Consolidated Financial Report

Greater New Orleans Educational Television Foundation and Subsidiaries

June 30, 2020





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FINANCIAL SECTION



INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees, Greater New Orleans Educational Television Foundation, New Orleans, Louisiana.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Greater New Orleans Educational Television Foundation (a non-profit organization) and Subsidiaries, which comprise the consolidated statement of financial position as of June 30, 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenances of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audit contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risks assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's

internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as the evaluation of the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Greater New Orleans Educational Television Foundation and Subsidiaries as of June 30, 2020, and the consolidated changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Greater New Orleans Educational Television Foundation and Subsidiaries' consolidated financial statements as of and for the year ended June 30, 2019, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated November 6, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplemental information (Schedules 1 through 4) is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The Schedule of Compensation, Benefits, and Other Payments to Agency Head or Chief Executive Officer (Schedule 4), is presented for purposes of additional analysis and is required by Louisiana Revised Statute 24:513(A)(3), and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated December 21, 2020 on our consideration of Greater New Orleans Educational Television Foundation and Subsidiaries' internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Greater New Orleans Educational Television Foundation and Subsidiaries' internal control over financial reporting and compliance.

Bourgeoir Bennett, L.L.C.

Certified Public Accountants.

New Orleans, Louisiana. December 21, 2020.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Greater New Orleans Educational Television Foundation and Subsidiaries

June 30, 2020 (with comparative totals for 2019)

	2020	2019
Assets		
Cash and cash equivalents	\$ 1,353,566	\$ 702,463
Accounts receivable, net	381,487	193,545
Capital campaign pledges receivable, net	715,720	808,044
Prepaid expenses	41,019	116,597
Investments	1,908,883	2,122,764
Property and equipment,		
net of accumulated depreciation	14,244,989	15,413,053
Total assets	\$ 18,645,664	\$ 19,356,466
Liabilities		
Accounts payable and accrued expenses	\$ 296,061	\$ 328,775
Line of credit	802,245	750,000
Notes payable to banks	1,227,112	1,231,254
Obligation under capital lease	-	42,938
Deferred revenue	1,281,019	1,295,111
Total liabilities	3,606,437	3,648,078
Net Assets		
Without donor restrictions	13,349,998	13,928,019
With donor restrictions	1,689,229	1,780,369
Total net assets	15,039,227	15,708,388
Total liabilities and net assets	\$ 18,645,664	\$ 19,356,466

CONSOLIDATED STATEMENT OF ACTIVITIES

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020 (with comparative totals for 2019)

	Without	With	Tot	als
	Donor Restrictions	Donor Restrictions	2020	2019
Support and Revenues				
Support:				
Contributions	\$ 1,964,140	\$-	\$ 1,964,140	\$ 2,315,947
Grants from the Corporation for				
Public Broadcasting	951,715	-	951,715	654,301
Other grants	657,321	-	657,321	544,220
Other support	73,276	-	73,276	167,266
In-kind support	570,566	-	570,566	539,220
State of Louisiana grant	250,000	-	250,000	-
Revenues:				
Miscellaneous sales, net	32,415	-	32,415	32,858
Contract and production services	1,621,175	-	1,621,175	3,479,602
Miscellaneous income	485,333	-	485,333	-
Investment income loss, net	(73,791)		(73,791)	73,368
Total support and revenues	6,532,150	-	6,532,150	7,806,782
Net assets released from restrictions:				
Expiration of time and purpose				
restrictions	91,140	(91,140)		
Total support and revenues	6,623,290	(91,140)	6,532,150	7,806,782
Expenses				
Program services	4,528,231	_	4,528,231	6,352,915
Management and general	1,786,125	_	1,786,125	1,891,728
Development	886,955	-	886,955	962,948
1	· · · · ·		· · · ·	
Total expenses	7,201,311		7,201,311	9,207,591
Decrease in Net Assets	(578,021)	(91,140)	(669,161)	(1,400,809)
Net Assets				
Beginning of year	13,928,019	1,780,369	15,708,388	17,109,197
End of year	\$13,349,998	\$1,689,229	\$15,039,227	\$15,708,388

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020 (with comparative totals for 2019)

	Program	Services	Supportir	ng Services	Tc	tals
	Broadcasting	Engineering	Management And General	Development	2020	2019
Advertising	\$ 5,328	\$ 408	\$ 348	\$ 166	\$ 6,250	\$ 23,114
Bad debt	\$ <u>5,328</u> 6,754	\$ 4 08 -	φ <u>5</u> 48 -	\$ 100 -	\$ 0,230 6,754	\$ 23,114 -
Board of trustees' expenses	-	-	552	-	552	1,253
Building and grounds						
maintenance	-	-	82,412	-	82,412	70,059
Building rental	-	-	249,543	-	249,543	264,698
CPB planning grant expenses	-	-	52,925	-	52,925	-
Direct mail solicitation	-	-	-	45,591	45,591	53,540
Employee travel and other						
personnel costs	10,694	108,947	2,136	1,023	122,800	292,793
Equipment rental and						
maintenance cost	30,810	73,034	105,063	11,709	220,616	445,478
Insurance	-	-	260,972	-	260,972	282,638
Interest	-	-	49,231	22,556	71,787	88,487
Membership premiums	-	-	-	67,161	67,161	44,560
Office supplies	6,259	6,452	14,008	2,364	29,083	26,257
Other expenses	54,766	7,408	55,957	71,731	189,862	254,162
Postage and shipping	839	1,455	7,468	51,394	61,156	64,721
Printing	127,933	-	-	34,838	162,771	158,146
Production costs	14,696	4,101	-	455	19,252	85,988
Professional services	43,644	267,921	157,649	164,136	633,350	655,408
Program rental fees	883,684	-	-	-	883,684	839,907
Salaries, payroll taxes,						
contract labor, and						
employee benefits	907,036	900,525	578,220	347,879	2,733,660	4,162,278
Taxes - miscellaneous	-	1,371	11,660	-	13,031	10,345
Telephone	14,860	15,175	36,211	5,484	71,730	61,669
Tower and transmission						
equipment rental	-	314,689	-	-	314,689	313,187
Utilities	-	152,223	-	-	152,223	171,575
	2,107,303	1,853,709	1,664,355	826,487	6,451,854	8,370,263
Depreciation and				40 H 4-		
amortization		567,219	121,770	60,468	749,457	837,328
Total functional						
expenses	\$2,107,303	\$2,420,928	\$1,786,125	\$ 886,955	\$7,201,311	\$9,207,591
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CONSOLIDATED STATEMENT OF CASH FLOWS

