fund balance at beginning of year	11,477,840	262,542	_	11,740,382
Fund balance at end of year	\$ <u>11,632,862</u>	\$ <u>406,544</u>	\$	12,039,406
Net change in fund balances, as presented in this statement			\$	299,024
Amounts presented for governmental activities in the Statement of Activities are different because:				
Governmental funds report interest expense on bonds only when th	a avnanca ic			
due for payment while the Statement of Activities reports bond in	-			103,051
Governmental funds report the acquisition of capital assets as exper				100,001
period in which the asset is acquired but this amount is reported a				
depreciated each period in the government-wide financial stateme	•			
оептесилео ехсп региот истое усместивентем/ле зпалсзи stateme				

depreciated each period in the government-wide financial statements. This is the amount by which capital outlays (\$4,178,802) exceeded depreciation (\$678,575) in the current period. Governmental funds report principal payments on bonds as an expense but this amount is reported as a reduction of debt in the government-wide financial activities.

Change in net assets of governmental activities as reported on the Statement of Activities

3,500,227



7,807,302

See accompanying notes.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENTS OF NET ASSETS PROPRIETARY FUNDS JUNE 30, 2004 AND 2003

$\frac{10111}{100}, 20071$			
		June 30, 2004	
		Enterprise Fund	<u>s</u>
	Louisiana	New Orleans	
ASSETS:	Superdome	<u>Arena</u>	<u>Total</u>
Current assets:			•
Cash and cash equivalents (Note 2) \$	• •	\$ 2,200,553	\$ 15,212,097
Cash in transit (Note 17)	7,500,000	-	7,500,000
Accounts receivable	443,313	159,819	603,132
Due from State of Louisiana (Note 3)	5,498,848	-	5,498,848
Due from other fund	3,600,000	-	3,600,000
Inventory	76,337	42,757	119,094
Prepaid expenses	20.473		33,950
Total current assets	30,150,515	2,416,606	
Restricted assets: (Notes 2 and 7)			
Working Capital Account - cash	208,411	-	208,411
Renewal and Replacement Reserve Account:	200,711	-	200,711
Cash and cash equivalents	1,280,139	-	1,280,139
Economic Development Fund Account:	1,600,137	-	1,00,1,7/
	277,582	_	277,582
Cash and cash equivalents New Orleans Area Tourism and Economic Development Fund:	211,304	-	211,002
Cash and cash equivalents	96,995	-	<del>96,995</del>
Cash and cash equivalents Concessionaire fund:	70,775		<i>,,,,,</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Receivable	305,216	177,757	482,973
Total restricted assets	2,168,343	177,757	2,346,100
I OLAT TESTITICE ASSELS	2,100,040		2,940,100
Capital assets, net of accumulated depreciation (Notes 1 and 4)	91,931,790	101,221,503	193,153,293
OTAL ASSETS \$	124,250,648	\$ 103,815,866	\$228,066,514_
ABILITIES:			
Current liabilities:			
Accounts payable and accrued expenses \$	6,013,462	\$ 2,120,532	\$ 8,133,994
Payable to SMG	602,866	274,181	877,047
Saints inducements payable (Note 12)	13,151,741		13,151,741
Hornets inducements payable (Note 14)	1-	1,575,000	1,575,000
Deferred income and security deposits	177,685	1,575,000	177.685
	222,845	27,542	250,387
Compensated absences Funds held in escrow for future events	4,115,416	1,035,892	5,151,308
Payable to Concessionaire (Note 6)	-,11J,+1U	1,000,074	
	-	200,000	200,000
Bonds payable (Note 5) Advance from State of Louisiana (Note 16)	500,000	200,000	500,000
Due to other fund	500,000	3.600.000	
Total current liabilities	24.784.015	8.833.147	33.617.162
i otar carrent naomues	<u> </u>	0.055.147	
Ioncurrent liabilities:			
Payable to Concessionaire (Note 6)	-	-	-
Advance from State of Louisiana (Note 16)	1,000,000	247,428	1,247,428
Bonds payable (Note 5)	-	6,035,000	6,035,000
Loan payable (Note 17)	7,500,000		7.500.000
Total long-term liabilities	8,500,000	6,282,428	14,782,428
Total liabilities	33,284,015	15.115.575	48,399,590
ET ASSETS			
Invested in capital assets, net of related debt	91,931,790	94,986,503	186,918,293
Restricted	2,168,343	177,757	2,346,100
Unrestricted	(3,133,500)		
Total mat assata	00.044.422	88 700 201	179 666 924

Total net assets

<u>90,966.633</u> <u>88,700,291</u> <u>179,666,924</u> \$<u>124,250,648</u> \$<u>103,815,866</u> \$<u>228,066,514</u>

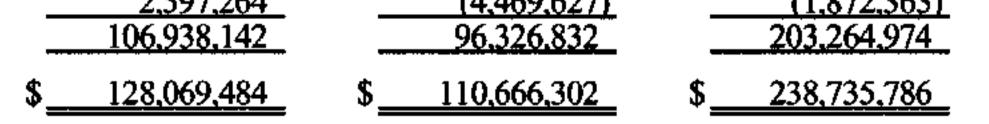
See accompanying notes.

TOTAL LIABILITIES AND NET ASSETS

.

_			une 30, 2003							
_	Enterprise Funds									
	Louisiana <u>Superdome</u>	ľ	New Orleans <u>Arena</u>		<u>Total</u>					
\$	16,385,324	\$	2,888,262	\$	19,273,586					
			-		-					
	623,034		201,486		824,520					
	2,999,405		-		2,999,405					
	3,600,000		-		3,600,000					
	100,436		49,111		149,547					
	20,407		20,753		41.160					
_	23,728,606	_	3,159,612	_	26,888,218					
	206,038		-		206,038					
	1,943,733		-		1,943,733					
	536,446		-		536,446					

	1,162,377		-		1,162,377
_	<u>179,258</u> 4,027,852	_	72,536 72,536	_	<u>251,794</u> 4,100,388
_	100,313,026		107,434,154		207,747,180
\$	128,069,484	\$	110,666,302	\$	238,735,786
\$	5,954,881	\$	1,163,819	\$	7,118,700
	594,032		268,515		862,547
	10,689,093		-		10,689,093
	-		1,500,000		1,500,000
	182,428		-		182,428
	241,219		30,149		271,368
	3,469,689		819,328		4,289,017
	-		609,996		609,996
	-		-		-
	-		2 600 000		2 600 000
_			3.600.000	_	3.600.000
_	21.131.342		7.991.807	_	29.123.149
	-		6,100,235		6,100,235
	-		247,428		247,428
	-		-		-
			6,347,663	<u> </u>	6.347.663
	21,131,342		14,339,470		35.470.812
<del></del>	<u> </u>		17,007,77V		<u></u>
	100,313,026		100,723,923		201,036,949
	4,027,852		72,536		4,100,388
	2,597,264		(4,469,627)		(1.872,363)



#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS PROPRIETARY FUNDS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$					June 30, 2004		
Superdome         Arena         Total           OPERATING REVENUES: (Note 1)         Event rental:         Football         \$ 1,100,000         \$ 87,922         \$ 1,187,922           Basketball         20,118         267,320         287,438         Conventions and trade shows         123,313         24,899         148,212           High school sports         65,487         -         65,487         -         65,487           Musical events and entertainment         207,500         600,738         808,238         101,292         -         200,513         303,181         93,17,302         -         205,383         - <td< th=""><th></th><th></th><th colspan="5">Enterprise Funds</th></td<>			Enterprise Funds				
OPERATING REVENUES: (Note 1)           Event rental:           Football         \$ 1,100,000         \$ 87,922         \$ 1,187,922           Basketball         20,118         267,330         287,438           Conventions and rade shows         123,313         24,899         148,212           High school sports         65,487         -         65,487           Musical events and entertainment         207,500         600,738         808,238           Indoor Superfair         101,292         -         101,292           Other events         891,605         455,741         1,347,346           Reimbursement event costs         3,419,550         1,783,007         5,202,577           Total event rental         5,928,865         3,219,647         9,148,512           Parking         3,388,998         1,021,354         4,410,352           Concessions         6,279,121         3,038,181         9,317,302           Box suite rental         4,636,540         455,068         5,091,608           Advertising and broadcasting         400,000         -         400,000           Concessions         205,388         -         205,388           Land rental (Note 9)         205,388         -         205,388 </td <td></td> <td></td> <td>Louisiana</td> <td></td> <td>New Orleans</td> <td></td> <td></td>			Louisiana		New Orleans		
Event rental:Football\$ 1,100,000\$ 87,922\$ 1,187,922Basketball20,118 $267,320$ $287,438$ Conventions and trade shows123,313 $24,899$ $148,212$ High school sports $65,487$ - $65,487$ Musical events and entertainment207,500 $600,738$ $808,238$ Indoor Superfair $101,292$ - $101,292$ Other events $891,605$ $455,741$ $1,347,346$ Reimbursement event costs $3,419,550$ $1,733,027$ $5202,577$ Total event rental $5228,865$ $3,219,647$ $9,148,512$ Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,635,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $205,388$ Land rental (Note 9) $205,388$ - $205,388$ 200,191Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $33,73,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,325,334$ - $2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ - $8,994,192$ Horner inducement payments (Note 14)- $1,845,247$ $1,845,247$ Voodoo inducement payments			Superdome		<u>Arena</u>		<u>Total</u>
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	OPERATING REVENUES: (Note 1)		-				
Basketball20,118267,320287,438Conventions and trade shows123,31324,899148,212High school sports65,487-65,487Musical events and entertainment207,500600,738808,238Indoor Superfair101,292-101,292Other events891,605455,7411,347,346Reimbursement event costs3,419,5501,783,0275,202,577Total event rental5,928,8653,219,6479,148,512Parking3,388,9981,021,3544,410,352Concessions6,279,1213,038,1819,317,302Box suite rental400,000-400,000Commercial office rental (Note 9)374,638-Advertising and broadcasting400,000-400,000Commercial office rental (Note 9)205,388-205,388Total operating revenues22,451,2098,086,14830,537,501Other903,44961,7071,052,056Total operating revenues22,451,2098,086,14830,537,357OPERATING EXPENSES: (Note 1)3,675,09714,296,528Salaries, wages and benefits10,621,4313,675,09714,296,528Utilities2,430,740943,0843,373,824Repairs and maintenance907,979299,2941,207,273Management fee - Superdome Marketing-1,845,2471,845,247and Promotional Fund (Note 12)8,994,192-8,994,192Homet inducement payments (Note	Event rental:						
$\begin{array}{c c} \hline Conventions and trade shows & 123,313 & 24,899 & 148,212 \\ High school sports & 65,487 & - & 65,487 \\ Musical events and entertainment & 207,500 & 600,738 & 808,238 \\ Indoor Superfair & 101,292 & - & 101,292 \\ Other events & 891,605 & 455,741 & 1,347,346 \\ Reimbursement event costs & 3,419,550 & 1,783,027 & 5,202,577 \\ Total event rental & 5,928,865 & 3,219,647 & 9,148,512 \\ Parking & 3,388,998 & 1,021,354 & 4,410,352 \\ Concessions & 6,279,121 & 3,038,181 & 9,317,302 \\ Box suite rental & 4,636,540 & 455,068 & 5,091,608 \\ Advertising and broadcasting & 400,000 & - & 400,000 \\ Commercial office rental (Note 9) & 374,638 & - & 205,388 \\ Lad rental (Note 9) & 205,388 & - & 205,388 \\ Lad rental (Note 9) & 205,388 & - & 205,388 \\ Ticket incentive & 247,310 & 290,191 & 537,501 \\ Other & 990,349 & 61,707 & 1,052,056 \\ Total operating revenues & 22,451,209 & 8,086,148 & 30,373,377 \\ OPERATING EXPENSES: (Note 1) \\ Salaries, wages and benefits & 10,621,431 & 3,675,097 & 14,296,528 \\ Utilities & 2,430,740 & 943,084 & 3,373,824 \\ Repairs and maintenance & 907,979 & 299,294 & 1,207,273 \\ Management fee - Superdome Marketing and Promotional Fund (Note 12) & 2,353,34 & - & 2,325,334 \\ Solits I casc inducement payments (Note 14) & - & 1,845,247 & 1,845,247 \\ Voodoo inducement payments (Note 15) & - & 230,437 & 230,437 \\ Professional fees & 1,628,761 & 1,005,917 & 2,634,678 \\ Advertising and public relations & 19,053 & 52,353 & 71,406 \\ Other operating expenses & 34,531,978 & 10,971,352 & 45,503,330 \\ Operating loss before depreciation & (12,080,769) & (2,885,204) & (14,965,973) \\ Depreciation & 9,178,913 & 6,669,108 & 15,848,021 \\ \end{array}$	Football	\$	1,100,000	\$	87,922	\$	1,187,922
High school sports $65,487$ - $65,487$ Musical events and entertainment $207,500$ $600,738$ $808,238$ Indoor Superfair $101,292$ $ 101,292$ Other events $891,605$ $455,741$ $1,347,346$ Reimbursement event costs $3,419,550$ $1,783,027$ $5,202,277$ Total event rental $5,928,865$ $3,219,647$ $9,148,512$ Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $205,388$ - $205,388$ Ticket incentive $247,310$ $290,191$ $537,501$ Other990,349 $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $2,305,774$ $274,181$ $2,579,955$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing- $23,437$ $23,437$ and Promotional Fund (Note 12) $8,994,192$ - $8,894,192$ Homet inducement payments (Note 13)- $23,0437$ $23,$	Basketball		20,118		267,320		287,438
Musical events and entertainment207,500 $600,738$ $808,238$ Indoor Superfair $101,292$ $101,292$ Other events $891,605$ $455,741$ $1,347,346$ Reimbursement event costs $3,419,550$ $1,783,027$ $5,202,577$ Total event rental $5,928,865$ $3,219,647$ $9,148,512$ Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $4455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,2451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1)Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,279,955$ $8,994,192$ $8,994,192$ $8,994,192$ Management fee - SMG (Note 12) $8,994,192$ $ 8,994,192$ $ 2,305,774$ $274,181$ $2,279,955$ Management fee - Superdome Marketing $ 1,248,247$ $1,845,247$ $1,845,247$ $1,845,247$ $1,845,247$ $1,845,247$ $1,845,247$ $1,845,247$ $1,845,247$ $1,845,247$ <td>Conventions and trade shows</td> <td></td> <td>123,313</td> <td></td> <td>24,899</td> <td></td> <td>148,212</td>	Conventions and trade shows		123,313		24,899		148,212
Indoor Superfair $101,292$ - $101,292$ Other events $891,605$ $455,741$ $1,347,346$ Reimbursement event costs $3,318,9505$ $1,783,027$ $5202,577$ Total event rental $5,528,865$ $3,219,647$ $9,148,512$ Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,117,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Concessions $6,279,121$ $3,038,181$ $9,117,302$ Box suite rental(Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ -Concervical office rental (Note 9) $205,388$ - $205,388$ -Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1)Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $93,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing and Promotional Fund (Note 12) $2,924,377$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,946,622$ $3,990,887$ Direct event expense $1,622,761$ $1,005,917$ $2,334,77$ <	High school sports		65,487		-		65,487
Other events $891,605$ $455,741$ $1,347,346$ Reimbursement event costs $3,419,550$ $1,783,027$ $5,202,577$ Total event rental $5,928,865$ $3,219,647$ $9,1445,512$ Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $205,388$ - $205,388$ Ticket incentive $247,310$ $290,191$ $537,501$ Other $290,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1)Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - SMG (Note 12) $2,325,334$ - $2325,334$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,994,192$ Homet inducement payments (Note 15)- $23,0437$ $230,437$ Professional fees $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating ex	Musical events and entertainment		207,500		600,738		808,238
Reimbursement event costs $3,419,550$ $1,783,027$ $5,202,577$ Total event rental $5,928,865$ $3,219,647$ $9,148,512$ Parking $3,388,998$ $1,021,354$ $44,103,52$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $46,365,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $205,388$ Lincentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $534,3740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - Superdome Marketing $2,325,334$ - $2,325,334$ and Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ Hornet inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,$	Indoor Superfair		101,292		-		101,292
Total event rental $5,928,865$ $3,219,647$ $9,148,512$ Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ -Total operating revenues $224,7,110$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1)Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - SMG (Note 12) $8,994,192$ -and Promotional Fund (Note 12) $8,994,192$ - $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 15)- $23,0437$ $23,0437$ Voodoo inducement payments (Note 15)- $23,0437$ $23,0437$ Professional fees $5,43,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Dir	Other events		891,605		<i>r</i>		
Parking $3,388,998$ $1,021,354$ $4,410,352$ Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ Ticket incentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $3,675,097$ $14,296,528$ Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing- $1,845,247$ $1,845,247$ and Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ and Promotional Fund (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $34,531,978$ $10,971,352$ <	Reimbursement event costs		3,419,550	_		_	
Concessions $6,279,121$ $3,038,181$ $9,317,302$ Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ -Ticket incentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $5alaries, wages and benefits$ $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing $ 8,994,192$ $-$ and Promotional Fund (Note 12) $8,994,192$ $ 8,994,192$ Hornet inducement payments (Note 12) $8,994,192$ $ 8,894,192$ Hornet inducement payments (Note 15) $ 230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $34,531,978$ $10,971,352$ $45,5$	Total event rental		5,928,865		3,219,647		
Box suite rental $4,636,540$ $455,068$ $5,091,608$ Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ -Ticket incentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $5alaries, wages and benefits$ $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketingand Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ Saints lease inducement payments (Note 14)- $1,845,247$ $1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15)- $230,437$ $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ $593,330$ Insurance $1,9053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Parking		3,388,998		1,021,354		4,410,352
Advertising and broadcasting $400,000$ - $400,000$ Commercial office rental (Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ Ticket incentive $247,310$ $290,191$ $337,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $53$ alaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Uilities $2,430,740$ $943,084$ $3,73,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketingand Promotional Fund (Note 12) $8,994,192$ $8,994,192$ Hornet inducement payments (Note 12) $8,994,192$ $8,994,192$ $8,994,192$ Hornet inducement payments (Note 15) $ 230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Concessions		6,279,121		3,038,181		9,317,302
Commercial office rental (Note 9) $374,638$ - $374,638$ Land rental (Note 9) $205,388$ - $205,388$ Ticket incentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $343,675,097$ $14,296,528$ Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing and Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ Arrone inducement payments (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,1$	Box suite rental		4,636,540		455,068		5,091,608
Land rental (Note 9)205,388-205,388Ticket incentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $531aries$ , wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketingand Promotional Fund (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 12) $8,994,192$ - $8,994,192$ -Hornet inducement payments (Note 15)- $230,437$ $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,885$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Advertising and broadcasting		400,000		-		400,000
Ticket incentive $247,310$ $290,191$ $537,501$ Other $990,349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $3alaries, wages and benefits$ $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketingand Promotional Fund (Note 12) $8,994,192$ $8,994,192$ and Promotional Fund (Note 12) $8,994,192$ $8,994,192$ $8,994,192$ Hornet inducement payments (Note 15) $230,437$ $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,006,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $3,4,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Commercial office rental (Note 9)		374,638		-		374,638
Other $990_349$ $61,707$ $1,052,056$ Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) $343,053,0537,357$ $14,296,528$ Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketingand Promotional Fund (Note 12) $2,325,334$ $ 2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ $ 8,994,192$ Hornet inducement payments (Note 14) $ 1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15) $ 230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Land rental (Note 9)		205,388		-		,
Total operating revenues $22,451,209$ $8,086,148$ $30,537,357$ OPERATING EXPENSES: (Note 1) Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing and Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ Nonet inducement payments (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 14)- $1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Ticket incentive		247,310		290,191		537,501
OPERATING EXPENSES: (Note 1) Salaries, wages and benefits10,621,4313,675,09714,296,528Utilities2,430,740943,0843,373,824Repairs and maintenance907,979299,2941,207,273Management fee - SMG (Note 11)2,305,774274,1812,579,955Management fee - Superdome Marketing and Promotional Fund (Note 12)2,325,334-2,325,334Saints lease inducement payments (Note 12)8,994,192-8,994,192Hornet inducement payments (Note 15)-230,437230,437Voodoo inducement payments (Note 15)-230,437230,437Professional fees543,14850,707593,855Insurance2,944,2651,046,6223,990,887Direct event expense1,628,7611,005,9172,634,678Advertising and public relations19,05352,35371,406Other operating expenses34,531,97810,971,35245,503,330Operating loss before depreciation(12,080,769)(2,885,204)(14,965,973)Depreciation9,178,9136,669,10815,848,021	Other		· · · · · · · · · · · · · · · · · · ·	_			
Salaries, wages and benefits $10,621,431$ $3,675,097$ $14,296,528$ Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing $2,325,334$ $ 2,325,334$ and Promotional Fund (Note 12) $2,325,334$ $ 2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ $ 8,994,192$ Hornet inducement payments (Note 14) $ 1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15) $ 230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Total operating revenues	_	22,451,209		8,086,148		30,537,357
Utilities $2,430,740$ $943,084$ $3,373,824$ Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing and Promotional Fund (Note 12) $2,325,334$ $ 2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ $ 8,994,192$ Hornet inducement payments (Note 14) $ 1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15) $ 230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	OPERATING EXPENSES: (Note 1)						
Repairs and maintenance $907,979$ $299,294$ $1,207,273$ Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing $2,325,334$ $ 2,325,334$ and Promotional Fund (Note 12) $2,325,334$ $ 2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ $ 8,994,192$ Hornet inducement payments (Note 14) $ 1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15) $ 230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$					, ,		
Management fee - SMG (Note 11) $2,305,774$ $274,181$ $2,579,955$ Management fee - Superdome Marketing and Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 14)- $1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$			· ·		-		
Management fee - Superdome Marketing and Promotional Fund (Note 12)       2,325,334       -       2,325,334         Saints lease inducement payments (Note 12)       8,994,192       -       8,994,192         Hornet inducement payments (Note 14)       -       1,845,247       1,845,247         Voodoo inducement payments (Note 15)       -       230,437       230,437         Professional fees       543,148       50,707       593,855         Insurance       2,944,265       1,046,622       3,990,887         Direct event expense       1,628,761       1,005,917       2,634,678         Advertising and public relations       19,053       52,353       71,406         Other operating expenses       1,811,301       1,548,413       3,359,714         Total operating expenses       34,531,978       10,971,352       45,503,330         Operating loss before depreciation       (12,080,769)       (2,885,204)       (14,965,973)         Depreciation       9,178,913       6,669,108       15,848,021	•				•		
and Promotional Fund (Note 12) $2,325,334$ - $2,325,334$ Saints lease inducement payments (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 14)- $1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	· · · · · · · · · · · · · · · · · · ·		2,305,774		274,181		2,579,955
Saints lease inducement payments (Note 12) $8,994,192$ - $8,994,192$ Hornet inducement payments (Note 14)- $1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	• • •						
Hornet inducement payments (Note 14)- $1,845,247$ $1,845,247$ Voodoo inducement payments (Note 15)- $230,437$ $230,437$ Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$			, ,		-		
Voodoo inducement payments (Note 15)       -       230,437       230,437         Professional fees       543,148       50,707       593,855         Insurance       2,944,265       1,046,622       3,990,887         Direct event expense       1,628,761       1,005,917       2,634,678         Advertising and public relations       19,053       52,353       71,406         Other operating expenses       1,811,301       1,548,413       3,359,714         Total operating expenses       34,531,978       10,971,352       45,503,330         Operating loss before depreciation       (12,080,769)       (2,885,204)       (14,965,973)         Depreciation       9,178,913       6,669,108       15,848,021			8,994,192		-		<i>i i</i>
Professional fees $543,148$ $50,707$ $593,855$ Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$			-		<i>, ,</i>		
Insurance $2,944,265$ $1,046,622$ $3,990,887$ Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$			-		· · · · · · · · · · · · · · · · · · ·		,
Direct event expense $1,628,761$ $1,005,917$ $2,634,678$ Advertising and public relations $19,053$ $52,353$ $71,406$ Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	Professional fees		· ·				
Advertising and public relations19,05352,35371,406Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$							
Other operating expenses $1,811,301$ $1,548,413$ $3,359,714$ Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	<b>■</b>		r r				• • • • • • •
Total operating expenses $34,531,978$ $10,971,352$ $45,503,330$ Operating loss before depreciation $(12,080,769)$ $(2,885,204)$ $(14,965,973)$ Depreciation $9,178,913$ $6,669,108$ $15,848,021$	<b>—</b> •		,				,
Operating loss before depreciation       (12,080,769)       (2,885,204)       (14,965,973)         Depreciation       9,178,913       6,669,108       15,848,021	Other operating expenses	_		_	· · ·		
Depreciation <u>9,178,913</u> <u>6,669,108</u> <u>15,848,021</u>	Total operating expenses		34,531,978		10,971,352		45,503,330
	Operating loss before depreciation		(12,080,769)		(2,885,204)		(14,965,973)
	Depreciation		9,178,913		6,669,108		15,848,021
	-	_	(21,259,682)		(9,554,312)		(30,813,994)

