

**EASTER SEALS LOUISIANA, INC.**

Audits of Financial Statements

June 30, 2022 and 2021



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## Independent Auditor's Report

To the Board of Directors  
Easter Seals Louisiana, Inc.

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of Easter Seals Louisiana, Inc. (the Organization), which comprise the statements of financial position as of June 30, 2022 and 2021, the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements (collectively, the financial statements).

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of compensation, benefits, and other payments to agency head, as required by Louisiana Revised Statute (R.S.) 24:513 A(3), are presented for purposes of additional analysis and are not a required part of the financial statements. The schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is also not a required part of the financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated September 28, 2022 on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

A handwritten signature in cursive script that reads "LaForte".

A Professional Accounting Corporation

Covington, LA  
September 28, 2022

**EASTER SEALS LOUISIANA, INC.**  
**Statements of Financial Position**  
**June 30, 2022 and 2021**

	2022	2021
<b>Assets</b>		
Cash Used for Operations	\$ 1,338,519	\$ 862,016
Cash Designated for Capital Projects	720,320	5,485,093
Cash Equivalents Designated for Endowment	4,444,873	154,932
Accounts Receivable, Net	1,763,115	1,575,515
Prepaid Expenses and Deposits	81,287	39,956
Investments - Board-Designated	3,612,670	4,075,131
Unemployment Trust	77,100	160,858
Beneficial Interest in Asset Held by Others	8,296	8,296
Goodwill	60,104	67,175
Property, Furniture, and Equipment, Net	1,710,421	37,711
	<hr/>	<hr/>
<b>Total Assets</b>	<b>\$ 13,816,705</b>	<b>\$ 12,466,683</b>
	<hr/> <hr/>	<hr/> <hr/>
<b>Liabilities</b>		
Accounts Payable	\$ 77,558	\$ 45,933
Accrued Expenses	174,460	95,161
Deferred Revenue	31,558	-
	<hr/>	<hr/>
<b>Total Liabilities</b>	<b>283,576</b>	141,094
	<hr/>	<hr/>
<b>Net Assets</b>		
Net Assets Without Donor Restrictions		
Undesignated	4,755,266	2,610,433
Board-Designated	8,777,863	9,715,156
	<hr/>	<hr/>
<b>Total Net Assets</b>	<b>13,533,129</b>	12,325,589
	<hr/>	<hr/>
<b>Total Liabilities and Net Assets</b>	<b>\$ 13,816,705</b>	<b>\$ 12,466,683</b>
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The accompanying notes are an integral part of these financial statements.

**EASTER SEALS LOUISIANA, INC.**  
**Statements of Activities and Changes in Net Assets**  
**For the Years Ended June 30, 2022 and 2021**

	2022	2021
<b>Support and Revenue</b>		
Program Revenue		
Case Management	\$ 6,262,070	\$ 6,175,159
Mental Health Services	2,556,749	2,366,354
System Point of Entry (SPOE)	1,309,903	1,499,545
Integrated Community Engagement	583,396	492,869
Tuition Revenue	189,750	-
Contributions and Other Revenue		
Contributions	1,673,365	5,104,631
Paycheck Protection Program Grant Income	-	1,477,300
Net Bingo Income	324,713	511,517
Rental Income	61,475	75,200
Special Events	43,170	15,681
Miscellaneous	15,192	160,787
Net Investment Return	(414,039)	448,075
<b>Total Support and Revenue</b>	<b>12,605,744</b>	<b>18,327,118</b>
<b>Expenses</b>		
Program Services		
Case Management	4,621,486	5,109,138
Integrated Community Engagement	1,843,384	1,252,318
Mental Health Services	1,841,812	1,312,966
System Point of Entry	1,138,817	1,310,782
Supporting Services		
Management and General	1,484,662	1,215,926
Development, Marketing, and Fundraising	468,043	525,288
<b>Total Expenses</b>	<b>11,398,204</b>	<b>10,726,418</b>
<b>Change in Net Assets</b>	<b>1,207,540</b>	<b>7,600,700</b>
<b>Net Assets, Beginning of Year</b>	<b>12,325,589</b>	<b>4,724,889</b>
<b>Net Assets, End of Year</b>	<b>\$ 13,533,129</b>	<b>\$ 12,325,589</b>

The accompanying notes are an integral part of these financial statements.

**EASTER SEALS LOUISIANA, INC.**  
**Statement of Functional Expenses**  
**For the Year Ended June 30, 2022**

	<b>Program Services</b>							
	<b>Mental Health Services</b>							<b>Total Mental Health Services</b>
	<b>Case Management (All Regions)</b>	<b>Integrated Community Engagement (I &amp; II)</b>	<b>Shreveport Crisis Services</b>	<b>Shreveport Community Psychiatric Support Treatment</b>	<b>Shreveport Residential</b>	<b>Monroe Transitional Housing</b>	<b>Monroe Intensive Case Management</b>	
Salaries and Employee Benefits	\$ 3,970,950	\$ 1,117,553	\$ 233,611	\$ 518,203	\$ 232,924	\$ 143,505	\$ -	
Professional Fees and Contracted Services	72,565	70,341	8,152	66,869	8,594	14,221	-	97,836
Supplies	83,240	147,892	29,217	37,379	78,166	55,669	1,672	202,103
Telecommunications	55,738	11,645	11,403	5,193	9,538	8,671	-	34,805
Postage and Shipping	12,962	12,375	770	-	76	-	-	846
Occupancy	209,522	82,591	51,150	6,792	78,566	151,800	-	288,308
Equipment Rent and Maintenance	96,471	18,852	5,522	14,539	11,550	7,858	-	39,469
Printing, Publications, and Media	-	96	-	-	-	-	-	-
Travel and Transportation	4,498	16,029	1,258	5,008	1,707	373	-	8,346
Conferences and Meetings	1,966	377	-	-	25	-	-	25
Specific Assistance	-	335,817	-	-	-	-	-	-
Insurance	50,171	7,071	1,136	367	13,720	3,955	27	19,205
Bad Debt Expense (Recovery)	(8,811)	-	-	-	-	-	-	-
Miscellaneous	58,958	17,458	6,100	5,831	2,183	2,629	600	17,343
Auditing Fees	-	-	-	-	-	-	-	-
Depreciation and Amortization	13,256	5,287	1,002	1,899	1,257	1,118	7	5,283
<b>Total Functional Expenses</b>	<b>4,621,486</b>	<b>1,843,384</b>	<b>349,321</b>	<b>662,080</b>	<b>438,306</b>	<b>389,799</b>	<b>2,306</b>	<b>1,841,812</b>
National Membership Dues	-	-	-	-	-	-	-	-
<b>Total Functional Expenses with National Membership Dues</b>	<b>\$ 4,621,486</b>	<b>\$ 1,843,384</b>	<b>\$ 349,321</b>	<b>\$ 662,080</b>	<b>\$ 438,306</b>	<b>\$ 389,799</b>	<b>\$ 2,306</b>	<b>\$ 1,841,812</b>

The accompanying notes are an integral part of these financial statements.



**EASTER SEALS LOUISIANA, INC.**  
**Statement of Functional Expenses (Continued)**  
**For the Year Ended June 30, 2022**

	Program Services		Supporting Services			
	System Point of Entry (All Regions)	Total Program Services	Management and General	Development, Marketing, and Fundraising	Total Supporting Services	Total
Salaries and Employee Benefits	\$ 926,140	\$ 7,142,886	\$ 1,033,395	\$ 173,036	\$ 1,206,431	\$ 8,349,317
Professional Fees and Contracted Services	22,973	263,715	168,267	46,857	215,124	478,839
Supplies	35,091	468,326	60,013	147,544	207,557	675,883
Telecommunications	24,208	126,396	14,597	682	15,279	141,675
Postage and Shipping	12,249	38,432	915	824	1,739	40,171
Occupancy	87,677	668,098	31,103	61,869	92,972	761,070
Equipment Rent and Maintenance	32,368	187,160	10,405	5,126	15,531	202,691
Printing, Publications, and Media	268	364	-	-	-	364
Travel and Transportation	5,066	33,939	21,131	676	21,807	55,746
Conferences and Meetings	-	2,368	10,623	7,297	17,920	20,288
Specific Assistance	-	335,817	-	97	97	335,914
Insurance	6,264	82,711	22,237	7,283	29,520	112,231
Bad Debt Expense (Recovery)	(28,992)	(37,803)	-	-	-	(37,803)
Miscellaneous	12,239	105,998	31,777	15,410	47,187	153,185
Auditing Fees	-	-	27,515	-	27,515	27,515
Depreciation and Amortization	3,266	27,092	4,120	1,342	5,462	32,554
<b>Total Functional Expenses</b>	<b>1,138,817</b>	<b>9,445,499</b>	<b>1,436,098</b>	<b>468,043</b>	<b>1,904,141</b>	<b>11,349,640</b>
National Membership Dues	-	-	48,564	-	48,564	48,564
<b>Total Functional Expenses with National Membership Dues</b>	<b>\$ 1,138,817</b>	<b>\$ 9,445,499</b>	<b>\$ 1,484,662</b>	<b>\$ 468,043</b>	<b>\$ 1,952,705</b>	<b>\$ 11,398,204</b>

The accompanying notes are an integral part of these financial statements.