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020 (with comparative totals for 2019)

	2020	2019
Cash Flows From Onersting Activities		
Cash Flows From Operating Activities Decrease in net assets	\$ (669,161)	\$ (1,400,809)
Adjustments to reconcile decrease in net assets	\$ (009,101)	\$ (1,400,009)
to net cash used in operating activities:		
Depreciation and amortization	749,457	837,328
Gain on sale of property and equipment	(370,337)	057,520
Realized and unrealized loss (gain) on	(370,337)	-
investments, net	169,178	(24,606)
	109,178	(24,000)
(Increase) decrease in operating assets: Accounts receivable and unconditional		
promises to give	(187,942)	140,253
Prepaid expenses	(187,942) 75,578	23,110
Increase (decrease) in operating liabilities:	15,578	23,110
	(32.714)	(56, 305)
Accounts payable and accrued expenses Deferred revenue	(32,714) (14,092)	(56,305) (139,100)
	(14,092)	(139,100)
Revenues restricted for the acquisition of		
property and equipment:		
Capital campaign contributions, net of	(29, 944)	(102,006)
unamortized discount	(28,844)	(103,906)
Net cash used in		
operating activities	(308,877)	(724,035)
Cash Flows From Investing Activities		
Purchases of property and equipment	(18,508)	(309,289)
Proceeds from sales of property and equipment	807,452	(307,207)
Proceeds from sales and maturities of investments	253,912	2,225,060
Purchases of investments	(209,209)	(1,782,421)
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Net cash provided by		
investing activities	833,647	133,350

	2020	2019
Cash Flows From Financing Activities		
Collections of capital campaign support	121,168	398,390
Proceeds from notes payable	581,300	-
Payments on notes payable	(585,442)	(293,519)
Proceeds from line of credit	1,027,755	1,309,765
Payments on line of credit	(975,510)	(698,831)
Payments on capital lease obligation	(42,938)	(32,447)
Net cash provided by		
financing activities	126,333	683,358
Net Increase in Cash and Cash Equivalents	651,103	92,673
Cash and Cash Equivalents		
Beginning of year	702,463	609,790
End of year	\$ 1,353,566	\$ 702,463

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Greater New Orleans Educational Television Foundation and Subsidiaries

June 30, 2020 and 2019

Note 1 - NATURE OF ACTIVITIES

WYES-TV is a community-owned, nonprofit public television station serving metropolitan New Orleans, southeastern Louisiana, and Mississippi Gulf Coast regions. Affiliated with the Public Broadcasting Service, WYES-TV is licensed to the Greater New Orleans Educational Television Foundation and governed by a board of trustees comprised of civic-minded individuals and distinguished community leaders.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Organization and Income Taxes

The Greater New Orleans Educational Television Foundation (the "Foundation") is a nonprofit corporation organized under the laws of the State of Louisiana to provide educational television broadcast service to the New Orleans area. It is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code, and qualifies as an organization that is not a private foundation as defined in Section 509(a) of the Code. It is also exempt from Louisiana income tax under the authority of R.S. 47:121(5). Net operating profits from unrelated business income are subject to Federal income tax.

Accounting standards provide detailed guidance for financial statement recognition, measurement, and disclosure of uncertain tax positions recognized in an entity's financial statements. It requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will not be sustained upon examination. As of June 30, 2020 and 2019, management believes the Foundation and its Subsidiaries have no uncertain tax positions that qualify for either recognition or disclosure in the consolidated financial statements. Tax years ended June 30, 2017 and later remain subject to examination by taxing authorities.

a. Organization and Income Taxes (Continued)

Effective July 1, 1982, the Foundation incorporated a wholly-owned subsidiary, Yescom Enterprises, Inc. ("Yescom"). The purpose of this corporation is to engage primarily in providing remote production services to third parties on a for-profit basis. All revenues generated by Yescom are dedicated to the Foundation and are used to fulfill the Foundation's exempt purpose.

John Besh's My New Orleans, L.L.C. ("Besh"), wholly owned by the Foundation was founded in February 2010 to aid in the production of a television series. On October 12, 2015, Besh amended its articles of incorporation to change its corporate name to WYES Media Services, L.L.C. ("WYES Media Services").

Yescom and WYES Media Services are collectively the "Subsidiaries".

b. Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

c. Basis of Accounting

The consolidated financial statements of the Greater New Orleans Educational Television Foundation and Subsidiaries are prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

d. Basis of Presentation

Net assets, revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and Subsidiaries and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations.

d. Basis of Presentation (Continued)

Net Assets With Donor Restrictions- Net assets subject to donor-imposed stipulations that will be met either by action of the Foundation and/or the passage of time, or net assets subject to donor-imposed stipulations that are maintained in perpetuity by the Foundation.

e. Consolidation

The accompanying consolidated financial statements present the combined assets, liabilities, and net assets of the Foundation and its Subsidiaries. All intercompany transactions and balances have been eliminated in consolidation.

f. Cash and Cash Equivalents

The Foundation and its Subsidiaries consider investments in money market funds to be cash equivalents, except for money market funds maintained in investment brokerage accounts which are reported as investments (see Note 7).

g. Investments

Investments in marketable securities, including mutual funds (equity funds and bond funds) and other investments are carried at fair market value in the Consolidated Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Consolidated Statement of Activities.

Unrealized gains and losses on investments are recorded as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law. Interest earned on donor restricted investments is reported based on the existence or absence of donor-imposed restrictions. Realized gains and losses on the sales of securities are determined using the specificidentification method. A decline in the fair value of investments below cost that is deemed to be other than temporary, results in a charge to the change in net assets, and the establishment of a new cost basis for the investment.

h. Promises to Give

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met. As of June 30, 2020 and 2019, there were no conditional promises to give.

i. Contributions and Revenue Recognition

Contributions are recorded as support with or without donor restrictions depending on the existence and/or nature of any restrictions.