(CONTINUED)

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June 30, 2003								
_		E	nterprise Funds					
Louisiana New Orleans								
	Superdome		<u>Arena</u>		<u>Total</u>			
\$	1,166,571	\$	-	\$	1,166,571			
	670,604		72,000		742,604			
	221,093		-		221,093			
	83,378		-		83,378			
	205,000		729,395		934,395			
	120,404		-		120,404			
	686,457		392,414		1,078,871			
	3,315,463	_	1,685,497		5,000,960			
	6,468,970	_	2,879,306		9,348,276			
	3,553,336		1,055,449		4,608,785			
	6,900,638		3,220,553		10,121,191			
	4,151,479		696,599		4,848,078			
	1,195,500		41,826		1,237,326			
	568,453		-		568,453			
	205,388		-		205,388			
	204,837		312,629		517,466			
	684,310	_	113,670		797,980			
	23,932,911	_	8,320,032		32,252,943			
	10,913,758		3,359,020		14,272,778			
	2,861,962		1,110,711		3,972,673			
	1,215,904		315,244		1,531,148			
	2,258,128		268,515		2,526,643			
	2,210,987		_		2,210,987			
	9,418,148		-		9,418,148			
	-		2,400,699		2,400,699			
	596,180		60,776		656,956			
	2,563,518		1,023,952		3,587,470			
	2,252,763		1,202,881		3,455,644			
	52,745		9,703		62,448			
	2,290,840		1,843,177		4,134,017			
_	26,624,022	-	11.504.670		40.000 (11			

36,634,933	11,594,678	48,229,611
(12,702,022)	(3,274,646)	(15,976,668)
8,967,610	6,115,025	15,082,635
(21,669,632)	(9,389,671)	(31,059,303)

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS PROPRIETARY FUNDS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

		June 30, 2004					
		Enterprise Funds					
	Louisiar		New Orleans				
	<u>Superdor</u>	ne	<u>Arena</u>		<u>Total</u>		
NON-OPERATING REVENUE (EXPENSES):							
Hotel occupancy tax (Note 7)	\$ 22,857	,784 \$	-	\$	22,857,784		
New Orleans Area Tourism Tax		-	-		-		
Grant disbursements	(972	089)	-		(972,089)		
New Orleans Area Tourism and							
Economic Fund expenses	(97,	546)	-		(97,546)		
Interest revenue	82	071	27,324		109,395		
Other Saints inducements (Note 12)	(14,052	080)	-		(14,052,080)		
Other Hornets inducements (Note 14)			(1,575,000)		(1,575,000)		
State general fund revenue		-	45,141		45,141		
Contribution income (Note 11)		-	-		-		
Players' tax	900	339	-		900,339		
Hornets relocation expense (Note 14)			<b>_</b>		-		
Total non-operating revenue (expenses)	8,718	479	(1,502,535)		7,215,944		
Loss before transfers	(12,541	203)	(11,056,847)		(23,598,050)		
Transfers in (out)	(3,430	<b>306)</b>	3,430,306		<b>-</b>		
Change in net assets	<b>(15,97</b> 1,	509)	(7,626,541)		(23,598,050)		
Net assets, beginning of year	106,938	142	96,326,832	<u></u>	203,264,974		
NET ASSETS, END OF YEAR	\$ <u>90,966</u>	<u>633</u> \$_	88,700,291	\$_	179,666,924		

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		June 30, 20	03	
		Enterprise Fu	nds	
_	Louisiana			
	Superdome	Arena		<u>Total</u>
\$	22,545,222	\$	-	\$ 22,545,222
	1,270,132		-	1,270,132
	(2,959,451)		-	(2,959,451)

(346,558)

(346,558)

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(346,558)		-		(346,558)
170,500		35,429		205,929
(11,364,771)		-		(11,364,771)
-		(1,500,000)		(1,500,000)
198,677		11,707,659		11,906,336
2,000,000		-		2,000,000
675,678		-		675,678
-		(1,750,000)		(1,750,000)
 12,189,429	-	8,493,088	-	20,682,517
(9,480,203)		(896,583)		(10,376,786)
 (6,608,147)	-	7,439,159	_	831,012
(16,088,350)		6,542,576		(9,545,774)
 123,026,492	-	89,784,256		212,810,748
\$ 106,938,142	\$_	96,326,832	\$_	203,264,974

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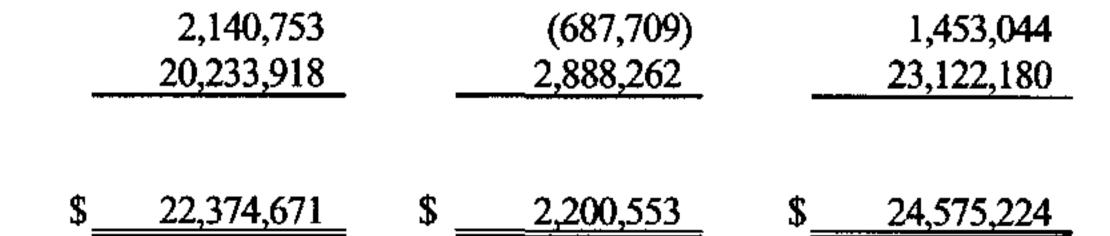
#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENTS OF CASH FLOWS PROPRIETARY FUNDS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

			June 30, 2004	
		E	nterprise Funds	
	 Louisiana		New Orleans	
	Superdome		Arena	<u>Total</u>
CASH FLOWS FROM OPERATING				
ACTIVITIES:				
Receipts from customers	\$ 22,841,707	\$	8,122,335	\$ 30,964,042
Payments to suppliers	(23,352,805)		(6,203,423)	(29,556,228)
Payments for salaries and related expenses	 (10,639,805)		(3,677,704)	 (14,317,509)
Net cash used by operating activities	 (11,150,903)		(1,758,792)	 (12,909,695)

#### CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:

Contribution income	-	-	-
Advance from State	1,500,000	-	1,500,000
Loan proceeds	7,500,000	-	7,500,000
State general fund revenue	-	-	-
Hornets relocation expense	-	-	-
Other Hornets inducements		(1,500,000)	(1,500,000)
Operating grants/transfers	(3,430,306)	3,430,306	-
Tax revenue	21,060,002	-	21,060,002
Grant disbursements and administrative expenses	(1,069,635)	-	(1,069,635)
Other Saints inducements	(11,589,432)		(11,589,432)
Net cash provided by			
noncapital financing activities	13,970,629	1,930,306	15,900,935
CASH FLOWS FROM CAPITAL AND			
RELATED FINANCING ACTIVITIES:			
State General Fund Revenue	_	45,141	45,141
Proceeds from bonds	-	6,235,000	6,235,000
Purchases of capital assets	(761,044)	(456,457)	(1,217,501)
Payments on Concessionaire payable		(6,710,231)	(6,710,231)
Net cash used by capital			
and related financing activities	(761,044)	(886,547)	(1,647,591)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Interest and dividends	82,071	27,324	109,395
Net cash provided by investing activities	82,071	27,324	109,395

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year

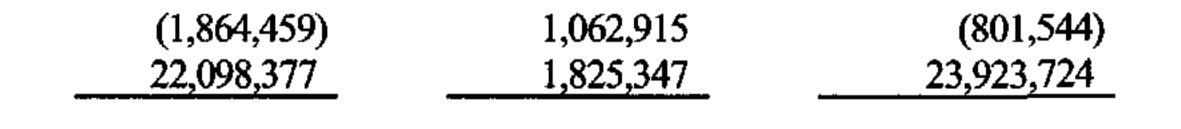


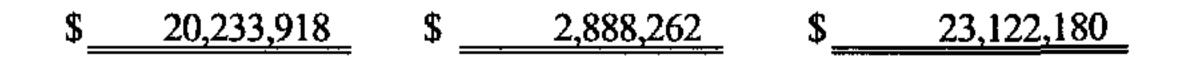
CASH AND CASH EQUIVALENTS, END OF YEAR



		June 30, 2003		
	E	Enterprise Funds		
Louisiana	-	New Orleans		
Superdome		<u>Arena</u>		<u>Total</u>
\$ 23,485,279	\$	7,519,531	\$	31,004,810
(22,476,152)		(7,594,896)	·	(30,071,048)
 (10,914,113)		(3,349,382)		(14,263,495)
 (9,904,986)		(3,424,747)		(13,329,733)

2,000,000	-	2,000,000
-	-	-
_	-	-
_	1,750,000	1,750,000
-	(1,750,000)	(1,750,000)
-	-	-
(5,569,431)	5,469,431	(100,000)
24,188,180	-	24,188,180
(3,306,009)	-	(3,306,009)
(8,098,766)		(8,098,766)
9,213,974	5,469,431	14,683,405
_	9,957,659	9,957,659
_	-	-
(1,343,947)	(10,391,161)	(11,735,108)
	(583,696)	(583,696)
(1,343,947)	(1,017,198)	(2,361,145)
170,500	35,429	205,929
170,500	35,429	205,929





#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA STATEMENTS OF CASH FLOWS PROPRIETARY FUNDS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

	_	June 30, 2004				
	_					
	_	Louisiana	1	New Orleans		
		Superdome		Arena		<u>Total</u>
<b>RECONCILIATION OF OPERATING LOSS TO</b>		_				
NET CASH USED BY OPERATING ACTIVITIES:						
Operating loss	\$	(21,259,682)	\$	(9,554,312)	\$	(30,813,994)
Adjustments to reconcile operating loss						
to net cash used by						
operating activities:						
Depreciation expense		9,178,913		6,669,108		15,848,021
Changes in net assets and liabilities:						
Receivables		215,808		(63,554)		152,254
Inventory		24,099		6,354		30,453
Prepaid expenses		(66)		7,276		7,210
Accounts payable and accrued expenses		62,672		962,379		1,025,051
Deferred income		645,727		216,564		862,291
Compensated absences	_	(18,374)		(2,607)		(20,981)
Net cash used by						
operating activities	\$_	(11,150,903)	\$	(1,758,792)	\$	(12,909,695)
NON-CASH FINANCING ACTIVITIES:						
Acquisition of capital assets by increase						
in concessionaire note payable	\$_		\$		\$_	

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_		T	June 30, 2003 Interprise Funds	 		
	Louisiana <u>Superdome</u>		New Orleans <u>Arena</u>	 <u>Total</u>		
\$	(21,669,632)	\$	(9,389,671)	\$ (31,059,303)		
	8,967,610		6,115,025	15,082,635		

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(132,337)	84,339	(47,998)
(12,389)	(25,713)	(38,102)
33,234	10,176	43,410
3,224,178	656,299	3,880,477
(315,295)	(884,840)	(1,200,135)
 (355)	 9,638	 9,283
\$ <u>(9,904,986)</u>	\$ (3,424,747)	\$ <u>(13,329,733)</u>
\$ <b>_</b>	\$ <u>814.946</u>	\$ <u>814,946</u>

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#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### **NATURE OF OPERATIONS:**

The Louisiana Stadium and Exposition District (the District) was created in 1966 pursuant to Article XIV, Section 47 of the Constitution of the State of Louisiana of 1921, as amended and continued as a statute by Article XIV, Section 16 of the Constitution of the State of Louisiana (State) for the year 1974 (the "Original Act") as a body politic and corporate and political subdivision of the State, composed of all the territory in the Parishes of Orleans and Jefferson, Louisiana. The District was created for the purpose of planning, acquiring, financing, owning, constructing, maintaining and operating recreational facilities, recreation centers and other facilities to be located within the District to accommodate the holding of conventions, exhibitions, sports events, athletic contests and other public meetings and all facilities and properties incidental and necessary to a complex suitable for any or all types of sports and recreation, all as more specifically provided in the Act.

The District acquired a site and constructed thereon the Superdome which opened in August 1975. The Superdome is leased by the District to the State pursuant to the Lease Agreement. The District initially managed and operated the Superdome on behalf of the State pursuant to a management and operating agreement dated as of February 1, 1969. In 1976, Act No. 541 of the 1976 Regular Session of the State Legislature ("Act No. 541"), transferred the responsibility for the management and operation of the Superdome to the Office of the Governor of the State and authorized the Governor to delegate the management and operation of the State pursuant to the Executive Reorganization Act. At the same time, Act No. 64 of the 1977 Regular Session of the State Legislature ("Act No. 64") approved and authorized execution of a Management Agreement between the State and HMC Management Corporation (the predecessor in interest of SMG, the current manager of the Superdome), which was signed by the parties under date of June 30, 1977.

Act 640 of the 1993 Regular Session of the State Legislature amended Act 541 to provide, among other things, for the construction of the Arena and further to provide that all authority for the management and operation of all properties then or thereafter owned by or under the control of the District vested in the State, through the Office of the Governor, with continuing authority to delegate that authority and responsibility to a private management company. In 1998, by a Fourth Amendment to the Management Agreement dated June 19, 1998 between the State, Facility Management of Louisiana, Inc. (formerly doing business under the name "HMC Management Corporation") and SMG, the State delegated its management authority over the Arena to SMG. The District completed construction of the New Orleans Arena (Arena) adjacent to the Superdome in 1999, and the Arena opened for operations in October 1999 under the management of SMG.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### <u>NATURE OF OPERATIONS</u>: (Continued)

Notwithstanding the transfer of management authority to the State and by the State to the Manager, Act No. 541, as amended by Act 640 provides that for the purposes of and in connection with the undertakings authorized by the Act, including the issuance and servicing of any bonds, the District shall be acting solely in its capacity as a political subdivision of the State and further provides that the District shall provide annually to the Legislature and the Legislative Auditor information concerning the finances of the District.

The District is governed by a board of commissioners (the "Board of Commissioners") composed of seven members appointed by the Governor of the State and confirmed by the State Senate. The commissioners serve at the pleasure of the Governor of the State.

The Board of Commissioners has the power to plan, acquire, finance, own, construct, operate, and maintain recreational facilities, recreation centers, and other facilities to accommodate expositions, conventions, exhibitions, sports events, spectacles, and other public meetings, and all facilities and properties incidental and necessary to a complex suitable for any or all types of sports and recreation, and shall exercise them in the name and on behalf of the District.

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>:

The District's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The District applies the pronouncements of the Financial Accounting Standards Board (FASB) issued through November 30, 1989 (when applicable) unless those pronouncements conflict with or contradict GASB pronouncements. The more significant accounting policies established in GAAP and used by the District are discussed below.

In June 1999, the GASB unanimously approved Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments*. Under Statement 34, the financial statements include:

- \* Management Discussion and Analysis (MD&A) section providing an analysis of the District's overall financial position and results of operations.
- \* Financial statements prepared using full accrual accounting for all of the District's activities.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

The District's financial statements include both government-wide (reporting the District as a whole) and fund financial statements (reporting the District's major funds).

#### **Reporting Entity:**

The District is a component unit of the State of Louisiana as defined by GASB 14, *The Financial Reporting Entity.* The accompanying component unit financial statements of the District contain sub-account information of the State of Louisiana. As such, the accompanying statements present information only as to the transactions of the District as authorized by Louisiana statutes and administrative regulations. Annually, the State of Louisiana issues financial statements which include the activity contained in the accompanying component unit financial statements.

Government-Wide Financial Statements:

In the government-wide Statement of Net Assets, both the governmental and business-type activities columns (a) are presented on a consolidated basis by column, and (b) are reported on a full accrual, economic resource basis, which recognizes all long-term assets and receivables as well as long-term debt and obligations. The District's net assets are reported in three parts – invested in capital assets, net of related debt; restricted net assets; and unrestricted net assets. The District first utilizes restricted resources to finance qualifying activities.

The government-wide Statement of Activities reports both the gross and net cost of each of the District's functions and business-type activities. The functions are also supported by general government revenues and hotel occupancy taxes. The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants. Program revenues must be directly associated with functions or a business-type activity. Operating grants include operating-specific and discretionary (either operating or capital) grants while the capital grants column reflects capital-specific grants.

The net costs (by function or activity) are normally covered by general revenue (property, sales or gas taxes, intergovernmental revenues, interest income, etc.).

