

FINANCIAL STATEMENTS

MCNEESE STATE UNIVERSITY FOUNDATION
(A Non-Profit Corporation)

Years Ended June 30, 2020 and 2019
With Independent Auditors' Report



MCNEESE
FOUNDATION

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INDEPENDENT AUDITORS' REPORT

Board of Directors
McNeese State University Foundation
Lake Charles, Louisiana

We have audited the accompanying financial statements of the McNeese State University Foundation (a non-profit corporation), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the McNeese State University Foundation as of June 30, 2020 and 2019, and the changes in its net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 34 through 35 is presented for additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 10, 2021, on our consideration of McNeese State University Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering McNeese State University Foundation's internal control over financial reporting and compliance.



February 10, 2021
Lake Charles, LA

MCNEESE STATE UNIVERSITY FOUNDATION

STATEMENTS OF FINANCIAL POSITION

June 30, 2020 and 2019

	2020	2019
<u>ASSETS</u>		
Current Assets		
Cash and cash equivalents	\$ 13,523,661	\$ 8,525,144
Unconditional promises to give	1,169,768	355,175
State matching receivable	20,000	200,000
Total current assets	14,713,429	9,080,319
Noncurrent Assets		
Investments	57,845,748	53,280,286
Property held for resale	2,282,481	2,282,481
Unconditional promises to give	171,143	347,000
Restricted assets:		
Cash and cash equivalents	1,213,219	661,285
Investments	18,573,709	20,379,497
Donated property	1,081,675	1,081,675
Total noncurrent assets	81,167,975	78,032,224
Total assets	\$ 95,881,404	\$ 87,112,543
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 124,990	\$ 266,921
Total current liabilities	124,990	266,921
Noncurrent liabilities		
Funds held in custody	7,934,771	8,616,313
Total liabilities	8,059,761	8,883,234
Net Assets		
Without donor restrictions	10,313,545	11,884,894
With donor restrictions	77,508,098	66,344,415
Total net assets	87,821,643	78,229,309
Total liabilities and net assets	\$ 95,881,404	\$ 87,112,543

The accompanying notes are an integral part of these statements.

MCNEESE STATE UNIVERSITY FOUNDATION

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

	Year Ended June 30, 2020		
	Without Donor Restriction	With Donor Restriction	Total
Revenue and Support			
Contributions, net of write offs of			
\$8,161 for 2020	\$ -	\$ 17,262,234	\$ 17,262,234
Contributions in kind	-	543,702	543,702
Investment income, net of fees of			
\$453,951 for 2020	110,194	86,845	197,039
Rent	34,076	-	34,076
Donated in kind gift	-	51,475	51,475
Realized loss on sales of property held for resale	-	-	-
Transfer to endowment	(190,000)	190,000	-
Other	13,220	-	13,220
Net assets released from restrictions:			
Satisfaction of program expenses	6,970,573	(6,970,573)	-
	6,938,063	11,163,683	18,101,746
Expenses			
Grants paid to benefit McNeese State University for:			
Projects specified by donors	5,005,430	-	5,005,430
Dedicated scholarships	1,298,206	-	1,298,206
Professorship and endowed scholars	1,095,600	-	1,095,600
Named honor awards	7,500	-	7,500
Excellence awards	50,000	-	50,000
Endowed scholars/research awards	8,890	-	8,890
In-kind distributions	53,050	-	53,050
In-kind salaries and benefits	534,966	-	534,966
Development and fund raising	78,016	-	78,016
Supporting services	377,754	-	377,754
	8,509,412	-	8,509,412
Change in net assets	(1,571,349)	11,163,683	9,592,334
Net assets at beginning of period	11,884,894	66,344,415	78,229,309
Net assets at end of period	\$ 10,313,545	\$ 77,508,098	\$ 87,821,643

The accompanying notes are an integral part of these statements.

MCNEESE STATE UNIVERSITY FOUNDATION

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS - (Continued)

	Year Ended June 30, 2019		
	Without Donor Restriction	With Donor Restriction	Total
Revenue and Support			
Contributions, net of write offs of			
\$4,675 for 2019	\$ -	\$ 6,063,469	\$ 6,063,469
Contributions in kind	-	538,390	538,390
Investment income, net of fees of			
\$398,968 for 2019	155,208	5,041,563	5,196,771
Rent	37,310	-	37,310
Donated in kind gift	-	461,822	461,822
Realized loss on sales of property held for resale	-	(28,633)	(28,633)
Transfer to endowment	(325,000)	325,000	-
Other	22,399	-	22,399
Net assets released from restrictions:			
Satisfaction of program expenses	9,101,536	(9,101,536)	-
	8,991,453	3,300,075	12,291,528
Expenses			
Grants paid to benefit McNeese State University for:			
Projects specified by donors	4,343,926	-	4,343,926
Dedicated scholarships	1,109,891	-	1,109,891
Professorship and endowed scholars	625,000	-	625,000
Named honor awards	7,500	-	7,500
Excellence awards	50,000	-	50,000
Endowed scholars/research awards	26,819	-	26,819
In-kind distributions	76,860	-	76,860
In-kind salaries and benefits	523,351	-	523,351
Development and fund raising	109,288	-	109,288
Supporting services	339,154	-	339,154
	7,211,789	-	7,211,789
Change in net assets	1,779,664	3,300,075	5,079,739
Net assets at beginning of period	10,105,230	63,044,340	73,149,570
Net assets at end of period	\$ 11,884,894	\$ 66,344,415	\$ 78,229,309

The accompanying notes are an integral part of these statements.