The Foundation reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities as net assets released from restrictions.

j. Allowance for Uncollectible Accounts

The Foundation and its Subsidiaries provide for estimated uncollectible accounts receivable on a specific account basis as determined by management. Accounts receivable are comprised principally of balances due from third parties for remote production services and studio contract services. Management has recorded allowances of approximately \$45,000 and \$39,000 for accounts it deems unlikely to collect as of June 30, 2020 and 2019, respectively. The Foundation provides for estimated uncollectible capital pledges receivable based on management's analysis of specific promises made. Management believes all pledges are collectible, and there is no allowance for uncollectible capital campaign pledges receivable as of June 30, 2020 and 2019.

k. Property and Equipment

The Foundation and its Subsidiaries record all property and equipment acquisitions at cost except for those received through donation, which are recorded at estimated value as of the date of donation. Such donations are reported as support without donor restrictions. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation and its Subsidiaries report expirations of donor restrictions when the donated assets are placed in service as instructed by the donor. The Foundation and its Subsidiaries reclassify net assets with donor restrictions to net assets without donor restrictions at that time.

k. Property and Equipment (Continued)

Property and equipment acquired with funds received through grants or contributions which stipulate a time period for the asset to be maintained are reported as net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions for expiration of time restrictions as the assets are depreciated or the time period expires.

Repairs and maintenance are charged to expense as incurred. It is the Foundation's policy to capitalize major renewals, replacements, and betterments of \$2,500 or more. Depreciation and amortization are determined using the straight-line method and are intended to write-off the cost of the property and equipment over their estimated useful lives which range from 3 to 39 years.

l. In-kind Support

On June 8, 1970, the Foundation exchanged operating frequencies with WVUE, a station owned and operated at that time by Screen Gems Broadcasting of Louisiana, Inc. Emmis Televisions Broadcasting, L.P. acquired the transmitter facilities and assumed the rights and obligations of the original exchange agreement. The exchange agreement required certain items of compensation to be paid to the Foundation. On November 30, 2003, the existing agreement was terminated by a new agreement under which the Foundation was paid a buyout payment of \$3,500,000 (see Note 2m) and a new antenna and transmission line, owned by the Foundation, was constructed. The Foundation will continue to receive the substantially free lease on the transmittal facilities, which is \$1 per year for 20 years through November 30, 2023 (see Note 14). The Foundation's policy is to record the current rental value as revenue and recognize a corresponding amount as an expense of fulfilling its exempt purposes. The current rental value is the amount that would be charged to a commercial customer as documented by Emmis Television Broadcasting, L.P. doing business as WVUE.

The Foundation records the value of the substantially free use of the land occupied by its studio and office building and recognizes a similar amount as expense.

Beginning in July of 2004, grant money was transferred to Louisiana Public Broadcasting (LPB) under a cooperative endeavor agreement. This grant money was used by LPB to purchase transmission equipment to be used by the Foundation. The use of the transmission equipment is at no cost to the Foundation, other than general maintenance, as long as the mission of public broadcasting does

I. In-kind Support (Continued)

not change. In return, the State of Louisiana owns and insures the equipment. The estimate of the annual in-kind contributions and rental expense is \$213,029 for both the years ended June 30, 2020 and 2019.

m. Deferred Revenue

The Foundation received \$3,500,000 under an agreement with Emmis Televisions Broadcasting, L.P. for the exchange of operating frequencies with WVUE which covers a 20 year period ending in 2023 (see Note 21). This amount is being amortized on a straight line basis over the life of the agreement, which makes the Foundation responsible for the payment of the operating expenses of the transmittal facilities. Deferred revenue related to this agreement as of June 30, 2020 and 2019 was \$597,917 and \$772,917, respectively. Other deferred revenues totaled \$683,102 and \$522,194 as of June 30, 2020 and 2019, respectively.

n. Program Rental Fees

Costs incurred for the acquisition of programs are amortized on a straight-line basis over the period of time in which the Foundation has rights to broadcast the programs as specified in the lease agreements with the program distributors.

o. Unemployment Benefits

In lieu of unemployment tax contributions, the Foundation has elected under the Louisiana Employment Security Law to reimburse the State of Louisiana for benefits paid by the State and charged against the account of the Foundation. The Foundation recognizes this expense in the period for which the benefits are billed by the State. The Subsidiaries pay unemployment taxes based on statutory rates on wages paid.

p. Methods Used for Allocation of Expenses

Most of the expenses can be directly allocated to one of the programs or supporting functions. The financial statements also report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Personnel costs and related expenses are allocated based on time and level of effort. Building and occupancy related costs are allocated on an estimate of percentage of usage.

q. Recently Issued Accounting Standards

Statement of Cash Flows

In November 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-18, "*Statement of Cash Flows*" (Topic 230). ASU No. 2016-18 requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the Statement of Cash Flows. The amendments in ASU No. 2016-18 do not provide a definition of restricted cash or restricted cash equivalents. The ASU is effective for fiscal years beginning after December 15, 2018. The Foundation has adopted the provisions of this standard as of and for the year ended June 30, 2020. There was no material impact on the consolidated financial statements as a result of the adoption of this standard.

Contributions Received and Contributions Made

During the year, the Foundation adopted the provisions of FASB ASU No. 2018-08, "Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made" (Topic 958). This accounting standard is meant to help not-for-profit entities evaluate whether transactions should be accounted for as contributions or as exchange transactions and, if the transaction is identified as a contribution, whether it is conditional or unconditional. ASU No. 2018-08 clarifies how an organization determines whether a resource provider does receive commensurate value in return for a grant. If the resource provider does receive commensurate value from the grant recipient, the transaction is an exchange transaction and would follow the guidance under ASU No. 2014-09 (Topic 606). If no commensurate value is received by the grant maker, the transfer is a contribution. ASU No. 2018-08 stresses that the value received by the general public as a result of the grant is not considered to be commensurate value received by the provider of the grant. Results for reporting the year ending June 30, 2020 are presented under FASB ASU No. 2018-08. There was no material impact to the consolidated financial statements as a result of the adoption of this accounting standard.

q. Recently Issued Accounting Standards (Continued)

Leases

In February 2016, the FASB issued ASU No. 2016-02, "Leases" (Topic 842). ASU No. 2016-02 requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the statement of financial position upon the commencement of all leases except for short-term leases. Leases will be classified as either finance leases or operating leases, which are substantially similar to the classification criteria for distinguishing between capital leases and operating in existing lease accounting guidance. As a result, the effect of leases in the Statement of Activities and the Statement of Cash Flows will be substantially unchanged from the existing lease accounting guidance. The ASU is effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. The Foundation is currently evaluating the full effect that the adoption of this standard will have on the consolidated financial statements.