#### The District does not allocate indirect costs.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Fund Financial Statements:

The financial transactions of the District are reported in individual funds in the fund financial statements. The operations of each fund are accounted for with a separate set of selfbalancing accounts that comprise its assets, liabilities, fund balance/net assets, revenues, and expenditures/expenses, as appropriate. Resources are allocated and accounted for in the individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled. The District does not have any general or special revenue funds. The following fund types are used by the District:

#### Governmental Funds:

- \* <u>Debt Service Fund</u> Debt Service Funds are established to meet requirements of bond ordinances, are used to account for the accumulation of resources for, and the payment of, general long-term debt principal, interest and related costs. The Debt Service Fund maintained by the District accounts for the transactions of certain bond issues outstanding.
- \* <u>Capital Projects Fund</u> Capital Projects Funds are used to account for the receipt and disbursement of the proceeds of general bond issues used for the acquisition or construction of major capital facilities, renovations, major repairs and improvements for the District, as well as activities performed on behalf of other entities. The Capital Projects Fund maintained by the District accounts for certain on-going construction projects of the District.

#### Proprietary Fund:

\* <u>Enterprise Fund</u> – Enterprise Funds are used to account for activities (a) that are operated in a manner similar to private business – where the intent of the governing body is that the cost (expense, including depreciation) of providing goods and services to the general public is financed or recovered primarily through user charges or (b) where the governing body has decided that the periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability or other purposes. Nonoperating revenues result from nonexchange or ancillary activities. The District has two enterprise funds which are used

to account for the operations of the Superdome and Arena. The District has contracted with SMG to manage both facilities. Future enterprise funds may be established as various activities of the District are placed in operation.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

#### **Basis of Accounting:**

Basis of accounting refers to the point at which revenues or expenditures/expenses are recognized in the accounts and reported in the financial statements. It relates to the timing of the measurements made regardless of the measurement focus applied.

\* <u>Accrual</u>

Both governmental and business-type activities in the government-wide financial statements and the proprietary fund financial statements are presented on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

#### \* <u>Modified Accrual</u>

The governmental funds financial statements are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; i.e., both measurable and available. "Available" means collectible within the current period or within 60 days after year end. Expenditures are generally recognized under the modified accrual basis of accounting when the related liability is incurred. The exception to this general rule is that principal and interest on general obligation long-term debt, if any, is recognized when due.

Revenues from general sources consist primarily of the Hotel Occupancy Tax, which is recognized in the month in which it is collected by the hotel. The Hotel Occupancy Tax is used to fund annual debt service needs and operations. Any excess tax collections are then distributed as specified by law.

#### Restricted Assets and Liabilities:

Certain assets and liabilities are segregated and classified as restricted and may not be used except in accordance with contractual terms, under certain conditions, or for specific boarddesignated purposes, such as to fulfill the District's obligations to the State under its Lease and Management and Operating Agreements. Assets of the Capital Projects Fund are to be used for construction purposes, and assets of the Debt Service Fund are to be used for debt service payments.

Inventories:

Inventories, principally repair parts and operating supplies, are stated at cost, which approximates market. Cost is determined by the first-in, first-out method.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

#### Capital Assets:

Capital assets acquired or constructed are recorded at cost. Donated capital assets are valued at estimated fair value on the date donated or contributed. Depreciation is charged to expense over the estimated useful lives of the assets and is determined using the straight-line method. Expenditures for maintenance and repairs which do not materially extend the useful life of the asset are charged b expense as incurred. Interest expense is capitalized during the construction period for long-term construction projects.

The estimated useful lives used in computing depreciation and amortization are:

Plant, building and improvements:	
Structure:	
Superdome	40 years
Arena	25 years
Baseball stadium	40 years
Practice facilities	40 years
Major components	10-20 years
Furniture, fixtures and equipment	5-10 years

The District, acting through its management company, entered into signage exchanges as follows:

- (i) Signage Agreement between Facility Management of Louisiana, Inc., American Sign & Indicator Corp. and Diamond Vision, Inc. dated October 21, 1985 (relating to the Diamond Vision Panels, the scoreboards and the original Pylon).
- (ii) Agreement dated July 8, 1996 between SMG and Network International, Inc. (relating to the two auxiliary scoreboards).

Additionally in 1977, certain box suite rental revenues had been exchanged for a tenant constructing suites and the right to construct additional suites. The agreements contain certain provisions whereby title may pass to the District. These improvements have not been recorded as capital assets by the District as of June 30, 2004. If and when title to the improvements is vested in the District, the improvements will be recorded at their estimated fair value on the date title is transferred.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

Capital Assets: (Continued)

The District is also party to various other leases of office space. Those leases contain provisions whereby improvements were paid for by the lessee. These leasehold improvements have not been recorded by the District.

Revenue Recognition:

Event rentals, including advance deposits, are recognized as revenue in the period in which the event is held. Annual box suite rentals are recognized in the period earned. Unearned receipts for event rentals and box suite rentals are included in deferred income. Revenues from the hotel occupancy tax are recognized in the month such amounts are collected by the hotel proprietors.

#### Compensated Absences

Under the Management Agreement with SMG all employees engaged in managing and operating the Superdome and the Arena are employees of SMG. SMG provides for compensated absences for its employees. SMG employees can earn 10 to 24 days per year of vacation leave, depending on their length of employment and on certain collective bargaining and union agreements. At the end of any fiscal year, an employee can carryforward no more than 192 hours in vacation and, upon termination, an employee is paid only for 192 hours of accumulated vacation, if applicable. Members of the Teamsters Union earn eight to fifteen days of vacation per year with no carryforward provision. The accumulated net provision by the District for unpaid vacation benefits due employees of SMG as of June 30, 2004 and 2003 was \$250,387 and \$271,368, respectively.

SMG employees earn six days per year of sick leave with no carryforward provision. Members of the Teamsters Union earn six days of sick leave per year which can be accumulated with no limit. Accumulated sick leave is lost upon termination of employment. Sick leave is not paid upon termination, therefore no liability has been recognized.

#### Cash Flow Information:

For the purpose of the statement of cash flows, the District considers all highly-liquid investments (including restricted assets) with a term of three months or less from maturity to be cash equivalents.

#### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>: (Continued)

#### Interfund Activity:

Interfund activity is reported as loans or transfers. Loans are reported as interfund receivables and payables as appropriate and are subject to elimination upon consolidation. Transfers between governmental or proprietary funds are netted as part of the reconciliation to the government-wide financial statements.

#### 2. <u>CASH AND CASH EQUIVALENTS</u>:

The District maintains cash on hand, cash on deposit with banks in demand deposit accounts, and cash in interest-bearing deposit accounts. The District maintains cash equivalents that consist of U. S. Treasury Security money market accounts, repurchase agreements and U. S. Government Agency obligations with maturities of three months or less. Cash and cash equivalents are recorded at cost, which approximates market. Cash and cash equivalents consist of the following at June 30, 2004 and 2003:

	2004		2003	
	Bank	Book	Bank	Book
	<b>Balance</b>	<b>Balance</b>	<b>Balance</b>	<b>Balance</b>
Cash on hand	\$	\$ 70,500	\$	\$ 32,500
Cash in transit		7,500,000		
Demand deposits	16,527,334	15,321,076	20,363,322	22,734,133
Money market funds	9,416,987	9,416,987	9,629,663	9,629,663
Repurchase agreements	1,774,418	1,774,418	421,488	421,488
Federal National Mortgage				
Association	650,000	<u>    650,000</u>	<b></b>	
	\$ <u>28,368,739</u>	\$ <u>34,732,981</u>	\$ <u>30,414,473</u>	\$ <u>32.817.784</u>

A reconciliation of cash and cash equivalents to the statement of net assets is as follows:

	June 30, 2004		
	Governmental Activities	Business-Type <u>Activities</u>	Total
Cash and cash equivalents	\$ 10,066,988	\$ 15,212,097	\$ 25,279,085
Cash in transit		7,500,000	7,500,000
Restricted assets	90,769	1,863,127	1,953,896
	\$ 10.157.757	\$ 24,575,224	\$ 34,732,981

	· · · · ·		
		June 30, 2003	
	Governmental	Business-Type	
	Activities	Activities	<u>Total</u>
uivalents	\$ 9,629,662	\$ 19,273,586	\$ 28,903,248
	65,942	3,848,594	3,914,536
	\$ <u>9,695,604</u>	\$ <u>23,122,180</u>	\$ <u>32,817,784</u>

Cash and cash equivalents Restricted assets

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 2. <u>CASH AND CASH EQUIVALENTS</u>: (Continued)

The District's deposits are exposed to custodial credit risk. Custodial credit risk is the risk that, in the event of a bank failure, the District's deposits might not be recovered. The District's deposit policy for custodial credit risk conforms to state law. Under state law, deposits in banks must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. As of June 30, 2004, \$16,427,334 of the District's bank balances of \$16,527,334 were uninsured and collateralized with securities held by the Federal Reserve Bank in the name of the District. As of June 30, 2003, \$20,263,322 of the District's bank balances of \$20,363,322 were uninsured and collateralized with securities held by the Federal Reserve Bank in the name of the District.

The District is allowed to invest funds as prescribed and allowed by Louisiana Law. Generally, the law provides that allowable investments are: direct securities of the U.S. Treasury, certificates of deposit of Louisiana domiciled banks, certain guaranteed investment contracts and other federally insured investments (i.e., FNMA, FHLMC, FHLB, PEFCO and Sallie Mae) and mutual or trust fund institutions registered with the Securities and Exchange Commission under appropriate acts which have underlying investments consisting solely of and limited to securities in the U.S. government or its agencies.

The District's investments in cash equivalents are exposed to custodial credit risk. Custodial credit risk is the risk that, in the event of the failure of the counterparty, the District will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. The District's investment policy does not limit the amount of its holdings of securities by counterparties. As of June 30, 2004 and 2003, the District's \$9,416,987 and \$9,629,663, respectively, of money market funds were held by a counterparty in the name of the District. At June 30, 2004, the District's \$650,000 Federal National Mortgage Association investment was held by a counterparty in the name of the District. At June 30, 2004 and 2003, the District's \$1,774,418 and \$421,488, respectively, of repurchase agreements were held by a counterparty, in the name of the District.

As a means of limiting its exposure to fair value losses arising from rising interest rates (interest rate risk), the investment policy prescribed by Louisiana Law establishes limits for investments with maturities of thirty days or longer and establishes parameters for interest rates of certain investments. As of June 30, 2004 and 2003, all cash equivalents had maturities of thirty days or less; therefore the District was not exposed to interest rate risk. The type of investments allowed by the investment policy (as detailed above) ensures that the District is not

# exposed to credit risk, concentration of credit risk and foreign currency risk.

### 3. <u>DUE FROM OTHER GOVERNMENTAL UNITS</u>:

Amounts due from the State of Louisiana for hotel occupancy tax collections amounted to \$7,877,322, and \$5,178,583 at June 30, 2004 and 2003, respectively. Amounts due from the State of Louisiana for State General Fund Revenue amounted to \$1,675,957 at June 30, 2003.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### CAPITAL ASSETS: 4.

Following are schedules of capital assets for the year ended June 30, 2004:

### **Business-Type Activities:**

		Balances July 1, 2003		Additions		etions/ nsfers	ī	Balances une 30, 2004
Land	\$	13,944,160	\$		\$		\$	13,944,160
Buildings and								
improvements		351,417,128		1,062,185	(35	,317,858)		317,161,455
Furniture, fixtures		04 70 4 001		<b>01</b> 0 077	(0	010 (10)		<b>00</b> 00 <b>0</b> 100
and equipment		24,706,881		219,866	(2	,019,640)		22,907,107
Construction in		1 976 622		1 100 400	/1	127 409)		1 0 4 0 7 1 4
progress		<u>1,876,632</u> 391,944,801	-	<u>1,109,490</u> 2,391,541		<u>,137,408</u> )	,	1,848,714
Less accumulated		591,944,001		2,391,341	(30)	,474,906)	•	355,861,436
depreciation	_	(184,197,621)	_(	(15,848,021)	37.	<u>,337,499</u>	_(	162,708,143)
	\$_	207,747,180	\$ <u>_</u>	<u>(13,456,480</u> )	\$ <u>(1</u>	<u>,137,407)</u>	\$	<u>193,153,293</u>

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### **Governmental Activities:**

ι,	Balances		Deletions/	Balances
	<u>July 1, 2003</u>	Additions	<u>Transfers</u>	<u>June 30, 2004</u>
Buildings and				
improvements:				
Baseball stadium	\$ 23,835,510	\$ 24,436	\$	\$ 23,859,946
Outdoor practice				
facility complex	6,565,115			6,565,115
Indoor practice				
facility		6,459,360		6,459,360
Construction in				
Progress	<u>3,921,171</u>	2,538,189	(6,459,360)	

Less ecommulated	34,321,796	9,021,985	(6,459,360)	36,884,421
Less accumulated depreciation	(3,974,162)	(725,997)		(4,700,159)
	\$ <u>30,347,634</u>	\$ <u>8,295,988</u>	\$ <u>(6,459,360</u> )	\$ <u>32,184,262</u>

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### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

4. <u>CAPITAL ASSETS</u>: (Continued)

Following are schedules of capital assets for the year ended June 30, 2003:

**Business-Type Activities:** 

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	Balances July 1, 2002	Additions	Deletions/ <u>Transfers</u>	Balances June 30, 2003
Land Duildings and	\$ 13,944,160	\$	\$	\$ 13,944,160
Buildings and improvements	334,969,943	16,447,185		351,417,128
Furniture, fixtures and equipment	22,619,289	2,114,030	(26,438)	24,706,881
Construction in progress	6,519,455	1,902,875	<u>(6,545,698</u> )	<u>1,876,632</u>
Less accumulated	378,052,847	20,464,090	(6,572,136)	391,944,801
depreciation	<u>(169,116,242</u> ) \$ <u>208,936,605</u>	(15,082,635) ( <u>5,381,455</u> )	<u>1,256</u> \$ <u>(6,570,880)</u>	<u>(184,197,621</u> ) <u>\$207,747,180</u>

### **Governmental Activities:**

	Balances July 1, 2002	Additions	Deletions/ Transfers	Balances June 30, 2003
Buildings and				
improvements: Baseball stadium	\$ 23,577,880	\$ 257,630	\$	\$ 23,835,510
Outdoor practice facility complex	6,565,115			6,565,115
Construction in	0,505,115			0,505,115
Progress	30,142,995	<u>3,921,171</u> 4,178,801		<u>3,921,171</u> 34,321,796
Less accumulated	50,172,775	7,170,001		54,521,790
depreciation	(3,295,587)	<u>(678,575</u> )		<u>(3,974,162</u> )



The baseball stadium and the two practice facilities are owned by the District. The District has the use of the land related to the baseball stadium and practice facilities for 60 years at no cost, expiring in April 2055.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 5. <u>BONDS PAYABLE</u>:

Act 640 of 1993 of the Louisiana Legislature provided for the District to issue \$215,000,000 of bonds designated to pay off the 1976 bond issue (\$60,000,000) and new construction projects in or around New Orleans, Louisiana (\$155,000,000). The construction projects generally were: baseball stadium, \$20,000,000; betterments at Superdome, \$20,500,000; football training facility, \$6,000,000; multi-purpose facility (including basketball), \$84,000,000; other projects, \$12,000,000 and other cost and purposes, \$12,500,000. All assets of the capital project and debt service funds are designated for these projects or restricted to service the bonds. The Hotel Occupancy Tax is pledged by the State to pay the bonds of the District.

In December 1998, the District issued \$7,230,000 of Taxable Hotel Occupancy Tax Refunding Bonds-Series 1998A and \$136,820,000 of Hotel Occupancy Tax Refunding Bonds-Series 1998B. The purpose of these bond issues was to provide monies to advance refund portions of the Series 1994A bonds, Series 1995A bonds, Series 1995B bonds, and Series 1996 bonds. The following principal portions of each of the bond issues were refunded: \$48,475,000 of the 1994A Series, \$10,500,000 of the 1995A Series, \$12,140,000 of the 1995B Series, and \$63,095,000 of the 1996 Series.

In order to refund the bonds, portions of the proceeds of the Series 1998A and Series 1998B bonds (\$144,910,260), plus an additional \$4 million of sinking fund monies together with certain other funds and/or securities, was deposited and held in an escrow fund created pursuant to an escrow deposit agreement dated December 1, 1998 between the District and the escrow trustee. On the date of delivery of the bonds, the District directed the escrow trustee to enter into an escrow reinvestment agreement. Pursuant to the escrow reinvestment agreement, the reinvestment agreement provider provided monies and government obligations to be deposited to the escrow fund. The monies and government obligations on deposit in the escrow fund, together with interest earnings, will be used to pay the principal, redemption premium, and interest when due through and including the earliest redemption dates for each series of bonds are considered to be legally defeased and no longer a liability of the District. At June 30, 2004 and 2003, the amount outstanding on the refunded portion is \$133,735,000 and \$133,854,000, respectively.

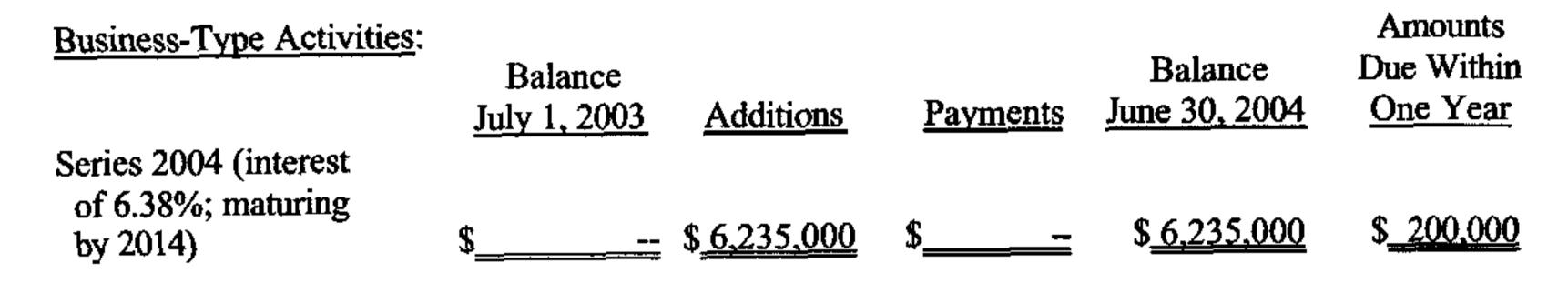
In May 2004, the District passed a resolution authorizing the issuance of \$6,235,000 of Taxable Revenue Refunding Bonds, Series 2004. The bonds were issued June 15, 2004 for the purpose of refinancing the costs of certain concessionaire improvements to the New Orleans Arena. The bonds are secured by a pledge of the Hotel Occupancy Tax and excess annual revenues.