MCNEESE STATE UNIVERSITY FOUNDATION

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2020 and 2019

	2020	2019
Cash flow from operating activities		
Change in net assets	\$ 9,592,334	\$ 5,079,739
Adjustments to reconcile changes in net position to net cash provided (used) by operating activities:		
Net realized loss on sales of property held for resale	-	28,633
Net unrealized losses in fair value of investments	3,500,663	1,432,976
Net realized gains on sales of investments	(1,276,418)	(5,149,654)
Contributions restricted for investment in endowment	(3,820,111)	(1,519,427)
Bad debt written off	8,161	4,675
Donated property	-	(400,000)
Change in assets and liabilities:		
Decrease (increase) in assets:		
Unconditional promises to give	(646,897)	(575,775)
State matching receivable	200,000	240,000
Increase (decrease) in liabilities:		
Accounts payable and accrued liabilities	(141,931)	(698,257)
Funds held in custody	(471,402)	(90,499)
Net cash provided (used) by operating activities	6,944,399	(1,647,589)
Cash flow from investing activities		
Purchases of investments	(45,855,621)	(42,123,737)
Proceeds from sales of investments	40,641,562	41,859,225
Proceeds from property held for sale	-	417,267
Net cash (used) provided by investing activities	(5,214,059)	152,755
Cash flow from financing activities		
Contributions restricted for investment in endowments	3,820,111	1,519,427
Net cash provided by financing activities	3,820,111	1,519,427
Net change in cash, cash equivalents and restricted cash	5,550,451	24,593
Cash at beginning of period	9,186,429	9,161,836
Cash at end of period	\$ 14,736,880	\$ 9,186,429

The accompanying notes are an integral part of these statements.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Organization and purpose

The McNeese State University Foundation (the Foundation) is a not-for-profit organization which was formed to promote the educational and cultural welfare of McNeese State University by accepting gifts for the purpose of providing scholarships for students, professorships for educational research, or such other designated projects for the benefit of the University. The principal sources of support are from alumni of McNeese State University as well as businesses and individuals located in southwest Louisiana.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities. The FASB has established the Accounting Standards Codification ("ASC") as the source of authoritative accounting principles to be applied in the preparation of financial statements in accordance with GAAP. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for general use and not subject to donor restrictions.

Net Assets With Donor Restrictions – Net assets that are contributions and endowment investment earnings subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature that may or will be met, either by actions of the Foundation and/or the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. As of June 30, 2020 and 2019, the Foundation's net assets with donor restrictions are restricted for funding chairs and professorships, scholarships and fellowships, academic support and development, research support and institutional support programs specified by the donors.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

The Foundation reports gifts of land, buildings, equipment, and other assets as revenues without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as revenue with donor restrictions. The Foundation reports expirations of donors' restrictions when the donated or acquired long-lived assets are placed in service.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES – (Continued)

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Cash and Cash Equivalents

For accounting and reporting purposes, cash and cash equivalents includes cash on hand, cash in bank, and all highly liquid investments with original maturities of three months or less.

Cash and Cash Equivalents - Restricted

Certain cash and cash equivalents are restricted as to use based on donor stipulations or contractual conditions. At June 30, 2020 and 2019, such restricted amounts were \$1,213,219 and \$661,285, respectively.

Unconditional Promises To Give

Unconditional promises to give are recognized as revenue in the period received. Promises to give are recorded at their realizable value if they are expected to be collected in one year and at their fair value if they are expected to be collected in more than one year. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. An allowance for doubtful accounts has been established based on management's assessment of collectability.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the statements of financial position. Income or loss on investments, including realized and unrealized gains and losses on investments, interest and dividends, are allocated ratably to the participating funds. Investment gains on restricted net assets are classified consistent with the related investment income unless specific donor or legal restrictions dictate otherwise.

Realized gains and losses, and declines in value judged to be other than temporary, are included in net appreciation (depreciation) of investments. Realized gains and losses on the sales of securities are determined using the specific-identification method. A decline in the fair value of investments below cost that is deemed to be other than temporary results in a charge to change in net assets and the establishment of a new cost basis for the investment.

In accordance with Accounting Standards Update (ASU) No. 2015-07, Fair Value Measurement (Topic 820), the Foundation does not categorize, within the fair value hierarchy, all investments for which fair value is measured using the net asset value per share practical expedient.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES – (Continued)

Fair Values of Financial Instruments

The Foundation's financial instruments, excluding investments which are described in Note 5, include cash and cash equivalents and unconditional promises to give. The Foundation estimates that the fair values of all these financial instruments at June 30, 2020 and 2019 do not differ materially from the aggregate carrying values of these financial instruments recorded in the accompanying statements of financial position.

Contributions

Contributions received are recorded as support with or without donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is met), net assets with donor restrictions are reclassified to net assets without donor restrictions, as appropriate, and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions.

Donated Property

Donated property is reflected as a contribution in the accompanying statements at its estimated value at date of receipt. Donated properties are not used for Foundation operations.

Funds Held in Custody

The Foundation considers all state matching funds and unexpended income from these funds to be reported as Funds Held in Custody. All Funds Held in Custody are recorded at fair market value.

Restricted and Unrestricted Revenue

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions received are recorded as support with or without donor restrictions. All donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is met), net assets with donor restrictions are reclassified to net assets without donor restrictions, as appropriate, and reported in the statements of activities and changes in net assets as net assets released from restrictions.

Rental income from operating leases is recognized over the terms of the related leases. Recoveries from tenants for operating expenses are recognized as revenues in the period the corresponding costs are incurred.

Contributed Services and Benefits

In accordance with the implementation of FASB ASC 958-720-25-9, the Foundation recognizes contributed services at their fair value when the services have value to the Foundation, require specialized skills, are provided by individuals possessing those skills, and would have been purchased if not provided by the McNeese State University. See footnote 12 for further details.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES – (Continued)

Fundraising Expenses

All expenses associated with fundraising activities are expensed as incurred, including any expenses related to fundraising appeals in a subsequent year.

Income Taxes

The Foundation is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on related income pursuant to Section 501 (a) of the Internal Revenue Code. Accordingly, no provision for income taxes on related income has been included in the financial statements.

The Foundation applies the accounting guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions. The Foundation recognizes the effect of income tax positions only if the positions are more likely than not of being sustained. Recognized income tax positions are recorded at the largest amount that is greater than 50% likely of being realized. Changes in the recognition or measurement are reflected in the period in which the change in judgment occurs. The Foundation has evaluated its position regarding the accounting for uncertain income tax positions and does not believe that it has any material uncertain tax positions.

The Foundation's federal Return of Organization Exempt from Income Taxes (form 990) is subject to routine audits by tax authorities; however, there are currently no audits for any tax periods in progress. The Foundation believes it is no longer subject to income tax examinations for a period beyond three years from the filing of those returns.

Required Transfers

The Foundation has received various matching grants from the State of Louisiana under the Eminent Scholars Endowed Chairs and Endowed Professorships programs, which are only approved after certain levels of private funding have been raised. The Foundation must comply with certain policies, procedures, and regulation regarding the administration of these programs. One of the requirements of the Board of Regents for Higher Education's investment policy relates to increasing each program's endowment balance each year. Some transfers to permanently restricted net assets were made to comply with this policy.