Revenue from Contracts with Customers

In May 2014, the FASB issued ASU No. 2014-09, "*Revenue from Contracts with Customers*" (Topic 606), which provides a single comprehensive model for entities to use in accounting for revenue from contracts with customers and supersedes most current revenue recognition models. Subsequent to the issuance of ASU No. 2014-09, FASB issued several additional ASUs which amended and clarified the guidance and deferred the effective date. The new revenue standard is now effective for annual reporting periods beginning after December 15, 2019, with certain early adoption provisions available. The Foundation is currently evaluating the full effect that the adoption of this standard will have on the consolidated financial statements.

r. Subsequent Events

Management evaluates events occurring subsequent to the date of the consolidated financial statements in determining the accounting for and disclosure of transactions and events that effect the consolidated financial statements. Subsequent events have been evaluated through December 21, 2020, which is the date the consolidated financial statements were available to be issued.

Note 3 - CONCENTRATION OF CREDIT RISK ARISING FROM CASH DEPOSITS IN EXCESS OF INSURED LIMITS

The Foundation and its Subsidiaries maintain cash balances at several local financial institutions where they are insured by the Federal Deposit Insurance Corporation up to \$250,000 per institution. As of June 30, 2020, cash deposits in excess of the insured limits were approximately \$700,000.

Note 4 - NET ASSETS WITH DONOR RESTRICTIONS

Contributions are restricted by donors for specific purposes or designated for subsequent periods. Cash and investments raised through the capital campaign are restricted for the acquisition of property and equipment. Restrictions on such funds are considered to expire when payment for the designated purpose is made. Endowment funds are held in perpetuity.

Net assets with donor restrictions as of June 30, 2020 and 2019 are restricted for the following purposes:

		2020	? <u></u>	2019
Endowment	\$	947,884	\$	947,884
Capital campaign - property and equipment acquisition	<u></u>	741,345		832,485
Total net assets with donor restrictions	\$	1,689,229	\$ 1	1,780,369

Note 5 - AVAILABILITY OF FINANCIAL ASSETS

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Foundation receives grants and contributions with donor restrictions. In addition, the Foundation generates revenue and receives support without donor restrictions. To help manage unanticipated liquidity needs, the Foundation has a line of credit in the amount of \$1,000,000.

Contributions without donor restrictions, broadcasting revenue, fundraising events, facility rentals, and miscellaneous income are considered to be available to meet cash needs for general expenditures. General expenditures include program services, general and administrative, and fundraising expenses. Annual operations are defined as activities occurring during, and included in the budget for, the upcoming fiscal year.

Note 5 - AVAILABILITY OF FINANCIAL ASSETS (Continued)

The following table represents financial assets available for general expenditures within one year as of June 30, 2020:

Financial assets:	
Cash and cash equivalents	\$ 1,353,566
Accounts receivable, net	381,487
Capital campaign pledges receivable, net	715,720
Investments	1,908,883
Total financial assets as of	
June 30, 2020	4,359,656
Less amounts unavailable for general	
expenditures within one year, due to:	
Donor imposed restrictions:	
Restricted by donors - Capital Campaign	
restricted for subsequent periods and purpose	
restrictions	(1,689,229)
Financial assets available to meet cash needs	
for general expenditures within one year	\$ 2,670,427

Note 6 - CAPITAL CAMPAIGN PLEDGES RECEIVABLE/FUNDS HELD FOR OTHERS

During the year ended June 30, 2012, the Foundation entered into Capital Campaign Phase II. The purpose of the campaign is to raise approximately \$5,500,000 from private sources for the construction of an administration building that will house programming, educational outreach, local and national productions, volunteers, public information, membership and special events, and Foundation personnel. The balance of pledges receivable, which are all deemed collectible by management, totaled \$715,720 and \$808,044 as of June 30, 2020 and 2019, respectively. As of June 30, 2020, the Foundation has raised pledges totaling \$6,003,351, exceeding the goal by approximately \$503,000. The Foundation has discounted the value of future pledges receivables by using an effective interest rate of 5%.

Note 6 - CAPITAL CAMPAIGN PLEDGES RECEIVABLE/FUNDS HELD FOR OTHERS (Continued)

The details of pledges receivable as of June 30, 2020 and 2019 are as follows:

	2020	2019
Pledges receivable at beginning of year New pledges made during the year Less:	\$ 881,168 -	\$ 1,214,233 65,325
Cash received	(121,168)	(398,390)
Pledges receivable at end of year	760,000	881,168
Unamortized discount	(44,280)	(73,124)
Totals	\$ 715,720	\$ 808,044
	2020	2019
Amounts due in:		
Less than one year	\$ 280,000	\$ 231,168
One to five years	480,000	650,000
	\$ 760,000	\$ 881,168

Note 7 - INVESTMENTS

Investments are stated at fair market value as of June 30, 2020 and 2019 and consist of the following:

	2020	
Description	Cost	Market Value
Equity mutual funds Corporate bonds and U.S. Government	\$1,207,607	\$ 1,109,838
Agency obligations	499,482	524,798
Bond mutual funds	210,672	204,458
Money market funds	69,789	69,789
Total investments	\$1,987,550	\$ 1,908,883
	20	19
		Market
Description	Cost	Value
Equity mutual funds	\$1,336,228	\$1,364,814
1 0	\$1,00 ,01 0	
Corporate bonds and U.S. Government Agency obligations	598,497	614,504
Corporate bonds and U.S. Government		, ,
Corporate bonds and U.S. Government Agency obligations	598,497	614,504

Investment return for the year ended June 30, 2020 is summarized as follows:

		Market	Excess of Market Value Over Cost (Cost Over
	Cost	Value	Market)
Balances as of June 30, 2020 Balances as of June 30, 2019	\$1,987,550 \$2,077,594	\$1,908,883 \$2,122,764	\$ (78,667) 45,170
Increase in unrealized depreciation			\$(123,837)

Exhibit E (Continued)

Note 7 - INVESTMENTS (Continued)

Interest and dividend income, net	\$ 95,387
Unrealized loss	(123,837)
Realized loss, net	(45,341)
Investment loss, net	\$ (73,791)

Investment return for the year ended June 30, 2019 is summarized as follows:

	Cost	Market Value	Excess of Market Value Over Cost
Balances as of June 30, 2019	\$2,077,594	\$2,122,764	\$ 45,170
Balances as of June 30, 2018	\$2,172,398	\$2,540,861	368,463
Decrease in unrealized appreciation			\$(323,293)
Interest and Unrealized I Realized gas	\$ 48,762 (323,293) 347,899		
Investment income, net			\$ 73,368

Investment income is presented net of custodian fees of approximately \$16,000 and \$27,000 for the years ended June 30, 2020 and 2019, respectively.