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## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

5. <u>BONDS PAYABLE</u>: (Continued)

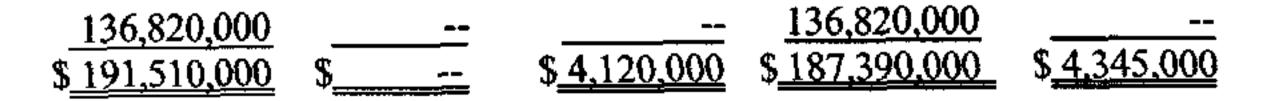
The bond issues outstanding at June 30, 2004 and changes in long-term debt for the year then ended are as follows:



Governmental Activities:	Balance July 1, 2003	<u>Additions</u>	Payments	Balance June 30, 2004	Amounts Due Within <u>One Year</u>
Series 1994A (interest from 5.4% to 5.9%; maturing by 2008)	\$ 9,325,000	\$ -	\$ 1,345,000	\$ 7,980,000	\$ 1,425,000
Series 1995A (interest from 4.8% to 5.7%; maturing by 2009)	2,545,000		310,000	2,235,000	325,000
Series 1995B (interest of 5.25%; maturing by 2021)	30,400,000		940,000	29,460,000	990,000
Series 1996 (interest from 4.2% to 5.2%; \$9,560,000 maturing by 2008)	6,860,000		1,000,000	5,860,000	1,050,000
Series 1998A (interest from 4.95% to 5.62%; \$2,765,000 maturing by 2006, and \$3,285,000 term bonds maturing					
2009)	5,560,000		525,000	5,035,000	555,000

Series 1998B (interest

from 4.35% to 5.25%; \$53,075,000 maturing by 2018, \$22,760,000 term bonds maturing 2021, and \$60,985,000 term bonds maturing 2026)



### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 5. <u>BONDS PAYABLE</u>: (Continued)

The bond issues outstanding at June 30, 2003 and changes in long-term debt for the year then ended are as follows:

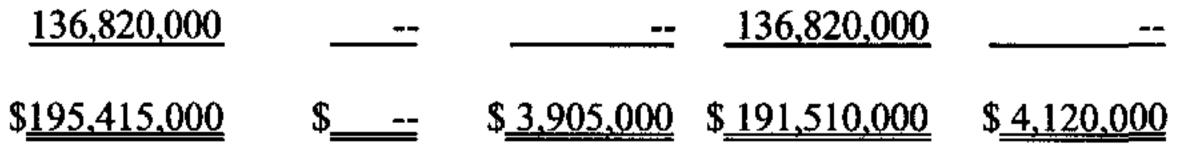
Governmental Activities:	Balance July 1, 2002	Additions	Payments	Balance June 30, 2003	Amounts Due Within <u>One Year</u>
Series 1994A (interest from 5.4% to 5.9%; maturing by 2008)	\$ 10,600,000	<b>\$</b>	\$ 1,275,000	\$ 9,325,000	\$ 1,345,000

Series 1995A (interest from 4.8% to 5.7%; maturing by 2009)	2,840,000	 295,000	2,545,000	310,000
Series 1995B (interest of 5.25%; maturing by 2021)	31,300,000	 900,000	30,400,000	940,000
Series 1996 (interest from 4.2% to 5.2%; \$9,560,000 maturing by 2008)	7,805,000	 945,000	6,860,000	1,000,000
Series 1998A (interest from 4.95% to 5.62%; \$2,765,000 maturing by 2006, and \$3,285,000 term bonds maturing 2009)	6,050,000	 490,000	5,560,000	525,000
Series 1998B (interest from 4.35% to 5.25%; \$53,075,000 maturing by 2018, \$22,760,000 term bonds maturing 2021 and \$60,985,000				

 2021, and \$60,985,000

 term bonds maturing

 2026)
 136,820,000 



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### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 5. <u>BONDS PAYABLE</u>: (Continued)

The bonds mature as follows as of June 30, 2004:

**Business-Type Activities:** 

	<b>Principal</b>	Interest	<u>Total</u>
<u>Year Ended June 30</u>			
2005	\$ 200,000	\$ 382,323	\$ 582,323
2006	200,000	385,033	585,033
2007	200,000	372,273	572,273
2008	200,000	359,513	559,513
2009	200,000	346,753	546,753
Next 5 years	<u>5,235,000</u>	<u>1,039,621</u>	6,274,621
	\$ <u>6,235,000</u>	\$ <u>2,885,516</u>	\$ <u>9,120,516</u>
Governmental Activities:			
	<u>Principal</u>	Interest	<u>Total</u>
<u>Year Ended June 30</u>			
2005	\$ 4,345,000	\$ 9,437,493	\$ 13,782,493
2006	4,580,000	9,201,020	13,781,020
2007	4,830,000	8,952,192	13,782,192
2008	5,095,000	8,685,566	13,780,566
2009	5,375,000	8,400,981	13,775,981
Next 5 years	31,425,000	37,482,854	68,907,854
Next 5 years	40,790,000	28,121,188	68,911,188
Next 5 years	52,545,000	16,367,981	68,912,981
Next 5 years	<u>38,405,000</u>	<u>_2,944,625</u>	41,349,625
	\$ <u>187,390,000</u>	\$ <u>129,593,900</u>	\$ <u>316,893,900</u>

Other significant bond features are:

- (1) The bonds are insured.
- (2) The bonds are not guaranteed by the State of Louisiana.
- (3) The bonds are subject to certain redemption options prior to maturity at the sole discretion of the District

#### discretion of the District.

The debt service fund has assets available of \$11,773,039 and \$11,632,862 at June 30, 2004 and 2003, respectively, for payment of the bonds included in governmental activities. Each month, the Hotel Occupancy Tax pays the debt service accounts (a) the interest amount that will be sufficient when accumulated to pay the next installment of interest on the bonds and (b) the principal amount that will be sufficient when accumulated to pay the next installment of pay the principal of any of the bonds becoming due and payable.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 6. <u>PAYABLE TO CONCESSIONAIRE</u>:

According to the agreement between Volume Services America and SMG, Volume Services was responsible for purchasing all of the concession equipment for the Arena. SMG, the management company for the District, was to reimburse Volume Services America for the purchases in the form of a note payable that is amortized over 15 years, which is the life of the agreement. The District as a party in interest will own the equipment purchased. The interest rate of the note was 12.75%. During the year ended June 30, 2003, additional equipment was purchased, which increased the note balance by \$814,946. During the year ended June 30, 2003, Volume Services America advanced \$234,810 to the District to fund the build out of concession stands for the Arena. This advance increased the note balance. The balance at June 30, 2003 was \$6,710,231. During the year ended June 30, 2004, the note payable was repaid in full with proceeds of bonds issued for that purpose.

#### 7. <u>REVENUE SOURCES AND REQUIRED RESTRICTED ASSETS</u>:

In accordance with the laws of the State, funds to operate the District are derived from selfgenerated funds, the 4% Hotel Occupancy Tax (which expires when all bonds are either paid or funded), the lease agreement with the State, the management and operating agreement with the State, and the State's Capital Budget and Capital Outlay Program.

The Hotel Occupancy Tax is pledged by the State for the payment of principal and interest on the District's bonds. At the end of each fiscal year after the payment and satisfaction of all obligations of the District and after all expenses of the operation and maintenance of both the District and funding of \$2,300,000 to the Renewal and Replacement account and \$500,000 annually to the Greater New Orleans Sports Foundation, the excess is then distributed, as established or as prorated based on available amounts, to Jefferson Parish for tourism promotion, City of New Orleans for use by the New Orleans Recreation Department, Xavier University, Southern University-New Orleans for its Small Business Center, Jefferson Parish Westbank Sports and Civic Center, University of New Orleans for the School of Hotel, Restaurant, and Tourism Administration, and the New Orleans Visitors and Information Center. After meeting these requirements, the remaining monies shall be deposited for use as outlined in the 1994 Lease Agreement between the District and the State.

Of the \$37,122,908 of Hotel Occupancy Tax earned for the year ended June 30, 2004, \$14,265,124 was used for debt service requirements and \$22,857,784 was used by the District for operational needs. No monies were available for funding of the other requirements.

Of the \$36,801,144 of Hotel Occupancy Tax earned for the year ended June 30, 2003, \$14,255,922 was used for debt service requirements, and \$22,545,222 was used by the District for operational needs. No monies were available for funding of the other requirements.

Various acts of the legislature, bond resolutions and indentures and agreements impose the establishment of various restricted accounts that are restricted as to the use of monies deposited therein. These accounts are as follows:

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 7. <u>REVENUE SOURCES AND REQUIRED RESTRICTED ASSETS</u>: (Continued)

### \* Working Capital Account

This fund was initially established using \$500,000 from the proceeds of the first Series of revenue bonds to provide a reserve for payment of the District's operating and maintenance costs. Section 11 of the Amended and Restated Lease Agreement between the District and the State of Louisiana dated April 1, 1994 recreated this fund using the \$500,000 from the old working capital account plus an additional \$1,000,000 transferred from the Bond Fund established by the Basic Bond Resolution of Series 1994A.

The monies on deposit in the Working Capital Fund shall be disbursed and paid out solely for the payment of invoices and unpaid operating expenses. However, transfers from the fund must be replenished from operations and may be made in annual installments at the end of each fiscal year over a period of more than one year.

#### \* <u>Renewal and Replacement Reserve Account</u>

This account was established to accumulate monies for major maintenance, repairs, renewals and replacements that are not annually recurring. Excess unrestricted funds at year end are to be transferred to this account as required by various acts of the State Legislature. During the year ended June 30, 2004, \$95,000 from operations was deposited into the reserve. During the year ended June 30, 2003, \$276,602 was deposited into the account from prior year sources. An additional \$1,000,000 from operations was deposited to the Reserve during the year ended June 30, 2003.

### \* Economic Development Fund Account

This account was established by Act 624 of the 1991 regular session of the Louisiana Legislature for the purpose of developing and engaging in marketing, promotional, and economic development activities on behalf of the District, the development of special projects benefiting the District and the State, and facility planning and expansion programs.

### \* <u>New Orleans Area Tourism and Economic Development Fund Account</u>

This account was established by Act 1380 of the 1997 regular session of the Louisiana Legislature for funding grants for activities, projects, or programs undertaken for a public purpose, including but not limited to tourism, recreation, economic development, capital outlay, education and services for youth and the elderly of Orleans Parish.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

## 8. <u>USE OF ESTIMATES</u>:

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about amounts reported in the financial statements. Actual results could differ from those estimates.

### 9. <u>RENTALS FROM NONCANCELABLE OPERATING LEASES</u>:

Commitments for future revenue under noncancellable operating leases as of June 30, 2004

ale as ionows.	•
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			Garage -	
			Poydras	
Year Ended	Commercial		Square-	
<u>June 30</u>	Office Space	<u>Real Estate</u>	Parking	<u>Total</u>
2005	\$ 304,343	\$ 205,388	\$ 595,366	\$ 1,105,097
2006	201,350	205,388	595,366	1,002,104
2007	143,198	205,388	595,366	943,952
2008	63,333	205,388	595,366	864,087
2009	35,000	205,388	49,614	290,002
2010 - 2013	122,499	599,048		<u> </u>
	\$ <u>869.723</u>	\$ <u>1,625,988</u>	\$ <u>2,431,078</u>	\$ <u>4,926,789</u>

Many of the leases contain provisions whereby the annual rentals are to be adjusted by the percentage increase in the Consumer Price Index or other factors which cannot be determined at this time. The District is also a party to other leases in which the annual rentals are based on a percentage of the lessees' annual revenues or on gate receipts and are, therefore, not included in the above totals.

Lease revenues, not including box suite revenues, for the years ended June 30, 2004 and 2003 were \$1,170,519 and \$1,420,742, respectively.

#### 10. <u>PENSION AND PROFIT SHARING PLANS</u>:

On April 1, 1992, the employees of SMG, paid indirectly by the District, became members of

SMG's 401(k) plan. Employees who are eligible to participate in the 401(k) plan may contribute between 1% and 60% of their eligible compensation for non-highly compensated employees and 5% for highly compensated employees up to the limits established by federal law. SMG will match 66 2/3% of the first 5% of eligible compensation contributed by employees. In addition to the matching contribution, SMG may contribute 1% of employees' compensation to the Plan. To be eligible for this 1% contribution, employees must have worked at least 1,000 hours during the plan year, be employed by December  $31^{st}$  of the plan year and be contributing to the plan. The vesting schedule is as follows:

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### PENSION AND PROFIT SHARING PLANS: (Continued) 10.

	Nonforfeitable
Years of Vesting Service	Percentage
Less than 1	0%
1 year, but less than 2	33%
2 years, but less than 3	66%
3 years or more	100%

Total pension expense for this plan was \$124,410 and \$124,707 for the years ended June 30, 2004 and 2003, respectively.

Contributions are also made to pension plans for members of the Teamsters Union in accordance with its collective bargaining agreement; the District does not guarantee the benefits granted by the Teamsters Union Plans.

#### MANAGEMENT AGREEMENT: 11.

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Effective July 1, 1977, the State of Louisiana entered into a management agreement with HMC Management Corporation (which later changed its name to Facility Management of Louisiana, Inc.) (the "Management Agreement"). Effective June 19, 1998, the Management Agreement was amended in order to authorize the substitution of SMG for Facility Management of Louisiana, Inc. as Manager under the agreement and to include the Arena among the properties to be managed by the Manager under the Management Agreement. Effective July 1, 2003, the Management Agreement was amended and the term of the Agreement was extended until June 30, 2012. For the years ended June 30, 2004 and 2003, the compensation to SMG for its services related to the Louisiana Superdome is dependent solely on achieving an improvement in the District's operating deficit over the year ended June 30, 1977. The operating deficit used in computing compensation to SMG differs from that in the accompanying financial statements due to adjustments for certain items such as depreciation and amortization, insurance, utility rates, inflation and other adjustments agreed to by the District and SMG. For services to be performed by SMG related to the New Orleans Arena, the State shall pay to SMG for each fiscal year a fixed fee equal to \$250,000 for each such fiscal year, prorated for any partial fiscal year based on the actual number of days elapsed, payable on September 30 following each fiscal year. The Arena management fee shall be increased annually for proportionate annual changes in the Consumer Price Index, provided that no such increase shall exceed 4% of the prior year's management fee. SMG shall not be entitled to receive any fees or other payments for its services with respect to the Arena other than the Arena Management Fee and the reimbursement of expenses pursuant to a Budget.

## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 11. <u>MANAGEMENT AGREEMENT</u>: (Continued)

In 1986, Facility Management of Louisiana, Inc., in consideration for the renewal of the management agreement, agreed to establish a Marketing and Promotional Fund entitled the "Louisiana Superdome Marketing and Promotional Fund" (the Marketing Account). The sole purpose of the Marketing Account is to market and promote the Louisiana Superdome and the New Orleans Arena, as defined in the agreement, as amended. Payments to the Marketing Account are made by SMG based on its compensation during the term of the agreement. The Management agreement also provides that any unexpended monies in the Marketing Account that have not been committed which exceed \$100,000 shall be used to reduce operating costs of the Louisiana Superdome for the fiscal year during which the unexpended monies are accrued.

One-half of the payments to the Marketing Account are paid to the Saints in accordance with the Saints Lease Agreement. In promoting and marketing the Superdome, the Marketing Account supplements event rentals and expenses, and these amounts are recorded as event rental revenue and event expense.

Pursuant to the amendment to the management agreement on July 1, 2003, the compensation to SMG for its services beginning July 1, 2006 is the combination of a fixed fee, incentive fee and bonus fee subject to a cap of \$1,500,000. The cap is increased if SMG contributes manager's capital to the District and decreased in the succeeding fiscal year if repaid by the District. The increase in the cap is thirty percent (30%) of the manager's contribution outstanding. However, if the contribution is repaid to SMG on or before July 1, 2006, the decreased cap will not be effective for the year beginning July 1, 2006. During the year ended June 30, 2003, SMG made a contribution of \$2,000,000 to the District.

### 12. <u>SUPERDOME LEASE AGREEMENT</u>:

The New Orleans Saints lease the Superdome, under an agreement dated September 30, 1994 and amended July 3, 2002, between the State of Louisiana, the District, SMG, and New Orleans Saints Limited partnership (the Club), a National Football League football franchise. The Agreement provides, among other things, certain inducements in the form of reduced rentals and the assignment of certain revenues attributable, directly or indirectly, to the presence of the Club in the Louisiana Superdome in exchange for the Club remaining in the Louisiana Superdome through the end of the 2010 NFL season. The assignment of revenues resulted in inducements of

# \$8,046,272 and \$8,282,919 for the years ended June 30, 2004 and 2003, respectively.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### 12. <u>SUPERDOME LEASE AGREEMENT</u>: (Continued)

In addition to the assignment of revenues, the Club is to receive \$15,000,000 of other inducements for the 2003 football season. \$947,920 of the additional inducements were paid to the Club from operating revenue and \$900,339 of the additional inducements were paid to the Club from non-operating revenue during the year ended June 30, 2004. In July 2004, the Club was paid the remainder of the additional inducement for the 2003 football season in the amount of \$13,151,741 from non-operating revenue from the year ended June 30, 2004 and from the proceeds of a loan from the Louisiana Economic Development Corporation. This amount has been accrued as an expense for the year ended June 30, 2004.

In addition to the assignment of revenues, the Club received \$12,500,000 of other inducements for the 2002 football season. \$1,135,229 of the additional inducements were paid to the Club from operating revenue and \$675,678 of the additional inducements were paid to the Club from non-operating revenue during the year ended June 30, 2003. In July 2003, the Club was paid the remainder of the additional inducements for the 2002 football season in the amount of \$10,689,093 from non-operating revenue from the year ended June 30, 2003. This amount was accrued as an expense for the year ended June 30, 2003.

The Club will receive future inducements in addition to the assignment of revenues as follows:

Football Season	Amount
2004	\$15,000,000
2005	15,000,000
2006	20,000,000
2007	20,000,000
2008	23,500,000
2009	23,500,000
2010	23,500,000

In January 2008 the State can decide not to pay the final three inducements. The Club can then terminate the Stadium Agreement without penalty.

The Saints are paid one-half of the amounts paid into the Marketing and Promotional Fund. The portion of the management fee payment to Superdome Marketing and Promotional Funds, which is allocable to the Saints, is \$1,162,667 and \$1,105,493 for the years ended June 30, 2004 and 2003, respectively.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 12. <u>SUPERDOME LEASE AGREEMENT</u>: (Continued)

Additionally, the Club, in accordance with the Agreement, constructed additional box suites as permanent alterations to the Louisiana Superdome. Title to these suites vest in the District, subject to the rights of the State under the lease of the Louisiana Superdome and the rights of the Club as set forth in the Agreement. The Club has the right throughout the term of the Agreement to receive lease receipts derived from these additional box suites. In the event the Club is entitled to cancel the Agreement as the result of insufficient State funding under its lease of the Louisiana Superdome, the Club will have the right to a reduction in the rent payable to the District until such time as the Club receives the various inducements, in full, as defined in the Agreement.

### 13. <u>LITIGATION</u>:

At June 30, 2004, the District is involved in pending and threatened litigation. The District's legal counselors assess the likelihood of material adverse judgments as remote or are unable to express opinions on the probable outcome of the proceedings.

### 14. ARENA USE AGREEMENT - HORNETS:

On May 2, 2002 the District entered into a use agreement with the Hornets NBA Limited Partnership (Hornets), a franchise of the National Basketball Association, under which the Hornets would relocate to New Orleans and play all home basketball games in the Arena. The original term of the agreement ends June 30, 2012 with two five-year renewal options available for the Hornets to exercise through June 30, 2022. The Hornets shall pay a termination fee of \$10 million to the State if the lease is terminated prior to June 30, 2017.

The rent payable by the Hornets for use of the Arena shall equal 60% of concession revenue for the season. Should average attendance at Hornets home games fall below 11,000, a credit shall be applied against the rent based on the attendance shortfall. This credit will not exceed \$1,000,000, per season, increasing at a rate of 4% annually subsequent to the 2002-2003 basketball season. The Hornets are required to pay game day expenses only if such expenses exceed \$1,100,000 per year, increasing at a rate of 4% beginning on July 1, 2003. For the years ended June 30, 2004 and 2003, the Hornets were billed \$715,478 and \$521,601, respectively, for the game day expenses that exceeded the cap.

Should Hornets revenue fall below certain benchmark amounts, the State is required to reimburse the Hornets an amount to cause the Hornets revenue to equal the benchmark. The State's cap on this reimbursement shall be \$2 million, increasing at a rate of 5% annually for each basketball season subsequent to the 2002-2003 season. No reimbursements were made for the years ended June 30, 2004 and 2003.

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

#### ARENA USE AGREEMENT - HORNETS: (Continued) 14.

The proceeds generated by the sale of concessions at Hornets events are included in these financial statements as concession revenue. Additionally, the gross parking proceeds generated from Hornets events are included in these financial statements as parking revenues. The Hornets are paid 40% of the total concession revenue while the remaining 60% is retained by the District for the Hornet's rent. The 40% paid to the Hornets is recorded as inducements expense. The Hornets are paid the parking revenue, net of the parking expenses, as inducements also. The total payments to the Hornets for concessions and parking revenue for the 2003-2004 and 2002-2003 seasons amounted to \$1,845,247 and \$2,400,699, respectively, and are recorded as operating expenses for the years ended June 30, 2004 and 2003.

If the Hornets receive gross revenues from the sale of naming rights of less than \$2,500,000 in any fiscal year, then the District shall pay to the Hornets an amount equal to the difference between \$2,500,000 and the gross revenues received, provided that in no event shall the District pay more than \$1,500,000 to the Hornets for naming rights in any fiscal year. The \$2,500,000 and the \$1,500,000 will increase 5% each fiscal year, commencing with the year ended June 30, 2004. For the years ended June 30, 2004 and 2003, the Hornets were paid \$1,575,000 and \$1,500,000, respectively, for naming rights. These amounts are recorded as other Hornets inducements, a nonoperating expense.

The Hornets were paid \$1,750,000 by the District for relocation expenses during the year ended June 30, 2003. The District received general fund revenue of \$1,750,000 from the State during the year ended June 30, 2003, to pay the Hornets expenses.

#### ARENA USE AGREEMENT – VOODOO: 15.

On December 4, 2003, SMG, in its capacity as manager of the Arena, and New Orleans VooDoo Football, Inc. (the VooDoo) entered into a use agreement under which the VooDoo would play all home football games in the Arena. The initial term of the agreement ends with the last home game in the season ending in 2005 with two two-year renewal options available.

The rent payable by the VooDoo for the use of the Arena under the initial term of the agreement is a per game fee equal to \$1 per person of turnstile attendance, subject to a minimum fee of \$6,750 per game and a maximum fee of \$10,000 per game. Upon renewal of the agreement, the per person fee and the minimum and maximum per game fees will increase. Should turnstile attendance exceed certain levels during the regular season, the District shall pay an annual per person attendance credit to the VooDoo, not to exceed \$45,000 for any regular season.