Financial Instruments and Credit Risk

The Foundation manages deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Foundation has not experienced losses in any of these accounts.

Credit risk associated with promises to give is considered to be limited due to high historical collection. Unconditional promises to give and substantially all donations are derived from local donors in Southwest Louisiana.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES – (Continued)

Financial Instruments and Credit Risk – (Continued)

Investments which subject the Foundation to concentrations of credit risk consist primarily of investments in long-term corporate and governmental fixed income instruments; equity holdings of domestic and international corporations; mutual funds which invest in various marketable securities and various hedge funds. The hedge funds utilize a variety of financial instruments in their trading strategies, including equity and debt securities of both U.S. and foreign issuers, public and non-public, as well as a variety of derivative instruments. Investments are made by diversified investment managers whose performance is monitored by the Foundation and the investment committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Foundation and the investment committee believe that the investment policies and guidelines are prudent for the long-term welfare of the Foundation.

Advertising

Advertising costs are expensed as incurred. For the years ended June 30, 2020 and 2019, the Foundation expensed \$11,452 and \$8,622, respectively.

Reclassification

Certain reclassifications have been made on the June 30, 2019 financial statements and footnotes to conform to the June 30, 2020 presentation. Net position and change in net position are unchanged due to these reclassifications.

Date of Management's Review of Subsequent Events

Subsequent events were evaluated through the date of the independent auditors' report, which is the date the financial statements were available to be issued.

Recently Adopted Accounting Standards

In August, 2016, FASB issued Accounting standards Update (ASU) No. 2016-15, "*Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*" which adds or clarifies guidance on the classification of certain cash receipts and payments in the statement of cash flows. FASB also issued ASU 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*, which requires that a statement of cash flows explain the change during the period in total cash, cash equivalents, and amounts generally described as restricted cash of restricted cash equivalents. The Foundation has elected the nature of the distribution approach and adopted these provisions effective July 1, 2019 on a retrospective basis. The adoption of these ASU's did not have a material impact on the Foundation's cash flows.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES – (Continued)

Recently Adopted Accounting Standards – (Continued)

In June 2018 the FASB issued ASU 2018-08 "Not for Profit Entities (Topic 958) Clarifying the Scope of the Accounting Guidance for Contributions Received and Contributions Made". This update clarifies and improves the scope of the accounting guidance about whether a transfer of assets (or the reduction, settlement or cancellation of liabilities) is a contribution or an exchange transaction. The amendments also require that an entity determine whether a contribution is conditional that must be satisfied and whether a right of return exists. Consequently, it clarifies the timing of revenue recognition and the guidance which applies. The amendments in this update were effective for fiscal years beginning after December 15, 2018 for resource recipients and December 15, 2019 for resource providers. The amendments in this update should be applied on a modified prospective basis. As such the amendment should be applied to agreements that are not completed as of the effective date or entered into after the effective date. The Foundation adopted the amendments in this update during 2020. This amendment had no effect on the financial statements in 2020.

Recently Issued Accounting Standards

The Financial Accounting Standards Board (FASB) issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606) as amended by ASU 2015-14, Revenue from Contracts with Customers (Topic 606) - Deferral of the Effective Date". This ASU is a comprehensive new revenue recognition standard that will supersede nearly all existing revenue recognition guidance under U.S. GAAP. The core principle of this ASU is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. In order to achieve this, revenue streams are evaluated using a five-step process. This ASU was effective for non-public business entities for fiscal years beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019, however, on May 20, 2020, the FASB extended the required implementation period to fiscal years beginning after December 15, 2019.

In August 2018 the FASB issued ASU 2018-13 "Fair Value Measurement (Topic 820) Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement". This update which is effective for fiscal years beginning after December 15, 2019 removes, modifies and adds to fair value disclosure requirements.

In February 2016, the FASB issued ASU 2016-02, "Leases". This accounting standard requires lessees to recognize assets and liabilities related to lease arrangements longer than 12 months on the statement of financial position as well as additional disclosures. This ASU is effective for the Foundation for the annual period beginning after December 15, 2021.

The Foundation is currently assessing the impact of these pronouncements on its financial statements.

2. CASH AND CASH EQUIVALENTS

The Foundation maintains deposit accounts with large, multi-state financial institutions. The balances at each of these financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The Foundation has not experienced any losses in such accounts. As of June 30, 2020, the uninsured balance was \$1,706,725. The Foundation also has money-market holdings as part of its managed investment accounts in the amounts of \$4,984,352 and \$2,328,550 at June 30, 2020 and 2019, respectively, which are not secured.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

2. CASH AND CASH EQUIVALENTS – (Continued)

Deposits with Louisiana Asset Management Pool (“LAMP”) totaled \$9,298,292 and \$6,588,198 at June 30, 2020 and 2019, respectively. Such deposits are secured by an interest in the underlying investment pool, consisting of U.S. Treasury and agency securities held by LAMP.

LAMP is administered by LAMP, Inc., a non-profit corporation organized under the laws of the State of Louisiana. Only local government entities having contracted to participate in LAMP have an investment interest in its pool of assets. The primary objective of LAMP is to provide a safe environment for the placement of public funds in short-term, high quality investments. The LAMP portfolio includes only securities and other obligations in which local governments in Louisiana are authorized to invest in accordance with LSA – R.S. 33:2955.

Effective August 1, 2001, LAMP’s investment guidelines were amended to permit the investment in government-only money markets funds. In its 2001 Regular Session, the Louisiana Legislature (Senate Bill No. 512, Act 701) enacted LSA – R.S.33:2955(A)(1)(h) which allows all municipalities, parishes, school boards, and any other political subdivisions of the State to invest in “investment grade (A-1 or P-1) commercial paper of domestic United States corporations.”

Effective October 1, 2001, LAMP’s Investment Guidelines were amended to allow the limited investment in A-1 or A-1+ commercial paper.

The dollar weighted average portfolio maturity of LAMP assets is restricted to not more than 90 days, and consists of no securities with a maturity in excess of 397 days. LAMP is designed to be highly liquid to give its participants immediate access to their account balances. The investments in LAMP are stated at fair value based on quoted market rates. The fair value is determined on a weekly basis by LAMP and the value of the position in the external investment pool is the same as the value of the pool shares.