**EASTER SEALS LOUISIANA, INC.**  
**Statement of Functional Expenses**  
**For the Year Ended June 30, 2021**

	Program Services							
	Mental Health Services							Total Mental Health Services
	Case Management (All Regions)	Integrated Community Engagement (I & II)	Shreveport Crisis Services	Shreveport Community Psychiatric Support Treatment	Shreveport Residential	Monroe Transitional Housing	Monroe Intensive Case Management	
Salaries and Employee Benefits	\$ 4,419,576	\$ 660,708	\$ 217,439	\$ 59,877	\$ 275,457	\$ 164,944	\$ 36,914	
Professional Fees and Contracted Services	62,731	91,241	7,247	2,986	11,109	13,244	3,198	37,784
Supplies	91,949	72,196	19,237	856	55,322	64,917	262	140,594
Telecommunications	46,874	6,167	10,708	2,469	11,366	8,397	705	33,645
Postage and Shipping	8,539	2,250	838	-	18	55	-	911
Occupancy	246,074	96,321	30,583	-	78,327	169,893	211	279,014
Equipment Rent and Maintenance	148,919	19,071	13,456	3,880	9,089	6,502	836	33,763
Printing, Publications, and Media	113	-	-	-	-	-	-	-
Travel and Transportation	8,361	8,496	203	1,218	3,000	750	-	5,171
Conferences and Meetings	2,230	515	129	-	231	-	-	360
Specific Assistance	-	268,203	-	-	-	-	-	-
Insurance	31,301	12,815	949	200	2,273	10,115	312	13,849
Bad Debt Expense (Recovery)	(16,774)	3,457	-	-	-	-	106	106
Miscellaneous	47,826	9,041	2,406	894	3,539	2,746	750	10,335
Auditing Fees	-	-	-	-	-	-	-	-
Directors and Officers Insurance	7,104	785	325	130	782	456	-	1,693
Depreciation and Amortization	4,315	1,052	257	61	381	374	37	1,110
<b>Total Functional Expenses</b>	5,109,138	1,252,318	303,777	72,571	450,894	442,393	43,331	1,312,966
National Membership Dues	-	-	-	-	-	-	-	-
<b>Total Functional Expenses with National Membership Dues</b>	<b>\$ 5,109,138</b>	<b>\$ 1,252,318</b>	<b>\$ 303,777</b>	<b>\$ 72,571</b>	<b>\$ 450,894</b>	<b>\$ 442,393</b>	<b>\$ 43,331</b>	<b>\$ 1,312,966</b>

The accompanying notes are an integral part of these financial statements.

**EASTER SEALS LOUISIANA, INC.**  
**Statement of Functional Expenses (Continued)**  
**For the Year Ended June 30, 2021**

	<u>Program Services</u>		<u>Supporting Services</u>			
	<b>System Point of Entry (All Regions)</b>	<b>Total Program Services</b>	<b>Management and General</b>	<b>Development, Marketing, and Fundraising</b>	<b>Total Supporting Services</b>	<b>Total</b>
Salaries and Employee Benefits	\$ 1,031,534	\$ 6,866,449	\$ 927,858	\$ 160,605	\$ 1,088,463	\$ 7,954,912
Professional Fees and Contracted Services	9,926	201,682	67,559	30,720	98,279	299,961
Supplies	41,333	346,072	38,683	164,232	202,915	548,987
Telecommunications	26,820	113,506	11,342	842	12,184	125,690
Postage and Shipping	11,808	23,508	845	962	1,807	25,315
Occupancy	108,033	729,442	30,958	134,411	165,369	894,811
Equipment Rent and Maintenance	31,966	233,719	9,765	5,216	14,981	248,700
Printing, Publications, and Media	441	554	-	59	59	613
Travel and Transportation	304	22,332	28,960	2,190	31,150	53,482
Conferences and Meetings	69	3,174	1,913	39	1,952	5,126
Specific Assistance	-	268,203	-	-	-	268,203
Insurance	4,340	62,305	4,363	70	4,433	66,738
Bad Debt Expense (Recovery)	28,992	15,781	-	-	-	15,781
Miscellaneous	12,871	80,073	7,217	25,361	32,578	112,651
Auditing Fees	-	-	34,275	-	34,275	34,275
Directors and Officers Insurance	1,238	10,820	587	130	717	11,537
Depreciation and Amortization	1,107	7,584	984	451	1,435	9,019
<b>Total Functional Expenses</b>	<b>1,310,782</b>	<b>8,985,204</b>	<b>1,165,309</b>	<b>525,288</b>	<b>1,690,597</b>	<b>10,675,801</b>
National Membership Dues	-	-	50,617	-	50,617	50,617
<b>Total Functional Expenses with National Membership Dues</b>	<b>\$ 1,310,782</b>	<b>\$ 8,985,204</b>	<b>\$ 1,215,926</b>	<b>\$ 525,288</b>	<b>\$ 1,741,214</b>	<b>\$ 10,726,418</b>

The accompanying notes are an integral part of these financial statements.

**EASTER SEALS LOUISIANA, INC.**  
**Statements of Cash Flows**  
**For the Years Ended June 30, 2022 and 2021**

	2022	2021
<b>Cash Flows from Operating Activities</b>		
Change in Net Assets	\$ 1,207,540	\$ 7,600,700
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities		
Depreciation and Amortization	32,554	9,019
Bad Debt (Recovery) Expense	(37,803)	15,781
Net Realized and Unrealized Gain on Investments	479,628	(383,488)
Forgiveness of Paycheck Protection Program Loan	-	(1,477,300)
Non-Cash Contribution from Merger	(1,394,621)	-
(Increase) Decrease in Operating Assets		
Accounts Receivable	(92,055)	(412,597)
Prepaid Expenses and Deposits	(41,331)	38,592
Unemployment Trust	83,758	(38,511)
Increase (Decrease) in Operating Liabilities		
Accounts Payable	28,837	22,780
Accrued Expenses	77,974	58,386
Deferred Revenue	(217,450)	-
<b>Net Cash Provided by Operating Activities</b>	<b>127,031</b>	<b>5,433,362</b>
<b>Cash Flows from Investing Activities</b>		
Purchases of Property, Furniture and Equipment	(108,193)	(34,539)
Purchases of Investments	(3,146,708)	(2,709,563)
Purchase of Goodwill	-	(70,711)
Proceeds from Sales of Investments	3,129,541	691,211
<b>Net Cash Used in Investing Activities</b>	<b>(125,360)</b>	<b>(2,123,602)</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>1,671</b>	<b>3,309,760</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<b>6,502,041</b>	<b>3,192,281</b>
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 6,503,712</b>	<b>\$ 6,502,041</b>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Property Received through Contributions from Merger	\$ 1,590,000	\$ -

The accompanying notes are an integral part of these financial statements.

**EASTER SEALS LOUISIANA, INC.**  
**Statements of Cash Flows (Continued)**  
**For the Years Ended June 30, 2022 and 2021**

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The following table provides a reconciliation of cash and board-designated cash equivalents reported within the statements of financial position that sum to the total of the same such amounts shown in the statements of cash flows:

	<b>2022</b>	2021
Cash Used for Operations	\$ 1,338,519	\$ 862,016
Cash Designated for Capital Projects	720,320	5,485,093
Cash Equivalents Designated for Endowment	<u>4,444,873</u>	154,932
<b>Total Cash and Designated Cash Equivalents Shown in the Statements of Cash Flows</b>	<u>\$ 6,503,712</u>	<u>\$ 6,502,041</u>

The accompanying notes are an integral part of these financial statements.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 1. Nature of Activities

Easter Seals Louisiana, Inc. (the Organization), is a non-profit, community-based healthcare agency organized under the laws of the State of Louisiana. The mission of the Organization is to help children and adults with disabilities, and their families, obtain, and effectively utilize resources necessary to lead more independent and purposeful lives. The Organization maintains services that create an acceptance toward people with disabilities through the following programs:

*Case Management* - Assists individuals with disabilities across the lifespan and adults with behavioral health issues to access needed services and become as independent as possible.

*Mental Health Services* - Teaches and reinforces skills for participants to remain in the community living independently. Mental Health Services includes case management and skills training focused on addressing functional deficits related to chronic, severe behavioral health issues. These services are provided primarily in the community including the participant's home, community resources, and other community locations by utilizing an advanced practice registered nurse for psychiatric evaluations and medication management and licensed counselors for assessments and counseling services.

*System Point of Entry* - Identifies, evaluates, and supports infants and toddlers, ages birth to three, who have a developmental delay or developmental disability.

*Integrated Community Engagement* - Provides support from a network of volunteers, advocates, donors, and vendors who assist the Organization in sustaining its mission.

#### Note 2. Summary of Significant Accounting Policies

##### **Organization and Income Taxes**

The Organization is a non-profit corporation organized under the laws of the State of Louisiana in 1951. It is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (IRC) and qualifies as an organization that is not a private foundation as defined in Section 509(a) of the IRC. It is also exempt from Louisiana income tax under the authority of Louisiana Revised Statute (R.S.) 47:121(5).