The VooDoo shall pay all costs associated with staffing for home games, other than personnel for concessions and security, not to exceed a total of \$22,500 per game. The VooDoo shall also pay costs for conversion and set-up.

## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004 AND 2003

### 15. <u>ARENA USE AGREEMENT – VOODOO</u>: (Continued)

As inducements, the VooDoo receive an amount equal to the greater of 35% of gross parking revenues or 50% of net parking revenues for each home game. The VooDoo also receive an amount equal to the greater of 50% of net concession revenues from food, beverage and catering sales, or 15% of gross concession revenues from all areas of the facility except the Courtside Restaurant. The total payments to the VooDoo for parking and concessions for the 2004 season amounted to \$230,437 and are recorded as operating expenses for the year ended June 30, 2004.

### 16. <u>ADVANCE FROM STATE OF LOUISIANA</u>:

In March 1999, the State of Louisiana advanced seed money to the District to cover initial operating costs of the Arena. According to the initial agreement, the District is required to repay the advance over five years. The advance is renewable each year and repayment is made as funds are available. The balance due to the State at June 30, 2004 and 2003 was \$247,428.

In October 2003, the State of Louisiana advanced seed money to the District for operation of the Superdome and Arena. The District will repay the advance over three years, commencing with the year ended June 30, 2005. The balance due to the State at June 30, 2004 was \$1,500,000.

### 17. LOAN PAYABLE:

The District received a \$7,500,000 loan from the Louisiana Economic Development Corporation on June 30, 2004. The purpose of the loan is for the payment of contractual obligations of the State of Louisiana through the District relative to professional franchises. The loan bears interest at a rate per annum equal to the yield on six month U.S. Treasury Bonds, to be adjusted annually. The note is to be paid on an annual basis, beginning after the end of fiscal year 2006, only after the payment in full of all contractual, necessary, statutory, and usual charges of the District, and if the District's revenue for such fiscal year exceeds the District's revenue for fiscal year 2005, as adjusted by the increase in the consumer price index. All unpaid principal and accrued interest shall be due and payable on June 30, 2012. It is not possible to estimate the future maturities of the loan on an annual basis due to the repayment terms.

The \$7,500,000 loan proceeds are recorded as cash in transit at June 30, 2004. The proceeds were received on July 1, 2004.

## 18. <u>RECLASSIFICATIONS</u>:

Certain items from 2003 have been reclassified to conform with the 2004 classification.

### 19. WORKING CAPITAL AND FINANCIAL POSITION:

During the year ended June 30, 2004, the District experienced losses due to Saints and Hornets inducements which decreased unrestricted reserves of the business-type activities. The losses were financed with additional long-tem debt. (See Note 17). Based on the current projections for the next fiscal year, the District may again incur a decrease in working capital and reserves unless non-operating revenues increase or the District receives aid from the State of Louisiana or other relief in meeting Saints and Hornets inducements or the inducements package is renegotiated. Management of the District is working to obtain other revenue sources and operating efficiencies to improve the financial position of the District. DUPLANTIER, HRAPMANN, HOGAN & MAHER, L.L.P.

**CERTIFIED PUBLIC ACCOUNTANTS** 

MICHAEL J. O'ROURKE, C.P.A. WILLIAM G. STAMM, C.P.A. CLIFFORD J. GIFFIN, JR, C.P.A. DAVID A . BURGARD, C.P.A. LINDSAY J. CALUB, C.P.A., L.L.C. GUY L. DUPLANTIER, C.P.A. MICHELLE H. CUNNINGHAM, C.P.A

ANN M. HARGES, C.P.A. ROBIN A. STROHMEYER, C.P.A.

KENNETH J. BROOKS, C.P.A., ASSOCIATE

1340 Poydras St., Suite 2000 · New Orleans, LA 70112 (504) 586-8866 FAX (504) 525-5888 cpa@dhhmcpa.com (1919-1985)

A.J. DUPLANTIER JR, C.P.A.

<u>FELIX J. HRAPMANN, JR. C.P.A.</u> (1919-1990) WILLIAM R. HOGAN, JR. C.P.A. (1920-1996)

MEMBERS AMERICAN INSTITUTE OF

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Commissioners of the Louisiana Stadium and Exposition District New Orleans, Louisiana

We have audited the financial statements of the Louisiana Stadium and Exposition District (the District), a component unit of the State of Louisiana, as of and for the year ended June 30, 2004 and have issued our report thereon dated August 10, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Compliance

As part of obtaining reasonable assurance about whether the District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the District's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

This report is intended solely for the information and use of management of SMG, the Board of Commissioners, and the State of Louisiana Legislative Auditor's Office, and is not intended to be and should not be used by anyone other than these specified parties. Under Louisiana Revised Statute 24:513, this report is distributed by the Louisiana Legislative Auditor as a public document.

Duplantier, Hrapmann, Hogan & Maher, L.L.P.

## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA SUPPLEMENTARY INFORMATION SCHEDULE OF LEGISLATION FOR THE YEAR ENDED JUNE 30, 2004

Article 14 Section 47 of the Constitution created the Louisiana Stadium and Exposition District. This Article authorizes the District to levy and collect a 4% occupancy tax on hotel rooms located within the District. It provides for the revenues of the District derived from any source whatsoever, including the Hotel Occupancy Tax, to be used as follows:

Bond Debt Service	As needed
District Operations	As needed
Renewal and Replacement Fund	\$2,300,000
Greater New Orleans Sports Foundation	\$ 500,000
Jefferson Parish	1 and 13/100% of gross hotel tax*
New Orleans Recreational Department	\$2,200,000*
Xavier University	\$ 250,000*
Southern University – New Orleans	\$ 250,000*
Westbank Sports and Civic Center	\$ 500,000*
University of New Orleans	
Hotel, Restaurant and Tourism	\$ 250,000*
New Orleans Visitor and Information Center	\$ 350,000*
Economic Development Fund of the District	Any remainder

Act No. 73 of the 2002 Legislative Session amended and reenacted L.R.S. 47:322:38, relative to the 1% state sales and use tax on hotel occupancy levied in Orleans Parish. It provides for the following dispositions of the tax collected:

Bond Debt ServiceAs neededErnest Morial Convention Center4Phase IV Expansion Project Fund\$2,000,000New Orleans Sports Franchise Fund for:4a) District operationsAs neededb) State general fundNot to exceed \$1,750,000c) New Orleans Economic4Development FundAny remainder

\*In the event the amount available is not sufficient to fully fund these distributions, the amount

#### available shall be distributed on their pro rata basis.

## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA SUPPLEMENTARY INFORMATION SCHEDULE OF COMPENSATION AND TRAVEL REIMBURSEMENT PAID TO COMMISSIONERS YEAR ENDED JUNE 30, 2004

Included in operating expenses of the financial statements of the District is the compensation of the Commissioners of the District. In accordance with the State of Louisiana, the Commissioners receive a per diem and reimbursement for travel expenses incurred to attend Board meetings or other business of the District. The per diem and travel reimbursement expenses incurred for the fiscal year ended June 30, 2004 were as follows:

**Roard Member** 

Position

Per Diem Travel Reimbursement

Board Member	Position	Diem	Keimoursemei
Tim Coulon	Chairman/Commissioner	\$	\$
Craig E. Saporito	Secretary/Commissioner	250	
Rosemary Patterson	Commissioner	400	1,963
Warren Reuther	Commissioner		
Clyde Simien	Commissioner	150	522
Sara Roberts	Commissioner	<u>    100</u>	265
		\$ <u>900</u>	\$ <u>2,750</u>

### LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA SUPPLEMENTARY INFORMATION SCHEDULES OF CHANGES IN RESTRICTED CASH ASSETS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

		JUNE 30, 2004		
	Working Capital <u>Account</u>	Renewal and Replacement Reserve <u>Acount</u>	Economic Development Fund Account	New Orleans Area Tourism and Economic Development Fund Account
Balance, beginning of year	\$ <u>206,038</u>	\$ <u>1,943,733</u>	\$536,446	\$ <u>1,162,377</u>

#### Sources:

Hotel occupancy tax funds	-	-	-	-
New Orleans Area				
Tourism Tax	-	-	-	-
Interest income	2,373	18,890	4,487	4,253
Cash transfers		95,000	66,271	<del></del>
Total sources	2,373	113,890	70,758	4,253
Uses:				
Capital outlay	-	(777,484)	(104,622)	-
Grant disbursements	-	-	-	(972,089)
Administration	-	-	-	(97,546)
Cash transfers		<b></b>	(225,000)	
Total uses	<b></b>	(777,484)	(329,622)	(1,069,635)
Balance, end of year	\$ <u>208,411</u>	\$ 1,280,139	\$ <u>277,582</u>	\$ <u>96,995</u>

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JUNE 30, 2003

	т	)				lew Orleans
	1	Renewal and			A	rea Tourism
Working	F	Replacement		Economic	a	nd Economic
Capital		Reserve	D	evelopment	Ľ	Development
<u>Account</u>		<u>Acount</u>	<u>Fu</u>	ind Account	<u>F</u>	und Account
\$ 1,500,000	\$	1,987,068	\$	880,516	\$_	4,427,225

	-	276,602	_	<del></del>
	-	-	_	1,270,132
	14,698	37,806	11,941	41,161
		1,000,000		
	14,698	1,314,408	11,941	1,311,293
	-	(1,257,743)	(356,011)	_
	-	-	-	(2,959,451)
	-	-	-	(346,558)
	(1,308,660)	(100,000)		(1,270,132)
_	(1,308,660)	(1,357,743)	(356,011)	(4,576,141)
\$_	206,038	\$ <u>1,943,733</u>	\$536,446	\$1,162,377

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## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA SUPPLEMENTARY INFORMATION FOR THE YEARS ENDED JUNE 30, 2004

### ANNUAL FISCAL REPORT TO THE OFFICE OF THE GOVERNOR, DIVISION OF ADMINISTRATION, OFFICE OF STATEWIDE REPORTING AND ACCOUNTING POLICY

The supplementary information presents the financial position of the Louisiana Stadium and Exposition District as of June 30, 2004 and 2003, and the results of its operations for the years then

ended. The information is presented in the format requested by the Office of Statewide Reporting and Accounting Policy for consolidation into the Louisiana Comprehensive Annual Financial Report.

### FINANCIAL INFORMATION REQUIRED BY DIVISION OF ADMINISTRATION, OFFICE OF STATEWIDE REPORTING AND ACCOUNTING POLICY

STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT JUNE 30, 2004

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### LOUISIANA STADIUM AND EXPOSITION DISTRICT STATE OF LOUISIANA Annual Financial Statements June 30, 2004

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737.003

6.996.180

2.346.100

(9.597.469)

32,194,369

269.187.007

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### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT STATEMENT OF NET ASSETS AS OF JUNE 30, 2004

#### Assets

CURRENT ASSETS	¢	32.779.085
Cash and cash equivalents (Note C1)	\$	<u> </u>
Investments (Note C2) Reast values (not of allow page for doubtful approximits/Mate LIN	- <b></b>	8.480.454
Receivables (net of allowance for doubtful accounts)(Note U) Due from other funds		0,700,701
Due from federal dovernment		119.094
Inventories		33.950
Prepayments		
Notes receivable		
Other current assets		41,412,583
Total current assets IONCURRENT ASSETS:		41.412.305
Restricted assets (Note F)		
Cash		1.953.896
Investments		
Receivables		482.973
Notes receivable		
Capital assets (net of depreciation)(Note D)		
Land		13.944.160
Buildings and improvements		203 916 628
Machinery and equipment		5.628.053
Infrastructure		
Construction in progress		1.848.714
Other noncurrent assets		
Total noncurrent assets		227.774.424
	÷	
Total assets	\$	<u>269,187,007</u>
ABILITIES		
URRENT LIABILITIES:		
Accounts payable and accruals (Note V)	\$	28.540.830
Due to other funds (Note Y)		
Due to federal government		
Deferred revenues		5 328 993
Amounts held in custody for others		
Other current liabilities		
Current portion of long-term liabilities:		
Contracts payable		
Reimbursement contracts pavable	·····	
Compensated absences payable (Note K)		250.387
Capital lease obligations - (Note J)		
Notes payable		
Liabilities payable from restricted assets (Note Z)		
Bonds pavable		4 545 000
Other long-term liabilities		500.000
Total current liabilities		<u>39.165.210</u>
ION-CURRENT LIABILITIES:		
Contracts payable		
Reimbursement contracts pavable		
Compensated absences payable (Note K)		
Capital lease obligations (Note J)		
Loan payable		7.500.000
Liabilities payable from restricted assets (Note Z)		
Bonds payable		189.080.000
Other long-term liabilities		1.247.428
	·	197.827.428
Total long-term liabilities Total liabilities		236.992.638
Total liabilities	<u> </u>	200.772.000
IET ASSETS		
Invested in capital assets, net of related debt	. <u></u>	31.712.555
		31.712.

Invested in capital assets, net of related debt
Restricted for:
Capital projects
Debt service
Unemployment compensation
Other specific purposes
Unrestricted
Total net assets
Total liabilities and net assets

The accompanying notes are an integral part of this financial statement Statement A

### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2004

#### **OPERATING REVENUES**

Sales of commodities and services	\$ 30,597,357
Assessments	
Use of money and property	
Licenses, permits, and fees	
Other	
Total operating revenues	30,597,357
OPERATING EXPENSES	
Cost of sales and services	 45.580.917
Administrative	
Depreciation	16.574.018

Amortization	10,574,016
Total operating expenses	62,154,935
Operating income(loss)	(31,557,578)
NON-OPERATING REVENUES(EXPENSES) State appropriations	
Intergovernmental revenues (expenses)	2,583,330
Taxes	38,023,247
Use of money and property Gain (loss) on disposal of fixed assets Federal grants	(16,696,715)
Interest expense	(9,553,377)
Other	139,880
Total non-operating revenues(expenses)	14,496,365
Income(loss) before contributions and transfers	(17,061,213)
Capital contributions Transfers in	
Transfers out	
Change in net assets	(17,061,213)
Total net assets – beginning as restated	49,255,582
Total net assets – ending	\$ <u>32.194.369</u>

The accompanying notes are an integral part of this financial statement.

Statement B

### **STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2004**

		Program Revenues		Net (Expense)	
	Expenses	Charges for Services	Operating Grants and <u>Contributions</u>	Capital Grants and <u>Contributions</u>	Revenue and Changes in <u>Net Assets</u>
Component Unit: Louisiana Stadium and					
Exposition District \$	88,405,030	5 <u>30,597,357</u>	\$\$	5 <u>2,583,330</u> \$	(55,224,343)

General revenues:

Taxes	38,023,247
State appropriations	
Grants and contributions not restricted to specific programs	-
Interest	<u> </u>
Miscellaneous	
Special items	
Transfers	
Total general revenues, special items, and transfers	<u> </u>
Change in net assets	(17,061,213)
Net assets - beginning	49.255.582
Net assets - ending	\$ <u>32,194,369</u>

The accompanying notes are an integral part of this financial statement.

Statement C

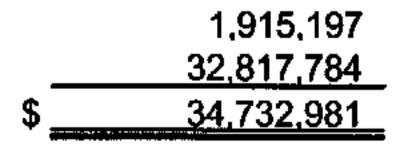
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### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2004

#### Cash flows from operating activities

Cash received from customers Cash payments to suppliers for goods and services Cash payments to employees for services Payments in lieu of taxes	\$ <u>30,964,042</u> (29,641,683) (14,317,509)	
Internal activity-payments to other funds Claims paid to outsiders		
Other operating revenues(expenses) Net cash used by operating activities	60,000	(12.935.150)
Cash flows from non-capital financing activities		
Loan proceeds	7,500,000	
Hornets inducements	(1,500,000)	
Other Saints inducements	(11,589,432)	
Advance from the State	1.500.000	
Proceeds from issuance of notes payable	·	
Principal paid on notes payable	· · · ·	
Interest paid on notes payable		
Operating grants received		
Tax revenue	21,060,002	
Grant disbursement and administration	(1.069.635)	
Transfers Out		
Net cash provided by non-capital		
financing activities		15,900,935
Cash flows from capital and related financing		
activities		
Proceeds from sale of bonds	<u> </u>	
Principal paid on bonds	(4.120.000)	
Interest paid on bond maturities	(9,662,951)	
State General Fund revenue	2.967.633	
Payment on concessionaire note payable	(6,710,231)	
Payment on concessionaire note payable Interest paid on notes payable		
Interest paid on notes payable Acquisition/construction of capital assets		
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets	(6,710,231)	
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions	<u>(6,710,231)</u> (4,164,428)	
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions Tax revenue	(6,710,231)	
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions	<u>(6,710,231)</u> (4,164,428)	<u>(1.190.471)</u>
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions Tax revenue Net cash used by capital and related financing activities	<u>(6,710,231)</u> (4,164,428)	<u>(1.190.471)</u>
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions Tax revenue Net cash used by capital and	<u>(6,710,231)</u> (4,164,428)	<u>(1.190.471)</u>
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions Tax revenue Net cash used by capital and related financing activities Cash flows from investing activities	<u>(6,710,231)</u> (4,164,428)	<u>(1.190.471)</u>
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions Tax revenue Net cash used by capital and related financing activities <b>Cash flows from investing activities</b> Purchases of investment securities Proceeds from sale of investment securities	<u>(6,710,231)</u> (4,164,428) 14.264.506	<u>(1.190.471)</u>
Interest paid on notes payable Acquisition/construction of capital assets Proceeds from sale of capital assets Capital contributions Tax revenue Net cash used by capital and related financing activities <b>Cash flows from investing activities</b> Purchases of investment securities	<u>(6,710,231)</u> (4,164,428)	<u>(1.190.471)</u>

Net increase in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year



The accompanying notes are an integral part of this statement. Statement D

### **STATE OF LOUISIANA** LOUISIANA STADIUM AND EXPOSITION DISTRICT) **STATEMENT OF CASH FLOWS** FOR THE YEAR ENDED JUNE 30, 2004

#### Reconciliation of operating loss to net cash used by operating activities:

Operating income(loss) Adjustments to reconcile operating income(loss) to net cash		\$	<u>(31.557.578)</u>
Depreciation/amortization	16,574,018		
Provision for uncollectible accounts Changes in assets and liabilities:		, ,	
(Increase)decrease in accounts receivable, net	152,251	,	
(Increase)decrease in due from other funds		, ,	
(Increase)decrease in prepayments	7,210		
(Increase)decrease in inventories	30,453		
(Increase)decrease in other assets			
Increase(decrease) in accounts payable and accruals	1,017,186		
Increase(decrease) in accrued payroll and related benefits	· · · · · · · · · · · · · · · · · · ·	,	
Increase(decrease) in compensated absences payable	(20,981)		
Increase(decrease) in due to other funds		,	
Increase(decrease) in deferred revenues	862,291		
Increase(decrease) in other liabilities			
Net cash used by operating activities		\$	(12,935, <u>150)</u>

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#### Schedule of noncash investing, capital, and financing activities:

Borrowing under capital lease	
Contributions of fixed assets	· · · · · · · · · · · · · · · · · · ·
Purchases of equipment on account	
Asset trade-ins	
Other (specify)	

Total noncash investing, capital, and financing activities

\_\_\_\_\_

(Concluded) The accompanying notes are an integral part of this statement. Statement D

### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### INTRODUCTION

The Louisiana Stadium and Exposition District (the District) was created in 1966 pursuant to Article XIV, Section 47 of the Constitution of the State of Louisiana of 1921, as amended and continued as a statute by Article XIV, Section 16 of the Constitution of the State of Louisiana (State) for the year 1974 (the "Original Act") as a body politic and corporate and political subdivision of the State, composed of all the territory in the Parishes of Orleans and Jefferson, Louisiana. The District was created for the purpose of planning, acquiring, financing, owning, constructing, maintaining and operating recreational facilities, recreation centers and other facilities to be located within the District to accommodate the holding of conventions, exhibitions, sports events, athletic contests and other public meetings and all facilities and properties incidental and necessary to a complex suitable for any or all types of sports and recreation, all as more specifically provided in the Act.

The District acquired a site and constructed thereon the Superdome which opened in August 1975. The Superdome is leased by the District to the State pursuant to the Lease Agreement. The District initially managed and operated the Superdome on behalf of the State pursuant to a management and operating agreement dated as of February 1, 1969. In 1976, Act No. 541 of the 1976 Regular Session of the State Legislature ("Act No. 541"), transferred the responsibility for the management and operation of the Superdome to the Office of the Governor of the State and authorized the Governor to delegate the management and operation of the Superdome to a professional management organization. In 1977, the District was transferred to and placed in the Office of the Governor of the State pursuant to the Executive Reorganization Act. At the same time, Act No. 64 of the 1977 Regular Session of the State Legislature ("Act No. 64") approved and authorized execution of a Management Agreement between the State and HMC Management Corporation (the predecessor in interest of SMG, the current manager of the Superdome), which was signed by the parties under date of June 30, 1977.