LAMP, Inc. is subject to the regulatory oversight of the state treasurer and a board of directors. LAMP is not registered with the SEC as an investment company.

3. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give consist of the following:

	<u>2020</u>	<u>2019</u>
Restricted to departmental and scholarship funds	<u>\$ 1,340,911</u>	<u>\$ 702,175</u>

Management considers unconditional promises to give to be fully collectible as of June 30, 2020, therefore, no allowance for doubtful accounts is considered necessary. At such time as management determines an amount to be uncollectible, it is written off. In the last two years, the Foundation has had some isolated incidences of a few donors declaring that they will not fund the remainder of their pledges to the Foundation. Unconditional promises to give in the amount of \$8,161 and \$4,675, as June 30, 2020 and 2019, respectively, were deemed uncollectible and written off.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

3. UNCONDITIONAL PROMISES TO GIVE – (Continued)

The total amount of unconditional promises to give at June 30, 2020 and 2019 is expected to be collected as follows:

	<u>2020</u>	<u>2019</u>
Less than one year	\$ 1,169,768	\$ 355,175
One to five years	<u>171,143</u>	<u>347,000</u>
Total unconditional promises to give	<u>\$ 1,340,911</u>	<u>\$ 702,175</u>

Certain donors have stipulated in their wills to make donations to the Foundation upon death. The total amount of such conditional promises to give is \$4,451,161 and \$4,509,021 at June 30, 2020 and 2019, respectively. As the donors have placed a condition on the donation, these amounts have not been recorded in the financial statements.

4. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Foundation regularly monitors the availability of resources required to meet its operating needs and other contractual commitments, while investing available funds in accordance with the Foundation's investment policy. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Foundation considers all expenditures related to its regular, recurring, and ongoing program service activities as well as the conduct of services undertaken to support those activities to be general expenditures. The Foundation anticipates revenues to be sufficient to meet its general expenditure needs.

The Foundation does not consider assets including principal of investments and donated property to be available for general expenditure. Principal balances on investments are restricted by donor intent. Donated property cannot be liquidated due to donor intent. As of June 30, 2019, the following schedule identifies financial assets that could be made readily available within one year of the statement of financial position date to meet general expenditures:

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

4. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS – (Continued)

Financial assets at year end:	
Cash and cash equivalents	\$ 14,736,880
Unconditional promises to give	1,340,911
State matching receivable	20,000
Investments	76,419,457
Donated property	1,081,675
Property held for resale	<u>2,282,481</u>
Total financial assets	95,881,404
Less, those unavailable for general expenditures	
within one year due to:	
Unconditional promises to give	(171,143)
Principal of investments	(50,260,746)
Donated property	(1,081,675)
Subject to appropriation and satisfaction of donor restrictions	<u>(25,994,534)</u>
Financial assets not available to be used within one year	(77,508,098)
Amounts unavailable to management without Board's approval:	
Board designated for continued university support and quasi-endowments and scholarships	<u>(4,170,853)</u>
Total amount unavailable to management without board approval	<u>(4,170,853)</u>
Total financial assets available to meet cash needs for general expenditures within one year	<u><u>\$ 14,202,453</u></u>

As part of its liquidity management, the Foundation has a policy to structure its financial assets to be made available as general expenditures, liabilities, and other obligations become due. This structure provides for monthly meetings between management to review balances of cash, cash equivalents and non-principal investment earnings. If the balances for cash and cash equivalents are deemed sufficient, excess funds are transferred to the investment fund. If balances for cash and cash equivalents are not deemed sufficient, funds are transferred from the cash portion of non-principal investment earnings to the Foundation's operating account.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

5. INVESTMENTS

Investments in debt and equity securities with readily determinable fair values are stated at their estimated fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 6 for further discussion of fair value measurement.

The asset allocation of the Foundation's portfolio involves exposure to a diverse set of markets which involve various risks such as interest rate risk, market risk, and credit risk. The Foundation believes that the value of its investments may, from time to time, fluctuate substantially as a result of these risks.

At June 30, 2020, the Foundation's investments, carried at fair value, consisted of the following:

	2020			
	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
Corporate stock	\$ 31,544,849	\$ 5,430,098	\$ (2,911,050)	\$ 34,063,897
Real estate investment trusts	3,714,773	632,389	(277,444)	4,069,718
Hedge funds	3,931,858	577,179	(237,492)	4,271,545
Exchange trade products	5,656,916	-	(858,721)	4,798,195
Mutual funds	29,001,526	816,525	(601,949)	29,216,102
	\$ 73,849,922	\$ 7,456,191	\$ (4,886,656)	\$ 76,419,457

At June 30, 2019, the Foundation's investments, carried at fair value, consisted of the following:

	2019			
	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Estimated Fair Value
Corporate stock	\$ 32,654,199	\$ 6,655,835	\$ (1,044,327)	\$ 38,265,707
Real estate investment trusts	3,806,271	596,044	(140,795)	4,261,520
Hedge funds	3,975,926	412,368	(296,756)	4,091,538
Exchange trade products	5,276,066	-	(44,532)	5,231,534
Mutual funds	21,447,049	617,988	(255,553)	21,809,484
	\$ 67,159,511	\$ 8,282,235	\$ (1,781,963)	\$ 73,659,783

Market risk could occur and is dependent on the future changes in market prices of the various investments held.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

5. INVESTMENTS- (Continued)

Investment earnings are reported net of investment related expenses in the accompanying financial statements. Net investment earnings consisted of the following for the years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Interest and dividend income	\$ 2,875,215	\$ 1,879,061
Realized gains on sales of investments	1,276,418	5,149,654
Unrealized losses on investments	(3,500,663)	(1,432,976)
Investment related expenses	<u>(453,931)</u>	<u>(398,968)</u>
	<u>\$ 197,039</u>	<u>\$ 5,196,771</u>

The Board of Directors has been advised by legal counsel that under Louisiana state law, the gains from sales of securities and increases in market value are to be treated as principal, and must be retained in endowment fund accounts. However, under the Uniform Management of Institutional Funds Act adopted in Louisiana, such gains and appreciation in value may be expended for the purposes designated by the donors if it is prudent in the judgment of the Board of Directors after considering the long and short term needs of the Foundation, its present and anticipated financial requirements, expected total return on investments, price level trends and general economic conditions.