Note 8 - FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in the active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under the Financial Accounting Standards Board Accounting Standards Codification Topic 820, Fair Value Measurements are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Note 8 - FAIR VALUE MEASUREMENTS (Continued)

Level 2 - Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability; and/or
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

- *Mutual funds (equity funds and bond funds)*: Valued at the daily closing price as reported by the fund. Mutual funds held by the Foundation are open-end mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Foundation are deemed to be actively traded.
- *Money market funds*: Valued at quoted market prices, which represent the net asset value per unit. These are included in Level 1 of the fair value hierarchy.
- *Corporate bonds, and U.S. Government Agency obligations*: Valued at the closing price reported on the active market on which the individual securities are traded. These are included in Level 1 of the fair value hierarchy.

The methodologies described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Note 8 - FAIR VALUE MEASUREMENTS (Continued)

As of June 30, 2020 and 2019, assets measured at fair value on a recurring basis are comprised of and determined as follows:

		2020		
			Based on	
		Quoted Prices	Other	TT 1 11
	Total Assets	In Active	Observable	Unobservable
	Measured at	Markets	Inputs	Inputs
Description	Fair Value	(Level 1)	(Level 2)	(Level 3)
Equity mutual funds	\$ 1,109,838	\$ 1,109,838	\$ -	\$ -
Corporate bonds and				
U.S. Government Agency				
obligations	524,798	524,798	-	-
Bond mutual funds	204,458	204,458	-	-
Money market funds	69,789	69,789		
Totals	\$ 1,908,883	\$ 1,908,883		
			2019	
			Based on	
		Quoted Prices	Other	
	Total Assets	In Active	Observable	Unobservable
	Measured at	Markets	Inputs	Inputs
Description	Fair Value	(Level 1)	(Level 2)	(Level 3)
Equity mutual funds	\$1,364,814	\$1,364,814	\$-	\$-
Corporate bonds and				
U.S. Government Agency				
obligations	614,504	614,504	-	-
Bond mutual funds	103,910	103,910	-	-
Money market funds	39,536	39,536		
Totals	\$2,122,764	\$2,122,764		<u> </u>

As of June 30, 2020 and 2019, there were no assets measured at fair value on a non-recurring basis.

Note 9 - PROPERTY AND EQUIPMENT

As of June 30, 2020 and 2019, property and equipment and accumulated depreciation was as follows:

	2020	2019
Remote production equipment	\$ 5,090,340	\$11,754,264
Equipment	5,006,009	4,943,649
Leasehold improvements	14,821,456	14,821,456
Office equipment	362,939	362,939
Vehicles	36,404	70,714
	25,317,148	31,953,022
Less accumulated depreciation	(11,072,159)	(16,539,969)
Net property and equipment	\$ 14,244,989	\$ 15,413,053

Depreciation and amortization expense was \$749,457 and \$837,328 for the years ended June 30, 2020 and 2019, respectively.

Note 10 - BANK LINES OF CREDIT

The Foundation has a 1,000,000 line of credit with Hancock Whitney Bank. Interest is due monthly at LIBOR ICE - one month + 2.50% (2.66% and 4.90% as of June 30, 2020 and 2019, respectively). The line of credit expired on December 11, 2020 and was extended through December 11, 2021. The balance outstanding was \$802,245 and \$750,000 as of June 30, 2020 and 2019, respectively.

Note 11 - NOTES PAYABLE TO BANK

The Foundation is obligated on the following notes payable as of June 30, 2020 and 2019:

	 2020	 2019
Note payable to Iberia Bank. The note was converted		
from a line of credit to a term note in May 2019 and is		
due upon the lender's demand. If no demand is made, it		
is due on February 28, 2025. The note bears interest		
equal to the LIBOR ICE rate plus 1.75% (1.91% and		
4.25% as of June 30, 2020 and 2019, respectively) and		
is secured by a negative pledge.	\$ 645,812	\$ 740,845

Exhibit E (Continued)

Note 11 - NOTES PAYABLE TO BANK (Continued)

	2020	2019
Note payable to Hancock Whitney Bank. The note was converted from a line of credit to a term note in January 2016 and is due in 59 monthly installments of principal and interest ending January 31, 2021. The note bore interest equal to the higher of the Wall Street Journal Prime Rate (5.50% as of June 30, 2019) or 3.75% and was secured by trailers and production equipment. This note was paid in full during 2020.	-	490,409
Note payable to Iberia Bank. The note was originated on April 13, 2020 as a part of the Paycheck Protection Program in response to the COVID-19 pandemic and is due in full in April 2022 if the criteria for forgiveness are not met. The note bears a fixed interest rate of 1% and is unsecured. No payments are due in the first six months. The note is expected to be forgiven in full.	164,800	_
Note payable to Iberia Bank. The note was originated on April 11, 2020 as a part of the Paycheck Protection Program in response to the COVID-19 pandemic and is due in full in April 2022 if the criteria for forgiveness are not met. The note bears a fixed interest rate of 1% and is unsecured. No payments are due in the first six months. The note is expected to be forgiven in full.	416,500	_
Totals	\$1,227,112	\$ 1,231,254

Future principal payments to be made on these notes as of June 30, 2020 are as follows:

Year Ending June 30,	
2021 2022	\$ 934,158
Total	\$1,227,112

Note 12 - CAPITAL LEASE

The Foundation entered into a capital lease agreement for studio equipment. The lease term was for 24 months and commenced in July 2018. The lease called for 24 monthly payments of \$3,578 beginning in July 2018. There is no interest under this agreement, which also included a provision for repairs and other expenses not capitalized.

As of June 30, 2020 and 2019, the following is a schedule of capitalized cost and accumulated depreciation acquired through capital leases:

	2020	2019
Capitalized costs Accumulated depreciation	\$75,385 (20,641)	\$ 75,385 (9,872)
Net book value	\$ 54,744	\$ 65,513

Depreciation expense on equipment acquired through the capital lease totaled \$10,769 and \$9,872 for the years ended June 30, 2020 and 2019, respectively.

The capital lease obligation was paid in full as of June 30, 2020.

Note 13 - ENDOWMENT

The Endowments. The Foundation's Endowment Fund consists of one fund established for support of operations and facility maintenance costs and includes donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law. The Board of Trustees has interpreted the State Prudent Management Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies the following amounts as restricted net assets in the accompanying consolidated financial statements:

- the original value of the gifts donated to the endowment held in perpetuity;
- the original value of subsequent gifts to the endowment held in perpetuity;
- when applicable, accumulations to the endowment, made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. There were no additional gifts during the years ended June 30, 2020 and 2019.