##### **Basis of Accounting**

The Organization prepares its financial statements in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), involving the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

**Note 2. Summary of Significant Accounting Policies (Continued)**

**Basis of Presentation**

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-For-Profit Entities*. Accordingly, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. The Organization has no net assets with donor restrictions.

**Cash Flow Information**

The Organization considers all short-term investments with an original maturity of three months or less to be cash equivalents. The Organization did not make any cash payments for income taxes or interest during the years ended June 30, 2022 and 2021.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Contributions**

Contributions are recorded as without donor restrictions or with donor restrictions, depending on the existence or nature of any donor restrictions. Support that is restricted by a donor is reported as an increase in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as support without donor restrictions.

**Unconditional Promises to Give**

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

**Accounts Receivable**

The Organization provides services under contracts entered into with various state and federal agencies. Accounts receivable include amounts billed under these contracts and amounts due from patients for services provided.

**Note 2. Summary of Significant Accounting Policies (Continued)**

**Accounts Receivable (Continued)**

A major portion of the accounts receivable balances as of June 30, 2022 and 2021 is from the Louisiana Department of Health and Hospitals. Management closely monitors outstanding accounts receivable and estimates an allowance for uncollectible receivables based on prior experience. Balances that are determined to be uncollectible are written off. As of June 30, 2022 and 2021, the allowance for uncollectible receivables was \$-0- and \$43,522, respectively.

As of July 1, 2020, accounts receivable from contracts with customers totaled \$978,381. Accounts receivable from contracts with customers totaled \$1,103,105 and \$812,074 as of June 30, 2022 and 2021, respectively.

**Investments**

In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic, *Accounting for Certain Investments Held by Not-for-Profit Organizations*, the Organization carries all investments in marketable securities with readily determinable fair values and all investments in debt securities at fair value. Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities and changes in net assets.

**Revenue Recognition**

The Organization accounts for a contract with a client when it has written approval, the contract is committed, the rights of the parties, including payment terms, are identified, the contract has commercial substance, and consideration is probable of collection.

Revenue is recognized when, or as, control of a promised service transfers to a client, in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for transferring those services.

If the consideration promised in a contract includes a variable amount, the Organization estimates the amount to which it expects to be entitled using the most-likely-amount method. The Organization only includes estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved.

The Organization's standard billing terms are that payment is due upon receipt of invoice, payable within 30 - 60 days. Invoices are generally issued monthly when services are rendered.

The Organization maintains programs and services that create an acceptance toward people with disabilities through the following: Camperships, Equipment Loans and Specific Assistance, Support Coordination (Case Management), Mental Health Services, and Early Intervention Services. The Organization also hosts bingo events as part of its fundraising activity.



**Note 2. Summary of Significant Accounting Policies (Continued)**

**Revenue Recognition (Continued)**

For support coordination, contracts typically require the completion of a defined service per month, and billing for completed services is based on actual amounts. The Organization typically satisfies the performance obligation and recognizes revenue at a point in time. Revenues obtained through such arrangements are typically billed and recognized monthly, after the service has been delivered. This results in revenue recognition that corresponds with the value to the client of the services transferred to date.

Under Case Management contracts, the Organization is contracted by the State of Louisiana through its designee for the initial coordination of the Early Steps Program, an early intervention program. The Organization is reimbursed for allowable costs incurred as services are incurred and costs are submitted. While management determined that performance obligations related to this service are satisfied over time, the services are typically billed as incurred, which is within four weeks of the service being provided. Management therefore elected to utilize the right to invoice practical expedient, where an entity is allowed to recognize revenue as invoiced, if the entity's right to payment is for an amount that corresponds directly with the value to the customer.

Revenues from bingo fundraiser events are recognized at a point in time, which is the date at which the event took place. This results in revenue recognition that corresponds with the value to the client of the services transferred to date.

**Property, Furniture, and Equipment**

Property, furniture, and equipment are recorded at cost. Repairs and maintenance are charged to expense as incurred; major renewals and replacements and betterments of \$1,000 or greater are capitalized. Depreciation is computed on the straight-line method over the estimated useful life of each asset which ranges from three to thirty years. Donated property is recorded at its fair market value at the date of donation.

**Impairment of Long-Lived Assets**

The Organization reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying value of such assets may not be fully recoverable. Impairment is present when the sum of undiscounted estimated future cash flows expected to result from use of the assets is less than carrying value. If impairment is present, the carrying value of the impaired asset is reduced to its fair value. Fair value is determined based on discounted cash flows or appraised values, depending on the nature of the assets. During the years ended June 30, 2022 and 2021, there were no impairment losses recognized for long-lived assets.

**Note 2. Summary of Significant Accounting Policies (Continued)**

**Goodwill**

On January 1, 2021, the Organization entered into an asset purchase agreement (see Note 9). The Organization has classified as goodwill the excess of the purchase price over fair value of assets acquired. In accordance with accounting alternatives offered to nonpublic companies for the recognition and measurement of goodwill, the Organization has elected not to recognize separately from goodwill any intangible assets relating to (a) customer-related intangible assets unless they are capable of being sold or licensed independently from other assets of a business or (b) non-competition agreements. The Organization has also elected to amortize goodwill over ten years on the straight-line basis and only evaluate goodwill for impairment when a triggering event occurs. There was no impairment for the year ended June 30, 2022.

**Allocated Expenses**

The costs of providing the various programs and supporting services are summarized in the statements of functional expenses, which present the natural classification detail of expenses by function. Certain expenses have been allocated among the programs and supporting services benefitted based on management's estimates of the costs involved. See Note 15.

**Reclassification**

Certain amounts in the 2021 financial statements have been reclassified for comparative purposes to conform with the presentation in the 2022 financial statements.

**Recent Accounting Pronouncements Pending Adoption**

In January 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*. ASU 2016-02 requires that a lessee recognize the assets and liabilities that arise from leases classified as finance or operating. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. In transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. In June 2020, the FASB issued ASU 2020-05 which defers the effective date of ASU 2016-02 one year, making it effective for financial statements issued for annual periods beginning after December 15, 2021. Management is currently evaluating the impact of the pending adoption of this standard on the Organization's financial statements.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 2. Summary of Significant Accounting Policies (Continued)

##### Recent Accounting Pronouncements Adopted

In September 2020, the FASB issued ASU 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The standard addresses measurement of contributed nonfinancial assets recognized by not-for-profit organizations, and enhances disclosures with respect to these contributions. The ASU is applied on a retrospective basis and was effective for annual periods beginning after June 15, 2021. The adoption of ASU 2020-07 did not have a material impact on the Organization's financial statements.

#### Note 3. Liquidity and Availability

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments. The Organization manages its cash available to meet general expenditures by:

- Operating within a prudent range of financial soundness and stability
- Maintaining adequate liquid assets
- Maintaining sufficient reserves to provide reasonable assurance of sustainability
- Having a line of credit available for times of unforeseen events or delays in payment of receivables by resource providers

Assets not available to meet general expenditures within one year of the statements of financial position date include amounts in nonspendable form and assets subject to internal board designations. In the event the need arises to utilize the board-designated funds for liquidity purposes, the reserves could be drawn upon through board resolution.

The following table reflects the Organization's financial assets available to meet general expenditures within one year of the statements of financial position as of June 30, 2022 and 2021:

	<b>2022</b>	2021
Cash Used for Operations	<b>\$ 1,338,519</b>	\$ 862,016
Accounts Receivable, Net	<b>1,763,115</b>	1,575,515
<b>Total Financial Assets</b>	<b>\$ 3,101,634</b>	\$ 2,437,531

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 4. Business Combinations

##### Canal Hall Bingo Operations

The Organization acquired certain assets of Canal Hall Bingo Operations in a business combination pursuant to an asset purchase agreement dated January 1, 2021. The following assets were recognized in the acquisition (at fair value):

<b>Assets Acquired</b>	
Property and Equipment	<u>\$ 28,789</u>
<b>Total Identifiable Net Assets</b>	28,789
<b>Goodwill Recognized</b>	<u>70,711</u>
<b>Total Consideration Transferred</b>	<u><u>\$ 99,500</u></u>

Total consideration for the acquisition is comprised of the following (at fair value):

Cash	<u>\$ 99,500</u>
<b>Total</b>	<u><u>\$ 99,500</u></u>

There were no significant liabilities assumed as part of the acquisition. There were no significant transaction costs related to the acquisition outside the purchase price of the assets.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 4. Business Combinations (Continued)

##### Chartwell Center

The Organization acquired certain assets of The Chartwell Consortium Special Education Assistance and Development Center (the Chartwell Center) in a business combination pursuant to an asset purchase agreement dated January 1, 2022. The following assets and liabilities were recognized in the acquisition (at fair value):

##### Assets Acquired

Cash	\$ 357,871
Service, Medicaid, and Tuition Receivables	57,743
Land and Building	<u>1,590,000</u>

<b>Total Identifiable Assets</b>	<u>2,005,614</u>
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##### Liabilities Absorbed

Deferred Tuition Revenue	(220,908)
Deferred Event Revenue	(28,100)
Accounts Payable and Accrued Liabilities	(4,113)

##### Liabilities Extinguished

Forgiveness of Promissory Note Payable by the Chartwell Center to the Organization, Net	<u>(229,200)</u>
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<b>Total Identifiable Liabilities</b>	<u>(482,321)</u>
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<b>Total Identifiable Net Assets</b>	<u>\$ 1,523,293</u>
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The Organization recognized contribution revenue from the Chartwell Center as part of the acquisition, as no consideration was paid. Contribution revenue recognized related to the acquisition totaled \$1,523,293 during the year ended June 30, 2022.