If any donor stipulates that realized and unrealized investment gains should not be spent on the restricted purpose for which a fund was originated, then such gains will be added to investment principal and will not be expendable in the future. No such stipulations were present at June 30, 2020 and 2019.

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below corpus. No such deficiencies of this nature were present at June 30, 2020 and 2019.

Investment income from interest, dividends and realized gains and losses are allocated to various activities and programs under the Foundation's investment policy. The portion that pertains to unrestricted and short-term donor restricted activities is reported as unrestricted revenue, and the portion that pertains to permanent endowment activities is reported as temporarily restricted revenue, because it could be expended on the restricted purposes of the endowments in subsequent periods.

The Foundation invests in a hedge fund. The investment is a sophisticated, multi-strategy, multi-manager program designed to achieve an optimal balance of upside return potential and downside protection. The investment offers a diversified strategy protecting and preserving the Foundation's capital and a hedged equity strategy providing long-term capital growth. Both strategies also work to deliver risk-adjusted returns by capturing the market's return potential but with much less volatility. The portfolios are constructed using a time tested, disciplined methodology focused first on risk management. The managers then work to identify strategies within a framework and to develop relationships with investment managers. The derivative instrument is designated as a fair value hedging instrument. The fund's fair market value was \$4,271,545 and \$4,091,538 at June 30, 2020 and 2019, respectively. The Foundation's objective is to maximize its returns related to this investment.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

5. INVESTMENTS- (Continued)

The Foundation does not invest in individual hedge funds, but instead, monitors the activity and returns of the manager. The Foundation's investment committee continuously examines the returns of the manager to ensure the Foundation's investment objectives are reached. The returns from this hedge fund are reported and posted quarterly reflecting the fair market value as of the reporting date. The earnings on the hedge fund are included in unrealized gains (losses) in the Statement of Activities.

6. FAIR VALUES OF FINANCIAL INSTRUMENTS

The Financial Accounting Standard Board ("FASB") authoritative guidance for fair value measurements defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The guidance also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs when measuring fair value. The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The three levels of the fair value hierarchy under the guidance are described below:

Level 1 — Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 — Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 — Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodologies used for assets measured at fair value. The methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values.

Corporate stocks: Valued at the closing price reported on the active market on which the individual securities are traded.

Real estate investment trust: Common stock in real estate investment trust that are valued at the closing price reported on the active market on which the individual securities are traded.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

6. FAIR VALUES OF FINANCIAL INSTRUMENTS – (Continued)

Exchange trade products: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the closing price reported on the active market on which the individual securities are traded.

Hedge funds: Valued at the net asset value ("NAV") of shares held at year end.

Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table summarizes the valuation of the Foundation’s investments by the above FAS 157 fair value hierarchy levels as of June 30, 2020 and 2019:

	Assets at Fair Value as of June 30, 2020			
	Level 1	Level 2	Level 3	Total
Corporate stock	\$ 34,063,897	\$ -	\$ -	\$ 34,063,897
Real estate investment trusts	4,069,718	-	-	4,069,718
Exchange trade products	4,798,195	-	-	4,798,195
Mutual funds	29,216,102	-	-	29,216,102
Side-pocket funds	-	-	3,439	3,439
Hedge fund investments measured at NAV	-	-	-	4,268,106
Total assets at fair value	\$ 72,147,912	\$ -	\$ 3,439	\$ 76,419,457

	Assets at Fair Value as of June 30, 2019			
	Level 1	Level 2	Level 3	Total
Corporate stock	\$ 38,265,707	\$ -	\$ -	\$ 38,265,707
Real estate investment trusts	4,261,520	-	-	4,261,520
Exchange Trade Products	5,231,534	-	-	5,231,534
Mutual funds	21,809,484	-	-	21,809,484
Side-pocket funds	-	-	3,439	3,439
Certificates of deposit	-	-	-	-
Hedge fund investments measured at NAV	-	-	-	4,088,099
Total assets at fair value	\$ 69,568,245	\$ -	\$ 3,439	\$ 73,659,783

As of June 30, 2020, there were no assets measured at fair value on a nonrecurring basis.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

6. FAIR VALUES OF FINANCIAL INSTRUMENTS – (Continued)

Level 3 Valuation Techniques Although direct valuation techniques and methodologies for Level 3 assets are not completed internally. Foundation staff and the Foundation's investment consultant conduct ongoing monitoring and review of managers to ensure that reporting and valuation techniques are in accordance with industry standards and best practices. Capital statements, performance, and pertinent news regarding changes in management are scrutinized as an internal part of the due diligence process prior to hiring a manager. These same elements are monitored on an on-going basis, as a matter of regular business practice, following the hiring of a manager. Level 3 asset types for which this due diligence process and focused monitoring are applied internally are side pocket funds.

The valuation process conducted internally for those Level 3 assets categorized as side pocket funds primarily entails a calculation of the present value of proceeds expected to be received in accordance with the terms of the agreement.

The table below includes a roll-forward of the amounts of Level 3 investments in the statement of financial condition for the year ended June 30, 2020 (including the change in fair value).

	Side-pocket funds
Balance at June 30, 2019	\$ 3,439
Net purchases and sales	-
Unrealized gains (loss)	-
Realized gains	-
Balance at June 30, 2020	\$ 3,439

Equitas Evergreen Fund, L.P. (hedge fund) has identified \$3,439 as of June 30, 2020 and 2019, to be side-pocket funds that are considered illiquid by their investment manager.

The Foundation's investment in hedge funds at June 30, 2020 and 2019 represents 10% ownership of all ownership interests in the fund. The hedge funds utilize a variety of financial instruments in their trading strategies, including equity and debt securities of both U.S. and foreign issuers, public and non-public, as well as a variety of derivative instruments. The fair value of the investments in this class has been estimated using the net asset value per share of the investments.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

6. FAIR VALUES OF FINANCIAL INSTRUMENTS – (Continued)

The following table summarizes investments measured at fair value based on net asset value (NAV) per share as of June 30, 2020:

Instrument	Fair Value	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
Hedge fund	\$ 4,268,106	Not applicable	Quarterly	95 days

The following table summarizes investments measured at fair value based on net asset value (NAV) per share as of June 30, 2019:

Instrument	Fair Value	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
Hedge fund	\$ 24,646	Not applicable	Quarterly	75 days
Hedge fund	\$ 4,063,453	Not applicable	Quarterly	95 days

7. DONATED PROPERTY

The carrying values of donated property consisted of the following at June 30, 2020 and 2019:

	2020	2019
650-acre farm, Lake Charles, Louisiana	\$ 350,000	\$ 350,000
Property at 1608 Sampson Street, Westlake, Louisiana	170,525	170,525
96.86 acre farm, Kinder, Louisiana	358,500	358,500
Art work	202,650	202,650
	\$ 1,081,675	\$ 1,081,675

The Foundation has agreed that both farms would be used primarily by the Agriculture Department of McNeese State University and would never be sold.