Act 640 of the 1993 Regular Session of the State Legislature amended Act 541 to provide, among other things, for the construction of the Arena and further to provide that all authority for the management and operation of all properties then or thereafter owned by or under the control of the District vested in the State, through the Office of the Governor, with continuing authority to delegate that authority and responsibility to a private management company. In 1998, by a Fourth Amendment to the Management Agreement dated June 19, 1998 between the State, Facility Management of Louisiana, Inc. (formerly doing business under the name "HMC Management Corporation") and SMG, the State delegated its management authority over the Arena to SMG. The District completed construction of the New Orleans Arena (Arena) adjacent to the Superdome in 1999, and the Arena opened for operations in October 1999 under the management of SMG.

Notwithstanding the transfer of management authority to the State and by the State to the Manager, Act No. 541, as amended by Act 640 provides that for the purposes of and in connection with the undertakings authorized by the Act, including the issuance and servicing of any bonds, the District shall be acting solely in its capacity as a political subdivision of the State and further provides that the District shall provide annually to the Legislature and the Legislative Auditor information concerning the finances of the District.

### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS <u>AS OF AND FOR THE YEAR ENDED JUNE 30, 2004</u>

**INTRODUCTION** (Continued)

The District is governed by a board of commissioners (the "Board of Commissioners") composed of seven members appointed by the Governor of the State and confirmed by the State Senate. The commissioners serve at the pleasure of the Governor of the State.

The Board of Commissioners has the power to plan, acquire, finance, own, construct, operate, and maintain recreational facilities, recreation centers, and other facilities to accommodate expositions, conventions, exhibitions, sports events, spectacles, and other public meetings, and all facilities and properties incidental and necessary to a complex suitable for any or all types of sports and recreation, and shall exercise them in the name and on behalf of the District.

#### A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 1. BASIS OF ACCOUNTING

In April of 1984, the Financial Accounting Foundation established the Governmental Accounting Standards Board (GASB) to promulgate generally accepted accounting principles and reporting standards with respect to activities and transactions of state and local governmental entities. The GASB has issued a Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification). This codification and subsequent GASB pronouncements are recognized as generally accepted accounting principles for state and local governments. The accompanying financial statements have been prepared in accordance with such principles.

The accompanying financial statements of Louisiana Stadium and Exposition District present information only as to the transactions of the programs of the District as authorized by Louisiana statutes and administrative regulations.

Basis of accounting refers to when revenues and expenses are recognized and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accounts of the District are maintained in accordance with applicable statutory provisions and the regulations of the Division of Administration – Office of Statewide Reporting and Accounting Policy as follows:

**Revenue Recognition** 

Revenues are recognized using the full accrual basis of accounting; therefore, revenues are recognized in the accounting period in which they are earned and become measurable.

Expense Recognition

Expenses are recognized on the accrual basis; therefore, expenses, including salaries, are recognized in the period incurred, if measurable.

### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### B. BUDGETARY ACCOUNTING N/A

#### C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS

### 1. DEPOSITS WITH FINANCIAL INSTITUTIONS

For reporting purposes, deposits with financial institutions include savings, demand deposits, time deposits, and certificates of deposit. Under state law the Louisiana Stadium and Exposition District may deposit funds within a fiscal agent bank selected and designated by the Interim Emergency Board. Further, the District may invest in time certificates of deposit of state banks organized under the laws of Louisiana, national banks having their principal office in the state of Louisiana, in savings accounts or shares of savings and loan associations and savings banks and in share accounts and share certificate accounts of federally or state chartered credit unions.

For the purpose of the Statement of Cash Flows, all highly liquid investments (including restricted assets with a maturity of six months or less) are considered to be cash equivalents.

Deposits in bank accounts are stated at cost, which approximates market. Under state law these deposits must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These pledged securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank in the form of safekeeping receipts held by the State Treasurer.

Following the issuance of GASB Statement 3, deposits were classified into three categories of custodial credit risk depending on whether they were insured or collateralized, and who held the collateral and how it was held.

<u>Category 1</u> – Deposits that are covered by insurance (FDIC) or collateralized with securities that are held by the entity in the entity's name or registered in the entity's name.

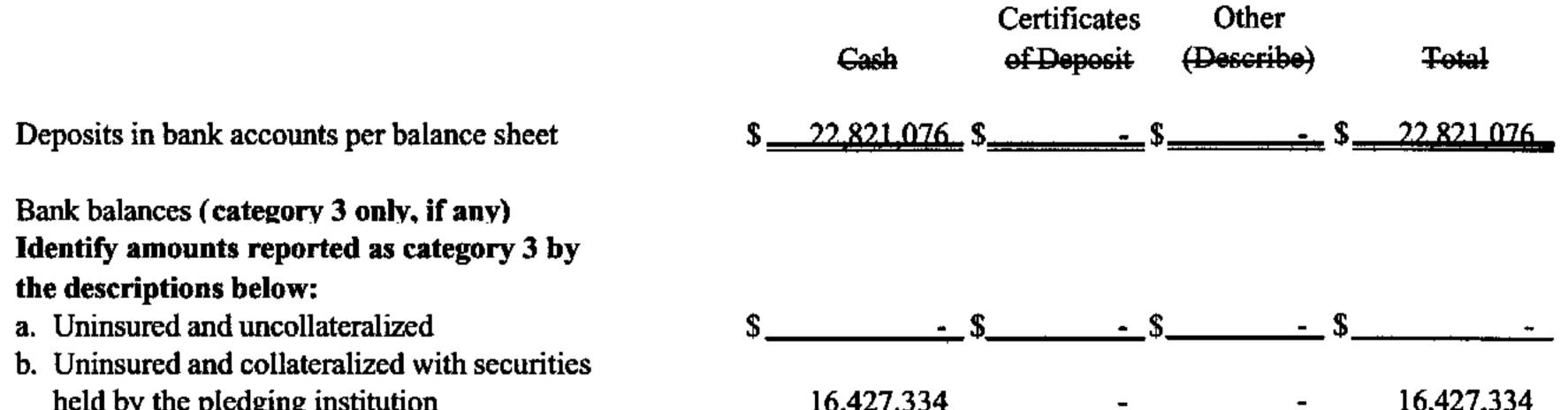
<u>Category 2</u> – Deposits that are not insured but are collateralized with securities that are held by the financial institution's trust department or agent and are in the entity's name.

<u>Category 3</u> – Deposits that are not covered by insurance and also are not collateralized. Not collateralized includes when the securities (collateral) are held by the financial institution's trust department or agent and they are not in the entity's name.

### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS (Continued)

The deposits at June 30, 2004, consisted of the following:



c. Uninsured and collateralized with securities held by the pledging institution's trust department or agent but not in the entity's name	
Total category 3 bank balances	\$ <u>16,427,334</u> <u>\$</u> \$ <u></u> <u>\$16,427,334</u>
Total bank balances (All categories including category 3 reported above)	\$ <u>16,527,334</u> \$\$ \$ <u></u> \$ <u></u>

The following is a breakdown by banking institution, program, account number, and amount of the balances shown above:

<b>Banking institution</b>	Program		Amount
<ol> <li><u>Hibernia National Bank</u></li> <li><u>Hibernia National Bank</u></li> <li></li></ol>	<u>     Enterorise Fund</u> <u>Capital Project Fund</u>	_ \$	<u>16.436.565</u> 90.769
4 Total	\$		16.527.334

Cash in State Treasury and petty cash are not required to be reported in the note disclosure. However, to aid in reconciling amounts reported on the balance sheet to amounts reported in this note, list below any cash in treasury and petty cash that are included on the balance sheet.

Cash in State Treasury	\$ 
Petty cash	\$ 70.500



#### 2. INVESTMENTS

The Louisiana Stadium and Exposition District does maintain investment accounts as authorized by LRS 49-327B.

Investments can be classified according to the level of risk to the entity. Using the following categories, list each type of investment disclosing the carrying amount, market value and applicable category of risk.

### **STATE OF LOUISIANA** LOUISIANA STADIUM AND EXPOSITION DISTRICT **NOTES TO THE FINANCIAL STATEMENTS** AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### C. **DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS** (Continued)

Category 1 - Insured or registered in the entity's name, or securities held by the entity or its agent in the entity's name.

Category 2 - Uninsured and unregistered with securities held by the counterparty's trust department or agent in the entity's name.

Category 3 - Unsecured and unregistered with securities held by the counterparty, or by its trust department or agent but not in the entity's name.

Amount Reported in Risk

Category 3. if Any

<del>Type of Investment</del>	Held by Counterparty	Held by Counterparty's Trust Dept. or Agent <del>Not in</del> Entity's Name	Total Reported Amount - All Categories (Including <del>Category 3)</del>	Total Fair Value - All Categories (including <del>Category 3)</del>
Repurchase agreements U.S. Government securities	\$ <u>1.774.418</u>	\$\$	5 <u>1.774.418</u> \$	1.774.418
Common & preferred stock Commercial paper				
Corporate bonds Other: (identify)				·
Money Market funds	9,416,987		9,416,987	9,416,987
FNMA	650.000		650.000	650,000
	- <u></u>			
		<u> </u>		
Total investments	11,841,405	\$	<u> </u>	11.841.405

The District does not invest in derivatives as part of its investment policy. Accordingly, the exposure to risks from these investments is as follows:

credit risk\_\_\_\_\_N/A\_\_\_\_\_\_ \_N/A\_\_\_\_\_ market risk\_\_\_\_\_ legal risk\_\_\_\_\_N/A\_\_\_\_\_N/A\_\_\_\_\_\_

### STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS (Continued)

#### 3. Other Disclosures Required for Investments

а.	Investments in pools managed by other governments or mut	tual fundsN/A
b.	Securities underlying reverse repurchase agreements	N/A
C.	Unrealized investment losses	N/A
d.	Commitments as of(fiscal close), to respurchase agreements: 1. Carrying amount and market value at June 30 of secu	<b>~</b>

	2.	Description of the		N/A
e.	Los	ses during the year	due to default by counterparties to de	posit or investment transactions N/A
f.	Amo	ounts recovered fro	m prior-period losses which are not s	shown separately on the balance sheet
<u>Leq</u>	al or C	Contractual Provision	ns for Reverse Repurchase Agreemer	<u>nts</u>
g.	Sou	rce of legal or contr	actual authorization for use of reverse	repurchase agreementsN/AN/A
h.	-	urred during the yea	 ۱۲	
<u>Rev</u>	erse F		ents as of Year-End	· _ · · · · · · · · · · · · · · · · · ·
i.	agg corr	regate amount of pared to aggregat	reverse repurchase agreement o e market value of the securities u	outstanding at year end, that is, the bligations including accrued interest nderlying those agreements including N/A
j.				se securities under yield maintenance
k.				s to be repurchasedN/A
			of the accoments to repurchase	Ν/Δ

- n. Amounts recovered from prior-period losses which are not separately shown on the operating statement\_\_\_\_\_\_N/A\_\_\_\_\_\_

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS (Continued)

#### Fair Value Disclosures

- Methods and significant assumptions used to estimate fair value of investments, if fair value is not based on quoted market prices \_\_\_\_N/A\_\_\_\_\_
- p. Basis for determining which investments, if any, are reported at amortized cost \_\_\_\_N/A\_\_\_\_\_
- q. For investments in external investment pools that are not SEC-registered, a brief description of any regulatory oversight for the pool \_\_\_\_N/A\_\_\_\_\_
- r. Whether the fair value of your investment in the external investment pool is the same as the value of the pool shares \_\_\_\_\_N/A\_\_\_\_\_N/A\_\_\_\_\_\_N/A\_\_\_\_\_\_
- s. Any involuntary participation in an external investment pool \_\_\_\_\_N/A\_\_\_\_\_\_N/A\_\_\_\_\_\_
- t. Whether you are unable to obtain information from a pool sponsor to determine the fair value of
- u. Any income from investments associated with one fund that is assigned to another fund \_\_\_\_N/A\_\_\_\_

#### Credit Risk, Concentration of Credit Risk, Interest Rate Risk, and Foreign Currency Risk Disclosures

- v. Briefly describe the deposit and /or investment policies related to the custodial credit risk, concentration of credit risk, interest rate risk, and foreign currency risk disclosed in this note. If no policy exists concerning the risks disclosed, please state that fact. <u>The District's deposit and investment policies conform to those prescribed by Louisiana law. The District's deposits are exposed to custodial credit risk. Under state law, deposits in banks must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The District's investment policy does not limit the amount of its holdings of securities by counterparties. The District was not exposed to interest rate risk. The investment policy prescribed by Louisiana Law establishes limits for investments with maturities of thirty days or longer and establishes parameters for interest rates of certain investments. As of June 30, 2004 and 2003, all cash equivalents had maturities of thirty days or less.</u>
- w. List, by amount and issuer (not including U.S. government securities, mutual funds, and investment pools), investments in any one issuer that represents 5% or more of total investments \_\_\_\_N/A\_\_\_
- x. List the fair value and terms of any debt investments that are highly sensitive to changes in interest rates due to the terms of the investment (eg. coupon multipliers, reset dates, etc.) \_\_\_\_\_N/A\_\_\_\_\_
- z. Disclose the interest rate risk of debt investments by listing the investment type and the method that is used to identify and manage the interest rate risk of those investments (by, using one of the following 5 methods that is used to identify and manage interest rate risk: a) segmented time distribution, b) specific identification, c) weighted average maturity, d) duration, or e) simulation model.)\_\_\_\_\_N/A\_\_\_\_\_
- aa. Disclose the U.S. dollar balances of any deposits or investments that are exposed to foreign currency risk (deposits or investments denominated in foreign currencies). List by currency denomination and investment type, if applicable. \_\_\_\_\_N/A\_\_\_\_\_\_

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### D. CAPITAL ASSETS – INCLUDING CAPITAL LEASES ASSETS

The fixed assets used in the Special Purpose Government Engaged only in Business-Type Activities are included on the balance sheet of the entity and are capitalized at cost. Depreciation of all exhaustible fixed assets used by the entity are charged as an expense against operations. Accumulated depreciation is reported on the balance sheet. Depreciation for financial reporting purposes is computed by the straight-line method over the useful lives of the assets.

	Yeare	nded June 30, 20	204	<u> </u>
Balance <u>6/30/2003</u>	Additions	<u>Transfers*</u>		Balance 6/30/2004

Capital assets not being depreciated	40.044.460				12 044 160
Land	13,944,160		-	-	13,944,160
Non-depreciable land improvements	-		-	-	**
Capitalized collections	-		-	-	4 9 49 74 4
Construction in progress	<u>5797_803</u>	3647.679	(7.596.768)		<u>1,848,714</u>
Total capital assets not being					
depreciated	<u> </u>	3.647.679	(7.596.768)		15.792.874
Other capital assets					
Furniture, fixtures, and equipment	24,706,881	219.866		(2,019,640)	24,926,747
Less accumulated depreciation	(16.634.017)	(2.664.677)		2.019.640	(19.296.694)
Total furniture, focures, and equipment	8.072.864	(2 444.811)		<u> </u>	5.626.053
Buildings and improvements	381,817,753	7,545,981		(35,317,858)	389,363,734
Less accumulated depreciation	(171.537.766)	(13.909.340)		35.317.858	(185.447.106)
Total buildings and improvements	210 279 987	(6.363,359)			203.916.628
Depreciable land improvements	_	-	_	_	_
Less accumulated depreciation					
Total depreciable land improvements					
Infrastructure	_	_	_	_	
Less accumulated depreciation				<u> </u>	
Total infrastructure	<u></u>				<u> </u>
Total other capital assets	218.352.851	(8.808.170)		<u> </u>	209.544.681
Capital Asset Summary:					
Capital assets not being depreciated	19,741,963	3,647,679		(7,596,768)	15,792,874
Other capital assets, at cost	406 524 634	7 765 847		(37 337 498)	376 952 983
Total cost of capital assets	426,266,597	11,413,526		(44,934,266)	392,745,857
Less accumulated depreciation	(188,171,783)	(16.574.017)		37,337,498	(167.408.302)
Capital assets, net	238.094.814	(5.160.491)		(7.596.768)	225.337.555

\* Should be used only for those completed projects coming out of construction-in-progress to fixed assets; not associated with transfers reported elsewhere in this packet.

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### E. INVENTORIES

The District's inventories are valued at cost, which approximates market. These are perpetual inventories and are expensed when used.

## F. RESTRICTED ASSETS

Restricted assets in the Louisiana Stadium and Exposition District at June 30, 2004, reflected at \$2,436,869 in the current assets section on Statement A, consist of \$1,953,896 in cash with fiscal agent, and \$482,973 in receivables.

### G. LEAVE

#### 1. COMPENSATED ABSENCES

The Louisiana Stadium and Exposition District has the following policy on annual and sick leave:

Under the Management Agreement with SMG, all employees engaged in managing and operating the Superdome and the Arena are employees of SMG. SMG provides for compensated absences for its employees. SMG employees can earn 10 to 24 days per year of vacation leave, depending on their length of employment and on certain collective bargaining and union agreements. At the end of any fiscal year, an employee can carryforward no more than 192 hours in vacation and, upon termination, an employee is paid only for 192 hours of accumulated vacation, if applicable. Members of the Teamsters Union earn eight to fifteen days of vacation per year with no carryforward provision. The accumulated net provision by the District for unpaid vacation benefits due employees of SMG as of June 30, 2004 was \$250,387.

SMG employees earn six days per year of sick leave with no carryforward provision. Members of the Teamsters Union earn six days of sick leave per year which can be accumulated with no limit. Accumulated sick leave is lost upon termination of employment. Sick leave is not paid upon termination, therefore no liability has been recognized.

- 2. COMPENSATORY LEAVE N/A
- H. RETIREMENT SYSTEM N/A
- I. POST RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS N/A

#### J. LEASES

- 1. OPERATING LEASES N/A
- 2. CAPITAL LEASES N/A
- 3. LESSOR DIRECT FINANCING LEASES N/A

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### J. LEASES (Continued)

## 4. LESSOR – OPERATING LEASE

When a lease agreement does not satisfy at least one of the four criteria (common to both lessee and lessor accounting), and both of the criteria for a lessor (collectibility and no uncertain reimbursable costs), the lease is classified as an operating lease. In an operating lease, there is no simulated sale and the lessor simply records rent revenues as they become measurable and available.

The following is a schedule by years of minimum future rentals on non-cancelable operating lease(s) as of June 30, 2004.

Year Ended				Garage					
<u>June 30.</u>		Office Space	<u>Equipment</u>		Land		Poydras		Total
2005	\$	304,343	\$	\$	205,388	\$	595,366	\$	1,105,097
2006		201,350			205,388		595,366		1,002,104
2007		143,198			205,388		595,366		943,952
2008		63,333			205,388		595,366		864,087
2009		35,000			205,388		49,614		290,002
2010-2013	-	122.499			599.048	_	0		721.547
Total	\$	869,723	\$	_\$_	1,625,988	\$_	2,431,078	\$	4,926,789

Current year lease revenues received in fiscal year ending June 30, 2004 totaled \$1,170,519.

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## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### K. LONG-TERM LIABILITIES

The following is a summary of long-term debt transactions of the entity for the year ended June 30, 2004.

				Yearended	Jui	ne 30, 2004			
		Balance June 30,				Deductions	Balance June 30,		Amounts due within
<b>•</b> • • • • • • • • • • • • • • • • • •		2003		Additions		Reductions	2004		one year
Bonds and notes payable:			_		_		_	-	
Notes payable	\$	6,945,041	\$		\$	. (6,945,041)	5	\$	
Reimbursement contracts payable									
Bonds payable	-	191.510.000				<u>(4.120.000)</u>	193.625.000	<b>.</b>	4.345.000
Total notes and bonds	-	198.455.041		6.235.000		(11.065.041),	193.625.000		4.345.000
Other liabilities:									
Advance from State of Louisiana		247,428		1,500,000			1,747,428		500,000
Loan payable				7,500,000			7,500,000		
Capital lease obligations									
Liabilities payable from restricted assets								,	
Claims and litigation									
Other long-term liabilities	_						-	<b>.</b> ,	
Total other liabilities	-	247.428		9.000.000		<u> </u>	9.247.428		500,000
Total long-term liabilities	=	<u>198,702,469</u>		15,235,000	. =	(11.065.041)	202.872.428	<b>e</b> ;	4,845,000

A detailed summary, by issues, of all debt outstanding at June 30, 2004, including outstanding interest of \$4,776,859 is shown on schedule 4. Schedule 5 is an amortization schedule of the outstanding debt.