As part of the acquisition, the Organization forgave a short-term promissory note to the Chartwell Center dated October 1, 2021, which totaled \$229,200.

There were no significant liabilities assumed as part of the acquisition. Additionally, there were no other significant transaction costs related to the acquisition.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 5. Investments

Investments are summarized as follows at June 30, 2022 and 2021:

<b>2022</b>	<b>Cost</b>	<b>Fair Market Value</b>
<b>Common Stocks</b>	<b>\$ 681,623</b>	<b>\$ 907,014</b>
<b>Preferred Stocks</b>	<b>43,526</b>	<b>\$ 42,158</b>
<b>Equity Mutual Funds</b>	<b>1,622,051</b>	<b>1,400,219</b>
<b>Corporate Bonds</b>	<b>410,076</b>	<b>387,480</b>
<b>Bond Mutual Funds</b>	<b>960,622</b>	<b>875,799</b>
<b>Total</b>	<b>\$ 3,717,898</b>	<b>\$ 3,612,670</b>

  

<b>2021</b>	<b>Cost</b>	<b>Fair Market Value</b>
<b>Common Stocks</b>	<b>\$ 719,843</b>	<b>\$ 1,048,183</b>
<b>Equity Mutual Funds</b>	<b>818,656</b>	<b>1,006,743</b>
<b>Corporate Bonds</b>	<b>335,214</b>	<b>349,735</b>
<b>Bond Mutual Funds</b>	<b>1,677,045</b>	<b>1,670,470</b>
<b>Total</b>	<b>\$ 3,550,758</b>	<b>\$ 4,075,131</b>

#### Note 6. Unemployment Services Trust

The Organization self-insures for unemployment expenses via the Unemployment Services Trust (the Trust). The Trust balance per contract would be fully refunded to the Organization upon payment of all outstanding unemployment claims. The balance of the Trust is based on the gross balance of the account less an estimate of actual claims. The net recorded balance as of June 30, 2022 and 2021 was \$77,100 and \$160,858, respectively.

#### Note 7. Beneficial Interest in Asset Held by Others

During the year ended June 30, 2015, the Organization was made aware of a gift annuity contract entered into by a donor wherein the Organization is to receive 75% of the remainder. As of June 30, 2022 and 2021, the balance estimated to be received by the Organization was \$8,296, shown as beneficial interest in asset held by others on the statements of financial position.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 8. Property, Furniture, and Equipment

The following is a summary of property, furniture, and equipment at June 30, 2022 and 2021:

	2022	2021
Land	\$ 1,175,000	\$ -
Building	415,000	-
Office Equipment	253,450	237,215
Improvements	136,167	44,210
Furniture and Fixtures	54,396	54,396
	<hr/>	<hr/>
Total Property, Furniture, and Equipment	2,034,013	335,821
Less: Accumulated Depreciation	(323,592)	(298,110)
	<hr/>	<hr/>
<b>Property, Furniture, and Equipment, Net</b>	<b>\$ 1,710,421</b>	<b>\$ 37,711</b>

Depreciation expense was \$25,483 and \$5,483 for the years ended June 30, 2022 and 2021, respectively.

#### Note 9. Goodwill

On January 1, 2021, the Organization acquired certain assets of Canal Hall Bingo Operations in a business combination (see Note 4). Amortization expense was \$7,071 and \$3,536 during the years ended June 30, 2022 and 2021, respectively.

Goodwill amortization expense for future years is as follows:

Year Ending June 30,	Amount
2023	\$ 7,071
2024	7,071
2025	7,071
2026	7,071
2027	7,071
Thereafter	24,749
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<b>Total</b>	<b>\$ 60,104</b>

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 10. Line of Credit

The Organization has a \$500,000 revolving bank line of credit. Interest is payable at the prime rate, plus 1.25% points, with a floor of 5.25%. The interest rate was 6.0% and 5.25% as of June 30, 2022 and 2021, respectively. All unpaid interest and principal are due on maturity, April 13, 2023. The loan is secured with receivables and property, furniture, and equipment. There was no outstanding balance on the line of credit as of June 30, 2022 and 2021.

#### Note 11. Net Assets

As further explained in Note 12, a portion of the unrestricted net assets has been designated by the Board of Directors to be used for specific purposes. Designations are voluntary board-approved segregations of unrestricted net assets for specific purposes and are used as an aid in planning future expenditures and investing. Information regarding the components of unrestricted net assets at June 30, 2022 and 2021 is as follows:

	2022	2021
Undesignated Net Assets	<u>\$ 4,755,266</u>	\$ 2,610,433
Designated Net Assets		
Designated for Endowment	8,057,543	4,230,063
Designated for Capital Projects	<u>720,320</u>	<u>5,485,093</u>
Total Designated Net Assets	<u>8,777,863</u>	9,715,156
<b>Total Net Assets</b>	<u><b>\$ 13,533,129</b></u>	<u>\$ 12,325,589</u>

#### Note 12. Board-Designated Endowments

In May 2013, an endowment fund was established by the Board of Directors in the form of investments with the purpose of providing perpetual financial support to the Organization. As required by FASB ASC 958, *Not-For-Profit Entities*, net assets associated with endowment funds are classified and reported based on the existence or absence of restrictions imposed by a donor. The funds in the investment portfolio are not anticipated to be utilized for the daily operations of the Organization, and as such, are invested over a long-term investment horizon. The endowment fund uses a total return-based spending policy, which means that it will fund distributions from net investment return, net realized capital gains, and proceeds from the sale of investments. A distribution of fund assets is permitted to the extent that such distributions do not exceed a level that would erode the portfolio's real assets over time. As of June 30, 2022 and 2021, no appropriations have been made from the endowment.



## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 12. Board-Designated Endowments (Continued)

In June 2021, a second endowment fund was established by the Board of Directors in the form of investments with the purpose of providing perpetual financial support to the Organization. As required by FASB ASC 958, *Not-For-Profit Entities*, net assets associated with endowment funds are classified and reported based on the existence or absence of restrictions imposed by a donor. The funds in the investment portfolio are not anticipated to be utilized for the daily operations of the Organization, and as such, are invested over a long-term investment horizon. The endowment fund uses a total return-based spending policy, which means that it will fund distributions from net investment return, net realized capital gains, and proceeds from the sale of investments. A distribution of fund assets is permitted to the extent that such distributions do not exceed a level that would erode the portfolio's real assets over time. As of June 30, 2022, no appropriations have been made from the endowment.

The two endowment funds have the same investment strategy, which is to provide for capital appreciation over the long-term, deploying a moderate growth investment objective. The portfolios are managed in a way that reflects an above average risk tolerance and the ability to accept higher levels of volatility while seeking to achieve annual returns of 5% to 8% above the rate of inflation. In order to accomplish this, the investment manager is instructed to invest the portfolio using an allocation of both equities and fixed income securities. With regard to equity securities held in the portfolio, the investment manager is not restricted in its selection of securities. However, the Organization retains the right to request the divestiture of any security it may find objectionable. With regard to fixed income securities, securities which are deemed suitable for the portfolio will be of investment grade and represent obligations of the U.S. Government or its agencies and/or domestic corporations.

To implement the investment strategy outlined above, the investment manager will invest the portfolio as follows:

<b>Asset Class</b>	<b>Strategic %</b>	<b>Minimum</b>	<b>Maximum</b>
Cash and Cash Equivalents	5%	0%	5%
Fixed Income	30%	20%	50%
Equities	65%	50%	80%

**EASTER SEALS LOUISIANA, INC.**

**Notes to Financial Statements**

**Note 12. Board-Designated Endowments (Continued)**

Endowment fund net asset composition by type of fund as of June 30, 2022 and 2021 is as follows:

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total Endowment Net Assets</b>
<b>2022</b>			
<b>Board-Designated Endowment Fund</b>	<b>\$ 8,057,543</b>	<b>\$ -</b>	<b>\$ 8,057,543</b>
<b>Total</b>	<b>\$ 8,057,543</b>	<b>\$ -</b>	<b>\$ 8,057,543</b>
	Without Donor Restrictions	With Donor Restrictions	Total Endowment Net Assets
<b>2021</b>			
<b>Board-Designated Endowment Fund</b>	<b>\$ 4,230,063</b>	<b>\$ -</b>	<b>\$ 4,230,063</b>
<b>Total</b>	<b>\$ 4,230,063</b>	<b>\$ -</b>	<b>\$ 4,230,063</b>

Changes in endowment fund net assets for the years ended June 30, 2022 and 2021 were as follows:

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total Endowment Net Assets</b>
<b>2022</b>			
<b>Net Assets, Beginning of Year</b>	<b>\$ 4,230,063</b>	<b>\$ -</b>	<b>\$ 4,230,063</b>
<b>New Board Designations</b>	<b>4,241,519</b>	<b>-</b>	<b>4,241,519</b>
<b>Net Investment Return</b>	<b>(414,039)</b>	<b>-</b>	<b>(414,039)</b>
<b>Net Assets, End of Year</b>	<b>\$ 8,057,543</b>	<b>\$ -</b>	<b>\$ 8,057,543</b>
	Without Donor Restrictions	With Donor Restrictions	Total Endowment Net Assets
<b>2021</b>			
<b>Net Assets, Beginning of Year</b>	<b>\$ 1,819,402</b>	<b>\$ -</b>	<b>\$ 1,819,402</b>
<b>New Board Designations</b>	<b>2,000,000</b>	<b>-</b>	<b>2,000,000</b>
<b>Net Investment Return</b>	<b>410,661</b>	<b>-</b>	<b>410,661</b>
<b>Net Assets, End of Year</b>	<b>\$ 4,230,063</b>	<b>\$ -</b>	<b>\$ 4,230,063</b>

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 13. Fair Value Measurements

FASB ASC Topic 820 defines fair value, establishes a framework for measuring fair value, and expands disclosure about fair value. Fair value concepts are applied in recording investments. FASB ASC Topic 820 establishes a fair value hierarchy which prioritizes inputs to the valuation techniques used to measure fair value. The term "inputs" refers broadly to the assumptions that market participants would use in pricing an asset or liability. Inputs may be based on independent market data (observable inputs) or they may be internally developed (unobservable inputs). The fair value hierarchy prioritizes the inputs to the valuation techniques used to measure fair value into three broad categories. These categories include: Level 1, unadjusted quoted prices in active markets for identical assets or liabilities; Level 2, directly or indirectly observable inputs other than quoted prices for the asset or liability, such as quoted market prices for similar assets or liabilities; and Level 3, unobservable inputs for use when little or no market data exists, therefore, requiring an entity to develop its own assumptions.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The market approach is used for valuing common stocks, equity mutual funds, and bond mutual funds, which are all classified within Level 1 and Level 2 of the fair value hierarchy. The remainder of the Organization's investment portfolio consists of corporate bonds, which may not trade on a daily basis. Corporate bonds are generally valued based upon quoted market prices from brokers and dealers, which represent fair value, and are classified within Level 2, or Level 1 if a more active market exists for the bonds.

These methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Assets measured at fair value are comprised of the following as of June 30, 2022:

	Total Assets Measured at Fair Value	Based on:		
		Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
<b>2022</b>				
Common Stocks	\$ 907,014	\$ 907,014	\$ -	\$ -
Preferred Stocks	42,158	42,158	-	-
Equity Mutual Funds	1,400,219	1,400,219	-	-
Corporate Bonds	387,480	337,090	50,390	-
Bond Mutual Funds	875,799	875,799	-	-
<b>Total</b>	<b>\$ 3,612,670</b>	<b>\$ 3,562,280</b>	<b>\$ 50,390</b>	<b>\$ -</b>

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 13. Fair Value Measurements (Continued)

Assets measured at fair value are comprised of the following as of June 30, 2021:

2021	Total Assets Measured at Fair Value	Based on:		
		Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Common Stocks	\$ 1,048,183	\$ 1,048,183	\$ -	\$ -
Equity Mutual Funds	1,006,743	1,006,743	-	-
Corporate Bonds	349,735	295,539	54,196	-
Bond Mutual Funds	1,670,470	1,670,470	-	-
<b>Total</b>	<b>\$ 4,075,131</b>	<b>\$ 4,020,935</b>	<b>\$ 54,196.00</b>	<b>\$ -</b>

#### Note 14. Significant Contracts and Grants

For the years ended June 30, 2022 and 2021, approximately \$6,262,000 and \$6,175,000, respectively, of contract revenue was from the State of Louisiana Department of Health and Hospitals acting as a Medicaid fiscal intermediary, and approximately \$1,309,000 and \$1,499,000, respectively, of contract revenue was from the State of Louisiana Department of Health and Hospitals acting as a pass-through entity for federal grants. The State of Louisiana (the State) provides annual contracts to the Organization which grant the State the right to audit program accounts and activities. The State, acting as the Medicaid intermediary for Medicaid patients, reimburses services rendered to Medicaid program beneficiaries under an allowable cost reimbursement formula that is subject to audit and retroactive adjustments. Management believes that the Organization is in compliance with the provisions of these contracts and grants and that the findings of an audit, if any, would not have a material impact on the financial statements.

#### Note 15. Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expense accounts that are allocated are insurance and depreciation. Allocation for these accounts is pro-rata based on functional expense totals before insurance and depreciation.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 16. Operating Leases

The Organization leases certain office facilities and equipment in New Orleans, Shreveport, Covington, Monroe, Alexandria, and Thibodaux, Louisiana. The payments on the leases range from \$150 to \$9,500 per month. Rent expense related to operating leases was approximately \$840,000 and \$745,000 for the years ended June 30, 2022 and 2021, respectively.

The future minimum lease payments under the above-described non-cancelable leases are as follows:

Year Ending June 30,	Amount
2023	\$ 350,476
2024	322,583
2025	237,753
2026	193,004
2027	<u>52,082</u>
<b>Total</b>	<u><u>\$ 1,155,898</u></u>

#### Note 17. Pension Plan

The Organization sponsors a defined contribution profit-sharing plan covering substantially all employees of the Organization who have one year of eligible service. The plan provided for contributions by the Organization equal to 2% of eligible compensation for each eligible employee for the years ended June 30, 2022 and 2021. The Organization incurred contribution expense of \$96,191 and \$137,824 for the years ended June 30, 2022 and 2021, respectively.

#### Note 18. Concentrations of Credit Risk

The Organization periodically maintains cash in bank accounts in excess of the insured limit of \$250,000 provided for by the U.S. Federal Deposit Insurance Corporation (FDIC). The Organization has not experienced any losses and does not believe that significant credit risk exists as a result of this practice. At June 30, 2022 and 2021, the Organization held approximately \$6.3 million and \$6.1 million, respectively, in excess of FDIC limits.

Investments are exposed to various risks such as interest rate, market, and credit risks. Future changes in financial markets could affect the value of the investment securities and future earnings of the Organization.

## **EASTER SEALS LOUISIANA, INC.**

### **Notes to Financial Statements**

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#### **Note 19. Related-Party Transactions**

The Organization is affiliated with Easter Seals, Inc. (Easter Seals) and pays an annual membership fee. For the years ended June 30, 2022 and 2021, the fee was \$48,564 and \$50,617, respectively. Easter Seals provides supplies for certain campaigns and charges the Organization for those supplies. Easter Seals also remits to the Organization contributions collected on behalf of the Organization. There was \$-0- due to the Organization as of June 30, 2022 and 2021.

#### **Note 20. Risk Management**

The Organization is exposed to various risks of loss from torts; theft of, damage to, and destruction of assets; business interruption; errors and omissions; employee injuries and illnesses; natural disasters; and employee health and accident benefits. Commercial insurance coverage is purchased for claims arising from such matters. There were no settled claims that exceeded this commercial coverage during the years ended June 30, 2022 and 2021.

#### **Note 21. Uncertain Tax Positions**

Accounting principles generally accepted in the United States of America provide accounting and disclosure guidance about positions taken by an entity in its tax returns that might be uncertain. The Organization believes that it has appropriate support for any tax positions taken, and management has determined that there are no uncertain tax positions that are material to the financial statements.

Penalties and interest assessed by income taxing authorities, if any, would be included in income tax expense.

#### **Note 22. Paycheck Protection Program Grant Income**

In April 2020, the Organization entered into a loan with a financial institution for the principal amount of \$1,477,300 pursuant to the Paycheck Protection Program (PPP) under the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The PPP contained events of default and other conditions customary for a loan of this type. Under the terms of the CARES Act, PPP loan recipients can apply for and be granted forgiveness for all or a portion of the loan granted under the PPP, subject to limitations, based on the use of the proceeds for payment of payroll costs, rent and mortgage obligations, and covered utility payments, if any.

## EASTER SEALS LOUISIANA, INC.

### Notes to Financial Statements

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#### Note 22. Paycheck Protection Program Grant Income (Continued)

Currently, there is no authoritative guidance under U.S. GAAP that addresses accounting and reporting by a not-for-profit entity that receives a forgivable loan from a government. However, U.S. GAAP guides not-for-profit entities to analogize to ASC 958-605, *Not-for-Profit Entities - Revenue Recognition*, if a not-for-profit entity expects to meet the PPP's eligibility criteria and concludes that the PPP loan represents, in substance, a grant that is expected to be forgiven.

Under ASC 958-605, if a contribution is conditional, it is not recognized until the conditions are either explicitly waived or substantially met. Once the conditions have been substantially met or have been explicitly waived (qualifying cost expenditures are made and eligibility and forgiveness criteria deemed to be met), recognition of the contribution as income occurs.