8. PROPERTY HELD FOR RESALE

In August 2011, the Foundation purchased a Meat Processing Plant for \$899,549 and in 2014 they made improvements in the amount of \$69,778 for a total investment of \$969,327. In December 2011 they purchased land on W. Sale Road for \$1,299,154. In December of 2015, the Foundation received property in Jasper County as a donation, which was recorded on the Foundation books for \$14,000.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

9. THE LOUISIANA ENDOWMENT TRUST FUND FOR ENDOWED CHAIRS AND PROFESSORSHIPS

One of the Foundation’s primary objectives is to raise and manage funds to provide endowed professorships and chairs to the University. The Louisiana Endowment Trust Fund for Endowed Chairs and Professorships was created by the Louisiana Legislature in 1983 to provide state funds to eligible public and private institutions which would be responsible for providing matching funds obtained by gifts.

Endowed professorships are established at \$100,000 and endowed chairs at \$1,000,000. For endowments submitted for matching prior to July 1, 2017, the Board of Regents will provide 40% of the funding once the Foundation has acquired 60% of the principle through private gifts. Endowed professorships submitted for matching after July 1, 2017, will be matched at \$20,000 for every \$80,000 of private funding acquired while endowed chairs remained unchanged.

The Foundation is allowed to apply for the 40% match while maintaining the 60% private gift. Funds are pooled for investment purpose in the Foundation, but the Board of Regents’ 40% match is recognized as a liability to the Foundation under the caption “Funds Held in Custody.” The amount held for others in noncurrent liabilities at June 30, 2020 and 2019, that was attributable to the Endowed Chairs and Professorships, was \$7,934,771 and \$8,616,313, respectively. The Foundation has a state matching receivable as of June 30, 2020 and 2019 in the amount of \$20,000 and \$200,000, respectively, for approved endowed professorships matches that are not yet funded.

The following is a recap of these endowments (both the Foundation and State portions) as of June 30, 2020 and 2019:

June 30, 2020			
	Residual Income Over Expenses	Original Principal	Total
State portion:			
Amount invested for others	\$ 2,474,771	\$ 5,460,000	\$ 7,934,771
Foundation portion	3,812,157	8,140,000	11,952,157
Total endowed professorships and chairs	\$ 6,286,928	\$ 13,600,000	\$ 19,886,928
June 30, 2019			
	Residual Income Over Expenses	Original Principal	Total
State portion:			
Amount invested for others	\$ 3,176,313	\$ 5,440,000	\$ 8,616,313
Foundation portion	5,264,469	7,660,000	12,924,469
Total endowed professorships and chairs	\$ 8,440,782	\$ 13,100,000	\$ 21,540,782

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

10. NET ASSETS

Net assets with donor restrictions at June 30, 2020 and 2019, were restricted for the following purposes:

	2020	2019
Eminent Scholars/Endowed Professorships	\$ 11,952,157	\$ 12,924,469
Scholarships	32,478,970	28,870,311
H.C. Drew Institute	8,651,218	8,969,178
Other University projects	6,163,275	5,994,442
Property held for resale	2,282,481	2,282,481
Property held for rent	170,525	170,525
Donated art work	202,650	202,650
Donated real estate held for research projects	708,500	708,500
Institutional support	14,898,322	6,221,859
	\$ 77,508,098	\$ 66,344,415

Of the above amounts reported as net asset with donor restrictions, the following are permanently restricted to investments in perpetuity, the income from which is expendable to support the activities below:

	2020	2019
Eminent Scholars/Endowed Professorships	\$ 8,160,000	\$ 7,860,000
Scholarships	30,327,960	26,761,615
H.C. Drew Institute	6,000,000	6,000,000
Donated real estate held for research projects	708,500	708,500
Other University projects	5,064,287	4,927,482
	\$ 50,260,747	\$ 46,257,597

The Foundation's net assets without donor restrictions at June 30, 2020 and 2019, were comprised of undesignated and Board designated amounts to support the activities below:

	2020	2019
Undesignated	\$ 5,707,416	\$ 7,730,019
Board designated quasi-endowments and scholarships	4,606,129	4,154,875
	\$ 10,313,545	\$ 11,884,894

Board designated for continued University support and quasi-endowments and scholarships

The Foundation's Board has designated funds to provide continued support for the University.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

10. NET ASSETS – (Continued)

Board designated for quasi-endowment and scholarships

The Foundation's Board designated funds be set aside to establish and maintain a quasi-endowment for the purpose of securing Foundation's long-term financial viability and continuing to meet the needs of the Foundation. The Foundation's Board has also designated funds to provide scholarships for the University.

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donor as follows for the years ended June 30, 2020 and 2019:

	2020	2019
Projects specified by donors	\$ 5,002,925	\$ 4,323,221
Professorship awards	1,095,600	625,000
Scholarships and awards	284,033	1,215,116
In-kind distributions	53,049	76,860
In-kind salaries and benefits	534,966	523,351
Investment earnings transferred for general use	-	2,337,988
	\$ 6,970,573	\$ 9,101,536

11. ENDOWED NET ASSETS

The Foundation has established prudent investment and spending policies with the objective of maintaining the purchasing power of its endowed assets in perpetuity and providing a stable level of support to the beneficiaries. To achieve this objective, the Foundation's asset allocation strategy is reviewed periodically and adjusted to target a total return that covers inflation, administrative expenses, and spending allocations, while minimizing volatility.

Certain endowed funds are provided by the State of Louisiana as a match to qualifying private endowed contributions and are managed under agreement with the University for the University's benefit. These state matching endowed funds are further subject to the investment and spending policies established by the Louisiana Board of Regents, which has statutory authority to administer the matching funds program.