#### L. LITIGATION

1. The Louisiana Stadium and Exposition District is a defendant in litigation seeking damages as follows:

Date of <u>Action</u>	Description of Litigation and Probable outcome (Remote, reasonably possible, or probable)	Primary <u>Attorney</u>	Damages <u>Claimed</u>	insurance <u>Coverage</u>
2002	Downsouth Entertainment	Correro, Fishman, Haygood, Phelps, Walmsley & <u>Casteix, LLP</u>	\$ <u>300.000</u>	\$0





## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### L. LITIGATION (Continued)

The Louisiana Stadium and Exposition District's legal advisors are unable to estimate the effects on the financial statements for the above matter.

- 2. Attorney fees of \$365,496 were incurred for various matters in the current year and are reflected in the accompanying financial statements.
- M. RELATED PARTY TRANSACTIONS N/A
- N. ACCOUNTING CHANGES N/A
- O. IN-KIND CONTRIBUTIONS N/A
- P. DEFEASED ISSUES N/A

#### Q. COOPERATIVE ENDEAVORS

On July 1, 2002, the District entered into a cooperative endeavor agreement with the Louisiana Department of the Treasury to undertake capital improvements for the NBA upgrades to the New Orleans Arena to make the building a suitable place for the Hornets to play home games. The total amount of the agreement is \$10,002,800. \$9,957,659 had been spent through June 30, 2003 and \$10,002,800 had been spent through June 30, 2004.

On February 28, 2003, the District entered into a cooperative endeavor agreement with the Louisiana Department of the Treasury to provide 75 percent in the aggregate of the total funds required to build an NFL suitable indoor training facility and other improvements for the New Orleans Saints, not to exceed \$6,750,000. The total expenditures by the District under the terms of this agreement were \$3,921,171 as of June 30, 2003 and \$6,459,360 as of June 30, 2004.

#### R. GOVERNMENT-MANDATED NONEXCHANGE TRANSACTIONS (GRANTS) N/A

- S. VIOLATIONS OF FINANCE-RELATED LEGAL OR CONTRACTUAL PROVISIONS N/A
- T. SHORT-TERM DEBT N/A

\_\_\_\_\_

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### U. DISAGGREGATION OF RECEIVABLE BALANCES

Receivables at June 30, 2004, were as follows:

					Receivables			
		Customer			from other	Other		Total
Activity		Receivables	-	Taxes	<u>Governments</u>	Receivables		Receivables
<u>Governmental activities</u>	_\$_		٤_	<u> </u>	\$ 2.378.474	\$ 	\$.	<u>2.378.474</u>
Business activites		603.132		*	5.498.848		-	6,101,980
Gross receivables Less allowance for uncollectible accounts	\$	603.132	<b>9</b> _		\$ <u>7.877.322</u>	\$ <u> </u>	\$,	
Receivables, net	\$	603.132	٩_	-	\$ 7.877.322	\$ 	\$,	8.480.454

Amounts not scheduled for collection during the subsequent year \$\_\_\_\_\_ \$\_\_\_\_ \$\_\_\_\_\_ \$\_\_\_\_\_

#### V. DISAGGREGATION OF PAYABLE BALANCES

Payables at June 30, 2004, were as follows:

				Salaries					
				and		Accrued	Other		Total
Activity		<u>Vendors</u>	_	Benefits	_	Interest	 Payables		Payables
Government	_\$_	26.189	\$_		\$	4.776.859	\$ 	<b>\$</b>	4.803.048
Business		8.133.994		-	-		 15.603.788		<u>23.737.782</u>
Total payables	\$	<u>8,160,183</u>	\$_	<u></u>	\$_	<u>4.776.859</u>	\$ 15,603,788	\$	<u> 28.540.830</u>

#### W. SUBSEQUENT EVENTS N/A

#### X. SEGMENT INFORMATION

Governments that report enterprise funds or that use enterprise fund accounting and reporting standards to report their activities are required to present segment information for those activities in the notes to the financial statements. For the purposes of this disclosure, a segment is an identifiable activity (or group of activities), reported as or within an enterprise fund or an other stand-alone entity that has one or more bonds or other debt instruments outstanding, with a revenue stream pledged in support of that debt. In addition, the activity's revenues, expenses, gains and losses, assets, and liabilities are required to be accounted for separately. This requirement for separate accounting applies if imposed by an external party, such as accounting and reporting requirements set forth in bond indentures. Disclosure requirements for each segment should be met by identifying the types of goods and services provided and by presenting condensed financial statements in the notes, including the elements in A through C below (GASB 34, paragraph 122, as modified by GASB 37, paragraph 17.)

## **STATE OF LOUISIANA** LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### SEGMENT INFORMATION (Continued) Х.

Type of goods or services provided by the segment-operation of recreational facilities and other facilities to accommodate conventions, exhibitions, athletic and other public meetings.

- A. Condensed statement of net assets:
  - Total assets distinguishing between current assets, capital assets, and other assets. (1) Amounts receivable from other funds or business-type activities should be reported separately.
  - Total liabilities distinguishing between current and long-term amounts. Amounts (2) payable to other funds or business-type activities should be reported separately
  - Total net assets distinguishing among restricted (separately reporting expendable (3) and nonexpendable components); unrestricted; and amounts invested in capital assets, net of related debt.

Oegment#1
\$ <u>41,412,583</u>
225,337,555
2,436,869
39,165,210
<u>197,827,428</u>
10,079,283
<u>(9,597,469)</u>
31,712,555

### Seament #1

- Condensed statement of revenues, expenses, and changes in net assets: Β.
  - Operating revenues (by major source). (1)

Special and extraordinary items.

- Operating expenses. Depreciation (including any amortization) should be identified (2) separately.
- Operating income (loss). (3)

Change in net assets.

Beginning net assets.

Ending net assets.

expenses.

Transfers

(5)

(6)

(7)

(8)

(9)

(10)

- Nonoperating revenues (expenses) with separate reporting of major revenues and (4)

Capital contributions and additions to permanent and term endowments.

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

#### X. SEGMENT INFORMATION (Continued)

- . . -

Condensed Statement of Revenues, Expenses, and Changes in Net Assets:

Segment #1

Operating revenues	\$	30,597,357
Operating expenses		(45.580.917)
Depreciation and amortization		(16,574,018)
Operating income (loss)		(31,557,578)
Nonoperating revenues (expenses)	_	14.496.365
Capital contributions/additions to		

permanent and term endowments	
Special and extraordinary items	
Transfers in	
Transfers out	
Change in net assets	(17,061,213)
Beginning net assets	49.255.582
Ending net assets	32,194,369

- C. Condensed statement of cash flows:
  - (1) Net cash provided (used) by:
    - (a) Operating activities
    - (b) Noncapital financing activities
    - (c) Capital and related financing activities
    - (d) Investing activities
  - (2) Beginning cash and cash equivalent balances
  - (3) Ending cash and cash equivalent balances

**Condensed Statement of Cash Flows:** 

#### Segment #1

Net cash provided (used) by operating activities Net cash provided (used) by noncapital

financing activities

Net cash provided (used) by capital and related

\$<u>(12.935.150)</u>

#### 15,900,935

financing activities

Net cash provided (used) by investing activities Beginning cash and cash equivalent balances Ending cash and cash equivalent balances

(1,190,471)
139.883
32,817,784
34,732,981

-

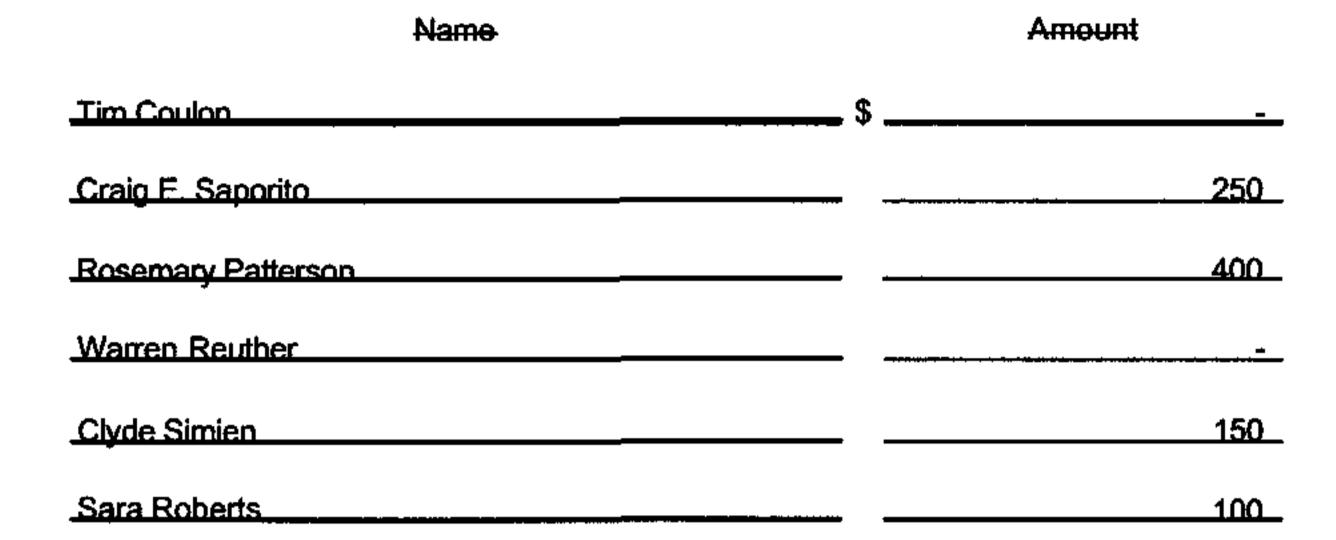
## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED JUNE 30, 2004

- Y. DUE TO/DUE FROM AND TRANSFERS N/A
- Z. LIABILITIES PAYABLE FROM RESTRICTED ASSETS N/A

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AA. PRIOR-YEAR RESTATEMENT OF NET ASSETS N/A

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF PER DIEM PAID TO BOARD MEMBERS FOR THE YEAR ENDED JUNE 30, 2004



	_	
	-	
	•	
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	•	······
	\$	900

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#### SCHEDULE 1

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## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF STATE FUNDING FOR THE YEAR ENDED JUNE 30, 2004

Description of Funding		Amount
1. Cooperative Endeavor Agreement	\$	45.141
2. Cooperative Endeavor Agreement		2,538,189
3		
4	<del></del>	<u> </u>
5	<u></u>	

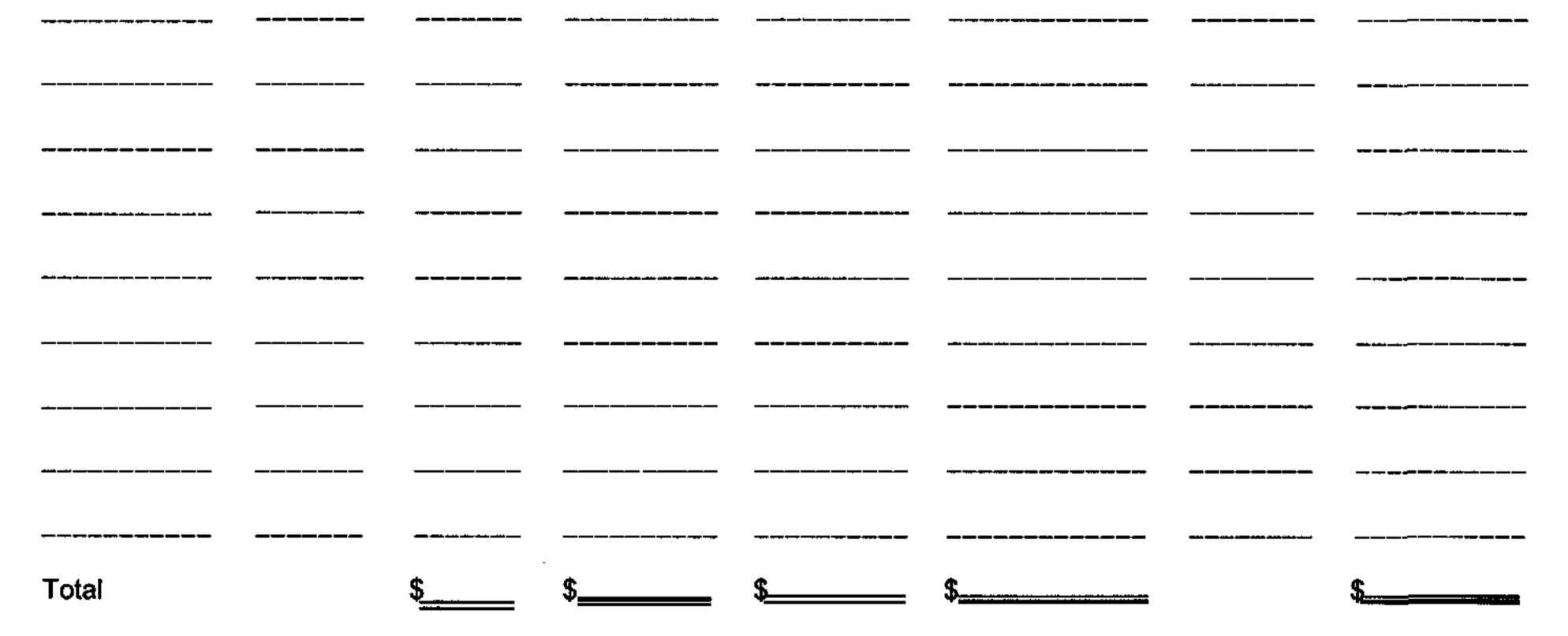
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7		
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10		 
	Total	\$ 2.583.33

#### SCHEDULE 2

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE JUNE 30, 2004

				N/A			
Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
1814 - 182 - 8-4 - 1 11 - 2 - 111		\$	\$	\$	\$		\$
	<u> </u>	<u></u>					<b></b>
······································				<u> </u>			
			<u></u>				



\*Send copies of new amortization schedules

#### SCHEDULE 3-A

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF NOTES PAYABLE JUNE 30, 2004

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/03	Redeemed (Issued)	Principal Outstanding 6/30/04	Interest Rates	Interest Outstanding 6/30/04
Concessionaire note payable	1999	\$7,500,000	\$(6,945,041)	\$6,945,041	\$	12.75%	\$
Louisiana Economic Development Corporation_	06/2004	\$7,500,000	\$—	\$(7,500,000)	\$(7,500,000)	Varies	\$
	<del></del>			<del></del>	<u></u>		<b></b> _
			<u> </u>				

<del></del>	 	<b></b>			
	 	<b></b>		······································	 
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·	 		<b>——</b> ——————————————————————————————————		 
	 ····				 ····
	 	<b></b>			 ——————————————————————————————————————
	 		<u></u>		 
Total	<u>\$15,000,00</u>	\$ <u>(6.945.041</u> )	<u>\$(554,959)</u>	<u>\$(7,500,000)</u>	\$ <u>\$</u>

\*Send copies of new amortization schedules

#### SCHEDULE 3-B

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF BONDS PAYABLE JUNE 30, 2004

lagua	Date of	Original Issue	Principal Outstanding 6/30/03	Redeemed	Principal Outstanding 6/30/04	Interest	Interest Outstanding
Issue	Issue	Original Issue	0/30/03	(Issued)	0/30/04	Rates	6/30/04
1994 -A	April 1994	\$63,500,000	\$(9,325,000)	\$1,345,000	\$(7,980,000)	5.4% - 5.9% 4.8% –	\$224,799
1995 –A	April 1995	14,150,000	(2,545,000)	310,000	(2,235,000)	5.7%	61,249
1995 - B	Nov 1995	48,000,000	(30,400,000)	940,000	(29,460,000)	5.25% 4.2% -	773,325
1996	Dec 1996	76,240,000	(6,860,000)	1,000,000	(5,860,000)	5.2%	146,708
						4.95%-	
1998 – A	Dec 1998	7,230,000	(5,560,000)	525,000	(5,035,000)	5.62% 4.35% -	3,430,991
1998 – B	Dec 1998	136,820,000	(136,820,000)		(136,820,000)	5.25%	139,787

\*2004 Jun 2004 <u>6,235,000</u> <u>- (6,235,000</u>) <u>(6,235,000</u>) 6.38% <u>- -</u>

## Total \$<u>352,175,000</u> <u>191,510,000</u> \$<u>(2,115,000</u>) <u>(193,625,000</u>) <u>\$4,776,859</u>

\*Copies of new amortization schedules enclosed.

#### SCHEDULE 3-C

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE AMORTIZATION FOR THE YEAR ENDED JUNE 30, 2004

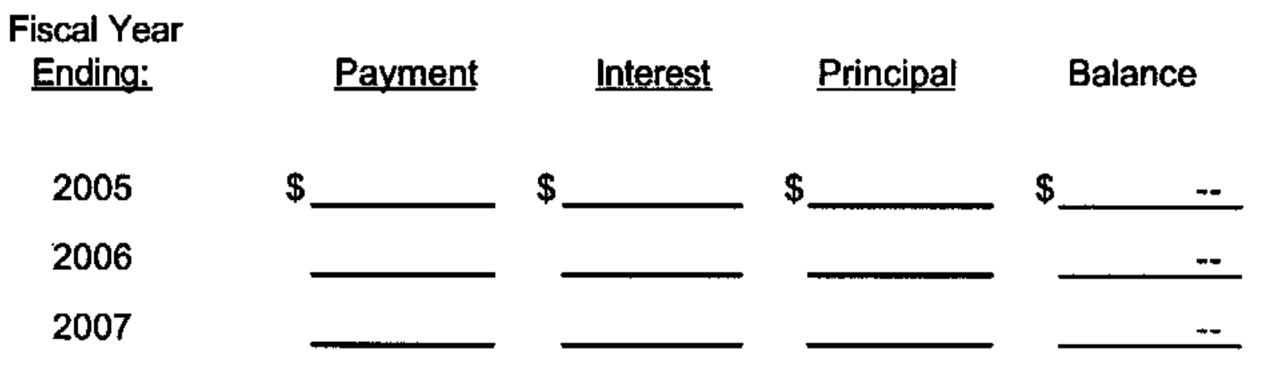
N/A

2011		
2012		
2013		
2014		
2015		
2016		
2017		
2018		
2019		
2020		
2021		
2022		
2023		
2024		<del></del>
2025		
2026		
	· · · · · · · · · · · · · · · · · · ·	<del></del>
2027		
2028		
2029		
Total	\$	\$

#### SCHEDULE 4-A

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF CAPITAL LEASE AMORTIZATION FOR THE YEAR ENDED JUNE 30, 2004

N/A



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| 2008      |           | <br>         | -+      |
|-----------|-----------|--------------|---------|
| 2009      |           |              |         |
| 2010-2014 |           | <br>         |         |
| 2015-2019 |           | <br><u>.</u> |         |
| 2020-2024 |           | <br>         |         |
| 2025-2029 | . <u></u> | <br>         | <b></b> |
|           |           |              |         |
| Total     | \$        | \$<br>       |         |

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#### SCHEDULE 4-B

## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF NOTES PAYABLE AMORTIZATION FOR THE YEAR ENDED JUNE 30, 2004

| Ending: | Principal      | Interest |  |  |  |
|---------|----------------|----------|--|--|--|
| 2005    | See note below | \$       |  |  |  |
| 2006    | ·              | ·        |  |  |  |
| 2007    |                | ·····    |  |  |  |
| 2008    |                | ····     |  |  |  |
| 2009    |                |          |  |  |  |

| Total     | \$7.500.000.00 |            |
|-----------|----------------|------------|
| 2025-2029 |                |            |
| 2020-2024 |                |            |
| 2015-2019 |                | <u>_</u> _ |
| 2010-2014 |                |            |

Note: Unable to determine amortization schedule due to the repayment terms of the note. See attached copy of note payable for terms.