The Organization asserted that it completed the conditional activities by utilizing PPP proceeds for payroll and other qualified expenditures during the prescribed time period and as calculated in accordance with the terms of the CARES Act. The Organization applied for loan forgiveness with the financial institution and, in November 2020, received forgiveness of the PPP loan in the amount of \$1,477,300. Accordingly, the Organization recognized PPP grant income for the PPP loan proceeds in the amount of \$1,477,300 in the statement of activities and changes in net assets during the year ended June 30, 2021.

Even upon the Small Business Association's (SBA) review and approval of the forgiveness amount, the SBA still has the right to undertake a review of a loan and audit the Company's compliance with the PPP for a period of up to six years following forgiveness or repayment of the loan.

#### Note 23. Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, September 28, 2022, and determined that no events occurred that required disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

## **SUPPLEMENTARY INFORMATION**



**EASTER SEALS LOUISIANA, INC.**  
**Schedule of Compensation, Benefits, and Other Payments**  
**to Agency Head**  
**For the Year Ended June 30, 2022**

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Louisiana Revised Statute (R.S.) 24:513(A)(3) as amended by Act 706 of the 2014 Regular Legislative Session requires that the total compensation, reimbursements, and benefits of an agency head or political subdivision head or chief executive officer related to the position, including but not limited to travel, housing, unvouchered expense, per diem, and registration fees, be reported as a supplemental report within the financial statements of local governmental and quasi-public auditees. In 2015, Act 462 of the 2015 Regular Session of the Louisiana Legislature further amended R.S. 24:513(A)(3) to clarify that nongovernmental entities or not-for-profit entities that receive public funds shall report only the use of public funds for the expenditures itemized in the supplemental report.

**Agency Head**  
Tracy Garner, Chief Executive Officer

<b>Purpose</b>	<b>Compensation and Benefits Funded by Use of Public Funds</b>
Salary	\$0
Benefits - Insurance	\$0
Benefits - Retirement	\$0
Benefits - Cell and Data Plan	\$0
Car Allowance	\$0
Vehicle Provided by Government	\$0
Per Diem	\$0
Reimbursements	\$0
Mileage	\$0
Registration Fees	\$0
Conference Travel	\$0
Professional Dues/ Memberships	\$0
Continuing Professional Education Fees	\$0
Housing	\$0
Unvouchered Expenses	\$0
Special Meals	\$0

See independent auditor's report.

**REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN  
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH GOVERNMENT AUDITING STANDARDS**

Independent Auditor's Report

To the Board of Directors  
Easter Seals Louisiana, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Easter Seals Louisiana, Inc. (the Organization) (a non-profit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 28, 2022.

**Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

A handwritten signature in cursive script that reads "LaPorte".

A Professional Accounting Corporation

Covington, LA  
September 28, 2022

**REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM;  
AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE**

Independent Auditor's Report

To the Board of Directors  
Easter Seals Louisiana, Inc.

**Opinion on Each Major Federal Program**

We have audited Easter Seals Louisiana, Inc.'s (the Organization) compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2022. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2022.

**Basis for Opinion on Each Major Federal Program**

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

**Responsibilities of Management for Compliance**

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

## **Auditor's Responsibilities for the Audit of Compliance**

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

## **Report on Internal Control Over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis.

*A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Under Louisiana Revised Statute 24:513, this report is distributed by the Louisiana Legislative Auditor as a public document.

A handwritten signature in cursive script that reads "LaForte".

A Professional Accounting Corporation

Covington, LA  
September 28, 2022

**EASTER SEALS LOUISIANA, INC.**  
**Schedule of Expenditures of Federal Awards**  
**For the Year Ended June 30, 2022**

Federal Grantor/ Pass-Through Entity/ Program Title	Assistance Listing Number	Pass-Through Award Number	Federal Expenditures
<b>United States Department of Housing and Urban Development</b>			
Direct			
Continuum of Care - Pathways	14.267	N/A	\$ 243,678
Continuum of Care - ICE	14.267	N/A	<u>317,006</u>
<b>Total Continuum of Care</b>			<u>560,684</u>
Emergency Solutions - Unity	14.231	N/A	157,039
Emergency Solutions - Monroe	14.231	N/A	108,010
Emergency Solutions - Shreveport	14.231	N/A	111,478
Emergency Solutions - Baton Rouge	14.231	N/A	<u>134,575</u>
<b>Total Emergency Solutions</b>			<u>511,102</u>
<b>Total United States Department of Housing and Urban Development</b>			<u>1,071,786</u>
<b>United States Department of Education</b>			
Passed through the Louisiana Department of Health and Hospitals			
Special Education - Grants for Infants and Families with Disabilities	84.181	2000122759	572,329
	84.181	2000126731	463,445
	84.181	2000126711	<u>238,317</u>
<b>Total United States Department of Education</b>			<u>1,274,091</u>
<b>United States Department of Health and Human Services</b>			
Direct			
Block Grants for Community Mental Health Services	93.958	N/A	168,504
Projects for Assistance in Transition from Homelessness	93.150	N/A	<u>38,357</u>
<b>Total United States Department of Health and Human Services</b>			<u>206,861</u>
<b>Total Expenditures of Federal Awards</b>			<u>\$ 2,552,738</u>

See independent auditor's report and notes to schedule of expenditures of federal awards.

**EASTER SEALS LOUISIANA, INC.**  
**Notes to Schedule of Expenditures of Federal Awards**  
**For the Year Ended June 30, 2022**

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**Note 1. Summary of Significant Accounting Policies**

**Basis of Presentation**

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Easter Seals Louisiana, Inc. (the Organization) and is prepared in accordance with the accrual method of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance).

**Payments to Subrecipients**

There were no payments to subrecipients for the year ended June 30, 2022.

**Note 2. De Minimis Cost Rate**

The Organization uses the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.



**EASTER SEALS LOUISIANA, INC.**  
**Schedule of Findings and Questioned Costs**  
**For the Year Ended June 30, 2022**

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**Section I. SUMMARY OF AUDITOR'S RESULTS**

**Financial Statements**

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified? No
- Significant deficiency(ies) identified? None Reported

Noncompliance material to financial statements noted? No

**Federal Awards**

Internal control over major programs:

- Material weakness(es) identified? No
- Significant deficiency(ies) identified? None Reported

Type of auditor's report issued on compliance for major programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? No

Identification of major programs:

**Assistance Listing**

<u>Number</u>	<u>Name of Federal Program</u>
84.181	Special Education - Grants for Infants and Families With Disabilities

Dollar threshold used to determine Type A Programs: \$750,000

Auditee qualified as low-risk auditee? Yes

**Section II. FINANCIAL STATEMENT FINDINGS**

None.

**Section III. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARDS**

None.

**EASTER SEALS LOUISIANA, INC.**  
**Summary Schedule of Prior Audit Findings**  
**For the Year Ended June 30, 2022**

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None.

## **AGREED-UPON PROCEDURES REPORT**

Easterseals Louisiana, Inc.

Independent Accountant's Report  
On Applying Agreed-Upon Procedures

**For the Period July 1, 2021 – June 30, 2022**

To the Board of Directors  
Easterseals Louisiana, Inc. and the Louisiana Legislative Auditor:

We have performed the procedures enumerated below on the control and compliance (C/C) areas identified in the Louisiana Legislative Auditor's (LLA) Statewide Agreed-Upon Procedures (SAUP) for the fiscal period July 1, 2021 through June 30, 2022. Easterseals Louisiana, Inc. (the Organization) management is responsible for those C/C areas identified in the SAUPs.

The Organization has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of the engagement, which is to perform specified procedures on the C/C areas identified in the LLA's SAUPs for the fiscal period July 1, 2021 through June 30, 2022. Additionally, the LLA has agreed to and acknowledged that the procedures performed are appropriate for its purposes. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

The procedures and associated findings are as follows:

### ***Written Policies and Procedures***

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1. Obtain and inspect the entity's written policies and procedures and observe that they address each of the following categories and subcategories if applicable to public funds and the entity's operations:
  - a) **Budgeting**, including preparing, adopting, monitoring, and amending the budget.
  - b) **Purchasing**, including (1) how purchases are initiated; (2) how vendors are added to the vendor list; (3) the preparation and approval process of purchase requisitions and purchase orders; (4) controls to ensure compliance with the Public Bid Law; and (5) documentation required to be maintained for all bids and price quotes.