A spending rate is determined by the Foundation's Board of Directors on an annual basis, with consideration given to the market conditions, the spending levels of peer institutions, and the level of real return after spending measured over the long term. The spending rate approved by the Board is applied to the sixty-month moving average fair value of the investment pool of endowed assets. The objective is to provide relatively stable spending allocations. The net spending rate approved by the Board of Directors for each of the years ended June 30, 2020 and 2019, was 5.00%. The Louisiana Board of Regents' spending policy dictates that no portion of the inflation-adjusted corpus, as defined by the Board of Regents, is to be allocated for spending.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

11. ENDOWED NET ASSETS – (Continued)

The Foundation's Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2020 and 2019, there were no such donor stipulations. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by us in a manner consistent with the standard of prudence prescribed by UPMIFA. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

The Louisiana Board of Regents spending policy dictates that the market value of each endowment at the end of the most recent fiscal trust fund year must exceed the original corpus of the endowment by an amount equal to the amount to be made available for expenditure in the next fiscal year for which a spending allocation is made. When the current market value of each endowment is below the original corpus, no spending is allowed.

The Foundation's Board of Directors has chosen to manage a portion of its net assets without donor restrictions as part of the endowed funds investment pool. At June 30, 2020 and 2019, the market value of these Board Designated Endowed Funds was \$4,170,853 and \$4,154,875, respectively.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

11. ENDOWED NET ASSETS – (Continued)

As of June 30, 2020 and 2019, the Foundation had the following endowment net asset composition by type of fund:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, June 30, 2018	\$ 4,088,100	\$ 54,652,096	\$ 58,740,196
Investment return	51,775	1,645,377	1,697,152
Contributions	-	1,519,427	1,519,427
Transfer in (out) to create board- designated endowment funds	15,000	325,000	340,000
Released from restrictions	-	(675,000)	(675,000)
Endowment net assets, June 30, 2019	4,154,875	57,466,900	61,621,775
Investment return	20,978	100,431	121,409
Contributions	-	3,820,111	3,820,111
Transfer in (out) to create board- designated endowment funds	(5,000)	190,000	185,000
Released from restrictions	-	(1,623,207)	(1,623,207)
Endowment net assets, June 30, 2020	\$ 4,170,853	\$ 59,954,235	\$ 64,125,088

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

11. ENDOWED NET ASSETS – (Continued)

The composition of endowed net assets, by fund type, at June 30, 2020 and 2019, was as follows:

	June 30, 2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor- restricted endowment	\$ -	\$ 59,954,235	\$ 59,954,235
Board- designated endowment	4,170,853	-	4,170,853
	<u>\$ 4,170,853</u>	<u>\$ 59,954,235</u>	<u>\$ 64,125,088</u>

	June 30, 2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor- restricted endowment	\$ -	\$ 54,652,096	\$ 54,652,096
Board- designated endowment	4,088,100	-	4,088,100
	<u>\$ 4,088,100</u>	<u>\$ 54,652,096</u>	<u>\$ 58,740,196</u>

12. TRANSACTIONS WITH THE UNIVERSITY

Pursuant to the affiliation agreement between the Foundation and the University, the University provides certain personnel services and usage of office space and equipment for Foundation operations. In return, the Foundation provides, solicits and manages funds for the benefit of the University. The Foundation recognized these contributed services at fair value in the amount of \$543,702 and \$538,390 as of June 30, 2020 and 2019, respectively.

The Foundation has certain transactions with the University in the normal course of operations. The transactions consist of reimbursement for salaries, which are processed by the University and reimbursement for certain expenses paid by the University on behalf of the Foundation, such as payments of scholarships and capital projects. Such expenses totaled \$5,439,442 and \$2,801,744 for the years ended June 30, 2020 and 2019, respectively. Amount due to the University at June 30, 2020 and 2019 was \$31,807 and \$169,592, respectively.

13. COMPENSATED ABSENCES

Compensated absences for sick pay and personal time have not been accrued since they can not be reasonably estimated. The Foundation’s policy is to recognize these cost when actually paid.

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

14. OPERATING LEASE

The Foundation leases a building to a tenant under a non-cancelable operating lease with a term of 5 years, expiring December 31, 2019, with an option to renew for an additional 5 years. During the year, the option was renewed and expires on December 31, 2024. The following is a schedule by years of future minimum rental under the lease at June 30, 2020:

Year Ending June 30:	
2021	\$ 37,944
2022	37,944
2023	37,944
2024	18,972
	<u>\$ 132,804</u>

15. DEVELOPMENT EXPENSES

The Foundation incurred expenses totaling \$78,016 and \$109,288 for the years ended June 30, 2020 and 2019, respectively, relating to development and fundraising. The following is the details on development and fundraising from the statement of activities as of June 30:

	<u>2020</u>	<u>2019</u>
Donor recognition	\$ 42,265	\$ 45,572
Donor recruitment	2,067	10,003
Marketing	11,452	8,622
Management fees	-	2,986
Postage	6,154	6,801
Printing	6,565	6,070
Scholarship brunch	339	20,695
Telephone	9,174	8,539
	<u>\$ 78,016</u>	<u>\$ 109,288</u>

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

16. SUPPORTING SERVICES

The following is the details on supporting services from the statement of activities as of June 30:

	2020	2019
Contributions	\$ 20,796	\$ 16,125
Computer hardware and software	28,020	17,626
Computer training and consulting	79,559	7,470
Dues	15,593	14,582
Foundation events	16,984	25,076
Insurance	23,353	26,960
Miscellaneous office expenses	1,669	924
Planned giving and donor research	-	1,016
Professional fees	48,076	51,713
Property expenses	16,234	65,872
Property expenses - in-kind	7,162	-
Salary paid to the University	56,314	42,005
Service charges	42,064	41,694
Services rendered	100	7,630
Staff recognition	346	2,441
Supplies	15,420	12,749
Travel	6,064	5,261
	\$ 377,754	\$ 339,154

17. SUPPLEMENTAL CASH FLOW INFORMATION

The Foundation had the following non-cash transactions:

	2020	2019
Appreciation in fair value of investments attributable to funds held in custody	\$ 79,292	\$ 695,087
Increase in funds held in custody due to the increase in state matching receivable	\$ 20,000	\$ 200,000

MCNEESE STATE UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

17. SUPPLEMENTAL CASH FLOW INFORMATION – (Continued)

Cash, cash equivalents and restricted cash as of June 30, 2020 and 2019 consisted of the following:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 13,523,661	\$ 8,525,144
Restricted cash	<u>1,213,219</u>	<u>661,285</u>
Total cash, cash equivalents and restricted cash shown in the statement of cash flows	<u>\$ 14,736,880</u>	<u>\$ 9,186,429</u>

18. COMMITMENT AND CONTINGENCIES

The outbreak of the novel coronavirus (COVID-19) has adversely impacted commercial activity and contributed to significant declines in volatility in financial markets. The coronavirus pandemic and government response are creating disruption in global supply chains and adversely impacting many industries. The outbreak could have a continued material adverse impact on economic and market conditions and trigger a period of global economic slowdown. The rapid development and fluidity of this situation precludes any prediction as to the ultimate material adverse impact of the novel coronavirus.