Note 13 - ENDOWMENT (Continued)

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- the duration and preservation of the fund;
- the purposes of the Foundation and the donor-restricted endowment fund;
- general economic conditions;
- the possible effect of inflation and deflation;
- the expected total return from income and the appreciation of investments;
- other resources of the Foundation; and
- the investment policies of the Foundation.

Endowment net asset composition by type of fund as of June 30, 2020 and 2019 is as follows:

		2020	
	Without	With	
	Donor	Donor	
	Restrictions	Restrictions	Total
Donor-restricted			
endowment funds		\$ 947,884	\$ 947,884
		2019	
	Without	With	
	Donor	Donor	
	Restrictions	Restrictions	Total
Donor-restricted			
endowment funds		\$ 947,884	\$ 947,884

Note 13 - ENDOWMENT (Continued)

Changes in endowment net assets for the years ended June 30, 2020 and 2019 are as follows:

	Without Donor Restrictions	2020 With Donor <u>Restrictions</u>	Totals
Net assets, beginning of the year Investment gain Transfers to operations	\$ - (22,877) 22,877	\$ 947,884 	\$ 947,884 (22,877) 22,877
Net assets, end of the year	<u> </u>	\$ 947,884	\$ 947,884
	Without	2019 With	
	Donor Restrictions	Donor Restrictions	Totals
Net assets, beginning of the year Investment gain Transfers to operations	\$ <u>-</u> 42,103 (42,103)	\$ 947,884 	\$ 947,884 42,103 (42,103)
Net assets, end of the year		\$ 947,884	\$ 947,884

Funds with Deficiencies. From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that either the donor or SPMIFA requires the Foundation to retain as a fund of perpetual duration. These deficiencies can result from unfavorable market fluctuations and when continued appropriations for certain programs that were deemed prudent by the Board of Trustees occur in concurrence with the unfavorable market fluctuations. There were no such deficiencies as of June 30, 2020 and 2019.

Return Objectives and Risk Parameters. Endowment assets include donor restricted funds that the Foundation must hold in perpetuity. Under the investment policy, as approved by the Board of Trustees, gifts held in perpetuity to the Foundation are invested in a combination of fixed income and equity investments placed with an investment advisor who has been provided with specific guidelines for the portfolio composition within certain percentage ranges. Such guidelines prohibit investments considered at high risk such as derivatives, commodities, futures, options, purchases on margins, and short sales. The finance committee receives reports from the investment advisor and periodically reviews the investment guidelines.

Note 13 - ENDOWMENT (Continued)

Strategies Employed for Achieving Objectives. To satisfy its long-term rate of return objectives, management believes that asset allocation is the major determinant of investment performance and relies on a long-term asset allocation plan, consistent with the Foundation's investment objectives and performance goals. The Foundation targets a diversified asset allocation that is divided between equities (range between 65% and 85% with a target of 75%) and fixed income (range between 15% and 35% with a target of 25%).

Spending Policy and How Investment Objectives Relate to the Spending Policy. The Foundation adopted a policy of appropriating for distribution for operational spending, no more than 5% annually of the total endowment fund, including earnings. Earnings that exceed the allowed annual distribution shall remain in the fund to offset potential market losses so as to preserve the original corpus of the donor-restricted endowment funds.

Note 14 - IN-KIND SUPPORT - RENTAL VALUE OF LEASED FACILITIES AND OTHER

The television station, transmission tower, and land are leased through November 30, 2023, at \$1 per year. The fair market rental value as established by WVUE for the tower, antenna, and land occupied by the Foundation was valued at approximately \$101,660 and \$100,158 for the years ended June 30, 2020 and 2019, respectively.

The fair value of transmission equipment owned by LPB and leased to the Foundation for no rent was \$213,029 for both the years ended June 30, 2020 and 2019.

The television studio and office building are located on land leased through January 31, 2035 at \$1 per year. An independent appraisal performed in April 2016 established a fair rental value for the land at \$200,000. This value was used for both the years ended June 30, 2020 and 2019.

The Foundation recorded the value of certain in-kind goods and services received of \$55,877 and \$26,033 for the years ended June 30, 2020 and 2019, respectively.

Note 14 - IN-KIND SUPPORT - RENTAL VALUE OF LEASED FACILITIES AND OTHER (Continued)

The fair rental values of the above described properties have been recorded as support and expenses in the years ended June 30, 2020 and 2019 as follows:

	2020	2019
<u>Support</u>		
Transmitter in-kind rent:		
Tower and facility	\$101,660	\$100,158
Transmission equipment	213,029	213,029
Studio and office building in-kind rent	200,000	200,000
Other goods and services	55,877	26,033
Total support	\$570,566	\$539,220
Expenditures		
Tower rental	\$101,660	\$100,158
Transmission equipment	213,029	213,029
Land rental	200,000	200,000
Donated goods and services	55,877	26,033
Total expenditures	\$570,566	\$539,220

Numerous volunteers have donated significant amounts of time to the Foundation's fundraising campaigns and programs. No amounts have been reflected in the consolidated financial statements because they did not meet the criteria for recognition under FASB ASC No. 958, *Not-for-Profit Entities*.

Note 15 - COMMITMENTS AND CONTINGENCIES

The television studio and office building are located on land leased from the City of New Orleans for \$1 per year for a 50 year period ending January 31, 2035.

The Foundation began outsourcing some of their accounting responsibilities to National Educational Telecommunications Association (NETA) in July 2013. The professional fees under this agreement totaled approximately \$101,900 and \$47,000 for the years ended June 30, 2020 and 2019, respectively. This agreement was extended through June 30, 2022 with total fees of approximately \$80,000 per year.

YESCOM leased a facility to store its trucks under an operating lease through July 2019 for \$4,500 per month. The Foundation has not extended the lease and is currently paying month to month. As a result of the sale of the HDI mobile unit, the expense was reduced to \$2,500 in November 2019. Rent expense was \$38,000 and \$54,000 for the years ended June 30, 2020 and 2019, respectively.

Note 16 - UNRELATED BUSINESS INCOME

Revenues from certain projects are considered unrelated business income of a nonprofit organization by the Internal Revenue Service. Any net operating profits derived from such projects are subject to Federal unrelated business income tax.

The Foundation derives revenue from the rental of the remote production vehicles (see Note 17). This income is reported as unrelated business income in the Foundation's Exempt Organization Business Income Tax Return ("Form 990T"). There was no net taxable income for either of the years ended June 30, 2020 or 2019. There is no amount due or receivable as of June 30, 2020 and 2019.

The Foundation has a net operating loss of approximately \$1,308,000 that can be carried forward indefinitely.