- c) **Disbursements**, including processing, reviewing, and approving.
- d) **Receipts/Collections**, including receiving, recording, and preparing deposits. Also, policies and procedures should include management's actions to determine the completeness of all collections for each type of revenue or agency fund additions (e.g., periodic confirmation with outside parties, reconciliation to utility billing after cutoff procedures, reconciliation of traffic ticket number sequences, agency fund forfeiture monies confirmation).
- e) **Payroll/Personnel**, including (1) payroll processing, (2) reviewing and approving time and attendance records, including leave and overtime worked, and (3) approval process for employee(s) rate of pay or approval and maintenance of pay rate schedules.
- f) **Contracting**, including (1) types of services requiring written contracts, (2) standard terms and conditions, (3) legal review, (4) approval process, and (5) monitoring process.
- g) **Credit Cards (and debit cards, fuel cards, P-Cards, if applicable)**, including (1) how cards are to be controlled, (2) allowable business uses, (3) documentation requirements, (4) required approvers of statements, and (5) monitoring card usage (e.g., determining the reasonableness of fuel card purchases).
- h) **Travel and Expense Reimbursement**, including (1) allowable expenses, (2) dollar thresholds by category of expense, (3) documentation requirements, and (4) required approvers.
- i) **Ethics**, including (1) the prohibitions as defined in Louisiana Revised Statute (R.S.) 42:1111-1121, (2) actions to be taken if an ethics violation takes place, (3) system to monitor possible ethics violations, and (4) a requirement that documentation is maintained to demonstrate that all employees and officials were notified of any changes to the entity's ethics policy.
- j) **Debt Service**, including (1) debt issuance approval, (2) continuing disclosure/EMMA reporting requirements, (3) debt reserve requirements, and (4) debt service requirements.
- k) **Information Technology Disaster Recovery/Business Continuity**, including (1) identification of critical data and frequency of data backups, (2) storage of backups in a separate physical location isolated from the network, (3) periodic testing/verification that backups can be restored, (4) use of antivirus software on all systems, (5) timely application of all available system and software patches/updates, and (6) identification of personnel, processes, and tools needed to recover operations after a critical event.
- l) **Sexual Harassment**, including R.S. 42:342-344 requirements for (1) agency responsibilities and prohibitions, (2) annual employee training, and (3) annual reporting.

**Results:** The Organization's policies address all of the functions listed, with the following exceptions: Purchasing policy does not address b(2) how vendors are added to the vendor list and b(3) the preparation and approval process of purchase requisitions and purchase orders. Contract policy does not address f(1) types of services requiring written contracts, f(2) standard terms and conditions, f(3) legal review and f(5) monitoring process.

Debt service policy testing, ethics policy testing, and sexual harassment policy testing are not applicable to the Organization.

### ***Board or Finance Committee***

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2. Obtain and inspect the board/finance committee minutes for the fiscal period, as well as the board's enabling legislation, charter, bylaws, or equivalent document in effect during the fiscal period, and:
  - a) Observe that the board/finance committee met with a quorum at least monthly, or on a frequency in accordance with the board's enabling legislation, charter, bylaws, or other equivalent document.
  - b) For those entities reporting on the governmental accounting model, observe that the minutes referenced or included monthly budget-to-actual comparisons on the general fund, quarterly budget-to-actual, at a minimum, on proprietary funds, and semi-annual budget-to-actual, at a minimum, on all special revenue funds. *Alternately, for those entities reporting on the nonprofit accounting model, observe that the minutes referenced or included financial activity relating to public funds if those public funds comprised more than 10% of the entity's collections during the fiscal period.*
  - c) For governmental entities, obtain the prior year audit report and observe the unassigned fund balance in the general fund. If the general fund had a negative ending unassigned fund balance in the prior year audit report, observe that the minutes for at least one meeting during the fiscal period referenced or included a formal plan to eliminate the negative unassigned fund balance in the general fund.

**Results:** No exceptions were noted as a result of performing these procedures.

### ***Bank Reconciliations***

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3. Obtain a listing of entity bank accounts for the fiscal period from management and management's representation that the listing is complete. Ask management to identify the entity's main operating account. Select the entity's main operating account and randomly select 4 additional accounts (or all accounts if less than 5). Randomly select one month from the fiscal period, obtain and inspect the corresponding bank statement and reconciliation for each selected account, and observe that:
  - a) Bank reconciliations include evidence that they were prepared within 2 months of the related statement closing date (e.g., initialed and dated or electronically logged);
  - b) Bank reconciliations include evidence that a member of management/board member who does not handle cash, post ledgers, or issue checks has reviewed each bank reconciliation (e.g., initialed and dated, electronically logged); and
  - c) Management has documentation reflecting that it has researched reconciling items that have been outstanding for more than 12 months from the statement closing date, if applicable.

**Results:** No exceptions were noted as a result of performing these procedures.

### ***Collections (excluding electronic funds transfers )***

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4. Obtain a listing of deposit sites for the fiscal period where deposits for cash/checks/money orders (cash) are prepared and management's representation that the listing is complete. Randomly select 5 deposit sites (or all deposit sites if less than 5).
5. For each deposit site selected, obtain a listing of collection locations and management's representation that the listing is complete. Randomly select one collection location for each deposit site (i.e., 5 collection locations for 5 deposit sites), obtain and inspect written policies and procedures relating to employee job duties (if no written policies or procedures, inquire of employees about their job duties) at each collection location, and observe that job duties are properly segregated at each collection location such that:
  - a) Employees that are responsible for cash collections do not share cash drawers/registers.
  - b) Each employee responsible for collecting cash is not responsible for preparing/making bank deposits, unless another employee/official is responsible for reconciling collection documentation (e.g., pre-numbered receipts) to the deposit.
  - c) Each employee responsible for collecting cash is not responsible for posting collection entries to the general ledger or subsidiary ledgers, unless another employee/official is responsible for reconciling ledger postings to each other and to the deposit.
  - d) The employee(s) responsible for reconciling cash collections to the general ledger and/or subsidiary ledgers, by revenue source and/or agency fund additions, are not responsible for collecting cash, unless another employee/official verifies the reconciliation.
6. Obtain from management a copy of the bond or insurance policy for theft covering all employees who have access to cash. Observe that the bond or insurance policy for theft was enforced during the fiscal period.
7. Randomly select two deposit dates for each of the 5 bank accounts selected for procedure #3 under "Bank Reconciliations" above (select the next deposit date chronologically if no deposits were made on the dates randomly selected and randomly select a deposit if multiple deposits are made on the same day). *Alternately, the practitioner may use a source document other than bank statements when selecting the deposit dates for testing, such as a cash collection log, daily revenue report, receipt book, etc.* Obtain supporting documentation for each of the 10 deposits and:
  - a) Observe that receipts are sequentially pre-numbered.
  - b) Trace sequentially pre-numbered receipts, system reports, and other related collection documentation to the deposit slip.
  - c) Trace the deposit slip total to the actual deposit per the bank statement.
  - d) Observe that the deposit was made within one business day of receipt at the collection location (within one week if the depository is more than 10 miles from the collection location or the deposit is less than \$100 and the cash is stored securely in a locked safe or drawer).
  - e) Trace the actual deposit per the bank statement to the general ledger.

**Results:** No exceptions were noted as a result of performing these procedures. Sequential pre-numbered receipts are not applicable to the Organization, therefore, procedure 7(a) could not be performed.

***Non-Payroll Disbursements (excluding card purchases/payments, travel reimbursements, and petty cash purchases)***

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8. Obtain a listing of locations that process payments for the fiscal period and management's representation that the listing is complete. Randomly select 5 locations (or all locations if less than 5).
9. For each location selected under #8 above, obtain a listing of those employees involved with non-payroll purchasing and payment functions. Obtain written policies and procedures relating to employee job duties (if the agency has no written policies and procedures, inquire of employees about their job duties), and observe that job duties are properly segregated such that:
  - a) At least two employees are involved in initiating a purchase request, approving a purchase, and placing an order/making the purchase.
  - b) At least two employees are involved in processing and approving payments to vendors.
  - c) The employee responsible for processing payments is prohibited from adding/modifying vendor files, unless another employee is responsible for periodically reviewing changes to vendor files.
  - d) Either the employee/official responsible for signing checks mails the payment or gives the signed checks to an employee to mail who is not responsible for processing payments.

[Note: Exceptions to controls that constrain the legal authority of certain public officials (e.g., mayor of a Lawrason Act municipality) should not be reported.]
10. For each location selected under #8 above, obtain the entity's non-payroll disbursement transaction population (excluding cards and travel reimbursements) and obtain management's representation that the population is complete. Randomly select 5 disbursements for each location, obtain supporting documentation for each transaction, and:
  - a) Observe that the disbursement matched the related original itemized invoice and that supporting documentation indicates that deliverables included on the invoice were received by the entity.
  - b) Observe that the disbursement documentation included evidence (e.g., initial/date, electronic logging) of segregation of duties tested under #9, as applicable.

**Results:** No exceptions were noted as a result of performing these procedures.

***Credit Cards/Debit Cards/Fuel Cards/P-Cards***

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11. Obtain from management a listing of all active credit cards, bank debit cards, fuel cards, and P-cards (cards) for the fiscal period, including the card numbers and the names of the persons who maintained possession of the cards. Obtain management's representation that the listing is complete.

12. Using the listing prepared by management, randomly select 5 cards (or all cards if less than 5) that were used during the fiscal period. Randomly select one monthly statement or combined statement for each card (for a debit card, randomly select one monthly bank statement), obtain supporting documentation, and:
  - a) Observe that there is evidence that the monthly statement or combined statement and supporting documentation (e.g., original receipts for credit/debit card purchases, exception reports for excessive fuel card usage) were reviewed and approved, in writing (or electronically approved), by someone other than the authorized card holder.  
  
[Note: Requiring such approval may constrain the legal authority of certain public officials (e.g., mayor of a Lawrason Act municipality); these instances should not be reported.]
  - b) Observe that finance charges and late fees were not assessed on the selected statements.
  