19. SUBSEQUENT EVENTS

On August 27, 2020, Hurricane Laura made landfall in Southwest Louisiana. As a result, there was significant damage across the region. The financial impact of this event on the Foundation has yet to be determined.

On October 9, 2020, Hurricane Delta made landfall in Southwest Louisiana. As a result, there was significant damage across the region. The financial impact of this event on the Foundation has yet to be determined.

Management of the Foundation has evaluated its June 30, 2020 financial statements for subsequent events through the date of the independent auditors' report, the date the financial statements were available to be issued. Except for the items above, management is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

SUPPLEMENTAL INFORMATION

MCNEESE STATE UNIVERSITY FOUNDATION

SCHEDULE OF REVENUE AND EXPENSES MADE ON BEHALF OF THE
UNIVERSITY'S INTERCOLLEGIATE ATHLETICS PROGRAMS

June 30, 2020

	<u>Beginning Balance</u>	<u>Contributions</u>	<u>Expenditures</u>	<u>Ending Balance</u>
Building On Success Softball Projects	\$ (3,541)	\$ 481,541	\$ 24,790	\$ 453,210
The Ace Club	6,291	-	-	6,291
McNeese Football Club	54,147	76,900	117,098	13,949
Diamond Dinner	123,134	192,828	314,962	1,000
Tennis Enhancement	1,486	9,000	8,753	1,733
McNeese Cowgirl Kickers	240	1,320	655	905
MSU Women's Golf Team	8,272	51,039	43,011	16,300
Basketball - General	7,324	292,693	227,855	72,162
Baseball - Diamond Chapter	10,721	218,731	115,692	113,760
Athletic Fundraising	-	10,000	152	9,848
MSU Men's Golf Team	5,708	68,671	61,227	13,152
Athletic Summer School	14,254	11,000	24,631	623
Lamar MSU Football Scoreboard	-	400,000	133,200	266,800
MSU Girl's Softball	68,479	154,914	162,746	60,647
Athletic Director	3,913	26,956	28,652	2,217
MSU Striker Chapter	6,569	6,637	4,484	8,722
MSU Track - General	53,183	92,789	94,611	51,361
MSU Bowling	675	7,538	8,213	-
Dugout Chapter	18,793	12,858	18,083	13,568
MSU Track and Field Scoreboard	-	13,294	-	13,294
Girl's Basketball - General	39,632	28,533	41,063	27,102
Football - General	21,212	111,753	132,294	671
MSU Quarterback Chapter	27,818	33,126	11,293	49,651
Petrochem Athletic Assoc Chapter	15,018	104,287	81,001	38,304
MSU Cowboy Chapter	12,917	129,742	135,336	7,323
Dowell Fontenot Sports Medicine	7,922	17,018	23,940	1,000
Volleyball - General	8,899	17,479	20,670	5,708
Athletic Foundation - Operating	15,196	15,025	16,623	13,598
Golf Enhancement Fund	3,004	-	-	3,004
MSU Athletics - Strength Dept	695	35,875	35,751	819
Girl's Tennis - General	68,602	57,632	35,191	91,043
Sports Information - Posters	351	-	191	160
Cowboy Football Fuel	-	21,020	19,535	1,485
Athletic Marketing	1,833	4,103	2,661	3,275

MCNEESE STATE UNIVERSITY FOUNDATION

SCHEDULE OF REVENUE AND EXPENSES MADE ON BEHALF OF THE
UNIVERSITY'S INTERCOLLEGIATE ATHLETICS PROGRAMS
(Continued)

June 30, 2020

	<u>Beginning Balance</u>	<u>Contributions</u>	<u>Expenditures</u>	<u>Ending Balance</u>
McNeese Cheerleaders	637	19,025	19,201	461
The M Club	-	1,450	16	1,434
NCAA SAF	135,089	229,336	27,892	336,533
Student Athlete Advisory Comm.	5,613	7,950	3,079	10,484
Basketball Enhancement Fund	57,261	207,500	153,996	110,765
Football Goody Bags	7,429	-	6,255	1,174
Football Coaches Fund	17,500	77,513	91,590	3,423
Cowboy Club / Petrochem Raffle	1,610	-	1,610	-
McNeese Volleyball Booster Club	44	-	44	-
McNeese Soccer	21,650	45,118	41,138	25,630
Baseball Stadium Renovations	-	88,000	65,825	22,175
Athletic Clearing	2,877	12,864	10,660	5,081
Track Renovations	2,669	-	1,500	1,169
Football Turf	7,424	-	-	7,424
Baseball Enhancement Fund	2,061	23,500	16,157	9,404
Softball Enhancement Fund	9,000	21,200	23,758	6,442
McNeese Athletic Foundation	-	6,750	-	6,750
Women's Golf Asst Scholarship	3,000	-	-	3,000
	<u>\$ 876,610</u>	<u>\$ 3,444,508</u>	<u>\$ 2,407,085</u>	<u>\$ 1,914,033</u>

COMPLIANCE
AND
INTERNAL CONTROL



Langley, Williams & Company, L.L.C.

CERTIFIED PUBLIC ACCOUNTANTS

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ALEXIS H. O'NEAL
SARAH CLARK WERNER

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors of
McNeese State University Foundation
Lake Charles, Louisiana

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the McNeese State University Foundation (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated February 10, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered McNeese State University Foundation's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of McNeese State University Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of McNeese State University Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether McNeese State University Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Joseph, Williams & Co., P.C.

Lake Charles, Louisiana
February 10, 2021