Note 17 - SUBSIDIARY OPERATIONS AND INCOME TAXES

Yescom, the Foundation's wholly-owned subsidiary, derives income by providing remote production services with two remote production vehicles, production services at the Foundation's facility, and other services to third parties. This income is reported in Yescom's U.S. Corporation Income Tax Returns.

Yescom's operations resulted in a net loss of approximately \$371,000 for the year ended June 30, 2020. Yescom has a net operating loss of approximately \$411,000 which will be carried forward indefinitely. For the year ended June 30, 2020, there were no income taxes paid.

For the year ended June 30, 2019, Yescom's operations resulted in a net loss of approximately \$40,000. Income tax payments totaled approximately \$8,000 for the year ended June 30, 2019, which was the amount payable as of June 30, 2018.

Note 18 - BROADCAST HOURS

Broadcast hours of the television station were 8,760 (unaudited) on each of the three channels for a total of 26,280 hours for both years ended June 30, 2020 and 2019.

Note 19 - RETIREMENT PLAN

The Foundation has a retirement program whereby its employees participate in the TIAA Retirement Annuity Program, a Tax-Sheltered Annuity. Subsequent to Board approval, the Foundation provided a 2.33 to 1 discretionary matching contribution for elective employee contributions up to 3% of qualified earnings for both years ended June 30, 2020 and 2019. During the year ended June 30, 2020 and 2019, 21 and 25 employees, respectively, participated in the program. Retirement expenses under this plan totaled \$63,901 and \$93,212 for the years ended June 30, 2020 and 2019, respectively.

Note 20 - SUPPLEMENTAL CASH FLOWS INFORMATION

Cash payments of interest (for notes payable and short term financing arrangements) during the years ended June 30, 2020 and 2019 were approximately \$72,000 and \$88,000, respectively.

No cash payments of income taxes were made during the year ended June 30, 2020. During the year ended June 30, 2019, income taxes paid totaled \$8,000.

During the year ended June 30, 2019, non-cash investing and financing transactions of the Foundation included property and equipment of \$75,385 acquired through a capital lease.

Note 21 - RISKS AND UNCERTAINTIES

In general, investment securities are exposed to various risks, such as interest rate, currency, and credit and market volatility. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in risk in the near term would materially affect the fair market value of investments held by the Foundation.

Note 22 - RELATED PARTY TRANSACTIONS

The Foundation rents equipment and purchases other production services from M3 Systems, which is partly owned by the president of Yescom. Rentals and services purchased from M3 totaled approximately \$15,000 and \$17,000 for the years ended June 30, 2020 and 2019, respectively.

Note 23 - CORONAVIRUS

The recent global outbreak of the Coronavirus (COVID-19) has raised concerns regarding operations and the financial markets have recently experienced significant volatility. While the Foundation has been impacted by COVID-19 during the year ended June 30, 2020, the long term impact on the Foundation's operations and its investments is uncertain at this time.

SUPPLEMENTAL INFORMATION

CONSOLIDATING STATEMENT OF FINANCIAL POSITION

Greater New Orleans Educational Television Foundation and Subsidiaries

June 30, 2020

	Foundation	Yescom	WYES Media Services	<u>Eliminations</u>	Totals
Assets Cash and cash equivalents Accounts receivable, net Capital campaign pledges receivable, net Prepaid expenses Investments Property and equipment, net of	\$ 635,410 169,070 715,720 40,939 1,908,883	\$ 306,531 105,096 - 80 -	\$ 411,625 107,321 -	\$- - - - -	\$ 1,353,566 381,487 715,720 41,019 1,908,883
accumulated depreciation Investment in Yescom (subsidiary) Due from subsidiaries, net	14,244,989 10,000		563,751	(10,000) (563,751)	14,244,989
Total assets	\$17,725,011	\$ 411,707	\$ 1,082,697	\$(573,751)	\$18,645,664
Liabilities Accounts payable and accrued expenses Line of credit Notes payable to banks Deferred revenue Due to affiliates, net	\$ 268,877 802,245 1,062,312 851,019 197,945	\$ 23,306 164,800 365,806	\$ 3,878 - 430,000	\$ - - - (563,751)	\$ 296,061 802,245 1,227,112 1,281,019
Total liabilities	3,182,398	553,912	433,878	(563,751)	3,606,437
Net Assets Common stock Net assets (deficit): Without donor restrictions With donor restrictions	- 12,853,384 1,689,229	10,000 (152,205)	- 648,819 	(10,000)	- 13,349,998 1,689,229
Total net assets (deficit) and common stock	14,542,613	(142,205)	648,819	(10,000)	15,039,227
Total liabilities, net assets (deficit) and common stock	\$17,725,011	\$ 411,707	\$ 1,082,697	\$(573,751)	\$18,645,664

CONSOLIDATING STATEMENT OF ACTIVITIES

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020

	Foundation	Yescom	WYES Media Services	Eliminations	Totals
Changes in Net Assets Without Donor Restrictions Support and revenues:					
Support:					
Contributions	\$ 1,964,140	\$ -	\$-	\$ -	\$ 1,964,140
Grants from the Corporation for					
Public Broadcasting	951,715	-	-	-	951,715
Other grants	120,000	-	537,321	-	657,321
Other support	73,276	-	-	-	73,276
In-kind support	570,566	-	-	-	570,566
State of Louisiana grant	250,000	-	-	-	250,000
Revenues:					
Miscellaneous sales	69,515	-	-	(37,100)	32,415
Contract and production services	814,790	956,385	-	(150,000)	1,621,175
Miscellaneous income	485,333	-	-	-	485,333
Investment loss, net	(73,791)				(73,791)
Total unrestricted support					
and revenues	5,225,544	956,385	537,321	(187,100)	6,532,150
Net assets released from restrictions	91,140				91,140
Total unrestricted support					
and revenues	5,316,684	956,385	537,321	(187,100)	6,623,290
Expenses:					
Program services	3,509,314	1,017,809	151,108	(150,000)	4,528,231
Management and general	1,476,506	309,619		(100,000)	1,786,125
Development	924,055			(37,100)	886,955
Total expenses	5,909,875	1,327,428	151,108	(187,100)	7,201,311
- 					
Increase (decrease) in net assets without donor restrictions	(593,191)	(371,043)	386,213		(578,021)
	(393,191)	(371,043)	380,215		(378,021)
Changes in Net Assets,					
With Donor Restrictions					
Net assets released from restrictions	(91,140)				(91,140)
Increase (Decrease) in Net Assets	(684,331)	(371,043)	386,213	-	(669,161)
Net Assets (Deficit)					
Beginning of year	15,226,944	218,838	262,606		15,708,388
End of year	\$14,542,613	\$(152,205)	\$648,819	\$ -	\$15,039,227