13. Using the monthly statements or combined statements selected under #12 above, excluding fuel cards, randomly select 10 transactions (or all transactions if less than 10) from each statement, and obtain supporting documentation for the transactions (i.e., each card should have 10 transactions subject to testing). For each transaction, observe that it is supported by (1) an original itemized receipt that identifies precisely what was purchased, (2) written documentation of the business/public purpose, and (3) documentation of the individuals participating in meals (for meal charges only). For missing receipts, the practitioner should describe the nature of the transaction and note whether management had a compensating control to address missing receipts, such as a “missing receipt statement” that is subject to increased scrutiny.

**Results:** For the monthly statements and twenty-six (26) random transactions selected, LaPorte noted seven (7) transactions which did not include 13(3) documentation of the individuals participating in meals.

#### ***Travel and Travel-Related Expense Reimbursements (excluding card transactions)***

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14. Obtain from management a listing of all travel and travel-related expense reimbursements during the fiscal period and management’s representation that the listing or general ledger is complete. Randomly select 5 reimbursements, obtain the related expense reimbursement forms/prepaid expense documentation of each selected reimbursement, as well as the supporting documentation. For each of the 5 reimbursements selected:
  - a) If reimbursed using a per diem, observe that the approved reimbursement rate is no more than those rates established either by the State of Louisiana or the U.S. General Services Administration ([www.gsa.gov](http://www.gsa.gov)).
  - b) If reimbursed using actual costs, observe that the reimbursement is supported by an original itemized receipt that identifies precisely what was purchased.
  - c) Observe that each reimbursement is supported by documentation of the business/public purpose (for meal charges, observe that the documentation includes the names of those individuals participating) and other documentation required by written policy (procedure #1h).



- d) Observe that each reimbursement was reviewed and approved, in writing, by someone other than the person receiving reimbursement.

**Results:** No exceptions were noted as a result of performing these procedures.

### ***Contracts***

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15. Obtain from management a listing of all agreements/contracts for professional services, materials and supplies, leases, and construction activities that were initiated or renewed during the fiscal period. *Alternately, the practitioner may use an equivalent selection source, such as an active vendor list.* Obtain management's representation that the listing is complete. Randomly select 5 contracts (or all contracts if less than 5) from the listing, excluding the practitioner's contract, and:
  - a) Observe that the contract was bid in accordance with the Louisiana Public Bid Law (e.g., solicited quotes or bids, advertised), if required by law.
  - b) Observe that the contract was approved by the governing body/board, if required by policy or law (e.g., Lawrason Act, Home Rule Charter).
  - c) If the contract was amended (e.g., change order), observe that the original contract terms provided for such an amendment and that amendments were made in compliance with the contract terms (e.g., if approval is required for any amendment, was approval documented).
  - d) Randomly select one payment from the fiscal period for each of the 5 contracts, obtain the supporting invoice, agree the invoice to the contract terms, and observe that the invoice and related payment agreed to the terms and conditions of the contract.

**Results:** The Organization's contract policy does not address f(1) types of services requiring written contracts, f(2) standard terms and conditions, f(3) legal review and f(5) monitoring process. therefore, procedure 15(b) could not be performed. No other exceptions were noted as a result of performing these procedures.

### ***Payroll and Personnel***

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16. Obtain a listing of employees and officials employed during the fiscal period and management's representation that the listing is complete. Randomly select 5 employees or officials, obtain related paid salaries and personnel files, and agree paid salaries to authorized salaries/pay rates in the personnel files.
17. Randomly select one pay period during the fiscal period. For the 5 employees or officials selected under #16 above, obtain attendance records and leave documentation for the pay period, and:
  - a) Observe that all selected employees or officials documented their daily attendance and leave (e.g., vacation, sick, compensatory). (Note: Generally, officials are not eligible to earn leave and do not document their attendance and leave. However, if the official is earning leave according to a policy and/or contract, the official should document his/her daily attendance and leave.)

- b) Observe that supervisors approved the attendance and leave of the selected employees or officials.
  - c) Observe that any leave accrued or taken during the pay period is reflected in the entity's cumulative leave records.
  - d) Observe that the rate paid to the employees or officials agree to the authorized salary/pay rate found within the personnel file.
18. Obtain a listing of those employees or officials that received termination payments during the fiscal period and management's representation that the list is complete. Randomly select 2 employees or officials, obtain related documentation of the hours and pay rates used in management's termination payment calculations and the entity's policy on termination payments. Agree the hours to the employee or officials' cumulative leave records, agree the pay rates to the employee or officials' authorized pay rates in the employee or officials' personnel files, and agree the termination payment to entity policy.
19. Obtain management's representation that employer and employee portions of third-party payroll related amounts (e.g., payroll taxes, retirement contributions, health insurance premiums, garnishments, workers' compensation premiums, etc.) have been paid, and any associated forms have been filed, by required deadlines.

**Results:** No exceptions were noted as a result of performing these procedures.

### ***Ethics***

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20. Using the 5 randomly selected employees/officials from procedure #16 under "Payroll and Personnel" above, obtain ethics documentation from management, and:
- a) Observe that the documentation demonstrates each employee/official completed one hour of ethics training during the fiscal period.
  - b) Observe that the entity maintains documentation which demonstrates each employee and official were notified of any changes to the entity's ethics policy during the fiscal period, as applicable.

**Results:** Ethics procedure testing is not applicable to the Organization.

### ***Debt Service***

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21. Obtain a listing of bonds/notes and other debt instruments issued during the fiscal period and management's representation that the listing is complete. Select all debt instruments on the listing, obtain supporting documentation, and observe that State Bond Commission approval was obtained for each debt instrument issued.
22. Obtain a listing of bonds/notes outstanding at the end of the fiscal period and management's representation that the listing is complete. Randomly select one bond/note, inspect debt covenants, obtain supporting documentation for the reserve balance and payments, and agree actual reserve balances and payments to those required by debt covenants (including contingency funds, short-lived asset funds, or other funds required by the debt covenants).

**Results:** Debt service procedure testing is not applicable to the Organization.

### ***Fraud Notice***

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23. Obtain a listing of misappropriations of public funds and assets during the fiscal period and management's representation that the listing is complete. Select all misappropriations on the listing, obtain supporting documentation, and observe that the entity reported the misappropriation(s) to the legislative auditor and the district attorney of the parish in which the entity is domiciled.
24. Observe that the entity has posted on its premises and website the notice required by R.S. 24:523.1 concerning the reporting of misappropriation, fraud, waste, or abuse of public funds.

**Results:** No exceptions were noted as a result of performing these procedures.

### ***Information Technology Disaster Recovery/Business Continuity***

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25. Perform the following procedures, verbally discuss the results with management, and report: "We performed the procedure and discussed the results with management."
  - a) Obtain and inspect the entity's most recent documentation that it has backed up its critical data (if no written documentation, inquire of personnel responsible for backing up critical data) and observe that such backup occurred within the past week. If backups are stored on a physical medium (e.g., tapes, CDs), observe evidence that backups are encrypted before being transported.
  - b) Obtain and inspect the entity's most recent documentation that it has tested/verified that its backups can be restored (if no written documentation, inquire of personnel responsible for testing/verifying backup restoration) and observe evidence that the test/verification was successfully performed within the past 3 months.
  - c) Obtain a listing of the entity's computers currently in use and their related locations, and management's representation that the listing is complete. Randomly select 5 computers and observe while management demonstrates that the selected computers have current and active antivirus software and that the operating system and accounting system software in use are currently supported by the vendor.

**Results:** We performed the procedure and discussed the results with management.

### ***Sexual Harassment***

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26. Using the 5 randomly selected employees/officials from procedure #16 under "Payroll and Personnel" above, obtain sexual harassment training documentation from management, and observe that the documentation demonstrates each employee/official completed at least one hour of sexual harassment training during the calendar year.
27. Observe that the entity has posted its sexual harassment policy and complaint procedure on its website (or in a conspicuous location on the entity's premises if the entity does not have a website).

28. Obtain the entity's annual sexual harassment report for the current fiscal period, observe that the report was dated on or before February 1<sup>st</sup>, and observe that it includes the applicable requirements of R.S. 42:344:

- a) Number and percentage of public servants in the agency who have completed the training requirements;
- b) Number of sexual harassment complaints received by the agency;
- c) Number of complaints which resulted in a finding that sexual harassment occurred;
- d) Number of complaints in which the finding of sexual harassment resulted in discipline or corrective action; and
- e) Amount of time it took to resolve each complaint.

**Results:** Sexual harassment procedure testing is not applicable to the Organization.

We were engaged by the Organization to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the American Institute of Certified Public Accountants and applicable standards of *Government Auditing Standards*. We were not engaged to and did not conduct an examination or review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on those C/C areas identified in the SAUPs. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely to describe the scope of testing performed on those C/C areas identified in the SAUPs, and the result of that testing, and not to provide an opinion on control or compliance. Accordingly, this report is not suitable for any other purpose. Under Louisiana Revised Statute 24:513, this report is distributed by the LLA as a public document.



A Professional Accounting Corporation

Covington, LA  
December 21, 2022