#### SCHEDULE 4-C

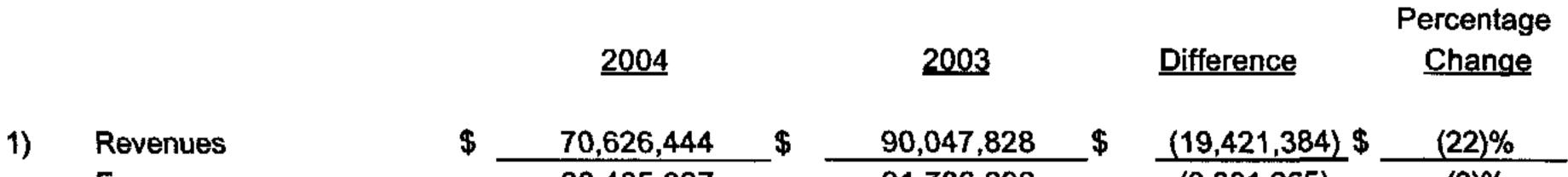
## STATE OF LOUISIANA LOUISIANA STADIUM AND EXPOSITION DISTRICT SCHEDULE OF BONDS PAYABLE AMORTIZATION FOR THE YEAR ENDED JUNE 30, 2004

| Fiscal Year<br>Ending: |          | Principal          |             | Interest           |
|------------------------|----------|--------------------|-------------|--------------------|
| 2005                   | \$       | 4,545,000          | 5           | 9,819,816          |
| 2006                   | <u>.</u> | 4.780.000          |             | 9.586.053          |
| 2007                   | ·····    | 5.030.000          |             | 9,324,465          |
| 2008                   |          | 5.295.000          |             | 9.045.079          |
| 2009                   |          | 5.575.000          |             | 8.747.734          |
| 2010                   |          | 6.605.000          |             | 8,443,845          |
| 201 <b>1</b>           |          | 6.940.000          |             | 8.101.867          |
| 2012                   |          | 7.300.000          |             | 7.736.760          |
| 2013                   |          | 7.700.000          |             | 7,332,964          |
| 2014                   |          | 8.115.000          |             | 6.907.039          |
| 2015                   |          | 7.325.000          |             | 6.457.805          |
| 2016                   |          | 7.720.000          |             | 6.062.875          |
| 2017                   |          | 8.135.000          |             | 5,646,683          |
| 2018                   |          | 8.575.000          |             | 5,208,044          |
| 2019                   |          | 9.035.000          |             | 4.745.781          |
| 2020                   |          | 9.505.000          |             | 4.277.206          |
| 2021                   |          | 9.980.000          |             | 3.802.775          |
| 2022                   |          | 10.480.000         |             | 3,304,500          |
| 2023                   |          | 11.010.000         |             | 2,774,000          |
| 2024                   |          | 11.570.000         | <del></del> | 2.209.500          |
| 2025                   |          | 12,165,000         |             | 1,616,125          |
| 2026                   |          | 12.790.000         |             | 992,250            |
| 2027                   |          | 13.450.000         |             | 336.250            |
| 2028                   |          | •<br>              |             |                    |
| 2029                   |          |                    |             |                    |
| Total                  | \$       | <u>193,625,000</u> | \$          | <u>132,479,416</u> |

#### SCHEDULE 4-D

## **STATE OF LOUISIANA** LOUISIANA STADIUM AND EXPOSITION DISTRICT **COMPARISON FIGURES** FOR THE YEAR ENDED JUNE 30, 2004

To assist OSRAP in determining the reason for the change in financial position for the state and reason for the changes in the budget, please complete the schedule below. If the change is greater than 10%, explain the reason for the change.



|    | Expenses               | 88,405,027                                                | <b>.</b> . | 91,786,292                  |         | <u>(3,381,265)</u>  |            | (3)%                        |
|----|------------------------|-----------------------------------------------------------|------------|-----------------------------|---------|---------------------|------------|-----------------------------|
| 2) | Capital assets         | 225,337,555                                               |            | 238,094,814                 |         | (12,757,259)        |            | (5)%                        |
| -  | Long-term debt         | 202,872,428                                               | •          | 198,702,469                 |         | 4,169,959           |            | 2%%                         |
|    | Net Assets             | 31,476,999                                                |            | 49,255,582                  | <u></u> | <u>(17,778,583)</u> | <b>.</b> . | (36)%                       |
|    | Explanation for change | Revenue – In 2003<br>revenue and contrib<br>the revenues. |            |                             |         | _                   |            |                             |
| 3) |                        | 2004 Original<br><u>Budget</u>                            |            | 2004 Final<br><u>Budget</u> |         | <u>Difference</u>   |            | Percentage<br><u>Change</u> |
|    | Revenues               | \$<br>21,218,000                                          | \$         | 21,218,000                  | \$      | 0                   | \$         | 0%                          |
|    | Expenditures           | 20,934,600                                                |            | 20,934,600                  |         | 0                   |            | 0%                          |
|    | Explanation of change: | N/A                                                       | •          |                             |         |                     |            |                             |
|    |                        | 2004 Final<br><u>Budget</u>                               |            | 2004<br><u>Actual</u>       |         | Difference          |            | Percentage<br>Change        |
|    | Revenues               | 21,218,000                                                |            | 23,028,367                  |         | 1,810,367           |            | 8.5%                        |
|    | Expenditures           | 20,934,600                                                |            | 19,987,019                  | _       | 947,581             |            | 4.5%                        |

#### Expenditures

Explanation of change:

The budget numbers do not include all non-operating revenue and expenditures and depreciation. Therefore, the actual numbers presented above include only those items that were budgeted.

#### SCHEDULE 15

## DEBT SERVICE SCHEDULE

Taxable Revenue Refunding Bonds, Series 2004 Louisiana Superdome and Exposition District

| First Payment:<br>Last Payment;<br>Delivery Date: | 01-Dec-04<br>01-Jun-14<br>15-Jun-04    |                  | Net Interest Cost:<br>Accrosed Interest: | 6.380000%<br>None     | at par                         |
|---------------------------------------------------|----------------------------------------|------------------|------------------------------------------|-----------------------|--------------------------------|
| Payment<br>Date                                   | Principel<br>Duc                       | Interest<br>Rote | Interest<br>Due                          | Total Debt<br>Service | Calenciar Year<br>Debt Service |
| 01-Dec-04                                         | ,                                      |                  | 183,426,77                               | 183,426.77            | 183,426.7                      |
| 01-Jun-05                                         | 200.000                                | 6.380%           | 198,896.50                               | 398,896.50            |                                |
| 01-Dec-05                                         |                                        |                  | 192,516,50                               | 192,516.50            | 591,413.00                     |
| 01-Jun-06                                         | 200,000                                | 6.380%           | 192,516.50                               | 392,516.50            |                                |
| 01-Dec-06                                         |                                        |                  | 186,136.50                               | 186,136.50            | 578,553.0                      |
| 0]-Jun-07                                         | 200,000                                | 6.380%           | 186,136.50                               | 386,136.50            |                                |
| 01-Dec-07                                         | ······································ |                  | 179,756,50                               | 179,756.50            | 565,893,00                     |
| 01-Jun-08                                         | 200,000                                | 6.380%           | 179,756.50                               | 379,756.50            |                                |
| 01-Dec-08                                         | ·                                      | # *              | 173,376.50                               | 173,376.50            | 553,133.00                     |
| 01-hm-09                                          | 200,000                                | 6.380%           | 173,376.50                               | 373,376.50            | ·                              |
| 01-Dec-09                                         | <u>-</u>                               |                  | 166,996.50                               | 166,996.50            | 540,373.0(                     |
| 01-Jun-10                                         | 935,000                                | 6.380%           | 166,996,50                               | 1,101,996.50          | <b>F</b> .                     |
| 01.Dec-10                                         |                                        | <b></b> •        | 137,170.00                               | 137,170.00            | 1,239,166.50                   |
| 01- <b>Jum-</b> 11                                | 985,000                                | 6.380%           | 137,170.00                               | 1,122,170.00          |                                |
| 01-Dec-11                                         | *                                      |                  | 105,748.50                               | 105,748.50            | 1,227,918.5(                   |
| OL-Jun-12                                         | 1,040,000                              | 6.380%           | 105,748.50                               | 1,145,748.50          | * • "                          |
| 01-Dec-12                                         | é.                                     |                  | 72,572,50                                | 72,572.50             | 1,218,321.00                   |
| Q(.Jun-13                                         | 1,105,000                              | 6.380%           | 72,572.50                                | 1,177,572.50          | -170 - 1901<br>-               |
| 01-Dec-13                                         | v                                      |                  | 37,323.00                                | 37,323.00             |                                |
| 01-Jun-14                                         | 1,170,000                              | 6.380%           | 37,323.00                                | 1,207,323.00          | 1,207,323.00                   |
| TOTALS                                            | 6,235,000                              |                  | 2,885,516.27                             | 9,120,516.27          | 9,120,516.27                   |

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#### **PROMISSORY NOTE**

Baton Ronge, Louisima Jane 30<sup>0</sup>, 2004

Pursuant to the authority of and the mandate contained in House Bill No. 619, Soction 10, of the 2004 Regular Legislative Session, and the resulting loan of funds theremoter, as set forth in the Loan Agreement to which this Promissory Note is creceted, the LOUISIANA STADIUM & EXPOSITION DISTRICT promises to pay to the LOUISIANA ECONOMIC DEVELOPMENT CORPORATION, the sum of SEVEN MILLION FIVE HUNDRED THOUSAND (57,500,000.00) Dollars, with interest at a rate per annual to the yield on SIX (6) Month United States Treasury Bonds, to be adjusted annually. The Note is to be paid on an annual basis beginning after the end of Fiscal year 2005-2006, commencing on Jane \_\_\_\_\_\_ 2005 and each anniversary thereof by the LOUISIANA STADIUM & EXPOSITION DISTRICT, but only after the payment in full of all contractual, necessary, statutory, and usual charges of the LOUISIANA STADIUM & EXPOSITION DISTRICT in any fiscal year if such revenues heretofore or hereafter issued by it, such loan to be paid from the revenues received by the LOUISIANA STADIUM & EXPOSITION DISTRICT in any fiscal year if such revenue for each fiscal year exceeds the amount of revenues received by the LOUISIANA STADIUM & EXPOSITION DISTRICT in any fiscal year if such revenue for each fiscal year exceeds the amount of revenues received by the LOUISIANA STADIUM & EXPOSITION DISTRICT in any fiscal year if such revenue for each fiscal year exceeds the amount of revenues received by the LOUISIANA STADIUM & EXPOSITION DISTRICT is any fiscal year if such revenue for each fiscal year exceeds the amount of revenues received by the LOUISIANA STADIUM & EXPOSITION DISTRICT is any fiscal year if such revenue for each fiscal year exceeds the amount of revenues received by the LOUISIANA STADIUM & EXPOSITION DISTRICT is any fiscal year if such revenue for each fiscal year exceeds the amount of revenues received by the LOUISIANA STADIUM (Fiscal Year) is such the payment in full of all contractual year if such revenue for each fiscal year exceeds the amount of revenues received

DISTRICT in Fiscal Year 2004-2005, as adjusted by an amount equal to the increase in the consumer price index between fiscal year 2004-2005 and the date of the receipt of the payment. All unpaid principal and accrued interest shall be due and payable on June 32, 2012.

Any payments hereunder may be prepaid before due date without penalty or fee. The failure of the bolder to enforce any terms hereof shall not be deemed a walver of any rights of the holder.

The Louisiana Stadium & Exposition District

By: Tim Coulos, Chairman

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## DUPLANTIER, HRAPMANN, HOGAN & MAHER, L.L.P.

**CERTIFIED PUBLIC ACCOUNTANTS** 

MICHAEL J. O'ROURKE, C.P.A.

WILLIAM G. STAMM, C.P.A. CLIFFORD J. GIFFIN, JR, C.P.A. DAVID A . BURGARD, C.P.A. LINDSAY J. CALUB, C.P.A., L.L.C. GUY L. DUPLANTIER, C.P.A. MICHELLE H. CUNNINGHAM, C.P.A DENNIS W. DILLON, C.P.A.

ANN M. HARGES, C.P.A. ROBIN A. STROHMEYER, C.P.A.

KENNETH J. BROOKS, C.P.A., ASSOCIATE

1340 Poydras St., Suite 2000 · New Orleans, LA 70112 (504) 586-8866 FAX (504) 525-5888 cpa@dhhmcpa.com A.J. DUPLANTIER JR, C.P.A.

(1919-1985) FELIX J. HRAPMANN, JR, C.P.A. (1919-1990) WILLIAM R. HOGAN, JR. C.P.A. (1920-1996) JAMES MAHER, JR, C.P.A.

> MEMBERS AMERICAN INSTITUTE OF

CERTIFIED PUBLIC ACCOUNTANTS

August 10, 2004

Legislative Auditor Engagement Processing Post Office Box 94397 Baton Rouge, LA 70804-9373

Dear Sir or Madam:

## SCHEDULES AND DATA COLLECTION FORM SECTION 1: SUMMARY OF AUDITOR'S REPORTS

## A. <u>FINANCIAL STATEMENT AUDIT OPINION</u>:

We have audited the financial statements of the Louisiana Stadium and Exposition District as of and for the year ended June 30, 2004 and have issued our report thereon dated August 10, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our audit as of June 30, 2004 resulted in an unqualified opinion.

## B. <u>REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL</u> <u>REPORTING</u>:

Internal Control:

Material weaknesses – None noted Other conditions – None noted



### Noncompliance material to financial statements – None noted

Legislative Auditor Engagement Processing

-2-

August 10, 2004

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## SECTION 2: FINANCIAL STATEMENT FINDINGS

# A. <u>CURRENT YEAR FINDINGS</u>:

N/A

B. <u>PRIOR YEAR FINDINGS</u>:

N/A

SCHEDULES OF MANAGEMENT FEE COMPUTATION

LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA

REPORT

N.

#### JUNE 30, 2004 AND 2003

WITH INDEPENDENT AUDITORS' REPORT THEREON

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-

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#### DUPLANTIER, HRAPMANN, HOGAN & MAHER, L.L.P.

**CERTIFIED PUBLIC ACCOUNTANTS** 

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> MEMBERS AMERICAN INSTITUTE OF

CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITOR'S REPORT

August 10, 2004

Board of Commissioners Louisiana Stadium and Exposition District

We have audited, in accordance with auditing standards generally accepted in the United States of America, the financial statements of the Louisiana Stadium and Exposition District (LSED) for the years ended June 30, 2004 and 2003 and have issued our report thereon dated August 10, 2004. We have also audited the accompanying schedules of management fee computation (under the provisions of Article 4.2 of the management agreement as amended between the State of Louisiana and SMG dated June 13, 1977) for the years ended June 30, 2004 and 2003. The schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the schedules based on our audits.

We conducted our audits of the schedules in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the schedules are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts in the schedule. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall schedules' presentation. We believe that our audits provide a reasonable basis for our opinion.

We have been informed that Article 4.2 of the management agreement as amended between the State of Louisiana and SMG dated June 13, 1977, governs the contents of the schedules referred to in the first paragraph.

The accompanying schedules were prepared for the purpose of complying with the terms of the management agreement referred to in the first paragraph, and are not intended to be a complete presentation of the financial position and activity of the Louisiana Stadium and Exposition District.

In our opinion, the schedules referred to above present fairly, in all material respects, the management fee computation of the Louisiana Stadium and Exposition District for the years ended June 30, 2004 and 2003, as defined in the management agreement referred to in the first paragraph.

This report is intended solely for the information and use of the Board of Commissioners, management of SMG and the Louisiana Legislative Auditor and is not intended to be and should not be used by anyone other than these specified parties.

Duplantier, Hrapmann, Hogan & Maher, L.L.P.

## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA SCHEDULES OF MANAGEMENT FEE COMPUTATION FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

|                                                                          | <u>2004</u>                     | <u>2003</u>                     |
|--------------------------------------------------------------------------|---------------------------------|---------------------------------|
| Deficit improvement and base for management fee computation              | \$ <u>19,419,634</u>            | \$ <u>18,403,208</u>            |
| 30% of first - \$1,000,000<br>40% of next - \$1,750,000<br>25% of excess | 300,000<br>700,000<br>4,167,409 | 300,000<br>700,000<br>3,913,302 |
| TOTAL MANAGEMENT FEE COMPUTATION                                         | \$ <u>5,167,409</u>             | <u>4,913,302</u>                |
| 45% Allocated to Superdome Marketing and Promotional Fund                | \$ <u>2,325,334</u>             | <u>2,210,986</u>                |

55% Allocated to SMG

Management fee ceiling pursuant to Section 26.8.3(e) of the fourth amendment to the Management Agreement dated June 19, 1998, which relates to the opening of the New Orleans Arena

Less: Arena management fee pursuant to the Agreement

MAXIMUM MANAGEMENT FEE FOR SUPERDOME MANAGEMENT

| \$  | 2,842,075 | \$_ | 2,702,316 |
|-----|-----------|-----|-----------|
|     |           |     |           |
|     |           |     |           |
| \$  | 2,579,955 | \$  | 2,526,643 |
|     |           |     |           |
|     | (274,181) | _   | (268,515) |
|     |           |     |           |
| \$_ | 2,305,774 | \$  | 2,258,128 |
| _   |           |     |           |

See accompanying independent auditor's report.

## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA SCHEDULES OF MANAGEMENT FEE COMPUTATION FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

LSED and SMG have agreed that Article 1.1G(e) of the Agreement shall be interpreted to include workmen's compensation liability insurance in the amount of insurance expense that is excluded from the deficit

In accordance with Article 1.1G(a) of the Agreement, LSED and SMG have reviewed the capital asset additions and have determined that the cost of capital assets acquired in 2004 and 2003 for the principal purpose of increasing revenues and/or decreasing operating expenses was \$0. The depreciation related to these assets and prior acquisitions is to be added to the deficit

LSED and SMG agreed on November 5, 1973 that \$750,000 of the concessionaire's total additions for 1992 and 1993 was acquired for the principal purpose of decreasing operating expenses and/or increasing revenue. It is also agreed that the \$750,000 will be depreciated over 10 years

## 2004 <u>2003</u> 2,944,265 2,563,518 \$

\$

(14,118)(14,118)

In Article 26.8.6 of the New Orleans Arena Management Contract, LSED and SMG have agreed that a concession shortfall adjustment is to be made to the Louisiana Superdome management fee computation if the operation of the food and beverage concession at the Louisiana Superdome is granted under a combined contract with the New Orleans Arena. The adjustment shall be the greater of (a) 37% of gross sales of food and beverage in the Louisiana Superdome, or (b) the actual amount of such sales actually paid to and retained by the State

LSED and SMG have agreed that Article 4.2(d) of the Agreement, as amended in the third amendment dated March 3, 1986, shall be interpreted as follows:

- a. To exclude any inducement payment from the deficit Saints
- b. To include any imputed revenues to reduce the deficit

Net effect of the aformentioned items on the 2004 and 2003 deficits

Current deficit (operating loss before depreciation, amortization, management fee computation and other adjustments)

Adjusted income

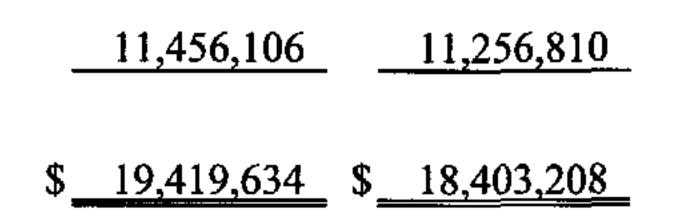
| 8,846,271<br>3,294,963 | 12,307,817<br>3,424,652 |
|------------------------|-------------------------|
| 15,071,381             | 18,281,869              |
| (7,107,853)            | (11,135,471)            |
| 7.963.528              | 7,146,398               |



## Adjusted base deficit for the years ended June 30, 2004 and 2003 (as calculated hereafter)

## DEFICIT IMPROVEMENT AND BASE FOR THE MANAGEMENT FEE COMPUTATION

See accompanying independent auditor's report.



## LOUISIANA STADIUM AND EXPOSITION DISTRICT NEW ORLEANS, LOUISIANA COMPUTATIONS OF ADJUSTED BASE DEFICIT FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

|                                                                                                     | <u>2004</u>     | <u>2003</u>     |
|-----------------------------------------------------------------------------------------------------|-----------------|-----------------|
| Base deficit (operating loss before depreciation and amortization) for the year ended June 30, 1977 | \$<br>5,003,983 | \$<br>5,003,983 |
| Adjustments required by the Management Agreement:                                                   |                 |                 |
| Elimination of insurance excluded by<br>Management Agreement                                        | (883,368)       | (883,368)       |
| Adjustment for increase in consumer price index                                                     | 5,326,327       | 5,122,362       |

| Adjustment for increase in utility rates                                 | 2,119,600            | 2,035,087            |
|--------------------------------------------------------------------------|----------------------|----------------------|
| Adjustment for repair and maintenance hours                              | 134,041              | 223,223              |
| Other adjustments pursuant to Article 4.2<br>of the Management Agreement | (244,477)            | (244,477)            |
| ADJUSTED BASE DEFICIT FOR THE YEARS<br>ENDED JUNE 30, 2004 AND 2003      | \$ <u>11,456,106</u> | \$ <u>11,256,810</u> |

See accompanying independent auditor's report.