CONSOLIDATED SCHEDULE OF SUPPORT AND REVENUES

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Totals
Support and Revenues			
Support:			
Contributions:			
Membership and general	\$1,009,859		\$1,009,859
Capital campaign	28,844		28,844
Local business support	72,000		72,000
Major gifts	476,647		476,647
Program and production underwriting	201,790		201,790
Support from commercial station -			
transmitter	175,000		175,000
	1.064.140		1.0(1.1.10
Total contributions	1,964,140		1,964,140
Grants from the Corporation for			
Public Broadcasting	951,715		951,715
Tublic Dioadeasting	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Other grants:			
Grants - foundations and agencies	657,321		657,321
Other support:	59 100		59 100
Special events	58,122		58,122
Miscellaneous	15,154		15,154
Total other support	73,276		73,276
In-kind support:			
Rent:			
Transmission equipment	213,029		213,029
Transmitter	101,660		101,660
Land	200,000		200,000
Goods and services	55,877		55,877
Total in-kind support	570,566		570,566
State of Louisiana grant	250,000		250,000
Total support	4,467,018		4,467,018

	Without Donor Restrictions	With Donor Restrictions	Totals
Support and Revenues (Continued) Total support (carried forward)	4,467,018		4,467,018
Revenues: Miscellaneous sales	32,415		32,415
Miscellaneous income: Gain on sale of assets Tax credits	370,337 114,996		370,337 114,996
Total miscellaneous income	485,333		485,333
Contract and production services: Contract services Production services Studio rental Tower rental	492,019 464,366 608,673 56,117		492,019 464,366 608,673 56,117
Total contract and production services	1,621,175		1,621,175
Investment income (loss): Interest income, net of custodian fees Net unrealized loss on	95,387		95,387
investments Net realized loss on investments	(123,837) (45,341)		(123,837) (45,341)
Investment loss, net	(73,791)		(73,791)
Total revenues	2,065,132		2,065,132
Total support and revenues	\$6,532,150	<u>\$ -</u>	\$6,532,150

SCHEDULE OF COMPENSATION, BENEFITS, AND OTHER PAYMENTS TO AGENCY HEAD OR CHIEF EXECUTIVE OFFICER

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020

Agency Head Name: Allan Pizzato, President

Purpose	
Salary	\$155,000
Benefits - insurance	9,920
Benefits - retirement	7,989
Benefits - other	10,784
Car allowance	0
Vehicle provided	0
Per diem	0
Reimbursements	611
Travel	0
Registration fees	0
Conference travel	695
Continuing professional education fees	0
Housing	0
Unvouchered expenses	0
Special meals	0

\$ 184,999

SPECIAL REPORTS OF CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees,

Greater New Orleans Educational Television Foundation, New Orleans, Louisiana.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Greater New Orleans Educational Television Foundation and Subsidiaries (the "Foundation and Subsidiaries") as of and for the year ended June 30, 2020, and the related notes to the consolidated financial statements and have issued our report thereon dated December 21, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Foundation and Subsidiaries' internal control over financial reporting ("internal control") to determine audit procedures that are appropriate in the circumstances for the propose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation and Subsidiaries' internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation and Subsidiaries' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Foundation and Subsidiaries' consolidated financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph of this section and was not designed to identify all deficiencies in internal control that might be a material weakness or significant deficiency. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Greater New Orleans Educational Television Foundation and Subsidiaries' consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bourgeoir Bennett, L.L.C.

Certified Public Accountants.

New Orleans, Louisiana. December 21, 2020.

SCHEDULE OF FINDINGS AND RESPONSES

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020

Section I - Summary of Auditor's Report

a) Financial Statements

Type of auditor's report issued: unmodified

Internal control over financial reporting:

Material weakness(es) identified? _____Yes _X_No
Significant deficiency(ies) identified that are not considered to be a material weakness? _____Yes _X_None reported

Yes X No

Noncompliance material to consolidated financial statements noted?

b) Federal Awards

The Foundation did not expend more \$750,000 in Federal award during the year ended June 30, 2020 and, therefore, is exempt from the audit requirements under the Uniform Guidance.

Section II - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Financial Statements

Internal Control Over Financial Reporting

No internal control over financial reporting findings material to the consolidated financial statements were reported during the audit for the year ended June 30, 2020.

Section II - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Financial Statements (Continued)

Compliance and Other Matters

No compliance findings material to the consolidated financial statements were reported during the audit for the year ended June 30, 2020.

Section III - Internal Control and Compliance Material to Federal Awards

The Foundation did not expend more \$750,000 in Federal award during the year ended June 30, 2020 and, therefore, is exempt from the audit requirements under the Uniform Guidance.

REPORTS BY MANAGEMENT

SCHEDULE OF PRIOR YEAR FINDINGS AND RESPONSES

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020

Section I - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Financial Statements

Internal Control Over Financial Reporting

No internal control over financial reporting findings material to the consolidated financial statements were reported during the audit for the year ended June 30, 2019.

Compliance and Other Matters

No compliance findings material to the consolidated financial statements were noted during the audit for the year ended June 30, 2019.

Section II - Internal Control and Compliance Material to Federal Awards

The Foundation did not expend more \$750,000 in Federal award during the year ended June 30, 2019 and, therefore, is exempt from the audit requirements under the Uniform Guidance.

Section III - Management Letter

A management letter was not issued in connection with the audit for the year ended June 30, 2019.

MANAGEMENT'S CORRECTIVE ACTION PLAN

Greater New Orleans Educational Television Foundation and Subsidiaries

For the year ended June 30, 2020

Section I - Internal Control Over Financial Reporting and Compliance and Other Matters Material to the Financial Statements

Internal Control Over Financial Reporting

No internal control over financial reporting findings material to the consolidated financial statements were reported during the audit for the year ended June 30, 2020.

Compliance and Other Matters

No compliance findings material to the consolidated financial statements were noted during the audit for the year ended June 30, 2020.

Section II - Internal Control and Compliance Material to Federal Awards

The Foundation did not expend more \$750,000 in Federal award during the year ended June 30, 2020 and, therefore, is exempt from the audit requirements under the Uniform Guidance.

Section III - Management Letter

A management letter was not issued in connection with the audit for the year ended June 30, 2020.